



## TELEFÓNICA MÓVILES CHILE S.A. AND SUBSIDIARIES

### REPORT ON THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the periods ended  
September 30, 2016 (not audited), December 31, 2015 and September 30, 2015 (not audited)

(Translation of financial statements originally issued in Spanish – See Note 2c)

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ThCh\$ : Thousands of Chilean Pesos

MCh\$ : Millions of Chilean Pesos

SVS : Superintendency of Securities and Insurance

CONSOLIDATED INTERIM CLASSIFIED STATEMENTS OF FINANCIAL POSITION  
As of September 30, 2016 (not audited), December 31, 2015



ASSETS	Notes	09.30.2016	12.31.2015
		ThCh\$	ThCh\$
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	(5)	178,288,698	135,142,296
Other current financial assets	(6)	110,542,167	29,909,045
Other current non-financial assets	(7)	37,970,648	33,064,140
Trade and other current accounts receivable	(8a)	112,061,102	109,644,656
Current accounts receivable from related companies	(9a)	75,784,960	31,394,527
Inventory	(10a)	45,967,386	43,559,170
Current tax assets	(11b)	7,466,373	-
<b>Total current asset other than assets or disposal groups classified as held for sale or held for distribution to the owners</b>		<b>568,081,334</b>	<b>382,713,834</b>
Non-current assets or disposal groups classified as held for sale or held for distribution to the owners		-	-
<b>TOTAL CURRENT ASSETS</b>		<b>568,081,334</b>	<b>382,713,834</b>
<b>NON-CURRENT ASSETS</b>			
Other non-current financial assets	(6)	21,400,679	12,691,026
Other non-current non-financial assets	(7)	551,516	571,288
Non-current trade and other accounts receivable		24,344	24,342
Accounts receivable from related entities, non-current	(9b)	21,922,563	21,181,406
Investments in associates accounted for using the equity method	(12b)	17,534,104	13,846,544
Intangible assets other than goodwill	(13b)	175,994,832	116,602,359
Goodwill	(14)	483,179,725	483,179,725
Property, plant and equipment	(15a)	306,215,470	362,187,439
Deferred tax assets	(11d)	734,100	2,421,834
<b>TOTAL NON-CURRENT ASSETS</b>		<b>1,027,557,333</b>	<b>1,012,705,963</b>
<b>TOTAL ASSETS</b>		<b>1,595,638,667</b>	<b>1,395,419,797</b>

The accompanying notes 1 to 30 form an integral part of these consolidated interim financial statements

CONSOLIDATED INTERIM CLASSIFIED STATEMENTS OF FINANCIAL POSITION  
As of September 30, 2016 (not audited), December 31, 2015



LIABILITIES	Notes	09.30.2016 ThCh\$	12.31.2015 ThCh\$
<b>CURRENT LIABILITIES</b>			
Other current financial liabilities	(16)	177,792,049	230,946,093
Trade and other accounts payables	(17a)	91,876,479	109,076,914
Current accounts payable to related companies	(9c)	96,847,519	81,855,445
Other short term provisions	(19a)	3,007,068	966,530
Current tax liabilities	(11c)	18,315,407	28,730,738
Other current non-financial liabilities	(21)	35,527,198	31,944,878
<b>TOTAL CURRENT LIABILITIES</b>		<b>423,365,720</b>	<b>483,520,598</b>
<b>NON-CURRENT LIABILITIES</b>			
Other non-current financial liabilities	(16)	375,074,616	178,643,762
Non-current accounts payable to related companies	(9e)	1,366,521	1,366,521
Other long-term provisions	(19b)	15,274,498	15,633,210
Pasivos por impuestos diferidos	(11d)	12,623,950	-
Non-current employee benefits accrual	(20a)	153,797	143,847
Other non-current non-financial liabilities	(21)	1,916,700	2,312,850
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>406,410,082</b>	<b>198,100,190</b>
<b>TOTAL LIABILITIES</b>		<b>829,775,802</b>	<b>681,620,788</b>
<b>EQUITY</b>			
Issued capital	(22a)	933,327,971	941,098,241
Retained earnings		160,276,948	92,002,224
Other reserves	(22d)	(327,742,054)	(319,301,456)
Shareholders' equity attributable to owners of the parent		765,862,865	713,799,009
Non-controlling interests		-	-
<b>TOTAL EQUITY</b>		<b>765,862,865</b>	<b>713,799,009</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<b>1,595,638,667</b>	<b>1,395,419,797</b>

The accompanying notes 1 to 30 form an integral part of these consolidated interim financial statements



STATEMENTS INTERIM OF CHANGES IN EQUITY  
As of September 30, 2016 and 2015 (not audited)

	Notes	For the period from July 1, to September 30, 2016 ThCh\$	For the nine-month period ended September 30, 2016 ThCh\$	For the period from July 1, to September 30, 2015 ThCh\$	For the nine-month period ended September 30, 2015 ThCh\$
<b>COMPREHENSIVE INCOME STATEMENT</b>					
Income from ordinary operations	(24a)	230,322,932	692,789,930	232,815,158	718,365,910
Other income	(24b)	1,064,640	3,675,957	4,544,418	8,029,677
Employee benefits expenses	(20d)	(535,811)	(1,573,237)	(585,784)	(1,247,120)
Depreciation and amortization expense	(13b-15b)	(28,069,655)	(80,768,091)	(25,857,504)	(75,842,300)
Other expenses, by nature	(24c)	(169,931,090)	(507,060,859)	(166,813,842)	(526,662,005)
<b>Profit from operating activities</b>		<b>32,851,016</b>	<b>107,063,700</b>	<b>44,102,446</b>	<b>122,644,162</b>
Finance income	(24d)	1,634,140	5,493,899	3,663,039	8,291,272
Finance costs	(24d)	(6,541,630)	(18,251,767)	(6,724,920)	(17,556,023)
Share in earnings (losses) of associates accounted for using the equity method	(12b-20b)	1,203,806	3,244,731	1,318,104	2,800,940
Foreign exchange differences	(24e)	(1,277,310)	(1,015,810)	443,615	305,343
Indexation units	(24f)	593,504	(28,741)	(105,667)	(175,628)
<b>Profit before tax from continuing operations</b>		<b>28,463,526</b>	<b>96,506,012</b>	<b>42,696,617</b>	<b>116,310,066</b>
Income tax expense	(11e)	(10,734,500)	(27,236,398)	(7,394,847)	(26,404,819)
<b>PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS</b>		<b>17,729,026</b>	<b>69,269,614</b>	<b>35,301,770</b>	<b>89,905,247</b>
<b>Profit attributable to:</b>					
Profit attributable to owners of the parent		17,729,026	69,269,614	35,301,770	89,905,247
Profit attributable to non-controlling interests		-	-	-	-
<b>PROFIT</b>		<b>17,729,026</b>	<b>69,269,614</b>	<b>35,301,770</b>	<b>89,905,247</b>
<b>EARNINGS PER SHARE</b>					
		<b>Ch\$</b>	<b>Ch\$</b>	<b>Ch\$</b>	<b>Ch\$</b>
<b>Earnings per basic share:</b>					
Earnings per basic share for continuing operations	(23)	150.21	586.90	299.10	761.74
Earnings per basic share for discontinued operations		-	-	-	-
<b>Earnings per basic share:</b>		<b>150.21</b>	<b>586.90</b>	<b>238.48</b>	<b>462.64</b>
<b>Diluted earnings per share:</b>					
Diluted earnings per share from continuing operations		150.21	586.90	299.10	761.74
Diluted earnings per share from discontinued operations		-	-	-	-
<b>Diluted earnings per share:</b>		<b>150.21</b>	<b>586.90</b>	<b>238.48</b>	<b>462.64</b>

The accompanying notes 1 to 30 form an integral part of these consolidated interim financial statement



STATEMENTS INTERIM OF CHANGES IN EQUITY  
As of September 30, 2016 and 2015 (not audited)

	For the period from July 1, to September 30, 2016	For the nine-month period ended September 30, 2016	For the period from July 1, to September 30, 2015	For the nine-month period ended September 30, 2015
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>COMPREHENSIVE INCOME STATEMENT</b>				
<b>PROFIT</b>	17,729,026	69,269,614	35,301,770	89,905,247
<b>OTHER COMPREHENSIVE INCOME</b>				
<b>Components of other comprehensive income that will not be reclassified to income for the period, before taxes</b>				
Other comprehensive income, before income taxes (losses) from new measurement of benefit plans	1,631	4,797	-	2,864
Share of other comprehensive income of associates and joint ventures accounted for using the equity method which will not be reclassified to income for the period, before taxes (12b)	191,059	442,827	1,941	7,763
<b>Other comprehensive income that will not be reclassified to income for the period, before taxes</b>	<b>192,690</b>	<b>447,624</b>	<b>1,941</b>	<b>10,627</b>
<b>Components of other comprehensive income that will be reclassified to income for the period, before taxes</b>				
(Losses) profits from cash flow hedging, before taxes	3,975,723	(12,946,827)	12,004,599	15,686,963
<b>Other comprehensive income that will be reclassified to income for the period, before taxes</b>	<b>3,975,723</b>	<b>(12,946,827)</b>	<b>12,004,599</b>	<b>15,686,963</b>
<b>Other components of other comprehensive income, before taxes</b>	<b>4,168,413</b>	<b>(12,499,203)</b>	<b>12,006,540</b>	<b>15,697,590</b>
<b>Income taxes related to components of other comprehensive income that will not be reclassified to income for the period</b>				
Income taxes related to new measurement of other comprehensive income benefits plans	2	21	134	134
<b>Income taxes related to components of other comprehensive income that are reclassified to income for the period</b>				
Income taxes related to other comprehensive income cash flows hedging	(2,443,707)	1,348,590	(2,482,349)	(3,554,606)
<b>Total income tax related to components of other comprehensive income</b>	<b>(2,443,705)</b>	<b>1,348,611</b>	<b>(2,482,215)</b>	<b>(3,554,472)</b>
<b>OTHER COMPREHENSIVE INCOME</b>	<b>1,724,708</b>	<b>(11,150,592)</b>	<b>9,524,325</b>	<b>12,143,118</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>19,453,734</b>	<b>58,119,022</b>	<b>44,826,095</b>	<b>102,048,365</b>
<b>PREHENSIVE INCOME ATTRIBUTABLE TO</b>				
Comprehensive income attributable to owners of the parent	19,453,734	58,119,022	44,826,095	102,048,365
Comprehensive income attributable to non-controlling interests	-	-	-	-
<b>TOTAL COMPREHENSIVE INCOME AND EXPENSES</b>	<b>19,453,734</b>	<b>58,119,022</b>	<b>44,826,095</b>	<b>102,048,365</b>

The accompanying notes 1 to 30 form an integral part of these consolidated interim financial statements



STATEMENTS INTERIM OF CHANGES IN EQUITY  
As of September 30, 2016 and 2015 (not audited)

	Changes in issued capital		Changes in other reserves			Retained earnings (losses)	Equity attributable to owners of the parent	Non controlling interests (Nota 22 f)	Total equity
	(Note 22 a)	(Note 22 d)							
	Issued Capital	Reserves from cash flow hedge (Note 22d)	Reserves from actuarial gains (losses) on defined benefits plans	Other miscellaneous reserves	Total other reserves				
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Equity at the beginning of the period	941,098,241	15,292,059	-	(334,593,515)	(319,301,456)	92,002,224	713,799,009	-	713,799,009
<b>Changes in equity</b>									
<b>Comprehensive income</b>									
Profit	-	-	-	-	-	69,269,614	69,269,614	-	69,269,614
Other comprehensive income	-	(11,598,237)	-	447,645	(11,150,592)	-	(11,150,592)	-	(11,150,592)
<b>Comprehensive income</b>	-	<b>(11,598,237)</b>	-	<b>447,645</b>	<b>(11,150,592)</b>	<b>69,269,614</b>	<b>58,119,022</b>	-	<b>58,119,022</b>
Dividends	-	-	-	-	-	-	-	-	-
Increase (decrease) from transfers and other changes, equity	(7,770,270)	-	-	2,709,994	2,709,994	(994,890)	(6,055,166)	-	(6,055,166)
<b>Total increase (decrease) in equity</b>	<b>(7,770,270)</b>	<b>-</b>	<b>-</b>	<b>2,709,994</b>	<b>2,709,994</b>	<b>(994,890)</b>	<b>(6,055,166)</b>	<b>-</b>	<b>(6,055,166)</b>
<b>Equity September 30, 2016</b>	<b>933,327,971</b>	<b>3,693,822</b>	<b>-</b>	<b>(331,435,876)</b>	<b>(327,742,054)</b>	<b>160,276,948</b>	<b>765,862,865</b>	<b>-</b>	<b>765,862,865</b>
Equity at the beginning of the period	941,098,241	12,836,178	-	(334,644,571)	(321,808,393)	125,749,378	745,039,226	(56)	745,039,170
<b>Changes in equity</b>									
<b>Comprehensive income</b>									
Profit	-	-	-	-	-	89,905,247	89,905,247	-	89,905,247
Other comprehensive income	-	12,132,357	-	10,761	12,143,118	-	12,143,118	56	12,143,174
<b>Comprehensive income</b>	-	<b>12,132,357</b>	-	<b>10,761</b>	<b>12,143,118</b>	<b>89,905,247</b>	<b>102,048,365</b>	<b>56</b>	<b>102,048,421</b>
Dividends	-	-	-	-	-	-	-	-	-
Increase (decrease) from transfers and other changes, equity	-	-	-	-	-	-	-	-	-
<b>Total increase (decrease) in equity</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Equity September 30, 2015</b>	<b>941,098,241</b>	<b>24,968,535</b>	<b>-</b>	<b>(334,633,810)</b>	<b>(309,665,275)</b>	<b>215,654,625</b>	<b>847,087,591</b>	<b>-</b>	<b>847,087,591</b>

The accompanying notes 1 to 30 form an integral part of these consolidated interim financial statements

STATEMENTS INTERIM OF CONSOLIDATED CASH FLOWS, DIRECT METHOD  
As of September 30, 2016 and 2015 (not audited)



	Notes	For the nine-month period ended September 30	
		2016 ThCh\$	2015 ThCh\$
<b>CASH FLOWS PROVIDED (USED IN) BY OPERATING ACTIVITIES:</b>			
<b>Classes of operating activity charges</b>			
Proceeds from sale of assets and services rendered		809,638,518	831,760,054
Proceeds from related entities		7,850,547	10,794,638
Other operating activity charges		3,146,072	-
<b>Classes of payments</b>			
Payments to suppliers for supplying goods and services		(512,119,308)	(483,230,912)
Payments from related entities		(117,894,694)	(121,772,953)
Payments to and on account of employees		(1,928,710)	(1,916,027)
Other operating activity payments		(13,012,552)	(11,187,498)
<b>Income taxes (paid) reimbursed classified as operating activities</b>		(27,375,180)	(15,201,513)
<b>Cash flows provided (used in) by operating activities:</b>		<b>148,304,693</b>	<b>209,245,789</b>
<b>CASH FLOWS PROVIDED (USED IN) BY INVESTMENT ACTIVITIES:</b>			
Additions to property, plant and equipment		(115,360,498)	(121,559,576)
Collection from related entities (1)		(122,845,942)	11,391,110
Interest received		5,617,341	3,711,926
Other cash inflows (outflows) (2)		(1,010,400)	-
<b>Net cash flows provided (used in) by investment activities</b>		<b>(233,599,499)</b>	<b>(106,456,540)</b>
<b>CASH FLOWS PROVIDED (USED IN) BY FINANCING ACTIVITIES:</b>			
Total proceeds from loans		194,248,656	101,084,238
Loan repayments		(51,413,531)	-
Interest paid		(14,393,918)	(9,969,495)
Other cash inflows (outflows)		-	-
<b>Net cash flows provided (used in) by financing activities</b>		<b>128,441,207</b>	<b>91,114,743</b>
<b>Net Increase (decrease) in cash and cash equivalents, before the effects of changes in the exchange rate</b>		<b>43,146,401</b>	<b>193,903,992</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		43,146,401	193,903,992
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>		135,142,297	48,880,754
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	(5)	<b>178,288,698</b>	<b>242,784,746</b>

(1) and (2) correspond to charges and payments of the mandate and financial investments between related parties.

The accompanying notes 1 to 30 form an integral part of these consolidated interim financial statements





**1. Corporate Information:**

Telefonica Moviles Chile S.A. and Subsidiaries (or “the Company”) provides mobile telecommunications services in Chile. The registered office of the Company and its Subsidiaries is located in Avenida Providencia 111, Santiago, Chile.

Telefónica Móviles Chile S.A. is a privately held corporation registered in the Securities Registry under No. 922 and is therefore subject to the supervision of the Superintendency of Securities and Insurance of Chile.

At the Shareholders' Meeting held on March 27, 2014 the shareholders approved broadening of the line of business as follows: “Incorporating telecommunications, information and technology research and development activities”.

At the Extraordinary Shareholders' Meeting held on April 1, 2016 the shareholders approved the division of the Company through a transfer of assets in the amount of ThCh\$7,508,257, liabilities in the amount of ThCh\$ 1,453,091 and equity in the amount of ThCh\$ 6,055,166 to the new company, Towerco Latam Chile S.A.

As of September 30, 2016, the Company's direct parent is Inversiones Telefonica Moviles Holding S.A., which belongs to the Spanish group Telefonica, S.A..

**2. Significant Accounting Policies:**

**a) Accounting period**

The consolidated financial statements (hereinafter, the “financial statements”) cover the following periods: Statement of Financial Position, for the periods ended as of September 30, 2016 and December 31, 2015; Statement of Changes in Equity, Comprehensive Income Statement and Statement of Cash Flows, for the nine-month periods ended as of September 30, 2016 and 2015.

**b) Basis of presentation**

The financial statements as of December 31, 2015, and their corresponding notes are shown in a comparative manner in accordance with Note 2a).

**c) Basis of preparation**

The Financial statements as of September 30, 2016, and the comprehensive income statements, statements of changes in equity and statements of cash flows for the nine-month periods ended as of September 30, 2016 and 2015 have been prepared in accordance with International Accounting Standard 34 (IAS 34) “Interim Financial Reporting”, incorporated in International Financial Reporting Standards (IFRS).

## 2. Significant Accounting Policies, continued

### c) Basis of preparation, continued

The financial statements as of December 31, 2015 and the comprehensive income statement, statement of changes in equity and statement of cash flows for the six-month period ended as of September 30, 2016, were originally prepared in accordance with instructions and standards for preparation and presentation of financial information issued by the Superintendency of Securities and Insurance ("SVS"), which are composed of International Financial Reporting Standards ("IFRS") and Circular 856 dated October 17, 2014 which instructs the entities that the SVS oversees to record differences in deferred tax assets and liabilities produced as a direct effect of the increase in the first category (corporate) tax rate introduced by Law 20,780 plus specific standards set forth by the SVS.

In the re-adoption of IFRS as of January 1, 2016, the Company has applied IFRS as if it had never stopped applying IFRS in its financial statements. Consequently, the Company has not opted for any of the alternatives contemplated in IFRS 1 "First-time Adoption of International Financial Reporting Standards".

The figures included in these financial statements are expressed in thousands of Chilean pesos, since the Chilean peso is the Company's functional and reporting currency. All values are rounded to the nearest thousands, except when otherwise indicated.

The Company's Board of Directors is responsible for the information contained in these financial statements, and it expressly manifests its responsibility for the consistent and reliable nature of the application of IFRS.

For the convenience of the reader these financial statements have been translated from Spanish to English.

### d) Basis of consolidation

The financial statements of Telefonica Moviles Chile S.A. and its subsidiaries include assets and liabilities as of September 30, 2016 and December 31, 2015. Balances with related companies, income and expenses and unrealized gains and losses have been eliminated and non-controlling interests have been recognized under the category "Non-controlling interests" (note 22e).

Control is achieved when the Company is exposed to or has a rights to variable returns from its interest in the investee and has the capacity to influence these returns through its power over it. In order to comply with the definition of control the following points must be fulfilled:

- Power over the investee (i.e. existing rights that give it the capacity to direct the relevant activities of the investee).
- Exposure, or right to variable returns from its interest in the investee; and
- Capacity to use its power over the investee to influence the amount of the returns of the investor.

2. Significant Accounting Policies, continued

d) Basis of consolidation, continued

The financial statements of the consolidated companies cover the years ended on the same dates as the individual financial statements of the parent company, Telefónica Móviles Chile S.A. and have been prepared using homogenous accounting policies.

Non-controlling interests represent the portion of net income or loss and net assets of certain subsidiaries that are not owned by the parent company, and are presented in the consolidated statements of income and equity, separately from shareholders' equity.

The following subsidiaries are included in consolidation:

Taxpayer No.	Company	Country of origin	Funct currency	Participation percentage			
				09.30.2016		12.31.2015	
				Direct	Indirect	Total	Total
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA	Chile	CLP	100	-	100	100
76.182.386-8	Fondo de Inversión Privado Infraestructura Uno (1)	Chile	CLP	-	-	-	100

(1) At the meeting held on September 22, 2016, the contributors to the "Fondo de Inversión Privado Infraestructura Uno", agreed to distribute a final dividend of MCh\$8,926 to their only contributor, Telefónica Móviles Chile S.A.

At the Extraordinary Meeting of Contributors held on September 23, 2016 the contributors approved the dissolution of Fondo de Inversión Privado Infraestructura Uno, liquidating its assets and liabilities, to its only contributor, Telefónica Móviles Chile S.A.

CONSOLIDATED INTERIM CLASSIFIED STATEMENTS OF FINANCIAL POSITION  
As of September 30, 2016 (not audited), December 31, 2015



2. Significant Accounting Policies, continued

d) Basis of consolidation, continued

The summarized financial information as of September 30, 2016 of the companies included in the consolidation is the following:

Taxpayer No.	Company	% Participation	Current Assets	Non-Current Assets	Total Assets	Current Liabilities	Non-Current Liabilities	Total Liabilities	Equity	Operating income	Net profit (loss)
			ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA (1)	100	2,557,793	758,444	3,316,237	3,167,254	153,798	3,321,052	(4,815)	867,624	(528,898)

The summarized financial information as of December 31, 2015 of the companies included in the consolidation is the following:

Taxpayer No.	Company	% Participation	Current Assets	Non-Current Assets	Total Assets	Current Liabilities	Non-Current Liabilities	Total Liabilities	Equity	Operating income	Net profit (loss)
			ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA (1)	100	1,968,279	348,165	2,316,444	1,759,063	143,847	1,902,910	413,534	1,303,647	352,437
76.182.386-8	Fondo de Inversión Privado Infraestructura Uno	100	14,121,954	-	14,121,954	8,858,625	-	8,858,625	5,263,329	-	10,648,803

(1) The purpose of this company is to generate knowledge and develop solutions within a technological framework, mainly focusing on Mining, Agricultural Industry and Cities. In accordance with the business model, projects are at the research stage.

2. Significant Accounting Policies, continued

e) Foreign currency translation

Assets and liabilities in foreign currencies and in Unidades de Fomento (UF) have been converted to Chilean Pesos using the observed exchange rates as of each period-end, detailed as follows:

Date	US\$	EURO	UF
September 30,2016	658.02	734.55	26,224.30
December 31,2015	710.16	774.61	25,629.09
September 30,2015	698.72	781.22	25,346.89

All differences resulting from foreign currency translation in the application of this standard are recognized in the income statement of the period under "Foreign Exchange Differences" and differences resulting from the aluation of the UF are recognized in income for the year under "income from indexation units".

Information at the end subsequent periods for reporting:

- a) Monetary items in foreign currency shall be converted to using the closing exchange rate;
- b) Non-monetary items in foreign currency measured at historical cost are converted using the exchange rate on the date of the transaction; and
- c) Non-monetary items that are measured at fair value are converted using the exchange rate on the date on which this fair value is measured.

When a gain or loss derived from a non-monetary item is recognized in other comprehensive income, any foreign currency translation included in this gain or loss will also be recognized in other comprehensive income. On the contrary, when the gain or loss, derived from a non-monetary item is recognized in income for the period, any foreign currency translation included in this gain or loss is also recognized in income for the period.

f) Financial assets and liabilities

1. Financial assets other than derivatives

Classification and presentation

The Company classifies its financial assets into the following categories: loans and accounts receivable, financial assets at fair value through profit and loss, financial assets held to maturity and assets-held-for-sale. The classification depends on the purpose for which the financial assets were acquired. The Company determines the classification of its financial assets at the time of initial recognition.



## 2. Significant Accounting Policies, continued

### f) Financial assets and liabilities, continued

#### 1. Financial assets other than derivatives, continued

##### i) Loans and accounts receivable

Loans and accounts receivable are financial assets with fixed and determinable payments that are not quoted in an active market. Trade accounts receivable are recognized for the amount of the invoice, recording the corresponding adjustment should there be objective evidence of risk of payment on the part of the customer.

An allowance for doubtful accounts has been determined on uncollectable debts on the basis of stratification of the customer portfolio and age of the debts. Total uncollectibility is reached after the debt has been overdue for 90 days, accruing 100%, except for the customer portfolio of the companies segment where full accrual is established after 180 days.

Loans and accounts receivable are included in "trade and other accounts receivable" in the statement of financial position, except for those with due dates in excess of twelve months from the closing date which are classified as non-current trade and other accounts receivable. They are recorded at amortized cost using the effective interest rate method, which is its initial fair value.

The effective interest rate method is a method for calculating the amortized cost of a financial asset or liability and imputing finance income or expenses throughout the relevant period. The effective interest rate is the discount rate that exactly matches the estimated cash flows receivable or payable throughout the expected life of the financial instrument (or, when adequate in a shorter period) with the net carrying amount of the financial asset or liability.

Current trade accounts are not discounted. The Company has determined that the calculation of amortized cost is no different than the billed amount because the transaction does not have significant associated costs.

##### ii) Financial assets at fair value through profit or loss

Financial assets are classified to the category of financial assets at fair value through profit or loss when they are held for trading or designated in their initial recognition at fair value through profit or loss. A financial asset is classified in this category if it is mainly acquired for the purpose of being sold in the short-term. Profits and losses on assets held for trading are recognized in income.

The financial assets are recorded in the statement of financial position at fair value and changes in value are recorded directly in income when they occur as are the costs of the initial transaction.

2. Significant Accounting Policies, continued

f) Financial assets and liabilities, continued

1. Financial assets other than derivatives, continued

iii) Financial assets held to maturity

Financial assets held to maturity are financial assets with fixed and determinable payments and fixed maturity, that the Company has the positive intention and capacity to hold to maturity. If the Company sold a significant amount of its financial assets held to maturity, the entire category would be reclassified to financial assets held for sale.

Investments are recognized initially at fair value plus transaction costs and are subsequently recorded at amortized cost using the effective interest rate method.

iv) Financial assets available for sale

Financial assets available for sale are non-derivative assets that are designated in this category or not classified in any of the other categories. They are included in non-current assets unless the Company intends to dispose of the investment in the 12 months following the closing date.

Investments are initially recognized at fair value less transaction costs and are subsequently recorded at their fair value.

These investments figure in the statement of financial position at their fair value when it is possible to determine it reliably. In the case of interests in companies that are not quoted or that are not very liquid, normally the market value cannot be reliably determined, therefore when this occurs, they are valued at acquisition cost or a lower amount when there is evidence of impairment.

Changes in fair value, net of their tax effect, are recorded in the comprehensive income statement: other comprehensive income, up to the time of disposal of these investments, time at which the accumulated amount in this heading is imputed fully to profit or loss for the year.

Should the fair value be less than the cost of acquisition, if there is objective evidence that the asset has suffered impairment that cannot be considered temporary, the difference is recorded directly in loss for the year.

It should be noted that the Company will stop recognizing this asset when the contractual rights over the cash flows of the financial asset have expired or this financial asset is transferred if, and only if the contractual rights to receive the cash flows of the financial asset are retained, but it assumes the contractual obligation to pay them to one or more beneficiaries.

Purchases and sales of financial assets are accounted for using the trading date.

## 2. Significant Accounting Policies, continued

### f) Financial assets and liabilities, continued

#### 2. Cash and cash equivalents

Cash and cash equivalents recognized in the statements of financial position comprise cash, bank current accounts, time deposits, investments in instruments with resale agreements and easily liquidated financial instruments that are free of risk maturing in less than three months. These items are recorded at their historical cost, which does not significantly differ from their realization value.

There are no restrictions on the use of cash and cash equivalents.

#### 3. Financial liabilities

The Company classifies its financial liabilities into the following categories: at fair value through profit or loss and/or amortized cost (see Note 16, 17 and 18).

Management determines the classification of its financial liabilities at the time of initial recognition.

Financial liabilities are derecognized when the obligation is cancelled, liquidated or expires. When an existing financial liability is replaced by another from the same lender under substantially different terms, or the terms of an existing liability are substantially modified, that exchange or modification is treated as an accounting derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the income statement.

Financial liabilities are initially recognized at fair value and in the case of loans, include costs that are directly attributable to the transaction. Subsequent measurement of financial liabilities depends on their classification as explained below.





## 2. Significant Accounting Policies, continued

### f) Financial assets and liabilities, continued

#### 3. Financial liabilities, continued

##### i) Financial liabilities at fair value through profit or loss

Financial liabilities are classified to the category of financial liabilities at fair value through profit or loss when they are held for trading or designated at fair value through profit or loss in their initial recognition.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling them in the short-term.

Profits or losses on liabilities held for trading are recognized in profit or loss. This category includes derivative instruments not designated for hedge accounting and also considers embedded derivatives.

##### ii) Trade and other accounts payables

Balances payable to suppliers are subsequently valued at amortized cost using the effective interest rate method. Trade accounts payable expiring in accordance with generally accepted commercial terms are not discounted.

##### iii) Interest-bearing loans

Loans are valued at amortized cost using the effective interest rate method. Amortized cost is calculated taking into account any premium or discount of the acquisition and includes transaction costs that are an integral part of the effective interest rate. The difference between the cash received and the reimbursement value is imputed directly to income over the term of the contract. Financial obligations are presented as non-current liabilities when their expiry exceeds twelve months.

#### 4. Derivative financial instruments

The Company uses derivative financial instruments such as currency forward contracts, cross-currency swaps and interest rate swaps (IRS) (see Note 18b)) to manage their risks associated to fluctuations in the interest rate and in foreign exchange. The Company's purpose for maintaining derivatives is to minimize these risks using the most effective method to eliminate or reduce the impact on the underlying transactions that are being hedged (see Note 18b).

## 2. Significant Accounting Policies, continued

### f) Financial assets and liabilities, continued

#### 4. Derivative financial instruments, continued

Derivative instruments are recognized at their fair value on the date of the statement of financial position, under "other financial assets" or "other financial liabilities" depending on whether their fair value is positive or negative respectively. They are classified as current or non-current depending on whether they mature in less than or more than twelve months. Derivative instruments that meet all the requirements for being treated as hedge instruments for long-term items are presented as non-current assets or liabilities, based on their balance separately from the hedged items, as indicated in IAS 39.

Exchange risk hedges in firmly committed transactions may be treated indistinctly as either a fair value hedge or cash flow hedge.

Variations in the fair value of derivatives that have been designated as and meet the requirements for being treated as fair value hedge instruments, are recorded in the comprehensive income statement netting the effects of the part of the underlying for which the risk is being hedged.

In the case of cash flow hedges, changes in the fair value of derivatives are recorded, for the effective part of those hedges, in an equity reserve called "cash flow hedge reserve". The accumulated loss or profit in that reserve is taken to the comprehensive income statement to the extent that the underlying has an impact on the comprehensive income statement for the hedged risk, netting that effect. The part of the hedge considered to be ineffective is recorded directly in the comprehensive income statement.

At inception, the Company formally documents the hedge relationship between the derivative and the hedged item, as well as the objectives and risk management strategies pursued in establishing the hedge. This documentation includes identifying the hedge instrument, hedged item or transaction and the nature of the hedged risk. It also specifies the method for assessing the degree of effectiveness when offsetting the exposure to changes in the hedged element, whether in its fair value or in the cash flows attributable to the hedged risk. The effectiveness assessment is performed prospectively and retroactively, both at inception of the hedge relationship and systematically throughout the period for which it was designated.

The fair value of the derivative portfolio reflects estimates based on calculations performed using observable market data, employing specific valuation and risk management tools widely used by diverse financial entities.

## 2. Significant Accounting Policies, continued

### g) Inventory

Consumption and replacement materials are valued at weighted average cost, or at net realization value, whichever is lower.

The net realizable value is the estimated selling value during the normal course of business, less costs related to the sale and costs related to finishing the product.

When cash flows related to inventory purchases are covered by an effective hedge, the corresponding gains and losses accumulated in equity become part of the cost of acquired inventory.

Obsolescence is determined on the basis of the commercial turnover of equipment and accessories. According to the Company's policies, items with a rotation of more than 360 days have been defined as slow rotating. Likewise, warehouse scrap products or accessories are considered to be a total loss.

### h) Impairment of non-current assets

At each year-end non-current assets are evaluated for possible indications of impairment. If such indications exist, the Company estimates the asset's recoverable amount, which is its value in use or its fair value, less cost to sell, whichever is greater. Value in use is determined by discounting estimated future cash flows. When an asset's recoverable amount is less than its net book value, impairment is recorded.

To calculate impairment, the Company estimates the return on assets assigned to the different cash generating units based on expected cash flows.

The discount rate used to discount future cash flows as of December 31, 2015 was 7.59%. For the period ended as of September 30, 2016 there have been no indications of possible impairment of assets.

### i) Leasing

Leased assets for which the lessor retains a significant part of the risks and rewards of ownership are classified as operating leases. Payments made for this type of leasing are taken to income statement on a straight-line basis over the term of the lease. Future obligations arising from these contracts are detailed in Note 25.

## 2. Significant Accounting Policies, continued

### i) Leasing, continued

Leased assets for which the significant risks and rewards of ownership are transferred to the Company are considered finance leases. Initially, the asset and the associated liability are recorded at the fair value of the leased asset or if lower the present value of the minimum agreed-upon lease payments. Interest expense is taken to the income statement throughout the life of the leasing contract. Depreciation of these assets is included in depreciation of "Property, Plant and Equipment". The Company reviews all contracts to determine if they contain an embedded lease. At the end of 2016 and 2015 were not identified leasing implicit.

### j) Taxes

The income tax expense for each period includes current and deferred income taxes.

Tax assets and liabilities for the current and prior periods are measured at the amount the Company estimates it will recover or pay to tax authorities. Tax rates and government regulations used to calculate these amounts are those in force as of each year-end 24% and 22.5% at September 30, 2016 and December 31, 2015, respectively.

The amount of deferred taxes is obtained from analyzing the temporary differences that arise between the tax and accounting values of assets and liabilities. These differences correspond mainly to the allowance for doubtful accounts, obsolescence provision, deferred income, dismantling provision, hedge insurance and depreciation of property, plant and equipment.

In accordance with Chilean tax laws, a tax loss from prior periods can be used in future as a tax benefit without expiration date.

Temporary differences generally become taxable or deductible when the related asset is recovered or the related liability is settled. A deferred tax liability or asset represents the amount of tax payable or refundable in future years under the currently enacted tax laws and rates as a result of temporary differences at the end of the current year.

Deferred tax assets and liabilities are not discounted to present value and are classified as non-current.

## 2. Significant Accounting Policies, continued

### k) Investments in associates accounted for using the equity method

The investment is recorded initially at cost and its book value is modified based on the participation in the income of the associated company end of each year. If the investment records gains or losses directly in its net equity, the Company also recognizes its participation in those items.

The investment that the Company has in Telefonica Chile Servicios Corporativos Limitada. on which it exercises significant influence without exercising control, is recorded using the equity method (see Note 12a).

The Company owns 50% of Buenaventura S.A. which as of September 30, 2016 and December 31, 2015, presents negative shareholders' equity; therefore its recording using the equity method was discontinued, leaving the investment reflected at one Chilean peso for control purposes.

### l) Goodwill

Goodwill represents the acquisition cost of identifiable assets, liabilities and contingent liabilities acquired from an associate in excess of their fair values as of the date of acquisition. After initial recognition goodwill is recorded for the cost less any accumulated impairment loss.

The Company performs impairment tests on an annual basis and when there are indicators that the net carrying amount might not be fully recoverable. Impairment tests, which are based on fair value, are carried out at a reporting unit level. If that fair value is less than the net carrying amount, an irreversible impairment loss is recognized in the income statement.

### m) Intangibles

#### i) Intangible assets (Concession licenses)

Consist of the cost incurred to obtain mobile telephone public service concessions. They are presented at purchase cost less accumulated amortization and any accumulated impairment losses that may exist.

The Company amortizes these licenses over the concession period (30 years from publication in the Official Gazette of the decrees confirming the respective licenses, which occurred in December 2003).

#### ii) Licenses and Software

Software licenses are recorded at purchase or production cost less accumulated amortization and any accumulated impairment losses. This account also includes intangible assets in development which correspond to commercial systems applications, mainly billing, revenue collection and collection services to be used by the Company in the normal course of its operations with its customers. These intangible assets in development are recorded at acquisition cost plus all costs associated to their implementation, and are amortized over the period in which their use is expected to generate revenues.

## 2. Significant Accounting Policies, continued

### m) Intangibles, continued

#### ii) Licenses and Software, continued

These licenses have finite useful lives and are amortized over their estimated useful lives. As of the balance sheet date they are analyzed in regards to whether there have been events or changes that indicate that the net book value might not be recoverable, in which case they are tested for impairment.

The amortization methods and periods used are reviewed at each period end and, if appropriate, are adjusted prospectively.

The Company amortizes these software licenses using the straight-line method over a maximum period of three years.

### n) Property, plant and equipment

Property, plant and equipment items are measured at purchase cost, less accumulated depreciation and any possible impairment losses. Land is not depreciated.

Acquisition cost includes external costs plus internal costs necessary to carry out the investment, composed of direct costs and direct labor costs used in the installation and any other cost necessary to carry out the investment.

Additionally, initial cost includes the estimate for future dismantling and removal costs (criteria applied in a uniform manner) which the Company is obligated to incur as a consequence of the use of those assets (see note 19 bii).

The Company recognizes an obligation for assets that will be dismantled, corresponding to future disbursements that the company must make for removal of certain installations. These future disbursements are incorporated in the restated value of the asset, recognizing the corresponding dismantling provision.

Changes in the valuation of existing dismantling liabilities, derived from changes in the amount or temporary structure of outflow of resources that incorporate economic benefits required to settle the obligation, or a change in the discount rate, shall be added to or deducted from the cost of the corresponding asset in the current year. The amount deducted from the cost of the asset must not exceed its carrying amount. If the decrease in the liability should exceed the carrying amount of the asset, the excess is immediately recognized in income for the year.

## 2. Significant Accounting Policies, continued

### n) Property, plant and equipment, continued

An asset's dismantling cost is recognized in the income statement through depreciation over its useful life, under depreciation and amortization expense. The provision discount process is recognized in income for the year as finance cost.

The Company capitalizes borrowing costs incurred in and directly attributable to the purchase and construction of qualified assets. Qualified assets under the criteria of the Telefonica Group are those assets that require at least 18 months of preparation for their use or sale. At September 30, 2016 and 2015, there are no capitalized interest exists.

Costs of improvements that represent an increase in productivity, capacity or efficiency or a longer useful life are capitalized as greater cost for the corresponding asset when they meet the requirements for being recognized as an asset.

Repair and maintenance expenses are charged to the income statement for the period in which they incur.

### ñ) Depreciation of property, plant and equipment

The Company depreciates property, plant and equipment items from the time they are in usable condition, distributing the cost of the assets using the straight-line method, over their estimated useful lives. Projects classified under building in progress, for which their estimated termination date as of each period closing has expired, but are in usable condition are also included.

The Company's average annual financial depreciation rate is approximately 11.61% and 11.73% for September 30, 2016 and 2015, respectively.

Estimated useful lives are summarized in the following detail:

Assets	Useful lives in years	
	Minimum	Maximum
Buildings	5	40
Transport equipment	7	7
Supplies and accessories	10	10
Office equipment	10	10
Other property, plant & equipment (1)	1	20

(1) Relate to investments in network equipment and computer equipment.

Estimated residual values, amortization methods and periods are reviewed as of each year-end and if appropriate, adjusted prospectively.

## 2. Significant Accounting Policies, continued

### o) Provisions

#### i) Post-employment benefits

The Company is obligated to pay staff severance indemnities in respect of collective negotiation agreements, which are provisioned using the method of actuarial value of the accrued cost of the benefit, using an nominal annual discount rate of 4.51% at September 30, 2016 and 2015 respectively, considering estimations such as future permanence, employee mortality rate and future salary increases determined on the basis of actuarial calculations. Discount rates are determined by reference to market interest curves.

#### ii) Provision for dismantling expenses

Corresponds to the cost that will be incurred in the future for dismantling microwave antennas from the telecommunications infrastructure once the third-party site lease contract expires. This cost, is calculated at current value and is recorded as a property, plant and equipment item in assets and as a non-current provision for the future obligation. That property, plant and equipment item is amortized over the duration of the asset associated to that provision.

The estimate for the site exit period was calculated on the basis of the term of operating lease agreements for the same sites where the radiofrequency antennas are built, which is ten years on average.

#### iii) Other provisions

Provisions are recognized when the Company has a present legal or constructive obligation, as a result of a past event, whose settlement requires an outflow of resources that is considered likely and can be reliably estimated. This obligation can be legal or constructive, derived from, among other factors, regulations, contracts, common practices or public commitments that create a valid third-party expectation that the Company will assume certain responsibilities.

### p) Income and expenses

Income and costs are recognized on an accrual basis, i.e. when the right to receive a payment or the obligation to make a payment becomes effective. The moment when goods are delivered or received and services are provided is considered for these purposes, regardless of the timing of the cash flow receivable or payable (in advance, simultaneous or with credit).

The Company's income is derived primarily from providing mobile telecommunications services and is recognized to the extent that it is likely that economic benefits will flow to the Company and can be reliably measured. For the purpose of measuring and estimating telephone services provided but not yet invoiced as well as measuring income received in advance, the Company uses computer systems and processes to tally, validate and apply rates to airtime used and contracted by customers using records from various commutation centers.



## 2. Significant Accounting Policies, continued

### p) Income and expenses, continued

Services provided but not yet invoiced are determined based on contracts, traffic, prices and conditions in force during the period. Amounts for this concept are presented within "trade and other current accounts receivable".

Income from the sale of electronic prepaid minutes top-up is recognized in the month in which the traffic is used or the minutes expire, whichever comes first. Deferred income is included in current liabilities.

Income and costs for the sale of prepaid handsets are recognized once they are activated. All expenses related to these mixed commercial offers are charged to the income statement account as they are incurred.

Customer fidelity program: Consists mainly of a program called "Club Movistar" that provides multiple benefits to our customers, which can be provided or delivered by third parties or by the Company. This loyalty program also provides "points" to customers that can be cashed-in for services and products within a certain period of time. Points are generated for the equivalent of 2% of the total value of the bill associated to contracted or hybrid plans and only for voice and data traffic, excluding reconnection, interest and collection charges. Accumulated Club Movistar points that have not been cashed after 18 months, automatically expire.

Points provided in sales transactions are recorded as a component, separate from the sale in accordance with IFRIC 13 Customer Loyalty Programs, i.e. they are recorded as deferred income at the market value of the points provided (1 point is equivalent to Ch\$1), adjusted by the estimated rate of points not cashed due to expiration of the benefit. The estimated rate of points not cashed is determined using historical statistics on expiration of points that have not been cashed.

Government subsidies: The parent company applies for government projects associated

- To the Telecommunications Development Fund in order to receive resources for the installation of assets for public service operation and exploitation. These resources, which are called government subsidies, are initially recorded as deferred income, under other non-financial liabilities and are charged to the income statement over the useful lives of the assets associated to such subsidies (see Note 21.3).

Subsidiary Telefónica Investigación y Desarrollo Chile Spa has the following government grant associated to:

- The Innova Chile Committee, in order to perform research and development (R&D), technological transfer and marketing activities, in the information and communications technology areas. These resources, called government subsidies, are initially recorded as deferred income, under other non-financial liabilities, and are charged to income as the projects are being developed (see Note 21.3).

## 2. Significant Accounting Policies, continued

### q) Use of Estimates

The following section shows the main future hypotheses assumed and other relevant sources of uncertainty in estimates as of the end of the period that could have a significant effect on the financial statements in the future.

#### i) Property, plant and equipment and intangibles

The accounting treatment for property, plant and equipment and intangible assets uses estimates to determine useful life for the purpose of calculating depreciation and amortization.

The determination of useful lives requires estimates regarding expected technological progress and alternative uses for assets. Hypotheses regarding technological framework and its future development imply a significant degree of judgment, as the timing and nature of future technological changes is difficult to predict.

#### ii) Deferred taxes

The Company evaluates probability of recovery of deferred tax assets based on estimates of future earnings. This probability of recovery ultimately depends on the Company's capacity to generate taxable income throughout the period in which the deferred tax assets are deductible. This analysis takes into consideration the forecasted reversal calendar for deferred tax liabilities as well as estimates of taxable income, based on internal projections that are updated to reflect recent trends.

Determining the proper classification of tax items depends on various factors, including timing estimates, realization of deferred tax assets and the expected timing of tax payments. The real flows of income tax payments and recoveries may differ from estimates made by the Company as a consequence of changes in tax legislation or of unforeseen future transactions that may affect tax balances.

#### iii) Provisions

Given the uncertainty inherent to estimates used to determine provisions, real disbursements may differ from the amounts originally recognized using these estimates.

The determination of the amounts of provisions is based on the best estimate of the disbursements that must be made for the corresponding obligations, taking into consideration all information available at period-end, including the opinion of independent experts such as legal advisors and consultants.

## 2. Significant Accounting Policies, continued

### q) Use of Estimates, continued

#### iv) Income recognition: agreements combining more than one element

Commercial packages that combine different elements are analyzed to determine if these elements must be separated, applying the appropriate revenue recognition criteria in each case. Total revenues from the package are distributed among the identified elements based on their respective fair values.

Determining the fair value of each identified element requires making complex estimates due to the particular nature of the business.

A change in relative fair value estimates could affect distribution of income among components and, consequently, could affect income for future periods.

#### v) Financial assets and liabilities

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model.

The inputs to these models are taken from observable markets when possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of the financial instrument.

#### vi) Post-employment benefits

The cost of defined post retirement plans and the current value of the obligation are determined using actuarial evaluations. An actuarial evaluation implies making assumptions regarding the types of discounts, future salary increases, mortality rates and future pension increases. All assumptions are reviewed once a year. The interest rates of instruments issued by the Central Bank of Chile are used as reference to determine the discount rate. The mortality rate is based on publicly available mortality tables for the country.

Future salary and pension increases are based on increases in the country's inflation rate foreseen for the future. (For details of actuarial hypotheses used, refer to Note 20a).

## 2. Significant Accounting Policies, continued

### r) Consolidation methods

Consolidation has been carried out using the global integration method for companies where there is control, whether through effective control or the existence of agreements with the rest of the shareholders.

All balances and transactions between consolidated companies have been eliminated in the consolidation process. Likewise, the margins included in these operations performed by companies dependent on other companies of the Company for capitalized goods or services have been eliminated in the consolidation process.

The accounts in the of consolidated comprehensive income statements and cash flows gather, respectively, the income, expenses and cash flows of companies that stop being a part of the Company up to the date on which the participation has been sold or the company has been liquidated. Likewise, in the case of new acquisitions, income and expenses and cash flows of the new companies are gathered from the date of purchase of those companies.

The value of the participation of minority shareholders in the equity and income of dependent companies consolidated using the global integration method is presented in "non-controlling interests" and "profit attributable to non-controlling interests", respectively.

### s) New IFRS and Interpretations of the IFRS Interpretations Committee

IFRS improvements and amendments, as well as interpretations that have been published during the period are detailed below. As of the closing date, these standards are still not in force and the Company has not opted for early application of any of them:

	<b>New standard</b>	<b>Mandatory Application date</b>
IFRS 9	Financial instruments	January 1, 2018
IFRS 15	Income from customer contracts	January 1, 2018
IFRS 16	Leases	January 1, 2019



## 2. Significant Accounting Policies, continued

### s) New IFRS and Interpretations of the IFRS Interpretations Committee, continued

#### IFRS 9 "Financial Instruments"

The final version of IFRS 9 Financial Instruments, was issued in July 2014, gathering all the phases of the IASB project to replace IAS 39 Financial Instruments: Recognition and Measurement. This standard includes new requirements based on principles for the classification and measurement, it introduces a "more prospective" model of expected credit losses for impairment accounting and a substantially reformed focus for hedge accounting. Entities will also have the option for early application of accounting for profits and losses due to changes in fair value related to "inherent credit risk" for financial liabilities designated at fair value through profit or loss, without applying the other requirements of IFRS 9. Application of the standard shall be mandatory for annual periods commencing as of January 1, 2018. Early application is allowed.

#### IFRS 15 "Revenue from Contracts with customers"

IFRS 15 Revenue from Contracts with Customers, issued in May 2014, is a new standard which is applicable to all contracts with customers, except for leases, financial instruments and insurance contracts. This a joint project with the FASB to eliminate differences in recognition of income existing between IFRS and US GAAP. This new standard is intended to improve the inconsistencies and weaknesses of IAS 18 and provide a model that will facilitate the comparison of companies in different industries and regions. The standard provides a new model for recognition of income and more detailed requirements for contracts with multiple elements, and requires more detailed disclosures. Application of the standard is effective as of January 1, 2018 and early application is allowed.

#### IFRS 16 "Leases"

In January 2016, the IASB issued IFRS 16 Leases. IFRS 16 establishes the definition of a lease contract and specifies the accounting treatment of assets and liabilities originated by these contracts from the point of view of the lessor and lessee. The new standard does not differ significantly from the standard that precedes it, IAS 17 Leases, in respect to the accounting treatment from the point of view of the lessor. However, from the point of view of the lessee, the new standard requires recognition of assets and liabilities for most of the lease contracts. The application of IFRS 16 shall be mandatory for annual periods beginning as of January 1, 2019. Early application is allowed if it is adopted together with IFRS 15 Revenue from Contracts with Customers.

The Company has evaluated the impact that the application of these standards could generate on their effective date and has determined that they will not have a significant impact on the consolidated financial statements, with the exception of IFRS 15 and IFRS 16, which is at the evaluation stage.

	<b>Improvements and amendments</b>	<b>Mandatory Application date</b>
IAS 7	Statement of Cash Flows	January 1, 2017
IAS 12	Income taxes	January 1, 2017
IFRS 2	Share-based Payment	January 1, 2018
IAS 28	Investments in associates and joint ventures	indetermined
IFRS 10	Consolidated financial state ments	indetermined

## 2. Significant Accounting Policies, continued

### s) New IFRS and Interpretations of the IFRS Interpretations Committee, continued

#### IAS 7 "Statement of Cash Flows"

Amendments to IAS 7 Statement of Cash Flows, issued in January 2016 as part of the Disclosure Initiative project, to improve the presentation and disclosure of information in the Financial Statements that allows users to assess the changes in the obligations derived from financing activities, including both changes derived from cash flows and changes that do not involve cash. The application of amendments will be mandatory for annual periods commencing as of January 1, 2017. Early application is allowed.

On the other hand, the amendments clarify that, for the acquisition of an additional share in a joint venture in which the activity of the joint venture constitutes one company, which was executed beforehand, the interest in the joint venture must not be measured again if the joint operator maintains joint control.

#### IAS 12 "Income Taxes"

These amendments, issued by the IASB in January 2016, clarify how to record deferred tax assets corresponding to debt instruments measured at fair value. The application of the amendments will be mandatory for annual periods commencing as of January 1, 2017. Early application is allowed.

#### IFRS 2 "Share-based Payments"

In June 2016, the IASB issued amendments to IFRS 2 Share-based Payments, which addressed the following areas:

- Compliance conditions when share-based payments are liquidated in cash.
- Classification of share-based payment transactions, net of income tax withholding.
- Accounting for amendments made to contract terms that modify the classification of payments liquidated in cash or liquidated in treasury shares.

At the effective date of the amendment, restructuring of the financial statements from previous periods is not mandatory, but its retrospective adoption is allowed. Early adoption is allowed.

#### IAS 28 "Investments in Associates and Joint Ventures", IFRS 10 "Consolidated Financial Statements"

Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) address a recognized inconsistency between the requirements of IFRS 10 and those of IAS 28 (2011) in the treatment of the sale or contribution of assets between an investor and its associate or joint venture. The amendments, issued in September 2014, establish that when the transaction involves a business (whether in a subsidiary or not) the full profit or loss is recognized. A partial profit or loss is recognized when the transaction involves assets that do not constitute a business, even when the assets are located in a subsidiary. The date of mandatory application of these amendments is yet to be determined since the IASB plans a detailed investigation that could result in simplification of the accounting for associates and joint ventures. Immediate application is allowed.

## 2. Significant Accounting Policies, continued

### t) Statement of cash flows

The statement of cash flows includes movements of cash performed during the period, determined using the direct method. Cash flows are understood to be cash inflows and outflows or inflows and outflows of other equivalent means, such as highly liquid time deposits maturing in less than three months with low risk of change in value. The following expressions are used in the following sense:

- i. Operating activities: are activities that constitute the main source of the Company's ordinary income, as well as other activities that cannot be qualified as from investing or financing activities.
- ii. Investing activities: are activities such as acquisition, alienation or disposal of non-current assets by other means and other investments not included in cash and cash equivalents.
- iii. Financing activities: are activities that produce changes in the size and composition of total shareholders' equity and in liabilities of a financial nature.

## 3. Changes in Accounting Policy and Disclosures

IFRS have been consistently applied during the period covered by these financial statements.

## 4. Financial Information by Segment

The IFRS 8, "Operating Segments" which establishes the standards for reporting on operating segments and related disclosures for products and services and geographic areas. Operating segments are defined as components of an entity for which discrete financial information is available and is regularly reviewed by the Company's principal decision maker to make decisions about resource allocation and assess its performance.

The Company provides mobile telecommunications services in Chile. As established by the Undersecretary of Telecommunications, companies that provide mobile telephone services cannot engage in other activities outside their main line of business. Therefore the Company is in itself a single segment.

At September 30, 2016 there have been no changes in the measurement methods used to determine segment results with respect to the prior year.

## 5. Cash and cash equivalents

Cash and cash equivalents are detailed as follows:

Concepts	Currency	09.30.2016	12.31.2015
		ThCh\$	ThCh\$
<b>Cash (a)</b>		<b>463,406</b>	<b>1,113,190</b>
	CLP	463,406	1,113,190
<b>Banks (b)</b>		<b>3,513,572</b>	<b>4,776,327</b>
	CLP	915,288	4,574,725
	USD	2,598,284	-
	EUR	-	201,602
<b>Time deposits (c)</b>		<b>165,221,670</b>	<b>129,252,779</b>
	CLP	165,221,670	129,252,779
<b>Resale agreements (d)</b>		<b>9,090,050</b>	<b>-</b>
	CLP	9,090,050	-
	USD	-	-
<b>Total cash and cash equivalents</b>		<b>178,288,698</b>	<b>135,142,296</b>
<b>Subtotal by currency</b>	<b>CLP</b>	<b>175,690,414</b>	<b>134,940,694</b>
	<b>USD</b>	<b>2,598,284</b>	<b>-</b>
	<b>EUR</b>	<b>-</b>	<b>201,602</b>

Each item within cash and cash equivalents is detailed as follows:

### a) Cash

The cash balance is composed of funds to be rendered destined to minor expenses and their book value is the same as their fair value.

### b) Banks

Bank balances are composed of money maintained in bank checking accounts and their book value is the same as their fair value.



5. Cash and cash equivalents, continued

c) Time deposits,

Time deposits maturing in less than 90 days are recorded at fair value and detail to September 30, 2016 and December 31, 2015 it is as follows:

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Principal in local	Accrued	Foreign currency	Total as of
					currency	interest in	translation local	09.30.2016
					ThCh\$	ThCh\$	ThCh\$	ThCh\$
Time deposit	CLP	165,155,000	0.32%	25	165,155,000	66,670	-	165,221,670
<b>Total</b>					<b>165,155,000</b>	<b>66,670</b>	<b>-</b>	<b>165,221,670</b>

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Principal in local	Accrued	Foreign currency	Total as of
					currency	interest in	translation local	12.31.2015
					ThCh\$	ThCh\$	ThCh\$	ThCh\$
Time deposit	CLP	129,127,270	3.96%	25	129,127,270	125,509	-	129,252,779
<b>Total</b>					<b>129,127,270</b>	<b>125,509</b>	<b>-</b>	<b>129,252,779</b>

5. Cash and cash equivalents, continued

d) Resale agreements,

Balances as of September 30, 2016 are detailed as follows:

Code	Dates		Counterparty	Original currency	Subscription value ThCh\$	Annual rate	Final value ThCh\$	Identification of instruments	Book value 09.30.2016 ThCh\$
	Beginning	Ending							
BCP	29-09-16	03-10-16	BBVA	CLP	620,000	0.2400%	620,050	BTP0600120	620,050
BCP	30-09-16	03-10-16	BCI	CLP	1,400,000	0.2200%	1,400,000	BCP04500620	1,400,000
BCP	30-09-16	05-10-16	BCI	CLP	4,770,000	0.2200%	4,770,000	BCP0450620	4,770,000
BCP	30-09-16	03-10-16	BBVA	CLP	2,300,000	0.2400%	2,300,000	BTP0600120	2,300,000
<b>Total</b>					<b>9,090,000</b>		<b>9,090,050</b>		<b>9,090,050</b>

As of December 31, 2015, the Company has no resale agreements.

## 6. Other Current and Non-current Financial Assets

The breakdown of other current financial assets is as follows:

Concepts	09.30.2016		12.31.2015	
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Other investments (a)	1,519,561	1	-	1
Highly liquid financial instruments (b)	98,774,738	-	-	-
Hedging instruments (18 b)	10,247,868	21,400,678	29,627,151	12,691,025
Guarantees established	-	-	281,894	-
<b>Total</b>	<b>110,542,167</b>	<b>21,400,679</b>	<b>29,909,045</b>	<b>12,691,026</b>

a) As of September 30, 2016 time deposits in excess of 90 days are detailed as follows:

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Principal in	Accrued	Foreign	Total as of
					local currency ThCh\$	interest in local currency ThCh\$	currency translation ThCh\$	09.30.2016 ThCh\$
Time deposit	USD	2,305	0.98%	45	1,500,000	3,014	16,547	1,519,561
<b>Total</b>					<b>1,500,000</b>	<b>3,014</b>	<b>16,547</b>	<b>1,519,561</b>

b) As of September 30, 2016, the detail of highly liquid financial instruments is as follows:

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Capital in local	Accrued	Foreign currency	Total as of
					currency ThCh\$	interest in local currency ThCh\$	translation local currency ThCh\$	09.30.2016 ThCh\$
Highly liquid financial instruments	USD	61,000	0.75%	30	40,105,060	35,958	34,160	40,175,178
Highly liquid financial instruments	USD	66,500	0.75%	30	44,654,085	32,819	(895,755)	43,791,149
Highly liquid financial instruments	USD	22,500	0.90%	30	15,005,025	2,961	(199,575)	14,808,411
<b>Total</b>					<b>99,764,170</b>	<b>71,738</b>	<b>(1,061,170)</b>	<b>98,774,738</b>

As of December 31, 2015, the Company has no highly liquid financial instruments.

## 7. Other Non-Financial Assets, Current and Non Current

Other non-financial assets correspond to advance payments, which are detailed as follows:

Description	09.30.2016		12.31.2015	
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Advance payments (1)	16,062,339	551,516	18,402,235	571,288
Other prepaid expenses (2)	11,725,064	-	10,592,885	-
Deferred handset costs (3)	9,090,726	-	2,296,655	-
Other taxes (4)	1,092,519	-	1,772,365	-
<b>Total</b>	<b>37,970,648</b>	<b>551,516</b>	<b>33,064,140</b>	<b>571,288</b>

- (1) Includes advance payments associated to site leases.  
(2) Corresponds to commissions paid to franchisees for additions and replacement of mobile equipment and others, which are deferred over six months.  
(3) Corresponds to the cost of prepaid handsets dispatched, which have been activated by end customers.  
(4) Includes recoverable taxes ThCh\$258,419 for the 2015 tax year, customs duties refund ThCh\$691,399 and other taxes.

## 8. Trade and Other Current Accounts Receivable

a) The composition of trade and other current accounts receivable is as follows:

Description	09.30.2016			12.31.2015		
	Gross value	Uncollectable debts	Net value	Gross value	Uncollectable debts	Net value
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Current receivables on credit operations</b>	<b>155,738,348</b>	<b>(45,667,893)</b>	<b>110,070,455</b>	<b>154,336,864</b>	<b>(45,903,233)</b>	<b>108,433,631</b>
Services billed	110,281,143	(45,667,893)	64,613,250	94,786,996	(45,903,233)	48,883,763
Services provided and not billed	45,457,205	-	45,457,205	59,549,868	-	59,549,868
<b>Miscellaneous receivables</b>	<b>1,990,647</b>	<b>-</b>	<b>1,990,647</b>	<b>1,211,025</b>	<b>-</b>	<b>1,211,025</b>
<b>Total</b>	<b>157,728,995</b>	<b>(45,667,893)</b>	<b>112,061,102</b>	<b>155,547,889</b>	<b>(45,903,233)</b>	<b>109,644,656</b>

b) The composition of trade and other current accounts receivables that shows past due amounts, not collected and provisioned according maturity is as follows:

Description	09.30.2016					12.31.2015				
	Less than 3 months	3 to 6 months	6 to 12 months	than 12 months	Total	Less than 3 months	3 to 6 months	6 to 12 months	than 12 months	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Miscellaneous receivables	20,360,246	1,929,328	-	-	22,289,574	12,093,796	2,126,330	-	-	14,220,126
<b>Total</b>	<b>20,360,246</b>	<b>1,929,328</b>	<b>-</b>	<b>-</b>	<b>22,289,574</b>	<b>12,093,796</b>	<b>2,126,330</b>	<b>-</b>	<b>-</b>	<b>14,220,126</b>

## 8. Trade and Other Current Accounts Receivable, continued

- c) Movements of the provision for doubtful accounts which consider "Trade and other current accounts receivable" are as follows:

Movements	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
<b>Beginning balance</b>	<b>45,903,233</b>	<b>54,923,878</b>
Increases	16,369,034	23,010,589
Eliminations/ Additions	(16,604,374)	(32,031,234)
<b>Movements, subtotal</b>	<b>(235,340)</b>	<b>(9,020,645)</b>
<b>Closing balance</b>	<b>45,667,893</b>	<b>45,903,233</b>

- d) Movements of the provision for doubtful accounts to reflect the composition of the portfolio as of September 30, 2016 and 2015 are as follows:

Provisions and write-offs	07.01.2016 at 09.30.2016	09.30.2016	07.01.2015 at 09.30.2015	09.30.2015
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Accrual for portfolio that has not been renegotiated	4,534,595	13,287,430	5,568,673	16,865,552
Accrual for renegotiated portfolio	395,171	3,081,604	140,661	690,645
Write-offs for the year	(6,362,881)	(16,604,374)	(4,615,560)	(12,819,350)
<b>Total</b>	<b>(1,433,115)</b>	<b>(235,340)</b>	<b>1,093,774</b>	<b>4,736,847</b>

- e) The composition of the portfolio protested and in legal collection as of September 30, 2016 and December 31, 2015 is as follows:

Portfolio of protested and in legal collection as of 09.30.2016	Portfolio of accounts receivable protested w/o guarantee	Portfolio of accounts receivable protested w/guarantee	Portfolio of accounts receivable in legal collection	Portfolio of accounts receivable in legal collection
Number of customers in portfolio protested or in legal collection	1,536	-	176	-
Portfolio of protested or in legal collection ThCh\$	1,163,111	-	151,191	-

Portfolio of protested and in legal collection as of 12.31.2015	Portfolio of accounts receivable protested w/o guarantee	Portfolio of accounts receivable protested w/guarantee	Portfolio of accounts receivable in legal collection	Portfolio of accounts receivable in legal collection
Number of customers in portfolio protested or in legal collection	1,596	-	177	-
Portfolio of protested or in legal collection ThCh\$	6,212,940	-	151,356	-



## 8. Trade and Other Accounts Receivable, continued

The portfolio composition stratified by segment for September 30, 2016 is as follows:

Aging of portfolio by segment	Up to date	From 1 to 30 days	From 31 to 60 days	From 61 to 90 days	From 91 to 120 days	From 121 to 150 days	From 151 to 180 days	From 181 to 210 days	From 211 to 250 days	More than 250 days	Total portfolio w/o guarantee
Period September 2016	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Individuals</b>											
Number of clients w/o renegotiation	712,643	93,560	48,934	40,821	36,156	30,661	33,389	17,264	32,314	1,250,995	2,296,737
Gross portfolio w/o renegotiation	44,149,728	3,820,590	2,498,371	2,238,501	-	-	-	-	-	-	52,707,190
Debt	44,149,728	3,820,590	2,498,371	2,238,501	1,614,454	1,510,094	1,603,851	895,692	1,841,604	17,667,716	77,840,601
Accrual	-	-	-	-	(1,614,454)	(1,510,094)	(1,603,851)	(895,692)	(1,841,604)	(17,667,716)	(25,133,411)
Number of clients with renegotiation	6,121	5,061	1,084	1,044	1,097	1,021	990	717	1,503	15,699	34,337
Gross portfolio with renegotiation	361,728	26,724	369	96	-	-	-	-	-	-	388,917
Debt	524,856	146,297	73,113	77,877	85,588	86,567	87,430	64,671	118,700	1,094,638	2,359,737
Accrual	(163,128)	(119,573)	(72,744)	(77,781)	(85,588)	(86,567)	(87,430)	(64,671)	(118,700)	(1,094,638)	(1,970,820)
<b>Total number of clients</b>	<b>718,764</b>	<b>98,621</b>	<b>50,018</b>	<b>41,865</b>	<b>37,253</b>	<b>31,682</b>	<b>34,379</b>	<b>17,981</b>	<b>33,817</b>	<b>1,266,694</b>	<b>2,331,074</b>
<b>Total Individuals portfolio</b>	<b>44,511,456</b>	<b>3,847,314</b>	<b>2,498,740</b>	<b>2,238,597</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>53,096,107</b>
<b>Debt</b>	<b>44,674,584</b>	<b>3,966,887</b>	<b>2,571,484</b>	<b>2,316,378</b>	<b>1,700,042</b>	<b>1,596,661</b>	<b>1,691,281</b>	<b>960,363</b>	<b>1,960,304</b>	<b>18,762,354</b>	<b>80,200,338</b>
<b>Accrual</b>	<b>(163,128)</b>	<b>(119,573)</b>	<b>(72,744)</b>	<b>(77,781)</b>	<b>(1,700,042)</b>	<b>(1,596,661)</b>	<b>(1,691,281)</b>	<b>(960,363)</b>	<b>(1,960,304)</b>	<b>(18,762,354)</b>	<b>(27,104,231)</b>
<b>Companies</b>											
Number of clients w/o renegotiation	97,538	13,171	4,811	3,589	2,852	2,301	2,656	1,269	2,546	57,836	188,569
Gross portfolio w/o renegotiation	43,192,537	8,579,442	682,188	2,508,477	554,626	715,444	659,258	-	-	-	56,891,972
Debt	43,192,537	8,579,442	682,188	2,508,477	554,626	715,444	659,258	445,484	433,169	16,574,224	74,344,849
Accrual	-	-	-	-	-	-	-	(445,484)	(433,169)	(16,574,224)	(17,452,877)
Number of clients with renegotiation	777	795	135	109	114	122	152	110	186	3,446	5,946
Gross portfolio with renegotiation	76,819	5,452	7	29	-	-	-	-	-	-	82,307
Debt	124,753	43,195	16,447	16,442	18,947	20,896	21,052	17,041	27,274	887,045	1,193,092
Accrual	(47,934)	(37,743)	(16,440)	(16,413)	(18,947)	(20,896)	(21,052)	(17,041)	(27,274)	(887,045)	(1,110,785)
<b>Total number of clients</b>	<b>98,315</b>	<b>13,966</b>	<b>4,946</b>	<b>3,698</b>	<b>2,966</b>	<b>2,423</b>	<b>2,808</b>	<b>1,379</b>	<b>2,732</b>	<b>61,282</b>	<b>194,515</b>
<b>Total companies portfolio</b>	<b>43,269,425</b>	<b>8,584,894</b>	<b>682,195</b>	<b>2,508,506</b>	<b>554,626</b>	<b>715,444</b>	<b>659,258</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>56,974,348</b>
<b>Debt</b>	<b>43,317,359</b>	<b>8,622,637</b>	<b>698,635</b>	<b>2,524,919</b>	<b>573,573</b>	<b>736,340</b>	<b>680,310</b>	<b>462,525</b>	<b>460,443</b>	<b>17,461,269</b>	<b>75,538,010</b>
<b>Accrual</b>	<b>(47,934)</b>	<b>(37,743)</b>	<b>(16,440)</b>	<b>(16,413)</b>	<b>(18,947)</b>	<b>(20,896)</b>	<b>(21,052)</b>	<b>(462,525)</b>	<b>(460,443)</b>	<b>(17,461,269)</b>	<b>(18,563,662)</b>
<b>Other</b>											
Number of clients w/o renegotiation	1,990,647	-	-	-	-	-	-	-	-	-	1,990,647
Debt	1,990,647	-	-	-	-	-	-	-	-	-	1,990,647
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Total number of clients</b>	<b>1,990,647</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total companies portfolio</b>	<b>1,990,647</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,990,647</b>
<b>Debt</b>	<b>1,990,647</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,990,647</b>
<b>Accrual</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Portfolio Consolidated</b>											
Number of clients w/o renegotiation	810,181	106,731	53,745	44,410	39,008	32,962	36,045	18,533	34,860	1,308,831	2,485,306
Gross portfolio w/o renegotiation	89,332,912	12,400,032	3,180,559	4,746,978	554,626	715,444	659,258	-	-	-	111,589,809
Debt	89,332,912	12,400,032	3,180,559	4,746,978	2,169,080	2,225,538	2,263,109	1,341,176	2,274,773	34,241,940	154,176,097
Accrual	-	-	-	-	(1,614,454)	(1,510,094)	(1,603,851)	(1,341,176)	(2,274,773)	(34,241,940)	(42,586,288)
Number of clients with renegotiation	6,898	5,856	1,219	1,153	1,211	1,143	1,142	827	1,689	19,145	40,283
Gross portfolio with renegotiation	438,547	32,176	376	125	-	-	-	-	-	-	471,224
Debt	649,609	189,492	89,560	94,319	104,535	107,463	108,482	81,712	145,974	1,981,683	3,552,829
Accrual	(211,062)	(157,316)	(89,184)	(94,194)	(104,535)	(107,463)	(108,482)	(81,712)	(145,974)	(1,981,683)	(3,081,605)
<b>Total number of clients (1)</b>	<b>817,079</b>	<b>112,587</b>	<b>54,964</b>	<b>45,563</b>	<b>40,219</b>	<b>34,105</b>	<b>37,187</b>	<b>19,360</b>	<b>36,549</b>	<b>1,327,976</b>	<b>2,525,589</b>
<b>Total Consolidated portfolio</b>	<b>89,771,597</b>	<b>12,432,208</b>	<b>3,180,935</b>	<b>4,747,103</b>	<b>554,626</b>	<b>715,444</b>	<b>659,258</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>112,061,102</b>
<b>Debt</b>	<b>89,982,590</b>	<b>12,589,524</b>	<b>3,270,119</b>	<b>4,841,297</b>	<b>2,273,615</b>	<b>2,333,001</b>	<b>2,371,591</b>	<b>1,422,888</b>	<b>2,420,747</b>	<b>36,223,623</b>	<b>157,728,995</b>
<b>Accrual</b>	<b>(211,062)</b>	<b>(157,316)</b>	<b>(89,184)</b>	<b>(94,194)</b>	<b>(1,718,989)</b>	<b>(1,617,557)</b>	<b>(1,712,333)</b>	<b>(1,422,888)</b>	<b>(2,420,747)</b>	<b>(36,223,623)</b>	<b>(45,667,893)</b>

(1) The information referring to this line represents the current number of customers and those that have been commercially derecognized and which are still in collections.



## 8. Trade and Other Accounts Receivable, continued

The portfolio composition stratified by segment for December 31, 2015 is as follows:

Aging of portfolio by segment	Up to date	From 1 to 30 days	From 31 to 60 days	From 61 to 90 days	From 91 to 120 days	From 121 to 150 days	From 151 to 180 days	From 181 to 210 days	From 211 to 250 days	More than 250 days	Total portfolio w/o guarantee
Period December 2015	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Individuals</b>											
Number of clients w/o renegotiation	650,201	79,064	37,613	35,080	32,810	29,814	29,990	18,458	33,922	1,268,629	2,215,581
Gross portfolio w/o renegotiation	40,509,156	3,472,155	2,302,015	2,070,427	-	-	-	-	-	-	48,353,753
Debt	40,509,156	3,472,155	2,302,015	2,070,427	1,785,135	1,649,781	1,513,155	928,086	1,336,403	17,854,120	73,420,433
Accrual	-	-	-	-	(1,785,135)	(1,649,781)	(1,513,155)	(928,086)	(1,336,403)	(17,854,120)	(25,066,680)
Number of clients with renegotiation	8,085	9,112	1,657	1,623	1,386	1,483	1,478	977	1,714	15,612	43,127
Gross portfolio with renegotiation	643,907	38,334	138	167	-	-	-	-	-	-	682,546
Debt	1,124,642	296,533	135,450	144,925	138,263	146,881	137,941	84,285	126,776	1,132,177	3,467,873
Accrual	(480,735)	(258,199)	(135,312)	(144,758)	(138,263)	(146,881)	(137,941)	(84,285)	(126,776)	(1,132,177)	(2,785,327)
<b>Total number of clients</b>	<b>658,286</b>	<b>88,176</b>	<b>39,270</b>	<b>36,703</b>	<b>34,196</b>	<b>31,297</b>	<b>31,468</b>	<b>19,435</b>	<b>35,636</b>	<b>1,284,241</b>	<b>2,258,708</b>
<b>Total Individuals portfolio</b>	<b>41,153,063</b>	<b>3,510,489</b>	<b>2,302,153</b>	<b>2,070,594</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>49,036,299</b>
<b>Debt</b>	<b>41,633,798</b>	<b>3,768,688</b>	<b>2,437,465</b>	<b>2,215,352</b>	<b>1,923,398</b>	<b>1,796,662</b>	<b>1,651,096</b>	<b>1,012,371</b>	<b>1,463,179</b>	<b>18,986,297</b>	<b>76,888,306</b>
<b>Accrual</b>	<b>(480,735)</b>	<b>(258,199)</b>	<b>(135,312)</b>	<b>(144,758)</b>	<b>(1,923,398)</b>	<b>(1,796,662)</b>	<b>(1,651,096)</b>	<b>(1,012,371)</b>	<b>(1,463,179)</b>	<b>(18,986,297)</b>	<b>(27,852,007)</b>
<b>Companies</b>											
Number of clients w/o renegotiation	91,428	10,860	3,969	3,011	2,500	2,218	2,237	1,494	2,601	54,284	174,602
Gross portfolio w/o renegotiation	52,932,631	279,582	1,297,347	2,625,651	1,469,681	599,775	56,874	-	-	-	59,261,541
Debt	52,932,631	279,582	1,297,347	2,625,651	1,469,681	599,775	56,874	218,900	249,877	16,470,938	76,201,256
Accrual	-	-	-	-	-	-	-	(218,900)	(249,877)	(16,470,938)	(16,939,715)
Number of clients with renegotiation	1,181	1,475	240	243	183	215	179	115	200	3,275	7,306
Gross portfolio with renegotiation	127,811	7,921	50	9	-	-	-	-	-	-	135,791
Debt	265,443	79,263	30,495	28,587	27,578	29,418	27,313	18,684	26,079	714,441	1,247,301
Accrual	(137,632)	(71,342)	(30,445)	(28,578)	(27,578)	(29,418)	(27,313)	(18,684)	(26,079)	(714,441)	(1,111,510)
<b>Total number of clients</b>	<b>92,609</b>	<b>12,335</b>	<b>4,209</b>	<b>3,254</b>	<b>2,683</b>	<b>2,433</b>	<b>2,416</b>	<b>1,609</b>	<b>2,801</b>	<b>57,559</b>	<b>181,908</b>
<b>Total Companies portfolio</b>	<b>53,060,442</b>	<b>287,503</b>	<b>1,297,397</b>	<b>2,625,660</b>	<b>1,469,681</b>	<b>599,775</b>	<b>56,874</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>59,397,332</b>
<b>Debt</b>	<b>53,198,074</b>	<b>358,845</b>	<b>1,327,842</b>	<b>2,654,238</b>	<b>1,497,259</b>	<b>629,193</b>	<b>84,187</b>	<b>237,584</b>	<b>275,956</b>	<b>17,185,379</b>	<b>77,448,557</b>
<b>Accrual</b>	<b>(137,632)</b>	<b>(71,342)</b>	<b>(30,445)</b>	<b>(28,578)</b>	<b>(27,578)</b>	<b>(29,418)</b>	<b>(27,313)</b>	<b>(237,584)</b>	<b>(275,956)</b>	<b>(17,185,379)</b>	<b>(18,051,225)</b>
<b>Other</b>											
Gross portfolio w/o renegotiation	1,211,025	-	-	-	-	-	-	-	-	-	1,211,025
Debt	1,211,025	-	-	-	-	-	-	-	-	-	1,211,025
<b>Total number of clients</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total companies portfolio</b>	<b>1,211,025</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,211,025</b>
<b>Debt</b>	<b>1,211,025</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,211,025</b>
<b>Accrual</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Portfolio Consolidated</b>											
Number of clients w/o renegotiation	741,629	89,924	41,582	38,091	35,310	32,032	32,227	19,952	36,523	1,322,913	2,390,183
Gross portfolio w/o renegotiation	94,652,812	3,751,737	3,599,362	4,696,078	1,469,681	599,775	56,874	-	-	-	108,826,319
Debt	94,652,812	3,751,737	3,599,362	4,696,078	3,254,816	2,249,556	1,570,029	1,146,986	1,586,280	34,325,058	150,832,714
Accrual	-	-	-	-	(1,785,135)	(1,649,781)	(1,513,155)	(1,146,986)	(1,586,280)	(34,325,058)	(42,006,395)
Number of clients with renegotiation	9,266	10,587	1,897	1,866	1,569	1,698	1,657	1,092	1,914	18,887	50,433
Gross portfolio with renegotiation	771,718	46,255	188	176	-	-	-	-	-	-	818,337
Debt	1,390,085	375,796	165,945	173,512	165,841	176,299	165,254	102,969	152,855	1,846,618	4,715,174
Accrual	(618,367)	(329,541)	(165,757)	(173,336)	(165,841)	(176,299)	(165,254)	(102,969)	(152,855)	(1,846,618)	(3,896,837)
<b>Total number of clients (1)</b>	<b>750,895</b>	<b>100,511</b>	<b>43,479</b>	<b>39,957</b>	<b>36,879</b>	<b>33,730</b>	<b>33,884</b>	<b>21,044</b>	<b>38,437</b>	<b>1,341,800</b>	<b>2,440,616</b>
<b>Total Consolidated portfolio</b>	<b>95,424,530</b>	<b>3,797,992</b>	<b>3,599,550</b>	<b>4,696,254</b>	<b>1,469,681</b>	<b>599,775</b>	<b>56,874</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>109,644,656</b>
<b>Debt</b>	<b>96,042,897</b>	<b>4,127,533</b>	<b>3,765,307</b>	<b>4,869,590</b>	<b>3,420,657</b>	<b>2,425,855</b>	<b>1,735,283</b>	<b>1,249,955</b>	<b>1,739,135</b>	<b>36,171,676</b>	<b>155,547,888</b>
<b>Accrual</b>	<b>(618,367)</b>	<b>(329,541)</b>	<b>(165,757)</b>	<b>(173,336)</b>	<b>(1,950,976)</b>	<b>(1,826,080)</b>	<b>(1,678,409)</b>	<b>(1,249,955)</b>	<b>(1,739,135)</b>	<b>(36,171,676)</b>	<b>(45,903,232)</b>

(1) The information referring to this line represents the current number of customers and those that have been commercially derecognized and which are still in collections.



## 9. Accounts receivable and payable to related companies

### a) Accounts receivable from related companies current:

Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2016	12.31.2015	
							ThCh\$	ThCh\$	
							<b>TOTAL</b>	<b>42,452,842</b>	<b>16,256,170</b>
Telefónica Chile Servicios Corporativos Ltda.	76.086.148-0	Chile	Associated	Mercantile Current Account	CLP	60 days	41,108,813	14,256,211	
				Professional Serv.	CLP	60 days	1,344,029	1,210,177	
				Others	CLP	60 days	-	789,782	
							<b>TOTAL</b>	<b>27,461,789</b>	<b>9,693,134</b>
Telefónica Chile S.A.	90.635.000-9	Chile	Common parent company	Collection	CLP	60 days	22,895,957	7,370,980	
				Acces fee	CLP	60 days	1,043,646	1,854,645	
				Others	CLP	60 days	3,522,186	467,509	
Telixus Torres Chile, S.A	76.558.575-9	Chile	Common end controller	Serv. Provided	CLP	60 dias	2,465,003	-	
Pegaso PCS, S.A. de C.V.	Foreign	Mexico	Common end controller	Roaming	USD	90 days	785,205	678,676	
Telefónica Brasil	Foreign	Brazil	Common end controller	Roaming	USD	90 days	361,827	1,762,963	
Colombia Telecomunicaciones S.A.E.S.P (Telecom)	Foreign	Colombia	Common end controller	Serv. Provided	USD	90 days	302,198	44,727	
Telefónica Germany Gmbh & Co Ohg	Foreign	Germany	Common end controller	Serv. Provided	USD	90 days	458,139	332,488	
Telefónica Móviles España S.A.	Foreign	Spain	Common end controller	Roaming	EUR	90 days	259,204	-	
Telcel Venezuela	Foreign	Venezuela	Common end controller	Serv. Provided	USD	90 days	204,156	210,925	
Otecel S.A.	Foreign	Equator	Common end controller	Serv. Provided	USD	90 days	175,464	15,911	
Wayra Chile Tecnología e Innovación Ltda.	96.672.150-2	Chile	Common end controller	Serv. Provided	CLP	60 days	123,898	209,748	
Telefónica Móviles Soluciones y Aplicaciones S.A.	96.990.810-K	Chile	Common end controller	Serv. Provided	CLP	60 days	113,614	111,502	
Telefónica Empresas Chile S.A.	78.703.410-1	Chile	Common end controller	Serv. Provided	CLP	60 days	108,795	163,744	
Telefónica Móviles de Panamá	Foreign	Panama	Common end controller	Serv. Provided	USD	90 days	92,913	81,968	
Telefónica Móviles Argentina S.A.	Foreign	Argentina	Common end controller	Serv. Provided	USD	90 days	77,906	291,885	
Terra Networks Chile S.A.	96.834.230-4	Chile	Common end controller	Serv. Provided	CLP	60 days	72,745	67,525	
Telefónica Ingeniería de Seguridad S.A.	59.083.900-0	Chile	Common end controller	Serv. Provided	CLP	60 days	55,106	43,591	
Telefónica International Wholesale Services Chile S.A.	96.910.730-9	Chile	Common end controller	Serv. Provided	CLP	60 days	51,948	131,192	
Telefónica Digital España	Foreign	Spain	Common end controller	Serv. Provided	USD	90 days	51,522	-	
Telefónica Factoring Chile, S.A.	76.096.189-2	Chile	Common end controller	Serv. Provided	CLP	60 days	42,670	28,161	
Telefónica Móviles del Uruguay S.A.	Foreign	Uruguay	Common end controller	Serv. Provided	USD	90 days	27,977	31,555	
Telefónica Móviles Guatemala	Foreign	Guatemala	Common end controller	Serv. Provided	USD	90 days	14,050	12,824	
Fundación Telefónica Chile S.A.	74.944.200-K	Chile	Common end controller	Serv. Provided	CLP	60 days	11,989	14,514	
Telefónica Móviles El Salvador	Foreign	El Salvador	Common end controller	Serv. Provided	USD	90 days	8,658	11,377	
Telefónica del Perú	Foreign	Peru	Common end controller	Serv. Provided	CLP	60 days	5,282	49,457	
Telefonía Celular de Nicaragua S.A.	Foreign	Nicaragua	Common end controller	Serv. Provided	USD	90 days	44	330	
Telfisa Global B.V.	Foreign	Chile	Common end controller	Serv. Provided	CLP	90 days	16	630,092	
Telefonica Internacional SAU	Foreign	Spain	Common end controller	Serv. Provided	CLP	90 days	-	510,568	
Intertel S.A.(1)	96.898.630-9	Chile	Common parent company	Serv. Provided	CLP	60 days	-	9,500	
							<b>75,784,960</b>	<b>31,394,527</b>	

(1) On September 30, 2016, Intertel merged with Telefónica móviles Chile S.A..common end controller: Telefónica S.A. Parent Company: Inversiones Telefónica Móviles Holding S.A.



9. Accounts receivable and payable to related companies, continued

b) Non-current accounts receivable from related parties:

Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2016 ThCh\$	12.31.2015 ThCh\$
Telefónica Chile S.A.	90.635.000-9	Chile	Common parent company	Mercantile Current	CLP	3 years	21,922,563	21,181,406
<b>Total</b>							<b>21,922,563</b>	<b>21,181,406</b>

There are no allowances for doubtful accounts or guarantees related to amounts included in outstanding balances.  
The origin of the service provided is specified for amounts in excess of 5% of their total heading.



## 9. Accounts receivable and payable to related companies, continued

### c) Accounts payable to related companies current

Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2016 ThCh\$	12.31.2015 ThCh\$
<b>TOTAL</b>							<b>38,707,443</b>	<b>23,796,315</b>
Telefónica Chile S.A.	90.635.000-9	Chile	Common end controller	Access Charge and Links	CLP	60 days	28,875,766	17,660,409
				Spaces and Energy	CLP	60 days	6,842,327	2,896,044
				Others	CLP	60 days	2,989,350	3,239,862
Telefónica Chile Servicios Corporativos Ltda.	76.086.148-0	Chile	Associated	Professional services	CLP	60 days	33,812,507	31,117,227
Telefónica Empresas Chile S.A.	78.703.410-1	Chile	Common end controller	Professional services	CLP	60 days	5,820,777	7,147,632
Telefónica Global Technology Chile S.A.	59.165.120-K	Chile	Common end controller	Serv. Provided	CLP	60 days	3,793,293	2,334,027
Telefónica S.A.	Foreign	Spain	End controller	Brand Fee services	CLP	60 days	3,627,705	3,638,480
Telxius Torres Chile, S.A	76.558.575-9	Chile	Common end controller	Serv. Provided	CLP	60 dias	2,560,292	-
Telefónica Uk Ltd	Foreign	England	Common end controller	Serv. Provided	USD	90 days	1,856,778	1,689,504
Telefónica Móviles Soluciones y Aplicaciones S.A.	96.990.810-K	Chile	Common parent company	Serv. Provided	CLP	60 days	1,708,982	1,677,778
Telefónica International Wholesale Services Chile S.A.	96.910.730.-9	Chile	Common end controller	Serv. Provided	CLP	60 days	1,202,237	2,321,803
<b>TOTAL</b>							<b>675,651</b>	<b>3,031,219</b>
Telefónica Internacional S.A.U.	Foreign	Spain	Common end controller	Management Fee	EUR	90 days	675,651	1,335,372
				Cost Sharing Agreement	EUR	90 days	-	1,695,847
Terra Networks Chile S.A.	96.834.230-4	Chile	Common end controller	Serv. Provided	CLP	60 days	447,324	184,653
Telefónica del Perú	Foreign	Peru	Common end controller	Serv. Provided	CLP	90 days	429,125	490,846
Telefónica Móviles Argentina S.A.	Foreign	Argentina	Common end controller	Serv. Provided	USD	90 days	300,353	1,082,009
Telefónica International Wholesale Services España	Foreign	Spain	Common end controller	Serv. Provided	EUR	90 days	283,047	289,123
Telefónica Ingeniería de Seguridad S.A.	59.083.900-0	Chile	Common end controller	Serv. Provided	CLP	60 days	252,908	108,721
Otecel S.A.	Foreign	Equator	Common end controller	Serv. Provided	USD	90 days	243,515	59,460
Inversiones Telefónica Moviles Holding Limitada	76.124.890-1	Chile	Parent company	Serv. Provided	CLP	60 days	191,241	-
Colombia Telecomunicaciones S.A.E.S.P (Telecom)	Foreign	Colombia	Common end controller	Serv. Provided	USD	90 days	107,704	2,511
Pegaso PCS, S.A. de C.V.	Foreign	Mexico	Common end controller	Serv. Provided	USD	90 days	107,116	154,763
Telefónica Móviles del Uruguay S.A.	Foreign	Uruguay	Common end controller	Serv. Provided	USD	90 days	99,551	88,211
Telcel Venezuela	Foreign	Venezuela	Common end controller	Serv. Provided	USD	90 days	87,077	69,526
Telefónica Global Roaming GmbH	Foreign	Germany	Common end controller	Serv. Provided	EUR	90 days	86,674	161,088
Telefónica Digital España	Foreign	Spain	Common end controller	Serv. Provided	USD	90 days	72,321	18,297
Wayra Chile Tecnología e Innovación Ltda.	96.672.150-2	Chile	Common end controller	Serv. Provided	CLP	60 days	69,161	69,161
Telfisa Global B.V.	Foreign	Spain	Common end controller	commission administration	CLP	90 days	68,779	119,508
Telefónica Brasil	Foreign	Brazil	Common end controller	Serv. Provided	CLP	90 days	54,025	1,427,730
Telefónica on the Spot Services S.A.U.	Foreign	Spain	Common end controller	Serv. Provided	EUR	30 days	19,710	4,183
Telefónica Móviles Panamá	Foreign	Panamá	Common end controller	Serv. Provided	USD	90 days	19,380	29,306
Telefónica de Espana, SAU	Foreign	Spain	Common end controller	Serv. Provided	CLP	90 days	9,937	-
Telefónica Global Technology	Foreign	Spain	Common end controller	Serv. Provided	EUR	90 days	6,558	20,406
Telefonía Celular de Nicaragua S.A.	Foreign	Nicaragua	Common end controller	Serv. Provided	USD	90 days	6,522	358
Telefónica Móviles Guatemala	Foreign	Guatemala	Common end controller	Serv. Provided	USD	90 days	5,723	6,835
Telefónica Móviles El Salvador	Foreign	El Salvador	Common end controller	Serv. Provided	USD	90 days	2,840	5,154
Fundación Telefónica Chile S.A.	74.944.200-K	Chile	Common end controller	Serv. Provided	CLP	60 days	704	704
Telefónica Móviles España S.A.	Foreign	Spain	Common end controller	Serv. Provided	EUR	90 days	110,559	694,743
Telefónica USA Inc.	Foreign	USA	Common end controller	Serv. Provided	USD	60 days	-	11,005
Telefónica Asset Management Chile	76.173.568-3	Chile	Common parent company	Serv. Provided	CLP	60 days	-	3,159
<b>Total</b>							<b>96,847,519</b>	<b>81,855,445</b>

9. Accounts receivable and payable to related companies, continued

d) Transactions:

Company	Taxpayer No.	Country of origin	Nature of the relationship	Currency	Transaction origin	09.30.2016 ThCh\$	Effect on income debits / credits	09.30.2015 ThCh\$	Effect on income debits / credits
Telefónica Chile Servicios Corporativos Ltda.	76.086.148-0	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(44,673,725)</b>	<b>(44,673,725)</b>	<b>(43,741,937)</b>	<b>(43,741,937)</b>
					Services staff seconded from other companies	(47,078,280)	(47,078,280)	(46,190,407)	(46,190,407)
					Sales	1,386,954	1,386,954	2,071,081	2,071,081
					Financial income	1,017,601	1,017,601	377,389	377,389
Telefónica Chile S.A.	90.635.000-9	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(28,648,677)</b>	<b>(28,648,677)</b>	<b>(26,678,650)</b>	<b>(26,678,650)</b>
					Costs access charges	(33,221,994)	(33,221,994)	(31,934,526)	(31,934,526)
					Others	(2,421,976)	(2,421,976)	(2,731,488)	(2,731,488)
					Costs access charges	2,710,440	2,710,440	2,549,134	2,549,134
					Financial income	741,157	741,157	2,928,718	2,928,718
Telefónica Empresas Chile S.A.	78.703.410-1	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(15,867,014)</b>	<b>(15,867,014)</b>	<b>(13,789,883)</b>	<b>(13,789,883)</b>
					Professional Serv.	(16,512,707)	(16,512,707)	(14,080,048)	(14,080,048)
					Others	(7,153)	(7,153)	(47,641)	(47,641)
					Sales	652,846	652,846	337,806	337,806
Telefónica Global Technology Chile S.A.	59.165.120-K	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(9,173,823)</b>	<b>(9,173,823)</b>	<b>(5,107,227)</b>	<b>(5,107,227)</b>
					Services computer	(9,031,063)	(9,031,063)	(5,107,227)	(5,107,227)
					Financial expenses	(147,751)	(147,751)	-	-
					Sales	4,991	4,991	-	-
Telefónica S.A.	Foreign	Spain	End controller	EUR	Brand Fee	(10,581,894)	(10,581,894)	(11,552,875)	(11,552,875)
Telxius Torres Chile, S.A	76.558.575-9	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(1,123,809)</b>	<b>(1,123,809)</b>	-	-
					Sales	279,158	279,158	-	-
					Costs	(1,402,967)	(1,402,967)	-	-
Telefónica Global Tecnología	Foreign	Spain	Common end controller	EUR	<b>TOTAL</b>	<b>(1,171,759)</b>	<b>(1,171,759)</b>	<b>33,036</b>	<b>33,036</b>
					Services computer	(1,157,665)	(1,157,665)	33,036	33,036
					Financial expenses	(14,094)	(14,094)	-	-

9. Accounts receivable and payable to related companies, continued

d) Transactions, continued

Company	Taxpayer No.	Country of origin	Nature of the relationship	Currency	Transaction origin	09.30.2016	Effect on income	09.30.2015	Effect on income
						ThCh\$	debits / credits	ThCh\$	debits / credits
Terra Networks Chile S.A.	96.834.230-4	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(692,234)</b>	<b>(692,234)</b>	<b>(463,255)</b>	<b>(463,255)</b>
					Costs	(897,766)	(897,766)	(546,178)	(546,178)
					Sales	205,532	205,532	82,923	82,923
Telefónica Internacional S.A.U.	Foreign	Spain	Common end controller	EUR	<b>TOTAL</b>	<b>(1,093,429)</b>	<b>(1,093,429)</b>	<b>(261,261)</b>	<b>(261,261)</b>
					Management Fee	(552,770)	(552,770)	(911,276)	(911,276)
					Sales	(510,567)	(510,567)	650,015	650,015
					Costs	(30,092)	(30,092)	-	-
Telefónica Internacional Wholesale Services Chile S.A.	96.910.730-9	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(449,317)</b>	<b>(449,317)</b>	<b>(1,008,748)</b>	<b>(1,008,748)</b>
					Costs	(436,408)	(436,408)	(1,096,129)	(1,096,129)
					Sales	(12,909)	(12,909)	87,381	87,381
Telefónica Ingeniería de Seguridad S.A.	59.083.900-0	Chile	Common end controller	CLP	<b>TOTAL</b>	<b>(264,280)</b>	<b>(264,280)</b>	<b>(357,456)</b>	<b>(357,456)</b>
					Costs	(381,880)	(381,880)	(448,643)	(448,643)
					Sales	117,600	117,600	91,187	91,187
Telefónica Móviles Perú S.A.	Foreign	Peru	Common end controller	USD	<b>TOTAL</b>	<b>(217,902)</b>	<b>(217,902)</b>	<b>(191,971)</b>	<b>(191,971)</b>
					Costs	(240,711)	(240,711)	(256,557)	(256,557)
					Sales	22,809	22,809	64,586	64,586
Telefónica Global Roaming GmbH	Foreign	Germany	Common end controller	EUR	Costs	(205,406)	(205,406)	(124,719)	(124,719)
Telefónica Internacional Wholesale Services España	Foreign	Spain	Common end controller	EUR	Costs	(189,772)	(189,772)	(120,244)	(120,244)
Telefónica Móviles España S.A.	Foreign	Spain	Common end controller	EUR	<b>TOTAL</b>	<b>(152,500)</b>	<b>(152,500)</b>	<b>(880,781)</b>	<b>(880,781)</b>
					Sales	(649,539)	(649,539)	3,471	3,471
					Costs	497,039	497,039	(884,252)	(884,252)
Pegaso PCS, S.A. de C.V.	Foreign	Mexico	Common end controller	USD	<b>TOTAL</b>	<b>(96,554)</b>	<b>(96,554)</b>	<b>(52,467)</b>	<b>(52,467)</b>
					Costs	(104,902)	(104,902)	(59,167)	(59,167)
					Sales	8,348	8,348	6,700	6,700



9. Accounts receivable and payable to related companies, continued

d) Transactions, continued

Company	Taxpayer No.	Country of origin	Nature of the relationship	Currency	Transaction origin	09.30.2016	Effect on income	09.30.2015	Effect on income
						ThCh\$	debits / credits	ThCh\$	debits / credits
Telcel Venezuela	Foreign	Venezuela	Common end controller	USD	<b>TOTAL</b>	<b>(20,644)</b>	<b>(20,644)</b>	<b>(10,062)</b>	<b>(10,062)</b>
					Costs	(22,619)	(22,619)	(9,449)	(9,449)
					Sales	1,975	1,975	(613)	(613)
Colombia Telecomunicaciones S.A.E.S.P (Telecom)	Foreign	Colombia	Common end controller		<b>TOTAL</b>	<b>(28,008)</b>	<b>(28,009)</b>	<b>(119,499)</b>	<b>(119,499)</b>
					Costs	(53,160)	(53,160)	(95,470)	(95,470)
					Sales	25,152	25,152	(24,029)	(24,029)
Telefónica Móviles del Uruguay S.A.	Foreign	Uruguay	Common end controller	USD	<b>TOTAL</b>	<b>(21,147)</b>	<b>(21,147)</b>	<b>(25,168)</b>	<b>(25,168)</b>
					Sales	16,025	16,025	33,199	33,199
					Costs	(37,172)	(37,172)	(25,168)	(25,168)
Telefónica on the Spot Services S.A.U.	Foreign	Spain	Common end controller	EUR	Costs	(22,093)	(22,093)	(21,075)	(21,075)
Telefónica de Espana, SAU	Foreign	Spain	Common end controller	CLP	Costs	(15,579)	(15,579)	-	-
Telefonía Celular de Nicaragua S.A.	Foreign	Nicaragua	Common end controller	USD	<b>TOTAL</b>	<b>(13,103)</b>	<b>(13,103)</b>	<b>(2,930)</b>	<b>(2,930)</b>
					Costs	(13,741)	(13,741)	(3,435)	(3,435)
					Sales	638	638	505	505
Telefónica Móviles Panamá	Foreign	Panama	Common end controller	USD	<b>TOTAL</b>	<b>(7,678)</b>	<b>(7,678)</b>	<b>(3,206)</b>	<b>(3,206)</b>
					Costs	(11,620)	(11,620)	(11,395)	(11,395)
					Sales	3,942	3,942	8,189	8,189
Otecel S.A.	Foreign	Equator	Common end controller	USD	<b>TOTAL</b>	<b>(5,401)</b>	<b>(5,401)</b>	<b>(14,398)</b>	<b>(14,398)</b>
					Costs	(11,634)	(11,634)	(27,444)	(27,444)
					Sales	6,233	6,233	13,046	13,046
Telefónica On The Spot Soluciones Digitales De Chile Spa	76.338.291-5	Chile	Common end controller	CLP	Costs	(6,487)	(6,487)	-	-
Fundación Telefónica Chile S.A.	74.944.200-K	Chile	Common end controller	CLP	Sales	(2,374)	(2,374)	1,881	1,881
Telefónica Móviles El Salvador	Foreign	El Salvador	Common end controller	USD	<b>TOTAL</b>	<b>(1,876)</b>	<b>(1,876)</b>	<b>1,583</b>	<b>1,583</b>
					Costs	(2,729)	(2,729)	899	899
					Sales	853	853	684	684
Telefónica Móviles Guatemala	Foreign	Guatemala	Common end controller	USD	<b>TOTAL</b>	<b>(804)</b>	<b>(804)</b>	<b>(4,994)</b>	<b>(4,994)</b>
					Costs	(1,359)	(1,359)	(4,982)	(4,982)
					Sales	555	555	(12)	(12)



9. Accounts receivable and payable to related companies, continued  
d) Transactions, continued

Company	Taxpayer No.	Country of origin	Nature of the relationship	Currency	Transaction origin	09.30.2016	Effect on income	09.30.2015	Effect on income
						ThCh\$	debits / credits	ThCh\$	debits / credits
Telefónica Ireland Ltd Antes O2 Communication	Foreign	Ireland	Common end controller	USD	<b>TOTAL</b>	-	-	<b>(54,648)</b>	<b>(54,648)</b>
					Sales	-	-	(37,647)	(37,647)
					Costs	-	-	(17,001)	(17,001)
Telefónica Asset Management Chile	76.173.568-3	Chile	Common parent company	CLP	Costs	-	-	(23,379)	(23,379)
Telefónica Slovakia	Foreign	Slovakia	Common end controller	USD	<b>TOTAL</b>	-	-	<b>(9,260)</b>	<b>(9,260)</b>
					Costs	-	-	(6,104)	(6,104)
					Sales	-	-	(3,156)	(3,156)
Telefónica Germany GmbH & Co Ohg	Foreign	Germany	Common end controller	USD	<b>TOTAL</b>	<b>24,037</b>	<b>24,037</b>	<b>(56,120)</b>	<b>(56,120)</b>
					Sales	(15,255)	(15,255)	(53,969)	(53,969)
					Costs	39,292	39,292	(2,151)	(2,151)
Vivo S.A.	Foreign	Brazil	Common end controller	USD	<b>TOTAL</b>	<b>21,463</b>	<b>21,463</b>	<b>339,455</b>	<b>339,455</b>
					Sales	312,503	312,503	331,424	331,424
					Costs	(291,040)	(291,040)	8,031	8,031
Telefónica Móviles Soluciones y Aplicaciones S.A.	96.990.810-K	Chile	Common end controller	CLP	Financial income	2,112	2,112	2,104	2,104
Telfisa Global B.V.	Foreign	Spain	Common end controller	CLP	<b>TOTAL</b>	<b>229,964</b>	<b>229,964</b>	<b>147,484</b>	<b>147,484</b>
					Financial income	300,274	300,274	233,720	233,720
					Management Fee	(70,310)	(70,310)	(86,236)	(86,236)
Telefónica Digital España	Foreign	Spain	Common end controller	EUR	Costs	45,358	45,358	(289,693)	(289,693)
Telefónica USA Inc.	Foreign	USA	Common end controller	USD	Costs	-	-	(77,038)	(77,038)
Wayra Chile Tecnología e Innovación Ltda.	96.672.150-2	Chile	Common end controller	CLP	Sales	159,537	159,537	175,154	175,154
Telefónica Uk Ltd	Foreign	England	Common end controller	USD	Sales	38,482	38,482	-	-
Telefónica Móviles Argentina S.A.	Foreign	Argentina	Common end controller	USD	<b>TOTAL</b>	<b>454,707</b>	<b>454,707</b>	<b>263,574</b>	<b>263,574</b>
					Sales	581,398	581,398	443,622	443,622
					Costs	(126,691)	(126,691)	(180,048)	(180,048)
O2 Manx Telecom Ltda.	Foreign	England	Common end controller	USD	Sales	-	-	(768,322)	(768,322)



9. Accounts receivable and payable to related companies, continued

d) Transactions, continued

Title XVI of the Company's Law, and other relevant standards, requires that a Company's transactions with related companies (defined as entities belonging to the same group of companies) are carried out under terms similar to those commonly prevailing in the market.

In the accounts receivable of the Company there have been charges and credits to current accounts due to billing on sale of equipment and services.

In the case of sales and services provided, these are due in the short-term (less than one year) and expiry conditions in each case vary on the basis of the transaction that generates them.

On January 1, 2014 the Company signed a commercial current account agreement with Telefónica Móviles Soluciones S.A, which replaces the contracts signed on December 23, 2011 with Miraflores 130 S.A. This contract, in the same manner as the previous one, considers an annual commission charge of 0.2% on the average annual amount of the investment. That mandate is for an indefinite term.

On December 17, 2014, the Company signed a commercial current account agreement with Telefónica Chile S.A., which establishes remittances in monthly nominal TAB (annual base) in Chilean pesos. The commercial current account and its administration is for a 5-year term and the parties can agree, in writing, to extend the term of the current account for annual periods, without the need for its final settlement. However, any of the parties can terminate this contract, producing its immediate full and final settlement.

On July 15, 2015, the Company signed a commercial current account contract with Telefónica Investigación y Desarrollo Chile SpA., which establishes remittances in Chilean pesos, is not indexed and accrues interest at an annual interest rate. The term and management of the commercial current account is for five years, the parties may agree in writing to extend the term of the current account for annual periods, without liquidating the current account in a final manner. Notwithstanding, either party can terminate this contract, producing its immediate total and final liquidation. The parties agree that no commissions will be paid.

On April 1, 2016, Telefónica Móviles Chile, S.A. signed a commercial mandate with Towerco Latam Chile, S.A. which is for the purpose of exercising all the rights and executing all the obligations that arise from the different current contracts or agreements related to the support Towers transferred to Towerco Latam Chile, S.A. Therefore it will carry out all the acts that directly or indirectly lead to the conservation, repair and use of the acts, contracts and/or goods that it is entrusted to execute and administrate, including collecting rent income from the operators that are located in those towers, paying for the use of the superficial land on which the facilities are located and other disbursements necessary for operating continuity. Telefónica Móviles Chile, S.A. will not be remunerated for managing this mandate, which will have a duration of one year from the signing date, with any of the parties being able to terminate it at any time by giving notice 30 days prior to the desired ending date.

9. Accounts receivable and payable to related companies, continued

e) Non-current accounts payable to related companies:

Non-current notes and accounts payable are detailed as follows:

Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2016	12.31.2015
							ThCh\$	ThCh\$
Telefónica Chile Servicios Corporativos Ltda.	76.086.148-0	Chile	Common parent company	HR obligation	CLP	-	1,366,521	1,366,521
<b>Total</b>							<b>1,366,521</b>	<b>1,366,521</b>

f) Salaries and benefits received by the Company's key personnel.

As of September 30, 2016 and December 31, 2015, the parent company is managed by a Board of Directors composed of five members, who serve for a term of three years and are not remunerated. As of September 30, 2016, subsidiary Telefónica Investigación y Desarrollo Chile SpA. Is managed by a Board of Directors composed of seven members, who serve on the Board for a period of one year with no remunerations. The number of executives considered is two: one Director and one Managers.

During the first quarter of 2011, the Company developed a resources optimization plan that contemplated, among other things, transferring its employees to related company Telefónica Chile Servicios Corporativos Ltda..

Transactions with the Company's key employees are detailed as follows:

Description	07.01.16 to		07.01.15 to	
	09.30.16	09.30.2016	09.30.15	09.30.2015
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Salaries and wages	60,631	242,992	54,476	202,143
<b>Total</b>	<b>60,631</b>	<b>242,992</b>	<b>54,476</b>	<b>202,143</b>

10. Inventory

a) Inventory is detailed as follows:

Description	09.30.2016			12.31.2015		
	Gross value	Provision for obsolescence	Net Value	Gross value	Provision for obsolescence	Net Value
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Mobile equipment (net)	48,082,088	(2,114,992)	45,967,096	47,430,997	(3,876,222)	43,554,775
Accessories	14,435	(14,145)	290	10,270	(5,875)	4,395
<b>Total</b>	<b>48,096,523</b>	<b>(2,129,137)</b>	<b>45,967,386</b>	<b>47,441,267</b>	<b>(3,882,097)</b>	<b>43,559,170</b>

As of September 30, 2016 and December 31, 2015 there have been no inventory write-offs and there is no inventory in guarantee.



## 10. Inventory; continued

b) Inventory movements are detailed as follows:

Description	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
<b>Beginning balance</b>	<b>43,559,170</b>	<b>52,031,325</b>
Purchases	154,426,461	218,377,066
Sales	(153,771,205)	(229,377,419)
Obsolescence provision (period to effect result)	1,752,960	2,528,198
<b>Movements, subtotal</b>	<b>2,408,216</b>	<b>(8,472,155)</b>
<b>Closing balance</b>	<b>45,967,386</b>	<b>43,559,170</b>

## 11. Taxes

a) Income Taxes

As of September 30, 2016 and December 31, 2015, the Parent Company has established a first category income tax provision, since the Company determined a taxable income base of ThCh\$40,245,815 and ThCh\$132,804,240 respectively for each year.

Subsidiary Telefónica Inversiones y Desarrollo Chile SpA has a negative FUT balance, and a first category tax loss in the amount of ThCh\$2,612,077.

In the normal development of their operation, the parent company and its subsidiaries are subject to the regulation and oversight of the Chilean Internal Revenue Service, and differences can arise in the application of criteria used to determine taxes.

As of September 30, 2016, the parent company presents a positive balance in the Taxable Retained Earnings Registry in the amount of Ch\$48,086,357

Company	Year	Tax Rate	Taxable Net	Taxable Net	Factor	Amount of credit
			Income with Credit ThCh\$	Income Without credit ThCh\$		
Telefónica Móviles Chile S.A.	2016	24%	29,692,253	18,394,104	0.31579	9,376,487
<b>Totales</b>	-	-	<b>29,692,253</b>	<b>18,394,104</b>		<b>9,376,487</b>

## 11. Taxes, continued

### b) Current tax assets

At September 30, 2016 and December 31, 2015, the current tax assets are detailed as follows:

Movements	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
Income tax accrual (1)	7,401,985	-
Tax accrual derivatives	64,388	-
<b>Final balance</b>	<b>7,466,373</b>	<b>-</b>

(1) As of September 30, the provision for income tax is presented net of estimated monthly payments for ThCh\$16,892,180.

### c) Current tax liabilities

At September 30, 2016 and December 31, 2015, the current tax liabilities are detailed as follows:

Movements	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
Income tax accrual (1)	-	8,313,357
Tax accrual derivatives	-	2,101,975
Accrual for contingencies	18,315,407	18,315,406
<b>Final balance</b>	<b>18,315,407</b>	<b>28,730,738</b>

(1) As of December 31, 2015, the provision for income tax is presented net of estimated monthly payments for ThCh\$18,169,242.



11. Taxes, continued

d) Deferred tax assets and liabilities

As of September 30, 2016, December 31, 2015, and September 30, 2015, accumulated balances of temporary differences originated net deferred tax assets in the amount of ThCh\$11,889,850 and ThCh\$2,421,834 and ThCh\$12,936,446, respectively which are detailed as follows:

Disclosure of temporary differences, losses and unused tax credits - As of September 30, 2016	Other	Allowance for	Obsolescence	Deferred income	Dismantling	Deferred cost of sale	Amortization and	Reclassification	Temporary	Temporary
	temporary differences [member] (1)	doubtful accounts	provision		provision	and deferred sales commissions	depreciation of assets		differences	differences, losses and unused tax credits
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Deferred tax assets and liabilities</b>										
Deferred tax assets	3,323,486	11,870,246	476,734	6,225,996	3,391,106	-	-	(24,553,468)	734,100	734,100
Deferred tax liabilities	57,386	-	-	-	-	5,348,075	31,771,957	(24,553,468)	12,623,950	12,623,950
<b>Deferred tax liabilities (assets)</b>	<b>(3,266,100)</b>	<b>(11,870,246)</b>	<b>(476,734)</b>	<b>(6,225,996)</b>	<b>(3,391,106)</b>	<b>5,348,075</b>	<b>31,771,957</b>	<b>-</b>	<b>11,889,850</b>	<b>11,889,850</b>
<b>Deferred tax assets and liabilities, net</b>										
Deferred tax assets, net	(3,266,100)	(11,870,246)	(476,734)	(6,225,996)	(3,391,106)	-	-	-	(25,230,182)	(25,230,182)
Deferred tax liabilities, net	-	-	-	-	-	5,348,075	31,771,957	-	37,120,032	37,120,032
<b>Deferred tax expense (benefit)</b>										
Deferred tax expense (benefit)	(554,601)	(475,022)	413,130	(2,452,179)	(124,712)	2,214,121	15,290,968	-	14,311,705	14,311,705
Deferred tax expense (benefit) recognized in income	(554,601)	(475,022)	413,130	(2,452,179)	(124,712)	2,214,121	15,290,968	-	14,311,705	14,311,705
<b>Reconciliation of changes in deferred tax liabilities (assets)</b>										
Deferred tax liabilities (assets) - Beginning balance Dec. 2015	(2,711,478)	(11,395,224)	(889,864)	(3,773,817)	(3,266,394)	3,133,954	16,480,989	-	(2,421,834)	(2,421,834)
<b>Changes in deferred tax liabilities (assets)</b>										
Deferred tax expense (benefit) recognized in income	(554,601)	(475,022)	413,130	(2,452,179)	(124,712)	2,214,121	15,290,968	-	14,311,705	14,311,705
Deferred taxes related to items credited (charged) directly to equity	-	-	-	-	-	-	-	-	-	-
Income taxes related to components of other comprehensive income	(21)	-	-	-	-	-	-	-	(21)	(21)
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to net foreign currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
<b>Increase (decrease) in deferred tax liabilities (assets)</b>	<b>(554,622)</b>	<b>(475,022)</b>	<b>413,130</b>	<b>(2,452,179)</b>	<b>(124,712)</b>	<b>2,214,121</b>	<b>15,290,968</b>	<b>-</b>	<b>14,311,684</b>	<b>14,311,684</b>
Deferred tax liabilities (assets)	(3,266,100)	(11,870,246)	(476,734)	(6,225,996)	(3,391,106)	5,348,075	31,771,957	-	(11,889,850)	(11,889,850)

(1) This item considers vacation, usufruct, personnel and indemnity provisions at present value and current value and capitalization of bond placement expenses, among other things.



11. Taxes, continued

d) Deferred tax assets and liabilities, continued

Disclosure of temporary differences, losses and unused tax credits - As of december 31, 2015	Other temporary differences	Allowance for doubtful accounts	Obsolescence provision	Deferred income	Dismantling provision	Deferred cost of sale and deferred sales commissions	Amortization and depreciation of assets	Reclassification	Temporary differences	Temporary differences, losses and unused tax credits
	[member] (1)									
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Deferred tax assets and liabilities</b>										
Deferred tax assets	2,793,258	11,395,224	889,864	3,773,817	3,266,394	-	1,943,485	(21,640,208)	2,421,834	2,421,834
Deferred tax liabilities	81,780					3,133,954	18,424,474	(21,640,208)	-	-
<b>Deferred tax liabilities (assets)</b>	<b>(2,711,478)</b>	<b>(11,395,224)</b>	<b>(889,864)</b>	<b>(3,773,817)</b>	<b>(3,266,394)</b>	<b>3,133,954</b>	<b>16,480,989</b>	<b>-</b>	<b>(2,421,834)</b>	<b>(2,421,834)</b>
<b>Deferred tax assets and liabilities, net</b>										
Deferred tax assets, net	(2,711,478)	(11,395,224)	(889,864)	(3,773,817)	(3,266,394)	-	-	-	(22,036,777)	(22,036,777)
Deferred tax liabilities, net	-	-	-	-	-	3,133,954	16,480,989	-	19,614,943	19,614,943
<b>Deferred tax expense (benefit)</b>										
Deferred tax expense (benefit)	(698,320)	1,317,443	532,988	437,590	(486,833)	(2,640,907)	3,008,267	-	1,470,228	1,470,228
Deferred tax expense (benefit) recognized in income	(698,320)	1,317,443	532,988	437,590	(486,833)	(2,640,907)	3,008,267	-	1,470,228	1,470,228
<b>Reconciliation of changes in deferred tax liabilities (assets)</b>										
Deferred tax liabilities (assets) - Beginning balance Dec. 2014	(2,013,007)	(12,712,667)	(1,422,852)	(4,211,407)	(2,779,561)	5,774,861	13,472,722	-	(3,891,911)	(3,891,911)
<b>Changes in deferred tax liabilities (assets)</b>										
Deferred tax expense (benefit) recognized in income	(698,320)	1,317,443	532,988	437,590	(486,833)	(2,640,907)	3,008,267	-	1,470,228	1,470,228
Deferred taxes related to items credited (charged) directly to equity	-	-	-	-	-	-	-	-	-	-
Income taxes related to components of other comprehensive income	(151)	-	-	-	-	-	-	-	(151)	(151)
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to net foreign currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
<b>Increase (decrease) in deferred tax liabilities (assets)</b>	<b>(698,471)</b>	<b>1,317,443</b>	<b>532,988</b>	<b>437,590</b>	<b>(486,833)</b>	<b>(2,640,907)</b>	<b>3,008,267</b>	<b>-</b>	<b>1,470,077</b>	<b>1,470,077</b>
Deferred tax liabilities (assets)	(2,711,478)	(11,395,224)	(889,864)	(3,773,817)	(3,266,394)	3,133,954	16,480,989	-	(2,421,834)	(2,421,834)

(1) Corresponds mainly to the concept of usufruct, termination benefits, lawsuits, vacation and other expenses.



## 11. Taxes, continued

### c) Deferred tax assets and liabilities, continued

Disclosure of temporary differences, losses and unused tax credits - As of September 30, 2015	Other	Allowance for	Obsolescence	Deferred income	Dismantling	Deferred cost of sale	Amortization and	Reclassification	Temporary	Temporary differences, losses
	temporary differences [member] (1)	doubtful accounts	provision		provision	and deferred sales commissions	depreciation of assets		differences	and unused tax credits
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Deferred tax assets and liabilities</b>										
Deferred tax assets	2,474,324	14,459,803	1,126,275	3,049,639	3,009,803		2,255,543	(13,421,660)	12,953,728	12,953,728
Deferred tax liabilities	324,386					2,717,197	10,397,359	(13,421,660)	17,282	17,282
<b>Deferred tax liabilities (assets)</b>	<b>(2,149,938)</b>	<b>(14,459,803)</b>	<b>(1,126,275)</b>	<b>(3,049,639)</b>	<b>(3,009,803)</b>	<b>2,717,197</b>	<b>8,141,816</b>	<b>-</b>	<b>(12,936,446)</b>	<b>(12,936,446)</b>
<b>Deferred tax assets and liabilities, net</b>										
Deferred tax assets, net	(2,149,938)	(14,459,803)	(1,126,275)	(3,049,639)	(3,009,803)	-	-	-	(23,795,459)	(23,795,459)
Deferred tax liabilities, net	-	-	-	-	-	2,717,197	8,141,816	-	10,859,013	10,859,013
<b>Deferred tax expense (benefit)</b>										
Deferred tax expense (benefit)	(136,797)	(1,747,136)	296,577	1,161,767	(230,242)	(3,057,664)	(5,330,906)	-	(9,044,401)	(9,044,401)
Deferred tax expense (benefit) recognized in income	(136,797)	(1,747,136)	296,577	1,161,767	(230,242)	(3,057,664)	(5,330,906)	-	(9,044,401)	(9,044,401)
<b>Reconciliation of changes in deferred tax liabilities (assets)</b>										
Deferred tax liabilities (assets) - Beginning balance Dec. 2014	(2,013,007)	(12,712,667)	(1,422,852)	(4,211,407)	(2,779,561)	5,774,861	13,472,722	-	(3,892,045)	(3,892,045)
<b>Changes in deferred tax liabilities (assets)</b>										
Deferred tax expense (benefit) recognized in income	(136,797)	(1,747,136)	296,577	1,161,767	(230,242)	(3,057,664)	(5,330,906)	-	(9,044,401)	(9,044,401)
Deferred taxes related to items credited (charged) directly to equity	-	-	-	-	-	-	-	-	-	-
Income taxes related to components of other comprehensive income	-	-	-	-	-	-	-	-	-	-
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to net foreign currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-
<b>Increase (decrease) in deferred tax liabilities (assets)</b>	<b>(136,797)</b>	<b>(1,747,136)</b>	<b>296,577</b>	<b>1,161,767</b>	<b>(230,242)</b>	<b>(3,057,664)</b>	<b>(5,330,906)</b>	<b>-</b>	<b>(9,044,401)</b>	<b>(9,044,401)</b>
Deferred tax liabilities (assets)	(2,149,804)	(14,459,803)	(1,126,275)	(3,049,640)	(3,009,803)	2,717,197	8,141,816	-	(12,936,312)	(12,936,446)

(1) Corresponds mainly to the concept of usufruct, termination benefits, lawsuits, vacation and other expenses

## 11. Taxes, continued

### e) Taxable Income:

As of September 30, 2016 and December 31, 2015, a first category income tax provision has been established, since a positive taxable base was determined in the amount of ThCh\$40,245,815 and ThCh\$132,804,240, respectively for each period, detailed as follows:

Description	07.01.2016 at	09.30.2016	07.01.2015 at	09.30.2015
	09.30.2016		09.30.2015	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Finance income	17,729,026	69,269,614	35,301,770	89,905,247
Recorded tax expense	10,734,500	27,236,398	7,394,847	26,404,819
Additions	94,092,988	164,738,851	15,711,010	63,149,244
Deductions	(161,787,527)	(220,999,048)	(19,100,078)	(46,655,070)
Taxable Net Income	(39,231,013)	40,245,815	39,307,549	132,804,240
First category tax rate 24% and 22.5%	(9,415,443)	9,658,996	8,844,199	29,880,954
Art. 21 rejected expenses tax base	7,148	64,700	82,658	1,121,819
Art. 21 non-deductible expenses (35% rate)	2,502	22,645	28,930	392,637
<b>Total Tax Provision</b>	<b>(9,412,941)</b>	<b>9,681,641</b>	<b>8,873,129</b>	<b>30,273,591</b>
Contingency provision	-	-	3,500,000	3,500,000
Derivatives tax provision (1)	935,788	3,143,362	-	-
Prior years deficit	183,980	99,690	(3,061,756)	1,675,629
<b>Total first category taxes (2)</b>	<b>(8,293,173)</b>	<b>12,924,693</b>	<b>9,311,373</b>	<b>35,449,220</b>

- (1) Corresponds to derivatives that as of December 31, 2014 and 2015 were provisioned and for which first category tax was paid, and which were settled in the 2016 period.
- (2) First category tax has been accounted for considering the increase in the rate from 22,5% to 24%, due to the tax reform of Law 20,780. The effect of the change in the first category income tax rate as of March 30, 2016, amounts to ThCh\$1,192,153.



## 11. Taxes, continued

### e) Income tax reconciliation:

At September 30, 2016 and 2015 reconciliation of income tax expense is as follows:

Concepts	07.01.2016 at 09.30.2016		09.30.2016		07.01.2015 at 09.30.2015		09.30.2015	
	Tax Rate		Tax Rate		Tax Rate		Tax Rate	
	Taxable base	24%	Taxable base	Tax Rate 24%	Taxable base	22.5%	Taxable base	22.5%
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Based on accounting income before taxes:</b>								
Finance income	17,729,026		69,269,614		35,301,770		89,905,247	
Recorded tax expense	10,734,500		27,236,398		7,394,847		26,404,819	
<b>Income before taxes</b>	<b>28,463,526</b>	<b>6,831,246</b>	<b>96,506,012</b>	<b>23,161,443</b>	<b>42,696,617</b>	<b>9,606,739</b>	<b>116,310,066</b>	<b>26,169,765</b>
<b>Permanent differences</b>	<b>16,263,558</b>	<b>3,903,254</b>	<b>16,978,977</b>	<b>4,074,955</b>	<b>(9,830,631)</b>	<b>(2,211,892)</b>	<b>1,044,688</b>	<b>235,054</b>
Price-level restatement of taxable equity	(2,244,318)	(538,636)	(7,272,562)	(1,745,415)	(5,147,779)	(1,158,250)	(9,771,372)	(2,198,559)
Investment income related companies	(1,394,923)	(334,782)	(3,435,848)	(824,604)	(1,318,105)	(296,574)	(2,800,941)	(630,212)
Exchange rate effect on tax reform (1)	7,179,784	1,723,148	6,319,838	1,516,761	(2,155,555)	(485,000)	(5,855,284)	(1,317,439)
Set initial deferred tax balances	7,332,637	1,759,833	7,931,949	1,903,668	(136,952)	(30,814)	(136,952)	(30,814)
Deficit (Surplus) prior year income tax contingency provision	766,583	183,980	415,373	99,690	(13,607,805)	(3,061,756)	7,447,244	1,675,630
Others (2)	4,623,795	1,109,711	13,020,227	3,124,855	(3,019,991)	(679,498)	(3,393,563)	(763,552)
<b>Total corporate tax expense</b>	<b>44,727,084</b>	<b>10,734,500</b>	<b>113,484,989</b>	<b>27,236,398</b>	<b>32,865,986</b>	<b>7,394,847</b>	<b>117,354,754</b>	<b>26,404,819</b>
<b>Based on taxable net income and deferred taxes calculated on the basis of temporary differences:</b>								
22.5 % and 21% income tax		(9,415,443)		9,658,996		8,844,199		29,880,954
35% income tax		2,502		22,645		28,930		392,637
contingency provision						3,500,000		3,500,000
Derivatives tax provision		935,788		3,143,362				
Prior years deficit		183,980		99,690		(3,061,756)		1,675,629
<b>Total Income tax expense</b>		<b>(8,293,173)</b>		<b>12,924,693</b>		<b>9,311,373</b>		<b>35,449,220</b>
<b>Total Deferred tax expense (3)</b>		<b>19,027,673</b>		<b>14,311,705</b>		<b>(1,916,526)</b>		<b>(9,044,401)</b>
<b>Total corporate tax expense</b>		<b>10,734,500</b>		<b>27,236,398</b>		<b>7,394,847</b>		<b>26,404,819</b>
<b>Effective rate (4)</b>		<b>37.71%</b>		<b>28.22%</b>		<b>17.32%</b>		<b>22.70%</b>

(1) The effect of the change in the first category tax rate from 22.5% to 24% for 2016, amounts to ThCh\$ 1,516,761.

(2) Corresponds to fiscal agency subsidies, fiscal fines, price-level restatement of investments and financial write-offs, among others.

(3) Law No. 20,780 was published on September 29, and contains the Tax Reform, which, among other things introduces modifications to the tax system for companies that pay first category income taxes. In this context, the income tax rate gradually rises from the current rate of 20% to 21% in 2014, 22.5% in 2015, 24% this year up to a rate of 27% in 2018.

In order to prepare this financial statement, deferred taxes have been determined considering the maximum rate of 27%, using the semi-integrated system applicable to the company as of January 1, 2017.

(4) Effective rate determined considering the tax expense accounted for in income in respect to finance income before taxes in the amount of 28.22%.



## 11. Taxes, continued

### f) Tax reform

The Official Gazette of September 29, 2014 published Law No. 20,780, which introduced various changes in the current tax system in Chile (Tax Reform Law). The Tax Reform considered a progressive increase in the First Category Income Tax rate for commercial years 2014, 2015, 2016, 2017, 2018 and thereon, changing from the current rate of 20%, to 21%, 22.5%, 24%, 25.5% and 27%, respectively, for those that apply the Partially Integrated System, and for those that opt for applying the Attributed Income System for commercial years 2014, 2015, 2016 and 2017 and thereon, the tax rate increases to 21%, 22.5%, 24% and 25%, respectively

As established in Law No. 20,780, the Partially Integrated System will be applied to the Company as a general rule, since it is a publicly traded stock company.

On February 8, 2016, the Official Gazette published Law No. 20,899, which introduces changes in the current tax system and amends certain aspects of Law No. 20,780. Law No. 20,899, establishes that the Partially Integrated System will be applied to the Company since it is a publicly traded stock company, not allowing it to opt for the Attributed Income System as previously established in Law No. 20,780. According to IAS 12 (Income Taxes) deferred tax assets and liabilities must be measured using tax rates that are expected to be applied in the period in which the asset is realized or the liability is cancelled based on the rates (and tax laws) that have been approved or whose approval process is practically complete at the end of the period, and in accordance with the above, the Company has applied the rates established and current for the Partially Integrated System.

On October 17, 2014 the SVS issued Circular 856 which establishes that notwithstanding what is established in IAS 12 and its respective interpretations, differences in assets and liabilities for the concept of Deferred taxes produced as a consequence of the increase in the First Category Tax rate, must be accounted for in equity in the respective year.





## 12. Investments accounted for using the equity method

- a) As of September 30, 2016 and December 31, 2015, in associated companies as well as a summary of their information is detailed as follows:

Taxpayer No.	Name	Investment	Participation	Current	Non-current	Current	Non-current	Ordinary	Ordinary	Income
		balance	percentage	assets	assets	liabilities	liabilities	income	expenses	
		09.30.2016	%	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda.	17,534,104	48	117,213,588	43,741,459	91,515,031	32,910,634	137,768,300	19,603,408	6,759,857

Taxpayer No.	Name	Investment	Participation	Current	Non-current	Current	Non-current	Ordinary	Ordinary	Income
		balance	percentage	assets	assets	liabilities	liabilities	income	expenses	
		12.31.2015	%	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda.	13,846,544	48	97,525,861	44,424,075	79,524,546	33,578,423	185,636,242	174,389,897	9,108,420

- b) The movements in investments in associates as of September 30, 2016 and December 31, 2015 is as follows:

Movements	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
<b>Beginning balance</b>	<b>13,846,544</b>	<b>9,432,252</b>
Participation in ordinary income current period	3,244,731	4,372,042
Other increases (decreases) (1)	442,829	42,250
<b>Movements, subtotal</b>	<b>3,687,560</b>	<b>4,414,292</b>
<b>Ending balance</b>	<b>17,534,104</b>	<b>13,846,544</b>

- 1) Corresponds to the equity effect generated by the interest in Telefónica Chile Servicios Corporativos Ltda., subsidiary of Telefónica Chile S.A., due to hedging derivatives and changes in the employee benefits provision.

### 13. Intangible Assets other than goodwill,

- a) As of September 30, 2016 and December 31, 2015, intangible assets other than goodwill are detailed as follows:

Description	09.30.2016			12.31.2015		
	Intangibles, gross ThCh\$	Accumulated amortization ThCh\$	Intangible, net ThCh\$	Intangibles, gross ThCh\$	Accumulated amortization ThCh\$	Intangible, net ThCh\$
Intangible assets (1)	145,923,764	(98,722,173)	47,201,591	139,123,197	(97,108,265)	42,014,932
Licenses and software	298,556,171	(234,994,754)	63,561,417	274,469,836	(201,945,264)	72,524,572
Developing intangible assets (2)	65,231,824	-	65,231,824	2,062,855	-	2,062,855
<b>Total</b>	<b>509,711,759</b>	<b>(333,716,927)</b>	<b>175,994,832</b>	<b>415,655,888</b>	<b>(299,053,529)</b>	<b>116,602,359</b>

(1) Represents administrative concessions (see Note 2m i)).

(2) Corresponds mainly to information developments (Full Stack) MCh\$33,689. Migration Integration Coliving MCh\$5,621. Operation Data Store MCh\$4,754. Complementary networks MCh\$3,148. Enterprise Service Bus MCh\$2,465

- b) Movements in intangible assets other than goodwill for September 30, 2016 are as follows:

Movements	Intangible assets, net	Developing intangible assets	Licenses and software, net	Intangibles, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Beginning balance as of 01.01.16</b>	<b>42,014,932</b>	<b>2,062,855</b>	<b>72,524,572</b>	<b>116,602,359</b>
Additions	-	7,456,085	-	7,456,085
Amortization	(1,613,908)	-	(33,049,490)	(34,663,398)
Transfer from construction in progress (note 15b)	6,800,567	55,712,884	24,086,335	86,599,786
<b>Movements, subtotal</b>	<b>5,186,659</b>	<b>63,168,969</b>	<b>(8,963,155)</b>	<b>59,392,473</b>
<b>Ending balance as of 09.30.2016</b>	<b>47,201,591</b>	<b>65,231,824</b>	<b>63,561,417</b>	<b>175,994,832</b>
<b>Remaining average useful life</b>	<b>17.7 años</b>		<b>2.2 años</b>	

### 13. Intangible Assets other than goodwill, continued

The movements in intangible assets other than goodwill for December 31, 2015 are as follows:

Movements	Intangible	Developing	Licenses and	Intangibles,
	assets, net	intangible assets	software, net	net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Beginning balance as of 01.01.15</b>	<b>30,579,446</b>	-	<b>57,287,678</b>	<b>87,867,124</b>
Additions	-	3,451,232	-	3,451,232
Amortization	(1,786,430)	-	(38,503,499)	(40,289,929)
Transfer from construction in progress (note 15b)	13,221,916	(1,388,377)	53,740,393	65,573,932
<b>Movements, subtotal</b>	<b>11,435,486</b>	<b>2,062,855</b>	<b>15,236,894</b>	<b>28,735,235</b>
<b>Ending balance as of 12.31.2015</b>	<b>42,014,932</b>	<b>2,062,855</b>	<b>72,524,572</b>	<b>116,602,359</b>
<b>Remaining average useful life</b>	<b>18.5 years</b>		<b>1.9 years</b>	

Intangible assets are amortized on a straight-line basis over their estimated useful lives. Amortization for each period is recognized in the statement of comprehensive income within "Depreciation and Amortization".

Intangible assets are tested for impairment whenever there is an indication of a potential loss in value, and in any case at each year-end.

As of September 30, 2016 no indications of impairment of assets have been detected, therefore no impairment testing has been performed.

The items included in the intangible assets account as of September 30, 2016 and December 31, 2015, which have been fully depreciated and are still in use, are detailed as follows:

Fully depreciated assets which are still in use	Information applications	
	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
<b>Total</b>	<b>163,579,702</b>	<b>142,861,198</b>

#### 14. Goodwill

Goodwill as of this period was generated before the date of transition and adoption of IFRS, and the value recorded as of that date is maintained as of September 30, 2016.

The balance of goodwill for September 30, 2016 and December 31, 2015, are detailed as follows:

Movements	09.30.2016 ThCh\$	12.31.2015 ThCh\$
Telefónica Móviles Chile S.A.	483,179,725	483,179,725
<b>Total</b>	<b>483,179,725</b>	<b>483,179,725</b>

At the Extraordinary Shareholders' Meeting of Telefonica Moviles Chile S.A. held on September 8, 2009, the shareholders approved the merger by incorporation of the partners and equity of TEM Inversiones Chile Ltda. to Telefonica Moviles Chile S.A. with the latter being the legal continuer. The assets of TEM Inversiones Chile Ltda. included goodwill recorded on the shares of Telefonica Movil de Chile S.A. purchased on July 23, 2004 from Telefonica Chile S.A. (formerly Compañía de Telecomunicaciones de Chile S.A.- CTC Chile S.A.).

As of the share purchase date, the controlling shareholder of CTC Chile S.A., (company that sold the shares), was Chilean company Telefonica Internacional Chile S.A. which had a 44.89% interest. The shareholders of Telefonica Internacional Chile S.A. were Telefonica Chile Holding B.V. with 99.99% interest and Telefonica Internacional Holding B.V. with 0.01%, both Dutch companies controlled by Telefonica S.A. de España. The shareholder controller of TEM Inversiones Chile Ltda., (the purchasing company) was Telefonica Moviles de España.

Goodwill, determined as of the date of acquisition of the shares was generated by the valuation assigned to the fixed assets of the acquired company, which was at the book value of the assets.

The Company tests goodwill impairment annually. The impairment test which is based on fair value is performed at a reporting unit level. If that fair value is lower than the net book value, an irreversible impairment loss is recognized in the income statement account.

Assets are listed in goodwill tested for impairment whenever there is an indication of a potential loss in value, and in any case at each year-end. Impairment testing is determined taking into consideration the following estimated variables:

- i) projected operating income and costs are based on the 2016 budget and on the Strategic Plan for 2017 and 2018, projecting a fourth and fifth year as a terminal value. These projections have been made using the Company's best estimates, using sector projections, historical behavior of the business and future expectations.

**14. Goodwill, continued**

- ii) Cash flow projections are made at a terminal value, covering a period of 5 years, with the last year being the terminal value.
- iii) The rate used to discount future cash flows is 7.59% (WACC rate), which represents the market value of the specific business and industry risk, taking into consideration the time value of money and the individual risks of the assets being analyzed.

The growth rate for future perpetual cash flows is a conservative rate of 1%

- iv) Valuation is determined using the Value of Use (VU) mechanism, which requires that the VU be determined using the net present value of cash flows that the Company expects to receive from the use of the asset or cash generating unit (CGUs).

Based on the impairment calculations performed by management, as of 2015 year-end there has been no need to carry out significant adjustments since the recoverable value is higher than the book value in all cases.

## 15. Property, Plant and Equipment

- a) As of September 30, 2016 and December 31, 2015 the major categories of Property, plant and equipment and their corresponding accumulated depreciation are detailed as follows:

Concepts	09.30.2016		12.31.2015			
	Property, plant & equipment, gross ThCh\$	Accumulated depreciation ThCh\$	Property, plant & equipment, net ThCh\$	Property, plant & equipment, gross ThCh\$	Accumulated depreciation ThCh\$	Property, plant & equipment, net ThCh\$
	Land	3,298,580	-	3,298,580	3,298,580	-
Buildings	159,330,572	(109,133,638)	50,196,934	162,303,011	(109,069,415)	53,233,596
Transport equipment	17,214	(17,214)	-	17,214	(17,214)	-
Supplies and accessories	10,688,398	(8,489,375)	2,199,023	10,601,991	(8,171,720)	2,430,271
Office equipment	778,391	(715,851)	62,540	781,146	(701,787)	79,359
Construction in progress	44,633,913	-	44,633,913	88,903,253	-	88,903,253
Information equipment	29,092,234	(19,565,111)	9,527,123	23,517,386	(19,344,369)	4,173,017
Network and communications equipment	828,211,557	(632,307,097)	195,904,460	858,758,888	(649,289,541)	209,469,347
Other property, plant & equipment	4,030,893	(3,637,996)	392,897	4,030,893	(3,430,877)	600,016
<b>Total</b>	<b>1,080,081,752</b>	<b>(773,866,282)</b>	<b>306,215,470</b>	<b>1,152,212,362</b>	<b>(790,024,923)</b>	<b>362,187,439</b>

15. Property, Plant and Equipment, continued

b) Movements of major categories of Property, plant and equipment for 2016 period are detailed as follows:

Movements	Land	Buildings, net	Supplies and accessories, net	Office equipment, net	Construction in progress	Information equipment	Other property, plant & equipment	Other property, plant & equipment, net	Property, plant and equipment, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Beginning balance as of 01.01.16</b>	3,298,580	53,233,596	2,430,271	79,359	88,903,253	4,173,017	209,469,347	600,016	362,187,439
Additions	-	-	-	-	84,296,356	-	-	-	84,296,356
Reduction	-	(10,759,410)	(10,863)	(2,755)	-	(1,042,385)	(58,011,767)	-	(69,827,180)
Depreciation reduction	-	5,370,669	7,785	2,043	-	1,042,383	55,840,453	-	62,263,334
Depreciation expense	-	(5,434,892)	(325,440)	(16,107)	-	(1,263,125)	(38,858,009)	(207,119)	(46,104,693)
Transfer of depreciation	-	-	-	-	-	-	-	-	-
Other Increase (decrease) (1)	-	7,786,971	97,270	-	(128,565,696)	6,617,233	27,464,436	-	(86,599,786)
<b>Movements, subtotal</b>	-	<b>(3,036,662)</b>	<b>(231,248)</b>	<b>(16,819)</b>	<b>(44,269,340)</b>	<b>5,354,106</b>	<b>(13,564,887)</b>	<b>(207,119)</b>	<b>(55,971,969)</b>
<b>Ending balance as of 09.30.2016</b>	<b>3,298,580</b>	<b>50,196,934</b>	<b>2,199,023</b>	<b>62,540</b>	<b>44,633,913</b>	<b>9,527,123</b>	<b>195,904,460</b>	<b>392,897</b>	<b>306,215,470</b>

(1) Corresponds to net the movement of transferring from buildings in progress to assets in service and the traspasos the intangibles assets ThCh\$86,599,786

As of September 30, 2016, the property, plant and equipment items that are fully depreciated and still in use are detailed as follows:

Fully depreciated assets still in use	Buildings, gross	Transportation equipment, gross	Supplies and accessories, gross	Office equipment, gross	Information equipment, gross	Network and communications equipment, gross	Other property, plant & equipment, gross	Property, plant and equipment, gross
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Total</b>	<b>89,306,405</b>	<b>17,214</b>	<b>6,270,333</b>	<b>563,521</b>	<b>16,695,524</b>	<b>391,440,108</b>	<b>2,660,692</b>	<b>506,953,797</b>



15. Property, Plant and Equipment, continued

Movements of major categories of Property, plant and equipment for 2015 period are detailed as follows:

Movements	Land	Buildings, net	Supplies and accessories, net	Office equipment, net	Construction in progress	Information equipment	Other property, plant & equipment	Other property, plant & equipment, net	Property, plant and equipment, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Beginning balance as of 01.01.15</b>	3,310,387	43,914,541	2,645,464	87,813	91,640,476	4,172,766	208,066,843	871,951	354,710,241
Additions	-	-	-	-	135,852,683	-	-	-	135,852,683
Reduction	(11,807)	(351,720)	-	-	-	-	(1,179,388)	-	(1,542,915)
Depreciation reduction	-	157,385	-	-	-	-	1,158,287	-	1,315,672
Depreciation expense	-	(7,050,188)	(412,155)	(20,676)	-	(1,803,147)	(52,838,414)	(449,730)	(62,574,310)
Other Increase (decrease)(1)	-	16,563,578	196,962	12,222	(138,589,906)	1,803,398	54,262,019	177,795	(65,573,932)
<b>Movements, subtotal</b>	<b>(11,807)</b>	<b>9,319,055</b>	<b>(215,193)</b>	<b>(8,454)</b>	<b>(2,737,223)</b>	<b>251</b>	<b>1,402,504</b>	<b>(271,935)</b>	<b>7,477,198</b>
<b>Ending balance as of 12.31.2015</b>	<b>3,298,580</b>	<b>53,233,596</b>	<b>2,430,271</b>	<b>79,359</b>	<b>88,903,253</b>	<b>4,173,017</b>	<b>209,469,347</b>	<b>600,016</b>	<b>362,187,439</b>

(1) Corresponds to net the movement of transferring from buildings in progress to assets in service and the traspasos the intangibles assets ThCh\$ 65,573,932.

As of December 31, 2015, the property, plant and equipment items that are fully depreciated and still in use are detailed as follows:

Fully depreciated assets still in use	Buildings, gross	Transportation equipment, gross	Supplies and accessories, gross	Office equipment, gross	Information equipment, gross	Network and communications equipment, gross	Other property, plant & equipment, gross	Property, plant and equipment, gross
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Total</b>	<b>92,996,739</b>	<b>17,214</b>	<b>6,270,333</b>	<b>563,521</b>	<b>15,826,246</b>	<b>408,978,298</b>	<b>1,863,893</b>	<b>526,516,244</b>



**15. Property, Plant and Equipment, continued**

By Company policy in the accounting, the net amount of property, plant and equipment items that are temporarily out of service as of September 30, 2016 and December 31, 2015 continue to be depreciated using the straight-line method as defined at the time of their capitalization.

In the normal course of business, the Company monitors both new and existing assets and their depreciation rates, adjusting for technological evolution and development of markets in which we compete.

**16. Other Current and Other Non-current Financial Liabilities**

The composition of other current and non-current financial liabilities which are interest-bearing is:

Description		09.30.2016		12.31.2015	
		Current ThCh\$	Non-current ThCh\$	Current ThCh\$	Non-current ThCh\$
Bank loans	(16 a)	50,182,891	97,830,148	98,936,652	-
Unguaranteed obligations (Bonds)	(16 b)	122,606,757	277,244,468	118,698,542	178,643,762
Hedge instruments	(see note 18 b)	5,002,401	-	1,707,098	-
Other financial debts		-	-	11,603,801	-
<b>Total</b>		<b>177,792,049</b>	<b>375,074,616</b>	<b>230,946,093</b>	<b>178,643,762</b>

## 16. Other Current and Other Non-current Financial Liabilities, continued

a) The detail of bank loans for September 30, 2016 is as follows:

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor taxpayer No.	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Bilateral Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	97030000-7	Banco Estado	Chile	CLP	At maturity	6.98%	6.79%	MM\$49,000	2016
Bilateral Loan (2)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Foreign	Bank of Tokyo	Tokyo	USD	At maturity	1.47%	1.23%	MMUS\$150	2021

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Nominal amounts (ThCh\$)										
					Expiration										Total nominal amounts
					Up to 90 days	90 days to 1 years	1 to 2 years	2 to 3 years	Total 1 to 3 years	3 to 4 years	4 to 5 years	Total 3 to 5 years	5 years and over		
Bilateral Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Banco Estado	-	49,000,000	-	-	-	-	-	-	-	-	49,000,000
Bilateral Loan (2)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Bank of Tokyo	-	-	-	-	-	-	99,057,000	-	-	-	99,057,000
<b>Total</b>					-	<b>49,000,000</b>	-	-	-	-	<b>99,057,000</b>	-	-	-	<b>148,057,000</b>

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Current					Non-current					Total Non current as of 09.30.2016 ThCh\$
					Expiration		Total current as of 06.30.2016 ThCh\$	Expiration			Total 3 to 5 years	5 years and over			
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 years	2 to 3 years	Total 1 to 3 years			3 to 4 years	4 to 5 years	
Bilateral Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Banco Estado	-	50,182,891	50,182,891	-	-	-	-	-	-	-	-
Bilateral Loan (2)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Bank of Tokyo	-	-	-	-	-	-	97,830,148	97,830,148	-	-	97,830,148
<b>Total</b>					-	<b>50,182,891</b>	<b>50,182,891</b>	-	-	-	<b>97,830,148</b>	<b>97,830,148</b>	-	-	<b>97,830,148</b>

(1) On November 24, 2011, a bilateral loan was taken with Banco Estado, in the amount of MCh\$ 49,000 for a 5-year term.

(2) On April 15, 2016, an international loan was taken with Bank of Tokyo, Mitsubishi and Export Development Canada, in the amount of MMUS\$ 150. (MCh\$ 99,057)

16. Other Current and Other Non-current Financial Liabilities, continued

a) The detail of bank loans for December 31, 2015 is as follows, continued:

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor taxpayer No.	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Syndicated Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Foreign	BBVA Bancomer	México	US\$	At maturity	1.46%	1.11%	US\$70 mm	2016
Bilateral Loan (2)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	97030000-7	Banco Estado	Chile	CLP	At maturity	7.20%	6.79%	MM\$49,000	2016

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Nominal amounts (ThCh\$)										
					Expiration										Total nominal amounts
					Up to 90 days	90 days to 1 years	1 to 2 years	2 to 3 years	Total 1 to 3 years	3 to 4 years	4 to 5 years	Total 3 to 5 years	5 years and over		
Syndicated Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	BBVA BANCOMER	-	32,637,500	-	-	-	-	-	-	-	-	32,637,500
Bilateral Loan (2)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Banco Estado	-	49,000,000	-	-	-	-	-	-	-	-	49,000,000
<b>Total</b>					<b>-</b>	<b>81,637,500</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>81,637,500</b>

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Current		Total current as of 12.31.2015 ThCh\$	Non-current						Total Non current as of 12.31.2015 ThCh\$	
					Expiration			Expiration							
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 years	2 to 3 years	Total 1 to 3 years	3 to 4 years	4 to 5 years	Total 3 to 5 years		5 years and over
Syndicated Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	BBVA BANCOMER	27,187	49,636,911	49,664,098	-	-	-	-	-	-	-	-
Bilateral Loan (2)	87.845.500-2	Telefónica Móviles Chile S.A.	Chile	Banco Estado	-	49,272,555	49,272,555	-	-	-	-	-	-	-	-
<b>Total</b>					<b>21,187</b>	<b>98,909,466</b>	<b>98,936,653</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

(1) On June 15, 2011, a syndicated loan was taken with agent bank BBVA Bancomer, in the amount of US\$ 70,000,000 for a 5-year term.

(2) On November 24, 2011, a bilateral loan was taken with Banco Estado, in the amount of MCh\$ 49,000 for a 5-year bullet term.

16. Other Current and Other Non-current Financial Liabilities, continued

b) Details of unsecured obligations (Bonds) for September 30, 2016 is as follows:

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor taxpayer No.	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Series C Bond (1)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	CLP	At maturity	6.73%	6.30%	MMThCh\$ 66,000	2016
Series D Bond (2)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	3.83%	3.60%	UF 2 mm	2016
Series F Bond (3)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	3.82%	3.60%	UF 3 mm	2023
Series G Bond (4)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	2.01%	2.20%	UF 2 mm	2020
Series I Bond (5)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	2.00%	1.95%	UF 2 mm	2020
Series K Bond (6)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	CLP	At maturity	4.91	4.90	MMThCh\$ 94,410	2021

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Nominal amounts (ThCh\$)									Total nominal amounts	
					Expiration								Total 3 to 5 years		5 years and over
					Up to 90 days	90 days to 1 years	1 to 2 years	2 to 3 years	Total 1 to 3 years	3 to 4 years	4 to 5 years				
Series C Bond (1)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	66,000,000	-	-	-	-	-	-	-	66,000,000	
Series D Bond (2)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	44,375,180	-	-	-	-	-	-	-	44,375,180	
Series F Bond (3)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	-	-	-	66,928,680	66,928,680	
Series G Bond (4)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	50,108,620	-	50,108,620	-	50,108,620	
Series I Bond (5)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	-	50,317,080	50,317,080	-	50,137,080	
Series K Bond (6)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	-	94,410,000	94,410,000	-	94,410,000	
<b>Total</b>					-	<b>110,375,180</b>	-	-	-	<b>50,108,620</b>	<b>144,727,080</b>	<b>194,835,700</b>	<b>66,928,680</b>	<b>372,139,560</b>	



16. Other Current and Other Non-current Financial Liabilities, continued

b) Details of unsecured obligations (Bonds) for September 30, 2016 is as follows, continued

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Current			Non-current					Total Non-current as of 09.30.2016 ThCh\$		
					Expiration		Total current as of 06.30.2016 ThCh\$	Expiration							
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 years	2 to 3 years	Total 1 to 3 years	3 to 4 years	4 to 5 years		Total 3 to 5 years	5 years and over
Series C Bond (1)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	67,501,991	67,501,991	-	-	-	-	-	-	-	-
Series D Bond (2)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	53,135,817	53,135,817	-	-	-	-	-	-	-	-
Series F Bond (3)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	1,242,671	1,242,671	-	-	-	-	-	-	77,778,270	77,778,270
Series G Bond (4)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	410,480	410,480	-	-	-	52,704,613	-	52,704,613	-	52,704,613
Series I Bond (5)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	104,657	-	104,657	-	-	-	-	52,372,235	52,372,235	-	52,372,235
Series K Bond (6)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	211,141	211,141	-	-	-	-	94,389,350	94,389,350	-	94,389,350
<b>Total</b>					<b>104,657</b>	<b>122,502,100</b>	<b>122,606,757</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>52,704,613</b>	<b>146,761,585</b>	<b>199,466,198</b>	<b>77,778,270</b>	<b>277,244,468</b>

- (1) On November 15, 2011, there was a placement in the local market in the amount of MCh \$ 66,000 for a 5-year bullet term.
- (2) On November 15, 2011, there was a placement in the local market in the amount of UF 2,000,000 for a 5-year bullet term.
- (3) On October 15, 2013, there was a placement of a 10-year bullet bond expiring on October 4, 2023 in the local market in the amount of UF 3,000,000
- (4) On July 23, 2015, there was a local market placement in the amount of UF2,000,000, for a 5-year bullet term, maturing on June 20, 2020, without covenants or control clauses.
- (5) On August 20, 2015, there was a local market placement in the amount of UF 2,000,000 for a 5-year bullet term, maturing on August14, 2020, without covenants or control clauses.
- (6) On September 13, 2016, there was a placement in the local market in the amount of MCh \$ 94,410 for a 5-year bullet term, maturing on September 13, 2021, without covenants or control clauses.



16. Other Current and Other Non-current Financial Liabilities, continued

b) Details of unsecured obligations (Bonds) for December 31, 2015 is as follows, continued:

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor taxpayer No.	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
144A Bond (1)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Foreign	Bank of New York	U.S.A.	US\$	At maturity	3.23%	2.88%	US\$ 300 mm	2015
Series C Bond (2)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	CLP	At maturity	6.73%	6.30%	MM\$ 66.000	2016
Series D Bond (3)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	3.83%	3.60%	UF 2 mm	2016
Series F Bond (4)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	3.82%	3.60%	UF 3 mm	2023
Series G Bond (5)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	2.01%	2.20%	UF 2 mm	2020
Series I Bond (6)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At maturity	2.00%	1.95%	UF 2 mm	2020

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Nominal amounts (ThCh\$)									Total nominal amounts	
					Expiration										
					Up to 90 days	90 days to 1 years	1 to 2 years	2 to 3 years	Total 1 to 3 years	3 to 4 years	4 to 5 years	Total 3 to 5 years	5 years and over		
144A Bond (1)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Bank of New York	-	-	-	-	-	-	-	-	-	-	-
Series C Bond (2)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	66,000,000	-	-	-	-	-	-	-	-	66,000,000
Series D Bond (3)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	44,375,180	-	-	-	-	-	-	-	-	44,375,180
Series F Bond (4)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	-	-	-	-	66,928,680	66,928,680
Bono Serie G (4)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	-	50,108,620	50,108,620	-	-	50,108,620
Bono Serie I (5)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	-	50,317,080	50,317,080	-	-	50,317,080
<b>Total</b>					-	<b>110,375,180</b>	-	-	-	-	-	<b>100,425,700</b>	<b>100,425,700</b>	<b>66,928,680</b>	<b>277,729,560</b>

## 16. Other Current and Other Non-current Financial Liabilities, continued

b) Details of unsecured obligations (Bonds) for december 31, 2015 is as follows, continued:

Types	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Current			Non - current							
					Expiration		Total current as of 12.31.2015 ThCh\$	Expiration					Total Non-current as of 12.31.2015 ThCh\$		
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 years	2 to 3 years	Total 1 to 3 years	3 to 4 years	4 to 5 years		Total 3 to 5 years	5 years and over
Bono 144 (1)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Bank of New York	-	-	-	-	-	-	-	-	-	-	-
Bono Serie C (2)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	66,286,866	66,286,866	-	-	-	-	-	-	-	-
Bono Serie D (3)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	51,390,491	51,390,491	-	-	-	-	-	-	-	-
Bono Serie F (4)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	535,689	535,689	-	-	-	-	-	-	75,917,502	75,917,502
Bono Serie G (5)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	115,662	115,662	-	-	-	-	51,580,262	51,580,262	-	51,580,262
Bono Serie I (6)	87.845.000-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	369,834	-	369,834	-	-	-	-	51,145,998	51,145,998	-	51,145,998
<b>Total</b>					<b>369,834</b>	<b>118,328,708</b>	<b>118,698,542</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>102,726,260</b>	<b>102,726,260</b>	<b>75,917,502</b>	<b>178,643,762</b>

(1) On November 3, 2010, there was a first placement in the foreign market. The Bond characteristics are:

- They are registered, which does not prevent their free transferability to qualifying institutional investors, in accordance with Rule 144 of the Securities Law of the United States of America, or to investors outside the United States, in accordance with Regulation S of the same securities law. They are of a single series maturing on November 9, 2015. The issuance does not consider guarantees, except for the right to general pledge over the assets of the Investee.
- The funds arising from the issuance were destined to refinancing liabilities and to other corporate purposes.

(2) On November 15, 2011, there was a placement in the local market in the amount of ThCh \$ 66,000 for a 5-year bullet term.

(3) On November 15, 2011, there was a placement in the local market in the amount of UF 2,000,000 for a 5-year bullet term.

(4) On October 15, 2013, there was a placement of a 10-year bullet bond expiring on October 4, 2023 in the local market in the amount of UF 3,000,000.

(5) On July 23, 2015, there was a local market placement in the amount of UF2,000,000, for a 5-year bullet term, maturing on June 20, 2020, without covenants or control clauses.

(6) On August 20, 2015, there was a local market placement in the amount of UF 2,000,000 for a 5-year bullet term, maturing on August14, 2020, without covenants or control clauses

## 17. Trade and Other Accounts Payable

a) Current trade and other accounts payable are detailed as follows:

Description	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
Purchases or services payable, billed (1)	51,537,852	44,091,585
Purchases or services payable, accrued (1)	26,276,130	43,393,191
Suppliers or property, plant and equipment, billed	12,312,641	19,522,606
Suppliers of property, plant and equipment, accrued	1,506,793	1,759,879
Accounts payable to employees	243,063	309,653
<b>Total current</b>	<b>91,876,479</b>	<b>109,076,914</b>

(1) The "Debts due to purchases or services provided" correspond to foreign and domestic suppliers, for purchase of handsets, interconnection services, circuit rentals, marketing, call center, network maintenance and information services, among other things

Accounts payable due to purchases or services rendered	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
Domestic	63,528,977	77,124,669
Foreign	14,285,005	10,360,107
<b>Total</b>	<b>77,813,982</b>	<b>87,484,776</b>

b) Accounts payable payment terms

The Company has a policy of paying its suppliers in an average period of 60 days as of the date of reception of the respective invoice. There are cases in which due to specific circumstances external to the general policy, the established dates are not met, for example, contracts with specific agreed upon terms, or delay in the issuance of invoices by the supplier, or closing of agreements with suppliers for delivery of goods or providing of services, etc.

The Company has no interests for this accounts.

As of September 30, 2016 the main suppliers, considering a margin of 5% of the total, are Entel PCS Telecomunicaciones S.A. with 8.41%, Microsoft Mobile Sales BCI Factoring with 5.01%. As of December 31, 2015 the main suppliers are Inversiones y Asesorías en Telecomunicaciones with 8.57%; Coasin Instalaciones Ltda. with 5.35%; Ezentis Chile S.A. with 5.33%; Cobra Chile Servicios S.A. with 4.67%; Huawei Chile S.A. with 4.65% and Nokia Solutions and Networks Chile with 4.04%.



## 17. Trade and Other Accounts Payable, continued

### b) Accounts payable payment terms, continued

The terms of accounts payable to suppliers with up to date payments as of September 30, 2016 and december 31, 2015 are detailed as follows:

Suppliers with up to date payments As of 09.30.2016	Goods ThCh\$	Services ThCh\$	Total ThCh\$
<b>Trade accounts to date</b>			
Up to 30 days	34,706,396	2,254,057	36,960,453
From 31 to 60 days	14,838,489	6,953,188	21,791,677
From 61 to 90 days	536,213	1,085,239	1,621,452
<b>Total</b>	<b>50,081,098</b>	<b>10,292,484</b>	<b>60,373,582</b>
Average period of payment of up to date accounts	32	33	

Suppliers with up to date payments As of 12.31.2015	Goods ThCh\$	Services ThCh\$	Total ThCh\$
<b>Trade accounts to date</b>			
Up to 30 days	25,385,095	25,768,162	51,153,257
From 31 to 60 days	-	-	-
From 61 to 90 days	-	-	-
<b>Total</b>	<b>25,385,095</b>	<b>25,768,162</b>	<b>51,153,257</b>
Average period of payment of up to date accounts	-	-	

The terms of accounts payable to suppliers with overdue payments as of September 30, 2016 and December 31, 2015 are detailed as follows:

Suppliers with overdue terms As of 09.30.2016	Goods ThCh\$	Services ThCh\$	Total ThCh\$
<b>Overdue trade accounts payable by term</b>			
Up to 30 days	-	-	-
From 31 to 60 days	-	-	-
From 61 to 90 days	-	-	-
From 91 to 120 days	17,054	78,857	95,911
From 121 to 180 days	1,503,932	165,145	1,669,077
More than 180 days	1,675,850	36,073	1,711,923
<b>Total</b>	<b>3,196,836</b>	<b>280,075</b>	<b>3,476,911</b>
Average period of payment of up to date accounts	145	124	

Suppliers with overdue terms As of 12.31.2015	Goods ThCh\$	Services ThCh\$	Total ThCh\$
<b>Overdue trade accounts payable by term</b>			
Up to 30 days	736,139	3,389,790	4,125,929
From 31 to 60 days	96,559	1,942,075	2,038,634
From 61 to 90 days	-	609,386	609,386
From 91 to 120 days	-	1,003,421	1,003,421
From 121 to 180 days	-	1,314,501	1,314,501
More than 180 days	-	3,369,063	3,369,063
<b>Total</b>	<b>832,698</b>	<b>11,628,236</b>	<b>12,460,934</b>
Average period of payment of up to date accounts	27	52	



## 18. Financial instruments

### a) Classification of financial instruments by nature and category

i) Details of financial instruments of assets classified by nature and category as of September 30, 2016 is as follows:

Description of financial assets	ASSETS RECORDED AT FAIR VALUE							ASSETS RECORDED AT AMORTIZED COST			TOTAL	
	Other financial assets at FV through P&L	Financial assets available for sale	Asset hedge derivatives	Subtotal of assets at fair value	Valuation hierarchy			Loans and items receivable	Investments held to maturity	Subtotal of assets at amortized cost	Total carrying amount	Total fair value
					Level 1	Level 2	Level 3					
					Market prices	Estimates based on other observable market data	Estimates not based on observable market data					
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
<b>Non-current derivative instruments</b>	-	-	21,400,679	21,400,679	-	21,400,679	-	-	-	21,400,679	21,400,679	
Non-current derivative instrument of assets	See Note 18 b	-	21,400,679	21,400,679	-	21,400,679	-	-	-	21,400,679	21,400,679	
<b>Accounts receivable long-term business operations</b>	-	-	-	-	-	-	-	21,922,563	-	21,922,563	21,922,563	
Accounts receivable from related entities	See Note 9 b	-	-	-	-	-	-	21,922,563	-	21,922,563	21,922,563	
<b>Non-current financial assets</b>	-	-	21,400,679	21,400,679	-	21,400,679	-	21,922,563	-	21,922,563	43,323,242	
<b>Current trade accounts receivable</b>	-	-	-	-	-	-	-	187,846,062	-	187,846,062	187,846,062	
Trade and other accounts receivable	See Note 8 a	-	-	-	-	-	-	112,061,102	-	112,061,102	112,061,102	
Accounts receivable from related entities	See Note 9 a	-	-	-	-	-	-	75,784,960	-	75,784,960	75,784,960	
<b>Current deposits and pledges established</b>	-	-	-	-	-	-	-	98,774,738	98,774,738	98,774,738	98,774,738	
Current deposits	-	-	-	-	-	-	-	-	-	-	-	
Current deposits and pledges	See Note 6 b	-	-	-	-	-	-	-	98,774,738	98,774,738	98,774,738	
<b>Derivative instrument of assets</b>	-	-	10,247,868	10,247,868	-	10,247,868	-	-	-	10,247,868	10,247,868	
Derivative instrument of assets	See Note 18 b	-	10,247,868	10,247,868	-	10,247,868	-	-	-	10,247,868	10,247,868	
<b>Cash and cash equivalents</b>	-	-	-	-	-	-	-	178,288,698	-	178,288,698	178,288,698	
Cash and cash equivalents	See Note 5	-	-	-	-	-	-	178,288,698	-	178,288,698	178,288,698	
<b>Current financial assets</b>	-	-	10,247,868	10,247,868	-	10,247,868	-	366,134,760	98,774,738	464,909,498	475,157,366	
<b>Total assets financial</b>	-	-	31,648,547	31,648,547	-	31,648,547	-	388,057,323	98,774,738	486,832,061	518,480,608	



## 18. Financial instruments, continued

### a) Classification of financial instruments by nature and category

i) Details of financial instruments of assets classified by nature and category as December 31, 2015 is as follows:

Description of financial assets	ASSETS RECORDED AT FAIR VALUE							ASSETS RECORDED AT AMORTIZED COST			TOTAL	
	Other financial assets at FV through P&L	Financial assets available for sale	Asset hedge derivatives	Subtotal of assets at fair value	Valuation hierarchy			Loans and items receivable	Investments held to maturity	Subtotal of assets at amortized cost	Total carrying amount	Total fair value
					Level 1	Level 2	Level 3					
					Market prices	Estimates based on other observable market data	Estimates not based on observable market data					
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
<b>Non-current derivative instruments</b>	-	-	12,691,026	12,691,026	-	12,691,026	-	-	-	12,691,026	12,691,026	
Non-current derivative instrument of assets	See Note 19 b	-	12,691,026	12,691,026	-	12,691,026	-	-	-	12,691,026	12,691,026	
<b>Accounts receivable long-term business operations</b>	-	-	-	-	-	-	-	21,181,406	-	21,181,406	21,181,406	
Accounts receivable from related entities	See Note 9 b	-	-	-	-	-	-	21,181,406	-	21,181,406	21,181,406	
<b>Non-current financial assets</b>	-	-	12,691,026	12,691,026	-	12,691,026	-	21,181,406	-	21,181,406	33,872,432	
<b>Current trade accounts receivable</b>	-	-	-	-	-	-	-	141,039,183	-	141,039,183	141,039,183	
Trade and other accounts receivable	See Note 8 a	-	-	-	-	-	-	109,644,656	-	109,644,656	109,644,656	
Accounts receivable from related entities	See Note 9 a	-	-	-	-	-	-	31,394,527	-	31,394,527	31,394,527	
<b>Current deposits and pledges established</b>	-	-	-	-	-	-	-	-	-	-	-	
Current deposits	-	-	-	-	-	-	-	-	-	-	-	
Current deposits and pledges	-	-	-	-	-	-	-	-	-	-	-	
<b>Derivative instrument of assets</b>	-	-	29,627,151	29,627,151	-	29,627,151	-	-	-	29,627,151	29,627,151	
Derivative instrument of assets	See Note 19 b	-	29,627,151	29,627,151	-	29,627,151	-	-	-	29,627,151	29,627,151	
<b>Cash and cash equivalents</b>	-	-	-	-	-	-	-	135,142,296	-	135,142,296	135,142,296	
Cash and cash equivalents	See Note 5	-	-	-	-	-	-	135,142,296	-	135,142,296	135,142,296	
<b>Current financial assets</b>	-	-	29,627,151	29,627,151	-	29,627,151	-	276,181,479	-	276,181,479	305,808,630	
<b>Total assets financial</b>	-	-	42,318,177	42,318,177	-	42,318,177	-	297,362,885	-	297,362,885	339,681,062	

**18. Financial instruments, continued**

**a) Classification of financial instruments by nature and category, continued**

The fair value of financial assets such as cash and cash equivalents and the current portion of accounts receivable from related entities approximates their fair values, due to the short-term nature of their expiries.

Instruments recorded under other current and non-current financial assets classified as financial assets at fair value through profit or loss and hedge derivatives are presented at their fair value in the Statement of Financial Position.

Instruments recorded under other current financial assets classified as held to maturity mainly include time deposits maturing in more than 90 days.

The book value of the current portion of trade accounts receivable approximates their fair values, due to the short-term nature of their expiries.

## 18. Financial instruments, continued

### a) Classification of financial instruments by nature and category, continued

ii) Details of financial instruments of liabilities classified by nature and category as of September 30, 2016 is as follows:

Description of financial liabilities		LIABILITIES RECORDED AT FAIR VALUE					LIABILITIES RECORDED AT AMORTIZED COST	TOTAL	
		Hedge derivative liabilities	Subtotal liabilities at fair value	Valuation hierarchy			Debits and items payable	Total carrying amount	Total fair value
				Level 1	Level 2	Level 3			
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data			
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$		
Issuance of obligations and other non-current marketable securities	See Note 16 b	-	-	-	-	-	277,244,468	277,244,468	289,117,883
Non-current debts with loan entities	See Note 16 a	-	-	-	-	-	97,830,148	97,830,148	97,830,148
Long-term hedge derivative instrument liabilities		-	-	-	-	-	-	-	-
Trade and other accounts payable		-	-	-	-	-	-	-	-
Accounts payable to related entities	See Note 9 e	-	-	-	-	-	1,366,521	1,366,521	1,366,521
<b>Non-current financial liabilities</b>		-	-	-	-	-	<b>376,441,137</b>	<b>376,441,137</b>	<b>388,314,551</b>
Issuance of short-term obligations and other marketable securities	See Note 16 b	-	-	-	-	-	122,606,757	122,606,757	120,951,467
Short-term debts with credit entities	See Note 16 a	-	-	-	-	-	50,182,891	50,182,891	50,182,891
Short-term derivative instrument liabilities	See Note 18 b	5,002,401	5,002,401	-	5,002,401	-	-	5,002,401	5,002,401
Trade and other accounts payable	See Note 17 a	-	-	-	-	-	91,876,479	91,876,479	91,876,479
Accounts payable to related entities	See Note 9 c	-	-	-	-	-	96,847,519	96,847,519	96,847,519
<b>Current financial liabilities</b>		<b>5,002,401</b>	<b>5,002,401</b>	<b>-</b>	<b>5,002,401</b>	<b>-</b>	<b>361,513,646</b>	<b>366,516,047</b>	<b>364,860,757</b>
<b>Total financial liabilities</b>		<b>5,002,401</b>	<b>5,002,401</b>	<b>-</b>	<b>5,002,401</b>	<b>-</b>	<b>737,954,783</b>	<b>742,957,184</b>	<b>753,175,308</b>

## 18. Financial instruments, continued

### a) Classification of financial instruments by nature and category, continued

ii) Details of financial instruments of liabilities classified by nature and category as of December 31, 2015 is as follows:

Description of financial liabilities		LIABILITIES RECORDED AT FAIR VALUE					LIABILITIES RECORDED AT AMORTIZED COST		TOTAL	
		Hedge derivative liabilities	Subtotal liabilities at fair value	Valuation hierarchy			Debits and items payable	Total carrying amount	Total fair value	
				Level 1	Level 2	Level 3				
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data				
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$			
Issuance of obligations and other non-current marketable securities	See Note 16 b	-	-	-	-	-	178,643,762	178,643,762	180,180,019	
Non-current debts with loan entities	See Note 16 a	-	-	-	-	-	-	-	-	
Long-term hedge derivative instrument liabilities		-	-	-	-	-	-	-	-	
Trade and other accounts payable		-	-	-	-	-	-	-	-	
Accounts payable to related entities	See Note 9 e	-	-	-	-	-	1,366,521	1,366,521	1,366,521	
<b>Non-current financial liabilities</b>		-	-	-	-	-	<b>180,010,283</b>	<b>180,010,283</b>	<b>181,546,540</b>	
Issuance of short-term obligations and other marketable securities	See Note 16 b	-	-	-	-	-	118,698,542	118,698,542	118,620,636	
Short-term debts with credit entities	See Note 16 a	-	-	-	-	-	98,936,652	98,936,652	98,936,652	
Short-term derivative instrument liabilities	See Note 18 b	1,707,098	1,707,098	-	1,707,098	-	-	1,707,098	1,707,098	
Trade and other accounts payable	See Note 17 a	-	-	-	-	-	109,076,914	109,076,914	109,076,914	
Accounts payable to related entities	See Note 9 c	-	-	-	-	-	81,855,445	81,855,445	81,855,445	
<b>Current financial liabilities</b>		<b>1,707,098</b>	<b>1,707,098</b>	<b>-</b>	<b>1,707,098</b>	<b>-</b>	<b>408,567,553</b>	<b>410,274,651</b>	<b>410,196,745</b>	
<b>Total financial liabilities</b>		<b>1,707,098</b>	<b>1,707,098</b>	<b>-</b>	<b>1,707,098</b>	<b>-</b>	<b>588,577,836</b>	<b>590,284,934</b>	<b>591,743,285</b>	

The book value of the current portion of accounts payable to related entities and trade accounts receivable approximates their fair values, due to the short-term nature of their due dates.

Instruments recorded under other current and non-current financial liabilities classified as financial liabilities at fair value through profit or loss and hedge derivatives are presented at their fair value in the statement of financial position.

Financial instruments recorded under other current and non-current financial liabilities which correspond to interest bearing loans, are generally recorded for the cash received, net of costs incurred in the transaction. These obligations are valued at amortized cost, using the effective interest rate method, and mainly include bank loans and unguaranteed obligations (bonds), among other things, (see Note 16).



## 18. Financial instruments, continued

### b) Hedging instruments

The detail of the hedging instruments at September 30, 2016 and December 31, 2015 is as follows:

Description	Underlying	Net Total as of 09.30.2016	Up to 90 days	90 days to 1 years	To Maturity					
					Total current		1 a 3 years	3 a 5 years	Total non-current	
					Assets (see note 6)	Liabilities (see note 16)			Assets	Liabilities
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Exchange rate – cash flow hedge (1)	Supplier Debt	(1,961,590)	(1,962,970)	1,380	2,745	(1,964,335)	-	-	-	-
Exchange rate – fair value hedge (2)	Supplier Debt	1,173,738	1,173,738	-	1,414,856	(241,118)	-	-	-	-
Interest rate – cash flow hedge (3)	Financial Debt	(1,697,216)	(1,752,451)	55,235	555,711	(2,252,927)	-	-	-	-
Exchange rate and interest rate – fair value hedge (4)	Financial Debt	29,131,214	-	7,730,535	8,274,556	(544,021)	-	21,400,679	21,400,679	-
<b>Total</b>		<b>26,646,146</b>	<b>(2,541,683)</b>	<b>7,787,150</b>	<b>10,247,868</b>	<b>(5,002,401)</b>	-	<b>21,400,679</b>	<b>21,400,679</b>	-

Hedging instruments have generated an effect on income of ThCh\$5,740,076 and ThCh\$3,693,823 in shareholders' equity as of September 30, 2016.

Description	Underlying	Net Total as of 12.31.2015	Up to 90 days	90 days to 1 years	To Maturity					
					Total current		1 a 3 years	3 a 5 years	Total non-current	
					Assets (see note 6)	Liabilities (see note 16)			Assets	Liabilities
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Exchange rate – cash flow hedge (1)	Supplier Debt	3,835,814	3,918,417	(82,603)	4,021,992	(186,178)	-	-	-	-
Exchange rate – fair value hedge (2)	Supplier Debt	(16,613)	(16,613)	-	19,356	(35,969)	-	-	-	-
Interest rate – cash flow hedge (3)	Financial Debt	(318,121)	404,616	(722,737)	1,166,830	(1,484,951)	-	-	-	-
Exchange rate and interest rate – cash flow hedge (4)	Financial Debt	37,109,998	-	24,418,973	24,418,973	-	-	12,691,025	12,691,025	-
<b>Total</b>		<b>40,611,078</b>	<b>4,306,420</b>	<b>23,613,633</b>	<b>29,627,151</b>	<b>(1,707,098)</b>	-	<b>12,691,025</b>	<b>12,691,025</b>	-

Hedging instruments have generated an effect on income of ThCh\$23,125,492 and ThCh\$15,292,060 in shareholders' equity as of December 31, 2015.

Description of hedging instruments:

- (1) Exchange rate cash flow hedge: As of September 30, 2016 and December 31, 2015 this category includes derivative instruments used to hedge highly probable future cash flow from trade debt.
- (2) Exchange rate fair value hedge: As of September 30, 2016 and December 31, 2015 this category includes derivative instruments entered into to hedge the foreign currency risk of debt instrument capital.
- (3) Interest rate cash flow hedge: As of September 30, 2016 and December 31, 2015 this category includes, derivative instruments entered into to hedge interest rate risk, from debt instruments whose interest cash flow payable are denominated at a variable interest rate.
- (4) Exchange rate and interest rate cash flow hedge: As of September 30, 2016 and December 31, 2015 this category includes, derivative instruments entered into to hedge the foreign currency risk of debt instrument capital, whose interest cash flow payable after hedging are denominated in the functional currency.



## 18. Financial instruments, continued

### c) Valuation of hedging instruments

The Company has financial derivative valuation models that use local and international financial market interest rate curves, to determine cash flows associated to each derivative and to discount those cash flows to present value. Once this valuation is obtained, it is compared to the valuation certificates provided to us by the banks. Should there be material differences, a review of the internal model is carried out and it is verified if the bank is making a correct valuation.

The main assumptions used in the valuation models of derivative instruments are as follows:

- a) Market assumptions such as spot prices and other price projections, credit risk (own and counterparty) and rates, using observable market information and through techniques commonly used among its participants.
- b) Discount rates like risk free rates and counterparty rates (based on risk profiles and information available in the market).
- c) In addition variables are incorporated to the model such as: volatility, correlation, regression formulas and market spread.

The methodologies and assumptions used to determine the fair value of financial derivative instruments are applied consistently from one period to another. The Company considers that what has been previously described is used in a fair manner, since it is in line with those used by the market and result in a measurement of fair value that is appropriate for the purposes of measuring the financial statements and disclosures. It should be noted that these disclosures are complete and adequate.

### d) Fair value hierarchy of financial instruments

Financial instruments recognized at fair value in the statement of financial position are classified according to the following hierarchies (see Note 19 a):

Level 1: Corresponds to methodologies of fair value measurement using market rates (without adjustments) in an active market considering the same assets and liabilities valued.

Level 2: Corresponds to methodologies of fair value measurement using data on market rates, not included in Level 1, that are observable for assets and liabilities valued, whether directly (i.e. as a price) or indirectly (i.e. derived from a price).

Level 3: Corresponds to methodologies of fair value measurement using valuation techniques that include information on assets and liabilities valued, which are not based on observable market information.



## 19. Other Provisions Current and non - Current

a) The balance of current provisions is detailed as follows:

Description	09.30.2016 ThCh\$	12.31.2015 ThCh\$
Civil and regulatory	3,007,068	966,530
<b>Total</b>	<b>3,007,068</b>	<b>966,530</b>

As of September 30, 2016 civil and regulatory provisions are mainly composed of complaints from the Chilean Telecommunications Undersecretary (Subtel o Subsecretaria de Telecomunicaciones de Chile) and miscellaneous fines.

Based on the progress of each proceeding, the Company's management considers that the provisions recorded in the consolidated financial statements adequately cover the litigation risks described in Note 27, therefore they do not expect any additional liabilities to be recorded.

Due to the characteristics of the risks that cover these provisions, it is not always possible to determine a schedule of payment dates. However, the Company estimates that 66% will be paid in December 2016 and the rest during the trimester first of 2017.

As of September 30, 2016 and December 31, 2015, movements of provisions are detailed as follows:

Movements	09.30.2016 ThCh\$	12.31.2015 ThCh\$
<b>Beginning balance</b>	<b>966,530</b>	<b>201,315</b>
Increase in existing provisions	2,586,066	1,470,531
Provision used	(545,528)	(705,316)
<b>Movements, subtotal</b>	<b>2,040,538</b>	<b>765,215</b>
<b>Ending balance</b>	<b>3,007,068</b>	<b>966,530</b>

b) Other non-current provisions

As of September 30, 2016 and December 31, 2015 the balance of other non-current provisions is detailed as follows:

Description	09.30.2016 ThCh\$	12.31.2015 ThCh\$
Investment in associated company reserve (i)	-	4,411
Dismantling provision (ii)	15,274,498	15,628,799
<b>Total</b>	<b>15,274,498</b>	<b>15,633,210</b>

19. Other Provisions Current and non - Current, continued

b) Other non-current provisions, continued

- i) Corresponds to the investment in associated company Intertel S.A., which on March 31, 2016 merged with Telefónica móviles Chile S.A., in accordance with the approval of the Extraordinary Board Meeting held on the same date.

As of December 31, 2015, investments in associated companies with negative equity are detailed as follows:

RUT	Nombre	Investment balance	Participation	Current	Non-current	Current	Non-current	Ordinary	Ordinary	Income
		12.31.2015	percentage	assets	assets	liabilities	liabilities	income	expenses	
			%	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
96.898.630-9	Intertel S.A.	(4,411)	50	2,368	-	1,690	9,500	-	(1,690)	(1,690)

The movement of interests in associated companies with negative shareholders' equity as of September 30, 2016 and December 31, 2015 is detailed as follows:

Movements	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
<b>Beginning balance</b>	<b>(4,411)</b>	<b>(3,566)</b>
Share in ordinary profit for the current year	-	(845)
Fusion by absorption	4,411	-
<b>Movements, subtotal</b>	<b>4,411</b>	<b>(845)</b>
<b>Ending balance</b>	<b>-</b>	<b>(4,411)</b>

- ii) Movements of the dismantling provision as of September 30, 2016 and December 31, 2015 are detailed as follows:

Movements	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
<b>Beginning balance</b>	15,628,799	13,388,617
Increase in existing provisions	(1,096,885)	980,583
financial update	742,584	1,259,599
<b>Movements, subtotal</b>	<b>(354,301)</b>	<b>2,240,182</b>
<b>Ending balance</b>	<b>15,274,498</b>	<b>15,628,799</b>



## 20. Current employee benefits provision

### a) Post employment benefits

The employee benefits provision corresponds to liabilities for future termination benefits that are estimated to be accrued for employees both in the general and private payroll, which are subject to severance pay whether through collective or individual employee contracts, and is recorded at actuarial value, determined using the projected credit unit method. Actuarial profits and losses on severance pay derived from changes in estimates in the turnover rates, mortality, salary increases or discount rate, are recorded in accordance with International Accounting Standard 19 R (IAS 19R), under other comprehensive income, affecting equity directly, procedure that the Company has applied since the beginning of the convergence application of the International Standard.

Current and non-current employee benefits as of September 30, 2016 and December 31, 2015 are detailed as follows:

Description	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
Non-current termination benefits (1)	153,797	143,847
<b>Total</b>	<b>153,797</b>	<b>143,847</b>

(1) Corresponds to employee benefits arising from subsidiary Telefónica Investigación y Desarrollo Chile SpA.

Movements for employee benefits provisions as of September 30, 2016 and December 31, 2015 are detailed as follows:

Movements	09.30.2016	12.31.2015
	ThCh\$	ThCh\$
<b>Beginning balance</b>	143,847	128,399
Current service costs for the period	14,747	21,239
Actuarial gains or losses by experience	(4,797)	(5,791)
<b>Subtotal movements</b>	<b>9,950</b>	<b>15,448</b>
<b>Ending balance</b>	<b>153,797</b>	<b>143,847</b>

### Actuarial Hypotheses

The hypotheses used for the actuarial calculation of employee benefits obligations are reviewed once a year and correspond to the following, for the periods September 30, 2016 and December 31, 2015:

- **Discount Rate:** A 4.51% nominal annual rate is used, which must be representative of the time value of money, for which a risk-free rate is used represented by BCP (Chilean Central Bank Bonds issued in Chilean pesos) for the relevant term, around 15 years.

## 20. Current employee benefits provision, continued

### a) Post employment benefits, continued

- **Incremental Salary Rate:** An increase table is used according to the inflation projection established by the Central Bank of Chile. The rate used for the periods September 30, 2016 and December 31, 2015 was 3%.
- **Mortality:** The RV 2009 mortality tables established by the Superintendency of Securities and Insurance are used to calculate social life insurance reserves in Chile.
- **Turnover rate:** Based on the historical Company data, turnover rate used is 5.46% for both periods.
- **Years of service:** The Company assumes that the employees will remain until they are of legal retirement age, (women up to 60 years old and men up to 65 years old).

The model for calculating employee termination benefits has been prepared by an external qualified actuary. The model uses variables and market estimates in accordance with the methodology established by IAS 19 to determine this provision.

### b) Sensitivity of assumptions

Based on the actuarial calculation as of September 30, 2016, the sensitivity of the main assumptions has been reviewed, determining the following possible effects on equity:

Description	Base	Plus 1% ThCh\$	Less 1% ThCh\$
Discount rate	4.51%	13,489	(15,565)

### c) Expected cash flows

In accordance with the employee benefits obligation, future cash flows for the following periods are detailed as follows:

Description	Year 1 ThCh\$	Year 2 ThCh\$	Year 3 ThCh\$
Future payment flows	11,111	10,772	10,430

## 20. Current employee benefits provision, continued

### d) Expenses Employee

The composition of the costs to employees is as follows:

Description	07.01.16 to		07.01.15 to	
	09.30.16	09.30.2016	09.30.15	09.30.2015
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Salaries and wages (1)	532,286	1,553,694	555,349	1,234,726
Expense Benefit Obligation employees (2)	3,525	19,543	30,435	12,394
<b>Total</b>	<b>535,811</b>	<b>1,573,237</b>	<b>585,784</b>	<b>1,247,120</b>

(1) Corresponds to remuneration of employee hired by subsidiary Telefónica Investigación y Desarrollo SpA.

(2) Corresponds to costs of compensation for years of service recognized by the subsidiary.

## 21. Other Current Non-financial Liabilities

Other current non-financial liabilities are detailed as follows:

Description	09.30.2016		12.31.2015	
	Current	Non Current	Current	Non Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Deferred income, current (1)	29,786,274	520,535	21,255,327	554,569
Other taxes (2)	5,537,315	-	9,481,392	-
Subsidies (3)	203,609	1,396,165	739,062	1,758,281
Others	-	-	469,097	-
<b>Total</b>	<b>35,527,198</b>	<b>1,916,700</b>	<b>31,944,878</b>	<b>2,312,850</b>

(1) Deferred income is detailed as follows:

Description	09.30.2016		12.31.2015	
	Current	Non Current	Current	Non Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Services charged but not rendered	7,808,246	-	6,176,391	-
Prepayment top-ups (see note 2 p)	6,295,199	-	5,795,243	-
Club Movistar (see note 2 p)	5,044,926	-	5,571,754	-
Other deferred income	1,488,216	-	1,887,708	-
Equipment sold not activated (see note 2 p)	9,081,058	-	1,709,845	-
Sale of telecommunications infrastructure (i)	68,629	520,535	114,386	554,569
<b>Total deferred income</b>	<b>29,786,274</b>	<b>520,535</b>	<b>21,255,327</b>	<b>554,569</b>

(i) As of December 31, 2015, the Company has recognized 100% of deferred income recorded in Fondo de Inversión Privado Infraestructura Uno, due to fulfillment of all the contract clauses generated in the following transactions:

- Sale of Torres Dos S.A., carried out on December 21, 2012 to Torres Unidas Chile SpA (Torrecom).
- Sale of telecommunications infrastructure to ATC Sitios de Chile S.A., on December 12, 2011.

## 21. Other Current Non-financial Liabilities, continued

- (2) Other taxes correspond mainly to VAT debit and withholdings.
- (3) Subsidies correspond to the balance pending recognition for the following projects:

Concepts Grants	09.30.2016		12.31.2015	
	Current ThCh\$	Non Current ThCh\$	Current ThCh\$	Non Current ThCh\$
Mobile telephony routes in the region of Antofagasta	92,837	-	92,837	69,628
Southern end zone (ii)	41,374	251,295	-	-
Public services Telefonica Movil	51,092	12,773	51,091	51,091
Investigation and development	-	-	595,134	-
Arica end zone (ii)	18,306	76,765	-	582,231
Subsidy base stations Tierra del Fuego (i)	-	1,055,332	-	1,055,331
<b>Total Grants</b>	<b>203,609</b>	<b>1,396,165</b>	<b>739,062</b>	<b>1,758,281</b>

(i) Corresponds to the subsidy granted by the government for the Tierra del Fuego project carried out jointly with Entel S.A.

(ii) Corresponds to the subsidy granted by the SII for extreme zones.

Movement of deferred income is detailed as follows:

Deferred revenues	09.30.2016 ThCh\$	12.31.2015 ThCh\$
<b>Begining balance</b>	21,399,255	38,723,978
Deferred during the year	252,544,336	389,271,580
Recognized in income for the year	(243,953,708)	(406,596,303)
<b>Movements, subtotal</b>	<b>8,590,628</b>	<b>(17,324,723)</b>
<b>Ending balance (1)/(3)</b>	<b>29,989,883</b>	<b>21,399,255</b>

## 22. Equity

The Company manages its capital with the objective of safeguarding capacity and continuing as a going concern, in order to generate returns to its shareholders and to maintain a strong credit rating and prosperous capital ratios to support its businesses and guarantee ongoing quick access to the financial markets maximizing shareholder value. The Company manages its capital structure and makes adjustments to it, based on changes in existing economic conditions.

There were no changes introduced in the objectives, policies or processes during the periods ended as of September 30, 2016 and December 31, 2015.

## 22. Equity, continued

### a) Capital:

As of September 30, 2016 and December 31, 2015, the Company's paid-in capital is detailed as follows:

Number of shares:

Serie	No. of shares subscribed	09.30.2016		12.31.2015		
		No. of paid shares	No. of shares with voting rights	No. of shares subscribed	No. of paid shares	No. of shares with voting rights
SINGLE	118,026,145	118,026,145	118,026,145	118,026,145	118,026,145	118,026,145
<b>Total</b>	<b>118,026,145</b>	<b>118,026,145</b>	<b>118,026,145</b>	<b>118,026,145</b>	<b>118,026,145</b>	<b>118,026,145</b>

Capital:

Serie	09.30.2016		12.31.2015	
	Subscribed capital ThCh\$	Paid - in capital ThCh\$	Subscribed capital ThCh\$	Paid - in capital ThCh\$
SINGLE	933,327,971	933,327,971	941,098,241	941,098,241
<b>Total</b>	<b>933,327,971</b>	<b>933,327,971</b>	<b>941,098,241</b>	<b>941,098,241</b>

At the Extraordinary Shareholders' Meeting held on April 1, 2016, the shareholders approved the division of the Company through the transfer of equity in the amount of ThCh\$6,055,166, to a new company, Towerco Latam Chile S.A.

Based on the above, the Company's shareholders are detailed as follows:

Company	Shares
Inversiones Telefónica Móviles Holding S.A.	118,026,144
Telefónica, S.A.	1
<b>Total</b>	<b>118,026,145</b>

The 118,026,145 shares are common, registered, single series shares without par value.

## 22. Equity, continued

### b) Distribution of shareholders:

In accordance with Circular No. 792 issued by the Superintendency of Securities and Insurance (S.V.S.), the Company's shareholders and their ownership interest as of September 30, 2016 are detailed as follows:

Type of Shareholder	Participation percentage %	Number of shareholders
10% or more of participación	99.999999	1
Less than 10% of participación:		
Or more Investment UF 200	-	-
Less than 200 UF Investment	0.000001	1
<b>Totales</b>	<b>100</b>	<b>2</b>
<u>Controller of the Company</u>	<u>99.999999</u>	<u>1</u>

As of September 30, 2016 and December 31, 2015, the direct participation of Inversiones Telefonica Moviles Holding S.A., in the equity of Telefonica Moviles Chile S.A., reaches 99.999999%.

### c) Dividends

#### i) Dividends policy:

In accordance with Law No. 18,046, unless a different agreement is adopted unanimously at the Shareholders' Meeting, when there is net income, at least 30% of it must be distributed as dividends.

At the Ordinary Shareholders' Meeting held on April 29, 2016, the shareholders agreed to consider as a final dividend the amount of ThCh\$39,973,856 distributed in November 2015, equivalent to Ch\$338.68645.

As of September 30, 2016 and December 31, 2015, the Company has distributed the following dividends during the reported periods:

Date	Dividend	Amount Distributed ThCh\$	Charge to net income	Payment date
11-10-2015	Eventual	118,026,145	Fiscal year 2014	11-30-2015
11-10-2015	Eventual	39,973,856	Fiscal year 2015	11-30-2015
<b>Total</b>		<b>158,000,001</b>		



## 22. Equity, continued

### d) Other reserves

The balances, nature and purpose of other reserves are detailed as follows:

Description	Balance as of	Net	Balance as of
	09.30.2016	movement	12.31.2015
	ThCh\$	ThCh\$	ThCh\$
Business combination reserve (i)	(95,176,556)	2,709,994	(97,886,550)
Cash flows hedge reserve (ii)	3,693,822	(11,598,237)	15,292,059
Employee benefits reserve (iii)	(2,573,993)	447,645	(3,021,638)
Revaluation issued capital (iv)	(233,685,327)	-	(233,685,327)
<b>Total</b>	<b>(327,742,054)</b>	<b>(8,440,598)</b>	<b>(319,301,456)</b>

#### i) Business combination reserve

This reserve corresponds to corporate reorganizations undertaken by the Telefónica Móviles Chile Group in prior years.

#### ii) Cash flows hedge reserve

Transactions designated as cash flow hedges of expected transactions are probable, and when the Company can carry out the transaction, the Company has the positive intention and capacity to consummate the expected transaction. Expected transactions designated in our cash flow hedges are still probable on the same date and for the same amount as originally designated, otherwise the ineffectiveness will be measured and recorded when appropriate.

#### iii) Employee benefits reserve

Corresponds to the equity effect generated by the share in Telefonica Chile Servicios Corporativos Ltda., subsidiary of Telefonica Chile S.A. and Telefonica Investigacion y Desarrollo Chile SpA, corresponding to termination benefits; whose effect originates from the change in actuarial hypotheses for the employee benefits accrual.

#### iv) Revaluation issued capital

In accordance with article 10-2 of Law 18,046 and Circular 456 issued by the SVS, price-level restatement of issued capital as of December 31, 2008 must be presented in this account.

## 22. Equity, continued

### e) Non-controlling interests

This heading corresponds to the recognition of the portion of equity and income of subsidiaries belonging to third parties.

As of December 31, 2015 Telefónica Móviles Chile Distribución S.A. was absorbed by Telefónica Móviles Chile S.A. (see Note 2d).

## 23. Earnings per Share

Earnings per share are detailed as follows:

Basic earnings per share	09.30.2016	09.30.2015
	ThCh\$	ThCh\$
Earnings attributable to owners of the parent	69,269,614	89,905,247
<b>Profit available for shareholders</b>	<b>69,269,614</b>	<b>89,905,247</b>
Weighted average number of shares	118,026,145	118,026,145
<b>Basic earnings per share in Ch\$</b>	<b>586.90</b>	<b>761.74</b>

Earnings per share have been calculated by dividing profit for the year attributable to the parent company by the weighted average number of common shares in circulation during the year. The Company has not issued any convertible debt or other equity securities. Consequently, there are no potentially dilutive effects on the Company's earnings per share.

## 24. Income and Expenses

a) Income from ordinary operations as of September 30, 2016 and 2015 is detailed as follows:

Operating income	07.01.2016 at 09.30.2016	06.30.2016	04.01.2015 at 06.30.2015	06.30.2015
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Services rendered	207,173,140	624,767,627	16,840,684	59,749,488
Sale of goods (1)	23,149,792	68,022,303	215,974,474	658,616,422
<b>Total</b>	<b>230,322,932</b>	<b>692,789,930</b>	<b>232,815,158</b>	<b>718,365,910</b>

(1) As of September 30, 2016 and 2015, includes income from sale of handsets and contract and prepaid mobile telephone equipment.



24. Income and Expenses, continued

b) Other income as of September 30, 2016 and 2015 is detailed as follows:

Other income	07.01.2016 at	09.30.2016	07.01.2015 at	09.30.2015
	09.30.2016		09.30.2015	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Other current management earnings (1)	774,119	2,152,551	399,515	1,617,360
Indemnity (2)	290,521	1,323,595	540,504	722,027
Gains on disposal of fixed assets (3)	-	199,811	3,604,399	5,690,290
<b>Total</b>	<b>1,064,640</b>	<b>3,675,957</b>	<b>4,544,418</b>	<b>8,029,677</b>

(1) Corresponds to extra charge for late payment, subsidy for extreme zones and others

(2) Corresponds to indemnities paid for thefts from sites and branches.

(3) It corresponds to sales revenue of towers and land

c) The detail of other expenses by nature of the operation as of September 30, 2016 and 2015 are as follows:

Other expenses	07.01.2016 at 09	09.30.2016	07.01.2015 at	09.30.2015
	.30.2016		09.30.2015	
	ThCh\$			ThCh\$
Cost of sales of equipment	45,711,444	127,764,086	48,869,526	161,417,880
Rent	27,807,732	85,218,538	24,068,766	76,443,923
Interconnections and roaming	18,187,648	58,396,007	15,999,275	50,659,167
Employee expenses transferred by other companies and other	16,705,512	49,887,212	16,384,433	49,695,663
Sales commission	15,269,797	44,053,083	14,757,322	45,901,109
Administrative and management services	8,219,031	27,400,309	9,995,739	29,981,093
Customer services	8,151,906	22,442,891	7,941,490	26,255,881
Allowance for doubtful accounts	4,929,766	16,369,034	5,709,335	17,556,198
Advertising	3,072,389	11,590,910	4,378,740	12,452,611
Computer services	4,635,914	12,534,657	1,247,498	7,371,429
Maintenance	3,482,978	10,692,458	3,538,439	10,100,739
Compensation to suppliers for messaging services	2,708,972	8,846,303	3,364,806	8,671,331
Electrical energy for technical installations	3,133,453	9,154,272	2,475,996	7,446,081
External services	2,664,702	8,301,429	2,564,633	8,477,804
Others (1)	5,249,846	14,409,670	5,517,844	14,231,096
<b>Total</b>	<b>169,931,090</b>	<b>507,060,859</b>	<b>166,813,842</b>	<b>526,662,005</b>

(1) As of September 30, 2016 and 2015, includes transportation expenses, insurance, information services, consulting, events, fines, sanctions, security and surveillance, among other things.

24. Income and Expenses, continued

d) Details of finance income and cost for the periods as of September 30, 2016 and 2015 are as follows:

Net financial expenses	07.01.2016 at	09.30.2016	07.01.2015 at	09.30.2015
	09.30.2016	ThCh\$	09.30.2015	ThCh\$
<b>Finance income</b>				
Interest earned on deposits	809,404	2,776,854	920,265	2,396,439
Derivative contracts (Forward)	206,188	1,034,560	1,959,914	3,004,630
Other finance income	618,548	1,682,485	782,860	2,890,203
<b>Total finance income</b>	<b>1,634,140</b>	<b>5,493,899</b>	<b>3,663,039</b>	<b>8,291,272</b>
<b>Finance cost</b>				
Interest on obligations and bonds	3,072,627	8,714,643	4,546,029	11,986,825
Interest on loans from bank institutions	1,215,818	3,519,683	1,040,240	3,064,325
Interest rate hedges (cross currency swap - IRS)	1,580,582	4,369,466	1,003,706	1,768,039
Financial updating of dismantling obligation	323,698	742,585	-	-
Other financial cost	348,904	905,390	134,945	736,834
<b>Total finance cost</b>	<b>6,541,629</b>	<b>18,251,767</b>	<b>6,724,920</b>	<b>17,556,023</b>
<b>Net finance income</b>	<b>(4,907,489)</b>	<b>(12,757,868)</b>	<b>(3,061,881)</b>	<b>(9,264,751)</b>

e) Foreign currency translation and indexation units as of September 30, 2016 and 2015 are detailed as follows:

Description	07.01.2016 at	09.30.2016	07.01.2015 at	09.30.2015
	09.30.2016	ThCh\$	09.30.2015	ThCh\$
Current accounts receivable from related entities	22,837	(103,723)	311,265	382,222
Current accounts payable to related entities	94,708	323,758	(353,661)	(411,161)
Current trade and other accounts receivable	(354,713)	(1,090,080)	1,084,054	1,514,552
Trade accounts payable and other payables	(484,029)	1,302,098	(101,835)	(1,330,256)
Cash and cash equivalents	(2,590,941)	(10,082,447)	11,885,435	12,083,216
Financial investments	-	-	-	4,418,055
Financial debt	497,614	3,840,831	(24,424,631)	(39,862,807)
Derivatives	1,537,214	4,793,753	12,042,988	23,511,522
<b>Total</b>	<b>(1,277,310)</b>	<b>(1,015,810)</b>	<b>443,616</b>	<b>305,343</b>

## 24. Income and Expenses, continued

f) Foreign currency translation and indexation units as of September 30, 2016 and 2015 are detailed as follows:

Description	07.01.2016 at	09.30.2016	07.01.2015 at	09.30.2015
	09.30.2016	09.30.2016	09.30.2015	09.30.2015
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Accounts receivable from related parties, current	-	-	-	(7)
Accounts payable to related parties, current	-	-	723	723
Current trade and other accounts receivable	-	374,812	174,465	194,323
Trade accounts payable and other payables	582,415	(429,491)	(28,291)	(41,643)
Cash and cash equivalents	(12,154)	(12,154)	-	-
Financial investments	-	-	(56)	(56)
Financial debt	(1,544,238)	(5,336,209)	20,572	1,698,892
Other non-financial assets	17,411	17,411	-	-
Derivatives	1,550,070	5,356,890	(273,080)	(2,027,860)
<b>Totales</b>	<b>593,504</b>	<b>(28,741)</b>	<b>(105,667)</b>	<b>(175,628)</b>

## 25. Operating leases

The main operating lease agreements are associated directly to the line of business, such as the lease for the commercial offices building and spaces for technical telecommunications installations.

Are presented under other expenses by nature, in the statement of income. The Company has operating lease agreements which contain various clauses in reference to term of the lease and renewal and readjustment conditions. Should the Company decide to terminate an agreement in advance, it must pay the amounts stipulated in those clauses.

	09.30.2016	09.30.2015
	ThCh\$	ThCh\$
Minimum operating lease payments recognized as an expense	57,541,094	51,633,244

As of September 30, 2016 and 2015 the Company has no future finance lease obligations.

The future operating lease obligations at September 30, 2016 and 2015 are detailed as follows:

	09.30.2016			Total
	Up to 1 year	From 1 to 5 years	More than 5 years	
	ThCh\$	ThCh\$	ThCh\$	
Minimum payments of operating leases payable	30,149,681	97,389,856	15,910,437	143,449,975

	09.30.2015			Total
	Up to 1 year	From 1 to 5 years	More than 5 years	
	ThCh\$	ThCh\$	ThCh\$	
Minimum payments of operating leases payable	27,989,901	89,282,547	45,154,389	162,426,838

## 26. Local and Foreign Currency

Current and non-current assets in local and foreign currency are detailed as follows:

Current assets	09.30.2016 ThCh\$	12.31.2015 ThCh\$
<b>Cash and cash equivalents</b>	<b>178,288,698</b>	<b>135,142,296</b>
US dollars	2,598,284	-
Euros	-	201,602
Chilean pesos	175,690,414	134,940,694
<b>Other current financial assets</b>	<b>110,542,167</b>	<b>29,627,151</b>
US dollars	100,301,747	20,765,808
Euros	8,943	-
Chilean pesos	2,135,346	1,166,830
U.F.	8,096,131	7,694,513
<b>Trade and other current accounts receivable</b>	<b>112,061,102</b>	<b>109,644,656</b>
US dollars	149,769	2,320,274
Chilean pesos	110,612,184	106,278,136
U.F.	1,299,149	1,046,246
<b>Accounts receivable from related companies</b>	<b>75,784,960</b>	<b>31,394,527</b>
US dollars	2,560,059	3,986,197
Euros	259,204	-
Chilean pesos	72,965,697	27,408,330
<b>Other current assets (1)</b>	<b>83,938,034</b>	<b>76,905,204</b>
Pesos	83,938,034	76,623,311
U.F.	-	281,893
<b>Total current assets</b>	<b>560,614,961</b>	<b>382,713,834</b>
US dollars	105,609,859	27,072,279
Euros	268,147	201,602
Chilean pesos	445,341,675	346,417,301
U.F.	9,395,280	9,022,652

(1) Includes: Other current non-financial assets and current inventories.

26. Local and Foreign Currency, continued

Current and non-current assets in local and foreign currency are detailed as follows

Non-current assets	09.30.2016 ThCh\$	12.31.2015 ThCh\$
<b>Other non-current financial assets</b>	<b>21,400,679</b>	<b>12,691,026</b>
Chilean pesos	958,677	-
U.F.	20,442,002	12,691,026
<b>Other non-current non-financial assets</b>	<b>551,516</b>	<b>571,288</b>
Chilean pesos	551,516	571,288
<b>Other non-current assets (2)</b>	<b>1,005,605,138</b>	<b>999,443,649</b>
Chilean pesos	1,005,605,138	999,443,649
<b>Total non-current assets</b>	<b>1,027,557,333</b>	<b>1,012,705,963</b>
Chilean pesos	1,007,115,331	1,000,014,937
U.F.	20,442,002	12,691,026

(2) Includes: Investments accounted for using the equity method, intangible assets other than goodwill, goodwill, property, plant and equipment, deferred tax assets.

## 26. Local and Foreign Currency, continued

Current and non-current liabilities in local and foreign currency are detailed as follows:

Current liabilities	09.30.2016	12.31.2015	09.30.2015	12.31.2015
	Up 90 days ThCh\$		91 days to 1 years ThCh\$	
<b>Other current financial liabilities</b>	<b>4,563,038</b>	<b>13,591,469</b>	<b>173,229,012</b>	<b>217,354,624</b>
US dollars	2,198,613	101,687	544,021	49,753,360
Euros	2,076	28,945	-	-
Chilean pesos	2,257,692	13,460,837	117,896,023	115,559,420
U.F.	104,657	-	54,788,968	52,041,844
<b>Trade and other accounts payable</b>	<b>91,876,480</b>	<b>109,076,914</b>	-	-
US dollars	502,234	28,479,406	-	-
Euros	864,295	1,873,639	-	-
Other currencies	147,374	160,811	-	-
Chilean pesos	85,665,662	76,531,999	-	-
U.F.	4,696,915	2,031,059	-	-
<b>Current accounts payable to related companies</b>	<b>96,847,519</b>	<b>81,855,445</b>	-	-
US dollars	2,908,880	3,216,939	-	-
Euros	1,182,199	4,200,763	-	-
Chilean pesos	92,756,440	74,437,743	-	-
<b>Other current liabilities (1)</b>	<b>49,383,300</b>	<b>61,642,146</b>	-	-
Chilean pesos	49,383,300	61,642,146	-	-
<b>Total current liabilities</b>	<b>242,670,337</b>	<b>266,165,974</b>	<b>173,229,012</b>	<b>217,354,624</b>
US dollars	5,609,727	31,798,032	544,021	49,753,360
Euros	2,048,570	6,103,347	-	-
Other currencies	147,374	160,811	-	-
Chilean pesos	230,063,094	226,072,725	117,896,023	115,559,420
U.F.	4,801,572	2,031,059	54,788,968	52,041,844

(1) Includes: Other short-term provisions, current income tax liabilities, current provisions for employee benefits and other current non-financial liabilities.

Non-current liabilities	09.30.2016	12.31.2015	09.30.2016	12.31.2015	09.30.2016	12.31.2015
	1 to 3 years ThCh\$		3 to 5 years ThCh\$		over 5 years ThCh\$	
<b>Other non-current financial liabilities</b>	-	-	297,296,345	<b>102,726,260</b>	<b>77,778,270</b>	<b>75,917,502</b>
US dollars	-	-	-	-	-	-
U.F.	-	-	105,076,848	102,726,260	77,778,270	75,917,502
Chilean pesos	-	-	192,219,497	-	-	-
<b>Other non-current liabilities (2)</b>	<b>31,335,466</b>	<b>19,456,428</b>	-	-	-	-
Chilean pesos	31,335,466	19,456,428	-	-	-	-
<b>Total non-current liabilities</b>	<b>31,335,466</b>	<b>19,456,428</b>	<b>297,296,345</b>	<b>102,726,260</b>	<b>77,778,270</b>	<b>75,917,502</b>
U.F.	-	-	105,076,848	102,726,260	77,778,270	75,917,502
Chilean pesos	31,335,466	19,456,428	192,219,497	-	-	-

(2) Includes: Non-current accounts payable to related entities, other long-term provisions, employee benefits provision and other non-current non financial liabilities.





## 27. Contingencies and Restrictions

### a) Complaints filed by the tax authority against Telefónica Móviles:

As of September 30, 2016 there are no complaints filed by the tax authority against Telefónica Móviles S.A.

### b) Lawsuits several

In the development of its normal line of business, Telefónica Móviles Chile S.A. is a party in several processes, involving civil, labor, special and penal matters for different concepts and amounts. In general, management and its internal and external legal counsel periodically monitor the evolution of lawsuits and contingencies affecting Telefónica Móviles Chile S.A. during the normal course of its operations, analyzing in each case the possible effect on the financial statements. Taking into consideration the legal and de facto arguments made in those proceedings, especially in those where it appears as the defendant, and the historical results obtained by Telefónica Móviles Chile S.A. in processes with similar characteristics, in the opinion of legal counsel, the risk that it will be condemned to pay the amounts claimed in the mentioned lawsuits is remote.

Notwithstanding, there are certain processes in which, due to the aforementioned considerations, it has been deemed that there is a risk of loss qualified as probable, which has motivated the recording of a provision for the estimated loss as of September 30, 2016, in the amount of ThCh\$3,007,067. It is believed that Telefónica Móviles Chile S.A. will have to pay the amount of ThCh\$1,999,699 before December 31, 2016 and the rest of the aforementioned amount during the trimester first of 2017.

On the other hand, there are proceedings for which it is deemed that the risk of loss is qualified as possible, which amount to a total of ThCh\$678,683.

### c) Financial restrictions:

As of September 30, 2016 and December 31, 2015 the company has no financial restrictions.

### d) Insurance

The Company has property all risk and business interruption insurance, among others, on all its facilities.

As of December 31, 2015 the Company closed the process of settling the insurance claims associated to the earthquake which occurred in the country's extreme north, and the fire that affected the Valparaiso Region, both of which occurred in April 2014, recognizing all the costs related to those events.

As of December 31, 2015 the Company closed the insurance claim settlement process associated to the mudslide of March and earthquake of September 2015, both of which occurred in the country's extreme north, recognizing all the costs related to those events.

## 27. Contingencies and Restrictions, continued

### e) Tax Contingency

On July 31, 2014, the Chilean Internal Revenue Service (SII) issued the following Tax Assessments: No. 25 for the 2011 tax year First Category Tax, No. 26 for the 2012 tax year First Category Tax and No. 27 Income Tax reinstatement. Through the mentioned Tax Assessments the SII determined tax difference, due to the rejection of various items declared by the Company. To date the Company has established tax provisions associated to the mentioned Tax Assessments in the amount of TcCh\$18,315,407.

### f) Guarantee Deposits

Guarantee deposits are detailed as follows:

Creditor of guarantee	Debtor		Type of guarantee	Ballots in force ThCh\$	Liberation of guarantee		
	Name	Relationship			2016 ThCh\$	2017 ThCh\$	2018 and after ThCh\$
Subsecretaría de Telecomunicaciones	TMCH	Parent company	Guarantee	66,510,736	2,500	40,423,202	26,085,034
Corporación de Fomento de la Producción	TMCH	Parent company	Guarantee	1,571,368	1,445,296	126,072	-
Administradora Plaza Vespucio S.A.	TMCH	Parent company	Guarantee	203,878	-	203,878	-
Municipalidad de Arica	TMCH	Parent company	Guarantee	137,268	-	-	137,268
Empresa de Transportes de pasajeros Metro S.A.	TMCH	Parent company	Guarantee	118,835	-	-	118,835
Parque Arauco S.A.	TMCH	Parent company	Guarantee	92,951	18,567	29,429	44,954
Constructora Administradora Uno S.A.	TMCH	Parent company	Guarantee	91,124	16,213	5,227	69,685
Municipalidad de Vitacura	TMCH	Parent company	Guarantee	90,925	89,225	-	1,700
Chilectra S.A.	TMCH	Parent company	Guarantee	72,778	-	11,515	61,263
Banco Estado	TMCH	Parent company	Guarantee	63,463	-	-	63,463
Sociedad Concesionaria Costanera Norte	TMCH	Parent company	Guarantee	63,048	-	-	63,048
Empresa de Ferrocarriles del Estado	TMCH	Parent company	Guarantee	59,569	7,689	-	51,880
Comando de Bienestar	TMCH	Parent company	Guarantee	58,053	-	34,730	23,323
Subsecretaría de Desarrollo Regional	TMCH	Parent company	Guarantee	52,839	-	-	52,839
Comercializadora Costanera Center S.P.A.	TMCH	Parent company	Guarantee	49,837	24,426	25,411	-
Aguas Andinas S.A.	TMCH	Parent company	Guarantee	49,565	-	-	49,565
Ministerio de Bienes Nacionales	TMCH	Parent company	Guarantee	46,714	-	12,600	34,114
Corporación Administrativa del Poder Judicial	TMCH	Parent company	Guarantee	45,442	15,019	4,213	26,210
Ilustre Municipalidad de Vitacura	TMCH	Parent company	Guarantee	39,041	13,337	-	25,704
Endesa	TMCH	Parent company	Guarantee	36,783	-	-	36,783
Subsecretaría de Economía	TMCH	Parent company	Guarantee	34,510	-	34,510	-
Comercial Eccsa	TMCH	Parent company	Guarantee	33,749	-	33,749	-
Junta Nacional de Jardines Infantiles	TMCH	Parent company	Guarantee	33,221	600	2,039	30,581
Nuevos Desarrollos S.A.	TMCH	Parent company	Guarantee	30,488	-	30,488	-
Subsecretaría del Trabajo	TMCH	Parent company	Guarantee	30,040	18,012	-	12,027
Celulosa Arauco y Constitución	TMCH	Parent company	Guarantee	28,315	-	28,315	-
Soc. Concesionaria Nuevo Pudahuel S.A.	TMCH	Parent company	Guarantee	23,473	-	23,473	-
Plaza El Roble S.A.	TMCH	Parent company	Guarantee	23,363	-	-	23,363
I. Municipalidad de Valdivia	TMCH	Parent company	Guarantee	22,612	300	-	22,312
Servicio Nacional de Geología y Minería	TMCH	Parent company	Guarantee	22,400	-	-	22,400
Unidad Admin. De los Tribunales Tributarios y Aduaneros	TMCH	Parent company	Guarantee	20,107	162	-	19,945
Enersis S.A.	TMCH	Parent company	Guarantee	20,050	-	-	20,050
Camara de Diputados	TMCH	Parent company	Guarantee	20,000	10,000	10,000	-
Others (1)	TMCH	Parent company	Guarantee	815,537	157,119	328,132	330,286
<b>Total</b>				<b>70,612,079</b>	<b>1,818,465</b>	<b>41,366,983</b>	<b>27,426,631</b>

(1) This item includes all guarantees with a value of less than ThCh\$ 20,000.



## 28. Environment

Due to the nature of its business line, the activities it develops and the technology associated to its management, the Company has not been affected by legal or regulatory provisions obligating it to make investments or material disbursements referring to the protection of the environment during this year, whether in a direct or indirect manner.

The Official Gazette of June 11, 2012 published Law No. 20,599 regulating transmission antennas and telecommunications services transmitters.

Law No. 20,599 regulating the installation of telecommunications service broadcasting and transmission antennae was published in the Official Gazette in 2012. The provisions adopted include: i) restrictions and new regulations for the installation of new sites based on the height of the tower, its location and its closeness to sensitive entities and to other towers already in place; new and more demanding conditions for approval of these new sites; ii) retroactively, regulates the height of towers installed before the enactment of the law, which are close to sensitive places determined by the Telecommunications Undersecretary (schools, hospitals, playschools, daycares, nursing homes and others); and iii) also retroactively, regulates the concentration of towers in Saturated Zones, for which solutions are contemplated on the basis of reducing the number of structures or else, compensation is established with community improvement projects which must be agreed upon by the Neighborhood Councils (Juntas de Vecinos) and the Municipal Council, in the amount of 20% of the total cost of the tower, if camouflage is used in the structure and 50% if no camouflage is used.

In compliance with the present law, activities are underway to dismantle sites, or reduce the height of existing structures, which implies responsible handling of the waste produced. For this purpose we have a current contract with responsible recycling companies, with certificates of recycling and final disposal of the project's residues.

The Company is in compliance with what is required in the environmental evaluation in reference to the levels of emission of associated electromagnetic waves, and also in urban and environmental areas.

In this respect the Company is currently working on implementing the competition projects indicated by Subtel where there are polygons placed in the protection areas referred to in Law No. 19,300. In these cases Environmental Impact Studies are performed when there is a plan to install infrastructure in these protection areas to submit them to evaluation by the authorities.

After approximately 3 years from the enactment of the law that regulates the installation of towers, there have been instances of review of the manner in which this law has been implemented. Thus, there are currently projects underway to modify the Law in order for the installation of telecommunication services broadcasting and transmission antennae to be subject to the Environmental Impact Evaluation System, therefore the future ongoing preparation of these studies must be addressed.

Due to the obligations associated to the awarding for LTE in the 700 Mhz band, the Company must implement new cellular sites in isolated zones predefined by the authorities. Due to the location of these sites several previous studies must be undertaken to validate the construction feasibility. In this respect we have detected the need to make Environmental Impact Declarations in eleven of these sites, seven Archeological Studies, nineteen Letters of Relevance and approximately thirty four Forest Management Plans. All these previous studies involve costs that are in addition to the normal project and could imply work that goes beyond that which is necessary for the implementation of a cellular site.



## 29. Financial Risk Management (Not audited)

### a) Characterization of the Market and Competition

The mobile telephone market is composed of eleven operators, of which four have their own network and the rest are virtual operators.

Operators with their own network are: Telefónica Móviles Chile (Movistar), owned by the Telefónica Group; Entel S.A., owned by the Almendral Group; Claro, owned by the América Móvil Group and Nextel (sold in March 2015 to the English Group Novator Partners LLP, who began operating in July under a new name: WOM, operator that absorbed the customers and infrastructure of what was formerly Nextel).

There are seven virtual mobile operators (VMO). Virgin Mobile, Netline (GTEL) and GTD Móvil entered the market in 2012. Móvil Falabella and Telestar (which owns the Colo-Colo and Wanders franchise) entered the market in 2013. At the end of 2013, VTR signed a roaming services contract with Movistar. In April 2015, VMO Simple began its commercial operations.

#### Mobile Voice

At September 30, 2016 the mobile telephone services market will have close to 25.5 million connections, a 0.5% drop in comparison to the previous year. With this, mobile telephone penetration per 100 inhabitants would reach 140.6%, decreasing 2.11 percentage points in one year

Prepaid mobile lines continue decreasing in the industry, influenced by a less dynamic economy, the effect of lower access charges and the commercial strategy of companies to migrate these customers to postpaid plans. Comparing the third quarter of 2015 and 2016, prepaid customers decreased by 664,000 customers, whereas customers with contracts (postpaid) grew by 525,000 customers. The prepaid proportion closed at 70% of total lines in the market, -2.2 percentage points in comparison to September 2015.

#### Mobile Internet

Access to Mobile Internet has experienced explosive growth thanks to the increased penetration of smartphones; with 3 and 4G technology, which allow personalized Internet navigation anywhere, at an affordable price. Thus the number of connections to Mobile Internet exceeded 11.2 million as of September 2016, a growth of 20.4% in comparison to the third quarter of 2015. Market penetration by inhabitants is also 62%. increasing 10 percentage points in one year.

#### Technology

During the fourth quarter of the year, WOM and virtual mobile operator GTD, launched the 4G service for users that have LTE technology and compatibility in the corresponding spectrum, AWG band for WOM and 2,600 MHz for GTD. These companies join operators, Movistar, Claro and Entel, which operate LTE within the 2,600 MHz spectrum and for some time now have offered this technology, whose characteristic is to considerably increasing navigation speed and improve the data use experience.

**29. Financial Risk Management, continued (Not audited)**

**b) Competition risk**

The mobile voice business is at the maturation stage, but it has been made more complex by portability and the entry of new players has led operators to intensified competition, making more flexible offers and to offering better handsets, in order to maintain their customers and capture new ones that are entering the market.

In the third quarter of 2016 more than 883,000 mobile customers were ported, specifically in August there was a record figure recorded since the system began in 2012 with approximately 304,000 mobile lines ported. From its inception to date mobile portability accumulates 6.3 million lines ported as of September 2016, which is equivalent to 24.9% of the total mobile voice customers in the industry.

**c) Regulatory environment**

Regulation plays a relevant role in the mobile telephone industry. Stable standards and criteria allow adequate evaluation of growth projects and reduction of investment risk levels. Correct price establishment in turn allows the creation of a competitive and healthy environment.

Both companies and authorities are interested in increasing services provided and in decreasing the digital breach in Chile. For this, in addition to the right rates, it is necessary that the associated regulations are adequate and allow quick resolution of conflicts that necessarily arise among companies.

**Tariff System**

In the regulatory area, at the end of 2012 a process began that will derive in a new rate setting for mobile services in the 2014-2019 period, which becomes effective on January 25, 2014.

In addition, in December 2012 the Antitrust Committee ("TDLC") issued General Instructions regulating joint service offers in the market consisting of Fixed-Mobile and On Net/Off Net mobile services.

According to Law 18,168 (General Telecommunications Law), the prices of public telecommunications services and of intermediary services contracted between the different companies, entities or individuals that intervene in providing them, will be freely established by the suppliers of the respective service, notwithstanding the agreements that may be reached between them and the users.

Notwithstanding, the mentioned Law establishes the following three exceptions to the principle of the mentioned price freedom:

In the case of local and long distance public telephone services, excluding mobile telephone service, and switching and/or transmission services for signal provided either as an intermediary service, or as private circuits, if there is an express qualification by the Court for the Protection of Free Competition (TDLC or Tribunal de Defensa de la Libre Competencia) since the existing market conditions are not sufficient to guarantee a free tariff regime.

In the case of services provided through interconnections. The interconnection of public and intermediary telecommunications services is mandatory for telecommunications operators.



## 29. Financial Risk Management, continued (Not audited)

### c) Regulatory environment, continued

#### Tariff System, continued

In the case of the facilities which, according to the mentioned Law, telephone companies must provide to Carriers. In all the previous cases, the maximum rates for these services are established by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism (hereinafter "the Ministries") every five years, on the basis of a theoretic efficient company model.

Even though mobile traffic tariffs are free and fixed by the market, the tariffs for interconnection must be established by the Ministries. It is thus that in Chile since 1999, the "CPP" system (Calling Party Pays, i.e. whoever begins the communication is responsible for paying for the entire call) has been applied by mobile telephone companies, whose tariff is determined through the dictating and publication of a decree from the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism, every 5 years, which establishes the maximum tariffs for interconnections that each company can charge for calls that end in their network.

Decree No. 21 of 2014 issued by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism, published in the Official Gazette of June 4, 2014, established the tariffs that will be in force for Telefónica Móviles Chile S.A., for the 2014 – 2019 period. The aforementioned publication completed the tariff-setting process which began at the end of 2012, in conformity with the procedure regulated by law. In this process Telefónica Móviles Chile S.A. used all instances available to defend its points of view, and we wish to highlight those undertaken before the Expert Commission to define the Final Technical Economic Bases, and to resolve controversies referring to the Report on Objections and Counterproposals issued by Subtel, and the "Contraloría General de la República".

#### Allocation of Spectrum

In Chile there are two mechanisms for allocation of frequencies: direct allocation and public tender allocation.

The Company is holder of telecommunications concessions granted by the Ministry of Transportation and Telecommunications that allow it to operate in the 700 MHz, 850 MHz, 1,900 MHz and 2,600 MHz frequency bands.

Through Decree No. 71, dated 2015, published in the Official Gazette on September 14, 2015, Telefónica Móviles Chile S.A. was granted a Data Transmission Public Service concession allocating block A of the 713-748 MHz and 768 – 803 MHz frequency bands to it. The above is in conformity with the regulated procedure that governs public tenders for the allocation of concessions. As of that date there is a period of 18 months granted to provide service in the 366 mandatory locations, 2 routes and 158 schools; and, a period of 24 months to implement the committed network in the 700 MHz band. The Supreme Court accepted the recourse filed by the Conadecus consumer organization, resolving that it has active legitimacy to act in the process of frequency allocation and ordering the TDLC to make a pronouncement on the basis of the matter presented to it.



## 29. Financial Risk Management, continued (Not audited)

### c) Regulatory environment, continued

#### Amendments to the Regulatory Framework

On November 27, 2015, the President of the Republic presented the 2020 Digital Agenda, which contains 60 measures grouped in five areas: Digital Development Law; Digital Connectivity; Digital Government; Digital Economy and Digital Competency.

- **Fixed Digital Connectivity** the goal is to provide access to high speed and top quality networks to everyone, so that the benefits can reach 90% of homes; 100% of public schools; and for the average Internet access speed be at least 10 Mbps. Through the Telecommunications Development Fund (FDT or Fondo de Desarrollo de las Telecomunicaciones) subsidies will be provided for end user access networks, prioritizing telecommunications connectivity and Internet access projects, focusing on native, rural and vulnerable urban sector communities (7,000 locations and zones). Promoting the bill on high speed Internet, which would obligate suppliers to guarantee the access speeds offered. The Austral Optic Fiber project is in this strategic line.
- **Digital Government** the intention is to have a State that offers better public services and achieve a digital clinical sheet for everyone in the public system, to facilitate diagnosis, follow-up and online appointment reserves.
- **Digital Economy** indicates that the goal is to reach at least a third of smaller companies that purchase and sell on the Internet to use the technologies.
- **Digital Competency** proposes, among other actions, to contribute toward improving the quality of education through digital resources and content oriented to teachers and students.

#### Number Portability

Number Portability for Mobile and Landline telephones was enabled in accordance with the calendar established by Subtel, through Resolution No. 6,367 dated 2011. On March 16, 2013 Number Portability began for Internet Voice services, Rural Telephony and Mobile Party Pays. Portability of Complementary Services began on October 13, 2014 as provided for in Exempt Resolution No. 1022, dated March 31, 2014, issued by Subtel.

Regarding Geographic Portability and Intermodal Portability, in Exempt Resolution No. 4,535, dated August 4, 2015, Subtel established the timeline that establishes that Geographic Portability will be enabled as of November 2, 2015; the extension of mobile telephone numbers by one digit will be implemented as of February 6, 2016 and Intermodal Portability will take place on September 5, 2016.

On the other hand, in accordance with Article 31 of Decree No. 16, dated 2011, issued by the Ministry of Transportation and Telecommunications, which establishes the tender procedure to designate the Number Portability Management Organization (OAP or Organismo Administrador de la Portabilidad), in compliance with the regulated procedure, the Portability Board awarded the new Number Portability Management Organization (OAP) to Telcordia Technologies, Inc.



## 29. Financial Risk Management, continued (Not audited)

### c) Regulatory environment, continued

#### New regulations for multiband mobile handsets and Emergency Alert Messaging

Subtel dictated a new standard that establishes that as of March 2017 mobile handsets commercialized in Chile must support all the frequency bands in use within the national territory (700, 850, 900, AWS 1700, 1900 and 2600 MHz) for, at least, one of the different technologies (2G, 3G and 4G) deployed as of the date of such commercialization.

The handsets that do not permit use in all bands, for at least one technology, will not be able to be commercialized.

As of March 2017, all handsets commercialized in Chile must support deployment of the Emergency Alert System, centrally operated by the Chilean National Department of Emergencies (ONEMI or "Oficina Nacional de Emergencias de Chile"), and comply with the associated technical characteristics (Sound alert; vibration and deployment of information on screen) without the customer being able to modify them.

The handsets that do not fulfill these characteristics, will not be able to be commercialized in the country.

In addition, the only handsets that will be enabled in the public network shall be those corresponding to models that have already complied with the homologation procedure, except for those that are temporarily in the country operating on international roaming mode, i.e. only units with valid IMEI.

### d) Financial risk management objectives and policies

The Company's main financial liabilities, in addition to derivatives, comprise bank loans and bond obligations, accounts payable and other accounts payable. The main purpose of these financial liabilities is to obtain financing for the Company's operations. These transactions lead to Company entitlements, mainly trade accounts receivable, cash and short-term deposits.

The Company also has held-for-sale investments and derivative transactions. During its normal course of its operations the Company faces credit risk and liquidity risk.

The Company's management oversees that financial risks are identified, measured and managed in accordance with policies defined for such purposes. All risk management activities are carried out by teams of specialists with appropriate skills, experience and supervision. The Company has a policy not to enter into derivative contracts for speculative purposes.

The Board of Directors reviews and ratifies the policies for managing those risks, which are summarized as follows.

#### Market risk:

Market risk is the risk that the fair value of future cash flows from a financial instrument may fluctuate due to changes in market prices. Market prices include three types of risk: interest rate risk, exchange rate risk and other price risks such as equity risk. Financial instruments affected by market risk include loans, deposits and derivative financial instruments.





## 29. Financial Risk Management, continued (Not audited)

### d) Financial risk management objectives and policies, continued

#### Interest rate risk:

Interest rate risk is the risk of fluctuation in the fair value of future cash flows of a financial derivative due to changes in market interest rates. The Company's exposure to the risk of changes in market interest rates is mainly related to the Company's long-term debt obligations with variable interest rates.

The Company manages its interest rate risk by maintaining a balanced portfolio of loans and variable and fixed-rate debt. The Company maintains interest rate swaps in which it agrees to exchange, at given intervals, the difference between the fixed-rate amounts and the variable-rate amounts calculated for an agreed-upon notional principal amount. These swaps are designated to hedge the underlying debt obligations.

The Company periodically determines the efficient exposure of its short and long-term debt to changes in interest rates, based on the future evolution of rates. As of September 30, 2016 the company had 50% of its debt and short-term bearing interest at a fixed rate.

The company believes it is reasonable to measure the risk associated to financial debt interest rate as the sensitivity of monthly financial expense accrual in case of a change of 25 base points in the debt reference interest rate, which as of September 30, 2016 is the Nominal Chamber Average Rate (TCPN or Tasa Promedio de Cámara Nominal in Spanish). In this manner, an increase of 25 base points in the monthly TCPN would mean an increase in the monthly financial accrual expense for 2016 of approximately Ch\$54,547 million, whereas a drop in the TCPN would mean a reduction of Ch\$57,547 million in the monthly financial accrual expense for year.

#### Foreign currency risk:

Foreign currency risk is the risk that the fair value or future cash flows from a financial instrument fluctuate due to changes in exchange rates. The Company's exposure to the risk of exchange rate variation is related principally to securing short and long-term financing in foreign currencies and to operating activities related to handset purchases, other service and assets. The Company's policy calls for trading derivative financial instruments that help minimize this risk.

#### Credit risk:

Credit risk is the risk that a counterparty is not meeting its obligations stemming from a financial instrument or customer agreement, which could lead to financial loss. The Company is exposed to credit risk from its operating activities (principally accounts receivable) and financing activities, including bank deposits, foreign exchange transactions and other financial instruments.

Credit risks related to customer credits are managed in accordance with policies, procedures and controls established by the Company for managing customer credit risk. Customer credit quality is evaluated on an ongoing basis. Amounts pending collection from customers are monitored. The maximum exposure to credit risk as of the date of presentation of the report is the value of each class of financial assets.



**29. Financial Risk Management, continued (Not audited)**

**d) Financial risk management objectives and policies, continued**

**Credit risk, continued:**

Credit risk related to bank balances, financial instruments and marketable securities is managed by the Chief Financial Officer based on Company policies. Surplus funds are only invested with approved counterparties and within the credit limits assigned to each entity. Counterparty limits are reviewed annually and may be updated at other times during the year.

These limits are established to reduce the counterparty's risk concentration to a minimum.

**Liquidity risk:**

The Company monitors its risk of lack of funds using a recurrent liquidity planning tool. The Company's objective is to maintain an investment profile that allows it to cover its obligations.

**Capital management:**

Capital includes shares and equity attributable to the parent company's equity less unearned income reserves.

The Company's main objective related to capital management is to ensure that it has a strong credit rating and adequate capital ratios to support its businesses and maximize shareholder value. The return on equity (income/average total equity) as of September 30, 2016 amounts to 8.59%, an increase of 2.45% in comparison to September 2015. This is a consequence of a decrease in expenses that is insufficient to offset the drop in income.

The Company manages its capital structure and makes adjustments to it based on changes in economic conditions.

No changes were introduced in the objectives, policies or processes during the periods ended September 30, 2016 and December 31, 2015.

**e) Technological changes**

The growth of the industry has been driven, to a large extent by the need of customers to be permanently connected through their mobile devices. This translates into ongoing investment requirements to allow.

The competitive intensity in the mobile broadband industry has reduced rates and increased access to the product, producing an explosive growth in mobile data traffic which requires both investments and spectrum availability, a key factor in this industry's evolution. It is thus how the 3 main mobile companies have the LTE or 4G service available in the 2,600 MHz bands, allowing customers to have a better experience in the use of mobile data.

The investment of operators in 3G networks has allowed the Company to withstand the current demand for data, and 4G services will allow it to support growing future mobile data demand.

**29. Financial Risk Management, continued (Not audited)**

f) Perspective

We expect the competitive scenario to continue, due to the high levels of penetration reached, together with aggressive commercial actions carried out by all operators, focused mainly on increasing the use of data transmission services, especially Internet services from mobile equipment. The higher number of operators and VMOs shall increase the commercial offer to new customer segments, demanding investments in human and financial resources.

**30. Subsequent Events**

The consolidated financial statements of Telefonica Moviles Chile S.A., for the period ended as of September 30, 2016 were approved and authorized for issuance at the Board of Directors Meeting held on October 25, 2016.

In the period from October 1 to 25, 2016, there have been no significant events after the reporting date that might affect these financial statements.

Alejandro Gil Ibarra  
Accounting Manager

Juan Parra Hidalgo  
Director of Finance and Management Control

Roberto Muñoz Laporte  
General Manager