

# TELEFÓNICA MÓVILES CHILE S.A. AND SUBSIDIARIES

# REPORT ON THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

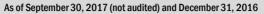
For the periods ended as of As of September 30, 2017 (not audited), December 31, 2016 and September 30, 2016

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ThCh\$ : Thousands of Chilean Pesos MCh\$ : Millions of Chilean Pesos

# CONSOLIDATED INTERIM CLASSIFIED STATEMENTS OF FINANCIAL POSITION

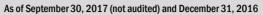




ASSETS CURRENT ASSETS		ThCh\$	ThCh\$
			-
CURRENT ASSETS			
Cash and cash equivalents	(5)	155,192,057	221.274.945
Other current financial assets	(6)	33,836,171	21.222.612
Other current non-financial assets	(7)	65,681,021	56.989.206
Current trade and other accounts receivable	8a)	308,855,314	243.664.414
Current receivables from related companies (	9a)	152,623,190	131.471.353
Inventory (1	.0a)	53,060,390	49.462.283
·	.1b)	22,430,427	21.993.673
Total current assets other than assets or disposal groups of assets classified as held for sale or for distribution to the owners.		791,678,570	746.078.486
TOTAL CURRENT ASSETS		791,678,570	746,078,486
NON-CURRENT ASSETS			
Other non-current financial assets	(6)	123,806,512	140,840,344
Other non-current non-financial assets	(7)	7,487,102	7,446,384
Non-current trade and other accounts receivable (1	.2a)	19,446,734	19,210,095
Intangible assets other than goodwill, net (1	.3a)	198,178,224	211,444,367
Goodwill (	14)	504,839,853	504,839,853
Property, plant and equipment, net	.5a)	1,248,293,528	1,277,374,224
Deferred tax assets	11c)	134,261,668	8,362,026
TOTAL NON-CURRENT ASSETS		2,236,313,621	2,169,517,293
TOTAL ASSETS		3.027.992.191	2,915,595,779

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

# CONSOLIDATED INTERIM CLASSIFIED STATEMENTS OF FINANCIAL POSITION





	Notes	09.30.2017	12.31.2016
		ThCh\$	ThCh\$
LIABILITIES			
CURRENT LIABILITIES			
Other current financial liabilities	(16)	20,458,373	79,385,443
Trade and other payables	(17a)	253,819,619	317,449,042
Current payables to related companies	(9b)	53,279,053	102,270,637
Other current provisions	(19a)	10,060,631	11,036,140
Current tax liabilities	(11f)	23,538,672	23,340,546
Current employee benefits accrual	(20a)	6,714,726	5,989,507
Other current non-financial liabilities	(21)	63,925,348	62,819,414
TOTAL CURRENT LIABILITIES		431,796,422	602,290,729
NON-CURRENT LIABILITIES			
Other non-current financial liabilities	(16)	797,054,400	764,153,852
Other non-current provisions	(19a)	19,159,742	17,161,751
Deferred tax liabilities	(11c)	76,115,331	90,159,443
Non-current employee benefits accrual	(20a)	29,629,582	30,769,516
Other non-current non-financial liabilities	(21)	6,536,541	6,213,514
TOTAL NON-CURRENT LIABILITIES		928,495,596	908,458,076
TOTAL LIABILITIES		1,360,292,018	1,510,748,805
NET SHAREHOLDERS' EQUITY			
Issued capital	(22a)	1,257,872,285	1,257,872,279
Retained earnings		853,444,041	588,963,184
Other reserves	(22d)	(457,975,205)	(455,942,013)
Shareholders' equity attributable to owners of the parent		1,653,341,121	1,390,893,450
Non-controlling interest	(22e)	14,359,052	13,953,524
TOTAL NET SHAREHOLDERS' EQUITY		1,667,700,173	1,404,846,974
TOTAL NET LIABILITIES & SHAREHOLDERS' EQUITY		3,027,992,191	2,915,595,779

The accompanying notes 1 to 30 form an integral part of these consolidated financial statement

# CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME

As of September 30, 2017 and 2016 (not audited)



		For the period from July 1 to September 30,	For the nine-month period ended September 30,	For the period from July 1 to September 30,	For the nine-month period ended September 30,
	Notes	2017	2017	2016	2016
STATEMENTS OF COMPREHENSIVE INCOME		ThCh\$	ThCh\$	ThCh\$	ThCh\$
Income from ordinary operations	(24a)	394,016,245	1,178,306,939	398,053,421	1,196,433,077
Other income	(24b)	2,961,396	8,204,361	4,503,437	8,135,206
Employee benefits expenses	(20d)	(29,245,780)	(95,494,602)	(31,085,226)	(95,554,531)
Depreciation and amortization expense	(13b)(15b)	(72,532,833)	(215,229,043)	(78,081,207)	(224,952,332)
Other expenses, by nature	(24c)	(256,840,663)	(753,365,155)	(246,692,121)	(735,699,181)
Profit from operating activities		38,358,365	122,422,500	46,698,304	148,362,239
Interest income	(24d)	2,342,665	8,347,459	1,871,453	5,981,680
Interest expense	(24d)	(9,694,083)	(29,804,670)	(13,288,149)	(39,262,261)
Foreign exchange differences	(24e)	(1,104,710)	(468,783)	(1,560,790)	(1,553,245)
Income from indexation units	(24f)	206,960	278,274	716,912	138,432
Profits before tax from continuing operations		30,109,197	100,774,780	34,437,730	113,666,845
Income tax expense	(11e)	(5,769,454)	123,886,188	(20,750,052)	(37,646,166)
PROFIT (LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS		24,339,743	224,660,968	13,687,678	76,020,679
Profit attributable to holders of equity instruments of the controller and minority interest:					
Profit attributable to owners of the parent		24,182,849	224,205,816	13,639,771	75,754,514
Profit attributable to non-controlling interest	(22e)	156,894	455,152	47,907	266,165
PROFIT (LOSS)		24,339,743	224,660,968	13,687,678	76,020,679
EARNINGS PER SHARE		Ch\$	Ch\$	Ch\$	Ch\$
Earnings per basic share					
Earnings per basic share for continuing operations Earnings per basic share for discontinuing operations	(23)	0.027	0.253	0.024	0.0085
Earnings per basic share		0.027	0.253	0.024	0.0085
Diluted earnings per share					
Diluted earnings per share from continuing operations Diluted earnings per share from discontinuing operations		0.027	0.253	0.024	0.0085 0.0085
Diluted earnings per share		0.027	0.253	0.024	0.0085

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

# CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME

As of September 30, 2017 and 2016 (not audited)



The

	For the period from July 1 to September 30,	For the nine-month period ended September 30,	For the period from July 1 to September 30,	For the nine-month period ended September 30,
	2017 ThCh\$	2017 ThCh\$	2016 ThCh\$	2016 ThCh\$
STATEMENTS OF COMPREHENSIVE INCOME				
PROFIT (LOSS) FOR THE PERIOD	24,339,743	224,660,968	13,687,678	76,020,679
OTHER COMPREHENSIVE INCOME				
Components of other comprehensive income that will not be reclassified to income for the period				
Other comprehensive income, before taxes, profits (losses) on new				
measurements of defined benefits plans	1,193,261	911,786	320,438	745,184
Total other comprehensive income that will not be reclassified to income for the period	1,193,261	911,786	320,438	745,184
Components of other comprehensive income that will be reclassified to income for the period	_,	<b>-</b> ,	,	,
Profits (losses) on foreign currency translation differences, before taxes	-			(40,361,818)
Profit (loss) on new measurement of financial assets available for sale	1,305,340	1,126,174	89,073	1,739,068
Profit (loss) on cash flow hedges	(5,847,191)	(3,385,014	9,163,822	(7,734,636)
Total Components of other comprehensive income that will be reclassified to income for the period	(4,541,851)	(2,258,840	9,252,895	(46,357,386)
Total other components of other comprehensive income, before taxes	(3,348,590)	(1,347,054	9,573,333	(45,612,202)
Income taxes associated to components of other comprehensive income which will not be reclassified to income for the period				
Income taxes associated to new measurements of defined benefits plans of other comprehensive income	3,355	10,083	87,737	205,075
Income taxes associated to components of other comprehensive income which will be reclassified to income for the period		40.00		
Income tax related to hedging cash flows from other comprehensive income	<b>3,355</b> 894,945	<b>10,08</b> 3 32,370		<b>205,075</b> (626,097)
Total income taxes associated to components of other comprehensive income	898,300	42,453	(1,001,445)	(421,022)
TOTAL OTRO RESULTADO INTEGRAL	(2,450,290)	(1,304,601	8,571,889	(46,033,224)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	21,889,453	223,356,367	22,259,566	29,987,455
COMPREHENSIVE INCOME ATTRIBUTABLE TO:				
Comprehensive income attributable to owners of the parent	21,761,627	222,919,232	21,988,464	29,622,234
Comprehensive income attributable to non-controlling interest	127,826	437,135	271,102	365,221
TOTAL COMPREHENSIVE INCOME	21,889,453	223,356,367	22,259,566	29,987,455

accompanying notes 1 to 30 form an integral part of these consolidated financial statements

# CONSOLITED INTERIM STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

As of September 30, 2017 and 2016 (not audited)



	Changes in capital (Note 22a)			Changes in the of	Retained earnings	Equity attributable to owners of the parent	interests	Total a south		
	issued capital	Cash flow hedge reserves	Reserves of actuarial gains or losses on defined benefit plans	(Note 22d)  Accrual of profits or losses on remeasurement of financial assets available for sale	Other miscellaneous reserves	Total other reserves	-		(Note 22e)	Total equity
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance of tax year	1,257,872,279	9,954,496	(9,891,218)	1,336,599	(457,341,890)	(455,942,013)	588,963,184	1,390,893,450	13,953,524	1,404,846,974
Changes in equity Comprehensive income										
Profit	-	-	-	-	-	-	224,205,816	224,205,816	455,152	224,660,968
Other comprehensive income	_	(3,301,231)	911,897	1,102,749	-	(1,286,585)	· · ·	(1,286,585)	(18,016)	(1,304,601)
Comprehensive income	-	(3,301,231)	911,897	1,102,749	-	(1,286,585)	224,205,816	222,919,231	437,136	223,356,367
Dividends	-	-	-	-	-	· · ·	40,266,680	40,266,680	(15,686)	40,250,994
Increase capital Other increase (drecrease) from transfers	6	-	-	-	-	-		6	-	6
And other changes Other increase (decrease) from	-	-	-	-	55	55	8,361	8,416	(15,922)	(7,506)
transactions with treasury shares	-	-	-	-	(746,662)	(746,662)	-	(746,662)	-	(746,662)
Total changes in shareholders' equity	6	-	-	-	(746,607)	(746,607)	40,275,041	39,528,440	(31,608)	39,496,832
Ending balance as of 09.30.2017	1,257,872,285	6,653,265	(8,979,321)	2,439,348	(458,088,497)	(457,975,205)	853,444,041	1,653,341,121	14,359,052	1,667,700,173
Beginning balance of tax year	720,091,083	24,200,172	(1,898,281)	(2,439,408)	(394,855,935)	(374,993,452)	411,052,371	756,150,002	2,116,801	758,266,803
Changes in equity Comprehensive income										
Profit	-	-	-	-	-	-	75,754,514	75,754,514	266,165	76,020,679
Other comprehensive income	-	(8,424,112)	950,756	1,702,894	(40,361,818)	(46,132,280)	-	(46,132,280)	99,056	(46,033,224)
Resultado Integral	-	(8,424,112)	950,756	1,702,894	(40,361,818)	(46,132,280)	75,754,514	29,622,234	365,221	29,987,455
Dividends Other increase (decrease) from transfers	-	-	-	-	-	-	46,034,298	46,034,298	(153,403)	45,880,895
and other changes	537,781,196	-	(60,680)	-	56,360,348	56,299,668	5,559,654	599,640,518	113,113	599,753,631
Total changes in shareholders' equity	537,781,196	-	(60,680)	-	56,360,348	56,299,668	51,593,952	645,674,816	(40,290)	645,634,526
Ending balance as of 09.30.2016	1,257,872,279	15,776,060	(1,008,205)	(736,514)	(378,857,405)	(364,826,064)	538,400,837	1,431,447,052	2,441,732	1,433,888,784

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

# CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS DIRECT

As of September 30, 2017 and 2016 (not audited)



# For the nine-month period ended September 30,

	Notes 2017	2016
CACH ELOWIC DROWNED DV (LICED IN) ODEDATING ACTIVITIES	ThCh\$	ThCh\$
CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Classes of operating activity charges  Proceeds from sale of assets and services rendered	1,355,64	5,419 1,379,079,410
Proceeds from sales and services	1,351,22	
		0,392 6,607,264
Proceeds from related entities		6,200 20,987,000
Other operating activities charges	30,32	0,200 20,367,000
Classes of payments	(792,678	8,263) (761,812,094)
Payments to suppliers for supplying goods and services	(117,879	
Payments to and on account of employees	(47,141	
Payments from related entities Other operating activities payments	(130,075	
Other operating activities payments  Net cash flows provided by (used in) operating activities	306,19	
Income taxes paid reimbursed classified as operating activities (less)	·	
Other cash inputs (outputs), classified as operating activities	(15,980	
Cash flows provided by (used in) operating activities	(48,153 <b>242.06</b>	
Casii ilows provided by (used iii) operadiig activides	242.00	3.130 200.374.090
CASH FLOWS PROVIDED BY (USED IN) INVESTMENT ACTIVITIES  Proceeds from disposal of intangible assets, classified as investing activities		- 1,488,456
Additions to property, plant and equipment, classified as investing activities	(244,247	
(Payments) proceeds Loans to related entities	(30,000	. , , , , , ,
Dividends received	(50,000	- 130,249
Interest received, classified as investing activities	4 90	3,895 7,293,431
Other cash inputs (outputs), classified as investing activities	1,00	- (1,008,820)
Net cash flows provided by (used in) investment activities	(269,343	
CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES		
Proceeds from loans, classified as financing activities		
Amounts arising from the issuance of shares		- (7,583,762)
Amounts from the issuance of debt instruments	48,79	5,050 48,965,056
Loans to related entities	(8,005	5,850) (1,087,318)
Repaymen of loan	(64,488	8,450) 98,020,895
Payments of financial lease liabilities		- (122,100)
Dividends paid	(64	4,385) (71,673)
Payments to acquire or redeem the entity's shares	(762	2,524) -
Interest paid	(19,569	9,567) (18,875,662)
Other cash inputs (outputs)	5,29	3,482 (16,183,384)
Net cash flows provided by (used in) financing activities	(38,802	2,244) 103,062,052
Increase (decrease) in cash and cash equivalents, before the effects of changes in the		
exchange rate	(66,082	2,837) 37,365,818
Effects of changes in the exchange rate over cash and cash equivalents	(,	(51)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(66,082	2,888) 37,365,818
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	221,27	4,945 222,266,976
CASH AND CASH EQUIVALENTS AT END OF PERIOD	<sup>(5)</sup> <b>155.19</b>	2,057 259,632,794

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

### Notes to the consolidated financial statements, continued As of September 30, 2017 (not audited) and December 31, 2016



### 1. Corporate information:

Telefónica Móviles Chile S.A. (formerly Inversiones Telefónica Móviles Holding S.A., (hereinafter "the Company"), was established as a limited liability company on July 12, 2004. On December 30, 2011 the partners agreed to change it to a closely held company. The Company's capital is divided into 10 billion common, single series registered shares, without par value, which have been fully subscribed and paid. The Company's line of business is: i) operating the public telephone service concessions which it may come to hold by virtue of Supreme Decrees issued by the Ministry of Transportation and Telecommunications; ii) performing all types of activities in the field of telecommunications services (fixed and mobile), comprising the installation, operation, exploitation and management, in general, of all types of networks, systems and services; iii) purchasing and selling all types of articles and products in the communications area; iv) offering data processing services to third parties; v) performing research and development activities in the telecommunications and telematics fields; vi) investing in tangible and tangible personal property, in shares of public companies, rights in other companies, bonds, commercial papers and other transferable securities, as well as their administration and operation. The Company is located at Avenida Providencia No. 111, Santiago, Chile.

At the Extraordinary Shareholders' Meeting of Inversiones Telefónica Móviles Holding S.A. held on March 22, 2017, the shareholders approved the merger by absorption of subsidiary Telefónica Móviles Chile S.A., subject to the condition that the Company is to be registered in the Securities Registry of the Superintendency of Securities and Insurance. The registration process was completed on May 2, 2017 and the Company was incorporated to the Securities Registry under Number 1145. This merger did not generate financial effects except for those described in Note 11c.

At the same Extraordinary Shareholders' Meeting held on March 22, 2017 the shareholders approved changing the Company's name from Inversiones Telefónica Móviles Holding S.A. to Telefónica Móviles Chile S.A., as well as the wording of the new bylaws which as of the date of these financial statements are in force.

Telefónica Móviles Chile S.A. forms part of the Telefónica Group, and its majority shareholders are indirect subsidiaries of Telefónica S.A., whose activities are headquartered in Spain.

The subsidiary registered in the Securities Registry is:

		Registration	Participation percentage	
Subsidiary	Taxpayer No.	No.	09.30.2017	12.31.2016
			%	%
Telefónica Chile S.A.	90.635.000-9	009	97.92	97.92

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles:

#### a) Accounting period

The interim consolidated financial statements (hereinafter, the "financial statements") cover the following periods: Consolidated Statements of Financial Position, for the periods ended as of September 30, 2017 and December 31, 2016; Consolidated Comprehensive Income Statements for the three and nine-month periods ended as of September 30, 2017 and 2016 and the corresponding Statements of Changes in Equity and Statements of Cash Flows for the nine-month periods ended as of September 30, 2017 and 2016.

### b) Basis of presentation

The consolidated financial statements for December 31, 2016 and their corresponding notes are shown in a comparative manner in accordance with Note 2a). Certain minor reclassifications have been made for comparison purposes to the 2016 financial statements.

# c) Basis of preparation

The consolidated financial statements as of September 30, 2017, and December 31, 2016, and the comprehensive income statements, statements of changes in equity and statements of cash flows for the 9-month periods ended as of September 30, 2017 and 2016 have been prepared in accordance with International Accounting Standard 34 (IAS 34) "Interim Financial Reporting", incorporated in International Financial Reporting Standards.

The figures included in these consolidated financial statements are expressed in thousands of Chilean pesos, since the Chilean peso is the Company's functional and reporting currency. All values are rounded to the nearest thousands, except when otherwise indicated.

The Company's Board of Directors is responsible for the information contained in these consolidated financial statements, and it expressly manifests its responsibility for the consistent and reliable nature of the application of IFRS.

#### d) Exchange Method

Balances of monetary assets and liabilities denominated in foreign currency are presented valued at the closing exchange rate for each period. Foreign currency translation differences arising from the application of this standard are recognized in income for the period through the "Foreign currency translation differences account and differences resulting from valuation of the UF are recognize in income for the period in the "income from indexation units" account.

Non-monetary items in foreign currency, which are measured in terms of historical cost, are converted using the exchange rate on the transaction date and non-monetary items that are measured at fair value in a foreign currency, are converted using the exchange rates for the date on which this fair value is measured.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

#### d) Exchange Method, continued

When a loss or profit derived from a non-monetary item is recognized in other comprehensive income, any foreign currency translation difference included in that loss or profit, is also recognized in other comprehensive income. On the other hand, when the loss or profit, derived from a non-monetary item, is recognized in income for the period, any foreign currency translation difference, included in this loss or profit, will also be recognized in income for the period.

Assets and liabilities in US\$ (United States dollars), Euros, Brazilian Real and UF (Unidades de Fomento), have been converted to Chilean pesos at the observed exchange rates as of the closing date of each period, detailed as follows:

DATE	USD	EURO	REAL	UF		
30-Sep-2017	637.93	752.99	201.67	26,656.79		
31-Dic-2016	669.47	705.60	205.82	26,347.98		
30-Sep-2016	658.02	738.77	202.82	26,224.30		

### e) Basis of consolidation

The consolidated financial statements comprise the financial statements of the parent company and its subsidiaries (hereinafter, "the Company"), including assets, liabilities, income, expenses and cash flows after making adjustments and eliminations related to transactions between the companies that are part of the consolidation. Minority investments have been recognized under "Non-controlling Interests" (note 22e).

Control is achieved when the Company is exposed to or has rights to variable returns from its interest in the investee and has the capacity to influence these returns through its power over it. In order to comply with the definition of control the following points must be fulfilled:

- -Power over the investee (i.e. existing rights that give it the capacity to direct the relevant activities of the investee).
- -Exposure, or right to variable returns from its interest in the investee; and
- -Capacity to use its power over the investee to influence the amount of the returns of the investor.

The financial statements of the consolidated companies cover the periods ended on the same dates as the individual financial statements of the parent Company, Telefónica Móviles Chile S.A. and have been prepared using the same accounting policies.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

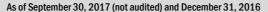
# e) Basis of consolidation, continued

Non-controlling interest represents the portion of net income or loss and net assets of certain subsidiaries that are not owned by the parent company, and are presented in the consolidated statements of income and equity, separately from shareholders' equity.

The following subsidiaries are included in consolidation:

<b>T</b>		0.1.4.		% of part	ticipation		
Taxpayer No.	Company Name	Origin Country	Currency		09.30.2017		_ 12.31.2016
				Direct	Indirect	Total	Total
96.990.810-7	Telefónica Móviles Soluciones y Aplicaciones S.A.	Chile	CLP	100.00	-	100.00	100.00
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA	Chile	CLP	100.00	-	100.00	100.00
90.635.000-9	Telefónica Chile S.A.	Chile	CLP	97.92%	-	97.92%	97.92%
76.703.410-1	Telefónica Empresas Chile S.A.	Chile	CLP	-	99.99%	99.99%	99.99%
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda.	Chile	CLP	49.00%	51.00%	100.00	100.005
87.845.500-2	Telefónica Móviles Chile S.A (1)	Chile	CLP	-	-	-	99.99

<sup>(1)</sup> On May 2, 2017, this subsidiary was absorbed by the Company.





# 2. Significant accounting principles, continued

# e) Basis of consolidation, continued

The summarized financial information at September 30, 2017 of the companies included in the consolidation is as follows:

Taxpayer No.	Company Name	% Participation	Currents assets	Non-currents assets	Total Assets	Currents liabilities	Non- currents liabilities	Total liabilities	Equity	Revenues from ordinary operations	Profit (loss), Net
			ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
96.990.810-7	Telefónica Móviles Soluciones y Aplicaciones S.A.	100.00	1,653,312	-	1,653,312	20,067	-	20,067	1,633,245	-	18,226
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA	100.00	6,731,628	469,474	7,201,102	6,858,528	108,483	6,967,011	234,091	2,875,000	(253,073)
90.635.000-9	Telefónica Chile S.A.	97.92	246,713,510	1,172,650,697	1,419,364,207	203,326,840	525,698,334	729,025,174	690,339,033	364,033,141	21,882,305
78.703.410-1	Telefónica Empresas Chile S.A.	99.99	172,569,601	91,390,768	263,960,369	153,872,700	1,988,173	155,860,873	108,099,496	237,948,390	5,353,720
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda.	100.00	94,368,229	43,661,931	138,030,160	57,017,670	35,900,589	92,918,259	45,111,901	145,611,228	9,538,706

The summarized financial information at December 31, 2016 of the companies included in the consolidation is as follows:

Taxpayer No.	Company Name	% Participation	Currents assets	Non-currents assets	Total Assets	Currents liabilities	Non- currents liabilities	Total liabilities	Equity	Revenues from ordinary operations	Profit (loss), Net
			ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
96.990.810-7	Telefónica Móviles Soluciones y Aplicaciones S.A.	100.00	1,743,080	-	1,743,080	138,386	-	138,386	1,604,694	-	45,599
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA	100.00	3,405,264	942,350	4,347,614	3,758,390	104,694	3,863,084	484,530	1,178,025	(72,921)
90.635.000-9	Telefónica Chile S.A.	97.92	316,792,118	1,196,888,626	1,513,680,744	325,125,393	517,715,987	842,841,380	670,839,364	518,771,429	19,570,736
76.703.410-1	Telefónica Empresas Chile S.A.	99.99	147,802,580	96,185,133	243,987,713	138,474,636	1,830,967	140,305,603	103,682,110	312,789,879	(22,477,298)
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda.	100.00	98,739,864	45,228,006	143,967,870	72,238,364	37,053,841	109,292,205	34,675,665	186,725,320	9,515,223
87.845.500-2	Telefónica Móviles Chile S.A.	99.99	318,378,975	1,029,205,018	1,347,583,993	290,296,245	409,061,175	699,357,420	648,226,573	935,625,512	84,862,253

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

#### f) Financial assets and liabilities

#### 1. Financial assets other than derivatives

### **Classification and presentation**

The Company classifies its financial assets into the following categories: loans and accounts receivable, financial assets at fair value through profit and loss, financial assets held to maturity and assets-held-for-sale. The classification depends on the purpose for which the financial assets were acquired. The Company determines the classification of its financial assets at the time of initial recognition.

#### i) Loans and accounts receivable

Loans and accounts receivable are financial assets with fixed and determinable payments that are not quoted in an active market. Trade receivables are recognized for the amount of the invoice, and an adjustment is recorded if there is objective evidence of customer payment risk.

Allowance for doubtful accounts have been determined on uncollectable debts based on stratification of the customer portfolio and age of the debts. Total uncollectability is reached 90 days after the due date of the debt, with a 100% allowance, except for the customer portfolio for the corporate segment and wholesale segment, where the total accrual is reached 180 days after the due date.

Loans and accounts receivable are included in "Trade and other accounts receivable" in the consolidated statement of financial position, except for those with due dates in excess of 12 months from the closing date which are classified as Non-current trade and other accounts receivable. They are recorded at amortized cost using the effective interest rate method, which is its initial fair value.

The effective interest rate method is a method for calculating the amortized cost of a financial asset or liability and imputing finance income or expenses throughout the relevant period. The effective interest rate is the discount rate that exactly matches the estimated cash flows receivable or payable throughout the expected life of the financial instrument (or, when adequate in a shorter period) with the net carrying amount of the financial asset or liability.

Short-term trade receivables are not discounted. The Company has determined no difference between the amount invoiced and the amortized cost, as the transaction has no significant associated costs.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# f) Financial assets and liabilities, continued

### 1. Financial assets other than derivatives, continued

### ii) Financial assets at fair value through profit or loss

Financial assets are classified to the category of financial assets at fair value through profit or loss when they are held for trading or designated in their initial recognition at fair value through profit or loss. A financial asset is classified in this category if it is mainly acquired for the purpose of being sold in the short-term. Profits and losses on assets held for trading are recognized in income.

The financial assets are recorded in the statement of financial position at fair value and changes in value are recorded directly in income when they occur as are the costs of the initial transaction.

### iii) Financial assets held to maturity

Financial assets held to maturity are financial assets with fixed and determinable payments and fixed maturity, that the Company has the positive intention and capacity to hold to maturity. If the Company sold a significant amount of its financial assets held to maturity, the entire category would be reclassified to financial assets held for sale.

Investments are recognized initially at fair value plus transaction costs and are subsequently recorded at amortized cost using the effective interest rate method.

#### iv) Financial assets available for sale

Financial assets available for sale are non-derivative assets that are designated in this category or not classified in any of the other categories. They are included in non-current assets unless the Company intends to dispose of the investment in the 12 months following the closing date.

Investments are initially recognized at fair value less transaction costs and are subsequently recorded at their fair value.

These investments figure in the consolidated statement of financial position at their fair value when it is possible to determine it reliably. In the case of interests in companies that are not quoted or that are not very liquid, normally the market value cannot be reliably determined, therefore when this occurs, they are valued at acquisition cost or a lower amount when there is evidence of impairment.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# f) Financial assets and liabilities, continued

#### 1. Financial assets other than derivatives, continued

### iv) Financial assets available for sale, continued

Changes in fair value, net of their tax effect, are recorded in the consolidated comprehensive income statement: other comprehensive income, up to the time of disposal of these investments, time at which the accumulated amount in this heading is imputed fully to profit or loss for period.

Should the fair value be less than the cost of acquisition, if there is objective evidence that the asset has suffered impairment that cannot be considered temporary, the difference is recorded directly in loss for period.

It should be noted that the Company will stop recognizing this asset when the contractual rights over the cash flows of the financial asset have expired or this financial asset is transferred if, and only if the contractual rights to receive the cash flows of the financial asset are retained, but it assumes the contractual obligation to pay them to one or more beneficiaries.

Purchases and sales of financial assets are accounted for using the trading date.

# 2. Cash and cash equivalents

Cash and cash equivalents recognized in the financial statements includes cash balances, checking accounts, time deposits and investments in instruments with original maturity of ninety days or less. These items are recorded at their historical cost, which does not significantly differ from their realization value.

There are no restrictions on the use of cash and cash equivalents contained in this heading.

# 3. Financial liabilities

The Company classifies its financial liabilities in the following categories: at fair value through profit or loss, trade accounts payable, interest bearing loans or derivatives designated as effective hedge instruments (see Note 18).

The Company determines the classification of its financial liabilities at the time of initial recognition.

Financial liabilities are derecognized when the obligation is cancelled, liquidated or expires. When an existing financial liability is replaced by another from the same lender under substantially different terms, or the terms of an existing liability are substantially modified, that exchange or modification is treated as an accounting derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the income statement.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# f) Financial assets and liabilities, continued

### 3. Financial liabilities, continued

Financial liabilities are initially recognized at fair value and in the case of loans, include costs that are directly attributable to the transaction. Subsequent measurement of financial liabilities depends on their classification as explained below.

#### i) Financial liabilities at fair value through profit or loss

Financial liabilities are classified to the category of financial liabilities at fair value through profit or loss when they are held for trading or designated at fair value through profit or loss in their initial recognition.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling them in the short-term.

Profits or losses on liabilities held for trading are recognized with a charge or credit to comprehensive income. This category includes derivative instruments not designated for hedge accounting and also considers embedded derivatives.

# ii) Trade accounts payable

Balances payable to suppliers are subsequently valued at amortized cost using the effective interest rate method. Trade accounts payable expiring in accordance with generally accepted commercial terms are not discounted.

### iii) Interest-bearing loans

Loans are valued at amortized cost using the effective interest rate method. Amortized cost is calculated taking into account any premium or discount of the acquisition and includes transaction costs that are an integral part of the effective interest rate. The difference between the cash received and the reimbursement value is imputed directly to income over the term of the contract. Financial obligations are presented as non-current liabilities when their expiry exceeds 12 months.

# 4. Derivative financial instruments

The Company holds hedge derivatives as Currency forward contract, Cross currency Swap and Interest rate swaps (IRS, note 18.2) to manage its exposure to interest and/or exchange rate risks (Note 18.2). The Company's objective in respect to derivatives is to minimize these risks using the most effective method to eliminate or reduce the impact on underlying hedged transactions.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# f) Financial assets and liabilities, continued

#### 4. Derivative financial instruments, continued

Derivative instruments are recognized at fair value on the date of the statement of financial position under "Other financial assets" or "Other financial liabilities" depending on whether their fair value is positive or negative respectively. They are classified as current or non-current depending on whether they mature in less than or more than twelve months. Derivative instruments that meet all the requirements for being treated as hedge instruments for long-term items are presented as non-current assets or liabilities, based on their balance separately from the hedged items, as indicated in IAS 39.

Hedges for risks of variations, in exchange rates, in firmly committed transactions, may be treated indistinctly as either a fair value hedge or cash flow hedge.

Variations in the fair value of derivatives that have been designated as and meet the requirements for being treated as fair value hedge instruments, are recorded in the comprehensive income statement netting the effects of the part of the underlying for which the risk is being hedged.

In the case of cash flow hedges, changes in the fair value of derivatives are recorded, for the effective part of those hedges, in an equity reserve called "Cash flow hedge reserve". The accumulated deficit or profit in that heading is transferred to the comprehensive statement of income to the extent that the underlying has an impact on the comprehensive income statement for the hedged risk, netting that effect. The part of the hedge considered to be ineffective is recorded directly in the comprehensive income statement.

Initially, the Company formally documents the hedge relationship between the derivative and the hedged item, as well as the objectives and risk management strategies pursued in establishing the hedge. This documentation includes identifying the hedge instrument, hedged item or transaction as well as the nature of the hedged risk. It also specifies the method for assessing the degree of effectiveness when offsetting the exposure to changes in the hedged element, whether in its fair value or in the cash flows attributable to the hedged risk. The effectiveness assessment is performed prospectively and retroactively, both at inception of the hedge relationship and systematically throughout the period for which it were designated.

The fair value of the derivative portfolio reflects estimates based on calculations performed using observable market data, employing specific valuation and risk management tools widely used by diverse financial entities.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# g) Inventory

Materials for consumption and replacement are valued at cost or net realization value, whichever is lower.

The net realizable value is the estimated sales value during the normal course of business, less costs related to the sale and costs related to finishing the product.

When cash flows related to inventory purchases are covered by an effective hedge, the corresponding gains and losses accumulated in equity become part of the cost of acquired inventory.

Obsolescence is determined on the basis of the commercial turnover of equipment and accessories. According to the Company's policies, marketable materials with a turnover in excess of 360 days have been defined as having slow turnover. Likewise, stored scrapped products or accessories are considered to be a total loss.

### h) Impairment of non-current assets

At each year-end non-current assets are evaluated for possible indications of impairment. If such indications exist, the Company estimates the asset's recoverable amount, which is its value in use or its fair value, less cost to sell, whichever is greater. Value in use is determined by discounting estimated future cash flows. When an asset's recoverable amount is less than its net book value, impairment is recorded.

To calculate impairment, the Company estimates the return on assets assigned to the different cash generating units based on expected cash flows.

The discount rate used to discount future cash flows as of December 31, 2016 was 7.05%. There are no indications of possible impairment of assets for the period ended as of September 30, 2017, therefore no impairment testing has been performed.

# i) Leases

Leased assets for which the lessor retains a significant part of the risks and rewards of ownership are classified as operating leases. Payments made on this type of lease are charged to income on a straight-line basis over the term of the lease. Future obligations on these contracts are detailed in Note 25.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

#### i) Leases, continued

Leased assets for which the significant risks and rewards of ownership are transferred to the Company are considered finance leases. Initially, the asset and associated liability are recorded at the fair value of the leased asset or the present value of the minimum agreed-upon lease payments if lower. Interest expense is charged to income throughout the life of the lease. Depreciation of these assets is included in depreciation of Property, Plant and Equipment. The Company reviews all contracts to determine if they contain an embedded lease. At the end of the periods 2017 and 2016 were not identified leasing implicit.

#### i) Income taxes

The income tax expense for each year comprises current and deferred income taxes.

Tax assets and liabilities for the current and prior periods are measured at the amount the Company estimates it will recover or pay to tax authorities. Tax rates and government regulations used to calculate these amounts are those in force as of each period 25.5% at September 30, 2017, 24% September 30 and December 31, 2016, respectively.

The deferred tax amount is obtained from analyzing temporary differences that arise due to differences between the tax and book values of assets and liabilities, mainly allowance for doubtful accounts, depreciation of Property, plant and equipment and staff severance indemnities.

Under Chilean tax regulations tax loss carry forwards can be realized as future tax benefits with no time restrictions.

Temporary differences generally become taxable or deductible when the related asset is recovered or the related liability is settled. A deferred tax liability or asset represents the amount of tax payable or refundable in future years under the currently enacted tax laws and rates as a result of temporary differences at the end of the current year. Deferred tax assets and liabilities are not discounted at their current value and are classified as non-current.

# k) Goodwill

Represent the difference between acquisition cost and fair value, of the assets acquired, liabilities assumed and identifiable contingent liabilities acquired from an associate. After initial recognition, goodwill is recorded at cost, less any accumulated impairment loss.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# k) Goodwill, continued

The Company tests goodwill impairment annually and when there are indicators that the net carrying amount might not be fully recoverable. The impairment test which is based on fair value is performed for each cash generating unit, for which the goodwill has been allocated. If that fair value is less than the carrying amount, an irreversible impairment loss is recognized in the income statement.

# I) Intangibles (concession licenses)

Concession licenses correspond to the cost incurred to obtain mobile cellular telephone public services concessions. They are presented at their acquisition cost less accumulated amortization and less any impairment loss, should there be any.

The Company amortizes these licenses over the concession period (30 years from the date of publication of the decree that accredits the respective license in the Official Gazette), which began in December 2003.

#### ii) Licenses and softwares

Intangibles includes software licenses and the right to use underwater cable, which are recorded at acquisition or production cost, less accumulated amortization and less any accumulated impairment loss. Also includes intangible assets being developed which correspond to commercial systems applications, mainly billing, collecting and collections, to be used by the Company in the normal course of its operations in relation to its customer. These intangible assets being developed are recorded at acquisition cost plus all costs associated to their implementation and are amortized over the period in which their use is expected to generate income.

Software licenses and rights to use underwater cable have finite useful lives and are amortized over their estimated useful lives. As of the close of each period date there is an analysis underway to determine whether there are events or changes that indicate that the net book value might not be recoverable, in which case impairment tests will be carried out.

The methods and periods of amortization applied are reviewed as of each year-end and if applicable, adjusted in a prospective manner.

The Company amortizes software licenses and the right to use underwater cable using the straight-line method over their estimated useful lives, which for software licenses is 3 years and for rights to use underwater cables, a maximum of 20 years.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# m) Property, plant and equipment

Property, plant and equipment items are valued at acquisition cost, less accumulated depreciation and less applicable impairment losses. Land is not depreciated.

Acquisition cost includes external costs plus internal costs necessary to carry out the investment, comprised of direct costs, direct labor costs used in the installation and any other cost necessary to carry out the investment.

In addition, the Company recognizes an obligation for assets that will be dismantled, corresponding to future disbursements that the company must make for removal of certain installations. These future disbursements are incorporated in the restated value of the asset, recognizing the corresponding dismantling provision.

Changes in the valuation of existing dismantling liabilities, derived from changes in the amount or temporary structure of outflow of resources that incorporate economic benefits required to settle the obligation, or a change in the discount rate, shall be added to or deducted from the cost of the corresponding asset in the current period. The amount deducted from the cost of the asset must not exceed its carrying amount. If the decrease in the liability should exceed the carrying amount of the asset, the excess is immediately recognized in income for period.

An asset's dismantling provisioned cost is recognized in the income statement through depreciation over its useful life, under depreciation and amortization expense. The provision discount process is recognized in income for the period as finance cost.

Interest and other financial expenses incurred and directly attributable to the acquisition or construction of qualifying assets, may be capitalized. Qualifying assets, under the criteria of the Telefónica Group, are assets that require at least 18 months of preparation for their use or sale. At the closure of periods of 2017 and 2016 there are no capitalized interests.

Costs for improvements that result in increased productivity, efficiency, or extension of the useful lives of assets, are capitalized as higher cost of such assets when they comply with the requirements to be recognized as an asset.

Repair and maintenance expenses are charged to the income statement account for the period, in which they are incurred.

# n) Depreciation of property, plant and equipment

The Company depreciates Property, plant and equipment from the moment when the assets are in condition to be used, distributing the cost of the assets on a straight-line basis over the respective estimated useful life. Projects classified under building in progress, for which their estimated termination date as of each period closing has expired, but are in usable condition are also included.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# n) Depreciation of property, plant and equipment, continued

The average annual financial depreciation rate of the Company is approximately 9.56% and 10.67% to September 30, 2017 and 2016, respectively.

Estimated useful lives are summarized in the following detail:

Accede	Useful lives in years			
Assets	Minimum	Maximum		
Buildings	5	40		
Transportation equipment	7	10		
Supplies and accessories	7	10		
Office equipment	10	10		
Information equipment	4	4		
Network and communications equipment	7	20		
Property, plant and equipment under financial leases	4	40		
Other property, plant and equipment	2	7		

Estimated residual values, amortization methods and periods are reviewed as of each year-end and if appropriate, adjusted prospectively.

### ñ) Provisions

# i) Post-employment benefits

The Company is obligated to pay staff severance indemnities in respect of collective negotiation agreements, which are provisioned using the method of actuarial value of the accrued cost of the benefit, using an nominal annual discount rate of 4.89% and 5.51% at September 30, 2017 and 2016 respectively, considering estimations such as future permanence, employee mortality rate and future salary increases determined on the basis of actuarial calculations. Discount rates are determined by reference to market interest curves.

#### ii) Provision for dismantling expenses

Corresponds to the cost that will be incurred in the future for dismantling microwave antennas from the telecommunications infrastructure once the third-party site rental contract ends. This cost is calculated at current value and recorded as a property, plant and equipment item in assets and as a non-current accrual for future obligations. That property, plant and equipment item is amortized over the duration of the asset associated to that accrual.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# ñ) Provisions, continued

#### iii) Other provisions

Provisions are recognized when the Company has a present legal or constructive obligation, as a result of a past event, whose settlement requires an outflow of resources that is considered likely and can be reliably estimated. This obligation can be legal or constructive, derived from among other factors, regulations, contracts, common practices or public commitments that create a valid third-party expectation that the Company will assume certain responsibilities.

#### o) Income and expenses

Income and expenses are recognized in the income statement based on the accrual criteria, i.e. when the real flow of goods and services that they represent is produced and can be reliably measured, regardless of the moment at which the cash flows or financing derived from it is produced.

The Company's income is produced mainly by providing the following:

#### i) Fixed telecommunications

Telecommunications services: traffic voice and broadband traffic, international business (correspondents), multiservice network services and capacities, television, connection charges, interconnection, network and equipment rental, sale of equipment and other services, such as value added services. Products and services can be sold separately or jointly, in commercial packages.

Income from traffic is based on the call initiation establishment tariff, plus tariffs per call, which vary depending on the time consumed by the user, the distance of the call and type of service. Traffic is recorded as income as it is used.

The amount corresponding to traffic that has been pre-paid and use is pending generates deferred income which is recorded in liabilities. Electronic top-ups usually have an expiry period of up to 90 days, and any unused prepaid traffic is recognized directly in income when the top-up expires, since as of that moment the Company has no remaining obligations to provide the service.

In the case of sale of traffic, as well as of other services, through a fixed tariff for a certain period of time (flat rate), income is recognized using the straight-line method over the period of time covered by the rate paid by the customer.

Income from connection charges originate when customers connect to the Company's network are deferred and recognized in income over the average estimated term of the duration of the relationship with the customer, and vary depending on the type of service.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# o) Income and expenses, continued

#### i) Fixed telecommunications, continued

All associated costs, except those related to extension of the network, and administrative and commercial expenses, are recognized in the income statement when they are incurred.

Monthly fees are recognized as income using the straight-line method in the corresponding period. Rentals and other services are recognized as income as the service is provided.

Income from interconnection of fixed-mobile and mobile-fixed calls, as well as from other services used by customers, are recognized in the period in which those calls are made.

The commercial package offers a combination of different elements, in the activities of telephone service, internet and television, are analyzed to determine whether it is necessary to separate the different elements identified, applying in each case the appropriate income recognition criteria. Total income from the package is distributed among its identified elements by function of their respective fair values (i.e. the fair value of each individual component in relation to the total fair value of the package).

Income from capacities and multiservice networks is accrued to the extent that the service is rendered and invoiced, generally as of the following period.

The Company has current agreements with foreign correspondents, with conditions which are established to regulate international traffic and their collection or payment is performed in accordance with net traffic exchange and the rates set in each agreement. Accounting for this exchange is on an accrual basis, recognizing the costs and income in the period in which they are produced, recording balances receivable or payable for each correspondent under "Trade and other accounts receivable" or "Trade and Other Payables", as applicable.

All expenses related to these mixed commercial offers are charged to the income account as they are incurred.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# o) Income and expenses, continued

#### ii) Mobile telecommunications

The Company's revenue arises mainly from the providing of mobile telecommunication services and is recognized when it is probable that future economic benefits will flow to the Company and can be reliably measured. In order to measure and estimate the telephone services provided and not billed as well as measuring unearned income, the Company has computer systems and processes that allow it to balance, validate and price the traffic processed and contracted by subscribers from the records it obtains from its different switchboards.

The services provided and not billed, are determined on the basis of contracts, traffic and current prices and conditions for the year. The amounts for this concept are presented under "net current trade and other accounts receivable".

Revenue generated from the sale of prepaid electronic top-up, is recognized as revenue in the month in which the traffic is used or in the month when balances pending consumption expire, whichever happens first. Deferred income is included in current liabilities.

Revenue and costs on the sale of handheld prepaid equipment are recognized once these are activated.

#### iii) Customer loyalty program:

Consists mainly in a program called "Club Movistar" which provides multiple benefits to customers which can be provided by third parties or by the Company. This loyalty program also gives "points" to customers which can be exchanged for services and products within a specified period. The generation of points is equivalent to a percentage of the total value of the bill associated to contracted plans or hybrids and only for voice and data traffic, excluding reconnection charges, interest and collections. Accumulated Club Movistar points that have not been exchanged automatically expire after 18 months.

The points provided in sales transactions are recorded as a component, separate from the sale in accordance with what is stated in IFRIC 13 Customer Loyalty Programs, i.e. they are recorded as deferred income at the market value of the points provided (1 point is equivalent to \$1), adjusted by the estimated rate of points not exchanged due to expiry of the benefit. The estimated exchange rate is determined using historical statistics of expiry of points before they are exchanged.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# o) Income and expenses, continued

### iii) Government subidies:

Operating subsidiaries Telefónica Chile S.A. and Telefónica Móviles Chile S.A. participate in tenders for State projects associated to the Telecommunications Development Fund, for the purpose of receiving resources to install operating assets for the operation and exploitation of public services. These resources, called government subsidies, are initially recorded as deferred income, under other non-financial liabilities, and charged against income over the useful lives of the assets associated to those subsidies (Note 21).

Subsidiary Telefónica Investigación y Desarrollo Chile SpA participates in tenders for State projects associated to the Innova Chile Committee, in order to carry out research and development, technology transfer and marketing activities, in the area of information and communication technologies. These government subsidies are initially recorded as deferred revenue under "other non-financial liabilities", and are recoded in income as the projects progress in their development (Note 21).

# p) Use estimates

The following section shows the main future hypotheses assumed and other relevant sources of uncertainty in estimates as of the reported periods that could have a significant effect on the financial statements in the future.

# i) Property, plant and equipment and intangibles

The accounting treatment for Property, plant and equipment and intangible assets uses estimates to determine useful life for the purpose of calculating depreciation and amortization.

Determination of useful lives requires estimates regarding expected technological progress and alternative use of assets. Hypotheses regarding technological framework and its future development imply a significant degree of judgment, as the timing and nature of future technological change is difficult to predict.

# ii) Deferred taxes

The Company evaluates probability of recovery of deferred tax assets based on estimates of future earnings. This probability of recovery ultimately depends on the Company's capacity to generate taxable income throughout the period in which the deferred tax assets are deductible.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# o) Income and expenses, continued

# ii) Deferred taxes, continued

This analysis takes into consideration the forecasted reversal calendar for deferred tax liabilities as well as estimates of taxable income, based on internal projections that are updated to reflect recent trends.

Determining the proper classification of tax items depends on various factors, including timing estimates, realization of deferred tax assets and the expected timing of tax payments. The real flows of income tax payments and recoveries may differ from estimates made by the Company as a consequence of changes in tax legislation or of unforeseen future transactions that may affect tax balances.

# iii) Provisions

Given the uncertainty inherent to estimates used to determine provisions, real disbursements may differ from the amounts originally recognized using these estimates.

Determination of the amounts of provisions is based on the best estimate of the disbursements that must be made for the corresponding obligations, taking into consideration all information available as of period-end, including the opinion of independent experts, such as legal advisors and consultants.

#### iv) Income recognition: agreements combining more than one element

Commercial packages that combine different elements are analyzed to determine if these elements must be separated, applying the appropriate income recognition criteria in each case. Total income from the package is distributed among the identified elements based on their respective fair values.

Determining the fair value of each identified element requires making estimates due to the particular nature of the business

A change in relative fair value estimates could affect distribution of income among components.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

#### p) Use estimates, continued

# v) Post-employment benefits

The cost of defined benefit post retirement plans as well as the present value of the obligation is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. All assumptions are reviewed once a year. In determining the appropriate discount rate management considers the interest rates of instruments issued by the Central Bank of Chile. The mortality rate is based on publicly available mortality tables for the specific country.

Future salary increases and pension increases are based on expected future inflation rates for the specific country. View details of the actuarial hypotheses used in Note 20a).

#### vi) Financial assets and liabilities

Where the fair value of financial assets and financial liabilities recorded in the balance sheet and disclosed in the notes cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instrument.

### q) Methods of consolidation

Consolidation has been carried out using the global integration method for companies where there is control, whether through effective control or the existence of agreements with the rest of the shareholders.

All balances and transactions between consolidated companies have been eliminated in the consolidation process. Likewise, the margins included in these operations performed by companies dependent on other companies of the Company for capitalized goods or services have been eliminated in the consolidation process.

The accounts in the statement of comprehensive income and consolidated cash flows gather, respectively, the income, expenses and cash flows of companies that stop being a part of the Company up to the date on which the participation has been sold or the company has been liquidated. Likewise, in the case of new acquisitions, income and expenses and cash flows of the new companies are gathered from the date of purchase of those companies.

The value of the participation of non-controlling shareholders in the equity and income of dependent companies consolidated using the global integration method is presented in "non-controlling interests" and "income attributable to non-controlling interests", respectively.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# r) New IFRS and Interpretations of the IFRS Interpretations Committee

IFRS improvements and amendments, as well as interpretations that have been published during the period are detailed below. As of the closing date, these standards are still not in forced and the Company has not opted for early application of any of them:

New Standard		Mandatory application date		
IFRS 9	Financial instruments	January 1, 2018		
IFRS 15	Income from Customer Contracts	January 1, 2018		
IFRS 16	Leases	January 1, 2019		
IFRS 17	Insurance Contracts	January 1, 2021		
IFRIC 22	Transaction in foreign currency and advance consideration	January 1, 2018		
IFRIC 23	Uncertainty Over Income Tax Treatment	January 1, 2019		

#### IFRS 9 "Financial instruments"

Published in July 2014. The IASB has published the full version of IFRS 9, which substitutes the guide for application of IAS 39. This final version includes requirements related to classification and measurement of financial assets and liabilities and an expected credit losses model that replaces the current incurred loss impairment model. The part of the final version of IFRS 9 related to hedge accounting had already been published in November 2013. Early adoption is allowed.

#### IFRS 15 "Income from Customer Contracts"

Published in May 2014. It establishes principles that an entity must apply to report information that is useful to users of the financial statements in relation to the nature, amount, timing and uncertainty of revenues and cash flows from contracts with customers. The basic principle is that an entity shall recognize revenue that represents the transfer of goods or services promised to a customer for an amount that reflects the consideration which the entity expects to be entitled to in exchange for those goods or services. Its application replaces IAS 11 Construction Contracts; IAS 18 Revenue; IFRIC 13 Customer Loyalty Programs; IFRIC 15 Agreements for the Construction of Real Estate; IFRIC 18 Transfer of Assets from Customers; and SIC-31 Barter Transactions Involving Advertising. Early application is allowed.

# IFRS 16 "Lease"

Published in January 2016 it establishes the principle for recognition, measurement, presentation and disclosure of leases. IFRS 16 substitutes current IAS 17 and introduces a single model for lessee accounting and requires a lessee to recognize the assets and liabilities of all lease agreements with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 is effective for annual periods beginning on or after January 1, 2019 and early application is allowed for entities that apply IFRS 15 before the date of the initial application of IFRS 16.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

# r) New IFRS and Interpretations of the IFRS Interpretations Committee, continued

#### IFRS 17 "Insurance Contracts"

Published in May 2017, it replaces current IFRS 4. IFRS 17 will mainly change the accounting for all entities that issue investment contract insurance contracts with discretional interest characteristics. The standard is applicable to annual periods commencing as of January 1, 2021. Early application is allowed only when IFRS 15 "Revenue from Contracts with Customers" and IFRS 9 "Financial Instruments are applied.

### IFRIC 22 "Transactions in Foreign Currency and Advance Consideration"

Published in December 2016. This interpretation is applicable to a transaction in foreign currency (or part of it) when an entity recognizes a non-financial asset or non-financial liability that arises from payment or collection of an advance consideration before the entity recognizes the related asset, expense or income (or the applicable part of it). The interpretation provides a guide for when a single payment is made/received, as well as for situations in which multiple payments are made/received. Its objective is to reduce diversity in practice.

#### IFRIC 23 "Uncertainty Over Income Tax Treatment"

Published in June 2016. This interpretation clarifies how the recognition and measurement requirements of IAS 12 are applied when there is uncertainty about the tax treatment.

This Interpretation will be applicable for annual periods commencing as of January 1, 2018. Early application is allowed. If an entity applies this Interpretation to previous periods, it shall disclose this fact.

The Company is evaluating the impact that the application of IFRS 9, IFRS 15, IFRS 16, IFRS 17 and IFRIC 22 and 23 could have when they come into effect.

Improvements and amendments		Mandatory application date
IFRS 2	Share-based payments	January 1, 2018
IFRS 4	Insuranse contracts	January 1, 2018
IFRS 15	Revenue from Contracts with Customers	January 1, 2018
IAS 40	Investment properties	January 1, 2018
IFRS 10	Consolidated Financial Statements	Determined

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

### r) New IFRS and Interpretations of the IFRS Interpretations Committee, continued

# IFRS 2 "Share-based Payments"

Published in June 2016, the amendment clarifies the measurement of share-based payments settled in cash and the accounting for modifications that change those payments to settlement with equity instruments. In addition, it introduces an exception to the principles of IFRS 2 that will require the treatment of premiums as if they were all settlements with an equity instrument, when the employer is obligated to withhold the tax related to share-based payments.

#### IFRS 4 "Insurance Contracts"

Published in September 2016. The amendment introduces two approaches: (1) overlay approach, which provides all companies that issue insurance contracts with the option to recognize the volatility that might arise when IFRS 9 is applied before the new standard on insurance contracts, in other comprehensive income instead of profit and loss and (2) temporary exemption of IFRS 9, which allows companies whose activities are predominantly related to insurance, to optionally apply a temporary exemption to IFRS up to 2021, continuing until then with the application of IAS 39.

#### IFRS 15 "Revenue from Contracts with Customers"

Published in April 2016. The amendment introduces clarification to the guide for identifying performance obligations in contracts with customers, accounting for intellectual property licenses and evaluation of the principal versus agent (gross versus net presentation of revenue). Includes new and amended illustrative examples as a guide, as well as practical examples related to the transition to the new revenue standard.

#### IAS 40 "Investment Properties"

Published in December 2016. The amendment clarifies that in order to transfer to or from investment properties, there must be a change in use. To conclude whether the use of a property has changed there must be an evaluation (supported by evidence) of whether the property complies with the definition.

# IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures"

Published in September 2014. This amendment addresses an inconsistency in the requirements of IFRS 10 and IAS 28 related to the treatment of the sale or contributions of assets between an investor and its associate or joint venture. The main consequence of the amendment is that a full gain or loss is recognized when the transaction involves a business (whether it is in a subsidiary or not) and a partial gain or loss when the transaction involves assets that do not constitute a business, even if these are in a subsidiary.

The Company is evaluating the impact that the application of these improvements and amendments could generate when they come into effect.

As of September 30, 2017 (not audited) and December 31, 2016



# 2. Significant accounting principles, continued

### s) Statement of cash flows

The statement of cash flows includes movements of cash performed during the period, determined using the direct method. Cash flows are understood to be cash inflows and outflows or inflows and outflows of other equivalent means, such as highly liquid time deposits maturing in less than three months with low risk of change in value. The following expressions are used in the following sense:

- i. Operating activities: are activities that constitute the main source of the Company's ordinary income, as well as other activities that cannot be qualified as from investing or financing activities.
- ii. Investing activities: are activities such as acquisition, alienation or disposal of non-current assets by other means and other investments not included in cash and cash equivalents.
- iii. Financing activities: are activities that produce changes in the size and composition of total shareholders' equity and in liabilities of a financial nature.

# 3. Changes in Accounting Policy and Disclosures

IFRS have been consistently applied during the period covered by these financial statements.

# 4. Financial information by segment

Telefónica Móviles Chile S.A. discloses segment information in accordance with IFRS 8, "Operating Segments" which establishes the standards for reporting operating segments and related disclosures for products and services and geographical areas. Operating segments are defined as components of an entity for which there is separate financial information that is regularly used by the main decision maker to decide how to assign resources and to evaluate performance. The Company presents segment information that is used by management for internal decision making purposes.

The Company manages and measures the performance of its operations by business segment. Since the Company's corporate organization coincides basically with that of the businesses, and therefore the segments, distribution established in the information presented below, is based on the financial information of the companies. These are integrated in each segment.

As of September 30, 2017 (not audited) and December 31, 2016



# 4. Financial information by segment, continued

The operating segments reported internally are as follows:

# a) Mobile Telephone

Mobile telephone services mainly include revenue from the providing of mobile telecommunications services, sale of electronic prepaid top-up and the sale of handheld equipment. Revenue is recognized as the services are provided.

Assets and liabilities correspond to those that are directly attributable to the segment.

#### b) Fixed Telecommunications

Landline telephone services include primary services, connections and line installations, value added services, marketing of handsets, broadband, dedicated lines, international long distance services and circuit and other media rentals. Income in the financial statements is recognized as the services are provided or the equipment is sold.

Assets and liabilities correspond to those directly attributable to the segment.

#### c) Television Services

Multimedia services include direct and indirect development, installation, maintenance, marketing and operations of television services via cable, satellite, broadband or any other physical means using any physical or technical means, including individual paid services or multiple basic channels, special or paid, videos on demand and interactive or multimedia television services. Corresponding with the financial statements, income is recognized as the services are delivered.

Assets and liabilities correspond to those directly attributable to the segment.

# d) Long Distance

Long distance services include international long distance services. The long distance business segment also leases its long distance network to other telecommunications operators, such as long-distance carriers, mobile telephone service operators and Internet services suppliers. Revenue is recognized as the services are rendered.

Assets and liabilities correspond to those directly attributable to the segment.

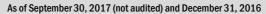
# e) Corporate Communications and Data

Corporate communications services include revenue from the sale and rental of telecommunications equipment and the sale of networks to corporate customers, rental of networks associated to public or private projects and data transmission services. Revenue is recognized as the services are provided.

Assets and liabilities correspond to those directly attributable to the segment.

# f) Others

"Other" includes logistics, personnel and management services.

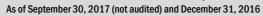




# 4. Financial information by segment, continued

Relevant information regarding Telefónica Móviles Chile S.A. and his subsidiaries, which represent different segments, together with information regarding other subsidiaries, corresponding to September 30, 2017, December 31, 2016 and September 30, 2016 is detailed as follows:

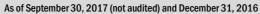
For the period ended as of September 30, 2017	Mobile Telecommunications	Fixed Telecommunications	Corporate Communication and Data	Television Services	Other	Eliminations	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Income from external customers Income from ordinary activities arising from transactions with other operating	679,468,052	268,437,691	82,730,825	131,419,243	57,061,498	(40,810,370)	1,178,306,939
segments of the same entity	9,636,488	95,594,940	23,798,322	-	88,550,240	(217,579,990)	-
Total income from operating activities from external customers and transactions with other operating segments of the same entity	689,104,540	364,032,631	106,529,147	131,419,243	145,611,738	(258,390,360)	1,178,306,939
Cost of sales	269,495,512	41,449,631	65,997,456	86,017,275	-	(120,661,850)	342,298,024
Administrative expenses	255,596,855	191,831,297	36,326,070	28,311,074	43,905,155	(144,903,320)	411,067,131
Employee benefits expenses Income from ordinary activities arising from Interest	1,527,619	-			112,289,675	(18,322,692)	95,494,602
Cost of interest	13,948,464	14,856,547	845,756	10,171	2,153,062	(2,009,330)	29,804,670
Interest income	6,135,238	3,269,580	903,529	-	50,497	(2,011,385)	8,347,459
Depreciation and amortization Participation in profit of associated companies	85,468,086	107,657,109	11,498,867	10,150,578	-	454,403	215,229,043
accounted for using the equity method	26,119,345	10,094,457	124,003	-	-	(36,337,805)	-
Income tax expense	(123,340,367)	1,549,731	(4,095,548)	(1,028,664)	3,028,660	-	(123,886,188)
Other significant non-cash items	5,542,861	1,829,952	410,834	-	25,271,249	(25,041,044)	8,013,852
Profits(loss) before tax Profit (loss) for the period from continuing	100,865,448	23,432,036	(6,700,636)	6,930,144	12,585,592	(36,337,804)	100,774,780
operations Profit (loss) for the period from discontinuing operations	224,205,815	21,882,305	(2,605,088)	7,958,808	9,556,932	(36,337,804)	224,660,968
Profit (loss) for the period	224,205,815	21,882,305	(2,605,088)	7,958,808	9,556,932	(36,337,804)	224,660,968
Assets Investments in associates accounted for	2,347,754,580	1,419,364,207	116,142,562	147,817,807	139,683,473	(1,142,770,438)	3,027,992,191
using the equity method	-	130,520,108	586,455	-	-	(131,106,563)	-
Increases in non-current assets	60,583,657	92,299,921	11,835,402	-	-	-	164,718,980
Liabilities	690,600,294	729,025,174	86,539,964	69,320,909	92,938,326	(308,132,649)	1,360,292,018
Shareholders' equity	1,657,154,286	690,339,033	29,602,598	78,496,898	46,745,147	(834,637,789)	1,667,700,173
Liabilities & Shareholders' equity Cash flows provided by (used in)	2,347,754,580	1,419,364,207	116,142,562	147,817,807	139,683,473	(1,142,770,438)	3,027,992,191
operating activities  Cash flows provided by (used in) investment activities	128,750,265 (110,588,144)	136,492,132 (119,855,039)	1,185,373 (10,572,900)	1,508,545 (18,795,862)	14,779,874 (1,300,000)	(40,653,034) (8,231,804)	242,063,156 (269,343,749)
Cash flows provided by (used in) from in financing activities	1,946,010	(124,199,463)	23,481,134	22,624,279	(13,655,000)	(8,231,804)	(38,802,244)





# 4. Financial information by segment, continued

For the period ended	Mobile		Corporate	Television			
as of December 31, 2016	Telecommunications	Fixed Telecommunications	Communication and Data	Services	Other	Eliminations	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Income from external customers Income from ordinary activities arising from transactions with other operating	924,601,794	388,738,198	115,844,366	173,924,162	-	23,957,462	1,627,065,982
segments of the same entity  Total income from operating activities from	10,988,932	132,362,414	23,021,351	-	326,025,192	(492,397,889)	-
external customers and transactions with other operating segments of the same entity	935,590,726	521,100,612	138,865,717	173,924,162	326,025,192	(468,440,427)	1,627,065,982
Cost of sales	363,845,731	57,350,605	90,076,322	107,908,195	-	396,350,181	1,015,531,034
Administrative expenses	333,924,359	248,040,387	42,571,582	51,215,829	53,892,682	(729,644,839)	-
Employee benefits expenses Income from ordinary activities arising from interest	2,064,158	-	-	-	145,028,174	1,547,963	148,640,295
Cost of interest	25,813,983	22,921,519	902,776	728,901	7,615,706	(3,440,484)	54,542,401
Interest income	7,502,684	3,735,700	455,443	178,079	358,168	(3,455,502)	8,774,572
Depreciation and amortization Participation in profit of associated companies accounted for using the	112,224,360	150,079,885	14,394,987	25,905,532	-	-	302,604,764
equity method	4,567,307	(17,748,231)	123,698	-	-	13,057,226	-
Income tax expense	30,516,410	9,694,016	(2,426,584)	6,156,385	1,365,683	-	45,305,910
Other significant non-cash items	5,590,537	569,067	762,879	646,649	25,301,974	(3,959,548)	28,911,558
Profits(loss) before tax Profit (loss) for the period from continuing	115,378,663	29,264,752	(7,737,930)	(11,009,567)	145,148,772	(127,611,072)	143,433,618
operations  Profit (loss) for the period from discontinuing operations	84,862,253	19,570,736	(5,311,346)	(17,165,952)	143,783,089	(127,611,072)	98,127,708
Profit (loss) for the period	84,862,253	40 570 726		(17,165,952)	143,783,089	- (127,611,072)	00 107 700
. , .		19,570,736	(5,311,346)			. , , ,	98,127,708
Assets Investments in associates accounted for	1,346,231,631	1,513,680,744	109,134,338	134,853,375	1,827,433,236	(2,015,737,545)	2,915,595,779
using the equity method Increases in non-current assets	16,644,319	120,915,916	- 24 140 072	-	-	(137,560,235) 136,091,194	313,757,243
Liabilities	111,111	143,413,966	34,140,972	79 222 067	152.062.177		
Shareholders' equity	698,005,058 648,226,573	842,841,380 670,839,364	61,981,636 47,152,702	78,323,967 56,529,408	153,063,177 1,674,370,060	(323,466,413) (1,692,271,133)	1,510,748,805 1,404,846,974
Liabilities & Shareholders' equity	1,346,231,631	1,513,680,744	109,134,338	134,853,375	1,827,433,237	(2,015,737,546)	2,915,595,779
Cash flows provided by (used in)	, , ,		, ,	, ,		., , , ,	, , ,
operating activities Cash flows provided by (used in)	242,570,582	239,113,761	2,076,596	2,957,103	4,507,299	51,696,940	542,922,281
investment activities	(116,540,064)	(132,753,121)	(11,710,692)	(20,818,560)	(1,300,000)	55,783,774	(227,338,663)
Cash flows provided by (used in) from in financing activities	(172,602,912)	(64,654,711)	12,223,611	14,493,119	(4,385,000)	(49,853,230)	(264,779,123)



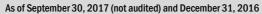


# 4. Financial information by segment, continued

For the period ended as of September 30, 2016	Mobile Telecommunications	Fixed Telecommunications	Corporate Communication and Data	Television Services	Other	Eliminations	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Income from external customers Income from ordinary activities arising from transactions with other operating segments of the same entity	687,357,094 6,359,892	303,539,713 84,413,494	75,587,043 19,706,902	129,949,229	54,689,498 90,360,671	(54,689,500) (200,840,959)	1,196,433,077
Total Income from operating activities from external customers and transactions with other operating segments of the same entity	693,716,986	387,953,207	95,293,945	129,949,229	145,050,169	(255,530,459)	1,196,433,077
Cost of sales	270,239,392	43,105,454	60,028,769	80,498,759	-	(116,864,008)	337,008,366
Administrative expenses	239,318,161	182,593,880	30,981,172	37,847,280	46,203,884	(138,253,562)	398,690,815
Employee benefits expenses Income from ordinary activities arising from Interest	1,573,237	-	-	-	108,693,193	(14,711,899)	95,554,531
Cost of interest	18,251,767	16,821,676	531,073	420,898	5,802,995	(2,566,148)	39,262,261
Interest income	5,493,899	2,530,770	290,112	113,450	133,906	(2,580,457)	5,981,680
Depreciation and amortization Participation in profit of associated companies	80,768,091	113,238,403	10,373,518	20,572,320	-	-	224,952,332
accounted for using the equity method	3,244,731	(12,959,058)	87,878	-	-	9,626,449	-
Income tax expense	27,236,398	7,501,106	(2,752,642)	4,725,754	935,550	-	37,646,166
Other significant non-cash items	4,201,044	(735,621)	356,897	816,682	25,412,236	(23,330,845)	6,720,393
Profits(loss) before tax Profit (loss) for the period from continuing	96,506,012	21,029,885	(5,885,700)	(8,459,896)	9,896,239	580,305	113,666,845
operations Profit (loss) for the period from discontinuing operations	69,269,614	13,528,779	(3,133,058)	(13,185,650)	8,960,689	580,305	76,020,679
Profit (loss) for the period	69,269,614	13,528,779	(3,133,058)	(13,185,650)	8,960,689	580,305	76,020,679
Assets Investments in associates accounted for	1,595,638,667	1,467,041,303	117,522,304	134,853,375	1,745,334,084	(3,464,751,066)	1,595,638,667
using the equity method	17,534,104	126,102,769	-	-	-	(143,636,873)	-
Increases in non-current assets	91,752,441	92,946,148	31,625,422	-	-	-	216,324,011
Liabilities	829,775,802	788,591,942	66,104,047	78,323,967	159,805,952	(1,092,825,908)	829,775,802
Shareholders' equity	765,862,865	678,449,361	51,418,257	56,529,408	1,585,528,132	(2,371,925,158)	765,862,865
Liabilities & Shareholders' equity Cash flows provided by (used in)	1,595,638,667	1,467,041,303	117,522,304	134,853,375	1,745,334,084	(3,464,751,066)	1,595,638,667
operating activities  Cash flows provided by (used in) investment	148,304,693	131,451,805	1,978,077	1,457,103	(26,033,271)	11,215,689	268,374,096
activities Cash flows provided by (used in)	(233,599,499)	(108,434,095)	(32,148,951)	(4,768,450)	(1,300,000)	46,180,665	(334,070,330)
from in financing activities	128,441,208	(35,167,424)	15,363,515	17,645,052	26,050,750	(49,271,049)	103,062,052

There are no differences in the criteria used, in respect to the previous period, in relation to measurement and valuation of segment income and valuation of their assets and liabilities, as well as transactions between segments.

Accounting criteria regarding transactions between subsidiaries of Telefónica Móviles Chile S.A. which are performed at market prices, independently and in a manner similar to transactions with third parties, consider that balances, transactions and profits or losses remain in the segment of origin and are only eliminated in the consolidated financial statements of the entity.





# 5. Cash and cash equivalents

Cash and cash equivalents are detailed as follows:

Concepts	Currency	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Cash (a)		1,134,271	169,133
	CLP	1,108,271	131,876
	USD	13,477	19,654
	EUR	12,523	17,603
Banks (b)		15,576,336	20,767,411
	CLP	13,731,091	18,013,947
	USD	1,814,067	2,722,125
	EUR	31,178	31,339
Time deposits (c)		133,386,195	187,957,415
	CLP	133,386,195	187,812,803
	USD	-	144,612
Repurchase agreement (d)		5,095,255	12,380,986
	CLP	5,095,255	12,380,986
Total cash and cash equivalents		155,192,057	221,274,945
Sub-total by currency	CLP	153,320,812	218,339,612
	USD	1,827,544	2,886,391
	EUR	43,701	48,942

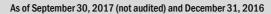
Each item within cash and cash equivalents is detailed as follows:

# a) Cash

The cash balance is composed of funds to be rendered destined to minor expenses and the book value is the same as the fair value.

# b) Banks

The balance in banks is composed of money held in checking accounts and the book value is the same as the fair value.





# 5. Cash and cash equivalents, continued

# c) Time deposits

Time deposits maturing in less than 90 days are recorded at fair value and as of September 30, 2017 and December 31, 2016 are detailed as follows:

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Principal in local currency ThCh\$	Accrued interest in local currency ThCh\$	09.30.2017 ThCh\$
Time deposits	CLP	133,292,000	2.78%	14	133,292,000	94,195	133.386.195
Total	•				133,292,000	94,195	133,386,195

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Principal in local currency ThCh\$	Accrued interest in local currency ThCh\$	12.31.2016 ThCh\$
Time deposits	CLP	187,576,000	3.83%	12	187,576,000	236,803	187,812,803
Time deposits	USD	226	0.80%	6	144,606	6	144,612
Total					187,720,606	236,809	187,957,415

# d) Repurchase agreement

The Repurchase agreement at September 30, 2017 are as follows:

Code	Da	Date cour		Subscription va counterparty Currency currency or Congin (ThCh\$)		Annual rate	Total Value ThCh\$	accounting value ThCh\$	
	Start	Term			, ,	%		09.30.2017	
CRV	29-sep-17	03-oct-17	BCI	CLP	2,405,000	1.80%	2,405,481	2,405,120	
CRV	29-sep-17	03-oct-17	BBVA	CLP	2,690,000	1.80%	2,690,538	2,690,135	
	Total				5,095,000		5,096,019	5,095,255	

# The Repurchase agreement at December 31, 2016 are as follows:

Code	Date		counterparty	Currency Origin	Subscription value of currency origin (ThCh\$)	Annual rate	Total Value ThCh\$	accounting value ThCh\$
	Start	Term		Oligili	(шонф)	%		12.31.2016
CRV	30-dic-16	04-jan-17	BCI	CLP	950,000	2.76%	950,073	950,073
CRV	30-dic-16	04-jan-17	BBVA	CLP	7,310,000	2.88%	7,310,585	7,310,585
CRV	30-dic-16	04-jan-17	BCI	CLP	500,000	2.76%	500,192	500,038
CRV	30-dic-16	04-jan-17	BBVA	CLP	3,620,000	2.88%	3,621,448	3,620,290
	Total				12,380,000		12,382,298	12,380,986

As of September 30, 2017 (not audited) and December 31, 2016



# 6. Other current and non-current financial assets

Other current and non-current financial assets are detailed as follows:

		09.30.2	017	12.31.2	2016
Concepts		Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Guarantees established	(a)	78,653	50,468	56,680	50,468
Other investments	(b)	-	8,170,977	-	7,044,801
Highly liquid financial instruments	(c)	30,022,500	-	-	-
Exchange rate hedge	(See Note 18.2)	3,735,018	115,585,067	21,165,932	133,745,075
Total		33,836,171	123,806,512	21,222,612	140,840,344

a) Guarantees are those established for clients, official organizations and other institutions.

# b) Non-current investments are detailed as follows:

Participation	Country	Investment currency	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Telefónica Brasil (1) (2)	Brazil	REAL	8,167,120	7,040,946
Other participation	Chile	CLP	3,857	3,855
Total		•	8,170,977	7,044,801

<sup>(1)</sup> This investment is valued at market value through the trading of its shares, information obtained in the Sao Paulo Stock Exchange (Bovespa), and variations in their value are recorded when they occur, directly in equity under other reserves.

#### c) Highly Liquid Financial Instruments are detailed as follows:

Type of investment	Currency	Capital in original currency	Effective rate	Effective rate to maturity cu		aturity currency Thonk		currency interest		to maturity currency The to		interest		09.30.2017	12.31.2016
		(thousands)			ThCh\$	ПОПФ	ThCh\$	ThCh\$	ThCh\$						
Highly liquid financial									,						
instruments	CLP	30,000,000	3.00%	30	30,000,000	22,500	-	30,022,500	-						
Total		30,000,000	•		30,000,000	22,500	-	30,022,500	-						

<sup>(2)</sup> As of September 30, 2017 dividends in the amount of ThCh\$349,213, were accrued on the 0.06% share in the equity of Telefónica Brasil. As of September 30 and December 31,2016, have been received dividends for ThCh\$134,295 and ThCh\$331,860.

As of September 30, 2017 (not audited) and December 31, 2016



# 7. Other current and non-current non-financial assets

Other non-financial assets correspond to prepayments are detailed as follows:

	09.30.2	2017	12.31.2016		
Concepts	Current ThCh\$	Non-current ThCh\$	Current ThCh\$	Non-current ThCh\$	
Deferred cost of handsets (1)	15,927,550	-	9,994,381	-	
Unearned leasing	13,528,137	876,097	17,604,653	616,926	
Franchisee commissions (2)	15,200,727	-	11,787,935	-	
Other prepaid expenses (3)	17,774,196	6,611,005	15,098,842	6,829,458	
Other (4)	3,250,411	-	2,503,395		
Total	65,681,021	7,487,102	56,989,206	7,446,384	

<sup>(1)</sup> Corresponds to the cost of dispatched prepaid units, that have not been activated by the end customers.

#### 8. Current trade and other accounts receivable

a) The composition of current trade and other accounts receivables as follows:

Concepts	09.30.2017  Allowance for Net value doubtful accounts		Net value	Gross value	12.31.2016 Allowance for doubtful accounts	Net value	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Receivables on current loan transactions	467,648,648	(176,491,027)	291,157,621	394,562,259	(168,321,803)	226,240,456	
Invoiced services	369,973,387	(176,491,027)	193,482,360	294,943,453	(168,321,803)	126,621,650	
Services provided and not invoiced	97,675,261	-	97,675,261	99,618,806	-	99,618,806	
Miscellaneous receivables	17,697,693	-	17,697,693	17,423,958	-	17,423,958	
Total	485,346,341	(176,491,027)	308,855,314	411,986,217	(168,321,803)	243,664,414	

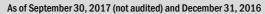
b) The composition of current trade and other accounts receivable with overdue balances that have not been collected and have not been provisioned based on due dates is detailed as follows:

		09	.30.2017			12.31.2016				
Concepts	Less than 3 months	3 to 6 months	6 to 12 months	Greater than 12 months	Total	Less than 3 months	3 to 6 months	6 to 12 months	Greater than 12 months	Total
Miscellaneous receivables	35,505,491	5,081,324	-	-	40,586,815	38,113,979	6,308,276	-	-	44,422,255
Total	35,505,491	5,081,324	-	-	40,586,815	38,113,979	6,308,276	-	-	44,422,255

<sup>(2)</sup> This item includes commissions paid to franchisees for additions and replacement of mobile equipment and others, which are deferred over six months.

<sup>(3)</sup> This item includes ThCh\$12,619,941 and ThCh\$11,424,090 in current and ThCh\$6,549,423 and ThCh\$6,817,369 in non-current, as of September 30, 2017 and December 31, 2016, respectively, for amortizable expenses due to the commercial model for television services. In addition, it includes ThCh\$ 443,782 in current, corresponding to ELA license renovation, maintenance and support and ThCh\$ 1,107,396 for the concept of other licenses/maintenance as of September 30, 2017.

<sup>(4)</sup> This item mainly includes remaining VAT and recoverable taxes in the amount of ThCh\$ 1,134,287 and other concepts in the amount of ThCh\$ 2,116,124.





# 8. Current trade and other accounts receivable, continued

c) The movement of allowance for doubtful accounts, which includes "Current trade and other accounts receivable" and "Non-current trade and other accounts receivable" found in Note 12, is detailed as follows:

Movements	09.30.2017	12.31.2016
movements	ThCh\$	ThCh\$
Beginning balance	169,687,736	163,907,614
Increases	35,681,161	44,814,726
Eliminations/ Additions	(27,513,406)	(39,034,604)
Movements, subtotal	8,167,755	5,780,122
Ending balance	177,855,491	169,687,736

d) Allowance for doubtful account movements according to the composition of the portfolio as of September 30, 2017 and 2016 are detailed as follows:

Provisions and write-offs	09.30.2017	09.30.2016
	ThCh\$	ThCh\$
Accrual for portfolio that has not been renegotiated	25,961,954	18,245,171
Accrual for renegotiated portfolio	9,719,207	3,476,776
Write-offs for the period	(27,513,406)	(13,512,653)
Total	8,167,755	8,209,294

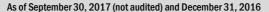
e) As of September 30, 2017 and December 31, 2016 the portfolio of returned documents and those in judicial collection is detailed as follows:

Portfolio of returned documents and judicial collection as of 09.30.2017	Returned notes receivable portfolio w/o guarantee	Returned notes receivable, portfolio w/guarantee	Notes receivable in judicial collection, portfolio w/o guarantee	Notes receivable in judicial collection, portfolio w/guarantee
Number of customers in portfolio of returned documents or				
those in judicial collection	6,759	-	175	-
Portfolio of returned documents or those in judicial collection (ThCh\$)	3,574,831	-	150,474	-
Portfolio of returned documents and judicial collection as of 12.31.2016	Returned notes receivable portfollo w/o guarantee	Returned notes receivable, portfol w/guarantee	Notes receivable ir judicial collection, portfollo w/o guarantee	

3,777,512

151,191

Portfolio of returned documents or those in judicial collection (ThCh\$)



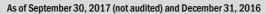


# 8. Current trade and other accounts receivable, continued

The composition of the portfolio stratified by segment as of September 30, 2017 is detailed as follows:

Aging of portfollo by segment for the period September 30, 2017	Up to date ThCh\$	From 1 to 30 days ThCh\$	From 31 to 60 days ThCh\$	From 61 to 90 day ThCh\$	From 91 to 120 days ThCh\$	From 121 to 150 days ThCh\$	From 151 to 180 days ThCh\$	From 181 to 210 days ThCh\$	From 211 to 250 days ThCh\$	More than 250 days ThCh\$	Total portfolio w/o guarantee ThCh\$
Fixed Telecommunications											
Number of clients w/o renegotiation (1)	755,427	319,730	81,501	53,323	67,433	73,075	46,060	64,372	75,043	3,093,790	4,629,754
Net portfolio w/o renegotiation	50,575,935	6,625,851	3,738,271	2,344,160	266,371	261,262	220,879	-	-	-	64,032,729
Debt	51,032,282	6,631,099	3,739,342	2,345,231	1,536,770	1,331,342	1,175,541	1,111,615	1,479,787	97,584,495	167,967,504
Accrual	(456,347)	(5,248)	(1,071)	(1,071)	(1,270,399)	(1,070,080)	(954,662)	(1,111,615)	(1,479,787)	(97,584,495)	(103,934,775)
Number of clients w/renegotiation	43,689	351	373	352	367	325	358	353	407	71,341	117,916
Net renegotiated portfolio	477,205	-	-	-	-	-	-	-	-	-	477,205
Debt	741,221	3,646	3,983	3,739	3,708	3,140	3,549	3,305	4,345	622,996	1,393,632
Accrual	(264,016)	(3,646)	(3,983)	(3,739)	(3,708)	(3,140)	(3,549)	(3,305)	(4,345)	(622,996)	(916,427)
Total number of clients	799,116	320.081	81,874	53,675	67.800	73,400	46,418	64,725	75,450	3,165,131	4,747,670
Total Fixed Telephone Portfolio	51.053.140	6.625.851	3,738,271	2,344,160	266,371	261,262	220,879			-	64,509,934
Debt	51,773,503	6,634,745	3,743,325	2,348,970	1,540,478	1,334,482	1,179,090	1,114,920	1,484,132	98,207,491	169,361,136
Accrual	(720,363)	(8,894)	(5,054)	(4,810)	(1,274,107)	(1,073,220)	(958,211)	(1,114,920)	(1,484,132)	(98,207,491)	(104,851,202)
Corporate Communication and Data	(120,303)	(0,034)	(0,004)	(4,010)	(1,274,107)	(1,013,220)	(930,211)	(1,114,520)	(1,404,132)	(50,201,451)	(104,051,202)
Number of clients w/o renegotiation (1)	2,442	1,427	539	26	350	355	229	178	248	1.585	7,379
Net portfolio w/o renegotiation	38,188,494	3.429.934	1,927,400	1,299,294	683,615	512,825	312,885				46,354,447
Debt	38,430,439	3,440,587	1,938,314	1,332,618	710,894	512,825	341,626	161,851	212,431	2,776,669	49,858,254
Accrual	(241,945)	(10,653)	(10,914)	(33,324)	(27,279)	-	(28,741)	(161,851)	(212,431)	(2,776,669)	(3,503,807)
Number of clients w/renegotiation	(2.1,0.0)	-	(10,01.)	(00,02.)	(21,210)	_	(20)	(101,001)	(212, 101)	(2,110,000)	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-	-	-	-	-	-	-	-	-	-	-
Total number of clients	2,442	1,427	539	26	350	355	229	178	248	1,585	7,379
Total Corporate Communication and Data Portfolio	38,188,494	3,429,934	1,927,400	1,299,294	683,615	512,825	312,885	-	-	-	46,354,447
Debt	38,430,439	3,440,587	1,938,314	1,332,618	710,894	512,825	341,626	161,851	212,431	2,776,669	49,858,254
Accrual	(241,945)	(10,653)	(10,914)	(33,324)	(27,279)	-	(28,741)	(161,851)	(212,431)	(2,776,669)	(3,503,807)
Television											
Number of clients w/o renegotiation (1)	379,785	31,882	33,587	32,301	31,142	30,427	32,498	39,773	37,074	237,935	886,404
Net portfolio w/o renegotiation	26,683,909	448,525	522,153	580,492		-		-	-	-	28,235,079
Debt	26,683,909	448,525	522,153	580,492	590,917	594,913	778,185	996,470	1,131,860	12,806,040	45,133,464
Accrual	-	-	-	-	(590,917)	(594,913)	(778,185)	(996,470)	(1,131,860)	(12,806,040)	(16,898,385)
Number of clients w/renegotiation Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	_	_	_	_	_	_	_	_	_	_	_
Total number of clients	379,785	31,882	33,587	32,301	31,142	30,427	32,498	39,773	37,074	237,935	886,404
Total Television Portfolio	26,683,909	448,525	522,153	580,492	,	,	,	-			28,235,079
Debt	26,683,909	448,525	522,153	580,492	590,917	594,913	778,185	996,470	1,131,860	12,806,040	45,133,464
Accrual					(590,917)	(594,913)	(778,185)	(996,470)	(1,131,860)	(12,806,040)	(16,898,385)

<sup>(1)</sup> The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management

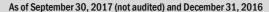




# 8. Current trade and other accounts receivable, continued

Aging of portfolio by segment for the period September 30, 2017	Up to date	From 1 to 30 days ThCh\$	From 31 to 60 days	From 61 to 90 day ThCh\$	From 91 to 120 days	From 121 to 150 days ThCh\$	From 151 to 180 days	From 181 to 210 days	From 211 to 250 days	More than 250 days ThCh\$	Total portfolio w/o guarantee ThCh\$
	ThCh\$	•	ThCh\$	•	ThCh\$	_	ThCh\$	ThCh\$	ThCh\$	•	_
Mobile Business											
Number of clients w/o renegotiation (1)	807,521	105,750	50,926	41,285	44,547	39,634	40,252	26,918	65,061	1,361,190	2,583,084
Net portfolio w/o renegotiation	134,282,613	3,795,037	7,092,387	3,659,751	72,720	1,074,721	1,675,815	-	-	-	151,653,044
Debt	134,282,613	3,795,037	7,092,387	3,659,751	1,791,516	2,772,861	2,736,353	3,004,843	1,729,814	39,331,388	200,196,563
Accrual	-	· · · · -	-	· · ·	(1,718,796)	(1,698,140)	(1,060,538)	(3,004,843)	(1,729,814)	(39,331,388)	(48,543,519)
Number of clients w/renegotiation	6,014	4,848	1,120	1,088	1,223	1,219	1,260	815	1,715	17,560	36,862
Net renegotiated portfolio	362,649	41,946	102	189	176	55	-	-	· -	-	405,117
Debt	476,772	155,316	72,391	82,461	86,389	80,904	76,631	48,878	93,646	1,925,843	3,099,231
Accrual	(114,123)	(113,370)	(72,289)	(82,272)	(86,213)	(80,849)	(76,631)	(48,878)	(93,646)	(1,925,843)	(2,694,114)
Total number of clients	813,535	110,598	52,046	42,373	45,770	40,853	41,512	27,733	66,776	1,378,750	2,619,946
Total Other Portfolio	134,645,262	3,836,983	7,092,489	3,659,940	72,896	1,074,776	1,675,815	,		-	152,058,161
Debt	134,759,385	3,950,353	7,164,778	3,742,212	1,877,905	2,853,765	2,812,984	3,053,721	1,823,460	41,257,231	203,295,794
Accrual	(114,123)	(113,370)	(72,289)	(82,272)	(1,805,009)	(1,778,989)	(1,137,169)	(3,053,721)	(1,823,460)	(41,257,231)	(51,237,633)
Other	(== :,===0,	(220,010,	(,)	(0=,=:=)	(2,000,000,	(2),	(1,101,100)	(0,000,122)	(=,0=0,100)	(12,201,202,	(02,201,000,
Number of clients w/o renegotiation (1)			-	-							
Net portfolio w/o renegotiation	17,697,693	_	_	<u>-</u>	_	_	_	-	_	-	17,697,693
Debt	17,697,693	_	_	<u>-</u>	_	_	_	_	_	_	17,697,693
Accrual	,	_	_	_	_	_	_		_	_	,,
Number of clients w/renegotiation	_	_	_	<u>-</u>	_	_	_	-	_	_	
Net renegotiated portfolio	_	_	_	<u>-</u>	_	_	_	-	_	_	
Debt	_	_	_	_	_	_	_		_	_	_
Accrual	_	_	_	_	_	_	_	_	_	_	_
Total number of clients	_	_	_	_	_	_	_	_	_	_	
Total Other Portfolio	17,697,693	_	_	_	_	_	_	_	_	_	17,697,693
Debt	17,697,693	_	_	_	_	_	_	_	_	_	17,697,693
Accrual	11,001,000	_	_	-	_	_	_	_	-	_	11,001,000
Consolidated Portfolio											
Number of clients w/o renegotiation (1)	1.945.175	458.789	166.553	126.935	143.472	143.491	119,039	131,241	177,426	4,694,500	8,106,621
Net portfolio w/o renegotiation	267,428,643	14,299,347	13,280,211	7,883,697	1,022,706	1,848,808	2.209.579	101,211		-,00	307,972,991
Debt	268,126,936	14,315,248	13,292,196	7,918,092	4,630,097	5,211,941	5,031,705	5,274,779	4,553,892	152,498,592	480,853,478
Accrual	(698,293)	(15,901)	(11,985)	(34,395)	(3,607,391)	(3,363,133)	(2,822,126)	(5,274,779)	(4,553,892)	(152,498,592)	(172,880,487)
Number of clients w/renegotiation	49,703	5,199	1,493	1,440	1,590	1,544	1,618	1,168	2,122	88,901	154,778
Net renegotiated portfolio	839,854	41,946	102	189	176	55	1,010	1,100	2,122	-	882,322
Debt Debt	1,217,993	158.962	76.374	86.200	90.097	84.044	80,180	52.183	97.991	2,548,839	4,492,863
Accrual	(378,139)	(117,016)	(76,272)	(86,011)	(89,921)	(83,989)	(80,180)	(52,183)	(97,991)	(2,548,839)	(3,610,541)
Total number of clients	1,994,878	463,988	168,046	128,375	145,062	145,035	120,657	132,409	179,548	4,783,401	8,261,399
Total Consolidated Portfolio	268,268,498	14,341,293	13,280,313	7,883,886	1,022,882	1,848,863	2,209,579	132,403	113,040	4,100,401	308,855,314
Debt	269,344,929	14,341,293	13,260,313	7,883,886 8,004,292	1,022,882 4,720,194	1,848,863 5,295,985	2,209,579 5,111,885	5,326,962	4,651,883	155,047,431	485,346,341
Accrual	(1,076,431)	(132,917)	(88,257)	(120,406)	(3,697,312)	(3,447,122)	(2,902,306)	(5,326,962)	(4,651,883)	(155,047,431)	(176,491,027)

<sup>(1)</sup> The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management.



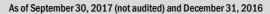


# 8. Current trade and other accounts receivable, continued

The composition of the portfolio stratified by segment for 2016 is detailed as follows:

Aging of portfollo by segment for the period-ended December 31, 2016	Up to date ThCh\$	From 1 to 30 days ThCh\$	From 31 to 60 days ThCh\$	From 61 to 90 day ThCh\$	From 91 to 120 days ThCh\$	From 121 to 150 days ThCh\$	From 151 to 180 days ThCh\$	From 181 to 210 days ThCh\$	From 211 to 250 days ThCh\$	More than 250 days ThCh\$	Total portfolio w/o guarantee ThCh\$
Fixed Telecommunications											
Number of clients w/o renegotiation (1)	207,424	230,699	75,258	68,469	35,952	20,657	9,364	1,282	954	1,832,581	2,842,640
Net portfolio w/o renegotiation	35,561,395	5,482,418	1,865,042	2,532,866	1,984,977	424,241	278,753	-	-	-	48,129,692
Debt	35,561,395	5,495,036	1,867,280	2,534,833	3,727,943	1,232,385	1,134,872	1,138,842	1,142,790	95,483,090	149,318,466
Accrual	-	(12,618)	(2,238)	(1,967)	(1,742,966)	(808,144)	(856,119)	(1,138,842)	(1,142,790)	(95,483,090)	(101,188,774)
Number of clients w/renegotiation	63,845	809	530	478	434	350	271	188	213	75,564	142,682
Net renegotiated portfolio	413,227	-	-	-	-	-	-	-	-	-	413,227
Debt	752,787	9,440	5,823	5,424	4,859	3,957	3,010	1,878	2,056	665,767	1,455,001
Accrual	(339,560)	(9,440)	(5,823)	(5,424)	(4,859)	(3,957)	(3,010)	(1,878)	(2,056)	(665,767)	(1,041,774)
Total number of clients	271,269	231,508	75.788	68.947	36,386	21,007	9,635	1,470	1,167	1,908,145	2.625.322
Total Fixed Telephone Portfolio	35,974,622	5,482,418	1,865,042	2,532,866	1,984,977	424,241	278,753	-,	-,20.	-,000,1.0	48,542,919
Debt	36,314,182	5,504,476	1,873,103	2,540,257	3,732,802	1,236,342	1,137,882	1,140,720	1,144,846	96,148,857	150,773,467
Accrual	(339,560)	(22,058)	(8,061)	(7,391)	(1,747,825)	(812,101)	(859,129)	(1,140,720)	(1,144,846)	(96,148,857)	(102,230,548)
Corporate Communication and Data	(338,300)	(22,036)	(8,001)	(1,391)	(1,141,023)	(012,101)	(009,129)	(1,140,720)	(1,144,040)	(30,140,031)	(102,230,340)
Number of clients w/o renegotiation (1)	2,558	1,391	981	469	355	324	266	195	282	1,655	8,476
Net portfolio w/o renegotiation	37,319,980	8,092,546	1,786,086	1,019,991	600,981	390,375	271,609	_	_	-	49,481,568
Debt	37,606,376	8,133,126	1,826,680	1,060,585	665,407	450,421	325,059	143,963	276.033	2,524,460	53,012,110
Accrual	(286,396)	(40,580)	(40,594)	(40,594)	(64,426)	(60,046)	(53,450)	(143,963)	(276,033)	(2,524,460)	(3,530,542)
Number of clients w/renegotiation	-	-	-	-	. , ,	-		-		-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-		-		-	-		-		-	
Total number of clients	2,558	1,391	981	469	355	324	266	195	282	1,655	8,476
Total Corporate Communication and Data	07.040.000	0.000 540	4 700 000	4 040 004	000 004		074 000				40 404 500
Portfolio Debt	37,319,980 37,606,376	8,092,546 8,133,126	1,786,086 1,826,680	1,019,991 1,060,585	600,981 665,407	390,375 450,421	271,609 325,059	143.963	276,033	2,524,460	49,481,568
Accrual	(286,396)	6,133,126 (40,580)	1,826,680 (40,594)	(40,594)	(64,426)	(60,046)	(53,450)	(143,963)	(276,033)	(2,524,460)	53,012,110 (3,530,542)
Television	(280,390)	(40,360)	(40,034)	(40,034)	(04,420)	(00,040)	(33,430)	(143,903)	(210,033)	(2,324,400)	(3,330,342)
Number of clients w/o renegotiation (1)	275.578	119.571	34.711	19.569	29.241	33,268	24.115	21,534	24,356	185.599	767.542
Net portfolio w/o renegotiation	25,295,896	3,174,939	936,422	385,529	464,940	275,772	328,024	,	- 1,000	-	30,861,522
Debt	25,295,896	3,174,939	936,422	385,529	534,835	605,755	407,613	600,739	770,347	9,689,444	42,401,519
Accrual	-	-	-	-	(69,895)	(329,983)	(79,589)	(600,739)	(770,347)	(9,689,444)	(11,539,997)
Number of clients w/renegotiation	-	-	-	-	-	-	-	-	-	-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	- 07E E70	-	-	40 500	-	-		04.504	-	405 500	707 540
Total number of clients	275,578	119,571	34,711	19,569	29,241	33,268	24,115	21,534	24,356	185,599	767,542
Total Television Portfolio Debt	25,295,896 25,295,896	3,174,939 3,174,939	936,422 936,422	385,529 385,529	464,940 534,835	275,772 605,755	328,024 407.613	600.739	- 770,347	9.689.444	30,861,522 42,401,519
Accrual	23,233,636	3,114,333	<b>330,422</b>	300,029	534,835 (69,895)	(329,983)	407,613 (79,589)	(600,739)	(770,347)	(9,689,444)	42,401,519 (11,539,997)
Accida	-	-	-	-	(03,033)	(323,363)	(19,009)	(000,739)	(110,341)	(3,003,444)	(11,000,001)

<sup>(1)</sup> The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management.

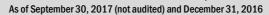




# 8. Current trade and other accounts receivable, continued

Aging of portfolio by segment for the year-ended December 31, 2016	Up to date ThCh\$	From 1 to 30 days ThCh\$	From 31 to 60 days ThCh\$	From 61 to 90 day ThCh\$	From 91 to 120 days ThCh\$	From 121 to 150 days ThCh\$	From 151 to 180 days ThCh\$	From 181 to 210 days ThCh\$	From 211 to 250 days ThCh\$	More than 250 days ThCh\$	Total portfollo w/o guarantee ThCh\$
Mobile Business											
Number of clients w/o renegotiation (1)	753,793	93,776	47,405	43,462,	44,767	44,154	40,882	27,072	42,004	1,323,564	2,460,879
Net portfolio w/o renegotiation	82,779,012	6,056,533	3,280,394	3,456,520	406,887	510,813	370,900	-	-	-	96,861,059
Debt	82,779,012	6,056,533	3,280,394	3,456,520	2,372,606	2,404,002	2,168,354	1,773,838	1,639,711	38,962,611	144,893,581
Accrual	-	-	-	-	(1,965,719)	(1,893,189)	(1,797,454)	(1,773,838)	(1,639,711)	(38,962,611)	(48,032,522)
Number of clients w/renegotiation	6,722	6,878	1,089	1,015	1,035	968	1,044	756	1,488	19,759	40,754
Net renegotiated portfolio	448,624	43,675	800	217	4	-	-	-	-	-	493,320
Debt	642,029	184,571	67,961	69,042	73,842	79,395	86,884	73,969	131,057	2,072,764	3,481,514
Accrual	(193,405)	(140,896)	(67, 161)	(68,825)	(73,838)	(79,395)	(86,884)	(73,969)	(131,057)	(2,072,764)	(2,988,194)
Total number of clients	760,515	100,654	48,494	44,477	45,802	45,122	41,926	27,828	43,492	1,343,323	2,501,633
Total Other Portfolio	83.227.636	6.100.208	3,281,194	3.456,737	406.891	510.813	370,900	• -	´ -	· · ·	97,354,379
Debt	83,421,041	6,241,104	3,348,355	3,525,562	2,446,448	2,483,397	2,255,238	1.847.807	1,770,768	41.035.375	148,375,095
Accrual	(193,405)	(140,896)	(67,161)	(68,825)	(2,039,557)	(1,972,584)	(1,884,338)	(1,847,807)	(1,770,768)	(41,035,375)	(51,020,716)
Other	(200,100,	(= 10,000,	(0.,_0,	(00,000)	(=,000,000,	(_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(=,000,,000)	(=,= ::,==:,	(=,,)	(,,,,,	(=,===,==,
Number of clients w/o renegotiation (1)	-	-	-	_	_	-	-	-	_		
Net portfolio w/o renegotiation	17.423.958	_	_	_	_	_	_	_	_	_	17,423,958
Debt	17,423,958	_	_	_	_	_	_	_	_	_	17,423,958
Accrual		_	_	_	_	_	_	_	_	_	,,
Number of clients w/renegotiation	_	_	_	_	_	_	_	_	_	_	-
Net renegotiated portfolio	_	_	_	_	_	_	_	_	_	_	_
Debt	_	_	_	_	_	_	_	_	_	_	_
Accrual	_	_	_	_	_	_	_	_	_	_	_
Total number of clients	_	_	_	_	_	_	_	_	_	_	_
Total Other Portfolio	17.423.958	_	_	_	_	_	_	_	_	_	17,423,958
Debt	17,423,958	_	_	_	_	_	_	_	_	_	17,423,958
Accrual	-	_	_	_	_	_	_	_	_	_	11,410,000
Consolidated Portfolio		-				-	-	<del>-</del>		-	
Number of clients w/o renegotiation (1)	1.239.353	445.437	158.355	131.969	110.315	98.403	74.627	50,083	67,596	3,343,399	5.719.537
Net portfolio w/o renegotiation	198,380,241	22,806,436	7,867,944	7,394,906	3,457,785	1,601,201	1,249,286	30,003	01,550	3,343,333	242,757,799
Debt	198,666,637	22,859,634	7,910,776	7,437,467	7,300,791	4,692,563	4,035,898	3,657,382	3,828,881	146,659,605	407,049,634
Accrual	(286,396)	(53,198)	(42,832)	(42,561)	(3,843,006)	(3,091,362)	(2,786,612)	(3,657,382)	(3,828,881)	(146,659,605)	(164,291,835)
Number of clients w/renegotiation	70,567	7,687	1,619	1,493	1,469	1,318	1,315	(3,057,382)	1,701	95,323	183,436
Number of chems w/ renegotiation  Net renegotiated portfolio	861,851	43,675	800	217	1,409	1,316	1,315	544	1,701	90,323	906,547
Debt	1,394,816	43,675 194.011	73,784	74.466	78,701	83.352	89.894	75,847	133,113	2,738,531	4,936,515
Accrual	(532,965)	(150,336)	(72,984)	(74,249)	(78,697)	(83,352)	(89,894)	75,847 (75,847)	(133,113)	(2,738,531)	(4,029,968)
Total number of clients					(78,697) <b>111,784</b>						
	1,309,920	453,124	159,974	133,462		99,721	75,942	51,027	69,297	3,438,722	5,902,973
Total Consolidated Portfolio	199,242,160	22,850,111	7,868,744	7,395,123	3,457,789	1,601,201	1,249,286	0.700.000	0.004.004	440 000 400	243,664,414
Debt	200,061,521	23,053,645	7,984,560	7,511,933	7,379,492	4,775,915	4,125,792	3,733,229	3,961,994	149,398,136	411,986,217
Accrual	(819,361)	(203,534)	(115,816)	(116,810)	(3,921,703)	(3,174,714)	(2,876,506)	(3,733,229)	(3,961,994)	(149,398,136)	(168,321,803)

<sup>(1)</sup> The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management.

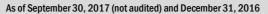




# 9. Receivables from and payable to related companies

# a) Currents receivables from related companies:

Company	<b>-</b>	Country of	N. t	Transaction origin	Currency	Term	09.30.2017	12.31.2016
Investigance Taleférica Internacional Halding CA	77.363.730-K	origin	Nature of the relationship  End controller	Total			ThCh\$	ThCh\$
Inversiones Telefónica Internacional Holding S.A.	11.303.13U-N	Spain	End controller	Total	FUD	100 dava	128,596,325	115,426,397
				Financials Loans	EUR	180 days	128,133,516	115,336,015
Tabiles Tames Obile C A	70 550 575 0	Obite	0	Serv. Provided	CLP	60 days	19,033	90,382
Telxius Torres Chile, S.A.	76.558.575-9	Chile	Common end controller	Serv. Provided	CLP	60 days	7,012,449	3,571,051
Telefónica International Wholesale Services España	Foreign	Spain	Common end controller	Serv. Provided	EUR	90 days	5,722,605	4,528,364
Telxius Cable Chile(Ex Telef.Int.Wholesale ServiceChile SA)	96.910.730-9	Chile	Common end controller	Serv. Provided	CLP	60 days	1,967,444	994,011
Telefónica Móviles España S.A.	Foreign 	Spain	Common end controller	Serv. Provided	EUR	90 days	1,342,251	1,180,195
Telefónica Móviles Argentina S.A.	Foreign	Argentina	Common end controller	Serv. Provided	USD	90 days	1,162,687	117,193
Pegaso PCS, S.A. de C.V.	Foreign	México	Common end controller	Serv. Provided	USD	90 days	1,124,906	839,548
Telefónica Argentina S.A.	Foreign	Argentina	Common end controller	Serv. Provided	USD	180 days	849,959	1,003,637
Colombia Telecomunicaciones S.A.E.S.P	Foreign	Colombia	Common end controller	Serv. Provided	USD	60 days	817,906	230,293
Telefónica Uk Ltd (antes 02 (UK) Ltd)	Foreign	UK	Common end controller	Serv. Provided	EUR	90 days	743,145	740.000
Telefónica Digital España	Foreign	Spain	Common end controller	Serv. Provided	EUR	60 days	706,494	719,662
Telefónica O2 Germany Gmbh & Co Ohg	Foreign	Germany	Common end controller	Serv. Provided	USD	90 days	472,711	486,000
Telefónica Brasil	Foreign	Brazil	Common end controller	Serv. Provided	USD	90 days	441,968	647,311
Telcel Venezuela	Foreign 	Venezuela	Common end controller	Serv. Provided	USD	90 days	300,159	318,280
Telefónica del Perú	Foreign	Perú	Common end controller	Serv. Provided	CLP	60 days	262,100	-
Telefónica S.A.	Foreign	Spain	End controller	Serv. Provided	EUR	90 days	223,889	129,893
Otecel S.A.	Foreign	Ecuador	Common end controller	Serv. Provided	USD	60 days	206,740	116,689
Telefónica Factoring Chile S.A.	76.096.189-2	Chile	Common end controller	Serv. Provided	CLP	60 days	178,739	30,206
Wayra Chile Tecnología e Innovación Ltda.	96.672.150-2	Chile	Common end controller	Serv. Provided	CLP	60 days	176,857	209,915
Telefónica Global Tecnology Chile	59.165.120-K	Chile	Common end controller	Serv. Provided	CLP	60 days	163,310	164,981
Telefónica Ingeniería de Seguridad S.A.	59.083.900-0	Chile	Common end controller	Serv. Provided	CLP	60 days	121,304	144,236
Telefónica Móviles de Panamá	Foreign	Panamá	Common end controller	Serv. Provided	USD	90 days	110,899	83,793
Media Networks Perú	Foreign	Perú	Common end controller	Serv. Provided	USD	90 days	91,067	53,221
Fundación Telefónica Chile S.A.	74.944.200-k	Chile	Common end controller	Serv. Provided	CLP	60 days	84,458	96,556
Telefónica Móviles Guatemala	Foreign	Guatemala	Common end controller	Serv. Provided	USD	90 days	55,439	-
Terra Networks Chile S.A.	96.834.230-4	Chile	Common end controller	Serv. Provided	CLP	60 days	29,393	38,920
Media Networks Chile	76.243.733-3	Chile	Common end controller	Serv. Provided	CLP	60 days	20,219	16,520
Telefónica On The Spot Soluciones Digitales De Chile Spa	76.338.291-5	Chile	Common end controller	Serv. Provided	CLP	60 days	18,524	24,106
Telefonía Celular de Nicaragua S.A.	Foreign	Nicaragua	Common end controller	Serv. Provided	USD	90 days	16,817	8,754
Telefónica Learning Services Chile Capacitación Ltda.	76.131.334-7	Chile	Common end controller	Serv. Provided	CLP	60 days	13,917	18,384
Telefónica Móviles El Salvador	Foreign	El Salvador	Common end controller	Serv. Provided	USD	90 days	12,705	8,849
TIWS Chile II	76.540.944-6	Chile	Common end controller	Serv. Provided.	CLP	60 dás	8,102	-
Telefónica Learning Services Chile Spa	76.318.959-7	Chile	Common end controller	Serv. Provided	CLP	60 days	4,145	4,111
Telefónica Investigación y Desarrollo, S.A. (Tidsa)	Foreign	Spain	Common end controller	Serv. Provided	EUR	60 days	3,841	_



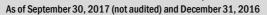


# 9. Receivables from and payable to related companies

a) Currents receivables from related companies, continued:

Company				Transaction origin	Currency	Term	09.30.2017	12.31.2016
	Taxpayer No,	Country of origin	Nature of the relationship				ThCh\$	ThCh\$
Telefónica Móviles del Uruguay S.A.	Extranjera	Uruguay	Common end controller	Serv. Provided	USD	90 days	2,263	11,815
Telefónica USA Inc.	Extranjera	USA	Common end controller	Serv. Provided	USD	60 days	1,213	1,213
Telfisa Global B.V.	Extranjera	Holland	Common end controller	Comisión administración	n CLP	90 days	16	239
Telefónica Global Tecnology S.A.U.	Extranjera	Spain	Common end controller	Serv. Provided	EUR	90 days	-	247,010
Total							152,623,190	131,471,353

There are no allowances for doubtful accounts or guarantees related to amounts included in outstanding balances. For amounts in excess of 5% of their total heading the origin of the service rendered is specified.

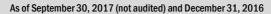




# 9. Receivables from and payable to related companies, continued

# c) Current payables to related companies:

Company	Taxpayer No,	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Telxius Cable Chile (Ex Telef. Int. Wholesale Services Chile SA)	96.910.730-9	Chile	Common and controller	Total			9,713,376	14,599,762
				Comercial Mandate	CLP	60 days	4,232,490	7,885,715
				Ip voice traffic	CLP	60 days	2,478,603	3,166,605
				Data and links	CLP	60 days	1,696,416	1,168,325
				Others	CLP	60 days	172,949	752,251
				Serv. Provided.	CLP	60 days	1,132,918	1,626,866
Telefónica S.A.	Foreign	Spain	End controller	Total			7,761,029	8,534,359
				Brand Fee	EUR / CLP	90 days	6,618,302	6,707,435
				Others	EUR	90 days	1,142,727	1,373,282
				Dividend	EUR	30 days	-	453,642
Telxius Torres Chile S.A.	76.558.575-9	Chile	Common and controller	Total			8,361,292	4,286,030
				Leasing of space	CLP	60 days	5,047,175	2,099,698
				Leasing of infraestructura	CLP	60 days	2,996,737	1,477,071
				Leasing of Co-locations	CLP	60 days	306,939	698,820
				Serv. Provided	CLP	60 days	10,441	10,441
Telefónica International Wholesale Services España	Foreign	Spain	Common and controller	Serv. Provided	EUR	90 days	5,747,355	4,635,414
Telefónica Argentina S.A.	Foreign	Argentina	Common and controller	Serv. Provided.	USD	180 days	4,170,636	4,869,899
Telefónica Latam Holding	Foreign	Spain	Common and controller	Total			3,009,890	1,475,235
Telefoliica Latalii Holding	roroigii	Opulli	Common and Controller	Management Fee	EUR	90 days	3,004,049	1,473,436
				Cost Sharing Agreement	EUR	90 days	5,841	1,799
				Others	EUR	90 days	3,041	1,733
Telefónica Digital España	Foreign	Spain	Common and controller	Serv. Provided.	EUR	60 days	2,580,933	4.523.544
Telefónica Global Tecnology S.A.U.	Foreign	Spain	Common and controller	Serv. Provided.	EUR	90 days	2,154,269	770,553
Telefónica USA Inc.	Foreign	USA	Common and controller	Serv. Provided.	USD	60 days	2,101,425	1,600,230
Media Networks Perú	Foreign	Peru	Common and controller	Satellite Space	USD	90 days	1,686,632	2,058,227
Telefónica Ingeniería de Seguridad S.A.	59.083.900-0	Chile	Common and controller	Serv. Provided.	CLP	60 days	1,416,399	1,321,727
Telefónica del Perú S.A.	Foreign	Peru	Common and controller	Serv. Provided.	USD	180 days	767,770	798,620
Telefónica Compras Electrónicas	Foreign	Spain	Common and controller	Serv. Provided.	EUR	90 days	600,417	625,430
Fundación Telefónica Chile	74.944.200-k	Chile	Common and controller	Serv. Provided.	CLP	60 days	454,222	429,371
Telefónica Global Tecnology Chile	59.165.120-k	Chile	Common and controller	Services computer	CLP	60 days	379,960	8,752,270
Telefónica Móviles España S.A.	Foreign	Spain	Common and controller	Serv. Provided.	EUR	90 days	340,367	-
Terra Networks Chile S.A.	96.834.230-4	Chile	Common and controller	Serv. Provided.	CLP	60 days	325,210	392,078
Telefónica Móviles Argentina S.A.	Foreign	Argentina	Common and controller	Serv. Provided.	USD	90 days	236,504	-
Telefónica Brasil	Foreign	Brazil	Common and controller	Serv. Provided.	USD	90 days	228,796	155,591
Telefónica de España S.A.U	Foreign	Spain	Common and controller	Serv. Provided	EUR	180 days	217,210	49,878
Telefónica Contenidoss	Foreign	Spain	Common and controller	Serv. Provided	EUR	90 days	174,525	-10,010
- State - Stat	1 0101911	opaiii	Common and controller	oom i romada	2011	50 44,5	11-1,020	





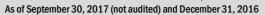
# 9. Receivables from and payable to related companies, continued

# b) Current payables to related companies:

Company	Taxpayer No,	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Colombia Telecomunicaciones S.A.E.S.P. (Telecom.)	Foreign	Colombia	Common and controller	Serv. Provided	USD	60 days	133,971	5,639
Otecel S.A.	Foreign	Ecuador	Common and controller	Serv. Provided	USD	90 days	114,281	-
Telefónica Global Roaming Gmbh	Foreign	Germany	Common and controller	Serv. Provided	EUR	90 days	111,835	310,332
Telefónica Móviles del Uruguay S.A.	Foreign	Uruguay	Common and controller	Serv. Provided	USD	90 days	77,978	72,731
Telefónica Uk Ltd	Foreign	England	Common and controller	Serv. Provided	USD	90 days	72,724	1,522,219
Wayra Chile Tecnología e Innovación Ltda.	96.672.150-2	Chile	Common and controller	Serv. Provided	CLP	60 days	69,162	69,161
Telefónica O2 Germany Gmbh & Co Ohg	Foreign	Germany	Common and controller	Serv. Provided	EUR	90 days	67,482	-
Telefónica Learning Services Chile Spa	76.318.959-7	Chile	Common and controller	Serv. Provided	CLP	60 days	52,583	305,948
Inversiones Telefónica International Holding Ltda.	77.363.730-K	Chile	End controller	Total			25,771	14,167,684
				Dividend	EUR	30 days	-	14,141,913
				Serv. Provided	CLP	90 days	25.771	25,771
Telefónica On The Spot Soluciones Digitales de Chile Spa	76.338.291-5	Chile	Common and controller	Serv. Provided	CLP	60 days	23,387	79,076
Pegaso PCS, S.A. de C.V.	Foreign	México	Common and controller	Serv. Provided	USD	90 days	20,165	-
Telefónica Servicios Audiovisuales	Foreign	Spain	Common and controller	Serv. Provided	EUR	60 days	19,584	11,902
Telfisa Global B.V.	Foreign	Spain	Common and controller	Comisión administración	CLP	90 days	18,609	-
Telcel Venezuela	Foreign	Venezuela	Common and controller	Serv. Provided	USD	180 days	16,508	30,053
Telefónica Móviles Panamá	Foreign	Panamá	Common and controller	Serv. Provided	USD	90 days	12,810	
Telefónica On The Spot Services S.A.U.	Foreign	Spain	Common and controller	Serv. Provided	EUR	90 days	3,190	29,371
Telefonía Celular de Nicaragua S.A.	Foreign	Nicaragua	Common and controller	Serv. Provided	USD	90 days	6,117	-
Telefónica Móviles El Salvador	Foreign	El Salvador	Common and controller	Serv. Provided	USD	90 days	2,154	-
Telefónica Factoring - España	Foreign	Spain	Common and controller	Serv. Provided	USD	60 days	1,474	1,538
Telefónica Global Services , GmbH	Foreign	Germany	Common and controller	Serv. Provided	USD	90 days	1,051	103,891
Televisión Federal Telefé – Argentina	Foreign	Argentina	Common and controller	Serv. Provided	USD	90 days	-	9,105
Telefónica Móviles Solutions	96.942.730-3	Chile	Common and controller	Serv. Provided	CLP	60 days	Ē	2,644
Telefónica Chile Holdings, S.L.	Foreign	Spain	Final controller	Dividend	EUR	30 days	-	25,671,125
Total							53,279,053	102,270,637

There are no guarantees related to amounts included in outstanding balances.

For amounts in excess of 5% of their total heading the origin of the service rendered is specified.

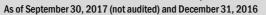




# 9. Receivables from and payable to related companies, continued

# c) Transactions

Foreign							09.3	0.2017	09.30	0.2016
Telefónica International Wholesale Services América   Foreign   Unuguay   Common and controller   Sales   EUR   93,532   93,532   103,014   103,	Company	Taxpayer No,				Currency		(Charge)/Credit		(Charge)/Credit
Foreign   Spain   Final controller   Sales   EUR   93,532   93,532   103,014   103,0							ThCh\$	ThCh\$	ThCh\$	ThCh\$
Foreign	Telefónica International Wholesale Services América	Foreign	Uruguay	Common and controller	Cost	USD	254,981	(254,981)	865,777	(865,777)
Others	Telefónica S.A.	Foreign	Spain	Final controller	Sales	EUR	93,532	93,532	,	103,014
Media rentals   Sales   CLP   118,238   118,238   204,241   204,241					Brand Fee	EUR	19,451,420	(19,451,429)	16,816,791	(16,816,791)
Telefónica Global Technology Chile					Others	EUR	278,015	(278,015)	809,664	(809,664)
Media Networks Perú   Foreign   Perú   Common and controller   Sales   USD   98,131   98,131   193,218   (193,218)					Media rentals	USD	5,510,145		5,586,526	(5,586,526)
Media Networks Perú   Foreign   Perú   Common and controller   Sales   USD   98,131   98,131   193,218   (193,218)	Telefónica Global Technology Chile	56.165.120-K	Chile	Common and controller	Sales	CLP	118,238	118,238	204,241	204,241
Space rentals   Space rentals   USD   6,125,316   (6,125,316)   6,692,609   (6,692,609)					Services computer	CLP	474,799	(474,799)	14,530,750	(14,530,750)
Others   Others   USD   297,548   (297,548)   530,764   (530,764)	Media Networks Perú	Foreign	Perú	Common and controller	Sales	USD	98,131	98,131	193,218	(193,218)
Telefónica Global Tecnology					Space rentals	USD	6,125,316	(6,125,316)	6,692,609	(6,692,609)
Financial expenses EUR 13,800 (13,800) 14,094 (14,094)  Telefónica UK Ltd Foreign United Kingdom Common and controller Sales USD (258,854) 359,724 38,482 38,482  Telefónica Brasil Foreign Brazil Common and controller Sales USD (309,172) (309,172) 312,503 312,503  Cost USD 192,917 505,509 228,554 (228,554)  Telxius Torres Chile Holding, S.A. 76,558,575-9 Chile Common and controller Sales CLP 3,876,577 (3,876,577) 1,388,381 (1,388,381)  Telefónica Ingeniería de Seguridad S.A. 59,083,900-0 Chile Common and controller Sales CLP 144,268 144,268 135,999 135,999					Others	USD	297,548	(297,548)	530,764	(530,764)
Telefónica UK Ltd	Telefónica Global Tecnology	Foreign	Spain	Common and controller	Cost	EUR	2,768,329	(2,768,329)	3,940,249	(3,940,249)
Telefónica Brasil   Foreign   Brazil   Common and controller   Sales   USD   (309,172)   (309,172)   (312,503   31					Financial expenses	EUR	13,800	(13,800)	14,094	(14,094)
Cost USD 192,917 505,509 228,554 (228,554)  Telxius Torres Chile Holding, S.A. 76.558.575-9 Chile Common and controller Sales CLP 368,664 368,664 279,158 279,158  Cost CLP 3,876,577 (3,876,577) 1,388,381 (1,388,381)  Telefónica Ingeniería de Seguridad S.A. 59.083.900-0 Chile Common and controller Sales CLP 144,268 144,268 135,999 135,999	Telefónica UK Ltd	Foreign	<b>United Kingdom</b>	Common and controller	Sales	USD	(258,854)	359,724	38,482	38,482
Telxius Torres Chile Holding, S.A. 76.558.575-9 Chile Common and controller Sales CLP 368,664 368,664 279,158 279,158 Cost CLP 3,876,577 (3,876,577) 1,388,381 (1,388,381)  Telefónica Ingeniería de Seguridad S.A. 59.083.900-0 Chile Common and controller Sales CLP 144,268 144,268 135,999 135,999	Telefónica Brasil	Foreign	Brazil	Common and controller	Sales	USD	(309,172)	(309,172)	312,503	312,503
Cost CLP 3,876,577 (3,876,577) 1,388,381 (1,388,381) Telefónica Ingeniería de Seguridad S.A. 59.083.900-0 Chile Common and controller Sales CLP 144,268 144,268 135,999 135,999					Cost	USD	192,917	505,509	228,554	(228,554)
Telefónica Ingeniería de Seguridad S.A. 59.083.900-0 Chile Common and controller Sales CLP 144,268 144,268 135,999 135,999	Telxius Torres Chile Holding, S.A.	76.558.575-9	Chile	Common and controller	Sales	CLP	368,664	368,664	279,158	279,158
5 5 10,000					Cost	CLP	3,876,577	(3,876,577)	1,388,381	(1,388,381)
Cost CIP 3.061.413 (3.061.413) 1.673.734 (1.673.734)	Telefónica Ingeniería de Seguridad S.A.	59.083.900-0	Chile	Common and controller	Sales	CLP	144,268	144,268	135,999	135,999
1,013,134 (1,013,134) (1,013,134) (1,013,134) (1,013,134)					Cost	CLP	3,061,413	(3,061,413)	1,673,734	(1,673,734)
Telefónica Digital España Foreign Spain Common and controller Sales EUR 670,566 670,566 226,554 226,554	Telefónica Digital España	Foreign	Spain	Common and controller	Sales	EUR	670,566	670,566	226,554	226,554
Cost EUR 3,835,784 (3,835,784) 2,163,409 (2,163,409)					Cost	EUR	3,835,784	(3,835,784)	2,163,409	(2,163,409)
Telefónica Compras Electrónica S.A. Foreign Spain Common and controller Cost EUR 1,181,715 (1,181,715) 1,225,195 (1,225,195)	Telefónica Compras Electrónica S.A.	Foreign	Spain	Common and controller	Cost	EUR	1,181,715	(1,181,715)	1,225,195	(1,225,195)
Telefónica USA Inc. Foreign USA Common and controller Cost USD 501,196 (501,196) 537,920 (537,920)	Telefónica USA Inc.	Foreign	USA	Common and controller	Cost	USD	501,196	(501,196)	537,920	(537,920)
Telefónica Móviles Argentina S.A. Foreign Argentina Common and controller Sales USD 170,106 170,106 581,398 581,398	Telefónica Móviles Argentina S.A.	Foreign	Argentina	Common and controller	Sales	USD	170,106	170,106	581,398	581,398
Cost USD 251,237 (251,237) 126,691 (126,691)					Cost	USD	251,237	(251,237)	126,691	(126,691)
Telfisa Global B.V. Foreign Spain Common and controller Financial incomes CLP 324,780 324,780 300,274 300,274	Telfisa Global B.V.	Foreign	Spain	Common and controller	Financial incomes	CLP	324,780	324,780	300,274	300,274
Comisión Admin. CLP 19,433 (19,433) 70,310 (70,310)					Comisión Admin.	CLP	19,433	(19,433)	70,310	(70,310)
Telefónica On The Spot Services SAU Foreign Spain Common and controller Cost EUR 5,232 (5,232) 21,162 (21,162)	Telefónica On The Spot Services SAU	Foreign	Spain	Common and controller	Cost	EUR	5,232	(5,232)	21,162	(21,162)
Telefónica Latinoamericana Holding.S.L Foreign Spain Common and controller Sales EUR 1,243,898 (1,243,898) 1,077,501 1,077,501	Telefónica Latinoamericana Holding.S.L	Foreign	Spain	Common and controller	Sales	EUR	1,243,898	(1,243,898)	1,077,501	1,077,501
Cost EUR 30,092 (30,092)					Cost	EUR	-	-	30,092	(30,092)
Management Fee EUR 914,974 (914,974) 482,212 (482,212)					Management Fee	EUR	914,974	(914,974)	482,212	(482,212)

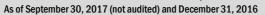




# 9. Receivables from and payable to related companies, continued

# c) Transactions, continued

						09.30	2017	09.3	0.2016
Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Amount	Effect on income (Charge)/Credit	Amount	Effect on income (Charge)/Credit
• •	,		•			ThCh\$	ThCh\$	ThCh\$	ThCh\$
Telefónica Global Roaming Gmbh	Foreign	Alemania	Common and controller	Costs	EUR	170,808	(170,808)	205,406	(205,406)
Telefónica International Wholesale Services España	Foreign	Spain	Common and controller	Sales	EUR	1,214,824	1,214,824	2,100,375	2,100,375
				Costs	EUR	2,531,423	(2,176,295)	2,005,142	(2,005,142)
Telefónica Móviles del Uruguay S.A.	Foreign	Uruguay	Common and controller	Sales	USD	12,588	12,588	16,025	16,025
				Costs	USD	22,404	(22,404)	37,172	(37,172)
Telefónica Soluciones Inf. Com. España	Foreign	Spain	Common and controller	Costs	EUR	-	-	84,762	(84,762)
Telefónica de España S.A.U.	Foreign	Spain	Common and controller	Costs	EUR	263,654	(263,654)	149,867	(149,867)
Inversiones Telefónica Internacional Holding S.A.	77.363.730-K	Chile	Common and controller	Sales	CLP	645,096	645,096	11,217	11,217
Telefónica On The Spot Soluciones Digitales de Chile Spa	76.338.291-5	Chile	Common and controller	Sales	CLP	4,040	4,040	5,924	5,924
				Costs	CLP	84,749	(84,749)	116,503	(116,503)
Telefónica Servicios Audiovisuales	Foreign	Spain	Common and controller	Costs	EUR	47,324	(47,324)	45,847	(45,847)
Wayra Chile Tecnología e Innovación Ltda.	96.672.150-2	Chile	Common and controller	Sales	CLP	200,478	200,478	199,796	199,796
Televisión Federal Telefé – Argentina	Foreign	Argentina	Common and controller	Costs	USD	-	-	41,198	(41,198)
Telefónica Learning	Foreign	Spain	Common and controller	Costs	EUR	-	-	314	(314)
Colombia Telecomunicaciones S.A.E.S.P. (Telecom.)	Foreign	Colombia	Common and controller	Sales	USD	(10,339)	(10,339)	62,985	62,985
				Costs	USD	(111,465)	111,465	77,248	(77,248)
Media Network Chile	76.243.733-3	Chile	Common and controller	Sales	CLP	14,274	14,274	13,953	13,953
				Costs	CLP	76,216	(76,216)	324,305	(324,305)
Telefónica Learning Services Chile Spa	76.318.959-7	Chile	Common and controller	Sales	CLP	11,740	11,740	9,235	9,235
Fundación Telefónica Chile S.A.	74.944.200-k	Chile	Associate	Sales	CLP	3,757	3,757	1,839	1,839
				Financial expenses	CLP	8,555	(8,555)	13,861	(13,861)
T. Learning Services Chile Capacitación Limitada	76.131.334-7	Chile	Common and controller	Sales	CLP	34,713	34,713	25,643	25,643
Telefónica Móviles Panamá	Foreign	Panamá	Common and controller	Sales	USD	1,489	1,489	3,942	3,942
				Costs	USD	(20,322)	20,322	11,620	(11,620)
Telcel Venezuela	Foreign	Venezuela	Common and controller	Sales	USD	4,981	4,981	22,119	22,119
				Costs	CLP	2,140	(2,140)	22,619	(22,619)
Terra Networks Chile S.A.	93.834.230-4	Chile	Common and controller	Sales	CLP	100,061	100,061	213,200	213,200
				Costs	CLP	853,005	(853,005)	897,766	(897,766)
Telefónica Factoring Chile S.A.	76.096.189-2	Chile	Common and controller	Sales	CLP	-	-	-	-

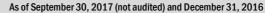




# 9. Receivables from and payable to related companies, continued

# c) Transactions, continued

						09.30.	2017	09.30.2016		
		Country	Nature of the	Transaction	Currency	Amount	Effect on Income	Amount	Effect on income	
Company	Taxpayer No,	of origin	relationship	origin		ThCh\$	(Charge)/Credit ThCh\$	ThCh\$	(Charge)/Credit ThCh\$	
Telefónica Móviles España S.A.	Foreign	Spain	Common and controller	Sales	EUR	(265,351)	(265,351)	649,539	649,539	
				Costs	EUR	518,993	(518,993)	497,039	(479,039)	
Telefónica Germany Gmbh & Co Ohg	Foreign	Germany	Common and controller	Sales	USD	(5,313)	(5,313)	15,255	15,255	
				Costs	USD	8,892	(8,892)	39,078	(39,078)	
Telefónica del Perú S.A.	Foreign	Perú	Common and controller	Sales	USD	(2,863)	(2,863)	22,809	22,809	
				Costs	USD	101,694	(101,694)	240,711	(240,711)	
Telxius Cable Chile S.A	96.910.730-9	Chile	Common and controller	Sales	CLP	2,787,274	2,787,274	2,346,471	2,346,471	
				Acces and transit	CLP	11,481,124	(11,481,124)	11,048,255	(11,048,255)	
				Financial expenses	CLP	139,042	(139,042)	378,004	(378,004)	
				Otros	CLP	528,338	(528,338)	693,559	(693,559)	
Pegaso PCS, S.A. de C.V.	Foreign	México	Common and controller	Sales	USD	1,274	1,274	8,348	8,348	
				Costs	USD	(53,300)	53,300	104,902	(104,902)	
Telefónica Móviles El Salvador	Foreign	El Salvador	Common and controller	Sales	USD	(715)	(715)	853	853	
				Costs	USD	(1,685)	1,685	2,729	(2,729)	
Telefónica Móviles Guatemala	Foreign	Guatemala	Common and controller	Sales	USD	28,299	28,299	4,240	4,240	
				Costs	USD	26,590	(26,590)	1,359	(1,359)	
Telefonía Celular de Nicaragua S.A.	Foreign	Nicaragua	Common and controller	Sales	USD	558	558	638	638	
				Costs	USD	(214)	214	13,741	(13,741)	
Otecel S.A.	Foreign	Ecuador	Common and controller	Sales	USD	(11,320)	(11,320)	6,233	6,233	
	•			Costs	USD	25,946	(25,946)	11,634	(11,634)	
Telefonica Global Services, GmbH	Foreign	Germany	Common and controller	Costs	USD	(100,804)	100,804	164	164	





# 9. Receivables from and payable to related companies, continued

#### d) Transaction, continued

For amounts greater than 10% of their total heading the origin of the specified transaction is reported.

Title XVI of the Company's Law, and other relevant standards, requires that a publicly traded corporation's transactions with related companies are carried out under terms similar to those commonly prevailing in the market.

There have been charges and credits to current accounts in the receivables of companies due to billing for sale of materials, equipment and services. The conditions of the Mercantile Current Account and Mandate are currents, accruing interest at a variable interest rate that adjusts to market conditions.

Sales and service rendering expire in the short-term (less than one year) and the expiry conditions for each case vary by virtue of the transaction that generates them.

#### e) Remuneration and benefits received by the Company's key employees:

The Company is managed by a Board of Directors composed of 5 members and its key employees are 67 and 69 executives for September 30, 2017 and 2016, respectively.

Concepts	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Salaries	2,360,107	9,096,505	2.472.016	2,472,016
Post employment benefits	1,255,395	4,152,778	329.619	329,619
Total	3,615,502	13,249,283	2.801.635	2,801,635

#### Notes to the consolidated financial statements, continued As of September 30, 2017 (not audited) and December 31, 2016



#### 10. Inventory

#### The detail of inventory is as follows:

		09.30.2017			12.31.2016	
Concepts	Gross value	Allowance for obsolescence	Net value	Gross value	Allowance for obsolescence	Net value
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Mobile equipment	37,544,421	(1,799,635)	35,744,786	36,927,924	(1,579,800)	35,348,124
Modems and Router	5,159,893	(479,571)	4,680,322	6,642,585	(682,071)	5,960,514
Basic telephony, public telephony and switchboard ("centralitas")						
components	9,556,976	(283,384)	9,273,592	5,775,945	(514,106)	5,261,839
Decoders and antennas	2,695,421	(670,028)	2,025,393	2,894,235	(775,358)	2,118,877
IP Solutions Projects	374,036	(112,516)	261,520	251,440	-	251,440
Mobile accesory	17,753	(7,330)	10,423	14,436	(4,215)	10,221
Other	1,064,354	-	1,064,354	599,455	(88,187)	511,268
Total	56,412,854	(3,352,464)	53,060,390	53,106,020	(3,643,737)	49,462,283

As of September 30, 2017 and December 31,2016 there have been no inventory write-offs, there is no inventory in guarantee

#### b) The movement of inventory is as follows:

Movements	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Beginning balance	49,462,283	61,463,193
Purchases	199,770,958	245,383,944
Sales	(196,464,124)	(260,440,784)
Allowance for obsolescence	291,273	3,054,910
Transfer to materials allocated to the investment (note 15b)	-	1,020
Movement, subtotal	3,598,107	(12,000,910)
Ending balance	53,060,390	49,462,283

#### 11. Income Taxes

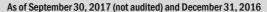
#### a) Income Taxes:

As of September 30, 2017 and 2016, the Telefónica Chile S.A. subsidiary have established a first category income tax provision since a positive taxable base was determined in the amount of ThCh\$12,805,702 and ThCh\$47,216,717 respectively for each period.

The Parent and subsidiaries presents the next tax losses of first category:

- Telefónica Móviles Chile S.A. ThCh\$ 17,088,984 as of September 30, 2017.
- Telefónica Investigación y Desarrollo ThCh\$ 1,238,150 as of September 30, 2017 and ThCh\$ 1,493,181 as of December 31, 2016.
- Telefónica Empresa S.A. ThCh\$ 13,012,142 as of September 30, 2017 y ThCh\$ 9,127,777 as of December 31, 2016.
- Telefónica Chile Servicios Corporativos Ltda. ThCh\$ 9,010,265 as of September 30, 2017.

In the normal development of their operations, the Parent Company and its subsidiaries are subject to regulation and oversight by the Chilean Internal Revenue Service, whereby differences may arise in the application of the criteria for determining taxes.





# 11. Taxes, continued

# a) Income Taxes, continued

As of September 30, 2017, corporate income is detailed as follows:

					Saldos a	cumulados de Créditos (SAC)		
	Control	Income subject to Global Complementary or	Difference between Accelerated Devaluation	Exempt income (REX) Non- taxable income	Accumulated as of 01. Current loan rate (facto		Accumulated up to 12.31.2016	TOTAL BALANCE OF TAXABLE NET INCOME (STUT)
Subsidiaries		Additional Tax (RAI)	And normal(DDAN)		Subject to restitution No Subject to restitution entitled to return		Effective rate 22.71%	
							entitled to return	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Telefónica Móviles Chile S.A.	3,556,726,245	3,554,436,327	2,289,918		10,779,629	1,480,745	77,977,876	422,438,332
Telefónica Chile S.A.	719,913,890	715,277,914	-	4,635,975	3,247,454	-	161,436,593	715,277,914
Telefónica Chile Servicios Corporativos Ltda.	50,104,764	50,104,764	-	-	-	-	16,285,397	60,651,930
Total	4,326,744,899	4,319,819,005	2,289,918	4,635,975	14,027,083	1,480,745	255,699,866	1,198,368,176

# b) Current tax assets

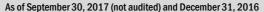
As of September 30, 2017 and December 31, 2016, current income tax assets are detailed as follows:

Concepts	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Taxes for recovering previous years (1)	14,767,045	242,496
Monthly prepaid tax installments (2)	2,191,715	13,973,563
Provisional payment on absorbed profits (3)	3,260,062	6,226,195
Sence	1,187,838	848,192
Otros	1,023,767	703,227
Total	22,430,427	21,993,673

<sup>(1)</sup> Corresponds to taxes recovering rental operation 2017 and previous years.

<sup>2)</sup> Corresponds to the net amount between monthly prepaid tax installments and the income tax provision of period.

<sup>(3)</sup> Is composed by provisional payment on absorbed profits (PPUA) of the Parent in the amount of ThCh\$ 2,879,782 for the 2017 tax year and of subsidiaries Telefónica Empresas Chile S.A. in the amount of ThCh\$ 364,357 and Telefónica Investigación y Desarrollo Chile SpA in the amount of ThCh\$ 15,923, arising from the 2016 tax year.





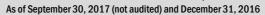
# 11. Income Taxes, continued

# c) Deferred tax assets and liabilities

As of September 30, 2017, accumulated balances of temporary differences originated net deferred tax assets in the amount of ThCh\$ 58,146,337, whereas, as of December 31, 2016 and September 30, 2016, accumulated balances of temporary differences originated net deferred tax liabilities in the amount of ThCh\$ 81,797,417 and ThCh\$ 83,716,209, respectively, which are detailed as follows:

Disclosure of temporary differences, losses and unused tax credits September 30, 2017	Other temporary differences	Allowance for doubtful accounts	Obsolescence provision	Dismanting provision	Deferred Cost of saleand deferred sales commissions	Deferred Income	Effect or taxable goodwill on merger of subsidiary	Amortization and depreciation of assets	Equity adjustment due to termination benefits and hedging insurance	Reclassification (1)	Temporary differences	Temporary differences, losses and unused tax credits
Deferred tax assets and liabilities												
Deferred tax assets Deferred tax liabilities <b>Deferred tax liabilities (assets)</b>	34,078,918 22,595,545 <b>(11,483,373)</b>	47,783,325 - (47,783,325)	726,038 - <b>(726,038)</b>	3,725,736 - (3,725,736)	7,286,990 <b>7,286,990</b>	9,241,243 - ( <b>9,241,243</b> )	133,586,15 (133,586,15	- 156,026,0	27 427,543	(110,220,774) (110,220,774)	134,261,668 76,115,331 (58,146,337)	134,261,668 76,115,331 (58,146,337)
Deferred tax assets, net	(11,483,373)	(47,783,325)	(726,038)	(3,725,736)		(9,241,243)	(133,586,15	i8)	(3,836,122)	-	(210,381,995)	(210,381,995)
Deferred tax liabilities, net					7,286,990			144,948,6	668	-	152,235,658	152,235,658
Deferred tax expense (benefit												
Deferred tax expense (benefit)	(5,225,778)	(3,851,777)	(306,652)	(188,693)	2,781,551	(1,563,993)	(133,586,15	2,007,8	- 38	-	(139,933,662)	(139,933,662
Deferred tax expense (benefit) recognized in income	(5,225,778)	(3,851,777)	(306,652)	(188,693)	2,781,551	(1,563,993)	(133,586,15	2,007,8	-	-	(139,933,662)	(139,933,662
Deferred tax liabilities (assets) - Beginning balance Dec, 2016	(6,257,585)	(43,931,548)	(419,386)	(3,537,045)	4,505,440	(7,677,250)		- 142,940,8	(3,826,039)	-	81,797,417	81,797,417
Changes in deferred tax liabilities (assets)												
Deferred tax expense (benefit) recognized in income	(5,225,788)	(3,851,777)	(306,652)	(188,691)	2,781,550	(1,563,993)	(133,586,15	2,007,8	- 38	-	(139,933,671)	(139,933,671)
Deferred taxes related to items credited (charged) directly to equity	-	-	-	-	-	-		-	- (10,083)	-	(10,083)	(10,083)
Income taxes related to components of other comprehensive income	-	-	-	-	-	-		-	-	-	-	-
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-		-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets)	ē	-	-	-	-	-		-	-	-	÷	-
Increase (decrease) due to net foreign currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-		-	-	-	-	-
Increase (decrease) in deferred tax liabilities (assets)	(5,225,788)	(3,851,777)	(306,652)	(188,691)	2,781,550	(1,563,993)	(133,586,15	i8) 2,007,8	38 (10,083)	-	(139,943,754)	(139,943,754)
Deferred tax liabilities (assets)	(11,483,373)	(47,783,325)	(726,038)	(3,725,736)	7,286,990	(9,241,243)	(133,586,15	144,948,6	(3,836,122)	-	(58,146,337)	(58,146,337)

<sup>(1)</sup> Corresponds to netting of deferred tax assets and liabilities.



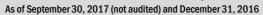


# 11. Income Taxes, continued

# c) Assets and Liability by Deferred taxes, continued

Disclosure of temporary differences, losses and unused tax credits  December 31, 2016	Other temporary differences	Allowance for doubtful accounts	Obsolescence provision	Dismanting provision	Deferred Cost of saleand deferred sales commissions	Deferred Income	Amortization and depreciation of assets	Equity adjustment due to termination benefits and hedging insurance	Reclassification (1)	Temporary differences	Temporary differences, losses and unused tax credits
Deferred tax assets and liabilities											
Deferred tax assets Deferred tax liabilities Deferred tax liabilities (assets)	25,122,583 18,864,998 <b>(6,257,585)</b>	43,931,548 - (43,931,548)	419,386 - ( <b>419,386</b> )	3,537,045 ( <b>3,537,045</b> )	4,505,440 <b>4,505,440</b>	7,677,250 - (7,677,250)	8,878,247 151,819,077 <b>142,940,830</b>	4,252,443 426,404 <b>(3,826,039)</b>	(85,456,476) (85,456,476)	8,362,026 90,159,443 81,797,417	8,362,026 90,159,443 81,797,417
Deferred tax assets, net	(6,257,585)	(43,931,548)	(419,386)	(3,537,045)	-	(7,677,250)	-	(3,826,039)	-	(65,648,853)	(65,648,853)
Deferred tax liabilities, net	-	-	-	-	4,505,440	-	142,940,830	-	-	147,446,270	147,446,270
Deferred tax expense (benefit)											
Deferred tax expense (benefit)	(4,721,978)	(3,837,135)	470,478	(270,648)	1,371,486	(3,171,999)	33,038,396	(137,274)	-	22,741,326	22,741,326
Deferred tax expense (benefit) recognized in income	(4,721,978)	(3,837,135)	470,478	(270,648)	1,371,486	(3,171,999)	33,038,396	(137,274)	-	22,741,326	22,741,326
Deferred tax liabilities (assets) - Beginning											
balance Dec, 2015	(1,535,608)	(40,094,413)	(889,864)	(3,266,394)	3,133,954	(4,505,251)	109,902,434	(2,307,052)	-	60,437,806	60,437,806
Deferred tax expense (benefit) recognized in income	(4,721,977)	(3,837,135)	470,478	(657,535)	1,371,486	(3,171,999)	33,289,243	(1,235)	-	22,741,326	22,741,326
Deferred taxes related to items credited (charged) directly to equity	-	-	-	-	-	-	-	(1,517,752)	-	(1,517,752)	(1,517,752)
Income taxes related to components of other comprehensive income	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) from business combinations, deferred tax liabilities (assets) Increase (decrease) due to loss of control of	-	-	-	386,884	-	-	(250,847)	-	-	136,037	136,037
subsidiary, deferred tax liabilities (assets) Increase (decrease) due to net foreign	-	-	-	-	-	-	-	-	-	-	-
currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) in deferred tax liabilities (assets)	(4,721,977)	(3,837,135)	470,478	(270,651)	1,371,486	(3,171,999)	33,038,396	(1,518,987)	-	21,359,611	21,359,611
Deferred tax liabilities (assets)	(6,257,585)	(43,931,548)	(419,386)	(3,537,045)	4,505,440	(7,677,250)	142,940,830	(3,826,039)	-	81,797,417	81,797,417

<sup>(1)</sup> Corresponds to netting of deferred tax assets and liabilities.



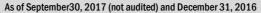


# 11. Income Taxes, continued

# c) Assets and Liability by Deferred taxes, continued

Disclosure of temporary differences, losses and unused tax credits  September 30, 2016	Other temporary differences	Allowance for doubtful accounts	Obsolescence provision	Dismanting provision	Deferred Cost of saleand deferred sales commissions	Deferred income	Amortization and depreciation of assets	Equity adjustment due to termination benefits and hedging Insurance	Reclassification (1)	Temporary differences	Temporary differences, losses and unused tax credits
Deferred tax assets and liabilities											
Deferred tax assets Deferred tax liabilities <b>Deferred tax liabilities (assets)</b>	19,949,671 12,659,578 <b>(7,290,093)</b>	44,710,793 ( <b>44,710,793</b> )	476,734 - <b>(476,734)</b>	3,391,106 - ( <b>3,391,106</b> )	5,348,075 <b>5,348,075</b>	7,155,978 - <b>(7,155,978)</b>	10,420,853 154,321,020 <b>143,900,167</b>	2,925,817 418,488 <b>(2,507,329)</b>	(80,337,101) (80,337,101)	8,693,851 92,410,060 83,716,209	8,693,851 92,410,060 83,716,209
Deferred tax assets and liabilities, net											
Deferred tax assets, net	(7,290,093)	(44,710,793)	(476,734)	(3,391,106)	-	(7,155,978)	-	(2,507,329)	-	(65,532,033)	(65,532,033)
Deferred tax liabilities, net	-	-	-	-	5,348,075	-	143,900,167	-	-	149,248,242	149,248,242
Deferred tax expense (benefit)											
Deferred tax expense (benefit)	891,524	(4,616,380)	413,130	(124,712)	2,214,121	(2,650,727)	27,356,526	-	-	23,483,482	23,483,482
Deferred tax expense (benefit) recognized in income	891,524	(4,616,380)	413,130	(124,712)	2,214,121	(2,650,727)	27,356,526	-	-	23,483,482	23,483,482
Reconciliation of changes in deferred tax liabilities (assets)											
Deferred tax liabilities (assets) - Beginning balance Dec, 2015	(8,176,816)	(40,094,413)	(889,864)	(3,266,394)	3,133,954	(4,505,251)	116,543,641	(2,307,052)	-	60,437,805	60,437,805
Changes in deferred tax liabilities (assets)											
Deferred tax expense (benefit) recognized in income	891,524	(4,616,380)	413,130	(124,712)	2,214,121	(2,650,727)	27,356,526	-	-	23,483,482	23,483,482
Deferred taxes related to items credited (charged) directly to equity	(4,801)	-	-	-	-	-	-	(200,277)	-	(205,078)	(205,078)
Income taxes related to components of other comprehensive income	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets) Increase (decrease) due to net foreign	-	-	-	-	-	-	-	-	-	-	-
currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) in deferred tax liabilities (assets)	886,723	(4,616,380)	413,130	(124,712)	2,214,121	(2,650,727)	27,356,526	(200,277)	-	23,278,404	23,278,404
Deferred tax liabilities (assets)	(7,290,093)	(44,710,793)	(476,734)	(3,391,106)	5,348,075	(7,155,978)	143,900,167	(2,507,329)	-	83,716,209	83,716,209

<sup>(1)</sup> Corresponds to netting of deferred tax assets and liabilities,





#### 11. Income Taxes, continued

#### c) Deferred tax assets and liabilities, continued

As indicated in Note 1, on May 2, 2017 the Company merged its subsidiary Telefónica Móviles Chile S.A. by absorption, thus generating recognition of deferred taxes in the amount of MCh\$ 140,183, with a credit to income under income tax, resulting from the difference between the tax value of the investment and taxable capital.

As of September 30, 2017, the balance of this deferred tax asset, amounts to ThCh\$ 133,586 and represents an interim value since the Company is in the process of evaluating the allocable merged assets for tax purposes, process that will be completed during the last quarterly of 2017.

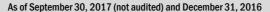
#### d) Taxable Income

As of September 30, 2017 and 2016 a first category income tax provision has been established, therefore a taxable positive base was determined in the amount of ThCh\$ 12,805,702 and ThCh\$ 47,216,717 respectively for period, detailed as follows:

	07.01.17 to		Taxable Net Income 07.01.16 to			
Concepts	09.30.17	09.30.2017	09.30.16	09.30.2016		
	ThCh\$	ThCh\$	ThCh\$	ThCh\$		
Finance income	24,339,743	224,660,968	13,687,678	76,020,679		
Recorded tax expense	5,769,454	(123,886,188)	20,750,052	37,646,166		
Additions	75,712,810	207,077,840	127,860,230	272,630,434		
Deductions	(117,149,909)	(295,046,918)	(216,858,097)	(339,080,562)		
Taxable net income	(11,327,902)	12,805,702	(54,560,137)	47,216,717		
First category tax rate 25.5% and 24%	(2,888,615)	3,265,454	(13,094,433)	11,332,012		
Art, 21 rejected expenses tax base						
Art, 21 non-deductible expenses ( 40% and 35% rate)	1,516,965	1,616,356	122,790	333,925		
Total tax provision	606,786	646,542	42,977	116,874		
Hedging instrument income tax provision (1)	(23,873)	(8,573)	935,785	3,221,514		
Deficit/exceso period anterior	(627,651)	(2,820,537)	183,980	952,380		
Provision for wind up tax of subsidiary	-	14,964,597				
Third party absorbed net income provisional payment	-	-	911,609	(1,460,096)		
Total first category taxes (2)	2,933,353	16,047,483	(11,020,082)	14,162,684		

<sup>(1)</sup> Corresponds to the deficit in the tax provision calculated on 2015 and 2016 hedging instruments (liquidated), This tax provision deficit is presented as higher expense for the year.

<sup>(2)</sup> First category tax has been accounted for considering the increase in the rate from 24% to 25,5%, due to the tax reform of Law 20,780, The effect of the change in the first category tax rate as of September 2017, amounts to ThCh\$192,086.





# 11. Income Taxes, continued

# e) Income tax reconciliation

The income tax expense reconciliation for September 30, 2017 and 2016 are detailed as follows

	07.01.17 to 09.		09.30.20		07.01.16 t	0 09.30.16	09.30.2	
Conceptos	Taxable base	25.5% Tax Rate	Taxable base	25.5% Tax Rate	Taxable base	24% Tax Rate	Taxable base	24% Tax Rate
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Based on accounting income before taxes:								
Finance income	24,339,743		224,660,968		13,687,678		76,020,679	
Recorded tax expense	5,769,454		(123,886,188)		20,750,052		37,646,166	
Income before taxes	30,109,197	7,677,845	100,774,780	25,697,569	34,437,730	8,265,055	113,666,845	27,280,043
Permanent differences	(7,483,887)	(1,908,391)	(586,602,970)	(149,583,757)	52,020,824	12,484,997	43,192,177	10,366,123
Price-level restatement of taxable equity	(2,570,814)	(655,558)	(36,138,173)	(9,215,234)	(7,793,444)	(1,870,427)	(24,886,852)	(5,972,844)
Income from investment in related parties	286	73	(505,362)	(128,867)	(1,394,923)	(334,782)	8,122,287	1,949,349
Effect of rate change in the result (1)	(1,002,031)	(255,518)	(35,905,536)	(9,155,912)	11,157,856	2,677,885	6,131,737	1,471,617
Effect or taxable goodwill on merger of subsidiary	-	-	(520,087,229)	(132,622,243)	-	-	-	-
Taxes provisions of results end subsidiary (2)	-	-	58,684,694	14,964,597	-	-	-	-
Adjustment on deferred tax balances	1,738,705	443,370	(14,867,342)	(3,791,172)	6,639,104	1,593,385	4,960,370	1,190,489
Others (3)	(5,650,033)	(1,440,758)	(37,784,022)	(9,634,926)	43,412,231	10,418,936	48,864,635	11,727,512
Total corporate tax expense	22,625,310	5,769,454	(485,828,190)	(123,886,188)	86,458,554	20,750,052	156,859,022	37,646,166
Based on taxable net income and deferred taxes calculated on the basis of temporary differences								
25.5% and 24% income tax		(2,888,615)		3,265,454		(13,094,433)		11,332,012
40% and 35% income tax		606,786		646,542		42,977		116,874
Provisional payment on net income absorbed by third parties		-		-		911,609		(1,460,096)
Settlement of derivatives from previous years		(23,873)		(8,573)		935,785		3,221,514
Wind up tax provision subsidiary absorbed by fusion		-		14,964,597		-		-
Deficit (Surplus) previous period		(627,651)		(2,820,537)		183,980		952,380
Income tax expense		(2,933,353)		16,047,483		(11,020,082)		14,162,684
Deferred tax expense (income)		8,702,807		(139,933,671)		31,770,134		23,483,482
Total corporate tax expense		5,769,454		(123,886,188)		20,750,052		37,646,166
Effective income tax rate		19.16%		(122.93%)		60.25%		33.12%

 $<sup>(1) \</sup>qquad \text{The effect due to the change in the first category tax rate from } 25.5\% \text{ to } 27\% \text{ for } 2017 \text{ reached the sum of ThCh$} 9,155,192.$ 

<sup>2)</sup> Corresponds to the income tax provision due to wind up of Telefónica Móviles Chile S.A. due to its merger with Inversiones Telefónica Móviles Holding S.A. (Note 1).

<sup>(3)</sup> This item includes subsidies from tax organizations, tax fines, price-level restatement of investments, and financial write-offs, among others.

As of September 30, 2017 (not audited) and December 31, 2016



### 11. Income Taxes, continued

# f) Current income tax liabilities

As of September 30, 2017 and December 31, 2016, current income tax liabilities are detailed as follows:

Concepts	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Contingency provision ( note 27 a)	23,538,672	23,340,546
Total	23,538,672	23,340,546

#### g) Tax reform

Law No, 20,780 which contains the Tax Reform which introduces amendments to the tax system of companies that pay first category tax, among other things, was published on September 29, 2014, In this context the income tax rate increases gradually, in this year to 25.5%, reaching a rate of 27% in 2018, in the partially integrated tax system, In the attributed income system incorporated with this same legal amendment, the maximum rate will be 25%.

For the purpose of preparing these financial statements, the Company has incorporated the maximum rate of 27% in the determination of deferred taxes, due to the incorporation of the Company in the partially integrated tax system established in article 14, letter B of the Income Tax Law.

Tax rates are detailed as follows:

Commercial year	Rate%
2014	21.0
2015	22.5
2016	24.0
2017	25.5
2018	27.0

As of September 30, 2017 (not audited) and December 31, 2016



#### 12. Non-current trade and other accounts receivable

a) Non-current trade and other accounts receivable are detailed as follows:

		09.30.2017		12.31.2016			
Concepts	Gross value Allowance for doubtful accounts		<b>Net value</b>	Gross value	Allowance for doubtful accounts	Net value	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Trade receivables Miscellaneous receivables	9,273,950	(1,364,464)	7,909,486	9,272,719	(1,365,933)	7,906,786	
(1)	11,537,248	-	11,537,248	11,303,309	=	11,303,309	
Total	20,811,198	(1,364,464)	19,446,734	20,576,028	(1,365,933)	19,210,095	

<sup>(1)</sup> Mainly includes loans related to employees.

b) As of September 30, 2017 and December 31 2016, Non-current trade and other accounts receivable by due date are detailed as follows:

As of September 30, 2017									
	Gross Portfolio value in ThCh\$					ance for doub	tful accounts ThCh	\$	
Concepts	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	Net Total
Trade receivables	360,382	6,051,332	2,862,236	9,273,950	(1,193,476)	(60,673)	(110,315)	(1,364,464)	7,909,486
Miscellaneous receivables	2,041,534	849,315	8,646,399	11,537,248	-	-	-	-	11,537,248
Total	2,401,916	6,900,647	11,508,635	20,811,198	(1,193,476)	(60,673)	(110,315)	(1,364,464)	19,446,734

As of December 31, 2016									
		Gross Portfolio	Allowance for doubtful accounts ThCh\$						
Concepts	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	Net Total
Trade receivables	363,073	6,096,521	2,813,125	9,272,719	(1,215,646)	(53,328)	(96,959)	(1,365,933)	7,906,786
Miscellaneous receivables	2,000,546	832,056	8,470,707	11,303,309	-	-	-	-	11,303,309
Total	2,363,619	6,928,577	11,283,832	20,576,028	(1,215,646)	(53,328)	(96,959)	(1,365,933)	19,210,095

# As of September 30, 2017 (not audited) and December 31, 2016



#### 13. Intangible Assets other than goodwill

Intangible assets other than goodwill as of September 30, 2017 and December 31, 2016 are detailed as follows:

Concepts	Intangible, gross ThCh\$	09.30.2017 Accumulated amortization ThCh\$	Intangible, net ThCh\$	Intangible, gross ThCh\$	12.31.2016 Accumulated amortization ThCh\$	Intangible, net ThCh\$
Intangible assets in development (1)	25,686,351	-	25,686,351	38,455,822	-	38,455,822
Licenses and softwares	666,643,458	(526,048,096)	140,595,362	609,650,339	(470,383,884)	139,266,455
Administratives grantings	130,169,199	(100,307,672)	29,861,527	130,169,199	(98,936,497)	31,232,702
Other intangible assets (2)	21,832,500	(19,797,516)	2,034,984	21,832,500	(19,343,112)	2,489,388
Total	844,331,508	(646,153,284)	198,178,224	800,107,860	(588,663,493)	211,444,367

Corresponds mainly to evolutionary development of commercial systems (billing, collecting and collections) in the amount of ThCh\$3,473,452, Believe evolutionary development in the amount of ThCh\$6,535,113 and other IT Projects in the amount of ThCh\$ 22,778,036.

As of September 30, 2017 the movements of intangible assets other than goodwill are detailed as follows: b)

Movements	Intangible assets in development, net	Licenses and franchises, net	Administratives Grantings Net	Other intangible assets, Net	Intangible, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance as of 01.01.2017	38,455,822	139,266,455	31,232,702	2,489,388	211,444,367
Additions	20,851,331	-	-	-	20,851,331
Low	-	(1,505,380)	-	-	(1,505,380)
Low Amortization	-	1,505,380	-	-	1,505,380
Amortization	-	(57,169,592)	(1,371,175)	(454,404)	(58,995,171)
Transfer from work in progress (Note 15b)	1,735,437	23,142,260	-	-	24,877,697
Transfer from costs of developing to service	(35,356,239)	35,356,239	-	-	-
Movement, subtotal	(12,769,471)	1,328,907	(1,371,175)	(454,404)	(13,266,143)
Ending balance as of 09.30.2017	25,686,351	140,595,362	29,861,527	2,034,984	198,178,224
Remaining average useful life	-	1,9 años	18,5 años	2,2 años	-

As of December 31, 2016 the movements of intangible assets other than goodwill are detailed as follows:

Movements	Intangible assets in development, net	Licenses and franchises, net	Administratives Grantings Net	Other intangible assets, Net	Intangible, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance as of 01.01.2016	6,086,406	119,767,365	33,060,934	3,112,882	162,027,587
Additions	16,812,292	35	-	-	16,812,327
Amortization		(74,495,093)	(1,828,232)	(623,494)	(76,946,819)
Transfer from work in progress (Note 15c)	63,974,716	45,576,556	-	-	109,551,272
Transfer from costs of developing to service	(48,417,592)	48,417,592	-	-	-
Movement, subtotal	32,369,416	19,499,090	(1,828,232)	(623,494)	49,416,780
Ending balance as of 12.31.2016	38,455,822	139,266,455	31,232,702	2,489,388	211,444,367
Remaining average useful life	-	1.9 years	18.5 years	2.2 years	-

Licenses correspond to software licenses, which are obtained through non-renewable contracts therefore the Company has defined that they have definite useful lives of 3 years.

Corresponds to rights to use underwater cable.

As of September 30, 2017 (not audited) and December 31, 2016



#### 13. Intangible Assets other than goodwill, continued

Intangible assets with defined useful lives are amortized on a straight-line basis over their estimated useful lives, Amortization for each year is recognized in the statement of comprehensive income within "Depreciation and Amortization".

Intangible assets are tested for impairment whenever there is an indication of a potential loss in value, and in any case at each year-end.

As of September 30, 2017 no indications of impairment have been detected for those assets, therefore no impairment testing has been performed.

The main additions to intangible assets other than goodwill as of September 30, 2017 and December 31, 2016 are investments in information applications.

Items in the intangibles heading that are fully depreciated and in use are licenses and franchises and amount to ThCh\$ 393,657,830 and ThCh\$ 386,434,393, as of September 30, 2017 and December 31, 2016, respectively.

#### 14. Goodwill

Current goodwill as of this period was generated before the date of transition to and adoption of International Financial Reporting Standards, and as of September 30, 2017 the value recorded as of that date remains the same.

Taxpayer No,	Company	12.31.2016 ThCh\$	Additions ThCh\$	Eliminations ThCh\$	09.30.2017 ThCh\$
87.845.500-2	Telefónica Móviles Chile S.A. (1)	483,179,725	-	-	483,179,725
96.672.160-k	Telefónica Chile S.A. (Ex Telefónica Larga Distancia S.A.) (2)	21,039,896	-	-	21,039,896
96.834.320-3	Telefónica Internet Empresas S.A.	620,232	-	-	620,232
	Total	504,839,853	-	-	504,839,853

<sup>(1)</sup> On May 2, 2017, subsidiary Telefónica Móviles Chile S.A. was merged by absorption and the Company's name was changed.

<sup>(2)</sup> On April 30, 2016, the merger by incorporation of subsidiary Telefónica Larga Distancia S.A. in Telefónica Chile S.A. to ok place, with the latter absorbing the former, acquiring all its assets and liabilities and succeeding it in all it rights and obligations

Taxpayer No,	Company	01.01.2016 ThCh\$	Additions ThCh\$	Eliminations ThCh\$	12.31.2016 ThCh\$
87.845.500-2	Telefónica Móviles Chile S.A. (1)	483,179,725	-	-	483,179,725
96.672.160-k	Telefónica Chile S.A. (Ex Telefónica Larga Distancia S.A.) (2)	21,039,896	-	-	21,039,896
96.834.320-3	Telefónica Internet Empresas S.A.	620,232	-	-	620,232
	Total	504,839,853	-	-	504,839,853

As of September 30, 2017 (not audited) and December 31, 2016



### 14. Goodwill, continued

Assets indicated in goodwill are tested for impairment once a year, at each year-end. As of December 31, 2016 impairment testing was determined taking into consideration the following estimated variables:

- Projected operating income and costs are based on the 2016 budget and on the Strategic Plan for 2018 and 2019, projecting a fourth and fifth year as a terminal value. These projections have been made taking into consideration the Company's best estimate, using sector projections, historical behavior of the business and future expectations.
- 2. Cash flow projections are calculated at terminal value, covering a 5-year period, with the last period being the terminal value.
- Discount: The rate used to discount future cash flows is 7.73% (WACC), that represents the market value of the specific business and industry risk, taking into consideration the time value of money and individual risks of the assets being analyzed.

The growth rate for perpetual future cash flows is a conservative rate of 1%

4. The valuation is determined using the Value in Use (VU) mechanism, that requires that the VU be determined through the net present value of the cash flows that the Company expects to receive from the use of the asset or Cash Generating Unit (CGUs).

According to the impairment calculations performed by management, as of 2016 year-end there has been no need detected to make significant adjustments since the recoverable value is greater than the book value in all cases.

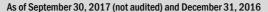
#### 15. Property, plant and equipment

a) The detail of Property, plant and equipment items for the periods September 30, 2017 and December 31, 2016, and their corresponding accumulated depreciation is as follows:

		09.30.2017		12.31.2016				
Concepts	Property, plant & equipment, Gross ThCh\$	Accumulated depreciation ThCh\$	Property, plant & equipment, Net ThCh\$	Property, plant & equipment, Gross ThCh\$	Accumulated depreciation ThCh\$	Property, plant & equipment, Net ThCh\$		
Land	24,411,498	-	24,411,498	24,444,737	-	24,444,737		
Buildings	943,660,739	(624,050,211)	319,610,528	928,054,287	(605,678,051)	322,376,236		
Transport equipments	534,853	(529,988)	4,865	534,853	(528,366)	6,487		
Supplies and accessories	33,767,425	(30,826,911)	2,940,514	33,679,434	(30,082,377)	3,597,057		
Office equipments	3,393,481	(2,200,943)	1,192,538	3,096,118	(2,013,224)	1,082,894		
Construction in progress	147,571,501	-	147,571,501	159,862,603	-	159,862,603		
Information equipment	86,677,765	(67,784,089)	18,893,676	85,026,346	(60,484,509)	24,541,837		
Network and communications equipment (1) Property, plant and equipment under	3,410,497,115	(2,726,021,380)	684,475,735	3,313,843,987	(2,628,694,962)	685,149,025		
financial leases	5,304,293	(4,983,327)	320,966	5,304,293	(4,976,869)	327,424		
Other property, plant & equipment (2)	293,458,585	(244,586,878)	48,871,707	286,339,806	(230,353,882)	55,985,924		
Total	4,949,277,255	(3,700,983,727)	1,248,293,528	4,840,186,464	(3,562,812,240)	1,277,374,224		

<sup>(1)</sup> As of September 30, 2017 and December 31, 2016 this heading includes an allowance in the amount of ThCh\$ 19,033,369 and ThCh\$ 17,161,751, respectively, corresponding to the estimated cost of dismantling telecommunications infrastructure microwave antennas. The obligation is presented under non-current liabilities, in other non-current provisions.

<sup>(2)</sup> Includes general equipment and subscriber equipment.





# 15. Property, plant and equipment, continued

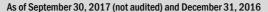
b) As of September 30, 2017 the movements of property, plant and equipment items are as follows:

Movements	Land	Buildings, net	Transport equipments, Net	Supplies and accessories, net	Office equipment, net	Construction in progress Net	Information equipment, net	Network and communications equipment, net	Property, plant and equipment under financial leases, net	Other property, plant & equipment, net	Property, plant and equipment, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance as of 01.01.2017	24,444,737	322,376,236	6,487	3,597,057	1,082,894	159,862,603	24,541,837	685,149,025	327,424	55,985,924	1,277,374,224
Additions						152,274,214					152,274,214
Retirements	(33,239)	(815,330)					(1,128)	1,198,305		(18,654,334)	(18,305,726)
Acc, Dep, retirements		669,917					1,128	(1,211,789)		18,603,129	18,062,385
Depreciation expense		(19,042,077)	(1,622)	(744,534)	(187,719)		(7,300,708)	(96,114,629)	(6,458)	(32,836,125)	(156,233,872)
Other Increase (decrease) (1)		16,421,782		87,991	297,363	(164,565,316)	1,652,547	95,454,823		25,773,113	(24,877,697)
Movements, subtotal	(33,239)	(2,765,708)	(1,622)	(656,543)	109,644	(12,291,102)	(5,648,161)	(673,290)	(6,458)	(7,114,217)	(29,080,696)
Ending balance as of 09.30.2017	24,411,498	319,610,528	4,865	2,940,514	1,192,538	147,571,501	18,893,676	684,475,735	320,966	48,871,707	1,248,293,528

<sup>(1)</sup> Incl Includes movement of transfers from construction in progress to intangible assets in the amount of ThCh\$ 24,877,697 (Note 13b).

As of September 30, 2017, the property, plant and equipment items that are fully depreciated and still in use are detailed as follows:

	Land	Buildings, gross	Transport equipments, gross	Supplies and accessories, gross	Office equipment, gross	Construction in progress gross	Information equipment, gross	Network and communications equipment, gross	Property, plant and equipment under financial leases, gross	Other property, plant & equipment, gross	Property, plant and equipment, gross
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Fully depreciated assets still in use	-	282,160,842	513,226	25,467,065	716,470	-	53,396,944	2,051,850,416	-	180,986,773	2,595,091,736





# 15. Property, plant and equipment, continued

c) As of December 31, 2016 the movements of property, plant and equipment items are as follows:

Movements	Land	Buildings, net	Transport equipments, net	Supplies and accessories, net	Office equipment, net	Construction in progress Net	Information equipment, net	Network and communications equipment, net	Property, plant and equipment under financial leases, net	Other property, plant & equipment, net	Property, plant and equipment, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance as of 01.01.2016	24,342,330	323,563,103	10,227	3,941,545	1,301,644	208,280,368	16,293,940	681,892,632	334,528	76,584,303	1,336,544,620
Additions	-	-	-	-	-	286,746,018	-	-	-	-	286,746,018
Retirements	(616,778)	(12,533,894)	-	(10,863)	(2,755)	-	(1,265,164)	(123,152,243)	-	(60,498,231)	(198,079,928)
Acc, Dep, retirements	-	7,041,731	-	7,785	2,043	-	1,265,162	120,196,346	-	60,229,109	188,742,176
Depreciation expense	-	(25,883,817)	(3,740)	(1,018,756)	(235,817)	-	(7,743,585)	(131,950,490)	(7,104)	(58,814,636)	(225,657,945)
Other Increase (decrease) (1)	719,185	30,189,113	-	677,346	17,779	(335,163,783)	15,991,484	138,162,780	-	38,485,379	(110,920,717)
Movements, subtotal	102,407	(1,186,867)	(3,740)	(344,488)	(218,750)	(48,417,765)	8,247,897	3,256,393	(7,104)	(20,598,379)	(59,170,396)
Ending balance as of 12.31.2016	24,444,737	322,376,236	6,487	3,597,057	1,082,894	159,862,603	24,541,837	685,149,025	327,424	55,985,924	1,277,374,224

<sup>(1)</sup> Includes the movement of transfer of construction in progress to intangible assets ThCh\$ (109,551,272) (Note 13b), elimination of ThCh \$(1,368,425) from profitability for the year of Telefónica Chile Servicios Corporativos arising from labor that Telefónica Chile S.A. and Telefónica Móviles Chile S.A. capitalized, and transfers from inventory to investment projects in the amount of ThCh\$ (1,020) (Note 13b).

As of December 31, 2016 the property, plant and equipment items that are fully depreciated and still in use are detailed as follows:

	Land	Buildings, gross	Transport equipments, gross	Supplies and accessories, gross	Office equipment, gross	Construction in progress gross	Information equipment, gross	Network and communications equipment, gross	Property, plant and equipment under financial leases, gross	Other property, plant & equipment, gross	Property, plant and equipment, gross
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Fully depreciated assets still in use	-	275,488,337	513,226	25,438,956	712,253	-	50,765,205	1,981,531,238	-	150,189,882	2,484,639,097

As of September 30, 2017 (not audited) and December 31, 2016



#### 15. Property, plant and equipment, continued

Additions for the period 2017 fundamentally show the effect of incorporation of customer residential equipment (fixed telephone and broadband), long-distance transmission and voice and data equipment.

As of September 30, 2017 Property, plant and equipment items originating from net financial lease operations amount to ThCh\$320,966 in the categories of buildings and the other property, plant and equipment, As of December 31, 2016, the amount for this concept was ThCh\$327,424.

In the normal course of business, the Company monitors both new and existing assets and their depreciation rates, adjusting for technological evolution and development of markets in which we compete.

No significant obligations were identified after reviewing financial lease agreements for the real estate that the Company has with private entities and government organization involving the location of certain of the Company's assets in those installations, such as switchboard equipment, radio stations, antennas and other equipment in relation to possible obligations at the end of the contract, considering their term and renewal conditions. In cases where the lease contracts were not renewed no significant withdrawal costs were incurred. Considering the above and the nature of the real estate lease agreements, the Company has established a provision for dismantling costs presented in other non-current provisions (Note 19b).

#### 16. Other current and other non-current financial liabilities

The composition of other current and other non-current financial liabilities that accrue interest is as follows:

		09.30.2	017	12.31.2016		
Concepts		Current ThCh\$	Non-current ThCh\$	Current ThCh\$	Non-current ThCh\$	
Bank loans	(a)	1,950	94,947,278	65,384,901	99,551,945	
Unguaranteed obligations (Bonds)	(b)	8,496,691	692,124,963	6,117,450	656,843,352	
Hedge instruments	(see note 18.2)	11,959,536	9,982,159	7,883,092	7,758,555	
Others financials debts		196	-	-	-	
Total	_	20,458,373	797,054,400	79,385,443	764,153,852	

As of September 30, 2017 (not audited) and December 31, 2016



# 16. Other current and other non-current financial liabilities, continued

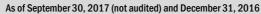
As of September 30, 2017 the movements composition of current and non-current financial assets and liabilities from financial activities are as follows:

		Cash	flows	Othe	er items than chash f	low		
Conciliation Current financial assets and liabilities	31.12.2016	Upward	Low Ex	change rate	Accrued interest	Others movements	30.09.2017	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Banks loans (1)	65,384,901	-	(66,295,784)	16,712,449	1,950	(15,801,566)	1,950	
Unguaranteed obligations (Bonds) (2)	6,117,450	-	(17,762,233)	-	8,496,691	11,644,783	8,496,691	
Hedge instruments	7,827,440	16,395,600	(7,807,689)	(8,617,640)	3,180,170	981,655	11,959,536	
Comercial mandate to related companies	11,022,372	4,670,000	(8,398,000)	-	-	6,360,628	13,655,000	
Financial loans to related companies	(115,336,015)	-	(4,277,850)	(7,887,280)	(632,371)	-	(128,133,516)	
Dividends	-	-	(64,385)	-	-	-	(64,385)	
Others	-	-	(4,056,953)	-	-	6,625,131	2,568,178	
Total	(24,983,852)	21,065,600	(108,662,894)	207,529	11,046,440	9,810,631	(91,516,546)	

		Cash fi	lows	Ott	Other items tan chash flow					
Conciliation Non-current financial assets and liabilities	31.12.2016	Upward	Low	Exchange rate	Accrued interest	Others movements	30.09.2017			
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$			
Banks loans	99,551,945	-		- 4,725,973	-	(9,330,640)	94,947,278			
Unguaranteed obligations (Bonds) (2)	656,843,352	48,795,050		- 17,784,347	-	(31,297,786)	692,124,963			
Hedge instruments	7,758,555	-		- 3,367,500	-	(1,143,896)	9,982,159			
Total	764,153,852	48,795,050		- 25,877,820	-	(41,772,322)	797,054,400			

<sup>(1)</sup> As of September 30, 2017, the cash flow movements in current of Banks loans are the amount to ThCh\$ 64,488,450 of debt amortization and ThCh\$ 1,807,334 of interest payment.

<sup>(2)</sup> As of September 30, 2017, the cash flow movements in current of Unguaranteed obligations are the amount to ThCh\$17,762,233 of interest payments and upward of new debt in the non-current.





### 16. Other current and other non-current financial liabilities, continued

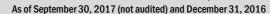
As of September 30, 2017 the movements composition of current and non-current financial liabilities from financial activities are as follows:

		Cas	h flows	Othe	er items than chash f	low	
Conciliation Current financial assets and liabilities	31.12.2015	Upward	Upward I	Exchange rate	Accrued interest	Others movements	30.09.2016
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Banks loans (1)	99,038,259	-	(3,478,767)	72,274	1,334,496	17,371,992	114,338,254
Unguaranteed obligations (Bonds) (2)	122,853,876	-	(62,659,600)	(12,445,410)	10,345,466	70,586,766	128,681,098
Hedge instruments	5,135,036	12,967,850	(5,923,679)	8,578,813	5,612,600	(14,105,830)	12,264,790
Comercial mandate to related companies	23,926,955	36,177,000	(36,525,188)	-	-	(8,304,954)	15,273,813
Financial loans to related companies	(6,001,678)	(739,130)	-	249,013	-	-	(6,491,795)
Dividends	-	-	(71,673)	-	-	-	(71,673)
Financial leases	122,871	-	(122,100)	-	-	(771)	-
Others	11,904,146	-	(30,811,317)	-	-	652,756	(18,254,415)
Total	256 979 465	48 405 720	(139 592 32	I) (3 545 310)	17 292 562	66 199 959	245 740 072

		Cash f	lows		Oth			
Conciliation Current financial assets and liabilities	31.12.2015	Upward	Upward		Exchange rate	Accrued interest	Others movements	30.09.2016
	ThCh\$	ThCh\$	ThCh\$		ThCh\$	ThCh\$	ThCh\$	ThCh\$
Banks loans (1)	68,972,097	99,057,000		-	352,888	-	(70,551,837)	97,830,148
Unguaranteed obligations (Bonds) (2)	577,629,977	95,191,656		-	21,702,636	-	(44,303,684)	650,220,585
Hedge instruments	7,656,345	-		-	-	-	(7,656,345)	-
Comercial mandate to related companies	21,181,406	-		-	-	741,156	-	21,922,562
Total	675,439,825	194,248,656		-	22,055,524	741,156	(122,511,866)	769,973,295

<sup>(1)</sup> As of September 30, 2016, the cash flow movements in current of Banks loans are the amount to ThCh\$ 1,036,105 of debt amortization and ThCh\$ 2,442,662 of interest payment and upward of new debt in the non-current.

<sup>(2)</sup> As of September 30, 2016, the cash flow movements in current of Unguaranteed obligations are the amount to ThCh\$ 46,226,600 of debt amortization and ThCh\$ 16,433,000 of interest payment and upward of new debt in the non-current.





# 16. Other current and other non-current financial liabilities, continued

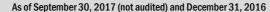
a) As of September 30, 2017 the detail of bank loans is as follows:

Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Bilateral Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.030.000-7	Bank of Tokyo	Tokyo	USD	At expiry	1.47%	1.23%	MMUS\$150	2021

	Debtor taxpayer		Debtor		Nominal amounts (capital in thousands) To Maturity										
Classes	No	Debtor	country	Creditor	Up to 90 days ThCh\$	90 days to 1 years ThCh\$	1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 years ThCh\$	4 to 5 years ThCh\$	Total 3 to 5 years ThCh\$	5 years and over ThCh\$	Total nominal amounts in local currency ThCh\$	
Bilateral Loan (1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Bank of Tokyo				_		99,057,000	_	99.057.000	_	99.057.000	
	Total								-	99,057,000	-	99,057,000	-	99,057,000	

					Cur	rent		Non-current Non-current							
Classes	Classes Debtor taxpayer Debtor	Dobtos	Debtor	Creditor	To Maturity		Total current as				To Maturity				Total Non-current
Classes		Debtor	country	Cieuloi	Up to 90 days ThCh\$	90 days to 1 years ThCh\$	of 09.30.2017 ThCh\$	1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 years ThCh\$	4 to 5 years ThCh\$	Total 3 to 5 years ThCh\$	5 years and over ThCh\$	— as of 09.30.2017 ThCh\$
Crédito Bilateral (1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Bank of Tokyo	1,950	-	1,950	-			94,947,278	-	94,947,278	-	94.947.278
	Total		•		1.950	-	1,950		•		94,947,278	-	94,947,278	-	94,947,278

<sup>(1)</sup> On April 15, 2016, an international loan was obtained from The Bank of Tokyo-Mitsubishi and Export Development Canada in the amount of US\$ 150 million (Ch\$ 99,057 million).





# 16. Other current and other non-current financial liabilities, continued

a) As of December 31, 2016 the detail of bank loans is as follows:

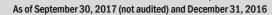
Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal Value	Тепп
Bilateral Loan(1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.030.000-7	Bank of Tokyo	Tokyo	USD	At expiry	1.47%	1.23%	MMUS\$150	2021
Syndicated Loan (2)	90.635.000-9	Telefónica Chile S.A.	Chile	Foreign	Sovereing Bank N.A.	USA	USD	At expiry	2.52%	2.14%	MMUS97.5	2017

								Nom	inal amounts (capit To Maturi		ands)				
Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor	Up to 90 Days ThCh\$	90 days to 1 Years ThCh\$	1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 Years ThCh\$	у	to 4 ears hCh\$	4 to 5 Years ThCh\$	Total 3 to 5 Years ThCh\$	5 years and Over ThCh\$	Total nominal amounts in local currency ThCh\$
Bilateral Loan (1)	87.845.500-2	Telefónica Móviles Ch S.A	ile Chile	Bank of Tokyo						-	-	99,057,000	99,057,000	-	99,057,000
Syndicated Loan (2)	90.635.000-9	Telefónica Chile S.A.	Chile	Sovereing Bank N.A.		47,775,000				-	-		-	-	47,775,000
	Total					47,775,000				-	-	99,057,000	99,057,000	-	146,832,000

					Cun	rent						Non-current				
	Debtor taxpayer	B.11.	Debtor		To Ma	turity	Total current as					To Maturity				Total Non-current
Classes Deptor taxpayer No		Debtor	country	Creditor	Up to 90 days ThCh\$	90 days to 1 years ThCh\$	of 12.31.2016 ThCh\$	1 to 2 Years ThCh\$	2 to Year ThCh	rs	Total 1 to 3 Years ThCh\$	3 to 4 Years ThCh\$	4 to 5 Years ThCh\$	Total 3 to 5 Years ThCh\$	5 years and Over ThCh\$	as of 12.31.2016 ThCh\$
Bilateral Loan (1)	87.845.500-2	Telefónica Móviles Cl S.A	nile Chile	Bank of Tokyo	51,683	-	51,683		-	-	-	-	99,551,945	99,551,945	-	99,551,945
Syndicated Loan (2)	90.635.000-9	Telefónica Chile S.A.	Chile	Sovereing Bank N.A.	-	65,333,218	65,333,218		-	-	-	-	-	-	-	-
	Total				51,683	65,333,218	65,384,901			-	-	-	99,551,945	99,551,945	-	99,551,945

<sup>(1)</sup> On April 15, 2016, an international loan was obtained from The Bank of Tokyo-Mitsubishi and Export Development Canada in the amount of US\$ 150 million (Ch\$ 99,057 million).

<sup>(2)</sup> An international 5-year bullet loan was signed on April 3, 2012 with Sovereing Bank N.A., subsidiary of Santander in the United States, for US\$ 97.5 million with an annual interest rate of libor + 1.95%.



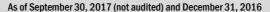


# 16. Other current and other non-current financial liabilities, continued

b) As of September 30, 2017 the detail of unguaranteed obligations (Bonds) is as follows:

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominai value	Term
Series Bond F (1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At expiry	3.82%	3.60%	MM UF 3	2023
Series Bond G (2)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At expiry	2.01%	2.20%	MM UF 2	2020
Series Bond I (3)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At expiry	2.00%	1.95%	MM UF 2	2020
Series Bond K (4)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	CLP	At expiry	4.91%	4.90%	MM\$ 94,410	2021
Series Bond 144A (5)	90.635.000-9	Telefónica Chile S.A.	Chile	Foreign	The Bank of New York Mellon	USA	USD	At expiry	4.06%	3.88%	MMUSD 500	2022
Series Bond Q (6)	90.635.000-9	Telefónica Chile S.A.	Chile	97.004.000-5	Banco Chile	Chile	CLP	At expiry	6.17%	5.75%	MM\$47,000	2019
Series Bond T (7)	90.635.000-9	Telefónica Chile S.A.	Chile	97.004.000-5	Banco Chile	Chile	CLP	At expiry	6.09%	4.90%	MM\$ 48,000	2023

								Noi	ninal amounts (cap	ital in thousands)				
	B-144		B.14						To Matu	rity				Total nominal
Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor	Up to 90 days ThCh\$	90 days to 1 years ThCh\$	1 to 2 Years ThCh\$	2 to 3 Years ThCh\$	Total 1 to 3 Years ThCh\$	3 to 4 Years ThCh\$	4 to 5 Years ThCh\$	Total 3 to 5 Years ThCh\$	5 years and Over ThCh\$	amounts in local currency ThCh\$
Series Bond F (1)	87.845.500-2	Telefónica Móviles Chile S.A Telefónica Móviles Chile	Chile	Banco Santander	-	-	-	-	-	-	-	-	66.928.680	66.928.680
Seires Bond G (2)	87.845.500-2	S.A Telefónica Móviles Chile	Chile	Banco Santander	-	-	-	50,108,620	50,108,620	-	-	-	-	50.108.620
Series Bond I (3)	87.845.500-2	S.A Telefónica Móviles Chile	Chile	Banco Santander	-	-	-	50,317,080	50,317,080	-	-	-	•	50.317.080
Series Bond K (4)	87.845.500-2	S.A	Chile	Banco Santander The Bank of New York	-	-	-	-	-	94,410,000	-	94,410,000	-	94.410.000
Series Bond 144A (5)	90.635.000-9	Telefónica Chile S.A.	Chile	Mellon	-		-	-	-	-	236,400,000	236,400,000	-	236.400.000
Series Bond Q (6)	90.635.000-9	Telefónica Chile S.A.	Chile	Banco Chile	-	-	47,000,000	-	47,000,000	-	-	-	-	47.000.000
Series Bond T (7)	90.635.000-9	Telefónica Chile S.A.	Chile	Banco Chile	-	-	-	-	-	-	-	-	48.000.000	48.000.000
Total		·			-	-	47,000,000	100,425,700	147,425,700	94,410,000	236,400,000	330,810,000	114,928,680	593,164,380





# 16. Other current and other non-current financial liabilities, continued

b) As of September 30, 2017 the detail of unguaranteed obligations (Bonds) is as follows, continued:

					Current						Non-current				
Classes	Debtor taxpayer	Debtor	Debtor	Creditor	To Matu	urity	Total current as				To Maturity				Total Non-current
Ulasses	No,	Desici	country	oreunor	Up to 90 days ThCh\$	90 days to 1 year ThCh\$	of 09.30.2017 ThCh\$	1 to 2 Years ThCh\$	2 to 3 Years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 Years ThCh\$	4 to 5 Years ThCh\$	Total 3 to 5 years ThCh\$	5 years and over ThCh\$	as of 09.30.2017 ThCh\$
Serie Bond F (1)	87.845.500-2	Telefónica Móviles Chile S.A Telefónica Móviles	Chile	Banco Santander Banco	1,395,566	-	1,395,566	-	-	-	-	-	-	79.060.986	79.060.986
Serie Bond G (2)	87.845.500-2	Chile S.A Telefónica Móviles	Chile	Santander Banco	325,090	-	325,090	-	53,573,814	53,573,814	-	-	-	-	53.573.814
Serie Bond I (3)	87.845.500-2	Chile S.A Telefónica Móviles	Chile	Santander Banco	-	132,137	132,137	-	53,235,956	53,235,956	-	-	-	-	53.235.956
Serie Bond K (4)	87.845.500-2	Chile S.A	Chile	Santander The Bank of New York	-	202,023	202,023	-	-	-	94,380,803	-	94,380,803	-	94.380.803
Serie Bond 144A (5)	90.635.000-9	Telefónica Chile S.A.	Chile	Mellon	5,774,704	-	5,774,704	-	-	-	-	316,815,837	316,815,837	-	316.815.837
Serie Bond Q (6)	90.635.000-9	Telefónica Chile S.A.	Chile	Banco Chile	-	117,777	117,777	46,739,360		46,739,360	-	-	-	-	46.739.360
Serie Bond T (7)	90.635.000-9	Telefónica Chile S.A.	Chile	Banco Chile	-	549,394	549,394	-		-	-	-	-	48.318.207	48.318.207
	Total				7,495,360	1,001,331	8,496,691	46,739,360	106,809,770	153,549,130	94,380,803	316,815,837	411,196,640	127,379,193	692,124,963

<sup>(1)</sup> On October 15, 2013, a placement was made in the local market for a 10-year bullet bond in the amount of UF3,000,000, maturing on October 4, 2023.

<sup>(2)</sup> On July 23, 2015, a placement was made in the local market for a 5-year bullet bond in the amount of UF 2,000,000, maturing on June 20, 2020, with no covenants or control clauses.

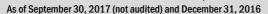
<sup>(3)</sup> On August 20, 2015, a placement was made in the local market for a 5-year bullet bond in the amount of UF 2,000,000, maturing on August 14, 2020, with no covenants or control clauses.

<sup>(4)</sup> On September 13, 2016, a placement was made in the local market for a 5-year bullet bond in the amount of ThCh\$ 94,410,000, maturing on September 13, 2021, with no covenants or control clauses.

<sup>5)</sup> On October 12, 2012, Telefónica Chile S.A. issued 10-year Reg S 144A bullet bonds in the American capitals market in the amount of US\$500,000,000 (equivalent to ThCh\$236,400,000 historical), in US dollars, at an effective annual interest rate of 3.887%, maturing on October 12, 2022. Placement banks were Banco Bilbao Vizcaya Argentaria, S.A., Citigroup Global Markets Inc., and J.P. Morgan Securities LLC. Funds resulting from the issuance shall be destined to refinancing of liabilities and other corporate purposes.

<sup>(6)</sup> On March 26, 2014, Telefónica Chile S.A. placed a series 0, 5-year bullet bond in the local market in the amount of ThCh\$ 47,000,000 at a nominal annual rate of 5.75%, maturing on March 14, 2019. The amount collected by this operation amounted to MCh\$46,406.

<sup>(7)</sup> On January 5, 2017, Telefónica Chile S.A. placed series T, 5-year Bond in the local market in the amount of MCh\$ 48,000 at a nominal annual rate of 4.9%, maturing on July 5, 2023. The amount collected by this operation amounted to MCh\$48,795.



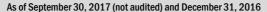


# 16. Other current and other non-current financial liabilities, continued

b) As of December 31, 2016 the detail of unguaranteed obligations (Bonds) is as follows:

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal Value	Term
Series Bond F (1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At expiry	3.82%	3.60%	MM UF 3	2023
Series Bond G (2)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At expiry	2.01%	2.20%	MM UF 2	2020
Series Bond I (3)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	UF	At expiry	2.00%	1.95%	MM UF 2	2020
Series Bond K (4)	90.635.000-9	Telefónica Móviles Chile S.A	Chile	97.036.000-K	Banco Santander	Chile	CLP	At expiry	4.91%	4.90%	MM\$ 94,410	2021
Series Bond 144A (5)	90.635.000-9	Telefónica Chile S.A.	Chile	Foreign	The Bank of New York Mellon	USA	USD	At expiry	4.06%	3.88%	MMUSD 500	2022
Series Bond Q (6)	90.635.000-9	Telefónica Chile S.A.	Chile	97.004.000-5	Banco Chile	Chile	CLP	At expiry	6.17%	5.75%	MM\$47.000	2019

								Nom	ninal amounts (capi	ital in thousands)				
									To Matu	ity				Total nominal
Classes	Debtor taxpayer No.	Debtor	Debtor Country	Creditor	Up to 90 days ThCh\$	90 days to 1 years ThCh\$	1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 years ThCh\$	4 to 5 years ThCh\$	Total 3 to 5 years ThCh\$	5 years and over ThCh\$	Amounts in local currency ThChh\$
Series Bond F (1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-			-		-	66,928,680	66,928,680
Series Bond G (2)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	50,108,620	-	50,108,620	-	50,108,620
Series Bond I (3)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	50,317,080	-	50,317,080	-	50,317,080
Series Bond K (4)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	-	-	-	-	-	94,410,000	94,410,000	-	94,410,000
Series Bond 144A (5)	90.635.000-9	Telefónica Chile S.A.	Chile	The Bank of New York Mellon	-					-	236,400,000	236,400,000	-	236,400,000
Series Bond Q (6)	90.635.000-9	Telefónica Chile S.A.	Chile	Banco Chile	-	-	47,000,000	-	47,000,000	-	-	_	-	47,000,000
Total					-	-	47,000,000	-	47,000,000	100,425,700	330,810,000	431,235,700	66,928,680	545,164,380





# 16. Other current and other non-current financial liabilities, continued

b) As of December 31, 2016 the detail of unguaranteed obligations (Bonds) is as follows, continued:

					Cui	rent					Non-currer	nt			
Classes	Debtor taxpayer	Debtor	Debtor	Creditor	To Ma	aturity	Total current as				To Maturit	y			Total Non-current as
Ciassos	No,	Destail	country	Geditor	Up to 90 days ThCh\$	90 days to 1 years ThCh\$	of 31.12.2017 ThCh\$	1 to 2 Years ThCh\$	2 to 3 Years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 Years ThCh\$	4 to 5 Years ThCh\$	Total 3 to 5 years ThCh\$	5 years and Over ThCh\$	of 31.12.2017 ThCh\$
Series Bond F (1)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	681,866	681,866	-	-	-	-	-	-	78,046,970	78,046,970
Series Bond G (2)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	-	34,843	34,843	-	-		53,021,574	-	53,021,574	-	53,021,574
Series Bond I (3)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander	386,261	-	386,261	-			52,600,159		52,600,159	-	52,600,159
Series Bond K (4)	87.845.500-2	Telefónica Móviles Chile S.A	Chile	Banco Santander The Bank of New York	1,368,718	-	1,368,718	-	-	-	-	94,378,258	94,378,258	-	94,378,258
Series Bond 144A (5)	90.635.000-9	Telefónica Chile S.A.	Chile	Mellon	-	2,850,765	2,850,765	-	-	-	-	-	-	332,181,886	332,181,886
Series Bond Q (6)	90.635.000-9	Telefónica Chile S.A.	Chile	Banco Chile	794,997		794,997	-	46,614,505	46,614,505	-			-	46,614,505
	Total				2,549,976	3,567,474	6,117,450		46,614,505	46,614,505	105,621,733	94,378,258	199,999,991	410,228,856	656,843,352

- (1) On October 15, 2013, a placement was made in the local market in the amount of UF3,000,000 for a 10-year term bullet, maturing on October 4, 2023.
- (2) On July 23, 2015, a 5-year bullet bond was placed in the local market in the amount of UF 2,000,000, maturing on June 20, 2020, with no covenants or control clauses.
- (3) On August 20, 2015, a 5-year bullet bond was placed in the local market in the amount of UF 2,000,000, maturing on August 14, 2020, with no covenants or control clauses.
- (4) On September 13, 2016, a 5-year bullet bond was placed in the local market in the amount of ThCh\$ 94,410,000, maturing on September 13, 2021, with no covenants or control clauses.
- (5) On October 12, 2012, Telefónica Chile S.A. issued 10-year Reg S 144A bullet bonds in the American capitals market in the amount of U\$\$500,000,000 (equivalent to ThCh\$236,400,000 historical), in US dollars, at an effective annual interest rate of 3.887%, maturing on October 12, 2022. Placement banks were Banco Bilbao Vizcaya Argentaria, S.A., Citigroup Global Markets Inc, and J.P. Morgan Securities LLC. Funds resulting from the issuance shall be destined to refinancing of liabilities and other corporate purposes.
- (6) On March 26, 2014, Telefónica Chile S.A. placed a 5-year, series Q bullet bond in the local market in the amount of MCh\$ 47,000, at a nominal annual rate of 5.75%, maturing on March 14, 2019. The amount collected in this operation was MCh\$46,406.

As of September 30, 2017 (not audited) and December 31, 2016



## 17. Trade and other payables

a) The composition of Trade and other payables is as follows:

Concepts	09.30.2017	12.31.2016
	ThCh\$	ThCh\$
Debts due to purchases or services provided, invoiced (1)	92,531,149	117,487,536
Real property providers, invoiced	27,871,480	70,613,906
Debts due to purchases or services provided, provisioned (1)	89,076,418	69,516,830
Payables to employees	24,452,798	33,448,318
Real property providers, provisioned	19,577,376	25,975,454
Dividends pending payment	310,398	406,998
Total	253,819,619	317,449,042

(1) "Debts from purchases or services rendered" corresponding to foreign and domestic suppliers, for the period ended as of September 30, 2017 and December 31, 2016 are detailed as follows:

	Debts due to purchases or services provided	09.30.2017	12.31.2016
		ThCh\$	ThCh\$
Domestic		162,591,683	160,011,971
Foreign		19,015,884	26,992,395
	Total	181,607,567	187,004,366

# b) Accounts payable payment terms

The Company has a policy of paying its suppliers in an average period of 60 days as of the date of reception of the respective invoice. There are cases in which due to specific circumstances, other than general policy, the established period is not complied with, for example, contracts that have specific agreed-upon deadlines, or delay on the part of the supplier in the issuance of invoices, or the closing of agreements with suppliers for delivery of goods or providing of the service, etc.

The Company does not present interest associated to debts in this heading,

As of September 30, 2017 the main suppliers, in the Mobile operation are: Samsung Electronics Chile Ltda. with 12.0%, LG Electronics with 4.7%, Entel PCS Telecomunaciones S.A. with 8.4%, Atento Chile S.A. with 4.0%, and Huawei Device (Hong Kong) CO. LTD with 10.6%. As of December 31, 2016 the main suppliers were: Samsung Electronics Chile Ltda. with 14.86%, Atento Chile S.A. with 12.94%, Apple Chile Comercial Limitada with 11.36%, and LG Electronics with 7.99%.

As of September 30, 2017 the main suppliers, are the Ministry of Public Works with 9.9%, Ezentis Chile S.A. with 4.2%, CAM Servicios de Telecomunicaciones with 5.3%, Cobra Chile Servicios S.A. with 4.3%, Alcatel-Lucent de Chile S.A. with 4.0% and for December 31, 2016 the main suppliers are the ministry of Public Works with 7.29%, Ezentis Chile S.A. with 7.19%, Atento Chile S.A. with 6.70%, Coasin Instalaciones Ltda. with 6.50% and Cobra Chile Servicios S.A. with 6.44%

# As of September 30, 2017 (not audited) and December 31, 2016



# Trade and other payables, continued

# b) Accounts payable payment terms, continued

The terms of accounts payable to suppliers with up to date payments as of September 30, 2017 and December 31, 2016 are detailed as follows:

Suppliers with up to date payments As of 09.30,2017	Goods	Services	Total
	ThCh\$	ThCh\$	ThCh\$
Trade accounts to date			
Up to 30 days	26,623,929	79,708,155	106,332,084
From 31 to 60 days	-	-	-
From 61 to 90 days	-	-	-
Total	26,623,929	79,708,155	106,332,084
Average period of payment of up to date accounts	30	31	-

Suppliers with up to date payments As of 12.31.2016	Goods	Services	Total
	ThCh\$	ThCh\$	ThCh\$
Trade accounts to date			
Up to 30 days	74,191,784	93,043,370	167,235,154
From 31 to 60 days	-	5,343,229	5,343,229
From 61 to 90 days	-	-	-
Total	74,191,784	98,386,599	172,578,383
Average period of payment of up to date accounts	30	32	

The terms of accounts payable to suppliers with overdue payments as of September 30, 2017 and December 31, 2016 are detailed as follows:

Overdue trade accounts payable by term As of 09.30.2017	Goods	Services	Total
7.0 01 0010012021	ThCh\$	ThCh\$	ThCh\$
Overdue trade accounts payable by term			
Up to 30 days	431,455	2,514,204	2,945,659
From 31 to 60 days	3,049	841,136	844,185
From 61 to 90 days	196,728	207,378	404,106
From 91 to 120 days	166,865	2,449,441	2,616,306
From 121 to 180 days	408,831	6,810,835	7,219,666
More than 180 days	40,623	-	40,623
Total	1,247,551	12,822,994	14,070,545
Average payment period of overdue accounts	97	123	_

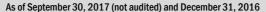
As of September 30, 2017 (not audited) and December 31, 2016



# 17. Trade and other payables, continued

b) Accounts payable payment terms, continued

Overdue trade accounts payable by term As of 12.31.2016	Goods	Services	Total
AS 01 12.31.2010	ThCh\$	ThCh\$	ThCh\$
Overdue trade accounts payable by term			
Up to 30 days	2,575,402	6,490,799	9,066,201
From 31 to 60 days	514,564	2,632,969	3,147,533
From 61 to 90 days	-	35,619	35,619
From 91 to 120 days	5,297	347,722	353,019
From 121 to 180 days	710,908	2,209,779	2,920,687
More than 180 days	-	-	-
Total	3,806,171	11,716,888	15,523,059
Average payment period of overdue accounts	80	112	



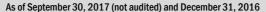


# 18. Financial instruments

# 1. Classification of financial instruments by nature and category

a) Details of financial instruments of assets classified by nature and category as of September 30, 2017 is as follows:

	ASSETS RECORDED AT FAIR VALUE								ASSETS DECO	ORDED AT AMORTIZE	TP COST	тот/	A)
			Financial				Valuation hierarchy		AGGETG REGG	NOLD AT AMORTIE	.D 0001	101	
Description of financial assets	Financial	Other financial assets	assets	Asset hedge	Subtotal of assets	Level 1	Level 2	Level 3		Investments	Subtotal of		
Poscipuoli vi mairiai assois	instrument expiry	at FV through P&L	avallable for sale	derivatives	at fair value	Market prices	Estimates based on other observable market data	Estimates not based on observable market data	Balance of financial assets at amortized cost	held to maturity	assets at amortized cost	Total Carrying amount	Total fair value
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Other participations	See note 6 b	3,857	6,167,120	-	6,170,977	6,167,120	3,857	-	-	-	-	6,170,977	6,170,977
Derivative instrument assets	See note 18-2	-	-	115,585,067	115,585,067	-	115,585,067	-	-	-	-	115,585,067	115,585,067
Deposits and pledges	See note 6 a	50,468	-	-	50,468	-	50,468	-	-	-	-	50,468	50,468
Non-current trade and other accounts receivable	See note 12	-	-	-	-	-	-	-	19,446,734	-	19,446,734	19,446,734	19,446,734
Non-current financial assets		54,325	6,167,120	115,585,067	121,806,512	6,167,120	155,639,392	-	19,446,734	-	19,446,734	141,253,246	141,253,246
Current trade accounts receivable		-	-	-	-	-	-	-	461,478,504	-	461,478,504	461,478,504	461,478,504
Current trade and other accounts receivable	See note 8 a	-	-	-	-	-	-	-	308,855,314	-	308,855,314	308,855,314	308,855,314
Account receivable from relate entities	See note 9 a	-	-	-	-	-	-	-	152,623,190	-	152,623,190	152,623,190	152,623,190
Current deposits and piedges		30,101,153	-	-	30,101,153	-	30,101,153	-	-	-	30,101,153	30,101,153	30,101,153
Short-term deposits	See note 5c	-	-	-	-	-	-	-	-	-	-	-	-
Current pledges and deposits	See note 6 a	30,101,153	-	-	30,101,153	-	30,101,153	-	-	-	30,101,153	30,101,153	30,101,153
Derivative instrument of assets	See note 18-2	-	-	3,735,018	3,735,018	-	3,735,018	-	-	-	-	3,735,018	3,735,018
Cash and cash equivalents	See note 5	-	-	-	-	-	-	-	155,192,057	-	155,192,057	155,192,057	155,192,057
Current financial assets		30,101,153	-	3,735,018	33,836,171	-	33,836,171	-	616,670,561	-	646,771,714	650,506,732	650,506,732
Total financial assets		30.155.478	6,167,120	119,320,085	155,642,683	6,167,120	189,475,563	-	636,117,295	-	666,218,448	791,759,978	791,759,978





# 18. Financial instruments, continued

# 1. Classification of financial instruments by nature and category, continued

a) Details of financial instruments of assets classified by nature and category as of December 31, 2016 is as follows:

	ASSETS RECORDED AT FAIR VALUE								ASSETS RECORDED AT AMORTIZED COST			TOTAL	
							Valuation hierarchy		AGGETG REG	ONDED AI AMORIE	LD 0031	101	IAL
Book the 48 contribution	Financial	Other financial assets	Financial assets	Asset hedge	Subtotal of assets	Level 1	Level 2	Level 3		Investments	Subtotal of		
Description of financial assets	instrument expiry	at FV through P&L	avallable for sale	derivatives	at fair value	Market prices	Estimates based on other observable market data	Estimates not based on observable market data	Balance of financial assets at amortized cost	held to maturity	assets at amortized cost	Total Carrying amount	Total fair value
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Others participations	See note 6 c	3,855	7,040,946	-	7,044,801	7,040,946	3,855	-	-	-	-	7,044,801	7,044,801
Derivative instrument assets	See note 18-2	-	-	133,745,075	133,745,075	-	133,745,075	-	-	-	-	133,745,075	133,745,075
Deposits and pledges	See note 6 a	50,468	-	-	50,468	-	50,468	-	-	-	-	50,468	50,468
Non-current trade and other accounts receivable	See note 12	-	-	-	-	-	-	-	19,210,095	-	19,210,095	19,210,095	19,210,095
Non-current financial assets		54,323	7,040,946	133,745,075	140,840,344	7,040,946	133,799,398	-	19,210,095	-	19,210,095	160,050,439	160,050,439
Current trade accounts receivable		-	-	-	-	-	-	-	375,135,767	-	375,135,767	375,135,767	375,135,767
Current trade and other accounts receivable	See note 8 a	-	-	-	-	-	-	-	243,664,414	-	243,664,414	243,664,414	244,490,841
Account receivable from relate entities	See note 9 a	-	-	-	-	-	-	-	131,471,353	-	131,471,353	131,471,353	131,471,353
Current deposits and piedges		56,680	-	-	56,680	-	56,680	-	-	-	-	56,680	56,680
Short-term deposits	See note 5c	-			-		-	-	-	-	-	-	-
Current pledges and deposits	See note 6 a	56,680	-	-	56,680	-	56,680	-	-	-	-	56,680	56,680
Derivative instrument of assets	See note 18-2	-	-	21,165,932	21,165,932	-	21,165,932	-	-	-	-	21,165,932	21,165,932
Cash and cash equivalents	See note 5	-	-	-	-	-	-	-	221,274,945	-	221,274,945	221,274,945	221,274,945
Current financial assets		56,680	-	21,165,932	21,222,612	-	21,222,612	-	596,410,712	-	596,410,712	617,633,324	617,633,324
Total financial assets		111.003	7,040,946	154,911,007	162,062,956	7,040,946	155,022,010	-	615,620,807	-	615,620,807	777,683,763	777,683,763

As of September 30, 2017 (not audited) and December 31, 2016



# 18. Financial instruments, continued

# 1. Classification of financial instruments by nature and category, continued

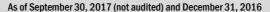
The book value of financial assets such as cash and cash equivalents and the current portion of accounts receivable from related entities approximates their fair values, due to the short-term nature of their expiries.

The book value of the current portion of trade and other accounts receivable approximates their fair values, due to the short-term nature of their expiries.

Instruments recorded under other current and non-current financial assets classified as financial assets at fair value through profit or loss and hedge derivatives are presented at their fair value in the Statement of Financial Position.

Financial instruments recorded under other non-current financial assets and classified as financial assets available for sale, mainly include the investment in Telefonica Brasil which is recorded at fair value (note 6).

Instruments recorded under other current financial assets classified as held to maturity mainly include time deposits maturing in more than 90 days.



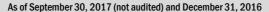


# 18. Financial instruments, continued

# 1. Classification of financial instruments by nature and category, continued

b) Details of financial instruments of liabilities classified by nature and category as of September 30, 2017 is as follows:

LIABILITES RECORDED AT FAIR VALUE									
				Valuation hierarchy			LIABILITIES RECORDED AT  AMORTIZED COST	TOTAL	
Description of financial liabilities	Financial Instrument expiry	Hedge derivative liabilities	Subtotal of liabilities at fair value	Level 1	Level 2	Level 3			
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data	Debits and Items payable	Total Carrying amount	Total Carrying amount
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Issuance of obligations and other non-current marketable	0						692.124.963	000 404 000	700 004 770
securities Non-current debts with loan entities	See note 16 b See note 16 a	-	-	-	-	-	94,947,278	692,124,963 94,947,278	720,034,778 94,947,278
Long-term hedge derivative instrument of liabilities	See note 10 a	9,982,159	9,982,159	_	9,982,159	-	34,341,210	9,982,159	9,982,159
Trade and other accounts payable		5,502,155	5,502,155	_	-	_	-	5,502,155	5,502,155
Accounts payable to related entities		_	_	-	-	_	-	-	-
Non-current financial liabilities		9,982,159	9,982,159	-	9,982,159	-	787,072,241	797,054,400	824,964,215
Issuance of short-term obligations and other marketable									
securities	See note 16 b	-	-	-	-	-	8,496,691	8,496,691	8,852,553
Short-term debts with credit entities	See note 16 a/c	-	-	-	-	-	1,950	1,950	1,950
Short-term derivative instrument of liabilities	See note 18-2	11,959,536	11,959,536	-	11,959,536	-	-	11,959,536	11,959,536
Trade and other accounts payable	See note 17	-	-	-	-	-	253,819,619	253,819,619	253,819,619
Accounts payable to related entities	See note 9 b	-	-	-	-	-	53,279,053	53,279,053	53,279,053
Current Other Financial Debt		-	-	-	-	-	196	196	196
Current financial liabilities		11,959536	11,959,536	-	11,959,536	-	315,597,509	327,557,045	327,912,907
Total financial liabilities		21,941,695	21,941,695	-	21,941,695	-	1,102,669,750	1,124,611,445	1,152,877,122





# 18. Financial instruments, continued

# 1. Classification of financial instruments by nature and category, continued

b) Details of financial instruments of liabilities classified by nature and category as of December 31, 2016 is as follows:

LIABILITES RECORDED AT FAIR VALUE											
					Valuation hierarchy		LIABILITIES RECORDED AT  AMORTIZED COST	TOTAL			
Description of financial liabilities	Financial instrument expiry	Hedge derivative liabilities	Subtotal of liabilities at fair value	Level 1	Level 2	Level 3					
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data	Debits and items payable	Total Carrying amount	Total Carrying amount		
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$		
Issuance of obligations and other non-current marketable											
securities	See note 16 b	-	-	-	-	-	656,843,352	656,843,352	662,402,564		
Non-current debts with loan entities	See note 16 a	-	-	-	-	-	99,551,945	99,551,945	99,551,945		
Long-term hedge derivative instrument of liabilities		7,758,555	7,758,555	-	7,758,555	-	-	7,758,555	7,758,555		
Trade and other accounts payable		-	-	-	-	-	-	-	-		
Accounts payable to related entities		-	-	-	-	-	-	-	-		
Non-current financial liabilities		7,758,555	7,758,555	-	7,758,555	=	756,395,297	764,153,852	769,713,064		
Issuance of short-term obligations and other marketable											
securities	See note 16 b	-	-	-	-	-	6,117,450	6,117,450	6,170,955		
Short-term debts with credit entities	See note 16 a/c	-	-	-	-	-	65,384,901	65,384,901	65,384,901		
Short-term derivative instrument of liabilities	See note 18-2	7,883,092	7,883,092	-	7,883,092	-	-	7,883,092	7,883,092		
Trade and other accounts payable	See note 17	-	-	-	-	-	317,449,042	317,449,042	317,449,042		
Accounts payable to related entities	See note 9 b	-	-	-	-	-	102,270,637	102,270,637	102,270,637		
Current financial liabilities		7,883,092	7,883,092	-	7,883,092	-	491,222,030	499,105,122	499,158,627		
Total financial liabilities		15,641,647	15,641,647	-	15,641,647	-	1,247,617,327	1,263,258,974	1,268,871,691		

As of September 30, 2017 (not audited) and December 31, 2016



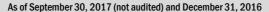
# 18. Financial instruments, continued

# 1. Classification of financial instruments by nature and category, continued

The book value of the current portion of accounts payable to related entities and trade accounts receivable approximates their fair values, due to the short-term nature of their due dates.

Instruments recorded under other current and non-current financial liabilities classified as financial liabilities at fair value through profit or loss and hedge derivatives are presented at their fair value in the statement of financial position.

Financial instruments recorded under other current and non-current financial liabilities which correspond to interest bearing loans, are generally recorded for the cash received, net of costs incurred in the transaction, These obligations are valued at amortized cost, using the effective interest rate method, and mainly include bank loans and unguaranteed obligations (bonds), among other things (note 16).





# 18. Financial instruments, continued

# 2. Hedging instruments

As of September 30, 2017, hedge instruments are detailed as follows:

		Net total as	Up to	90 days to			To Mat	urity		
		09.30.2017	90 days	1 year	Total o	urrent	1 to 3 years	3 to 5 years	Total no	n-current
Type of hedge	Underlying				Assets (note 6)	Liabilities (note 16)			Assets (note 6)	Liabilities (note 16)
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Exchange rate – cash flow hedge (1)	Supplier Debt	(789,367)	(1,502,671)	713,304	1,408,573	(2,197,940)	-	-	-	-
Exchange rate – fair value hedge (2)	Supplier Debt	(4,894,067)	(4,894,067)	-	294,884	(5,188,951)	-	-	-	-
Interest rate – cash flows hedge (4)	Financial Debt	(3,455,108)	(2,528,272)	(12,812)	2,031,561	(4,572,645)	-	(914,024)	5,708,422	(6.622.446)
Exchange rate and interest rate – fair value hedge (5)	Financial Debt	106,516,932	-	-	-	-	-	106,516,932	109,876,645	(3.359.713)
	Total	97,378,390	(8,925,010)	700,492	3,735,018	(11,959,536)		105,602,908	115,585,067	(9,982,159)

Hedge instruments have generated an effect on income of ThCh\$ (31,153,554), As of September 30, 2017 the accumulated effect on equity is ThCh\$ 10,460,087 (see note 22d).

# As of December 31, 2016, hedge instruments are detailed as follows:

		Net total as	Up to	90 days to			To Mat	urity		
		12,31,2016	90 days	1 year	Total o	urrent	1 to 3 years	3 to 5 years	Total ne	on-current
Type of hedge	Underlying				Assets	Liabilities			Assets	Liabilities (note
		ThCh\$	ThCh\$	ThCh\$	(note 6) ThCh\$	(note 16) ThCh\$	ThCh\$	ThCh\$	(note 6) ThCh\$	16) ThCh\$
Exchange rate – cash flow hedge (1)	Supplier Debt	775,689	(111,422)	887,111	2,320,112	(1,544,423)	-	-	-	-
Exchange rate – fair value hedge (2)	Supplier Debt	(97,878)	(97,878)	-	44,586	(142,464)	-	-	-	-
Interest rate – cash flows hedge (4)	Financial Debt	(4,395,293)	(5,171,117)	(172,718)	852,370	(6,196,205)	-	948,542	8,707,097	(7.758.555)
Exchange rate and interest rate – fair value hedge (5)	Financial Debt	142,986,842	-	17,948,864	17,948,864	-	-	125,037,978	125,037,978	-
	Total	139.269.360	(5,380,417)	18,663,257	21,165,932	(7,883,092)	-	125,986,520	133,745,075	(7,758,555)

Hedge instruments have generated an effect on income of ThCh\$ (22,102,715), As of December 31, 2016 the accumulated effect on equity is ThCh\$9,954,496 (see note 22d).

#### Description of hedge instruments:

- 1. Exchange rate cash flow hedge: This category includes derivative instruments used to hedge highly probable trade debt future cash flows.
- 2. Exchange rate fair value hedge: This category includes derivative instruments entered into to hedge existing commercial debt.
- 3. Interest rate hedging fair value: This category includes, derivative instruments entered into to hedge valuation of debt instruments at a variable interest rate.
- 4. Interest rate cash flows hedge: This category includes, derivative instruments entered into to hedge debt instrument interest rate risk, whose interest cash flows payable are denominated at a variable interest rate.
- 5. Exchange rate and interest rate fair value hedge: This category includes derivative instruments entered into to hedge foreign currency risk on debt instrument capital.

As of September 30, 2017 (not audited) and December 31, 2016



### 18. Financial instruments. continued

# 3. Valuation of hedging instruments

The Company has financial derivative valuation models that use local and international financial market interest rate curves, to determine cash flows associated to each derivative and to discount those cash flows to present value, once this valuation is obtained, it is compared to the valuation certificates provided to us by the banks. Should there be material differences, a review of the internal model is carried out and it is verified if the bank is making a correct valuation".

The main assumptions used in the valuation models of derivative instruments are as follows:

- a) Market assumptions such as spot prices and other price projections, credit risk (own and counterparty) and rates, using observable market information and through techniques commonly used among its participants.
- b) Discount rates like risk free rates and counterparty rates (based on risk profiles and information available in the market).
- c) In addition variables are incorporated to the model such as: volatility, correlation, regression formulas and market spread.

The methodologies and assumptions used to determine the fair value of financial derivative instruments are applied consistently from one year to another. The Company considers that what has been previously described is used in a fair manner, since it is in line with those used by the market and result in a measurement of fair value that is appropriate for the purposes of measuring the financial statements and disclosures. It should be noted that these disclosures are complete and adequate.

### 4. Fair value hierarchy of financial instruments

Financial instruments recognized at fair value in the statement of financial position are classified according to the following hierarchies (note 18.1):

- Level 1: Corresponds to methodologies of fair value measurement using market rates (without adjustments) in an active market considering the same assets and liabilities valued.
- Level 2: Corresponds to methodologies of fair value measurement using data on market rates, not included in Level 1, that are observable for assets and liabilities valued, whether directly (that is, as a price) or indirectly (that is, derived from a price).
- Level 3: Corresponds to methodologies of fair value measurement using valuation techniques that include information on assets and liabilities valued, which are not based on observable market information.

As of September 30, 2017 (not audited) and December 31, 2016



# 19. Other currents provisions

# a) The balance of currents provisions is detailed as follows:

Concepts	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Civil and regulatory	10,060,631	11,036,140
Total	10,060,631	11,036,140

As of September 30, 2017, civil and regulatory provisions are mainly composed of the OPS Limitada civil proceeding in the amount of ThCh\$ 9,421,788 (Note 27b).

Based on the progress of the proceedings, the Company's management considers that the provisions recorded in the financial statements adequately cover the litigation risks described in Note 27a, therefore they do not foresee that they will result in liabilities other than those recorde.

Due to the characteristics of the risks that cover these provisions, it is impossible to determine a reasonable payment date schedule.

As of September 30, 2017 and December 31, 2016 the movements in provisions is as follows:

Movements	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Beginning balance	11,036,140	1,557,784
Increase in existing provisions	721,414	11,799,856
Provision used	(1,696,923)	(2,321,500)
Movement subtotal	(975,509)	9,478,356
Ending balance	10,060,631	11,036,140

# b) Other non-currents provisions:

As of September 30, 2017 and December 31, 2016 the balance of other non-currents provisions is detailed as follows:

Concepts	09.30.2017	12.31.2016
	ThCh\$	ThCh\$
Dismantling provision	19,033,369	17,161,751
Non-currents provisions others	126,373	-
Total	19,159,742	17,161,751

Movements of the dismantling provision as of September 30, 2017 and as of December 31, 2016 are detailed as follows:

Movements	09.30.2017 ThCh\$	12.31.2016 ThCh\$	
Beginning balance	17,161,751	16,603,544	
Increase in existing provisions	1,173,565	676,372	
Financial restatement	698,053	1,334,926	
Derecognitions (1)	-	(1,453,091)	
Movement subtotal	1,871,618	558,207	
Ending balance	19,033,369	17,161,751	

<sup>(1)</sup> Corresponds to the value spun-off to Telxius Torres Chile S.A. (formerly Towerco Chile S.A.) due to the division of the Company in April 2016.

As of September 30, 2017 (not audited) and December 31, 2016



# 20. Employee benefits accrual

# a) Post employment benefits

The employee benefits provision corresponds to liabilities for future termination benefits that are estimated to be accrued for employees both in the general and private payroll, which are subject to severance pay whether through collective or individual employee contracts, and is recorded at actuarial value, determined using the projected credit unit method, Actuarial profits and losses on severance pay derived from changes in estimates in the turnover rates, mortality, salary increases or discount rate, are recorded in accordance with International Accounting Standard 19 R (IAS 19R), under other comprehensive income, affecting equity directly, procedure that the Company has applied since the beginning of the convergence application of the International Standard.

As of September 30, 2017 and December 31, 2016 current and non-current employee benefits accrual are as follows:

Concepts	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Current amount of liability recognized for termination benefits	6,714,726	5,989,507
Non-current amount of liability recognized for termination benefits	29,629,582	30,769,516
Total	36,344,308	36,759,023

As of September 30, 2017 and December 31, 2016 the movements for current employee benefits provisions are detailed as follows:

Movements	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Beginning balance	36,759,023	30,621,825
Service costs	515,983	2,085,703
Interest costs	1,244,752	1,503,624
Actuarial (profits)/losses, net due to experience	(911,786)	5,228,561
Benefits paid	(1,523,070)	(2,315,172)
Others	259,406	(365,518)
Movement subtotal	(414,715)	6,137,198
Ending balance	36,344,308	36,759,023

As of September 30, 2017 (not audited) and December 31, 2016



# 20. Employee benefits accrual, continued

# a) Post employment benefits, continued

# **Actuarial Hypotheses**

The hypotheses used for the actuarial calculation of employee benefits obligations are reviewed once a year, correspond to 2017 and 2016 fiscal years and are detailed as follows:

- Discount rate: An annual nominal rate of 4.89% and 4.51% are used as of September 30, 2017 and December 31, 2016 respectively, This rate must be representative of the time value of money, for which a risk-free rate is used represented by BCP (Central Bank of Chile Bonds issued in Chilean pesos) instruments, for a relevant term of close to 20 years.
- Incremental Salary Rate: An increase table is used according to the inflation projection established by the Central Bank of Chile, The rate used for the periods ended September 30, 2017 and December 31, 2016 was 3%.
- Mortality: The RV 2014 mortality tables established by the Superintendency of Securities and Insurance are used to calculate social life insurance reserves in Chile.
- Turnover rate: Based on the historical Company data, the rotation used for both periods are as follows:

benefit group	rotation rate resignation	rotation rate dismissal
Compensation frozen	0.38%	2.53%
Compensation post-frozen	3.77%	5.37%
Quotas system	2.73%	2.73%
Decease	2.73%	2.73%

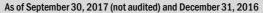
- **Years of service:** The Company assumes that the employees will remain until they are of legal retirement age, (women up to 60 years old and men up to 65 years old).

The model for calculating employee termination benefits has been prepared by an external qualified actuary, The model uses variables and market estimates in accordance with the methodology established by IAS 19 to determine this provision.

# b) Sensitivity of assumptions

Based on the actuarial calculation as of September 30, 2017, the sensitivity of the main assumptions has been reviewed, determining the following possible effects on equity:

Description	Base	Plus 1% ThCh\$	Less 1% ThCh\$
Discount rate	4.89%	(2,454,123)	2,754,858





# 20. Employee benefits accrual, continued

#### c) Expected cash flows

In accordance with the employee benefits obligation, future cash flows for the following periods are detailed as follows:

Description	1st year ThCh\$
Future payment cash flows	3,748,656

# d) Employee benefits expenses

Expenses recognized in the comprehensive income statement for this concept are composed of payroll for personnel hired by subsidiaries Telefónica Investigación y Desarrollo SpA and Telefónica Chile Servicios Corporativos Ltda. detailed as follows:

Concepts	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$	07.01.16 to 09.30.16 ThCh\$	09.30.2016 ThCh\$
Wages and salaries	29,154,650	94,978,618	30,272,093	92,957,499
Post employment benefit obligations expense	91,130	515,984	813,143	2,597,032
Total	29,245,780	95,494,602	31,085,236	95,554,531

# 21. Other current and non-current non-financial liabilities

Other non-financial liabilities are detailed as follows:

Concepts	09.30.20	017	12.31.	2016
Concepts	Current	Non-current	Current	Non-current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Deferred income	39,802,942	3,388,868	36,799,669	3,674,406
Services charged and not rendered	8,453,071	-	7,754,150	-
Top-up of prepayment cards (see Note 2 p)	5,138,382	-	5,334,465	-
Club Movistar (see Note 2 p)	3,590,239	-	4,063,018	-
Handsets sold and not activated (see Note 2 p)	17,181,653	-	10,319,846	-
Sale of telecommunications infrastructure (1)	68,629	475,152	68,629	509,189
Connection installments	101,233	118,957	114,467	163,057
Other Deferred income (2)	5,269,735	2,794,759	9,145,094	3,002,160
Subsidies	1,504,805	3,147,673	414,244	2,539,108
Subsidy for Tierra del Fuego base stations (3)	-	1,055,333	-	1,055,332
Puerto Natales and Cerro Castillo Fiber Optics Network Connectivity for service networks and Community	90,380	544,786	90,380	609,322
Telecommunications Centers	52,623	521,846	52,623	561,313
Extreme zones (4)	59,680	268,380	59,680	313,141
Telefónica Móvil public services Mobile telephone service to routes in the Region of	12,773	-	51,092	-
Antofagasta	-	-	69,628	-
Juan Fernandez Island Satellite links	27,455	757,328		
Research and Development	1,261,894	-	90,841	-
Other taxes (2)	22,617,601	-	25,605,501	-
Others non-financial liabilities	63,925,348	6,536,541	62,819,414	6,213,514

<sup>(1)</sup> Corresponds to income from sale of towers

<sup>(2)</sup> Current mainly includes self-financed projects in the amount of MCh\$3,406 and MCh\$3,667 and non-current includes revenue received from other operators for rights to use underwater cable in the amount of MCh\$1,327 and MCh\$1,883 and capacity sales in the amount of MCh\$841 and MCh\$922 as of September 30, 2017 and December 31, 2016 respectively.

<sup>(3)</sup> Corresponds to the subsidy provided by the government for the Tierra del Fuego project carried out in conjunction with Entel S.A.

<sup>(4)</sup> Corresponds to the subsidy granted by the Chilean Internal Revenue Service for extreme zones.

<sup>(5)</sup> Includes tax withholding, value added tax, pension and healthcare institutions and others.

# As of September 30, 2017 (not audited) and December 31, 2016



# 21. Other current and non-current non-financial liabilities, continued

Movements of deferred income and subsidies are detailed as follows:

Movements	09.30.2	017	12.31.2016	
Movements	Current	Non-current	Current	Non-current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Beginning balance	36,158,653	6,213,514	26,790,557	7,791,302
Endowments	267,100,120	2,195,813	363,136,655	2,173,692
Reduction/applications	(261,951,026)	(1,872,786)	(352,713,299)	(3,751,480)
Movement subtotal	5,149,094	323,027	10,423,356	(1,577,788)
Ending balance	41,307,747	6,536,541	37,213,913	6,213,514

# 22. Equity

The Company manages its capital for the purpose of safeguarding the capacity to continue as a going concern, for the purpose of generating returns to its shareholders and with the objective of maintaining a strong credit rating and prosperous capital ratio to support its businesses and guarantee ongoing and expedite access to the financial markets maximizing shareholder value. The Company manages its capital structure and adjusts it, in accordance with changes in existing economic conditions.

No changes were introduced in the objectives, policies or processes during the years ended as of September 30, 2017 and December 31, 2016.

# a) Capital

As of September 30, 2017 and a December 31, 2016, the Company's paid-in capital is composed as follows:

# **Number of shares**

	0	9.30.2017			12.31.2016	
Series	N° of shares subscribed	N° of shares paid	N° of shares with voting rights	N° of shares subscribed	N° of shares paid	N° of shares with voting rights
UNICA	887,631,908,214	887,631,908,214	887,631,908,214	887,631,905,238	887,631,905,238	887,631,905,238
Total	887,631,908,214	887,631,908,214	887,631,908,214	887,631,905,238	887,631,905,238	887,631,905,238

# Capital

	09.30.2	09.30.2017		)16
Series	Subscribed capital	Paid-in capital	Subscribed capital	Paid-in capital
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
UNICA	1,257,872,285	1,257,872,285	1,257,872,279	1,257,872,279
Total	1,257,872,285	1,257,872,285	1,257,872,279	1,257,872,279



#### 22. Equity, continued

# Capital, continued

At the Extraordinary Shareholders' Meeting held on March 22, 2017, the shareholders approved a capital increase from ThCh\$ 1,257,872,279, divided into 887,631,905,238 ordinary shares, to ThCh\$ 1,257,872,285, divided into 887,631,908,214 ordinary shares.

At the Extraordinary Shareholders' Meeting held on September 30, 2016, the shareholders approved a capital increase of ThCh\$ 537,781,196, equivalent to 309,751,261,839 shares, paid by shareholder Inversiones Telefónica International Holding S.A., who obtained control of the Company. The object of this increase was to comply with the corporate reorganization of the Telefónica Group in Chile.

Based on the above, as of September 30, 2017, the Company's shareholder structure is detailed as follows:

Company	Shares
Inversiones Telefónica International Holding S.A.	565,889,947,795
Telefónica Chile Holdings SL	311,741,957,443
Telefónica S.A.	10,000,002,976
Total	887,631,908,214

# b) Distribution of shareholders

As established in Circular No. 792 issued by the Superintendency of Securities and Insurance ("SVS") of Chile, the distribution of shareholders based on their participation in the Company as of September 30, 2017 is as follows:

Type of Shareholder	Participation percentage %	Number of shareholders
Participation of 10% or more	98.8734	2
Less than 10% participation:	1.1266	1
Investment equal to or exceeding UF 200	-	-
Investment under UF 200	-	-
Total	100.0000	3
Company's parent	63.7528%	1

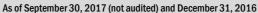
# c) Dividends:

### i) Dividends policy:

In accordance with Law No, 18,046, unless a different agreement is adopted unanimously at the Shareholders' Meeting, when there is net income, at least 30% of it must be distributed as dividends.

#### **Dividends distributed:**

On April 30, 2017, there was a reversal of ThCh\$40,266,680 corresponding to the minimum legal dividend for 2016.





# 22. Equity, continued

### d) Other reserves:

The balances, nature and purpose of other reserves are detailed as:

Concepts	Balance of 12.31.2016 ThCh\$	Net movement ThCh\$	Balance of 09.30.2017 ThCh\$
Capital revaluation reserve (i)	(233,685,304)	(23)	(233,685,327)
Business combination reserve (ii)	(95,176,546)	(10)	(95,176,556)
Others reserves (iii)	(121,015,687)	(7,405,955)	(128,421,642)
Employee benefits reserve (iv)	(9,891,218)	911,897	(8,979,321)
Treasury stock reserve (v)	(7,406,043)	6,659,381	(746,662)
Foreign currency translation reserve (vi)	(58,310)	-	(58,310)
Cash flows hedge reserve (vii)	9,954,496	(3,301,231)	6,653,265
Reserve for financial assets available for sale (viii)	1,336,599	1,102,749	2,439,348
Total	(455,942,013)	(2,033,192)	(457,975,205)

#### i) Capital revaluation

In accordance with Law No. 18,046, second paragraph of Article 10 and in accordance with Official Circular No. 456 issued by the Superintendency of Securities and Insurance, the revaluation of the Company's capital as of December 31, 2008, must be presented in this account.

#### ii) Business combination reserve

Corresponds to company reorganizations performed in previous years.

# iii) Other miscellaneous reserves

Contains the difference between the valuation of the investments that Telefónica Móviles S.A. has in the consolidated subsidiaries and the capital of each one of these. This effect is in the amount of ThCh\$53,430,874.

During 2014, the Company made a capital increase paid by Telefónica Internacional Holding S.A. with the contribution in dominion of a group of assets and liabilities. This transaction generated a difference between the carrying amount of those assets and liabilities and the contribution value of ThCh\$61,567,621 (83,297 thousand euros) that were recognized in this heading, since it corresponds to a corporate reorganization.

In July 2010, the Company purchased the investment of Dutch company Telefónica Chile Holding B.V. in Telefónica Internacional S.A. This transaction generated a 20% withholding tax that was assessed by the Chilean Internal Revenue Service in 2013 and which had to be paid by the Company since it is jointly and severally liable. This tax in the amount of ThCh\$3,722,259 (5,036 thousand euros) was recognized as other reserves.

In addition, it is composed of the accumulated revaluation reserve and of the adjustment for first-time adoption of International Financial Reporting Standards (IFRS) assumed by subsidiary Telefónica Móviles Soluciones y Aplicaciones S.A. in the amount of ThCh\$2,365,462.

As of September 30, 2017 (not audited) and December 31, 2016



# 22. Equity, continued

# d) Other reserves, continued

# iv) Employee benefits reserve

Corresponds to the effect arising from changes in the actuarial hypotheses for the employee benefits provision, originated in subsidiaries Telefónica Chile Servicios Corporativos Ltda. and Telefónica Investigación y Desarrollo Chile SpA.

### v) Treasury shares reserves

Corresponds to the disbursement made for the purchase of company shares from dissident shareholders due to the merger by incorporation of subsidiary Telefónica Larga Distancia S.A. with Telefónica Chile S.A.

As of June 30, 2017 there was a capital decrease in subsidiary Telefónica Chile S.A. as a consequence of the right to withdraw exercised through the agreements adopted at the Extraordinary Shareholders' Meeting held on March 30, 2016 in the amount of ThCh\$ 7,563,362, which was charged to other reserves.

As of September 30, 2017 in subsidiary Telefónica Chile S.A. 1,072,813 of Shareholders' decided to take retirement product of elimination of series A and B, as a consequence the subsidiary disburse the amount of ThCh\$762,524, wich are registered in equity pending of Company resolution.

### vi) Foreign currency translation difference reserve

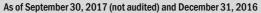
Corresponds to the differences generated by the conversion of the Company's financial statements.

# vii) Hedge reserve

Transactions designated as expected transaction cash flow hedges are probable, and where the Company can execute the transaction, the Company has a positive intention and ability to consummate the expected transaction. Expected transactions designated in our cash flow hedges are maintained as probably occurring on the same date and amount as originally designated, otherwise the ineffectiveness shall be measured and recorded when appropriate. In addition, the effects of fair value associated with rate insurance are included.

#### viii) Reserves for financial assets available for sale

Corresponds to the effect of fair value valuation of financial assets available for sale.





# 22. Equity, continued

# e) Non-controlling interest, continued

As of September 30, 2017 and December 31, 2016 recognition of the share of equity belonging to third parties is detailed as follows:

Subsidiaries	Mino Interest p	ority ercentage	Equ minority	
	2017 %	2017 2016		12.31.2016 ThCh\$
Telefónica Chile S.A.	2.08	2.08	14,359,052	13,953,459
Telefónica Móviles Chile S.A.	-	0.01	=	65
Total			14,359,052	13,953,524

As of September 30, 2017 and September 30, 2016 recognition of the share in income of subsidiaries is detailed as follows:

PW-1	Minority Interest perc			Participation in	profit income (loss)	
Filiales	2017 %	2016 %	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$	07.01.16 to 09.30.16 ThCh\$	09.30.2016 ThCh\$
Telefónica Chile S.A.	2.08	2.08	156,894	455,152	47,905	266,158
Telefónica Móviles Chile S.A.	-	0.01	-	-	2	7
Telefónica Larga Distancia S.A.	-	0.07	-	-	-	
Total	•		156,894	455,152	47,907	266,165

<sup>(1)</sup> As of September 30, 2016 Telefónica móviles Chile S.A. was subsidiary of the company. On May 02, 2017, this subsidiary was merged by absorption and the company changed its name to that subsidiary.

# 23. Earnings per Share

The details of Earnings per share are as follows:

Basic earnings per share	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$	07.01.16 to 09.30.16 ThCh\$	09.30.2016 ThCh\$
Earnings attributable to owners of the parent	24,182,849	224,205,816	13,639,771	75,754,514
Profit available for shareholders	24,182,849	224,205,816	13,639,771	75,754,514
Weighted average number of shares	887,631,908,214	887,631,908,214	577,880,643,399	887,631,905,238
Basic earnings per share in Ch\$	0.027	0.253	0.024	0.085

Earnings per share have been calculated dividing income for the year attributable to the parent, by the weighted average number of common shares outstanding during the year. The Company has not issued convertible debt or other equity securities. Consequently, there are no potentially diluting effects on earnings per share of the Company.

# Notes to the consolidated financial statements, continued As of September 30, 2017 (not audited) and December 31, 2016



# 24. Income and Expenses

a) The details of income from ordinary operations as of September 30, 2017 and 2016 are as follows:

Ordinary income	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Mobile Telecommunications	203,097,063	601,716,443	219,369,366	618,970,385
Broadband (1)	46,754,815	143,522,358	49,018,971	144,775,723
Television	44,837,160	132,644,792	43,476,223	129,949,229
Fixed Telecommunications	42,368,656	123,800,159	29,841,525	130,507,269
Corporate Communication	33,608,591	90,598,109	28,920,449	86,409,566
Long Distance	4,428,821	13,718,375	4,734,709	67,808,193
Other Businesses	18,921,139	72,306,703	22,692,178	18,012,712
Total	394,016,245	1,178,306,939	398,053,421	1,196,433,077

Includes recognized in its parent services and Subsidiaries Telefonica Empresas Chile SA and Telefonica Larga Distancia S.A.

# b) The detail of other operating income as of September 30, 2017 and 2016 are as follows:

Other income	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Other current management income (1)	676,062	3,987,929	208,009	2,281,668
Surcharges due to default	2,167,634	3,283,458	3,313,282	3,313,282
Income from disposal of real property(2)	76,727	702,177	45,864	2,104,584
Income from indemnities, complaints and others(3)	40,973	230,797	936,282	435,672
Total	2,961,396	8,204,361	4,503,437	8,135,206

<sup>(1)</sup> Corresponds to indemnity for breach of distributor contracts, Movistar One intelligent purchase, electronic top up commissions, extreme zone subsidies and others.

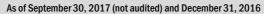
# c) The detail of other expenses by nature of the operation as of September 30, 2017 and 2016 are as follows:

Other expenses	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
·	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Media rental	53,207,072	165,975,996	52,508,591	162,124,234
Cost of sale of inventory	63,455,812	179,433,684	57,431,924	161,213,628
Other exterior services	32,804,753	70,603,801	25,923,793	67,141,405
Sales commissions	24,241,188	70,133,388	22,050,195	67,525,047
Interconnections and roaming	11,870,473	32,918,534	13,118,941	49,490,341
Customer service	12,805,784	39,499,178	13,809,136	41,111,421
Plant maintenance	15,569,300	46,892,864	12,982,793	40,533,010
Information services	9,054,792	26,871,091	11,515,792	31,890,728
Allowance for doubtful accounts	11,892,291	35,681,161	11,940,338	33,662,285
Advertising	2,890,760	17,797,786	2,984,398	17,727,096
Energy	7,054,554	20,334,036	6,636,206	20,059,914
Real estate expense	4,957,825	9,420,904	10,211,392	10,211,392
Others (1)	7,036,059	37,802,732	5,578,622	33,008,680
Total	256,840,663	753,365,155	246,692,121	735,699,181

As of June 30, 2017 and 2016, includes transportation expenses, insurance, consulting, events, fines, sanctions, and security and surveillance expenses, among others.

<sup>(2)</sup> Corresponds to indemnity for theft at sites and branches.

<sup>(3)</sup> Corresponds to income from sale of towers and land.





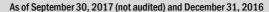
# 24. Income and Expenses, continued

d) The detail of financial expenses, net, as of September 30, 2017 and 2016, is as follows:

Financial expenses, net	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Interest income				
Interest earned on deposits	958,599	3,241,894	1,184,040	3,909,370
Dividend to accounts of the group	797,989	2,722,678	206,188	1,034,560
Interest on financial instruments	148,932	412,377	-	-
Other interest income	437,145	1,970,510	481,225	1,037,750
Total interest income	2,342,665	8,347,459	1,871,453	5,981,680
Interest expense				
Interest on loans from bank institutions	6,797,634	20,553,812	7,066,256	20,683,642
Interest on obligations banking institutions	510,750	1,936,025	1,663,913	4,866,989
Interest rate hedges (Cross Currency Swap)	974,607	3,796,822	1,942,026	5,645,632
Interest on mercantile mandate	276,217	1,429,072	747,572	2,169,097
Financial restatement of dismantling obligation	219,559	698,053	323,698	742,585
Updating interest UPA	413,736	1,058,198	-	-
Other financial expenses	501,580	332,688	1,544,684	5,154,316
Total interest expense	9,694,083	29,804,670	13,288,149	39,262,261
Total finance income and costs, net	(7,351,418)	(21,457,211)	(11,416,696)	(33,280,581)

e) Foreign currency translation as of September 30, 2017 and 2016 are detailed as follows:

Currency translation	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
•	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Current accounts receivable from related entities	(1,261,236)	(1,765,345)	(56,335)	(1,578,694)
Trade and other accounts payable	1,092,500	2,491,477	102,860	1,600,176
Current trade and other accounts receivable	237,782	3,169,345	(349,312)	(1,698,540)
Trade and other payables	467,782	2,500,246	(221,928)	2,338,109
Cash and cash equivalents	270,323	3,925,419	(2,385,136)	(10,381,765)
Financial investment	-	-	-	-
Financial debt	17,006,730	21,168,328	2,484,442	34,753,944
Hedge instruments	(18,918,591)	(31,997,091)	(1,135,381)	(26,586,475)
Others financial liabilities	-	38,838	-	-
Total	(1,104,710)	(468,783)	(1,560,790)	(1,553,245)





# 24. Income and Expenses, continued

# f) Indexation units as of September 30, 2017 and 2016 are detailed as follows:

Indexation units	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Cash and cash equivalents	241,760	43,705	(12,407)	(12,407)
Current trade and other accounts receivable	35,184	520,998	(1,310)	372,145
Trade and other accounts payable to related companies	-	-	-	-
Trade and other payables	(74,464)	(437,965)	587,203	(424,703)
Current tax assets	4,746	130,135	112,116	165,331
Current tax liabilities	-	(5,033)	-	-
Financial investment	-	-	-	
Financial debt	57,834	(2,152,847)	(1,536,171)	(5,336,235)
Hedge instruments	(58,100)	2,179,281	1,550,070	5,356,890
Non- financial others assets	-	-	17,411	17,411
Total	206,960	278,274	716,912	138,432

# 25. Leases

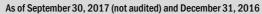
Leases which substantially transfer all risks and benefits inherent to ownership are classified as financial leases all other leases are classified as operating leases.

Financial leases where the Company acts as lessee are recognized at the beginning of the contract, recording an asset based on its nature and a liability for the same amount, for the fair value amount of the leased asset or at the present value of minimum lease payments, Subsequently, minimum lease payments are divided between the finance cost and reduction of the debt.

The finance cost is recognized as an expense and is distributed over the years that constitute the term of the lease, in order to obtain a constant interest rate for each year on the balance of the debt pending amortization, The asset is depreciated under the same terms as the rest of similar depreciable assets, if there is reasonable certainty that the lessee will acquire ownership of the asset at the end of the lease, If such certainty does not exist, the asset is depreciated over the useful life of the asset or the term of the lease, whichever is less.

The main operating lease contracts are associated directly to the line of business, such as leases for commercial office real estate and telecommunications technical facilities space. Operating lease expenses accrued are presented under other expenses by nature, in the statement of income.

The Company has operating lease contracts that contain various clauses referred to dates and terms of renewal and readjustments. Should a decision be made for early termination of a contract, the payments stipulated in those clauses must be made.





# 25. Leases, continued

Concepts	07.01.17 to 09.30.17	09.30.2017	07.01.16 to 09.30.16	09.30.2016
·	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Minimum operating lease payments recognized as expenses	22,625,024	66,479,466	21,849,072	64,536,761

Financial leases corresponding to Property, plant and equipment are detailed as follows:

	09.30.2017				12.31.2016			
Concepts	Gross amount	Accumulated depreciation	Net value	Gross amount	Accumulated depreciation	Net value		
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$		
Financial leases recognized as assets	5,304,293	(4,983,327)	320,966	5,304,293	(4,976,869)	327,424		

Future obligations on financial and operating leases as of September 30, 2017 and 2016 are detailed as follows:

Concepts	Up to one year ThCh\$	From one to five years ThCh\$	More than 5 years ThCh\$	Total ThCh\$	
Minimum financial lease payments payable	-	-	-	-	
Future financial burden due to financial leases	-	-	-	-	
Minimum operating lease payments payable	34,239,791	89,419,699	17,513,613	141,173,103	
Total	34,239,791	89,419,699	17,513,613	141,173,103	

	09.30.2016					
Concepts	Up to one year ThCh\$	From one to five years ThCh\$	More than 5 years ThCh\$	Total ThCh\$		
Minimum financial lease payments payable	269,132	-	-	269,132		
Future financial burden due to financial leases	1,177	-	-	1,177		
Minimum operating lease payments payable	35,954,329	106,533,957	16,596,978	159,085,264		
Total	36,224,638	106,533,957	16,596,978	159,355,573		

# As of September 30, 2017 (not audited) and December 31, 2016



# 26. Local and Foreign Currency

The detail for currency of current assets and non-currents assets are the following:

Currents assets	09.30.2017 ThCh\$	12.31.2016 ThCh\$
Cash and cash equivalents	155,192,057	221,274,945
US Dollars	1,827,544	2,886,391
Euros	43,701	48,942
Chilean Pesos	153,320,812	218,339,612
Other current financial assets	33,836,171	21,222,612
US Dollars	632,176	1,489,383
Euros	630,079	59,485
Chilean Pesos	32,568,155	19,673,744
U,F,	5,761	-
Current trade and other accounts receivable	308,855,314	243,664,414
Us Dollars	5,634	655,768
Euros	21,580	31,730
Chilean Pesos	308,377,042	241,458,785
U,F	434,215	1,518,131
Others currencies	16,843	-
Current receivables from related companies	152,623,190	131,471,353
US Dollars	10,713,348	8,150,682
Euros	130,489,209	116,591,500
Chilean Pesos	11,198,597	6,657,049
Other currencies	222,036	72,122
Other current assets (1)	141,171,838	128,445,162
Chilean Pesos	141,171,838	128,445,162
U,F,	-	-
Total current assets	791,678,570	746,078,486
US Dollars	13,178,702	13,182,224
Euros	131,184,569	116,731,657
Chilean Pesos	646,636,444	614,574,352
U.F.	439,976	1,518,131
Other currencies	238,879	72,122

<sup>(1)</sup> Includes: Other current non-financial assets, inventory and current tax assets,

Non-currents assets	09.30.2017	12.31.2016
	ThCh\$	ThCh\$
Other non-current financial assets	123,806,512	140,840,344
US Dollars	1,853,129	1,853,129
Chilean Pesos	99,634,794	117,544,139
U,F,	22,318,589	21,443,076
Non-current trade and other accounts receivable	19,446,734	19,210,095
Chilean Pesos	19,446,734	19,210,095
Other non-currents non-financial assets	7,487,102	7,446,384
Chilean Pesos	7,487,102	7,446,384
Other non-current assets (2)	2,085,573,273	2,002,020,470
Chilean Pesos	2,085,573,273	2,002,020,470
Total non-current assets	2,236,313,621	2,169,517,293
US Dollars	1,853,129	1,853,129
Chilean Pesos	2,212,141,903	2,146,221,088
U,F,	22,318,589	21,443,076

Includes: Other non-current non-financial assets, intangible assets other than goodwill, goodwill, property, plant and equipment and deferred tax assets,



# 26. Local and Foreign Currency, continued

The detail for currency of current liabilities is as follows:

detail for currency of current habilities is as follows.	09.30.2017	12.31.2016	09.30.2017	12.31.2016
Currents liabilities	to 90 day	<i>r</i> s	De 91 days a 1	years
	ThCh\$	ThCh\$		
Other current financial liabilities	19,444,230	10,276,031	1,014,143	69,109,412
US Dollars	4,739,803	1,557,851	-	68,183,98
Euros	38,283	144,716	-	36,00
Chilean Pesos	12,945,488	8,187,203	882,006	172,71
U.F.	1,720,656	386,261	132,137	716,70
Trade and other payables	253,819,619	317,449,042	-	
US Dollars	35,562,746	43,238,216	-	
Euros	1,404,906	2,588,670	-	
Chilean Pesos	210,834,582	257,636,261	-	
U.F.	6,015,255	13,979,190	-	
Others currencies	2,130	6,705	-	
Current receivables from related companies	53,279,053	102,270,637	-	
US Dollars	5,181,808	6,539,299	-	
Euros	4,715,033	1,273,678	-	
Chilean Pesos	43,382,212	94,457,660	-	
U.F.	-	-	-	
Other current liabilities (1)	81,140,589	72,712,808	23,098,788	30,472,79
US Dollars	18,376,388	-	-	
Euros	698,867	980,677	-	74,53
Chilean Pesos	62,063,196	71,732,131	23,098,788	30,398,26
U.F.	1,664	-	-	
Others currencies	474	-	-	
otal current liabilities	407,683,491	502,708,518	24,112,931	99,582,21
US Dollars	63,860,745	51,335,366	-	68,183,98
Euros	6,857,089	4,987,741	-	110,54
Chilean Pesos	329,225,478	432,013,255	23,980,794	30,570,97
U.F.	7,737,575	14,365,451	132,137	716,70
Others currencies	2,604	6,705	-	

<sup>(1)</sup> Includes: Other current provisions, current income tax liabilities, current employee benefits accrual and other current non-financial liabilities.

The detail for currency of non-current liabilities is as follows:

	09.30.2017	12.31.2016	09.30.2017	12.31.2016	09.30.2017	12.31.2016	
Non-current liabilities	1 to 3 y	1 to 3 years		3 to 5 years		5 years and over	
	ThC	h\$	ThC	h\$	ThCh\$		
Other non-current financial liabilities	153,549,130	46,614,505	516,126,077	307,310,491	127,379,193	410,228,856	
US Dollars	· · · -	-	415,122,828	99,551,945	-	332,181,886	
Chilean Pesos	46,739,360	46,614,505	101,003,249	102,136,813	48,318,207	-	
U,F,	106,809,770	-	-	105,621,733	79,060,986	78,046,970	
Other non-current liabilities (1)	18,837,965	38,730,543	23,752,758	41,117,635	88,850,473	64,456,046	
Chilean Pesos	18,837,965	38,730,543	23,752,758	41,117,635	88,850,473	64,456,046	
Other non-current liabilities	172,387,095	85,345,048	539,878,835	348,428,126	216,229,666	474,684,902	
US Dollars	-	-	415,122,828	99,551,945	-	332,181,886	
Chilean Pesos	65,577,325	85,345,048	124,756,007	143,254,448	137,168,680	64,456,046	
U,F,	106,809,770	-	-	105,621,733	79,060,986	78,046,970	

<sup>(1)</sup> Includes: Other current provisions, current income tax liabilities, current employee benefits accrual and other current non-financial liabilities.

As of September 30, 2017 (not audited) and December 31, 2016



## 27. Contingencies and restrictions

In the normal development of its line of business, Telefónica Chile S,A, is part of certain proceedings, involving civil, labor, special and penal matters for different concepts and amounts, In general, management and its legal counsel, both internal and external periodically monitor the evolution of those lawsuits and contingencies affecting Telefónica Chile S,A, in the normal course of its operations, analyzing in each case the possible effect on the financial statements. Taking into consideration the legal and de facto arguments exposed in those proceedings, especially those in which the Company is the defendant party, and historical results obtained by Telefónica Chile S.A. in proceedings with similar characteristics in the opinion of the legal advisors, the risk that it will be condemned to pay the amounts claimed in the mentioned lawsuits is remote.

Notwithstanding there are certain proceedings in which due to the aforementioned considerations it is believed that there is a risk of loss that is rated as probable, which has motivated the establishment of provisions for the amount of what would be the estimated loss as of September 30, 2017, which altogether amounts to ThCh\$10,060,631. Regarding this figure, it is estimated that Telefónica Móviles Chile S.A. will have to pay the amount of ThCh\$243,000 before December 31, 2017 and the rest during the first quarter of 2018

These contingencies include the proceeding entitled "Conadecus vs Telefónica Móviles et.al", Rol C 275-2014 of the Tribunal for the Defense of Free Competition (TDLC or Tribunal de Defensa de la Libre Competencia) currently before the Supreme Court for hearing and sentencing on the complaint filed by the plaintiff against the judgment of acquittal dictated by the TDLC (registered under Rol 73.923-2016). The attorney representing Telefónica Móviles Chile S.A. modified the qualification from remote to possible, as a conservative and prudent appreciation due to the dictation of measures to provide additional evidence by the Supreme Court.

On the other hand, there are several proceedings for which the estimated risk of loss is qualified as possible, for a total amount of ThCh\$1.346.240.

In addition to the above, the following proceedings should be especially mentioned:

# a) Tax contingecy

On August 29, 2014 through Notification No, 383-14/G4, the Chilean Internal Revenue Service notified tax assessment No, 42, in which it determined differences in the first category (corporate) tax for the 2011 tax year, which resulted in rejection of items in the amount of MCh\$18,967, which resulted from the review of the Company's tax loss carry forward. On August 22, 2014, a request was filed by the Company for review of the supervising action stating its response.

On July 31, 2014, the Chilean Internal Revenue Service issued Tax Assessments: No. 25 for the 2011 tax year First Category Tax, No. 26 for the 2012 tax year First Category tax and No. 27 for reimbursement of income tax. Through the mentioned tax assessments, the Chilean IRS has determined tax differences, due to objection of various items declared by the Company. To date the Company has established tax provisions associated to the mentioned tax assessments in the sum of ThCh\$18,315,407 (Note 11f).

As of September 30, 2017 (not audited) and December 31, 2016



## 27. Contingencies and restrictions, continued

# b) Miscellaneous lawsuits:

In the judicial proceeding entitled "OPS Ingeniería Limitada vs Telefónica Móviles Chile S.A.", complaint filed before the 22nd Civil Court of Santiago, Rol C No. 20.891-2013, dated January 17, 2017, the Court of Appeals of Santiago dictated final sentencing in Civil Record No. 8249-2015, rejecting the appeal filed by Telefónica Móviles Chile S.A. and the appeal filed by the plaintiff OPS against the first instance final sentence, and partially accepting the appeal filed by Telefónica. In accordance with the above, that Court reduced the amount of the judgment from UF 510,011.92 to UF357,590.52. Management has established a contingency provision for this proceeding which is recorded under "other current provisions" (Note 19 a).

# c) Financial restrictions:

As of September 30, 2017 the Company has no financial restrictions.

In order to develop its investment plans, the Company has obtained financing in the local and foreign markets ( Note 16).

The Company has current obligations with the public arising from the placement of the following bonds by subsidiary Telefónica Chile S.A.:

- i) Series 144A 10-year bullet bond, on October 12, 2012, in the amount of US\$ 500 million.
- ii) Series Q, 5-year bullet bond, on March 26, 2014, in the amount of MCh\$ 47,000.
- iii) Series T, 6.5-year bullet bond, on January 5, 2017, in the amount of MCh\$ 48,000.

To date there are no bond issuance contracts that impose limits on the Company's financial debt index or to do and not to do obligations, usual for this type of financing.

# As of September 30, 2017 (not audited) and December 31, 2016



# 27. Contingencies and restrictions, continued

# d) Guarantee deposits:

The detail of guarantee deposits is as follows:

	I	Debtor		Current	Liberated guarantees		
Guarantee creditor		Type of guarantee	guarantee deposits	2017	2018	2019 & thereon	
	Name	Relationship	<b>G</b>	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Subsecretaría de Telecomunicaciones	ТМСН	Subsidiary	Deposit	70,004,632	38,389,451	-	31,615,181
Corfo	TMCH	Subsidiary	Deposit	4,094,309	1,959,623	2,134,686	-
Administradora Plaza Vespucio S.A.	TMCH	Subsidiary	Deposit	264,964	57,448	207,516	-
I Municipalidad de Arica	TMCH	Subsidiary	Deposit	137,268	-	11,814	125,454
Metro S.A.	TMCH	Subsidiary	Deposit	118,835	-	-	118,835
Otras Garantías (1)	TMCH	Subsidiary	Deposit	2,533,986	546,425	894,665	1,092,896
Conect S.A.	тсн	Parent	Deposit	1,039,823	-	-	1,039,823
Subsecretaría de Telecomunicaciones	тсн	Parent	Deposit	1,030,536	-	1,030,536	-
Serviu Región Metropolitana	тсн	Parent	Deposit	444,229	-	444,229	-
Otras Garantías (1)	тсн	Parent	Deposit	1,160,399	306,658	373,493	480,248
Subsecretaría de Educación	TEM	Affiliate	Deposit	1,668,080	-	-	1,668,080
Servicio Electoral	TEM	Affiliate	Deposit	1,635,111	-	1,635,111	-
Subsecretaría de Telecomunicaciones	TEM	Affiliate	Deposit	898,547	-	898,547	-
Fundación Integra	TEM	Affiliate	Deposit	770,322	_	-	770,322
Cementos Bio Bio S.A.	TEM	Affiliate	Deposit	542,125	_	-	542,125
Banco del Estado de Chile	TEM	Affiliate	Deposit	493,136	_	-	493,136
Tesorería del Estado Mayor General del Ejercito	TEM	Affiliate	Deposit	424,998	_	-	424,998
Asociación Chilena de Seguridad	TEM	Affiliate	Deposit	324,293	_	324,293	-
CDEC Sing. Ltda.	TEM	Affiliate	Deposit	281,068	-	-	281,068
Estado Mayor Conjunto	TEM	Affiliate	Deposit	245,702	_	245,702	-
Fundación Educacional para el Desarrollo Integral del Menor	TEM	Affiliate	Deposit	239,666	-	-	239,666
Gendarmería de Chile	TEM	Affiliate	Deposit	222,884	-	222,884	-
Empresa Nacional de Electricidad S.A.	TEM	Affiliate	Deposit	222,396	-	-	222,396
Redbanc S.A.	TEM	Affiliate	Deposit	229,712	-	-	229,712
Comando Logístico de la Fuerza Aérea	TEM	Affiliate	Deposit	163,030	-	-	163,030
Coordinador Independiente del Sist. Eléctrico Nacional.	TEM	Affiliate	Deposit	142,054	-	-	142,054
Parque Arauco S.A.	TEM	Affiliate	Deposit	133,195	-	133,195	-
Organización Europea para la Investigación Astronómica en el Hemisferio Austral	TEM	Affiliate	Deposit	112,702	112,702	-	-
Intendencia Región Antofagasta	TEM	Affiliate	Deposit	110,544	110,544	-	-
Fundación de Beneficencia Hogar de Cristo	TEM	Affiliate	Deposit	109,680	-	-	109,680
Otras Garantías (1)	TEM	Affiliate	Deposit	5,029,396	948,558	1,661,788	2,419,050
Total				94,827,622	42,431,409	10,218,459	42,177,754

This item includes all guarantees with a value of less than ThCh\$100,000, for each company.

TMCH: Telefónica Móviles Chile S.A.

TCH: Telefónica Chile S.A.

TEM: Telefónica Empresas Chile S.A.

# e) Insurance:

The Company has insurance covering property all risk and loss of revenue due to service interruption, among others, on all its facilities.

As of September 30, 2017 (not audited) and December 31, 2016



#### 28. Environment

Due to the nature of its line of business, the activities it develops and the technology associated to its management, the Company has not been affected by legal or regulatory provisions obligating it to make investments or material disbursements referring to protection of the environment during this year, whether in a direct or indirect manner.

Law No, 20,599 was published on September 11, 2012 regulating the installation of telecommunications services emitting and transmitting antennas. The provisions adopted include: i) restrictions and new regulations for the installation of new sites based on the height of the tower, its location and its closeness to sensitive entities and to other previously installed towers. New and stricter approval conditions are imposed for these new sites; ii) there is retroactive regulation of the height of towers installed before the law was enacted, which are close to the sensitive places determined by the Telecommunications Undersecretary (schools, hospitals, playschools, preschool, old age homes and others); and iii) also in a retroactive manner, there is regulation of tower concentration in denominated Saturated Zones, for which solutions contemplated are based on reducing the number of structures or else, compensation is established with work to improve the community, which must be agreed upon by the Neighborhood Groups and the Municipal Council, for 20% of the total cost of the tower, should some type of camouflage be used in the structure and 50% in cases where no camouflage is used.

Restrictive measures for installation in saturated zones and close to sensitive zones are applied retroactively for facilities that are already installed, In the case of sensitive zones, retroactivity is applicable in function of stretches and all those structures will have the obligation of "co-location" with other operators.

In compliance with this law, there are site dismantling activities or reduction of the height of existing structures, which implies responsible handling of the waste produced. For this purpose, we have a current contract with companies responsible for recycling, and have the certificates of recycling and final disposal of project residues.

Law No, 20,599 was amended in December 2012 to regulate the case where there is no agreement between the operators in the amount of payments for the co-location. This controversy must obligatorily be submitted to the knowledge and decision of an arbitrator that will be obligated to make a decision in favor of one of the two proposals of the parties current when the case is submitted for arbitration and the parties must fully accept the decision.

Due to the obligations associated to the award for LTE on the 700 Mhz band, the Company must implement new cellular sites in isolated zones predefined by the authority. Due to the location of these sites various previous studies must be undertaken to validate the feasibility of construction. In this respect the Company has detected the need to prepare Declarations of Environmental Impact in 11 of these sites, 7 archeological studies, 19 Project Pertinence Letters and approximately 34 Forestry Handling Plans. All these prior studies have costs that are additional to the habitual projects and could imply work that goes beyond what is necessary to implement a cellular site.

The Company is in the process of evaluating each phase contemplated by Law to identify and quantify its impact, As of September 30, 2017 the Company's expenditures in relation to the implementation of the corresponding phases are not significant.

As of September 30, 2017 (not audited) and December 31, 2016



## 28. Environment, continued

The Company bases itself on what is required in the environmental assessment in reference to levels of emission of associated electromagnetic waves and also in the urbanistic and environmental area.

In this respect, the Company is currently working on implementing the tender projects indicated by Subtel where there are polygons placed in protection areas referred to in Law No. 19,300. In these cases, Environmental Impact Studies are carried out when projecting the installation of infrastructure in these protection areas to submit them to evaluation by the authority.

Approximately three years since the law that regulates the installation of towers came into effect, there have been instances of review of the manner in which this law has been implemented. In this manner, there are current projects to modify the Law so that the installation of transmission and broadcasting antennas for telecommunication services has to be submitted to the Environmental Impact Evaluation System, therefore the ongoing future execution of these studies is something to be taken into consideration.

### 29. Risk management (Not audited)

# a) Characterization of the market and competition

Telefónica Chile faces strong competition in all its business areas and believes that this high level of competitiveness will be maintained. In order to confront this situation, the Company permanently adapts its business strategies and products, seeking to satisfy the demands of its current and potential customers, innovating and developing excellence in its attention.

The mobile telephone market is comprised of ten operators, of which four have their own network and the rest correspond to virtual mobile operators.

Operators with their own network are: Telefónica Móviles Chile S.A. (Movistar), owned by the Telefónica Group; Entel S.A., owned by the Almendral Group; Claro, belonging to the América Móvil Group and WOM (formerly Nextel which in March 2015 was sold to the English group Novator Partners LLP who began operating in July 2015 under a new fantasy name and absorbing customers and infrastructure).

There are seven Virtual Mobile Operators. In 2012 Virgin Mobile, Netline (GTEL) and GTD Móvil entered the market. During 2013 Móvil Falabella and Telestar (which owns the Colo-Colo and Wanderers franchises) entered it. At the end of 2013, VTR signed a contract with Movistar to provide roaming services. In April 2015, VMO began commercial operations and lastly, in May of 2017, WOM signed a contract with Movistar to provide roaming services.

### **Mobile Voice**

At the end of the third quarter of 2017, it is estimated that the mobile telephone market will have close to 26.05 million accesses, growing 1.4% in comparison to the same period the year before. With this, mobile telephone penetration per 100 inhabitants would reach 142.1%, increase 0.55 percentage points in a year.

As of September 30, 2017 (not audited) and December 31, 2016



### 29. Risk management (not audited). continued

#### a) Characterization of the market and competition, continued

Prepayment customers present a decrease in the industry, influenced by less dynamism in the economy, the effect of lower access charges and the commercial strategy of the companies to migrate these customers to postpaid plans. When comparing the third quarter of 2017 and 2016, prepay customers decreased by 600 thousand customers, whereas customers with contracts grew by 963 thousand customers. The proportion of prepayment closed at 65% of total customers in the market, -3.3 percentage points in comparison to as of September 2016.

#### **Mobile Internet**

Mobile Internet access experienced a high level of growth thanks to the higher penetration of smartphones with 3G and 4G technology, which allow greater mobility and personalized Internet navigation. It is estimated that the number of units connected to Mobile Internet will reach 13.6 million as of September 2017, growing 18.0% in respect to the second third of 2016. Market penetration per inhabitant is 74.0%, increasing 10.6 percentage points in a year.

# **Technology**

During the fourth quarter of the year, WOM and virtual mobile operator GTD, launched the 4G service for users with units with LTE technology and compatibility in the corresponding spectrum, AWG band for WOM and 2,600 MHz in GTD. These companies join operators Movistar, Claro and Entel, who operate LTE in the 2,600 MHz spectrum and for some time now offer this technology, which is characterized for considerably increasing the navigating speed and improving the data use experience.

### b) Competition Risk

The mobile voice business is at a maturing stage, but it is becoming more complex due to portability and the entry of new players, which has caused operators to intensify the competition, make their offers more flexible and making better equipment offers, in order to maintain customers and capture new ones that are being incorporated to the market.

There were more than 1,191,000 mobile porting instances, specifically in August a record figure was recorded since the system started in 2012 with approximately 419,000 mobile porting instances. Mobile portability has accumulated 10.5 million ported from when it began to September 2017, which is equivalent to 40.4% of total voice customers in the industry.

### c) Regulatory Environment

Regulation plays a relevant role in the telecommunications industry. Stable standards and criteria allow adequate evaluation of growing projects and reduce the risk level of investments. The correct setting of tariffs, in turn allows the creation of a competitive and healthy environment.

As of September 30, 2017 (not audited) and December 31, 2016



## 29. Risk management (Not audited), continued

#### c) Regulatory Environment, continued

It is in the interest of both the companies and the authorities, for delivery of services to increase and the digital breach to decrease in Chile. For this, in addition to correct tariffs, it is necessary for the associated regulations to be adequate and permit speedy resolution of the conflicts that necessarily arise between companies.

# i) Tariff system for mobile telephones:

On January 24, 2014 the Ministries of Transportation and Telecommunications and of Economy Development and Tourism, issued decrees establishing the maximum tariff for access charges for the use of mobile networks by all operators with a network for the 2014-2019 period and, in addition, their hourly structure was modified. The new tariffs came into effect as of January 25, 2014, for the 2014-2019 period.

In addition, in December 2012 the Tribunal for the Defense of Free Competition issued a General Instruction regulating joint offers of Fixed-Mobile services and On Net/Off Net mobile market rates.

In accordance with Law No. 18,168 (General Telecommunications Law), the prices of public telecommunication services and of intermediate services contracted between the different companies, entities or persons that intervene in providing them, will be freely established by the suppliers of the respective service, notwithstanding the agreements that could be arrived at between them and the users.

Notwithstanding, the mentioned Law establishes the following three exceptions at the beginning of the mentioned price freedom:

In the case of public telephone, local and international long distance services, excluding mobile telephone services, and of switchboard and/or transmission of signal services provided, whether as an intermediate service, or as private circuits, if there was an express qualification by the Tribunal for the Defense of Free Competition (TDLC) in respect to the conditions existing in the market not being sufficient to guarantee a regimen of freedom of tariffs.

In the case of services provided though interconnections, the interconnection of public and intermediate telecommunications services is mandatory for telecommunications operators.

In the case of facilities that, in accordance with the mentioned Law, telephone companies must provide to carriers. In all the previous cases, the tariffs for those services are established as maximums by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism (hereinafter, "the Ministries") every five years, on the basis of a model for a theoretic efficient company.

As of September 30, 2017 (not audited) and December 31, 2016



## 29. Risk management (Not audited), continued

c) Regulatory Environment, continued

# i) Tariff system for mobile telephones, continued:

Even though mobile traffic tariffs are free and are established by the market, interconnection tariffs must be established by the Ministries. It is thus that in Chile since 1999, for mobile telephone companies the "CPP" (Calling Party Pays, i.e. whoever makes the call is responsible for paying it all) system has been applied, whose tariff is determined through the dictation and publication of a decree from the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism, every 5 years, which establishes the maximum interconnection rates that each company can charge for calls ending in their network.

The tariffs that will be in place for Telefónica Móviles Chile S.A., for the 2014 – 2019 period were established through the publication of Decree No. 21, 2014, issued by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism in the Official Gazette on June 4, 2014. In accordance with the trajectory of the Price Cap established in this decree, in January 2016 a rate reduction of 18.7% was applied, and in January 2017 a last reduction of 23% was applied.

### ii) Tariff system for fixed telephone services:

The process of establishing new prices for Telefónica Chile S.A. for the 2014 - 2019 periods began at the end of 2013, in conformity with the procedure regulated by law. In this process Telefónica Chile used all instances available to defend its points of view, including those carried out before the Experts Commissions established in the procedure for establishing tariffs and contesting the Tariff Decree before the Contraloría General de la República.

Decree No. 77, issued on May 5, 2014 by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism was published in the Official Gazette on February 23, 2015, and establishes for Telefónica Chile S.A., the tariff levels for charges in the Local Tranche and other services associated to Public Telephone Services provided to the end user, the tariffs applied to the Concessionary under the ministry of Articles 24 bis and 25 of the law (mainly access charges) and tariff indexation mechanisms. The decree was published once the "Contraloría General de la República" performed its review of the mentioned decree and it came into effect as of May 8, 2014. The difference in the amount charged had to be retroactively settled. In its first year of application, approved decree No. 77 considers a reduction of 37% in access charges and 58% in the local tranche. As of December 2015 the Company has done refunding the difference to current customers.

Approved Decree No. 77 considers for the first year of application, a reduction of 37% in the access charge and 58% in the local tranche. For years 2 and 3 it considers reductions in access charges of 8.2% and 8.8%, respectively, whereas in the local tranche the reductions reach 4.2% and 4.5% in each year. In May of this year the last tier of reductions established in the mentioned decree was applied.

As of September 30, 2017 (not audited) and December 31, 2016



### 29. Risk management (not audited). continued

# c) Regulatory Environment, continued

# ii) Tariff system for fixed telephone services, continued

The interconnection rates that will be applicable for Telefónica Móviles Chile S.A., for the 2014 – 2019 period and which will affect Telefónica Chile S.A., were established in Decree 21, of January 9, 2014, issued by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism, which established that as of January 25, the access charge will begin to decrease on average by 73%. The General Controllership of the Republic made observations in the process of recording Decree No. 21 and ultimately, on May 29 it decided to accept the technical and economic information presented by Subtel and registered the tariff decrees that set the access charges for mobile telephones for the 2014-2019 five-year term.

On September 4, 2014, the new tariffs for access charges applicate to Telefónica Móviles Chile S.A. were published in the Official Gazette for the 2014-2019 five-year term.

### iii) Spectrum Allocation

There are two mechanisms for allocating frequencies in Chile: direct allocation and allocation through public tender.

The Company has telecommunications concessions that allow it to operate in the 700 MHz, 850 MHz, 1,900 MHz and 2,600 MHz, frequency bands, which are granted by the Ministry of Transportation and Telecommunications.

Through Decree No. 71, of 2015, published in the Official Gazette on September 14, 2015, Telefónica Móviles Chile S.A. was granted a Public Service Data Transmission concession, with the allocation of block A of the 713- 748 MHz and 768 – 803 MHz frequency bands. This was carried out in accordance with the regulated procedure that governs public tenders for the allocation of concessions. As of that date there is a period of 18 months to provide the service in the 366 mandatory locations, 2 routes and 158 schools; and 24 months to implement the committed network on the 700 MHz band. The Supreme Court accepted the appeal filed by the organization of consumers, Conadecus, resolving that it has active legitimacy to act in the process of allocating frequencies and ordering the TDLC to make a pronouncement on the basis of the matter submitted to it. Through sentence dictated on September 15, 2016, that Tribunal rejected the basis of the complaint filed by Conadecus, therefore that organization of consumers filed an appeal before the Supreme Court, which is the last instance for appeal and whose decision is pending.

On March 14, 2017, within the established deadline, Telefónica Móviles Chile S.A. began providing the services corresponding to the considerations established in the tender documents for the 700 MHz spectrum tender. Movistar continues deploying the commercial project it committed to in the spectrum tender, whose final implementation deadline is September 14, 2017.

A bill is beings discussed in the House of Representatives whose purpose is to allow partial transactions involving radio electric spectrum between operators, with a prior favorable report from the National Economic Prosecutor's Office ("Fiscalía Nacional Económica").

As of September 30, 2017 (not audited) and December 31, 2016



### 29. Risk management (not audited). continued

c) Regulatory Environment, continued

### iii) Spectrum Allocation, continued

On May 25, 2017, the Supreme Court dictated a resolution, in which it decrees, as a measure to provide additional evidence, the issuance of an expert's report regarding: i) minimum bands which technically allow the 4G technology services to be provided at a national level, and, (ii) the technical feasibility of providing 4G services with the bands currently allocated to the incumbents, analyzing the economic impact and the impact on efficiency. Likewise, it requested a report from Subtel regarding the allocation of frequency bands for mobile services and on the bands that allow 4G services to be offered.

Conadecus, Claro, Entel and Movistar, all filed appeals against that resolution which were rejected.

Subtel has already issued its report to the Court, where it explains in detail the situation in Chile in terms of allocation and use of the allocated frequencies.

### iv) Number Portability

Mobile and Fixed Number Portability was enabled in accordance with the schedule established by Subtel, through Resolution No. 6,367 of 2011. Number portability for Internet voice services, rural telephones and mobile party pays began on March 16, 2013. Portability of complementary services began on October 13, 2014 as provided for in Exempt Resolution No. 1022, issued by Subtel on March 31, 2014.

Regarding geographic portability and intermodal portability, through Exempt Resolution No. 4,535, dated August 4, 2015, Subtel's timeline established that geographic portability must be enabled as of November 2, 2015; the adding of one digit to mobile telephone numbers must be implemented as of February 6, 2016 and intermodal portability must be carried out on September 5, 2016.

On the other hand, in conformity with article 31 of Decree No. 16, of 2011, issued by the Ministry of Transportation and Telecommunications, which establishes the tender procedure for designating the Number Portability Administration Center (OAP or "Organismo Administrator de la Portabilidad Numérica"), in compliance with the regulated procedure, the Portability Board awarded the new OAP position to Telcordia Technologies, Inc.

New standards regarding multiple band mobile handsets and on Emergency Alert Messages.

Subtel dictated a new standard that establishes that as of March 2017 all mobile handsets that are commercialized in Chile must support all frequency bands that are commercially in use within the national territory (700, 850, 900, AWS 1700, 1900 and 2600 MHz) for at least one of the different technologies (2G, 3G and 4G) deployed as of the date of such commercialization.

Handsets that do not allow use on all bands, for at least one technology will not be able to be commercialized.

As of March 2017, all handsets commercialized in Chile must support the Emergency Warning System, which is operated centrally by the National Emergencies Office of Chile (ONEMI or "Oficina Nacional de Emergencias", in compliance with the associated technical characteristics (sound and vibration warning and viewing of information on screen) which cannot be modified by the customer.

As of September 30, 2017 (not audited) and December 31, 2016



# 29. Risk management (not audited), continued

#### c) Regulatory Environment, continued

# iv) Number Portability, continued

Handsets that do not fulfill these characteristics will not be able to be commercialized in the country.

In addition, only mobile handsets whose models comply with the homologation procedure and have been registered in the IMEI's single and centralized database will be enabled in the public network, except for those that are temporarily in the country operating in international roaming mode.

The technical implementation of the location (technical laboratory), where all handsets commercialized in Chile will be certified from September 23 and thereon, as being equipped with the Emergency Warning System took place in April of this year.

Through Exempt Resolution No. 1179/2017, Subtel delayed beginning the operation of EMEI's database and final labeling of handsets until September 23, 2017.

# d) Technological changes

The telecommunications industry is a sector that is subject to quick and important technological progress and the introduction of new products and services. The industry's growth has been driven, to a great extent, by the need of customers to be connected through mobile devices. This translates into a demand for permanent investment to allow the Company to stay on the leading edge of technology. Subsidiaries Telefónica Chile S.A. and Telefónica Móviles Chile S.A. are constantly assessing the incorporation of new technologies to the business, taking into consideration both the costs and benefits.

### e) Level of Chilean economic activity

Since the Company's operations are located in Chile, these are sensitive to and dependent on the country's level of economic activity. In periods of low economic growth, high unemployment rates and reduced internal demand, there has been a negative impact on the local and long distance telephone traffic, as well as on the level of customer default.

# f) Financial risk management objectives and polices

The Company's main financial liabilities, in addition to derivatives, comprise bank loans and bond obligations, payables and other payables. The main purpose of those financial liabilities is to obtain financing for the Company's operations. The Company has trade receivables, cash and short-term deposits, which arise directly from its operations.

The Company also has investments held for sale and derivative transactions. The Company is exposed to market risk, credit risk and liquidity risk.

As of September 30, 2017 (not audited) and December 31, 2016



### 29. Risk management (Not audited), continued

# f) Financial risk management objectives and polices, continued

The Company's Management supervises that financial risks are identified, measured and managed in accordance with defined policies. All activities derived from risk management are carried out by specialist teams with adequate skills, experience and supervision. It is the Company's policy that there is no commercialization of derivatives for speculative purposes.

The policies for managing such risks, which are reviewed and ratified by the Board of Directors, are summarized below:

#### **Market Risk**

Market risk is the risk of fluctuation in the fair value of future cash flows of a financial instrument due to changes in market prices, Market prices comprise three types of risks: interest rate risk, exchange rate risk and other price risks, such as equity risk. Financial instruments affected by market risk include loans, deposits, investments held for sale and derivative financial instruments.

#### Interest rate risk

Interest rate risk is the risk of fluctuation in the fair value of future cash flows of a financial derivative due to changes in market interest rates, The Company's exposure to the risk of changes in market interest rates is mainly related to the Company's long-term debt obligations with variable interest rates.

The Company manages its interest rate risk maintaining a balanced portfolio of loans and debts at variable and fixed interest rates. The Company has interest rate swaps in which it agrees to interchange, at certain intervals, the difference between the amounts of fixed and variable interest rates, calculated in reference to a notional agreed upon capital amount. These swaps are designated to hedge underlying debt obligations.

The Company periodically determines the efficient exposure to short and long-term debt due to changes in interest rates, considering its own expectations regarding future evolution of rates. As of September 30, 2017 the Company had 41% of its current and non-current financial debt accruing interest at a fixed rate.

The Company believes it is reasonable to measure the risk associated to interest on the financial debt such as the sensitivity of the monthly financial accrual expense in case of a change of 25 basic points in the reference interest rate of the debt, which as of September 30, 2017 corresponds to the Nominal Average Chamber Rate (TCPN) ("Tasa Promedio de Cámara Nominal"), In this manner, an increase of 25 basic points in the monthly TCPN would mean an increase in the monthly financial accrual expense for 2017 of approximately ThCh\$59,297, whereas a decrease in the TCPN would mean a reduction of ThCh\$59,297 in the monthly financial accrual expense for 2017.

As of September 30, 2017 (not audited) and December 31, 2016



# 29. Risk management (Not audited), continued

# f) Financial risk management objectives and polices, continued

#### Foreign currency risk

Foreign currency risk is the risk that the future fair values or cash flows of a financial instrument may fluctuate due to exchange rate. The Company's exposure to exchange variation risks is related mainly to obtaining short and long-term financial debt in foreign currency and to a lesser extent to its operating activities. The Company's policy is to negotiate derivative financial instruments to help minimize this risk.

#### Credit risk

Credit risk is the risk that a counterpart may not fulfill its obligations under a financial instrument or customer contract, which leads to a financial loss. The Company is exposed to credit risk from its operating activities (mainly due to receivables and credit notes) and from its financial activities, including bank deposits, transactions in foreign currency and other financial instruments.

Credit risks related to customer loans is managed in accordance with the policies, procedures and controls established by the Company to manage customer credit risk. Customer credit quality is evaluated in an ongoing manner, Outstanding customer charges are supervised. The maximum exposure to credit risk as of the report presentation date is the value of each class of financial asset.

Credit risk related to balances with banks, financial instruments and negotiable values is managed by the Finance Management Department in conformity with the Company's policies. Surplus funds are only invested with an approved counterpart and within the credit limits assigned to each entity, Counterpart limits are reviewed annually, and can be updated during the year. The limits are established to reduce counterpart risk concentration.

# Liquidity risk

The Company monitors its risk of lack of funds using a recurrent liquidity planning tool. The Company's objective is to anticipate the financing needs and maintain an investment profile that allows it to cover its obligations.

As of September 30, 2017 (not audited) and December 31, 2016



# 29. Risk management (Not audited), continued

# f) Financial risk management objectives and polices, continued

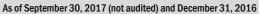
# **Capital management**

Capital includes shares and equity attributable to the equity of the parent less unearned income reserves.

The Company's main objective in respect to capital management is to ensure that it maintains a strong credit rating and prosperous capital ratios to support its businesses and maximize shareholder value. Return on equity (income/total average equity) as of September 30, 2017 amounts to 14.59%, an increase of 7.68% in comparison to June 2016, where it reached 6.91%. The above is mainly due to a increase in profits attributable to the owners, as well as the increase generated in average equity for the current year by the increase in stoke-in-trade September 2016 in amount of ThCh\$ 537,781,196.

The Company manages its capital structure and makes adjustments to it, in response to changes in economic conditions.

There were no changes in the objectives, policies or processes during the years ended as of September 30, 2017 and 2016.





# 30. Subsequent events

The consolidated financial statements of Telefónica Chile S.A. and subsidiaries, for the period as of September 30, 2017, were approved and authorized for issuance at the Board of Directors Meeting held on October 30, 2017.

In the period from October 1 to 30, 2017, there have been no other significant subsequent effects that affect these consolidated financial statements.

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Alejandro Gil Ibarra Accounting Manager Juan Parra Hidalgo
Director of Finance and Management Control

Roberto Muñoz Laporte General Manager