



## **TELEFÓNICA MÓVILES CHILE S.A. AND SUBSIDIARIES**

### **REPORT ON THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

For the periods ended as of  
September 30, 2018 (not audited), December 31, 2017 and September 30, 2017 (not audited)

(Translation of financial statements originally issued in Spanish – See Note 2c)

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ThCh\$ : Thousands of Chilean Pesos

MCh\$ : Millions of Chilean Pesos

CONSOLIDATED INTERIM CLASSIFIED STATEMENTS OF FINANCIAL POSITION

As of September 30, 2018 (not audited), December 31, 2017



	Notes	09.30.2018	12.31.2017
		ThCh\$	ThCh\$
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	(5)	157,154,648	206,793,908
Other current financial assets	(6)	38,014,741	776,868
Other current non-financial assets	(7)	42,364,879	65,880,486
Current trade and other accounts receivable	(8a)	300,372,622	258,940,140
Current receivables from related companies	(9a)	19,435,562	20,826,616
Inventory	(10a)	49,976,528	49,212,817
Current tax assets	(11b)	12,938,668	11,040,372
<b>TOTAL CURRENT ASSETS</b>		<b>620,257,648</b>	<b>613,471,207</b>
<b>NON-CURRENT ASSETS</b>			
Other non-current financial assets	(6)	129,637,230	110,462,910
Other non-current non-financial assets	(7)	2,479,987	7,334,487
Non-current trade and other accounts receivable	(12a)	35,627,439	19,370,390
Intangible assets other than goodwill, net	(13a)	194,672,857	194,713,920
Goodwill	(14)	504,839,853	504,839,853
Property, plant and equipment, net	(15a)	1,223,637,551	1,265,184,023
Deferred tax assets	(11c)	123,151,993	129,200,809
<b>TOTAL NON-CURRENT ASSETS</b>		<b>2,214,046,910</b>	<b>2,231,106,392</b>
<b>TOTAL ASSETS</b>		<b>2,834,304,558</b>	<b>2,844,577,599</b>

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

CONSOLIDATED INTERIM CLASSIFIED STATEMENTS OF FINANCIAL POSITION

As of September 30, 2018 (not audited), December 31, 2017



	Notes	09.30.2018	12.31.2017
		ThCh\$	ThCh\$
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Other current financial liabilities	(16)	59,240,323	14,160,658
Trade and other payables	(17a)	295,952,589	384,691,746
Current payables to related companies	(9b)	46,440,321	113,523,203
Other current provisions	(19a)	10,430,744	10,387,867
Current tax liabilities	(11f)	27,347,679	21,863,202
Current employee benefits accrual	(20a)	8,120,947	7,589,974
Other current non-financial liabilities	(21)	37,178,714	63,760,925
<b>TOTAL CURRENT LIABILITIES</b>		<b>484,711,317</b>	<b>615,977,575</b>
<b>NON-CURRENT LIABILITIES</b>			
Other non-current financial liabilities	(16)	780,177,757	787,644,639
Other non-current provisions	(19b)	20,202,353	19,479,651
Deferred tax liabilities	(11c)	76,500,224	86,548,566
Non-current employee benefits accrual	(20a)	26,777,157	29,653,740
Other non-current non-financial liabilities	(21)	8,234,895	6,978,962
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>911,892,386</b>	<b>930,305,558</b>
<b>TOTAL LIABILITIES</b>		<b>1,396,603,703</b>	<b>1,546,283,133</b>
<b>NET SHAREHOLDERS' EQUITY</b>			
Issued capital	(22a)	1,294,872,285	1,257,872,285
Retained earnings		596,682,562	487,027,163
Other reserves	(22d)	(460,139,520)	(453,146,171)
Shareholders' equity attributable to owners of the parent		1,431,415,327	1,291,753,277
Non-controlling interest	(22e)	6,285,528	6,541,189
<b>TOTAL NET SHAREHOLDERS' EQUITY</b>		<b>1,437,700,855</b>	<b>1,298,294,466</b>
<b>TOTAL NET LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>		<b>2,834,304,558</b>	<b>2,844,577,599</b>

The accompanying notes 1 to 30 form an integral part of these consolidated financial statement

CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME

As of September 30, 2018 and 2017 (not audited)



	Notes	For the period from	For the nine-month	For the period	For the nine-month
		July 1 to	period ended	from July 1 to	period ended
		September 30,	September 30,	September 30,	September 30,
		2018	2018	2017	2017
		ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>STATEMENTS OF COMPREHENSIVE INCOME</b>					
Income from ordinary operations	(24a)	388,968,155	1,166,704,383	393,962,729	1,178,306,939
Other income	(24b)	1,275,208	5,279,483	3,014,912	8,204,361
Employee benefits expenses	(20d)	(30,682,616)	(93,492,795)	(29,245,780)	(95,494,602)
Depreciation and amortization expense	(13b)(15b)	(68,047,358)	(210,172,159)	(72,532,833)	(215,229,043)
Other expenses, by nature	(24c)	(248,694,303)	(755,270,263)	(256,840,663)	(753,365,155)
<b>Profit from operating activities</b>		<b>42,819,086</b>	<b>113,048,649</b>	<b>38,358,365</b>	<b>122,422,500</b>
Interest income	(24d)	2,061,761	4,525,058	2,750,345	8,521,780
Interest expense	(24d)	(10,506,024)	(30,137,917)	(10,101,763)	(29,978,991)
Foreign exchange differences	(24e)	260,793	225,470	(1,104,710)	(468,783)
Income from indexation units	(24f)	706,568	571,610	206,960	278,274
<b>Profits before tax from continuing operations</b>		<b>35,342,184</b>	<b>88,232,870</b>	<b>30,109,197</b>	<b>100,774,780</b>
Income tax expense	(11e)	(9,696,893)	(18,936,940)	(5,769,454)	123,886,188
<b>PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS</b>		<b>25,645,291</b>	<b>69,295,930</b>	<b>24,339,743</b>	<b>224,660,968</b>
<b>Profit attributable to holders of equity instruments of the controller and minority interest:</b>					
Profit attributable to owners of the parent		25,616,771	69,169,193	24,182,849	224,205,816
Profit attributable to non-controlling interest	(22e)	28,520	126,737	156,894	455,152
<b>PROFIT (LOSS) FOR THE PERIOD</b>		<b>25,645,291</b>	<b>69,295,930</b>	<b>24,339,743</b>	<b>224,660,968</b>
<b>EARNINGS PER SHARE</b>					
		Ch\$	Ch\$	Ch\$	Ch\$
<b>Earnings per basic share</b>					
Earnings per basic share for continuing operations	(23)	0.028	0.075	0.027	0.253
Earnings per basic share for discontinuing operations					
Earnings per basic share		0.028	0.075	0.027	0.253
<b>Diluted earnings per share</b>					
Diluted earnings per share from continuing operations		0.028	0.075	0.027	0.253
Diluted earnings per share from discontinuing operations					
Diluted earnings per share		0.028	0.075	0.027	0.253

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME

As of September 30, 2018 and 2017 (not audited)



	For the period from July 1 to September 30,	For the nine-month period ended September 30,	For the period from July 1 to September 30,	For the nine-month period ended September 30,
	2018 ThCh\$	2018 ThCh\$	2017 ThCh\$	2017 ThCh\$
<b>STATEMENTS OF COMPREHENSIVE INCOME</b>				
<b>PROFIT (LOSS) FOR THE PERIOD</b>	<b>25,645,291</b>	<b>69,295,930</b>	<b>24,339,743</b>	<b>224,660,968</b>
<b>OTHER COMPREHENSIVE INCOME</b>				
<b>Components of other comprehensive income that will not be reclassified to income for the period</b>				
Other comprehensive income, before taxes, profits (losses) on new measurements of defined benefits plans	203,303	(50,810)	1,193,261	911,786
<b>Total other comprehensive income that will not be reclassified to income for the period</b>	<b>203,303</b>	<b>(50,810)</b>	<b>1,193,261</b>	<b>911,786</b>
<b>Components of other comprehensive income that will be reclassified to income for the period</b>				
Profit (loss) to difference of conversion, before taxes			-	-
Profit (loss) on new measurement of financial assets available for sale	(1,070,000)	(1,587,701)	1,305,340	1,126,174
Profit (loss) on cash flow hedges	(6,586,789)	(8,253,644)	(5,847,191)	(3,385,014)
<b>Total Components of other comprehensive income that will be reclassified to income for the period</b>	<b>(7,656,789)</b>	<b>(9,841,345)</b>	<b>(4,541,851)</b>	<b>(2,258,840)</b>
<b>Total other components of other comprehensive income, before taxes</b>	<b>(7,453,486)</b>	<b>(9,892,155)</b>	<b>(3,348,590)</b>	<b>(1,347,054)</b>
<b>Income taxes associated to components of other comprehensive income which will not be reclassified to income for the period</b>				
Income taxes associated to new measurements of defined benefits plans of other comprehensive income	13,397	13,397	3,355	10,083
<b>Total income taxes associated to components of other comprehensive income which will not be reclassified to income for the period</b>	<b>-</b>	<b>-</b>	<b>3,355</b>	<b>10,083</b>
<b>Income taxes associated to components of other comprehensive income which will be reclassified to income for the period</b>				
Income tax related to hedging cash flows from other comprehensive income	185,306	2,800,601	894,945	32,370
<b>Total income taxes associated to components of other comprehensive income which will be reclassified to income for the period</b>	<b>198,703</b>	<b>2,813,998</b>	<b>898,300</b>	<b>42,453</b>
<b>TOTAL OTHER COMPREHENSIVE INCOME</b>	<b>(7,254,783)</b>	<b>(7,078,157)</b>	<b>(2,450,290)</b>	<b>(1,304,601)</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>18,390,508</b>	<b>62,217,773</b>	<b>21,889,453</b>	<b>223,356,367</b>
<b>COMPREHENSIVE INCOME ATTRIBUTABLE TO:</b>				
Comprehensive income attributable to owners of the parent	18,407,466	62,175,959	21,761,627	222,919,232
Comprehensive income attributable to non-controlling interest	(16,958)	41,814	127,826	437,135
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>18,390,508</b>	<b>62,217,773</b>	<b>21,889,453</b>	<b>223,356,367</b>

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

As of September 30, 2018 and 2017 (not audited)



	Changes in capital (Note 22a)	Changes in the other reserves (Note 22d)				Retained earnings	Equity attributable to owners of the parent	Non controlling interests (Note 22e)	Total equity	
	Issued capital	Cash flow hedge reserves	Reserves of actuarial gains or losses on defined benefit plans	Accrual of profits or losses on remeasurement of financial assets available for sale	Other miscellaneous reserves					Total other reserves
<b>Beginning balance of tax year</b>	1,257,872,285	5,172,662	(8,038,094)	1,493,734	(451,774,473)	(453,146,171)	487,027,163	1,291,753,277	6,541,189	1,298,294,466
<b>Changes in equity</b>										
<b>Comprehensive income</b>										
Profit	-	-	-	-	-	-	69,169,193	69,169,193	126,737	69,295,930
Other comprehensive income	-	(5,383,809)	(37,153)	(1,572,272)	-	(6,993,234)	-	(6,993,234)	(84,923)	(7,078,157)
<b>Comprehensive income</b>	-	(5,383,809)	(37,153)	(1,572,272)	-	(6,993,234)	69,169,193	62,175,959	41,814	62,217,773
Dividends	-	-	-	-	-	-	60,417,721	60,417,721	(27,560)	60,390,161
Increase capital	37,000,000	-	-	-	-	-	-	37,000,000	-	37,000,000
Other increase (decrease) from transactions with treasury shares	-	-	-	-	-	-	-	-	-	-
Other increase (decrease) from transfers	-	-	-	-	-	-	-	-	-	-
And other changes (1)	-	-	-	-	(115)	(115)	(19,931,515)	(19,931,630)	(269,915)	(20,201,545)
<b>Total changes in shareholders' equity</b>	37,000,000	(5,383,809)	(37,153)	(1,572,272)	(115)	(6,993,349)	109,655,399	139,662,050	(255,661)	139,406,389
<b>Ending balance as of 09.30.2018</b>	1,294,872,285	(211,147)	(8,075,247)	(78,538)	(451,774,588)	(460,139,520)	596,682,562	1,431,415,327	6,285,528	1,437,700,855
<b>Beginning balance of tax year</b>	1,257,872,279	9,954,496	(9,891,218)	1,336,599	(457,341,890)	(455,942,013)	588,963,184	1,390,893,450	13,953,524	1,404,846,974
<b>Changes in equity</b>										
<b>Comprehensive income</b>										
Profit	-	-	-	-	-	-	224,205,816	224,205,816	455,152	224,660,968
Other comprehensive income	-	(3,301,231)	911,897	1,102,749	-	(1,286,585)	-	(1,286,585)	(18,016)	(1,304,601)
<b>Resultado integral</b>	-	(3,301,231)	911,897	1,102,749	-	(1,286,585)	224,205,816	222,919,231	437,136	223,356,367
Dividends	-	-	-	-	-	-	40,266,680	40,266,680	(15,686)	40,250,994
Increase capital	6	-	-	-	-	-	-	6	-	6
Other increase (decrease) from transfers and other changes	-	-	-	-	55	55	8,361	8,416	(15,922)	(7,506)
Other increase (decrease) from transactions with treasury shares	-	-	-	-	(746,662)	(746,662)	-	(746,662)	-	(746,662)
<b>Total changes in shareholders' equity</b>	6	(3,301,231)	911,897	1,102,749	(746,607)	(2,033,192)	264,480,857	262,447,671	405,528	262,853,199
<b>Ending balance as of 09.30.2017</b>	1,257,872,285	6,653,265	(8,979,321)	2,439,348	(458,088,497)	(457,975,205)	853,444,041	1,653,341,121	14,359,052	1,667,700,173

(1) Movements in equity correspond to the effects of the first-time application of IFRS 9 and IFRS 15 both current as of January 1, 2018, at the Parent Company and subsidiaries Telefónica Chile S.A. and Telefónica Empresas S.A.

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements

CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS DIRECT

As of September 30, 2018 and 2017 (not audited)



For the nine-month  
period ended September 30,

	Notes	2018 ThCh\$	2017 ThCh\$
<b>CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>			
<b>Classes of operating activity charges</b>			
<b>Proceeds from sale of assets and services rendered</b>		<b>1,330,977,758</b>	<b>1,387,850,745</b>
Proceeds from sales and services		1,325,088,969	1,383,430,353
Proceeds from related entities		5,888,789	4,420,392
<b>Classes of payments</b>		<b>(1,117,449,261)</b>	<b>(1,129,807,052)</b>
Payments to suppliers for supplying goods and services		(775,831,257)	(796,384,714)
Payments to and on account of employees		(128,694,149)	(117,879,511)
Payments from related entities		(44,582,300)	(47,141,017)
Other operating activities payments		(168,341,555)	(168,401,810)
<b>Net cash flows provided by (used in) operating activities</b>		<b>213,528,497</b>	<b>258,043,693</b>
Income taxes paid reimbursed classified as operating activities (less)		(10,145,653)	(15,980,537)
<b>Cash flows provided by (used in) operating activities</b>		<b>203,382,844</b>	<b>242,063,156</b>
<b>CASH FLOWS PROVIDED BY (USED IN) INVESTMENT ACTIVITIES</b>			
Proceeds from disposal of property, plant and equipment (1)		3,346,280	-
Additions to property, plant and equipment, classified as investing activities		(238,984,691)	(244,247,644)
(Payments) proceeds Loans to related entities		(30,000,000)	(30,000,000)
Interest received, classified as investing activities		177,209	-
Interest received, classified as investing activities		3,947,532	4,903,895
Other cash inputs (outputs), classified as investing activities		490,324	-
<b>Net cash flows provided by (used in) investment activities</b>		<b>(261,023,346)</b>	<b>(269,343,749)</b>
<b>CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES</b>			
<b>Proceeds from loans, classified as financing activities</b>			
Payments of loans to related entities		-	48,795,050
Loans to related entities	(9d)	(1,767,000)	(8,005,850)
Repayment of loan, classified as financing activities		-	(64,488,450)
Amounts from the issuance of shares	(22a)	37,000,000	-
Dividends paid		(24,475)	(64,385)
Payments to acquire or redeem the entity's shares		-	(762,640)
Interest paid, classified as financing activities (2)		(20,413,261)	(19,569,567)
Other cash inputs (outputs), classified as financing activities		(6,794,022)	5,293,598
<b>Net cash flows provided by (used in) financing activities</b>		<b>8,001,242</b>	<b>(38,802,244)</b>
<b>Increase (decrease) in cash and cash equivalents, before the effects of changes in the exchange rate</b>		<b>(49,639,260)</b>	<b>(66,082,837)</b>
<b>Effects of changes in the exchange rate over cash and cash equivalents</b>		<b>-</b>	<b>(51)</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>(49,639,260)</b>	<b>(66,082,888)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>		<b>206,793,908</b>	<b>221,274,945</b>
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	(5)	<b>157,154,648</b>	<b>155,192,057</b>

(1) On June 29, 2018, Telefónica Móviles Chile S.A. sold 37 towers to Telxius Torres Chile S.A. generating an account receivable in the amount of ThCh\$ 3,346,280, which was fully paid in August.

(2) Corresponds to interest paid on bonds and loans as of September 30, 2018 and 2017. See note 16.

The accompanying notes 1 to 30 form an integral part of these consolidated financial statements



## 1. Corporate information:

Telefónica Móviles Chile S.A. (formerly Inversiones Telefónica Móviles Holding S.A., (hereinafter “the Company”), was established as a limited liability company on July 12, 2004. On December 30, 2011 the partners agreed to change it to a closely held company. The Company’s capital is divided into 10 billion common, single series registered shares, without par value, which have been fully subscribed and paid. The Company’s line of business is: i) operating the public telephone service concessions which it may come to hold by virtue of Supreme Decrees issued by the Ministry of Transportation and Telecommunications; ii) performing all types of activities in the field of telecommunications services (fixed and mobile), comprising the installation, operation, exploitation and management, in general, of all types of networks, systems and services; iii) purchasing and selling all types of articles and products in the communications area; iv) offering data processing services to third parties; v) performing research and development activities in the telecommunications and telematics fields; vi) investing in tangible and intangible personal property, in shares of public companies, rights in other companies, bonds, commercial papers and other transferable securities, as well as their administration and operation. The Company is located at Avenida Providencia No. 111, Santiago, Chile.

At the Extraordinary Shareholders’ Meeting of Inversiones Telefónica Móviles Holding S.A. held on March 22, 2017, the shareholders approved the merger by absorption of subsidiary Telefónica Móviles Chile S.A., subject to the condition that the Company is to be registered in the Securities Registry of the Superintendency of Securities and Insurance. The registration process was completed on May 2, 2017 and the Company was incorporated to the Securities Registry under Number 1145. This merger did not generate financial effects except for those described in Note 11c.

At the same Extraordinary Shareholders’ Meeting held on March 22, 2017 the shareholders approved changing the Company’s name from Inversiones Telefónica Móviles Holding S.A. to Telefónica Móviles Chile S.A., as well as the wording of the new bylaws which as of the date of these financial statements are in force.

Telefónica Móviles Chile S.A. forms part of the Telefónica Group, and its majority shareholders are indirect subsidiaries of Telefónica S.A., whose activities are headquartered in Spain.

The subsidiary registered in the Securities Registry is:

Subsidiary	Taxpayer No.	Registration No.	Participation percentage (direct and indirect)	
			09.30.2018	12.31.2017
			%	%
Telefónica Chile S.A.	90.635.000-9	009	99.1405597	99.0281653

## 2. Significant accounting principles:

### a) Accounting period

The interim consolidated financial statements (hereinafter, the “financial statements”) cover the following periods: Interim Consolidated Statements of Financial Position, ended as of September 30, 2018 and December 31, 2017; Interim Consolidated Comprehensive Income Statements for the three and nine-month periods ended as of September 30, 2018 and 2017 and the corresponding Interim Statement of Changes in Equity, and interim Statements of Cash Flows for the nine-month periods ended as of September 30, 2018 and 2017.

### b) Basis of presentation

The consolidated financial statements for December 31, 2017 and their corresponding notes are shown in a comparative manner in accordance with Note 2a). Certain minor reclassifications have been made for comparison purposes to the 2017 financial statements.

### c) Basis of preparation

The consolidated financial statements as of September 30, 2018, and December 31, 2017, and the comprehensive income statements, statements of changes in equity and statements of cash flows ended as of September 30, 2018 and 2017 have been prepared in accordance with International Accounting Standard 34 (IAS 34) “Interim Financial Reporting”, incorporated in International Financial Reporting Standards.

The figures included in these consolidated financial statements are expressed in thousands of Chilean pesos, since the Chilean peso is the Company’s functional and reporting currency. All values are rounded to the nearest thousands, except when otherwise indicated.

The Company’s Board of Directors is responsible for the information contained in these consolidated financial statements, and it expressly manifests its responsibility for the consistent and reliable nature of the application of IFRS.

### d) Exchange Method

Balances of monetary assets and liabilities denominated in foreign currency are presented valued at the closing exchange rate for each exercise. Foreign currency translation differences arising from the application of this standard are recognized in income for the period through the “Foreign currency translation differences account and differences resulting from valuation of the UF are recognize in income for the period in the “income from indexation units” account.

Non-monetary items in foreign currency, which are measured in terms of historical cost, are converted using the exchange rate on the transaction date and non-monetary items that are measured at fair value in a foreign currency, are converted using the exchange rates for the date on which this fair value is measured.

When a loss or profit derived from a non-monetary item is recognized in other comprehensive income, any foreign currency translation difference included in that loss or profit, is also recognized in other comprehensive income. On the other hand, when the loss or profit, derived from a non-monetary item, is recognized in income for the period, any foreign currency translation difference, included in this loss or profit, will also be recognized in income for the exercise.

## 2. Significant accounting principles:

### d) Exchange Method, continued

Assets and liabilities in US\$ (United States dollars), Euros, Brazilian Real and UF (Unidades de Fomento), have been converted to Chilean pesos at the observed exchange rates as of the closing date of each period, detailed as follows:

DATE	USD	EURO	REAL	UF
09-30-2018	660.42	767.22	164.41	27,357.45
12.31.2017	614.75	739.15	185.64	26,798.14
09-30-2017	637.93	752.99	201.67	26,656.79

### e) Basis of consolidation

The consolidated financial statements comprise the financial statements of the parent company and its subsidiaries (hereinafter, "the Company"), including assets, liabilities, income, expenses and cash flows after making adjustments and eliminations related to transactions between the companies that are part of the consolidation. Minority investments have been recognized under "Non-controlling Interests" (note 22e).

Control is achieved when the Company is exposed to or has rights to variable returns from its interest in the investee and has the capacity to influence these returns through its power over it. In order to comply with the definition of control the following points must be fulfilled:

- Power over the investee (i.e. existing rights that give it the capacity to direct the relevant activities of the investee).
- Exposure, or right to variable returns from its interest in the investee; and
- Capacity to use its power over the investee to influence the amount of the returns of the investor.

The financial statements of the consolidated companies cover the periods ended on the same dates as the individual financial statements of the parent Company, Telefónica Móviles Chile S.A. and have been prepared using the same accounting policies.

Non-controlling interest represents the portion of net income or loss and net assets of certain subsidiaries that are not owned by the parent company, and are presented in the consolidated statements of income and equity, separately from shareholders' equity.

The following subsidiaries are included in consolidation:

Taxpayer No.	Company Name	Origin Country	Currency	% of participation			12.31.2017 Total
				Direct	Indirect	Total	
96.990.810-7	Telefónica Móviles Soluciones y Aplicaciones S.A.	Chile	CLP	99.9999996	-	99.9999996	99.9999996
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA	Chile	CLP	100.0000000	-	100.0000000	100.0000000
90.635.000-9	Telefónica Chile S.A.	Chile	CLP	99.1405597	-	99.1405597	99.0281653
76.703.410-1	Telefónica Empresas Chile S.A.	Chile	CLP	-	99.9999973	99.9999973	99.9999973
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda.	Chile	CLP	49.0000000	51.0000000	100.0000000	100.0000000

## 2. Significant accounting principles, continued

### e) Basis of consolidation, continued

The summarized financial information at September 30, 2018 of the companies included in the consolidation is as follows:

Taxpayer No,	Company Name	% Participation	Currents assets	Non-currents assets	Total Assets	Currents liabilities	Non-currents liabilities	Total liabilities	Equity	Revenues from ordinary operations	Profit (loss), Net
			ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
96.990.810-7	Telefónica Móviles Soluciones y Aplicaciones S,A,	100.00	1,678,122	-	1,678,122	780,863	-	780,863	897,259	-	(60,149)
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA	100.00	8,726,722	197,755	8,924,477	6,788,717	43,142	6,831,859	2,092,618	4,229,804	1,140,688
90.635.000-9	Telefónica Chile S,A,	99.1405597	238,285,555	1,184,341,689	1,422,627,244	271,655,507	502,544,202	774,199,709	648,427,535	350,921,713	13,829,858
78.703.410-1	Telefónica Empresas Chile S,A,	99.99	147,230,152	90,850,440	238,080,592	131,581,497	3,378,847	134,960,344	103,120,248	237,324,633	6,658,941
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda,	100.00	98,434,126	49,823,206	148,257,332	55,120,571	33,995,171	89,115,742	59,141,590	149,629,211	13,689,870

The summarized financial information at December 31, 2017 of the companies included in the consolidation is as follows:

Taxpayer No.	Company Name	% Participation	Currents assets	Non-currents assets	Total Assets	Currents liabilities	Non-currents liabilities	Total liabilities	Equity	Revenues from ordinary operations	Profit (loss), Net
			ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
96.990.810-7	Telefónica Móviles Soluciones y Aplicaciones S.A.	100.00	1,663,381	-	1,663,381	705,973	-	705,973	957,408	-	(657,611)
76.378.279-4	Telefónica Investigación y Desarrollo Chile SpA	100.00	8,251,725	192,790	8,444,515	7,532,985	107,437	7,640,422	804,093	4,892,017	448,279
90.635.000-9	Telefónica Chile S.A.	99.0281653	262,562,015	1,171,695,846	1,434,257,861	235,649,907	526,874,469	762,524,376	671,733,485	483,336,765	7,374,245
78.703.410-1	Telefónica Empresas Chile S.A.	99.99	150,389,926	94,072,499	244,462,425	134,164,770	2,372,945	136,537,715	107,924,710	332,812,643	5,505,534
76.086.148-0	Telefónica Chile Servicios Corporativos Ltda.	100.00	112,944,740	42,531,067	155,475,807	74,035,410	35,939,583	109,974,993	45,500,814	202,915,658	8,956,915

## 2. Significant accounting principles, continued

### f) Financial assets and liabilities

#### 1. Financial assets other than derivatives

##### Classification and presentation

The Company classifies its financial assets into the following categories: loans and accounts receivable, financial assets at fair value through profit and loss, financial assets held to maturity and assets-held-for-sale. The classification depends on the purpose for which the financial assets were acquired. The Company determines the classification of its financial assets at the time of initial recognition.

##### i) Amortized cost

Financial assets that comply with the following two conditions will be measured at amortized cost: the objective of the business model supporting them is to hold the financial assets to obtain contractual cash flows and in turn, the contractual conditions of the financial assets lead to cash flows composed of principal and interest payments only on specific dates.

The Company's financial assets that comply with the conditions established in IFRS 9, for valuation at amortized cost are: accounts receivable, loans and cash and cash equivalents.

Trade receivables are recognized for the amount of the invoice, and an adjustment is recorded if there is objective evidence of customer payment risk.

The estimated impairment of accounts receivable, is determined on the basis of the expected loss throughout the lives of the assets, determined by assessing the historical payment behavior and current information demonstrating the present and future condition of customers from the various segments that compose the portfolio. Recoverability matrices are prepared for this assessment, composed of aging periods, which provide the percentages of uncollectible based on past behavior, in addition to gathering timely customer information and monitoring changes in macroeconomic factors, thus recognizing impairment which are from inception.

Loans and accounts receivable are included in "Trade and other accounts receivable" in the consolidated statement of financial position, except for those with due dates in excess of 12 months from the closing date which are classified as Non-current trade and other accounts receivable. They are recorded at amortized cost using the effective interest rate method, which is its initial fair value.

The effective interest rate method is a method for calculating the amortized cost of a financial asset or liability and imputing finance income or expenses throughout the relevant period. The effective interest rate is the discount rate that exactly matches the estimated cash flows receivable or payable throughout the expected life of the financial instrument (or, when adequate in a shorter period) with the net carrying amount of the financial asset or liability.

Short-term trade receivables are not discounted. The Company has determined no difference between the amount invoiced and the amortized cost, as the transaction has no significant associated costs.

## 2. Significant accounting principles, continued

### f) Financial assets and liabilities, continued

#### 1. Financial assets other than derivatives, continued

##### Classification and presentation, continued

Cash and cash equivalents recognized in the financial statements includes cash balances, checking accounts, time deposits and investments in instruments with original maturity of ninety days or less. These items are recorded at their historical cost, which does not significantly differ from their realization value.

There are no restrictions on the use of cash and cash equivalents contained in this heading.

##### ii) Financial assets at fair value through other comprehensive income

Financial assets that comply with the following two conditions are measured at fair value through other comprehensive income: they are classified within a business model whose objective is to hold financial assets both to collect contractual cash flows and to sell them and in turn, contractual conditions lead to payment of principal and interest on the amount of the outstanding principal.

The Company will apply this valuation to factoring transactions, as long as the following conditions are met by sales subject to this transaction: significant, frequent sales, not motivated by credit risk and far from their due date.

##### iii) Financial assets at fair value through profit or loss

Financial assets will be considered in this category when they are not classified in the two previous categories or are irrevocably designated at their initial recognition at fair value through profit or loss.

They are recorded in the statement of financial position at fair value, and changes in their value are recorded directly in income when they occur, as are the costs of the initial transaction.

#### 2. Financial liabilities

The Company irrevocably determines the classification of its financial liabilities at the time of their initial recognition.

Financial liabilities are initially recognized at fair value and in the case of loans, include costs directly attributable to the transaction. Subsequent measurement of financial liabilities depends on their classification: amortized cost, fair value through profit or loss or held for trading.

Financial liabilities are derecognized when the obligation is cancelled, liquidated or expires. When an existing financial liability is replaced by another from the same lender under substantially different terms, or the terms of an existing liability are substantially modified, that exchange or modification is treated as an accounting derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the income statement.

## 2. Significant accounting principles, continued

### f) Financial assets and liabilities, continued

#### 2. Financial liabilities, continued

##### i) Financial liabilities at amortized cost

The Company classifies all its financial liabilities at amortized cost, except for liabilities held for trading or that decrease an accounting asymmetry, which are valued at fair value through profit or loss.

##### ii) Financial liabilities at fair value through profit or loss

Financial liabilities are classified in the category of financial liabilities at fair value through profit or loss when they are initially recognized at fair value through profit or loss, in order to reduce accounting asymmetries.

This classification includes derivatives designated as effective hedging instruments (see note 18).

##### iii) Financial liabilities held for trading

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling them in the short-term.

Profits or losses on liabilities held for trading are recognized with a charge or credit to comprehensive income. This category includes derivative instruments not designated for hedge accounting and also considers embedded derivatives.

#### 3. Derivative financial instruments

The Company holds hedge derivatives to manage its exposure to interest and/or exchange rate risks (see Note 18.2) to manage its risks associated to changes in interest rate and exchange rate. The Company's objective in respect to derivatives is to minimize these risks using the most effective method to eliminate or reduce the impact on underlying hedged transactions.

Derivative instruments are recognized at fair value on the date of the statement of financial position under "Other financial assets" or "Other financial liabilities" depending on whether their fair value is positive or negative respectively. They are classified as current or non-current depending on whether they mature in less than or more than twelve months. Derivative instruments that meet all the requirements for being treated as hedge instruments for long-term items are presented as non-current assets or liabilities, based on their balance separately from the hedged items, as indicated in IAS 9.

Hedges for risks of variations, in exchange rates, in firmly committed transactions, May be treated indistinctly as either a fair value hedge or cash flow hedge.

## 2. Significant accounting principles, continued

### f) Financial assets and liabilities, continued

#### 3. Derivative financial instruments, continued

Variations in the fair value of derivatives that have been designated as and meet the requirements for being treated as fair value hedge instruments, are recorded in the comprehensive income statement netting the effects of the part of the underlying for which the risk is being hedged.

In the case of cash flow hedges, changes in the fair value of derivatives are recorded, for the effective part of those hedges, in an equity reserve called "Cash flow hedge reserve". The accumulated deficit or profit in that heading is transferred to the comprehensive statement of income to the extent that the underlying has an impact on the comprehensive income statement for the hedged risk, netting that effect. The part of the hedge considered to be ineffective is recorded directly in the comprehensive income statement.

Initially, the Company formally documents the hedge relationship between the derivative and the hedged item, as well as the objectives and risk management strategies pursued in establishing the hedge. This documentation includes identifying the hedge instrument, hedged item or transaction as well as the nature of the hedged risk. It also specifies the method for assessing the degree of effectiveness when offsetting the exposure to changes in the hedged element, whether in its fair value or in the cash flows attributable to the hedged risk. The effectiveness assessment is performed prospectively and retroactively, both at inception of the hedge relationship and systematically throughout the period for which it were designated.

The fair value of the derivative portfolio reflects estimates based on calculations performed using observable market data, employing specific valuation and risk management tools widely used by diverse financial entities.

### g) Inventory

Materials for consumption and replacement are valued at cost or net realization value, whichever is lower.

The net realizable value is the estimated sales value during the normal course of business, less costs related to the sale and costs related to finishing the product.

When cash flows related to inventory purchases are covered by an effective hedge, the corresponding gains and losses accumulated in equity become part of the cost of acquired inventory.

Obsolescence is determined on the basis of the commercial turnover of equipment and accessories. According to the Company's policies, marketable materials with a turnover in excess of 360 days have been defined as having slow turnover. Likewise, stored scrapped products or accessories are considered to be a total loss.



## 2. Significant accounting principles, continued

### h) Impairment of non-current assets

At each year-end non-current assets are evaluated for possible indications of impairment. If such indications exist, the Company estimates the asset's recoverable amount, which is its value in use or its fair value, less cost to sell, whichever is greater. Value in use is determined by discounting estimated future cash flows. When an asset's recoverable amount is less than its net book value, impairment is recorded.

To calculate impairment, the Company estimates the return on assets assigned to the different cash generating units based on expected cash flows.

### i) Leases

Leased assets for which the lessor retains a significant part of the risks and rewards of ownership are classified as operating leases. Payments made on this type of lease are charged to income on a straight-line basis over the term of the lease. Future obligations on these contracts are detailed in Note 25.

Leased assets for which the significant risks and rewards of ownership are transferred to the Company are considered finance leases. Initially, the asset and associated liability are recorded at the fair value of the leased asset or the present value of the minimum agreed-upon lease payments if lower. Interest expense is charged to income throughout the life of the lease. Depreciation of these assets is included in depreciation of Property, Plant and Equipment. The Company reviews all contracts to determine if they contain an embedded lease. At the end of the periods 2018 and 2017 were not identified leasing implicit.

### j) Income taxes

The income tax expense for each year comprises current and deferred income taxes.

Tax assets and liabilities for the current and prior periods are measured at the amount the Company estimates it will recover or pay to tax authorities. Tax rates and government regulations used to calculate these amounts are those in force as of each exercise 27% and 25.5% and September 30, 2018 and 2017, respectively.

The deferred tax amount is obtained from analyzing temporary differences that arise due to differences between the tax and book values of assets and liabilities, mainly allowance for doubtful accounts, depreciation of Property, plant and equipment and staff severance indemnities.

Under Chilean tax regulations tax loss carry forwards can be realized as future tax benefits with no time restrictions.

Temporary differences generally become taxable or deductible when the related liability is settled or the related asset is recovered. A deferred tax liability or asset represents the amount of tax payable or refundable in future years under the currently enacted tax laws and rates as a result of temporary differences determined as of the date of issuance of the financial statements. Deferred tax assets and liabilities are not discounted at their current value and are classified as non-current.

## 2. Significant accounting principles, continued

### k) Goodwill

Represent the difference between acquisition cost and fair value, of the assets acquired, liabilities assumed and identifiable contingent liabilities acquired from an associate. After initial recognition, goodwill is recorded at cost, less any accumulated impairment loss.

The Company tests goodwill impairment annually and when there are indicators that the net carrying amount might not be fully recoverable. The impairment test which is based on fair value is performed for each cash generating unit, for which the goodwill has been allocated. If that fair value is less than the carrying amount, an irreversible impairment loss is recognized in the income statement.

Deferred tax assets and liabilities are not discounted at their present value and are classified as non-current.

### l) Intangibles

#### i) Concession licenses

Concession licenses correspond to the cost incurred to obtain mobile cellular telephone public services concessions. They are presented at their acquisition cost less accumulated amortization and less any impairment loss, should there be any. The Company amortizes these licenses over the concession period (30 years from the date of publication of the decree that accredits the respective license in the Official Gazette, which began in December 2003).

#### ii) Licenses and softwares

Intangibles includes software licenses and the right to use underwater cable, which are recorded at acquisition or production cost, less accumulated amortization and less any accumulated impairment loss. Also includes intangible assets being developed which correspond to commercial systems applications, mainly billing, collecting and collections, to be used by the Company in the normal course of its operations in relation to its customer. These intangible assets being developed are recorded at acquisition cost plus all costs associated to their implementation and are amortized over the period in which their use is expected to generate income.

Software licenses and rights to use underwater cable have finite useful lives and are amortized over their estimated useful lives. As of the close of each period date there is an analysis underway to determine whether there are events or changes that indicate that the net book value might not be recoverable, in which case impairment tests will be carried out.

The methods and periods of amortization applied are reviewed as of each year-end and if applicable, adjusted in a prospective manner.

The Company amortizes software licenses and the right to use underwater cable using the straight-line method over their estimated useful lives, which for software licenses is 3 years and for rights to use underwater cables, a maximum of 20 years.

## 2. Significant accounting principles, continued

### m) Property, plant and equipment

Property, plant and equipment items are valued at acquisition cost, less accumulated depreciation and less applicable impairment losses. Land is not depreciated.

Acquisition cost includes external costs plus internal costs necessary to carry out the investment, comprised of direct costs, direct labor costs used in the installation and any other cost necessary to carry out the investment. In addition, the Company recognizes an obligation for assets that will be dismantled, corresponding to future disbursements that the company must make for removal of certain installations. These future disbursements are incorporated in the restated value of the asset, recognizing the corresponding dismantling provision.

Changes in the valuation of existing dismantling liabilities, derived from changes in the amount or temporary structure of outflow of resources that incorporate economic benefits required to settle the obligation, or a change in the discount rate, shall be added to or deducted from the cost of the corresponding asset in the current period. The amount deducted from the cost of the asset must not exceed its carrying amount. If the decrease in the liability should exceed the carrying amount of the asset, the excess is immediately recognized in income for period.

An asset's dismantling provisioned cost is recognized in the income statement through depreciation over its useful life, under depreciation and amortization expense. The provision discount process is recognized in income for the period as finance cost.

Interest and other financial expenses incurred and directly attributable to the acquisition or construction of qualifying assets, May be capitalized. Qualifying assets, under the criteria of the Telefónica Group, are assets that require at least 18 months of preparation for their use or sale. At the closure of periods of 2018 and 2017 there are no capitalized interests.

Costs for improvements that result in increased productivity, efficiency, or extension of the useful lives of assets, are capitalized as higher cost of such assets when they comply with the requirements to be recognized as an asset.

Repair and maintenance expenses are charged to the income statement account for the period, in which they are incurred.

### n) Depreciation of property, plant and equipment

The Company depreciates Property, plant and equipment from the moment when the assets are in condition to be used, distributing the cost of the assets on a straight-line basis over the respective estimated useful life. Projects classified under building in progress, for which their estimated termination date as of each period closing has expired, but are in usable condition are also included.

The average annual financial depreciation rate of the Company is approximately 10.28% and 9.56% to September 30, 2018 and 2017, respectively.

## 2. Significant accounting principles, continued

### n) Depreciation of property, plant and equipment, continued

Estimated useful lives are summarized in the following detail:

Assets	Useful lives in years	
	Minimum	Maximum
Buildings	5	40
Transportation equipment	7	10
Supplies and accessories	7	10
Office equipment	10	10
Information equipment	4	4
Network and communications equipment	5	20
Property, plant and equipment under financial leases	4	40
Other property, plant and equipment	2	7

Estimated residual values, amortization methods and exercise are reviewed as of each year-end and if appropriate, adjusted prospectively.

### ñ) Provisions

#### i) Post-employment benefits

The Company is obligated to pay staff severance indemnities in respect of collective negotiation agreements. This obligation is provisioned using the actuarial value of the accrued benefit cost method, using an nominal annual discount rate of 5.02% y 4.89% at September 30, 2018 and 2017 respectively, considering estimations such as future permanence, employee mortality rate and future salary increases determined on the basis of actuarial calculations. Discount rates are determined by reference to market interest curves.

#### ii) Provision for dismantling expenses

Corresponds to the cost that will be incurred in the future for dismantling microwave antennas from the telecommunications infrastructure once the third-party site rental contract ends. This cost is calculated at current value and recorded as a property, plant and equipment item in assets and as a non-current accrual for future obligations. That property, plant and equipment item is amortized over the duration of the asset associated to that accrual.

#### iii) Other provisions

Provisions are recognized when the Company has a present legal or constructive obligation, as a result of a past event, whose settlement requires an outflow of resources that is considered likely and can be reliably estimated. This obligation can be legal or constructive, derived from among other factors, regulations, contracts, common practices or public commitments that create a valid third-party expectation that the Company will assume certain responsibilities.

## 2. Significant accounting principles, continued

### o) Income and expenses

Income and expenses are recognized in the income statement based on the accrual criteria, i.e. when the real flow of goods and services that they represent is produced and can be reliably measured, regardless of the moment at which the cash flows or financing derived from it is produced.

The Company's income is produced mainly by providing the following:

### i) Telecommunications

It is composed of traffic voice and broadband, international business (correspondents), multiservice network services and capacities, television, interconnection, network and equipment rental, sale of equipment and other services, such as value added services or maintenance. Products and services can be sold separately or jointly, in commercial packages.

In the case of commercial offers where the customer pays a flat rate, which can include minutes, broadband and pay TV plans, revenue is recognized in a straight-line over the period covered by the rate paid by the customer.

In the case of revenue generated only by traffic, it is recorded as it is consumed.

In equipment sales, revenue is recognized at the time of delivery of the equipment to the customer; in case of sales including installation, configuration, startup or other complementary activities, revenue is recognized upon satisfactory reception by the customer.

Revenue from capacity and multi-service networks, is accrued as the services are rendered.

Interconnection revenue derived from fixed-mobile and mobile-fixed calls, as well as from other services used by customers, is recognized in the period in which such calls are placed.

The Company has current agreements with foreign correspondents, with conditions which are established to regulate international traffic and their collection or payment is performed in accordance with net traffic exchange and the rates set in each agreement. Accounting for this exchange is on an accrual basis, recognizing the costs and income in the period in which they are produced, recording balances receivable or payable for each correspondent under "Trade and other accounts receivable" or "Trade and Other Payables", as applicable.

The amount corresponding to traffic that has been pre-paid and use is pending generates deferred income which is recorded in liabilities. Electronic top-ups usually have an expiry period of up to 90 days, and any unused prepaid traffic is recognized directly in income when traffic is consumed or when the top-up expires, since as of that moment the Company has no remaining obligations to provide the service.

Monthly fees are recognized as income using the straight-line method in the corresponding period. Rentals and other services are recognized as income as the service is provided.

## 2. Significant accounting principles, continued

### o) Income and expenses, continued

#### i) Telecommunications, continued

In 2018 and in accordance with IFRS 15, income from commercial package offers that combine different goods and services for fixed telephone service, data, Internet and television, the Company determines whether it is necessary to separate the different elements identified, applying the appropriate revenue recognition criterion for each case. Total revenue for the package is allocated to its identified elements on the basis of their respective fair values (i.e. the fair value of each individual component, in relation to the total fair value of the package), unlike the criteria applied up to last year (in accordance with IAS 18) where no amounts contingent on delivery of the remaining elements to be provided to customers were allocated. To the extent that packages are commercialized with an equipment discount, the application of the new criteria will involve an increase in the recognition of income from sale of equipment, which will generally be recognized coinciding with the time of delivery to the customer, at the expense of periodic income from providing services in subsequent periods.

Likewise, IFRS 15 requires the recognition of an asset for any incremental costs which are expected to be recovered, incurred to obtain and comply with a contract, and their subsequent allocation to profit or loss in the same extent in which income related to that asset is allocated.

When comparing the new standard to the standard in force as of December 31, 2017, IFRS 15 establishes requirements that are much more detailed in respect to the accounting treatment of contract modifications. Thus, modifications determined have been recorded with a retroactive effect (as a continuation of the original contract) whereas others have been recognized prospectively as a separate contract, accounting for termination of the existing contract and the creation of a new one.

All costs directly associated to obtaining revenue are recognized in profit and loss to the extent that the revenue is generated. The rest of the expenses are recognized in profit and loss when they are accrued.

#### ii) Customer loyalty program:

Consists mainly in a program called "Club Movistar" which provides multiple benefits to customers which can be provided by third parties or by the Company. These benefits will be reflected as a discount in revenue from products exchanged for points. As of September 30, 2018, the valuation of this loyalty program is immaterial in relation to the contracts for which they have been generated.

## 2. Significant accounting principles, continued

### o) Income and expenses, continued

#### iii) Government subsidies:

Operating subsidiaries Telefónica Chile S.A. and Telefónica Móviles Chile S.A. participate in tenders for State projects associated to the Telecommunications Development Fund, for the purpose of receiving resources to install operating assets for the operation and exploitation of public services. These resources, called government subsidies, are initially recorded as deferred income, under other non-financial liabilities, and charged against income over the useful lives of the assets associated to those subsidies (Note 21).

Subsidiary Telefónica Investigación y Desarrollo Chile SpA participates in tenders for State projects associated to the Innova Chile Committee, in order to carry out research and development, technology transfer and marketing activities, in the area of information and communication technologies. These government subsidies are initially recorded as deferred revenue under “other non-financial liabilities”, and are recorded in income as the projects progress in their development (Note 21).

### p) Use estimates

The following section shows the main future hypotheses assumed and other relevant sources of uncertainty in estimates as of the reported periods that could have a significant effect on the financial statements in the future.

#### i) Property, plant and equipment and intangibles

The accounting treatment for Property, plant and equipment and intangible assets uses estimates to determine useful life for the purpose of calculating depreciation and amortization.

Determination of useful lives requires estimates regarding expected technological progress and alternative use of assets. Hypotheses regarding technological framework and its future development imply a significant degree of judgment, as the timing and nature of future technological change is difficult to predict.

#### ii) Deferred taxes

The Company evaluates probability of recovery of deferred tax assets based on estimates of future earnings. This probability of recovery ultimately depends on the Company's capacity to generate taxable income throughout the period in which the deferred tax assets are deductible.

This analysis takes into consideration the forecasted reversal calendar for deferred tax liabilities as well as estimates of taxable income, based on internal projections that are updated to reflect recent trends.

## 2. Significant accounting principles, continued

### p) Use estimates, continued

#### ii) Deferred taxes, continued

Determining the proper classification of tax items depends on various factors, including timing estimates, realization of deferred tax assets and the expected timing of tax payments. The real flows of income tax payments and recoveries May differ from estimates made by the Company as a consequence of changes in tax legislation or of unforeseen future transactions that May affect tax balances.

As described in Note 1 and Note 11 d), during 2017 the Company merged by absorption with its subsidiary Telefónica Móviles Chile S.A., generating an impact on income in the amount of ThCh\$140,423,552. That amount arises from the allocation of tax goodwill generated in the merger, to the non-monetary assets of the absorbed entity, which is ultimately reflected in the recording of a deferred tax asset under IFRS. This allocation requires that management determine the fair value of those assets using their best estimate. As of March 31, the Company has concluded the process of estimating the fair value of non-monetary assets involved in the merger and has determined deferred taxes in the amount of ThCh\$ 148,606,473, which will be amortized over the useful lives of the corresponding assets.

#### iii) Provisions

Given the uncertainty inherent to estimates used to determine provisions, real disbursements May differ from the amounts originally recognized using these estimates.

Determination of the amounts of provisions is based on the best estimate of the disbursements that must be made for the corresponding obligations, taking into consideration all information available as of period-end, including the opinion of independent experts, such as legal advisors and consultants.

#### iv) Post-employment benefits

The cost of defined benefit post retirement plans as well as the present value of the obligation is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. All assumptions are reviewed once a year. In determining the appropriate discount rate management considers the interest rates of instruments issued by the Central Bank of Chile. The mortality rate is based on publicly available mortality tables for the specific country.

Future salary increases and pension increases are based on expected future inflation rates for the specific country. View details of the actuarial hypotheses used in Note 20a).



## 2. Significant accounting principles, continued

### p) Use estimates, continued

#### v) Financial assets and liabilities

Where the fair value of financial assets and financial liabilities recorded in the balance sheet and disclosed in the notes cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instrument.

### q) Methods of consolidation

Consolidation has been carried out using the global integration method for companies where there is control, whether through effective control or the existence of agreements with the rest of the shareholders.

All balances and transactions between consolidated companies have been eliminated in the consolidation process. Likewise, the margins included in these operations performed by companies dependent on other companies of the Company for capitalized goods or services have been eliminated in the consolidation process.

The accounts in the statement of comprehensive income and consolidated cash flows gather, respectively, the income, expenses and cash flows of companies that stop being a part of the Company up to the date on which the participation has been sold or the company has been liquidated. Likewise, in the case of new acquisitions, income and expenses and cash flows of the new companies are gathered from the date of purchase of those companies.

The value of the participation of non-controlling shareholders in the equity and income of dependent companies consolidated using the global integration method is presented in “non-controlling interests” and “income attributable to non-controlling interests”, respectively.

### r) New IFRS and Interpretations of the IFRS Interpretations Committee

#### i. Publication of new standards

IFRS improvements and amendments, as well as interpretations that have been published during the exercise are detailed below. As of the closing date, these standards are still not in forced and the Company has not opted for early application of any of them:

New Standard		Mandatory application date
IFRS 16	Leases	January 1, 2019
IFRS 17	Insurance Contracts	January 1, 2021
IFRIC 23	Uncertainty Over Income Tax Treatment	January 1, 2019

## 2. Significant accounting principles, continued

### r) New IFRS and Interpretations of the IFRS Interpretations Committee, continued

#### i. Publication of new standards, continued

##### IFRS 16 "Lease"

Published in January 2016 it establishes the principle for recognition, measurement, presentation and disclosure of leases. IFRS 16 substitutes current IAS 17 and introduces a single model for lessee accounting and requires that a lessee recognize the assets and liabilities of all lease agreements with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 is effective for annual exercises beginning on or after January 1, 2019 and early application is allowed for entities that apply IFRS 15 before the date of the initial application of IFRS 16.

##### IFRS 17 "Insurance Contracts"

Published in May 2017, it replaces current IFRS 4. IFRS 17 will mainly change accounting for all entities that issue insurance contracts and investment contracts with discretionary participation characteristics. The standard is applicable to annual exercises commencing as of January 1, 2021. Early application is allowed only when IFRS 15, "Revenue from Contracts with Customers" and IFRS 9 "Financial Instruments" are applied.

##### IFRIC 23 "Uncertainty over Income Tax Treatment"

Published in June 2016. This interpretation clarifies how the recognition and measurement requirements of IAS 12 are applied when there is uncertainty about tax treatment.

#### ii. Publication of standards modifications

Improvements and amendments		Mandatory application date
IFRS 9	Financial Instruments	January 1, 2019
IAS 28	Investments in Associates and Joint Ventures	January 1, 2019
IFRS 3	Business Combinations	January 1, 2019
IFRS 11	Joint Arrangements	January 1, 2019
IAS 12	Income Taxes	January 1, 2019
IAS 23	Borrowing Costs	January 1, 2019
IAS 19	Employee Benefits	January 1, 2019
IFRS 10	Consolidated Financial Statements	Determined
IAS 28	Investments in Associates and Joint Ventures	Determined

##### IFRS 9 "Financial Instruments"

Published in October 2017. The amendment allows more assets to be measured at amortized cost than in the previous version of IFRS 9, particularly certain prepaid financial assets with negative compensation. The qualifying assets, which include certain loans and debt instruments, would have otherwise been measured at fair value through profit or loss (FVTPL). In order to qualify for amortized cost, the negative compensation must be "reasonable compensation for early termination of the contract".

## 2. Significant accounting principles, continued

### r) New IFRS and Interpretations of the IFRS Interpretations Committee, continued

#### ii. Publication of standards modifications, continued

##### **IAS 28 “Investments in Associates and Joint Ventures”**

Published in October 2017. This amendment clarifies that companies that account for long-term interests in an associate or joint venture – in which the equity method is not applicable – must be accounted for use IFRS 9. The Board has published an example that illustrates how companies apply the requirements of IFRS 9 and IAS 28 to long-term interests in an associate or a joint venture.

##### **IFRS 3 “Business Combinations”**

Published in December 2017. The amendment clarified that obtaining control of a company that is a joint operation, is a business combination that is achieved in stages. The acquirer must remeasure its previous participation in the joint operation at fair value on the date of acquisition.

##### **IFRS 11 “Joint Arrangements”**

Published in December 2017. The amendment clarifies, that the party that obtains joint control of a company that is a joint operation, cannot remeasure its previously held participation in the joint operation.

##### **IAS 12 “Income Taxes”**

Published in December 2017. The amendment clarified that the consequences of income tax on dividends from financial instruments classified as equity, must be recognized on the basis of where the past transactions or events that generated the distributable benefits were recognized.

##### **IAS 23 “Borrowing Costs”**

Published in December 2017. The amendment clarified that, if a specific loan is still outstanding after the qualified asset is ready for its foreseen use or sale, it becomes part of general borrowings.

##### **IAS 19 “Employee Benefits”**

Published in February 2018. The amendment requires that entities use updated assumptions to determine the cost of current service and net interest for the rest of the period after a modification, reduction or liquidation of the plan; and recognize any reduction in a surplus of profits or losses as part of the past cost of service, or a profit or loss in the settlement, even if this surplus was not previously recognized because it did not exceed the upper limit of the asset.

## 2. Significant accounting principles, continued

### r) New IFRS and Interpretations of the IFRS Interpretations Committee, continued

#### ii. Publication of standards modifications, continued

##### **IFRS 10 “Consolidated Financial Statements” and IAS 28 “Investments in Associates and Joint Ventures”**

Published in September 2014. This amendment addresses an inconsistency in the requirements of IFRS 10 and IAS 28 related to the treatment of the sale or contributions of assets between an investor and its associate or joint venture. The main consequence of the amendment is that a full gain or loss is recognized when the transaction involves a business (whether it is in a subsidiary or not) and a partial gain or loss when the transaction involves assets that do not constitute a business, even if these are in a subsidiary.

#### iii. Application of new standards

Based on the analysis performed to date, the Company believes that the application of many of these standards, improvements, amendments and interpretations will not have a significant impact on the financial statements in the exercise of initial application. However, the following standards that have been published, but are not yet in effect will have a significant impact on the Company’s consolidated financial statements at the time of their adoption and prospectively:

##### - **IFRS 16 Leases**

IFRS 16 establishes that companies that act as lessees must recognize the assets and liabilities derived from all lease contracts (except for short-term lease agreements and those involving assets with low value) in the statement of financial position.

The Company has a very large number of lease agreements where it acts as lessee for various assets, mainly: towers, circuits, real estate for offices and stores and land where its own towers are located. Under current regulations, a significant part of these contracts are classified as operating leases, recording the corresponding payments using the straight-line method throughout the term of the contract, generally. The Company is currently in the process of estimating the impact that this new standard will have on those contracts.

Due to the different alternatives available, as well as the complexity of the estimates and the large number of contracts, the Company has still not completed the implementation process, therefore to date it is not possible to make a reasonable estimate of the impact that the application of this standard will have.

Notwithstanding, considering the volume of affected contracts, and the magnitude of the committed lease payments that are reflected in the annual financial statements, the Company believes that the amendments introduced by IFRS 16 will have a significant impact.

## 2. Significant accounting principles, continued

### s) Statement of cash flows

The statement of cash flows includes movements of cash performed during the period, determined using the direct method. Cash flows are understood to be cash inflows and outflows or inflows and outflows of other equivalent means, such as highly liquid time deposits maturing in less than three months with low risk of change in value. The following expressions are used in the following sense:

- i. Operating activities: are activities that constitute the main source of the Company's ordinary income, as well as other activities that cannot be qualified as from investing or financing activities.
- ii. Investing activities: are activities such as acquisition, alienation or disposal of non-current assets by other means and other investments not included in cash and cash equivalents.
- iii. Financing activities: are activities that produce changes in the size and composition of total shareholders' equity and in liabilities of a financial nature.

## 3. Changes in Accounting Policy and Disclosures

IFRS have been consistently applied during the exercise covered by these financial statements, except for the application of IFRS 9 and IFRS 15, current since January 1, 2018.

The effect of these changes is as follows:

### a) IFRS 9 Financial Instruments

IFRS 9 establishes the criteria for recording and valuing financial instruments. After analyzing the effects of the new criteria introduced by this standard, the most significant aspects identified by the Company are, among others, that:

- ❖ It simplifies the current financial asset valuation model and establishes three main categories: amortized cost, at fair value through profit or loss and at fair value through other comprehensive income, based on the business model and characteristics of the contractual cash flows. There are no significant changes in comparison to the criteria used as of December 31, 2017, in respect to recording and valuation of financial liabilities.
- ❖ It introduces a new model for financial asset impairment, the expected loan losses model, that substitutes the incurred loss model under IAS 39. Consequently, the application of the new requirements has led to an acceleration in the recognition of financial asset impairment losses.
- ❖ It introduces a new model for accounting for hedges, that is less restrictive, requiring an economic relationship between the hedged item and the hedging instrument and that the hedging relationship ratio be the same that is applied by the entity for its risk management. Likewise, the new standard modifies the hedging relationship documentation criteria.

### 3. Changes in Accounting Policy and Disclosures, continued

#### a) IFRS 9 Financial Instruments, continued

The main change focuses on documentation of the hedging policies and strategies, as well as on the process for expected financial asset impairment loss estimate and the time of its recognition. The Company has decided to adhere to the option that allows it to re-express the figures for comparative periods presented in the year of first application of the new criteria.

As of January 1, 2018, the date of initial application of IFRS 9, the Company has recorded a net effect of ThCh\$ 20,312,088, as a decrease in retained earnings, under equity, composed by ThCh\$ 27,824,778 of effect of first-time application of IFRS 9 and ThCh\$ 7,512,690 of deferred taxes.

#### b) IFRS 15 Revenue from Contracts with Customers

IFRS 15 allows two alternative transition methods: retroactive for each period presented, or retroactive with the cumulative effect of initial application recognized on the date of first application. The Company has adopted this second method of transition. The main practical solutions that the Company has applied are:

- ❖ The standard has not been applied retrospectively to contracts that were completed on a date prior to January 1, 2018.
- ❖ The requirements of the standard have been applied to groups of contracts with similar characteristics, since for this collective, the effects do not differ significantly in comparison to an individualized application per contract.
- ❖ The financial component is not considered significant when the period between the moment in which the goods or services committed to with the customer are transferred, and the moment at which the customer pays for these goods or services is one year or less, or when it does not exceed 7% of the total amount of the contract.
- ❖ The costs incurred for obtaining contracts have been recognized as expenses as they are incurred when their foreseen amortization period is one year or less.

The most relevant impact due to the amendments introduced by IFRS 15 refer to the increase in revenue recognized on sale of equipment, which is recognized at the time of delivery to the customer, at the expense of periodic revenue from providing services in subsequent periods, capitalizing and deferring incremental costs, related to obtaining and complying with contracts, and the criteria for identification of elements in contracts with customers.

As of January 1, 2018, date of initial application of IFRS 15, the Company has recorded a net effect of ThCh\$ 110,658, as an increase in retained earnings, under equity, composed of ThCh\$ 2,705,197 of effect of first-time application of IFRS 15 and ThCh\$ 2,594,539 of deferred taxes.

#### 4. Financial information by segment

Telefónica Móviles Chile S.A. discloses segment information in accordance with IFRS 8, "Operating Segments" which establishes the standards for reporting operating segments and related disclosures for products and services and geographical areas. Operating segments are defined as components of an entity for which there is separate financial information that is regularly used by the main decision maker to decide how to assign resources and to evaluate performance. The Company presents segment information that is used by management for internal decision making purposes.

The Company manages and measures the performance of its operations by business segment. Since the Company's corporate organization coincides basically with that of the businesses, and therefore the segments, distribution established in the information presented below, is based on the financial information of the companies. These are integrated in each segment. Assets and liabilities correspond to those directly attributable to the segment.

The operating segments reported internally are as follows:

##### a) Mobile Telecommunications

Mobile Telecommunications services mainly include revenue from the providing of mobile telecommunications services, sale of electronic prepaid top-up and the sale of handheld equipment. Revenue is recognized as the services are provided.

##### b) Fixed Telecommunications

Landline telephone services include basic telephone services, connections and line installations, value added services, broadband, dedicated lines, international long-distance services, marketing of handsets, and circuit media rental and others. According to the financial statements, the income is recognized as the services are provided or the equipment is sold.

##### c) Television Services

Multimedia services include direct and indirect development, installation, maintenance, marketing and operations of television services via cable, satellite, broadband or any other physical means using any physical or technical means, including individual paid services or multiple basic channels, special or paid, videos on demand and interactive or multimedia television services. Corresponding with the financial statements, income is recognized as the services are delivered.

##### d) Corporate Communications and Data

Corporate communications services include revenue from the sale and rental of telecommunications equipment and the sale of networks to corporate customers, rental of networks associated to public or private projects and data transmission services. Revenue is recognized as the services are provided.

##### e) Others

"Other" includes logistics, personnel and management services.

#### 4. Financial information by segment, continued

Relevant information regarding Telefónica Móviles Chile S.A. and his subsidiaries, which represent different segments, together with information regarding other subsidiaries, corresponding to September 30, 2018, December 31, 2017 and September 30, 2018 is detailed as follows:

For the exercise ended as of September 30, 2018	Mobile Telecommunications	Fixed Telecommunications	Corporate Communication and Data	Television Services	Other	Eliminations	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Income from external customers	680,387,059	258,119,929	100,417,154	127,746,720	33,521	-	1,166,704,383
Income from ordinary activities arising from transactions with other operating segments of the same entity	6,732,018	92,801,784	9,160,759	-	149,595,690	(258,290,251)	-
<b>Total income from operating activities from external customers and transactions with other operating segments of the same entity</b>	<b>687,119,077</b>	<b>350,921,713</b>	<b>109,577,913</b>	<b>127,746,720</b>	<b>149,629,211</b>	<b>(258,290,251)</b>	<b>1,166,704,383</b>
Cost of sales	285,502,705	36,990,467	63,112,862	82,289,537	-	(121,341,661)	346,553,910
Administrative expenses	244,735,183	196,085,600	36,829,651	31,688,871	42,484,137	(143,107,089)	408,716,353
Employee benefits expenses	1,536,870	-	-	-	-	91,955,925	93,492,795
Cost of interest	13,959,773	15,255,423	814,291	116,677	1,914,112	(1,922,359)	30,137,917
Interest income	1,894,455	4,077,830	803,405	-	820,824	(3,071,456)	4,525,058
Depreciation and amortization	84,053,744	109,391,391	11,065,737	5,198,707	16,190	446,390	210,172,159
Participation in profit of associated companies accounted for using the equity method	20,343,342	13,462,806	177,968	-	-	(33,984,116)	-
Income tax expense	12,100,164	494,925	(1,874,669)	1,338,318	6,878,202	-	18,936,940
Other significant non-cash items	2,881,522	4,259,613	(1,060,121)	-	25,177,565	(25,182,016)	6,076,563
<b>Profits(loss) before tax</b>	<b>82,450,121</b>	<b>14,999,081</b>	<b>(2,323,376)</b>	<b>8,452,928</b>	<b>131,213,161</b>	<b>(146,559,045)</b>	<b>88,232,870</b>
<b>Profit (loss) for the period from continuing operations</b>	<b>70,349,957</b>	<b>14,504,156</b>	<b>(448,707)</b>	<b>7,114,610</b>	<b>124,334,959</b>	<b>(146,559,045)</b>	<b>69,295,930</b>
<b>Profit (loss) for the period from discontinuing operations</b>							
<b>Profit (loss) for the period</b>	<b>70,349,957</b>	<b>14,504,156</b>	<b>(448,707)</b>	<b>7,114,610</b>	<b>124,334,959</b>	<b>(146,559,045)</b>	<b>69,295,930</b>
Assets	2,166,886,838	1,422,627,244	104,755,460	133,325,132	148,257,332	(1,141,547,448)	2,834,304,558
Investments in associates accounted for using the equity method	672,002,528	132,513,616	768,841	-	-	(805,284,985)	-
Increases in non-current assets	49,488,688	108,226,723	15,133,228	-	300,325	-	173,148,963
Liabilities	729,681,286	774,199,709	75,577,793	59,382,551	89,115,741	(331,353,377)	1,396,603,703
Shareholders' equity	1,437,205,552	648,427,535	29,177,668	73,942,580	59,141,590	(810,194,071)	1,437,700,854
Liabilities & Shareholders' equity	2,166,886,838	1,422,627,244	104,755,460	133,325,132	148,257,332	(1,141,547,448)	2,834,304,558
Cash flows provided by (used in) operating activities	87,329,116	12,768,772	10,914,654	(2,348,168)	9,784,997	84,933,472	203,382,844
Cash flows provided by (used in) investment activities	(122,621,100)	(141,212,468)	(14,297,706)	(10,583,571)	-	27,691,499	(261,023,345)
Cash flows provided by (used in) from in financing activities	20,762,047	6,872,448	4,360,319	11,495,387	(9,555,001)	(25,933,957)	8,001,243



#### 4. Financial information by segment, continued

For the exercise ended as of December 31, 2017	Mobile Telecommunications	Fixed Telecommunications	Corporate Communication and Data	Television Services	Other	Eliminations	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Income from external customers	919,656,896	358,152,100	124,447,786	175,988,811	79,267,972	(59,213,605)	1,598,299,960
Income from ordinary activities arising from transactions with other operating segments of the same entity	12,460,092	125,216,745	32,376,046	-	123,615,606	(293,668,489)	-
<b>Total income from operating activities from external customers and transactions with other operating segments of the same entity</b>	<b>932,116,988</b>	<b>483,368,845</b>	<b>156,823,832</b>	<b>175,988,811</b>	<b>202,883,578</b>	<b>(352,882,094)</b>	<b>1,598,299,960</b>
Cost of sales	369,620,955	54,117,295	99,442,236	114,952,846	-	(160,956,405)	477,176,926
Administrative expenses	352,493,712	265,283,357	52,356,422	40,093,347	59,043,301	(194,033,049)	575,237,090
Employee benefits expenses	2,119,269	-	-	-	149,059,472	(22,264,424)	128,914,317
<b>Income from ordinary activities arising from interest</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Cost of interest	19,822,436	19,714,309	1,053,578	132,128	2,833,547	(2,305,522)	41,250,476
Interest income	8,298,511	4,025,079	1,141,832	-	61,490	(2,308,275)	11,218,637
Depreciation and amortization	114,940,507	144,234,328	15,374,773	12,354,651	-	604,732	287,508,991
Participation in profit of associated companies accounted for using the equity method	11,033,858	9,957,120	116,440	-	-	(21,107,418)	-
Income tax expense	(101,142,754)	9,566,109	(3,042,907)	(3,750,970)	9,060,061	-	(89,310,461)
Other significant non-cash items	7,715,582	2,938,599	400,722	-	25,318,537	(25,244,677)	11,128,763
<b>Profits(loss) before tax</b>	<b>100,168,060</b>	<b>16,940,354</b>	<b>(9,744,182)</b>	<b>8,455,839</b>	<b>17,327,285</b>	<b>(22,587,797)</b>	<b>110,559,559</b>
<b>Profit (loss) for the period from continuing operations</b>	<b>201,310,814</b>	<b>7,374,245</b>	<b>(6,701,275)</b>	<b>12,206,809</b>	<b>8,267,224</b>	<b>(22,587,797)</b>	<b>199,870,020</b>
<b>Profit (loss) for the period from discontinuing operations</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Profit (loss) for the period</b>	<b>201,310,814</b>	<b>7,374,245</b>	<b>(6,701,275)</b>	<b>12,206,809</b>	<b>8,267,224</b>	<b>(22,587,797)</b>	<b>199,870,020</b>
Assets	2,173,905,425	1,434,257,861	107,563,467	136,898,958	157,139,188	(1,165,187,300)	2,844,577,599
Investments in associates accounted for using the equity method	692,315,993	130,538,611	591,511	-	-	(823,446,115)	-
Increases in non-current assets	88,271,497	141,843,740	19,172,733	-	-	-	249,287,970
Liabilities	877,542,685	762,524,376	76,461,120	60,076,595	110,680,966	(341,002,609)	1,546,283,133
Shareholders' equity	1,296,362,740	671,733,485	31,102,347	76,822,363	46,458,222	(824,184,691)	1,298,294,466
Liabilities & Shareholders' equity	2,173,905,425	1,434,257,861	107,563,467	136,898,958	157,139,188	(1,165,187,301)	2,844,577,599
Cash flows provided by (used in) operating activities	240,677,039	163,465,810	17,792,979	21,433,166	38,933,154	(13,375,178)	468,926,970
Cash flows provided by (used in) investment activities	(54,007,998)	(152,081,811)	(6,766,648)	(12,029,597)	-	(32,443,729)	(257,329,783)
Cash flows provided by (used in) from in financing activities	(175,411,226)	(35,347,811)	(9,062,293)	(11,076,136)	(38,705,000)	43,524,295	(226,078,171)

#### 4. Financial information by segment, continued

For the period ended as of September 30, 2017	Mobile Telecommunications	Fixed Telecommunications	Corporate Communication and Data	Television Services	Other	Eliminations	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Income from external customers	679,468,052	268,437,691	82,730,825	131,419,243	57,061,498	(40,810,370)	1,178,306,939
Income from ordinary activities arising from transactions with other operating segments of the same entity	9,636,488	95,594,940	23,798,322	-	88,550,240	(217,579,990)	-
<b>Total income from operating activities from external customers and transactions with other operating segments of the same entity</b>	<b>689,104,540</b>	<b>364,032,631</b>	<b>106,529,147</b>	<b>131,419,243</b>	<b>145,611,738</b>	<b>(258,390,360)</b>	<b>1,178,306,939</b>
Cost of sales	269,495,512	41,449,631	65,997,456	86,017,275	-	(120,661,850)	342,298,024
Administrative expenses	255,596,855	191,831,297	36,326,070	28,311,074	43,905,155	(144,903,320)	411,067,131
Employee benefits expenses	1,527,619	-	-	-	112,289,675	(18,322,692)	95,494,602
<b>Income from ordinary activities arising from interest</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Interest expense	13,948,464	15,030,868	845,756	10,171	2,153,062	(2,009,330)	29,978,991
Interest income	6,135,238	3,443,901	903,529	-	50,497	(2,011,385)	8,521,780
Depreciation and amortization	85,468,086	107,657,109	11,498,867	10,150,578	-	454,403	215,229,043
Participation in profit of associated companies accounted for using the equity method	26,119,345	10,094,457	124,003	-	-	(36,337,805)	-
Income tax expense	(123,340,367)	1,549,731	(4,095,548)	(1,028,664)	3,028,660	-	(123,886,188)
Other significant non-cash items	5,542,861	1,829,952	410,834	-	25,271,249	(25,041,044)	8,013,852
<b>Profits(loss) before tax</b>	<b>100,865,448</b>	<b>23,432,036</b>	<b>(6,700,636)</b>	<b>6,930,144</b>	<b>12,585,592</b>	<b>(36,337,804)</b>	<b>100,774,780</b>
<b>Profit (loss) for the period from continuing operations</b>	<b>224,205,815</b>	<b>21,882,305</b>	<b>(2,605,088)</b>	<b>7,958,808</b>	<b>9,556,932</b>	<b>(36,337,804)</b>	<b>224,660,968</b>
<b>Profit (loss) for the period from discontinuing operations</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Profit (loss) for the period</b>	<b>224,205,815</b>	<b>21,882,305</b>	<b>(2,605,088)</b>	<b>7,958,808</b>	<b>9,556,932</b>	<b>(36,337,804)</b>	<b>224,660,968</b>
Assets	2,347,754,580	1,419,364,207	116,142,562	147,817,807	139,683,473	(1,142,770,438)	3,027,992,191
Investments in associates accounted for using the equity method	-	130,520,108	586,455	-	-	(131,106,563)	-
Increases in non-current assets	60,583,657	92,299,921	11,835,402	-	-	-	164,718,980
Liabilities	690,600,294	729,025,174	86,539,964	69,320,909	92,938,326	(308,132,649)	1,360,292,018
Shareholders' equity	1,657,154,286	690,339,033	29,602,598	78,496,898	46,745,147	(834,637,789)	1,667,700,173
Liabilities & Shareholders' equity	2,347,754,580	1,419,364,207	116,142,562	147,817,807	139,683,473	(1,142,770,438)	3,027,992,191
Cash flows provided by (used in) operating activities	128,750,265	136,492,132	1,185,373	1,508,545	14,779,874	(40,653,033)	242,063,156
Cash flows provided by (used in) investment activities	(110,588,144)	(119,855,039)	(10,572,900)	(18,795,862)	(1,300,000)	(8,231,804)	(269,343,749)
Cash flows provided by (used in) from in financing activities	1,946,010	(124,199,463)	23,481,134	22,624,279	(13,655,000)	51,000,796	(38,802,244)

There are no differences in the criteria used, in respect to the previous period, in relation to measurement and valuation of segment income and valuation of their assets and liabilities, as well as transactions between segments.

Accounting criteria regarding transactions between subsidiaries of Telefónica Móviles Chile S.A. which are performed at market prices, independently and in a manner similar to transactions with third parties, consider that balances, transactions and profits or losses remain in the segment of origin and are only eliminated in the consolidated financial statements of the entity.

## 5. Cash and cash equivalents

Cash and cash equivalents are detailed as follows:

Concepts	Currency	09.30.2018 ThCh\$	12.31.2017 ThCh\$
<b>Cash (a)</b>		<b>646,152</b>	<b>681,583</b>
	CLP	646,152	640,992
	USD	-	22,599
	EUR	-	17,992
<b>Banks (b)</b>		<b>15,516,809</b>	<b>20,465,814</b>
	CLP	12,753,555	18,055,979
	USD	2,169,809	2,357,492
	EUR	392,000	52,343
	Others currencies	201,445	-
<b>Time deposits (c)</b>		<b>140,991,687</b>	<b>170,614,407</b>
	CLP	140,873,734	170,614,407
		117,953	
<b>Repurchase agreement (d)</b>		-	<b>15,032,103</b>
	CLP	-	15,032,103
<b>Total cash and cash equivalents</b>		<b>157,154,648</b>	<b>206,793,908</b>
<b>Sub-total by currency</b>	CLP	<b>154,273,441</b>	<b>204,343,482</b>
	USD	<b>2,287,762</b>	<b>2,380,091</b>
	EUR	<b>392,000</b>	<b>70,335</b>
	Others currencies	<b>201,445</b>	-

Each item within cash and cash equivalents is detailed as follows:

### a) Cash

The cash balance is composed of funds to be rendered destined to minor expenses and the book value is the same as the fair value.

### b) Banks

The balance in banks is composed of money held in checking accounts and the book value is the same as the fair value.

## 5. Cash and cash equivalents, continued

### c) Time deposits

Time deposits maturing in less than 90 days are recorded at fair value and as of September 30, 2018 and December 31, 2017 are detailed as follows:

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Principal in local currency ThCh	Accrued interest in local currency ThCh\$	Foreign currency translation local currency ThCh\$	09.30.2018 ThCh\$
Time deposits	CLP	140,805,000	2.40%	11	140,805,000	68,734	-	140,873,734
Time deposits	USD	179	2.85%	12	119,111	47	(1,205)	117,953
<b>Total</b>					<b>140,924,111</b>	<b>68,781</b>	<b>(1,205)</b>	<b>140,991,687</b>

Type of investment	Currency	Principal in original currency (thousands)	Average annual rate	Average days to maturity	Principal in local currency ThCh\$	Accrued interest in local currency ThCh\$	Foreign currency translation local currency ThCh\$	12.31.2017 ThCh\$
Time deposits	CLP	170,570,000	2.91%	10	170,570,000	44,407	-	170,614,407
<b>Total</b>					<b>170,570,000</b>	<b>44,407</b>	<b>-</b>	<b>170,614,407</b>

### d) Repurchase agreement

As of September 30, 2018, the Company did not have Repurchase agreement. At December 31, 2017 are as follows:

Code	Date		counterparty	Currency Origin	Subscription value of currency origin (ThCh\$)	Annual rate %	Total Value ThCh\$	accounting value ThCh\$
	Start	Term						12.31.2017
CRV	Dec-28-17	Jan-02-18	BBVA	CLP	12,000,000	1.80%	12,003,000	12,001,800
CRV	Dec-29-17	Jan-01-18	BCI	CLP	1,030,000	1.80%	1,030,206	1,030,104
CRV	Dec-29-17	Jan-02-18	BBVA	CLP	2,000,000	1.80%	2,000,400	2,000,200
<b>Total</b>					<b>15,030,000</b>		<b>15,033,606</b>	<b>15,032,104</b>

## 6. Other current and non-current financial assets

Other current and non-current financial assets are detailed as follows:

Concepts		09.30.2018		12.31.2017	
		Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Guarantees established	(a)	137,124	50,468	86,315	50,468
Other investments	(b)	-	5,600,505	-	7,188,206
Financial instruments	(c)	30,009,200	-	-	-
Exchange rate hedge	(See Note 18.2)	7,868,417	123,986,257	690,553	103,224,236
<b>Total</b>		<b>38,014,741</b>	<b>129,637,230</b>	<b>776,868</b>	<b>110,462,910</b>

a) Guarantees are those established for clients, official organizations and other institutions.

b) Non-current investments are detailed as follows:

Participation	Country	Investment currency	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Telefónica Brasil (1) (2)	Brazil	REAL	5,596,648	7,184,349
Other participation	Chile	CLP	3,857	3,857
<b>Total</b>			<b>5,600,505</b>	<b>7,188,206</b>

(1) This investment is valued at market value through the trading of its shares, information obtained in the Sao Paulo Stock Exchange (Bovespa), and variations in their value are recorded when they occur, directly in equity under other reserves.

(2) As of September 30, 2018, dividends in the amount of ThCh\$ 191,996, were accrued on the 0.06% share in the equity of Telefónica Brasil. As of September 30, 2018 and December 31, 2017, dividends in the amount of ThCh\$ 177,209 and ThCh\$ 386,594, respectively, were received, which are recorded in finance income in the income statement.

c) Financial Instruments are detailed as follows:

Type of investment	Currency	Capital in original currency (thousands)	Effective rate	Average days to maturity	Capital in local currency ThCh\$	Accrued interest ThCh\$	09.30.2018 ThCh\$
Financial instruments	CLP	30,000,000	2.76%	45	30,000,000	9.200	30,009,200
<b>Total</b>		<b>30,000,000</b>			<b>30,000,000</b>	<b>9.200</b>	<b>30,009,200</b>

As of December 31, 2017, the Company did not have financial investments.

## 7. Other current and non-current non-financial assets

Other non-financial assets correspond to prepayments are detailed as follows:

Concepts	09.30.2018		12.31.2017	
	Current ThCh\$	Non-current ThCh\$	Current ThCh\$	Non-current ThCh\$
Deferred cost of handsets (1)	4,716,283	-	15,770,669	-
Unearned leasing	14,626,809	871,632	14,434,194	980,618
Franchisee commissions (2)	1,210,352	-	18,495,019	-
Other prepaid expenses (3)	17,616,219	1,608,355	14,139,527	6,353,869
Other (4)	4,195,216	-	3,041,077	-
<b>Total</b>	<b>42,364,879</b>	<b>2,479,987</b>	<b>65,880,486</b>	<b>7,334,487</b>

- (1) Corresponds to the cost of dispatched prepaid units, that have not been activated by the end customers. As of September 30, 2018, and December 31, 2017, the number of handsets pending activation is ThCh\$ 63,351 and ThCh\$ 229,759, respectively.
- (2) Up until December 31, 2017, this item was used to capitalize all commissions on capturing derecognized customers, which were deferred over 6 months; with the coming into effect of IFRS 15, as of January 1, 2018 only variable customer capture commissions are capitalized and amortized over a period of 18 months.
- (3) This item includes ThCh\$ 13,226,344 and ThCh\$ 12,418,654 in current and ThCh\$ 1,597,985 and ThCh\$ 6,299,533 in non-current, as of september 30, 2018 and December 31, 2017, respectively, for the capitalization of compliance costs associated to television equipment; Under IFRS 15 the amortization period was reduced in comparison to the period in which the previous standard was applied. In addition, it includes ThCh\$ 4,349,875 in current, for Radioelectric spectrum ThCh\$ 550,046, for ELA license maintenance and support in the amount of ThCh\$ 260,052 for Software Base Program Believe (PET-PROD-TTD), AMDOS ThCh\$ 257,495, for RedHat licensing in the amount of ThCh\$ 181,160 for FO La Serena, Valdivia maintenance ThCh\$ 132,644, and other licenses and prepaid expenses in the amount ThCh\$ 2,968,474.
- (4) This item mainly includes remaining VAT and recoverable taxes in the amount of ThCh\$ 2,087,539 and ThCh\$ 1,901,685, and advance insurance in the amount of ThCh\$ 2,107,677 and ThCh\$ 1,139,392, as of September 30, 2018 and December 31, 2017, respectively.

## 8. Current trade and other accounts receivable

a) The composition of current trade and other accounts receivables as follows:

Concepts	09.30.2018			12.31.2017		
	Gross value ThCh\$	Allowance for doubtful accounts ThCh\$	Net value ThCh\$	Gross value ThCh\$	Allowance for doubtful accounts ThCh\$	Net value ThCh\$
<b>Receivables on current loan transactions</b>	<b>508,903,159</b>	<b>(224,683,118)</b>	<b>284,220,041</b>	<b>416,595,242</b>	<b>(173,091,668)</b>	<b>243,503,574</b>
Invoiced services	366,441,827	(220,887,339)	145,554,488	305,264,245	(173,091,668)	132,172,577
Services provided and not invoiced (1)	118,091,264	(2,845,253)	115,246,011	111,330,997	-	111,330,997
Contractual asset (2)	24,370,068	(950,526)	23,419,542	-	-	-
<b>Miscellaneous receivables</b>	<b>16,152,581</b>	<b>-</b>	<b>16,152,581</b>	<b>15,436,566</b>	<b>-</b>	<b>15,436,566</b>
<b>Total</b>	<b>525,055,740</b>	<b>(224,683,118)</b>	<b>300,372,622</b>	<b>432,031,808</b>	<b>(173,091,668)</b>	<b>258,940,140</b>

(1) From January 1, 2018, with the coming into effect of IFRS 9, revenue allowances are included in the calculation of allowance for doubtful accounts.

(2) Under IFRS 15, the contractual asset corresponds to the difference between income from sale of handsets and the amount received from the customer at the beginning of the contract.

b) The composition of current trade and other accounts receivable with overdue net balances that have not been collected and have not been provisioned as a whole is detailed as follows:

Concepts	09.30.2018					12.31.2017				
	Less than 3 months	3 to 6 months	6 to 12 months	Greater than 12 months	Total	Less than 3 months	3 to 6 months	6 to 12 months	Greater than 12 months	Total
Miscellaneous receivables	37,785,304	10,155,233	-	-	47,940,537	30,875,776	5,735,933	-	-	36,611,709
<b>Total</b>	<b>37,785,304</b>	<b>10,155,233</b>	<b>-</b>	<b>-</b>	<b>47,940,537</b>	<b>30,875,776</b>	<b>5,735,933</b>	<b>-</b>	<b>-</b>	<b>36,611,709</b>

## 8. Current trade and other accounts receivable, continued

- c) The movement of allowance for doubtful accounts, which includes “Current trade and other accounts receivable” and “Non-current trade and other accounts receivable” found in Note 12, is detailed as follows:

Movements	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
<b>Beginning balance</b>	<b>174,489,215</b>	<b>169,687,736</b>
Increases	36,160,868	46,229,952
Eliminations/ Additions	(10,896,626)	(41,428,473)
Adjustment on first-time application of IFRS 9 (see note 3)	27,824,778	-
<b>Movements, subtotal</b>	<b>53,089,020</b>	<b>4,801,479</b>
<b>Ending balance</b>	<b>227,578,235</b>	<b>174,489,215</b>

- d) Allowance for doubtful account movements according to the composition of the portfolio as of September 30, 2018 and December 31, 2017 are detailed as follows:

Provisions and write-offs	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Accrual for portfolio that has not been renegotiated	34,179,889	46,757,086
Accrual for renegotiated portfolio	1,980,979	(527,134)
Adjustment on first-time application of IFRS 9 (see note 3)	27,824,778	-
Write-offs for the exercise	(10,896,626)	(41,428,473)
<b>Total</b>	<b>53,089,020</b>	<b>4,801,479</b>

- e) As of September 30, 2018 and December 31, 2017 the portfolio of returned documents and those in judicial collection is detailed as follows:

Portfolio of returned documents and judicial collection as of 09.30.2018	Returned notes receivable portfolio w/o guarantee	Returned notes receivable, portfolio w/guarantee	Notes receivable in judicial collection, portfolio w/o guarantee	Notes receivable in judicial collection, portfolio w/guarantee
Number of customers in portfolio of returned documents or those in judicial collection	6,534	-	-	-
Portfolio of returned documents or those in judicial collection (ThCh\$)	3,206,170	-	-	-

  

Portfolio of returned documents and judicial collection as of 12.31.2017	Returned notes receivable portfolio w/o guarantee	Returned notes receivable, portfolio w/guarantee	Notes receivable in judicial collection, portfolio w/o guarantee	Notes receivable in judicial collection, portfolio w/guarantee
Number of customers in portfolio of returned documents or those in judicial collection	6,748	175	-	-
Portfolio of returned documents or those in judicial collection (ThCh\$)	3,573,601	150,474	-	-



8. Current trade and other accounts receivable, continued

f) The composition of the portfolio stratified by segment as of September 30, 2018 is detailed as follows:

Aging of portfolio by segment for the period September 30, 2018	Up to date ThCh\$	From 1 to 30 days ThCh\$	From 31 to 60 days ThCh\$	From 61 to 90 day ThCh\$	From 91 to 120 days ThCh\$	From 121 to 150 days ThCh\$	From 151 to 180 days ThCh\$	From 181 to 210 days ThCh\$	From 211 to 250 days ThCh\$	More than 250 days ThCh\$	Total portfolio w/o guarantee ThCh\$
<b>Fixed Telecommunications</b>											
Number of clients w/o renegotiation (1)	765,782	316,901	82,846	57,957	68,215	73,127	46,455	65,042	76,033	4,076,748	5,629,106
Net portfolio w/o renegotiation	41,945,176	1,060,756	404,152	146,894	70,146	2,275,996	12,708	-	-	-	45,915,828
Debt	42,150,752	2,283,708	1,948,789	1,153,678	1,264,433	2,833,883	1,095,781	1,089,040	1,481,777	107,875,108	163,176,949
Accrual	(205,576)	(1,222,952)	(1,544,637)	(1,006,784)	(1,194,287)	(557,887)	(1,083,073)	(1,089,040)	(1,481,777)	(107,875,108)	(117,261,121)
Number of clients w/renegotiation	90,536	347	370	349	364	324	355	351	405	71,229	164,630
Net renegotiated portfolio	57,729	-	-	-	-	-	-	-	-	-	57,729
Debt	919,093	3,605	3,947	3,704	3,672	3,121	3,512	3,288	4,327	621,700	1,569,969
Accrual	(861,364)	(3,605)	(3,947)	(3,704)	(3,672)	(3,121)	(3,512)	(3,288)	(4,327)	(621,700)	(1,512,240)
<b>Total number of clients</b>	<b>856,318</b>	<b>317,248</b>	<b>83,216</b>	<b>58,306</b>	<b>68,579</b>	<b>73,451</b>	<b>46,810</b>	<b>65,393</b>	<b>76,438</b>	<b>4,147,977</b>	<b>5,793,736</b>
<b>Total Fixed Telephone Portfolio</b>	<b>42,002,905</b>	<b>1,060,756</b>	<b>404,152</b>	<b>146,894</b>	<b>70,146</b>	<b>2,275,996</b>	<b>12,708</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>45,973,557</b>
<b>Debt</b>	<b>43,069,845</b>	<b>2,287,313</b>	<b>1,952,736</b>	<b>1,157,382</b>	<b>1,268,105</b>	<b>2,837,004</b>	<b>1,099,293</b>	<b>1,092,328</b>	<b>1,486,104</b>	<b>108,496,808</b>	<b>164,746,918</b>
<b>Accrual</b>	<b>(1,066,940)</b>	<b>(1,226,557)</b>	<b>(1,548,584)</b>	<b>(1,010,488)</b>	<b>(1,197,959)</b>	<b>(561,008)</b>	<b>(1,086,585)</b>	<b>(1,092,328)</b>	<b>(1,486,104)</b>	<b>(108,496,808)</b>	<b>(118,773,361)</b>
<b>Corporate Communication and Data</b>											
Number of clients w/o renegotiation (1)	2,521	1,473	556	27	361	367	237	183	256	1,637	7,618
Net portfolio w/o renegotiation	34,735,777	3,539,232	161,572	1,304,068	769,500	584,111	269,375	-	-	-	41,363,635
Debt	34,793,308	3,629,402	172,040	1,457,818	914,755	790,707	885,878	375,957	540,922	2,436,575	45,997,362
Accrual	(57,531)	(90,170)	(10,468)	(153,750)	(145,255)	(206,596)	(616,503)	(375,957)	(540,922)	(2,436,575)	(4,633,727)
Number of clients w/renegotiation	-	-	-	-	-	-	-	-	-	-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Total number of clients</b>	<b>2,521</b>	<b>1,473</b>	<b>556</b>	<b>27</b>	<b>361</b>	<b>367</b>	<b>237</b>	<b>183</b>	<b>256</b>	<b>1,637</b>	<b>7,618</b>
<b>Total Corporate Communication and Data Portfolio</b>	<b>34,735,777</b>	<b>3,539,232</b>	<b>161,572</b>	<b>1,304,068</b>	<b>769,500</b>	<b>584,111</b>	<b>269,375</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>41,363,635</b>
<b>Debt</b>	<b>34,793,308</b>	<b>3,629,402</b>	<b>172,040</b>	<b>1,457,818</b>	<b>914,755</b>	<b>790,707</b>	<b>885,878</b>	<b>375,957</b>	<b>540,922</b>	<b>2,436,575</b>	<b>45,997,362</b>
<b>Accrual</b>	<b>(57,531)</b>	<b>(90,170)</b>	<b>(10,468)</b>	<b>(153,750)</b>	<b>(145,255)</b>	<b>(206,596)</b>	<b>(616,503)</b>	<b>(375,957)</b>	<b>(540,922)</b>	<b>(2,436,575)</b>	<b>(4,633,727)</b>
<b>Television</b>											
Number of clients w/o renegotiation (1)	377,409	39,703	47,013	50,427	26,858	36,429	35,443	34,381	39,772	324,755	1,012,190
Net portfolio w/o renegotiation	17,790,765	559,590	225,003	102,686	20,715	1,181	386	-	-	-	18,700,326
Debt	18,624,285	771,890	1,279,420	1,566,426	746,918	991,859	932,680	880,707	1,094,997	18,268,303	45,157,485
Accrual	(833,520)	(212,300)	(1,054,417)	(1,463,740)	(726,203)	(990,678)	(932,294)	(880,707)	(1,094,997)	(18,268,303)	(26,457,159)
Number of clients w/renegotiation	-	-	-	-	-	-	-	-	-	-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Total number of clients</b>	<b>377,409</b>	<b>39,703</b>	<b>47,013</b>	<b>50,427</b>	<b>26,858</b>	<b>36,429</b>	<b>35,443</b>	<b>34,381</b>	<b>39,772</b>	<b>324,755</b>	<b>1,012,190</b>
<b>Total Television Portfolio</b>	<b>17,790,765</b>	<b>559,590</b>	<b>225,003</b>	<b>102,686</b>	<b>20,715</b>	<b>1,181</b>	<b>386</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>18,700,326</b>
<b>Debt</b>	<b>18,624,285</b>	<b>771,890</b>	<b>1,279,420</b>	<b>1,566,426</b>	<b>746,918</b>	<b>991,859</b>	<b>932,680</b>	<b>880,707</b>	<b>1,094,997</b>	<b>18,268,303</b>	<b>45,157,485</b>
<b>Accrual</b>	<b>(833,520)</b>	<b>(212,300)</b>	<b>(1,054,417)</b>	<b>(1,463,740)</b>	<b>(726,203)</b>	<b>(990,678)</b>	<b>(932,294)</b>	<b>(880,707)</b>	<b>(1,094,997)</b>	<b>(18,268,303)</b>	<b>(26,457,159)</b>

(1) The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management





8. Current trade and other accounts receivable, continued

f) The composition of the portfolio stratified by segment as of September 30, 2018 is detailed as follows, continued

Aging of portfolio by segment for the period September 30, 2018	Up to date ThCh\$	From 1 to 30 days ThCh\$	From 31 to 60 days ThCh\$	From 61 to 90 day ThCh\$	From 91 to 120 days ThCh\$	From 121 to 150 days ThCh\$	From 151 to 180 days ThCh\$	From 181 to 210 days ThCh\$	From 211 to 250 days ThCh\$	More than 250 days ThCh\$	Total portfolio w/o guarantee ThCh\$
<b>Mobile Business</b>											
Number of clients w/o renegotiation (1)	940,461	155,430	62,106	51,977	45,915	37,808	33,167	38,393	34,899	1,496,910	2,897,066
Net portfolio w/o renegotiation	118,301,114	17,560,727	8,164,906	4,555,177	1,410,580	3,773,493	967,018	-	-	-	154,733,015
Debt	119,880,745	17,560,727	8,164,906	4,555,177	3,689,145	5,739,953	2,903,525	2,040,333	3,546,597	58,758,928	226,840,036
Accrual	(1,579,631)	-	-	-	(2,278,565)	(1,966,460)	(1,936,507)	(2,040,333)	(3,546,597)	(58,758,928)	(72,107,021)
Number of clients w/renegotiation	240	173	60	52	62	59	55	47	51	13,154	13,953
Net renegotiated portfolio	29,401	325	107	109	-	-	24	-	-	-	29,966
Debt	51,462	15,965	6,407	5,785	5,967	4,334	4,205	4,070	6,118	1,686,977	1,791,290
Accrual	(22,061)	(15,640)	(6,300)	(5,676)	(5,967)	(4,334)	(4,181)	(4,070)	(6,118)	(1,686,977)	(1,761,324)
<b>Total number of clients</b>	<b>940,701</b>	<b>155,603</b>	<b>62,166</b>	<b>52,029</b>	<b>45,977</b>	<b>37,867</b>	<b>33,222</b>	<b>38,440</b>	<b>34,950</b>	<b>1,510,064</b>	<b>2,911,019</b>
<b>Total Other Portfolio</b>	<b>118,330,515</b>	<b>17,561,052</b>	<b>8,165,013</b>	<b>4,555,286</b>	<b>1,410,580</b>	<b>3,773,493</b>	<b>967,042</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>154,762,981</b>
Debt	119,932,207	17,576,692	8,171,313	4,560,962	3,695,112	5,744,287	2,907,730	2,044,403	3,552,715	60,445,905	228,631,326
Accrual	(1,601,692)	(15,640)	(6,300)	(5,676)	(2,284,532)	(1,970,794)	(1,940,688)	(2,044,403)	(3,552,715)	(60,445,905)	(73,868,345)
<b>Contractual asset and Other</b>											
Number of clients w/o renegotiation (1)	-	-	-	-	-	-	-	-	-	-	-
Net portfolio w/o renegotiation	39,572,123	-	-	-	-	-	-	-	-	-	39,572,123
Debt	40,522,649	-	-	-	-	-	-	-	-	-	40,522,649
Accrual	(950,526)	-	-	-	-	-	-	-	-	-	(950,526)
Number of clients w/renegotiation	-	-	-	-	-	-	-	-	-	-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Total number of clients</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Other Portfolio</b>	<b>39,572,123</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>39,572,123</b>
Debt	40,522,649	-	-	-	-	-	-	-	-	-	40,522,649
Accrual	(950,526)	-	-	-	-	-	-	-	-	-	(950,526)
<b>Consolidated Portfolio</b>											
Number of clients w/o renegotiation (1)	2,086,173	513,507	192,521	160,388	141,349	147,731	115,302	137,999	150,960	5,900,050	9,545,980
Net portfolio w/o renegotiation	252,344,955	22,720,305	8,955,633	6,108,825	2,270,941	6,634,781	1,249,487	-	-	-	300,284,927
Debt	255,971,739	24,245,727	11,565,155	8,733,099	6,615,251	10,356,402	5,817,864	4,386,037	6,664,293	187,338,914	521,694,481
Accrual	(3,626,784)	(1,525,422)	(2,609,522)	(2,624,274)	(4,344,310)	(3,721,621)	(4,568,377)	(4,386,037)	(6,664,293)	(187,338,914)	(221,409,554)
Number of clients w/renegotiation	90,776	520	430	401	426	383	410	398	456	84,383	178,583
Net renegotiated portfolio	87,130	325	107	109	-	-	24	-	-	-	87,695
Debt	970,555	19,570	10,354	9,489	9,639	7,455	7,717	7,358	10,445	2,308,677	3,361,259
Accrual	(883,425)	(19,245)	(10,247)	(9,380)	(9,639)	(7,455)	(7,693)	(7,358)	(10,445)	(2,308,677)	(3,273,564)
<b>Total number of clients</b>	<b>2,176,949</b>	<b>514,027</b>	<b>192,951</b>	<b>160,789</b>	<b>141,775</b>	<b>148,114</b>	<b>115,712</b>	<b>138,397</b>	<b>151,416</b>	<b>5,984,433</b>	<b>9,724,563</b>
<b>Total Consolidated Portfolio</b>	<b>252,432,085</b>	<b>22,720,630</b>	<b>8,955,740</b>	<b>6,108,934</b>	<b>2,270,941</b>	<b>6,634,781</b>	<b>1,249,511</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>300,372,622</b>
Debt	256,942,294	24,265,297	11,575,509	8,742,588	6,624,890	10,363,857	5,825,581	4,393,395	6,674,738	189,647,591	525,055,740
Accrual	(4,510,209)	(1,544,667)	(2,619,769)	(2,633,654)	(4,353,949)	(3,729,076)	(4,576,070)	(4,393,395)	(6,674,738)	(189,647,591)	(224,683,118)

(1) The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management.



8. Current trade and other accounts receivable, continued

f) The composition of the portfolio stratified by segment as of December 31, 2017 is detailed as follows, continued

Aging of portfolio by segment for the exercise December 31, 2017	Up to date ThCh\$	From 1 to 30 days ThCh\$	From 31 to 60 days ThCh\$	From 61 to 90 day ThCh\$	From 91 to 120 days ThCh\$	From 121 to 150 days ThCh\$	From 151 to 180 days ThCh\$	From 181 to 210 days ThCh\$	From 211 to 250 days ThCh\$	More than 250 days ThCh\$	Total portfolio w/o guarantee ThCh\$
<b>Fixed Telecommunications</b>											
Number of clients w/o renegotiation (1)	728,189	303,861	77,401	50,075	63,648	69,172	42,670	62,287	71,850	3,015,230	4,484,383
Net portfolio w/o renegotiation	25,861,666	4,710,807	2,410,933	1,707,162	332,649	173,650	117,667	-	-	-	35,314,534
Debt	26,381,391	4,718,693	2,411,995	1,987,825	1,243,852	1,379,560	1,106,623	871,148	920,298	96,684,681	137,706,066
Accrual	(519,725)	(7,886)	(1,062)	(280,663)	(911,203)	(1,205,910)	(988,956)	(871,148)	(920,298)	(96,684,681)	(102,391,532)
Number of clients w/renegotiation	38,831	350	372	351	366	325	358	353	407	71,323	113,036
Net renegotiated portfolio	409,430	-	-	-	-	-	-	-	-	-	409,430
Debt	655,761	3,638	3,975	3,731	3,700	3,140	3,549	3,305	4,345	622,825	1,307,969
Accrual	(246,331)	(3,638)	(3,975)	(3,731)	(3,700)	(3,140)	(3,549)	(3,305)	(4,345)	(622,825)	(898,539)
<b>Total number of clients</b>	<b>767,020</b>	<b>304,211</b>	<b>77,773</b>	<b>50,426</b>	<b>64,014</b>	<b>69,497</b>	<b>43,028</b>	<b>62,640</b>	<b>72,257</b>	<b>3,086,553</b>	<b>4,597,419</b>
<b>Total Fixed Telephone Portfolio</b>	<b>26,271,096</b>	<b>4,710,807</b>	<b>2,410,933</b>	<b>1,707,162</b>	<b>332,649</b>	<b>173,650</b>	<b>117,667</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>35,723,964</b>
Debt	27,037,152	4,722,331	2,415,970	1,991,556	1,247,552	1,382,700	1,110,172	874,453	924,643	97,307,506	139,014,035
Accrual	(766,056)	(11,524)	(5,037)	(284,394)	(914,903)	(1,209,050)	(992,505)	(874,453)	(924,643)	(97,307,506)	(103,290,071)
<b>Corporate Communication and Data</b>											
Number of clients w/o renegotiation (1)	2,466	1,440	544	27	353	359	232	179	251	1,601	7,452
Net portfolio w/o renegotiation	48,679,682	1,754,800	3,862,724	1,878,544	884,104	594,026	496,561	-	-	-	58,150,441
Debt	48,977,434	1,754,800	3,881,992	1,898,629	933,544	633,573	522,251	119,010	139,329	2,547,122	61,407,684
Accrual	(297,752)	-	(19,268)	(20,085)	(49,440)	(39,547)	(25,690)	(119,010)	(139,329)	(2,547,122)	(3,257,243)
Number of clients w/renegotiation	-	-	-	-	-	-	-	-	-	-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Total number of clients</b>	<b>2,466</b>	<b>1,440</b>	<b>544</b>	<b>27</b>	<b>353</b>	<b>359</b>	<b>232</b>	<b>179</b>	<b>251</b>	<b>1,601</b>	<b>7,452</b>
<b>Total Corporate Communication and Data Portfolio</b>	<b>48,679,682</b>	<b>1,754,800</b>	<b>3,862,724</b>	<b>1,878,544</b>	<b>884,104</b>	<b>594,026</b>	<b>496,561</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>58,150,441</b>
Debt	48,977,434	1,754,800	3,881,992	1,898,629	933,544	633,573	522,251	119,010	139,329	2,547,122	61,407,684
Accrual	(297,752)	-	(19,268)	(20,085)	(49,440)	(39,547)	(25,690)	(119,010)	(139,329)	(2,547,122)	(3,257,243)
<b>Television</b>											
Number of clients w/o renegotiation (1)	384,200	36,431	35,492	38,693	21,163	30,257	23,442	19,454	21,438	223,835	834,405
Net portfolio w/o renegotiation	26,539,634	605,627	567,765	588,492	-	-	-	-	-	-	28,301,518
Debt	26,539,634	605,627	567,765	788,841	266,672	508,315	490,331	499,869	626,764	12,377,309	43,271,127
Accrual	-	-	-	(200,349)	(266,672)	(508,315)	(490,331)	(499,869)	(626,764)	(12,377,309)	(14,969,609)
Number of clients w/renegotiation	-	-	-	-	-	-	-	-	-	-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Total number of clients</b>	<b>384,200</b>	<b>36,431</b>	<b>35,492</b>	<b>38,693</b>	<b>21,163</b>	<b>30,257</b>	<b>23,442</b>	<b>19,454</b>	<b>21,438</b>	<b>223,835</b>	<b>834,405</b>
<b>Total Television Portfolio</b>	<b>26,539,634</b>	<b>605,627</b>	<b>567,765</b>	<b>588,492</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>28,301,518</b>
Debt	26,539,634	605,627	567,765	788,841	266,672	508,315	490,331	499,869	626,764	12,377,309	43,271,127
Accrual	-	-	-	(200,349)	(266,672)	(508,315)	(490,331)	(499,869)	(626,764)	(12,377,309)	(14,969,609)

(1) The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management.



8. Current trade and other accounts receivable, continued

f) The composition of the portfolio stratified by segment as of December 31, 2017 is detailed as follows, continued

Aging of portfolio by segment for the exercise December 31, 2017	Up to date ThCh\$	From 1 to 30 days ThCh\$	From 31 to 60 days ThCh\$	From 61 to 90 day ThCh\$	From 91 to 120 days ThCh\$	From 121 to 150 days ThCh\$	From 151 to 180 days ThCh\$	From 181 to 210 days ThCh\$	From 211 to 250 days ThCh\$	More than 250 days ThCh\$	Total portfolio w/o guarantee ThCh\$
<b>Mobile Business</b>											
Number of clients w/o renegotiation (1)	846,323	106,213	48,611	41,173	43,069	40,689	26,681	52,375	38,517	1,373,770	2,617,421
Net portfolio w/o renegotiation	105,072,802	5,240,448	3,953,669	3,594,531	1,223,407	651,479	1,262,195	-	-	-	120,998,531
Debt	105,072,802	5,240,448	3,953,669	3,594,531	3,006,154	2,396,647	2,462,784	2,786,654	1,768,837	39,686,456	169,968,982
Accrual	-	-	-	-	(1,782,747)	(1,745,168)	(1,200,589)	(2,786,654)	(1,768,837)	(39,686,456)	(48,970,451)
Number of clients w/renegotiation	11,397	932	940	1,002	1,179	1,188	1,218	735	1,403	14,856	34,850
Net renegotiated portfolio	328,651	-	92	182	175	20	-	-	-	-	329,120
Debt	635,263	56,125	65,901	78,804	82,457	75,401	64,455	34,485	56,790	1,783,733	2,933,414
Accrual	(306,612)	(56,125)	(65,809)	(78,622)	(82,282)	(75,381)	(64,455)	(34,485)	(56,790)	(1,783,733)	(2,604,294)
<b>Total number of clients</b>	<b>857,720</b>	<b>107,145</b>	<b>49,551</b>	<b>42,175</b>	<b>44,248</b>	<b>41,877</b>	<b>27,899</b>	<b>53,110</b>	<b>39,920</b>	<b>1,388,626</b>	<b>2,652,271</b>
<b>Total Other Portfolio</b>	<b>105,401,453</b>	<b>5,240,448</b>	<b>3,953,761</b>	<b>3,594,713</b>	<b>1,223,582</b>	<b>651,499</b>	<b>1,262,195</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>121,327,651</b>
Debt	105,708,065	5,296,573	4,019,570	3,673,335	3,088,611	2,472,048	2,527,239	2,821,139	1,825,627	41,470,189	172,902,396
Accrual	(306,612)	(56,125)	(65,809)	(78,622)	(1,865,029)	(1,820,549)	(1,265,044)	(2,821,139)	(1,825,627)	(41,470,189)	(51,574,745)
<b>Other</b>											
Number of clients w/o renegotiation (1)	-	-	-	-	-	-	-	-	-	-	-
Net portfolio w/o renegotiation	15,436,566	-	-	-	-	-	-	-	-	-	15,436,566
Debt	15,436,566	-	-	-	-	-	-	-	-	-	15,436,566
Accrual	-	-	-	-	-	-	-	-	-	-	-
Number of clients w/renegotiation	-	-	-	-	-	-	-	-	-	-	-
Net renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Debt	-	-	-	-	-	-	-	-	-	-	-
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Total number of clients</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Other Portfolio</b>	<b>15,436,566</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>15,436,566</b>
Debt	15,436,566	-	-	-	-	-	-	-	-	-	15,436,566
Accrual	-	-	-	-	-	-	-	-	-	-	-
<b>Consolidated Portfolio</b>											
Number of clients w/o renegotiation (1)	1,961,178	447,945	162,048	129,968	128,233	140,477	93,025	134,295	132,056	4,614,436	7,943,661
Net portfolio w/o renegotiation	221,590,350	12,311,682	10,795,091	7,768,729	2,440,160	1,419,155	1,876,423	-	-	-	258,201,591
Debt	222,407,827	12,319,568	10,815,421	8,269,826	5,450,222	4,918,095	4,581,989	4,276,681	3,455,228	151,295,568	427,790,425
Accrual	(817,477)	(7,886)	(20,330)	(501,097)	(3,010,062)	(3,498,940)	(2,705,566)	(4,276,681)	(3,455,228)	(151,295,568)	(169,588,834)
Number of clients w/renegotiation	50,228	1,282	1,312	1,353	1,545	1,513	1,576	1,088	1,810	86,179	147,886
Net renegotiated portfolio	738,081	-	92	182	175	20	-	-	-	-	738,549
Debt	1,291,024	59,763	69,876	82,535	86,157	78,541	68,004	37,790	61,135	2,406,558	4,241,383
Accrual	(552,943)	(59,763)	(69,784)	(82,353)	(85,982)	(78,521)	(68,004)	(37,790)	(61,135)	(2,406,558)	(3,502,834)
<b>Total number of clients</b>	<b>2,011,406</b>	<b>449,227</b>	<b>163,360</b>	<b>131,321</b>	<b>129,778</b>	<b>141,990</b>	<b>94,601</b>	<b>135,383</b>	<b>133,866</b>	<b>4,700,615</b>	<b>8,091,547</b>
<b>Total Consolidated Portfolio</b>	<b>222,328,431</b>	<b>12,311,682</b>	<b>10,795,183</b>	<b>7,768,911</b>	<b>2,440,335</b>	<b>1,419,175</b>	<b>1,876,423</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>258,940,140</b>
Debt	223,698,851	12,379,331	10,885,297	8,352,361	5,536,379	4,996,636	4,649,993	4,314,471	3,516,363	153,702,126	432,031,808
Accrual	(1,370,420)	(67,649)	(90,114)	(583,450)	(3,096,044)	(3,577,461)	(2,773,570)	(4,314,471)	(3,516,363)	(153,702,126)	(173,091,668)

(1) The information mentioned in this line represents the number of current clients and to those that have been commercially eliminated and which are still in collections management.

## 9. Receivables from and payable to related companies

### a) Currents receivables from related companies:

Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Telxius Torres Chile, S.A.	76.558.575-9	Chile	Common end controller	Prest. de Serv	CLP	60 days	8,672,020	6,152,453
Telefónica International Wholesale Services España	Foreign	Spain	Common end controller	Prest. de Serv	EUR	90 days	3,629,787	6,175,148
Telxius Cable Chile	96.910.730-9	Chile	Common end controller	Serv. Provided	CLP	60 days	1,320,669	504,860
Tiws Chile II Spa	76.540.944-6	Chile	Common end controller	Serv. Provided	CLP	60 days	1,019,921	977,050
Telefónica S.A.	Foreign	Spain	End controller	Serv. Provided	EUR	90 days	770,135	237,104
Media Networks Perú	Foreign	Peru	Common end controller	Serv. Provided	USD	90 days	729,882	60,947
Telefónica O2 Germany Gmbh & Co Ohg	Foreign	Germany	Common end controller	Serv. Provided	USD	90 days	727,170	645,683
Telefónica Digital España	Foreign	Spain	Common end controller	Serv. Provided	EUR	60 days	699,208	397,484
Colombia Telecomunicaciones S.A.E.S.P	Foreign	Colombia	Common end controller	Serv. Provided	USD	60 days	412,257	739,848
Telefónica Brasil	Foreign	Brazil	Common end controller	Serv. Provided	USD	90 days	273,575	234,095
Telefónica Ingeniería de Seguridad S.A.	59.083.900-0	Chile	Common end controller	Serv. Provided	CLP	60 days	195,512	155,011
Fundación Telefónica Chile S.A.	74.944.200-k	Chile	Common end controller	Serv. Provided	CLP	60 days	187,771	84,026
Wayra Chile Tecnología e Innovación Ltda.	96.672.150-2	Chile	Common end controller	Serv. Provided	CLP	60 days	187,197	172,043
Telefónica Móviles Argentina S.A.	Foreign	Argentina	Common end controller	Serv. Provided	USD	90 days	181,142	181,172
Telcel Venezuela	Foreign	Venezuela	Common end controller	Serv. Provided	USD	90 days	93,597	334,639
Telefónica del Perú	Foreign	Peru	Common end controller	Serv. Provided	CLP	60 days	79,579	248,607
Terra Networks Chile S.A.	96.834.230-4	Chile	Common end controller	Serv. Provided	CLP	60 days	75,034	54,203
Pegaso PCS, S.A. de C.V.	Foreign	Mexico	Common end controller	Serv. Provided	USD	90 days	43,374	1,050,005
Telefónica Argentina S.A.	Foreign	Argentina	Common end controller	Serv. Provided	USD	180 days	29,224	819,203
Telefónica Móviles del Uruguay S.A.	Foreign	Uruguay	Common end controller	Serv. Provided	USD	90 days	26,211	10,455
Media Networks Chile	76.243.733-3	Chile	Common end controller	Serv. Provided	CLP	60 days	19,699	25,871
Telefónica Móviles Guatemala	Foreign	Guatemala	Common end controller	Serv. Provided	USD	90 days	17,786	44,559
Telefónica Uk Ltd (antes O2 (UK) Ltd)	Foreign	UK	Common end controller	Serv. Provided	EUR	90 days	15,214	85,740
Telefónica On The Spot Soluciones Digitales De Chile Spa	76.338.291-5	Chile	Common end controller	Serv. Provided	CLP	60 days	7,192	18,529
Telefónica Learning Services Chile Capacitación Ltda.	76.131.334-7	Chile	Common end controller	Serv. Provided	CLP	60 days	6,619	13,773
Telefónica Móviles España S.A.	Foreign	Spain	Common end controller	Serv. Provided	EUR	90 days	4,513	1,100,870
Telefónica Móviles de Panamá	Foreign	Panama	Common end controller	Serv. Provided	USD	90 days	4,106	40,999
Otecel S.A.	Foreign	Ecuador	Common end controller	Serv. Provided	USD	60 days	2,056	2,647
Telefónica Learning Services Chile Spa	76.318.959-7	Chile	Common end controller	Serv. Provided	CLP	60 days	1,840	2,599
Inversiones Telefónica Internacional Holding S.A. (1)	77.363.730-K	Chile	Shareholder	Serv. Provided	CLP	60 days	1,718	20,716
Telefónica Móviles El Salvador	Foreign	El Salvador	Common end controller	Serv. Provided	USD	90 days	875	605
Telefonía Celular de Nicaragua S.A.	Foreign	Nicaragua	Common end controller	Serv. Provided	USD	90 days	679	16,389
Telefónica Factoring Chile S.A.	76.096.189-2	Chile	Common end controller	Serv. Provided	CLP	60 days	-	202,336
Telefónica Global Technology Chile	59.165.120-K	Chile	Common end controller	Serv. Provided	CLP	60 days	-	11,890
Telefónica Investigación y Desarrollo, S.A.	Foreign	Spain	Common end controller	Serv. Provided	EUR	90 days	-	3,840

## 9. Receivables from and payable to related companies

### a) Currents receivables from related companies, continued:

Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Telefónica USA Inc.	Foreign	USA	Common end controller	Serv. Provided	USD	60 days	-	1,202
Telfisa Global B.V.	Foreign	Holland	Common end controller	Administration commission	CLP	90 days	-	15
<b>Total</b>							<b>19,435,562</b>	<b>20,826,616</b>

- (1) On December 20, 2017, Telefónica Móviles Chile S.A. offset its account receivable from its shareholder Inversiones Telefónica Holding Internacional S.A. in the amount of ThCh\$ 125,152,778 (170,283 thousand euros) with the dividends payable decreed on the same date by the Shareholders' Meeting.

There are no allowances for doubtful accounts or guarantees related to amounts included in outstanding balances.

For amounts in excess of 5% of their total heading the origin of the service rendered is specified.

## 9. Receivables from and payable to related companies, continued

### b) Current payables to related companies:

Company	Taxpayer No.	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Telxius Torres Chile S,A,	76,558,575-9	Chile	Common end controller	<b>Subtotal</b>			<b>8,348,895</b>	<b>6,133,604</b>
				Spaces lease	CLP	60 days	7,620,915	5,072,415
				Infrastructure lease	CLP	60 days	429,128	584,234
				Colocalization lease	CLP	60 days	288,411	466,514
				Serv, Provided	CLP	60 days	10,441	10,441
Telefónica S,A,	Foreign	Spain	End controller	<b>Subtotal</b>			<b>7,441,933</b>	<b>9,710,253</b>
				Brand Fee	EUR/CLP	90 days	6,431,104	8,356,591
				Others	EUR	90 days	1,010,829	1,353,662
				Dividends	EUR	30 days	-	-
Telxius Cable Chile (Ex Telef, Int, Wholesale Services Chile SA)	96,910,730-9	Chile	Common end controller	<b>Subtotal</b>			<b>6,254,287</b>	<b>7,517,014</b>
				Voice IP transit	CLP	60 days	3,216,565	3,091,423
				Data and links	CLP	60 days	972,494	1,156,108
				Commercial Mandate	CLP	60 days	725,560	1,744,056
				Serv, Provided	CLP	60 days	1,315,803	1,500,127
				Others	CLP	60 days	23,865	25,300
Telefónica Argentina S,A,	Foreign	Argentina	Common end controller	Serv, Provided	USD	180 days	5,823,728	5,781,301
Telefónica Digital Spain	Foreign	Spain	Common end controller	Serv, Provided	EUR	60 days	4,078,259	3,349,186
Telefónica International Wholesale Services Spain	Foreign	Spain	Common end controller	Serv, Provided	EUR	90 days	3,856,035	5,981,745
Tiws Chile II Spa	76,540,944-6	Chile	Common end controller	Serv, Provided	CLP	60 days	1,858,383	1,586,106
Telefónica USA Inc,	Foreign	USA	Common end controller	Serv, Provided	USD	60 days	1,410,385	2,387,367
Telefónica Latam Holding	Foreign	Spain	Common end controller	<b>Subtotal</b>			<b>1,394,695</b>	<b>1,679,982</b>
				Management Fee	EUR	90 days	1,394,695	1,677,726
				Others	EUR	90 days	-	2,256
Media Networks Perú	Foreign	Peru	Common end controller	Satellite Space	USD	90 días	1,255,169	1,816,562
Telefónica Ingeniería de Seguridad S,A,	59,083,900-0	Chile	Common end controller	Serv, Provided	CLP	60 días	1,244,383	2,073,917
Telefónica Global Technology S,A,U,	Foreign	Spain	Common end controller	Serv, Provided	EUR	90 días	823,186	2,143,335
Telefónica Compras Electrónicas	Foreign	Spain	Common end controller	Serv, Provided	EUR	90 days	594,741	681,241
Terra Networks Chile S,A,	96,834,230-4	Chile	Common end controller	Serv, Provided	CLP	60 days	670,355	485,711
Telefónica del Perú S,A,	Foreign	Peru	Common end controller	Serv, Provided	USD	180 days	267,367	139,303
Telefónica O2 Germany GmbH & Co Ohg	Foreign	Germany	Common end controller	Serv, Provided	EUR	90 days	191,849	23,629
Telefónica Brasil	Foreign	Brazil	Common end controller	Serv, Provided	USD	90 days	160,724	181,924
Telefónica Global Roaming GmbH	Foreign	Germany	Common end controller	Serv, Provided	EUR	90 days	144,811	137,426
Colombia Telecomunicaciones S,A,E,S,P, (Telecom)	Foreign	Colombia	Common end controller	Serv, Provided	USD	60 days	135,371	127,228
Telefónica Móviles Argentina S,A,	Foreign	Argentina	Common end controller	Serv, Provided	USD	90 days	126,149	51,574
Telefónica Uk Ltd	Foreign	England	Common end controller	Serv, Provided	USD	90 days	84,884	17,090
Telefónica Móviles Spain S,A,	Foreign	Spain	Common end controller	Serv, Provided	EUR	90 days	75,225	699,325
Telefónica On The Spot Soluciones Digitales de Chile Spa	76,338,291-5	Chile	Common end controller	Serv, Provided	CLP	60 days	71,860	29,855
Fundación Telefónica Chile	74,944,200-k	Chile	Common end controller	Serv, Provided	CLP	60 days	50,486	732,887
Telefónica Global Technology Chile	59,165,120-k	Chile	Common end controller	Computer services	CLP	60 days	16,105	68,130

## 9, Receivables from and payable to related companies, continued

### b) Current payables to related companies:

Company	Taxpayer No,	Country of origin	Nature of the relationship	Transaction origin	Currency	Term	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Telefónica Servicios Audiovisuales	Foreign	Spain	Common end controller	Serv, Provided	EUR	60 days	15,613	23,840
Otecel S,A,	Foreign	Ecuador	Common end controller	Serv, Provided	USD	90 days	9,303	4,784
Telefónica Móviles del Uruguay S,A,	Foreign	Uruguay	Common end controller	Serv, Provided	USD	90 days	8,241	55,316
Telfisa Global B,V,	Foreign	Spain	Common end controller	Administration commission	CLP	90 days	7,512	31,220
Telefónoca Learning Services Chile SpA	76,318,959-7	Chile	Common end controller	Serv, Provided	CLP	60 days	5,098	-
Telefónica Móviles Guatemala	Foreign	Guatemala	Common end controller	Serv, Provided	USD	90 days	4,092	9,022
Telefónica Global Services, GmbH	Foreign	Germany	Common end controller	Serv, Provided	USD	90 days	3,577	1,035
Telefónica Móviles Panamá	Foreign	Panama	Common end controller	Serv, Provided	USD	90 days	3,205	1,845
Tgestiona Logistica Peru Sac	Foreign	Peru	Common end controller	Serv, Provided	USD	90 days	2,301	-
Telefónica de Spain S,A,U	Foreign	Spain	Common end controller	Serv, Provided	EUR	180 days	1,910	14,904
Telefónica Móviles El Salvador	Foreign	El Salvador	Common end controller	Serv, Provided	USD	90 days	204	72
Telefonía Celular de Nicaragua S,A,	Foreign	Nicaragua	Common end controller	Serv, Provided	USD	90 days	-	78
Inversiones Telefónica International Holding Ltda,	77,363,730-K	Chile	Shareholder	<b>Subtotal</b>			-	<b>59,738,627</b>
				Dividend	EUR	30 days	-	59,712,856
				Serv, Provided	CLP	90 days	-	25,771
Wayra Chile Tecnología e Innovación Ltda,	96,672,150-2	Chile	Common end controller	Serv, Provided	CLP	60 days	-	69,162
<b>Total</b>							<b>46,440,321</b>	<b>113,523,203</b>

There are no guarantees related to amounts included in outstanding balances,  
For amounts in excess of 5% of their total heading the origin of the service rendered is specified,



## 9, Receivables from and payable to related companies, continued

### c) Transactions

Company	Taxpayer No,	Country Of origin	Nature of the relationship	Transaction origin	Currency	30.09.2018		30.09.2017	
						Amount ThCh\$	Effect on income (Charge)/Credit ThCh\$	Amount ThCh\$	Effect on income (Charge)/Credit ThCh\$
Telefónica International Wholesale Services América	Foreign	Uruguay	Common end controler	Sales	USD	312,481	312,481	254,981	(254,981)
				Costs	USD	457,306	(457,306)	-	-
Telefónica S,A,	Foreign	Spain	End controler	Sales	EUR	-	-	93,532	93,532
				Brand Fee	EUR	18,987,774	(18,987,774)	19,451,420	(19,451,420)
				Others	EUR	112,891	(112,891)	278,015	(278,015)
Telefónica Global Technology Chile	56,165,120-K	Chile	Common end controler	Sales	CLP	-	-	118,238	118,238
				Computer Services	CLP	21,696	(21,696)	474,799	(474,799)
Media Networks Perú	Foreign	Peru	Common end controler	Sales	USD	767,158	767,158	98,131	98,131
				Spaces lease	USD	5,378,997	(5,378,997)	6,125,316	(6,125,316)
				Others	USD	285,135	(285,135)	297,548	(297,548)
Telefónica Global Tecnología	Foreign	Spain	Common end controler	Costs	EUR	3,479,466	(3,456,456)	2,768,329	(2,768,329)
				Financial expenses	EUR	23,010	(23,010)	13,800	(13,800)
Telefónica UK Ltd	Foreign	UK	Common end controler	Sales	USD	17,773	17,773	(258,854)	258,854
				Costs	USD	87,855	(87,855)	-	-
Telefónica Brasil	Foreign	Brazil	Common end controler	Sales	USD	391,117	391,117	(309,172)	(309,172)
				Costs	USD	162,560	(162,560)	192,917	192,917
				Dividends	USD	177,209	177,209	134,295	134,295
Telxius Torres Chile Holding, S,A,	76,558,575-9	Chile	Common end controler	Sales	CLP	318,770	318,770	368,664	368,664
				Costs	CLP	4,153,586	(4,153,586)	3,876,577	(3,876,577)
Telefónica Ingeniería de Seguridad S,A,	59,083,900-0	Chile	Common end controler	Sales	CLP	44,706	44,706	144,268	144,268
				Costs	CLP	3,479,466	(3,479,466)	3,061,413	(3,061,413)
Telefónica Digital Spain	Foreign	Spain	Common end controler	Sales	EUR	527,940	527,940	670,566	670,566
				Costs	EUR	4,375,570	(4,375,570)	3,835,784	(3,835,784)
Telefónica Compras Electrónica S,A,	Foreign	Spain	Common end controler	Costs	EUR	1,225,071	(1,225,071)	1,181,715	(1,181,715)
Telefónica USA Inc,	Foreign	USA	Common end controler	Costs	USD	601,058	(601,058)	501,196	(501,196)
Telefónica Móviles Argentina S,A,	Foreign	Argentina	Common end controler	Sales	USD	476,989	476,989	170,106	170,106
				Costs	USD	127,497	(127,497)	251,237	(251,237)
Telfisa Global B,V,	Foreign	Spain	Common end controler	Financial income	CLP	210,448	210,448	324,780	324,780
				Administration commission	CLP	23,707	(23,707)	19,433	(19,433)
Telefónica On The Spot Services SAU	Foreign	Spain	Common end controler	Costs	EUR	-	-	5,232	(5,232)
Telefónica Latinoamericana Holding,S,L	Foreign	Spain	Common end controler	Sales	EUR	-	-	1,243,898	(1,243,898)
				Costs	EUR	4,805	(4,805)	-	-
				Management Fee	EUR	1,534,628	(1,534,628)	914,974	(914,974)





## 9. Receivables from and payable to related companies, continued

### c) Transactions, continued

Company	Taxpayer No,	Country of origin	Nature of the relationship	Transaction origin	Currency	09.30.2018		09.30.2017	
						Amount ThCh\$	Effect on income (Charge)/Credit ThCh\$	Amount ThCh\$	Effect on income (Charge)/Credit ThCh\$
Telefónica Global Roaming GmbH	Foreign	Germany	Common end controler	Costs	EUR	192,029	(192,029)	170,808	(170,808)
Telefónica International Wholesale Services Spain	Foreign	Spain	Common end controler	Sales	EUR	1,365,155	1,365,155	1,214,824	1,214,824
				Costs	EUR	1,792,849	(1,792,849)	2,531,423	(2,531,423)
Telefónica Móviles del Uruguay S,A,	Foreign	Uruguay	Common end controler	Sales	USD	11,531	11,531	12,588	12,588
				Costs	USD	19,408	(19,408)	22,404	(22,404)
Telefónica de España S,A,U,	Foreign	Spain	Common end controler	Costs	EUR	147,811	(147,811)	263,654	(263,654)
Inversiones Telefónica Internacional Holding S,A,	77,363,730-K	Chile	Common end controler	Sales	CLP	12,974	12,974	645,096	645,096
Telefónica On The Spot Soluciones Digitales de Chile Spa	76,338,291-5	Chile	Common end controler	Sales	CLP	4,401	4,401	4,040	4,040
				Costs	CLP	117,708	(117,708)	84,749	(84,749)
Telefónica Servicios Audiovisuales	Foreign	Spain	Common end controler	Costs	EUR	-	-	47,324	(47,324)
Wayra Chile Tecnología e Innovación Ltda,	96,672,150-2	Chile	Common end controler	Sales	CLP	308,496	308,496	200,478	200,478
Colombia Telecomunicaciones S,A,E,S,P, (Telecom,)	Foreign	Colombia	Common end controler	Sales	USD	15,083	15,083	(10,339)	(10,339)
				Costs	USD	43,099	(43,099)	(111,465)	111,465
Media Network Chile	76,243,733-3	Chile	Common end controler	Sales	CLP	77,422	77,422	14,274	14,274
				Costs	CLP	72,847	(72,847)	76,216	(76,216)
Telefónica Learning Services Chile Spa	76,318,959-7	Chile	Common end controler	Sales	CLP	19,911	19,911	11,740	11,740
				Costs	CLP	10,196	(10,196)	-	-
Fundación Telefónica Chile S,A,	74,944,200-k	Chile	Common end controler	Sales	CLP	577	577	3,757	3,757
				Financial expenses	CLP	4,835	(4,835)	8,555	(8,555)
T, Learning Services Chile Capacitación Limitada	76,131,334-7	Chile	Common end controler	Sales	CLP	108,501	108,501	34,713	34,713
Telefónica Móviles Panamá	Foreign	Panamá	Common end controler	Sales	USD	4,945	4,945	1,489	1,489
				Costs	USD	7,594	(7,594)	(20,322)	20,322
Telcel Venezuela	Foreign	Venezuela	Common end controler	Sales	USD	-	-	4,981	4,981
				Costs	CLP	14,852	(14,852)	2,140	(2,140)
Terra Networks Chile S,A,	93,834,230-4	Chile	Common end controler	Sales	CLP	40,167	40,167	100,061	100,061
				Costs	CLP	831,727	(831,727)	853,005	(853,005)
Telefónica Factoring Chile S,A,	76,096,189-2	Chile	Common end controler	Sales	CLP	100,465	100,465	-	-



## 9. Receivables from and payable to related companies, continued

### c) Transactions, continued

Company	Taxpayer No,	Country of origin	Nature of the relationship	Transaction origin	Currency	09.30.2018		09.30.2017	
						Amount ThCh\$	Effect on income (Charge)/Credit ThCh\$	Amount ThCh\$	Effect on income (Charge)/Credit ThCh\$
Telefónica Móviles España S,A,	Foreign	Spain	Common end controler	Sales	EUR	118,159	118,159	(265,351)	(265,351)
				Costs	EUR	117,694	(117,694)	518,993	(518,993)
Telefónica Germany Gmbh & Co Ohg	Foreign	Germany	Common end controler	Sales	USD	79	79	(5,313)	(5,313)
				Costs	USD	80,565	(80,565)	8,892	(8,892)
Telefónica del Perú S,A,	Foreign	Peru	Common end controler	Sales	USD	22,452	22,452	(2,863)	(2,863)
				Costs	USD	194,610	(194,610)	101,694	(101,694)
Telxius Cable Chile S,A	96,910,730-9	Chile	Common end controler	Sales	CLP	2,238,212	2,238,212	2,787,274	2,787,274
				Access and transit	CLP	10,158,859	(10,158,859)	11,481,124	(11,481,124)
				Financial expenses	CLP	372,019	(372,019)	139,042	(139,042)
				Others	CLP	443,242	(443,242)	528,338	(528,338)
Pegaso PCS, S,A, de C,V,	Foreign	Mexico	Common end controler	Sales	USD	1,083	1,083	1,274	1,274
				Costs	USD	276,049	(276,049)	(53,300)	53,300
Telefónica Móviles El Salvador	Foreign	El Salvador	Common end controler	Sales	USD	1,126	1,126	(715)	(715)
				Costs	USD	409	(409)	(1,685)	1,685
Telefónica Móviles Guatemala	Foreign	Guatemala	Common end controler	Sales	USD	5,285	5,285	28,299	28,299
				Costs	USD	1,962	(1,962)	26,590	(26,590)
Telefonía Celular de Nicaragua S,A,	Foreign	Nicaragua	Common end controler	Sales	USD	386	386	558	558
				Costs	USD	1,123	(1,123)	(214)	214
Otecel S,A,	Foreign	Ecuador	Common end controler	Sales	USD	2,803	2,803	(11,320)	(11,320)
				Costs	USD	9,770	(9,770)	25,946	(25,946)
Telefonica Global Services, GmbH	Foreign	Germany	Common end controler	Costs	USD	4,962	(4,962)	(100,804)	100,804
Telefónica Argentina S,A,	Foreign	Argentina	Common end controler	Sales	USD	50,199	50,199	-	-
				Costs	USD	5,104,895	(5,104,895)	5,510,145	(5,510,145)
Tiws Chile II Spa	76,540,944-6	Chile	Common end controler	Sales	CLP	264,884	264,884	-	-
				Costs	CLP	1,943,371	(1,943,371)	-	-

## 9. Receivables from and payable to related companies, continued

### c) Transaction, continued

For amounts greater than 10% of their total heading the origin of the specified transaction is reported.

Title XVI of the Company's Law, and other relevant standards, requires that a publicly traded corporation's transactions with related companies are carried out under terms similar to those commonly prevailing in the market.

There have been charges and credits to current accounts in the receivables of companies due to billing for sale of materials, equipment and services, The conditions of the Mercantile Current Account and Mandate are currents, accruing interest at a variable interest rate that adjusts to market conditions.

Sales and service rendering expire in the short-term (less than one year) and the expiry conditions for each case vary by virtue of the transaction that generates them.

### d) Remuneration and benefits received by the Company's key employees:

The Company is managed by a Board of Directors composed of 14 members and its key employees are 64 and 67 executives for September 30, 2018 and 2017, respectively.

Concepts	07.01.18 to	09.30.2018	07.01.17 to	09.30.2017
	09.30.18	ThCh\$	09.30.17	ThCh\$
Salaries	2,688,229	9,881,739	2,360,108	9,096,505
Post employment benefits	667,654	1,563,904	1,255,395	4,152,778
<b>Total</b>	<b>3,355,883</b>	<b>11,445,643</b>	<b>3,615,503</b>	<b>13,249,283</b>

## 10. Inventory

a) The detail of inventory is as follows:

Concepts	09.30.2018			12.31.2017		
	Gross value ThCh\$	Allowance for obsolescence ThCh\$	Net value ThCh\$	Gross value ThCh\$	Allowance for obsolescence ThCh\$	Net value ThCh\$
Mobile equipment	38,639,236	(1,679,748)	36,959,488	39,252,788	(1,950,616)	37,302,172
Modems and Router	3,537,901	(937,563)	2,600,338	3,387,832	(574,361)	2,813,471
Basic telephony, public telephony and switchboard ("centralitas") components	8,269,665	(729,039)	7,540,626	7,808,213	(484,649)	7,323,564
Decoders and antennas	1,746,174	(778,478)	967,696	1,951,659	(700,686)	1,250,973
IP Solutions Projects	1,775,993	-	1,775,993	132,635	-	132,635
Mobile accessory	17,679	(7,334)	10,345	17,749	(7,403)	10,346
Other	140,993	(18,951)	122,042	395,274	(15,618)	379,656
<b>Total</b>	<b>54,127,641</b>	<b>(4,151,113)</b>	<b>49,976,528</b>	<b>52,946,150</b>	<b>(3,733,333)</b>	<b>49,212,817</b>

As of September 30, 2018 and December 31, 2017 there have been no inventory write-offs, there is no inventory in guarantee

b) The movement of inventory is as follows:

Movements	09,30,2018 ThCh\$	12,31,2017 ThCh\$
<b>Beginning balance</b>	<b>49,212,817</b>	<b>49,462,283</b>
Purchases	178,019,652	253,361,805
Sales	(176,838,079)	(253,521,675)
Allowance for obsolescence	(417,780)	(89,596)
Transfer to materials allocated to the investment (note 15b)	(82)	-
<b>Movement, subtotal</b>	<b>763,711</b>	<b>(249,466)</b>
<b>Ending balance</b>	<b>49,976,528</b>	<b>49,212,817</b>

## 11. Income Taxes

### a) Income Taxes:

As of September 30, 2018, the subsidiaries Telefónica Chile S,A,, Telefónica Chile Servicios Corporativos Ltda,, and Telefónica Investigación y Desarrollo SpA, have established a first category income tax provision since a positive taxable base was determined in the amount of ThCh\$ 32,863,747, As of September 30, 2017, the taxable base was determined in the amount of ThCh\$ 12,805,702, from the Telefónica Chile S,A, subsidiary,

As of September 30, 2018 and 2017, the Parent and subsidiaries presents the next tax losses of first category:

- Telefónica Móviles Chile S,A, ThCh\$ 6,644,122 and ThCh\$ 17,088,984, respectively,
- Telefónica Investigación y Desarrollo SpA, ThCh\$ 1,238,150 at September 30, 2017,
- Telefónica Empresa S,A, ThCh\$ 6,572,385 and ThCh\$ 13,012,142, respectively,
- Telefónica Chile Servicios Corporativos Ltda, ThCh\$ 9,010,265 at September 30, 2017,
- Telefónica Móviles Soluciones y Aplicaciones S,A, ThCh\$ 3,119,382 and ThCh\$ 2,901,774, respectively,

In the normal development of their operations, the Parent Company and its subsidiaries are subject to regulation and oversight by the Chilean Internal Revenue Service, whereby differences May arise in the application of the criteria for determining taxes,

## 11. Taxes, continued

### a) Income Taxes, continued

As of September 30, 2018, corporate income is detailed as follows:

Subsidiaries	Control	Income subject to Global Complementary or Additional Tax (RAI)	Difference between Accelerated Devaluation And normal(DDAN)	Exempt income (REX) Non-taxable income	Saldos acumulados de Créditos (SAC)		Accumulated up to 12.31.2016	TOTAL BALANCE OF TAXABLE NET INCOME (STUT)
					Subject to restitution entitled to return	No Subject to restitution entitled to return		
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	Effective rate 22,71% entitled to return	ThCh\$
Telefónica Móviles Chile S,A,	217,290,609	217,290,609	-	-	11,006,001	-	28,333,169	153,492,527
Telefónica Chile S,A,	735,907,884	731,150,431	-	4,757,453	1,144,404	-	165,415,530	731,084,230
Telefónica Chile Servicios Corporativos Ltda,	76,856,875	76,856,875	-	-	11,974,071	-	16,709,380	62,230,974
<b>Total</b>	<b>1,030,055,368</b>	<b>1,025,297,915</b>	<b>-</b>	<b>4,757,453</b>	<b>24,124,476</b>	<b>-</b>	<b>210,458,079</b>	<b>946,807,731</b>

### b) Current tax assets

As of September 30, 2018 and December 31, 2017, current income tax assets are detailed as follows:

Concepts	0930.2018 ThCh\$	12.31.2017 ThCh\$
Taxes for recovering previous years (1)	10,033,847	739,892
Monthly prepaid tax installments (2)	2,904,821	4,590,180
Provisional payment on absorbed profits	-	4,740,822
Sence	-	755,015
Others	-	214,463
<b>Total</b>	<b>12,938,668</b>	<b>11,040,372</b>

- (1) Corresponds to taxes recovering rental operation 2018 and prior years, for the concept of monthly provisional payments in the amount of ThCh\$ 5,201,308, provisional payment of absorbed profits in the amount of ThCh\$ 4,376,465, Sence credit in the amount of ThCh\$ 254,687 and others in the amount of ThCh\$ 201,387,
- (2) Corresponds to the net amount between monthly prepaid tax installments and the income tax provision of exercise, As of September 30, 2018, ThCh\$ 1,697,730 from the Parent Company and ThCh\$ 1,207,091 from subsidiary Telefónica Chile S,A,



## 11. Income Taxes, continued

### c) Deferred tax assets and liabilities

As of September 30, 2018, December 31, 2017 and September 30, 2017, accumulated balances of temporary differences originated net deferred tax assets in the amount of ThCh\$ 46,651,769, ThCh\$ 42,652,243 and ThCh\$ 58,146,337 respectively, and which are detailed as follows:

Disclosure of temporary differences, losses and unused tax credits	Other temporary differences	Allowance for doubtful accounts	Obsolescence provision	Dismantling provision	Deferred Cost of sale and deferred sales commissions	Deferred income	Effect or taxable goodwill on merger of subsidiary	Amortization and depreciation of assets	Equity adjustment due to termination benefits and hedging insurance	Reclassification (1)	Temporary differences	Temporary differences, losses and unused tax credits
<b>September 30, 2018</b>												
<b>Deferred tax assets and liabilities</b>												
Deferred tax assets	30,257,894	49,670,841	2,702,657	4,227,505	-	4,397,589	110,635,967	10,013,116	13,397	(88,766,973)	123,151,993	123,151,993
Deferred tax liabilities	19,078,293	-	-	-	2,294,546	-	-	143,881,893	12,465	(88,766,973)	76,500,224	76,500,224
<b>Deferred tax liabilities (assets)</b>	<b>(11,179,601)</b>	<b>(49,670,841)</b>	<b>(2,702,657)</b>	<b>(4,227,505)</b>	<b>2,294,546</b>	<b>(4,397,589)</b>	<b>(110,635,967)</b>	<b>133,868,777</b>	<b>(932)</b>	<b>-</b>	<b>(46,651,769)</b>	<b>(46,651,769)</b>
Deferred tax assets, net	(11,179,601)	(49,670,841)	(2,702,657)	(4,227,505)	-	(4,397,589)	(110,635,967)	-	(932)	-	(182,815,092)	(182,815,092)
Deferred tax liabilities, net	-	-	-	-	2,294,546	-	-	133,868,777	-	-	136,163,323	136,163,323
<b>Deferred tax expense (benefit)</b>												
Deferred tax expense (benefit)	(9,211,242)	(5,207,524)	(1,772,062)	(165,212)	(2,658,308)	4,347,458	16,846,673	(3,441,244)	3,851,949	-	2,590,488	2,590,488
Deferred tax expense (benefit) recognized in income	(9,211,242)	(5,207,524)	(1,772,062)	(165,212)	(2,658,308)	4,347,458	16,846,673	(3,441,244)	3,851,949	-	2,590,488	2,590,488
Deferred tax liabilities (assets) - Beginning balance Dec, 2017	(6,384,039)	(36,950,627)	(930,595)	(4,062,293)	8,772,190	(10,178,366)	(127,482,640)	138,403,612	(3,839,485)	-	(42,652,243)	(42,652,243)
<b>Changes in deferred tax liabilities (assets)</b>												
Deferred tax expense (benefit) recognized in income	(9,211,242)	(5,207,524)	(1,772,062)	(165,212)	(2,658,308)	4,347,458	16,846,673	(3,441,244)	3,851,949	-	2,590,488	2,590,488
Deferred taxes related to items credited (charged) directly to equity	4,415,680	(7,512,690)	-	-	(3,819,336)	1,433,319	-	(1,093,591)	1	-	(6,576,617)	(6,576,617)
Income taxes related to components of other comprehensive income	-	-	-	-	-	-	-	-	(13,397)	-	(13,397)	(13,397)
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to net foreign currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Increase (decrease) in deferred tax liabilities (assets)</b>	<b>(4,795,562)</b>	<b>(12,720,214)</b>	<b>(1,772,062)</b>	<b>(165,212)</b>	<b>(6,477,644)</b>	<b>5,780,777</b>	<b>16,846,673</b>	<b>(4,534,835)</b>	<b>3,838,553</b>	<b>-</b>	<b>(3,999,526)</b>	<b>(3,999,526)</b>
Deferred tax liabilities (assets)	(11,179,601)	(49,670,841)	(2,702,657)	(4,227,505)	2,294,546	(4,397,589)	(110,635,967)	133,868,777	(932)	-	(46,651,769)	(46,651,769)

(1) Corresponds to netting of deferred tax assets and liabilities,



11. Income Taxes, continued

c) Assets and Liability by Deferred taxes, continued

Disclosure of temporary differences, losses and unused tax credits	Other temporary differences	Allowance for doubtful accounts	Obsolescence provision	Dismantling provision	Deferred Cost of sale and deferred sales commissions	Deferred income	Effect or taxable goodwill on merger of subsidiary	Amortization and depreciation of assets	Equity adjustment due to termination benefits and hedging insurance	Reclassification (1)	Temporary differences	Temporary differences, losses and unused tax credits
December 31, 2017												
<b>Deferred tax assets and liabilities</b>												
Deferred tax assets	28,280,262	36,950,627	930,595	4,062,291	-	10,178,366	127,482,640	11,904,704	4,267,418	(94,856,094)	129,200,809	129,200,809
Deferred tax liabilities	21,896,223	-	-	-	8,772,190	-	-	150,308,316	427,931	(94,856,094)	86,548,566	86,548,566
<b>Deferred tax liabilities (assets)</b>	<b>(6,384,039)</b>	<b>(36,950,627)</b>	<b>(930,595)</b>	<b>(4,062,291)</b>	<b>8,772,190</b>	<b>(10,178,366)</b>	<b>(127,482,640)</b>	<b>138,403,612</b>	<b>(3,839,487)</b>	-	<b>(42,652,243)</b>	<b>(42,652,243)</b>
Deferred tax assets, net	(6,384,039)	(36,950,627)	(930,595)	(4,062,291)	-	(10,178,366)	(127,482,640)	-	(3,839,487)	-	(189,828,045)	(189,828,045)
Deferred tax liabilities, net	-	-	-	-	8,772,190	-	-	138,403,612	-	-	147,175,802	147,175,802
<b>Deferred tax expense (benefit)</b>												
Deferred tax expense (benefit)	(126,454)	6,980,921	(511,209)	(525,248)	4,266,750	(2,501,116)	(127,482,640)	(4,537,218)	-	-	(124,436,214)	(124,436,214)
Deferred tax expense (benefit) recognized in income	(126,454)	6,980,921	(511,209)	(525,248)	4,266,750	(2,501,116)	(127,482,640)	(4,537,218)	-	-	(124,436,214)	(124,436,214)
Deferred tax liabilities (assets) - Beginning balance Dec, 2016	(6,257,585)	(43,931,548)	(419,386)	(3,537,045)	4,505,440	(7,677,250)	-	142,940,830	(3,826,039)	-	81,797,417	81,797,417
<b>Changes in deferred tax liabilities (assets)</b>												
Deferred tax expense (benefit) recognized in income	(126,454)	6,980,921	(511,209)	(525,248)	4,266,750	(2,501,116)	(127,482,640)	(4,537,218)	-	-	(124,436,214)	(124,436,214)
Deferred taxes related to items credited (charged) directly to equity	-	-	-	-	-	-	-	-	(13,446)	-	(13,446)	(13,446)
Income taxes related to components of other comprehensive income	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to net foreign currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Increase (decrease) in deferred tax liabilities (assets)</b>	<b>(126,454)</b>	<b>6,980,921</b>	<b>(511,209)</b>	<b>(525,248)</b>	<b>4,266,750</b>	<b>(2,501,116)</b>	<b>(127,482,640)</b>	<b>(4,537,218)</b>	<b>(13,446)</b>	-	<b>(124,449,660)</b>	<b>(124,449,660)</b>
Deferred tax liabilities (assets)	(6,384,039)	(36,950,627)	(930,595)	(4,062,293)	8,772,190	(10,178,366)	(127,482,640)	138,403,612	(3,839,485)	-	(42,652,243)	(42,652,243)

(1) Corresponds to netting of deferred tax assets and liabilities,



## 11. Income Taxes, continued

### c) Assets and Liability by Deferred taxes, continued

Disclosure of temporary differences, losses and unused tax credits September 30, 2017	Other temporary differences	Allowance for doubtful accounts	Obsolescence provision	Dismanting provision	Deferred Cost of sale and deferred sales commissions	Deferred income	Effect or taxable goodwill on merger of subsidiary	Amortization and depreciation of assets	Equity adjustment due to termination benefits and hedging insurance	Reclassification (1)	Temporary differences	Temporary differences, losses and unused tax credits
<b>Deferred tax assets and liabilities</b>												
Deferred tax assets	34,078,918	47,783,325	726,038	3,725,736	-	9,241,243	133,586,158	11,077,359	4,263,665	(110,220,774)	134,261,668	134,261,668
Deferred tax liabilities	22,595,545	-	-	-	7,286,990	-	-	156,026,027	427,543	(110,220,774)	76,115,331	76,115,331
<b>Deferred tax liabilities (assets)</b>	<b>(11,483,373)</b>	<b>(47,783,325)</b>	<b>(726,038)</b>	<b>(3,725,736)</b>	<b>7,286,990</b>	<b>(9,241,243)</b>	<b>(133,586,158)</b>	<b>144,948,668</b>	<b>(3,836,122)</b>	-	<b>(58,146,337)</b>	<b>(58,146,337)</b>
Deferred tax assets, net	(11,483,373)	(47,783,325)	(726,038)	(3,725,736)		(9,241,243)	(133,586,158)		(3,836,122)	-	(210,381,995)	(210,381,995)
Deferred tax liabilities, net					7,286,990			144,948,668		-	152,235,658	152,235,658
<b>Deferred tax expense (benefit)</b>												
Deferred tax expense (benefit)	(5,225,778)	(3,851,777)	(306,652)	(188,693)	2,781,551	(1,563,993)	(133,586,158)	2,007,838	-	-	(139,933,662)	(139,933,662)
Deferred tax expense (benefit) recognized in income	(5,225,778)	(3,851,777)	(306,652)	(188,693)	2,781,551	(1,563,993)	(133,586,158)	2,007,838	-	-	(139,933,662)	(139,933,662)
Deferred tax liabilities (assets) - Beginning balance Dec, 2016	(6,257,585)	(43,931,548)	(419,386)	(3,537,045)	4,505,440	(7,677,250)	-	142,940,830	(3,826,039)	-	81,797,417	81,797,417
<b>Changes in deferred tax liabilities (assets)</b>												
Deferred tax expense (benefit) recognized in income	(5,225,788)	(3,851,777)	(306,652)	(188,691)	2,781,550	(1,563,993)	(133,586,158)	2,007,838	-	-	(139,933,671)	(139,933,671)
Deferred taxes related to items credited (charged) directly to equity	-	-	-	-	-	-	-	-	(10,083)	-	(10,083)	(10,083)
Income taxes related to components of other comprehensive income	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) from business combinations, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to loss of control of subsidiary, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
Increase (decrease) due to net foreign currency translation, deferred tax liabilities (assets)	-	-	-	-	-	-	-	-	-	-	-	-
<b>Increase (decrease) in deferred tax liabilities (assets)</b>	<b>(5,225,788)</b>	<b>(3,851,777)</b>	<b>(306,652)</b>	<b>(188,691)</b>	<b>2,781,550</b>	<b>(1,563,993)</b>	<b>(133,586,158)</b>	<b>2,007,838</b>	<b>(10,083)</b>	-	<b>(139,943,754)</b>	<b>(139,943,754)</b>
Deferred tax liabilities (assets)	(11,483,373)	(47,783,325)	(726,038)	(3,725,736)	7,286,990	(9,241,243)	(133,586,158)	144,948,668	(3,836,122)	-	(58,146,337)	(58,146,337)

## 11. Income Taxes, continued

### c) Deferred tax assets and liabilities, continued

#### ii) Effect of tax goodwill due to merger

As indicated in Note 1, on May 2, 2017 the Company merged its subsidiary Telefónica Móviles Chile S.A, by absorption, thus generating recognition of deferred taxes during 2017 in the amount of ThCh\$ 140,423,552, adjusting this estimate as of March 31, 2018 to ThCh\$ 148,606,473, In both cases the adjustment was made with a credit to income under income tax, resulting from the difference between the tax value of the investment and taxable capital, value that was allocated to non-monetary assets arising from the merger.

As of September 30, 2018 and December 31, 2017, the balance of this deferred tax asset, amounts to ThCh\$ 110,635,967 and ThCh\$ 127,482,640, respectively.

#### d) Taxable Income

As of September 30, 2018 and 2017 a first category income tax provision has been established, therefore a taxable positive base was determined in the amount of ThCh\$ 32,863,747 and ThCh\$ 12,805,702 respectively for period, detailed as follows:

Concepts	Taxable Net Income			
	07.01.18 to 09.30.18	09.30.2018	07.01.17 to 09.30.17	09.30.2017
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Finance income	25,645,291	69,295,930	24,339,743	224,660,968
Recorded tax expense	9,696,893	18,936,940	5,769,454	(123,886,188)
Additions	106,314,064	372,693,656	75,712,810	207,077,840
Deductions	(121,986,477)	(428,062,779)	(117,149,909)	(295,046,918)
Taxable net income	19,669,771	32,863,747	(11,327,902)	12,805,702
<b>First category tax rate 27% and 25,5%</b>	<b>5,310,838</b>	<b>8,873,212</b>	<b>(2,888,615)</b>	<b>3,265,454</b>
Art. 21 rejected expenses tax base	1,718,135	4,074,962	1,516,965	1,616,356
<b>Art. 21 non-deductible expenses ( 40% rate)</b>	<b>687,254</b>	<b>1,629,985</b>	<b>606,786</b>	<b>646,542</b>
<b>Total tax provision</b>	<b>5,998,092</b>	<b>10,503,197</b>	<b>(2,281,829)</b>	<b>3,911,996</b>
Provision contingencies (1)	1,614,209	3,431,808	-	-
Hedging instrument income tax provision (2)	(17,893)	(32,718)	(23,873)	(8,573)
<b>Deficit/exceso period anterior</b>	-	2,444,165	(627,651)	(2,820,537)
Provision for wind up tax of subsidiary	-	-	-	14,964,597
<b>Total first category taxes (3)</b>	<b>7,594,408</b>	<b>16,346,452</b>	<b>2,933,353</b>	<b>16,047,483</b>

(1) Corresponds to contingencies of the parent company and subsidiary Telefónica Móviles Soluciones y Aplicaciones S.A, (see Note 27 b)),

(2) Corresponds to the deficit (surplus) in the tax provision calculated on 2016 and 2017 hedging instruments (liquidated), This tax provision deficit (surplus) is presented as higher o menor expense for the period,

(3) First category tax has been accounted for considering the increase in the rate from 25,5% to 27%, due to the tax reform of Law 20.780.

## 11. Income Taxes, continued

### e) Income tax reconciliation

The income tax expense reconciliation for September 30, 2018 and 2017 are detailed as follows:

Conceptos	07.01.18 to 09.30.18		09.30.2018		07.01.17 to 09.30.17		09.30.2017	
	Taxable base ThCh\$	27% Tax Rate ThCh\$	Taxable base ThCh\$	27% Tax Rate ThCh\$	Taxable base ThCh\$	25,5% Tax Rate ThCh\$	Taxable base ThCh\$	25,5% Tax Rate ThCh\$
<b>Based on accounting income before taxes:</b>								
Finance income	25,645,291		69,295,930		24,339,743		224,660,968	
Recorded tax expense	9,696,893		18,936,940		5,769,454		(123,886,188)	
<b>Income before taxes</b>	<b>35,342,184</b>	<b>9,542,390</b>	<b>88,232,870</b>	<b>23,822,875</b>	<b>30,109,197</b>	<b>7,677,845</b>	<b>100,774,780</b>	<b>25,697,569</b>
<b>Permanent differences</b>								
Price-level restatement of taxable equity	(13,108,600)	(3,539,322)	(45,486,857)	(12,281,451)	(2,570,814)	(655,558)	(36,138,173)	(9,215,234)
Price-level restatement of taxable value of investments in related companies	6,564,907	1,772,525	21,939,718	5,923,724	(48,736)	(12,427)	12,541,935	3,198,194
Income from investment in related parties	422,069	113,959	1,188,431	320,876	286	73	(505,362)	(128,867)
Effect of rate change in the result (1)	-	-	-	-	(1,002,031)	(255,518)	(35,905,536)	(9,155,912)
Effect or taxable goodwill on merger of subsidiary	-	-	-	-	-	-	(520,087,229)	(132,622,243)
Provision contingencies	5,978,559	1,614,211	12,710,400	3,431,808	-	-	-	-
Adjustment on deferred tax balances	(32,622)	(8,808)	(15,943,223)	(4,304,670)	1,738,705	443,370	(14,867,342)	(3,791,172)
Déficit (Exceso) período anterior	-	-	9,052,459	2,444,164	(2,324,632)	(627,651)	(10,446,432)	(2,820,537)
Others (3)	747,920	201,938	(1,556,985)	(420,386)	(3,276,665)	(800,680)	18,805,169	4,952,014
<b>Total corporate tax expense</b>	<b>35,914,417</b>	<b>9,696,893</b>	<b>70,136,813</b>	<b>18,936,940</b>	<b>22,625,310</b>	<b>5,769,454</b>	<b>(485,828,190)</b>	<b>(123,886,188)</b>
<b>Based on taxable net income and deferred taxes calculated on the basis of temporary differences</b>								
27% and 25,5% income tax		5,310,838		8,873,212		(2,888,615)		3,265,454
40% income tax		687,254		1,629,985		606,786		646,542
Provision contingencies		1,614,209		3,431,808		-		-
Settlement of derivatives from previous years		(17,893)		(32,718)		(23,873)		(8,573)
Wind up tax provision subsidiary absorbed by fusion		-		-		-		14,964,597
Deficit (Surplus) previous period		-		2,444,165		(627,651)		(2,820,537)
<b>Income tax expense</b>		<b>7,594,408</b>		<b>16,346,452</b>		<b>(2,933,353)</b>		<b>16,047,483</b>
<b>Deferred tax expense (income)</b>		<b>2,102,485</b>		<b>2,590,488</b>		<b>8,702,807</b>		<b>(139,933,671)</b>
<b>Total corporate tax expense</b>		<b>9,696,893</b>		<b>18,936,940</b>		<b>5,769,454</b>		<b>(123,886,188)</b>
<b>Effective income tax rate</b>		<b>27,44%</b>		<b>21,46%</b>		<b>19,16%</b>		<b>(122,93%)</b>

(1) This item includes tax fines, non-deductible expenses, price-level restatement of tax losses, price-level restatement of non-monetary assets goodwill, termination benefits through income, among others,

## 11. Income Taxes, continued

### f) Current income tax liabilities

As of September 30, 2018 and December 31, 2017, current income tax liabilities are detailed as follows:

Concepts	09.30.2018 ThCh\$	03.31.2017 ThCh\$
Contingency provision ( note 27 a)	22,101,895	18,424,224
Income tax accrual	3,384,106	2,362,100
Unic income tax	1,629,985	845,186
Others	231,693	231,692
<b>Total</b>	<b>27,347,679</b>	<b>21,863,202</b>

### g) Tax reform

Law No, 20,780 which contains the Tax Reform which introduces amendments to the tax system of companies that pay first category tax, among other things, was published on September 29, 2014, In this context the income tax rate increases gradually, in this year to 25,5%, reaching a rate of 27% in 2018, in the partially integrated tax system, In the attributed income system incorporated with this same legal amendment, the maximum rate will be 25%.

For the purpose of preparing these financial statements, the Company has incorporated the maximum rate of 27% in the determination of deferred taxes, due to the incorporation of the Company in the partially integrated tax system established in article 14, letter B of the Income Tax Law.

Tax rates are detailed as follows:

Commercial year	Rate%
2015	22,5
2016	24,0
2017	25,5
2018	27,0

## 12. Non-current trade and other accounts receivable

a) Non-current trade and other accounts receivable are detailed as follows:

Concepts	09.30.2018			12.31.2017		
	Gross value	Allowance for doubtful accounts	Net value	Gross value	Allowance for doubtful accounts	Net value
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Receivables on non-current loan transactions</b>	<b>22,041,689</b>	<b>(2,895,117)</b>	<b>19,146,572</b>	<b>9,302,468</b>	<b>(1,397,547)</b>	<b>7,904,921</b>
Trade receivables	19,425,622	(2,793,069)	16,632,553	9,302,468	(1,397,547)	7,904,921
Contractual asset (1)	2,616,067	(102,048)	2,514,019	-	-	-
<b>Miscellaneous receivables (2)</b>	<b>16,480,867</b>	<b>-</b>	<b>16,480,867</b>	<b>11,465,469</b>	<b>-</b>	<b>11,465,469</b>
<b>Total</b>	<b>38,522,556</b>	<b>(2,895,117)</b>	<b>35,627,439</b>	<b>20,767,937</b>	<b>(1,397,547)</b>	<b>19,370,390</b>

(1) Under IFRS 15, the contractual asset is the difference between revenue from sale of handsets and the amount received from the customer at the beginning of the contract,

(2) Mainly includes loans related to employees,

b) As of September 30, 2018 and December 31, 2017, Non-current trade and other accounts receivable by due date are detailed as follows:

Concepts	As of September 30, 2018								
	Gross Portfolio value in ThCh\$				Allowance for doubtful accounts ThCh\$				Net Total
	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	
Trade receivables	10,710,323	9,149,343	2,182,023	<b>22,041,689</b>	(2,339,185)	(350,521)	(205,411)	<b>(2,895,117)</b>	<b>19,146,572</b>
Miscellaneous receivables	2,868,668	1,217,501	12,394,698	<b>16,480,867</b>	-	-	-	-	<b>16,480,867</b>
<b>Total</b>	<b>13,578,991</b>	<b>10,366,844</b>	<b>14,576,721</b>	<b>38,522,556</b>	<b>(2,339,185)</b>	<b>(350,521)</b>	<b>(205,411)</b>	<b>(2,895,117)</b>	<b>35,627,439</b>

Concepts	As of December 31, 2017								
	Gross Portfolio value in ThCh\$				Allowance for doubtful accounts ThCh\$				Net Total
	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	1 to 3 years	3 to 5 years	Greater than 5 years	Gross Total ThCh\$	
Trade receivables	364,238	6,116,079	2,822,151	<b>9,302,468</b>	(1,220,545)	(62,807)	(114,195)	<b>(1,397,547)</b>	<b>7,904,921</b>
Miscellaneous receivables	2,009,982	845,717	8,609,770	<b>11,465,469</b>	-	-	-	-	<b>11,465,469</b>
<b>Total</b>	<b>2,374,220</b>	<b>6,961,796</b>	<b>11,431,921</b>	<b>20,767,937</b>	<b>(1,220,545)</b>	<b>(62,807)</b>	<b>(114,195)</b>	<b>(1,397,547)</b>	<b>19,370,390</b>

### 13. Intangible Assets other than goodwill

a) Intangible assets other than goodwill as of September 30, 2018 and December 31, 2017 are detailed as follows:

Concepts	09.30.2018			12.31.2017		
	Intangible, gross ThCh\$	Accumulated amortization ThCh\$	Intangible, net ThCh\$	Intangible, gross ThCh\$	Accumulated amortization ThCh\$	Intangible, net ThCh\$
Intangible assets in development (1)	21,410,228	-	21,410,228	3,872,270	-	3,872,270
Licenses and softwaresm (1)	749,595,777	(605,804,709)	143,791,068	706,433,221	(546,880,694)	159,552,527
Administratives grantings	130,169,199	(102,135,904)	28,033,295	130,169,199	(100,764,730)	29,404,469
Other intangible assets (2)	21,832,500	(20,394,234)	1,438,266	21,832,500	(19,947,846)	1,884,654
<b>Total</b>	<b>923,007,704</b>	<b>(728,334,847)</b>	<b>194,672,857</b>	<b>862,307,190</b>	<b>(667,593,270)</b>	<b>194,713,920</b>

(1) As of September 2018, the following new investments were made in Evolutionary Developments (includes Believe) in the amount of ThCh\$ 5,245,763, operating continuity in the amount of ThCh\$ 10,038,116, licenses in the amount of the ThCh\$ 2,655,526 and platforms, products and services in the amount of ThCh\$ 73,112, offset by a decrease in transferred licenses in the amount of ThCh\$ 474,559,

(2) Corresponds to rights to use underwater cable,

b) As of September 30, 2018 the movements of intangible assets other than goodwill are detailed as follows:

Movements	Intangible assets in development, net ThCh\$	Licenses and franchises, net ThCh\$	Administratives Grantings Net ThCh\$	Other intangible assets, Net ThCh\$	Intangible, net ThCh\$
<b>Beginning balance as of 01,01,2018</b>	<b>3,872,270</b>	<b>159,552,527</b>	<b>29,404,469</b>	<b>1,884,654</b>	<b>194,713,920</b>
Additions	28,861,740	-	-	-	28,861,740
Amortization	-	(58,924,015)	(1,371,174)	(446,388)	(60,741,577)
Transfer from work in progress (Note 15b)	(219,655)	32,058,429	-	-	31,838,774
Transfer from costs of developing to service	(11,104,127)	11,104,127	-	-	-
<b>Movement, subtotal</b>	<b>17,537,958</b>	<b>(15,761,459)</b>	<b>(1,371,174)</b>	<b>(446,388)</b>	<b>(41,063)</b>
<b>Ending balance as of 09,30,2018</b>	<b>21,410,228</b>	<b>143,791,068</b>	<b>28,033,295</b>	<b>1,438,266</b>	<b>194,672,857</b>
<b>Remaining average useful life</b>	-	<b>2,2 years</b>	<b>15,3 years</b>	<b>4 years</b>	-

As of December 31, 2017 the movements of intangible assets other than goodwill are detailed as follows:

Movements	Intangible assets in development, net ThCh\$	Licenses and franchises, net ThCh\$	Administratives Grantings Net ThCh\$	Other intangible assets, Net ThCh\$	Intangible, net ThCh\$
<b>Beginning balance as of 01,01,2017</b>	<b>38,455,822</b>	<b>139,266,455</b>	<b>31,232,702</b>	<b>2,489,388</b>	<b>211,444,367</b>
Additions	25,040,523	-	-	-	25,040,523
Low	-	(1,505,380)	-	-	(1,505,380)
Low Amortization	-	1,505,380	-	-	1,505,380
Amortization	-	(78,002,190)	(1,828,233)	(604,734)	(80,435,157)
Transfer from work in progress (Note 15b)	1,735,437	36,928,750	-	-	38,664,187
Transfer from costs of developing to service	(61,359,512)	61,359,512	-	-	-
<b>Movement, subtotal</b>	<b>(34,583,552)</b>	<b>20,286,072</b>	<b>(1,828,233)</b>	<b>(604,734)</b>	<b>(16,730,447)</b>
<b>Ending balance as of 12,31,2017</b>	<b>3,872,270</b>	<b>159,552,527</b>	<b>29,404,469</b>	<b>1,884,654</b>	<b>194,713,920</b>
<b>Remaining average useful life</b>	-	<b>2,8 years</b>	<b>15,2 years</b>	<b>4 years</b>	-

Licenses correspond to software licenses, which are obtained through non-renewable contracts therefore the Company has defined that they have definite useful lives of 3 years.

### 13. Intangible Assets other than goodwill, continued

Intangible assets with defined useful lives are amortized on a straight-line basis over their estimated useful lives, Amortization for each year is recognized in the statement of comprehensive income within “Depreciation and Amortization”.

Intangible assets are tested for impairment whenever there is an indication of a potential loss in value, and in any case at each year-end.

As of December 31, 2017 there were no indications of loss of value of assets, therefore no impairment testing was carried out.

The main additions to intangible assets other than goodwill as of September 30, 2018 and December 31, 2017 are investments in information application and licenses.

Items in the intangibles heading that are fully depreciated and in use are licenses and franchises and amount to ThCh\$ 511,124,451 and ThCh\$ 445,050,849, as of September 30, 2018 and December 31, 2017, respectively.

### 14. Goodwill

Current goodwill as of this period was generated before the date of transition to and adoption of International Financial Reporting Standards, and as of September 30, 2018 the value recorded as of that date remains the same,

Goodwill movement as of September 30, 2018 and December 31, 2017 is as follows:

Taxpayer No,	Company	01.01.2018 ThCh\$	Additions ThCh\$	Eliminations ThCh\$	09.30.2018 ThCh\$
87,845,500-2	Telefónica Móviles Chile S,A, (1)	483,179,725	-	-	483,179,725
96,672,160-k	Telefónica Chile S,A, (Ex Telefónica Larga Distancia S,A,) (2)	21,039,896	-	-	21,039,896
96,834,320-3	Telefónica Internet Empresas S,A,	620,232	-	-	620,232
<b>Total</b>		<b>504,839,853</b>	-	-	<b>504,839,853</b>

Taxpayer No,	Company	01.01.2017 ThCh\$	Additions ThCh\$	Eliminations ThCh\$	12.31.2017 ThCh\$
87,845,500-2	Telefónica Móviles Chile S,A, (1)	483,179,725	-	-	483,179,725
96,672,160-k	Telefónica Chile S,A, (Ex Telefónica Larga Distancia S,A,) (2)	21,039,896	-	-	21,039,896
96,834,320-3	Telefónica Internet Empresas S,A,	620,232	-	-	620,232
<b>Total</b>		<b>504,839,853</b>	-	-	<b>504,839,853</b>

- (1) On May 2, 2017, subsidiary Telefónica Móviles Chile S,A, was merged by absorption and the Company's name was changed,  
(2) On April 30, 2016, the merger by incorporation of subsidiary Telefónica Larga Distancia S,A, in Telefónica Chile S,A, took place, with the latter absorbing the former, acquiring all its assets and liabilities and succeeding it in all its rights and obligations

#### 14. Goodwill, continued

Assets indicated in goodwill are tested for impairment once a year, at each year-end, As of December 31, 2017 impairment testing was determined taking into consideration the following estimated variables:

- i) Projected operating income and costs are based on the 2017 budget and on the Strategic Plan for 2018 and 2019, projecting a fourth and fifth year as a terminal value, These projections have been made taking into consideration the Company's best estimate, using sector projections, historical behavior of the business and future expectations.
- ii) Cash flow projections are calculated at terminal value, covering a 5-year period, with the last period being the terminal value.
- iii) Discount: The rate used to discount future cash flows is 8,19% (WACC), that represents the market value of the specific business and industry risk, taking into consideration the time value of money and individual risks of the assets being analyzed.

The growth rate for perpetual future cash flows is a conservative rate of 3%

- iv) The valuation is determined using the Value in Use (VU) mechanism, that requires that the VU be determined through the net present value of the cash flows that the Company expects to receive from the use of the asset or Cash Generating Unit (CGUs).

According to the impairment calculations performed by management, as of 2017 year-end there has been no need detected to make significant adjustments since the recoverable value is greater than the book value in all cases.

There has been no impairment testing as of September 30, 2018.

#### 15. Property, plant and equipment

- a) The detail of Property, plant and equipment items for the periods September 30, 2018 and December 31, 2017, and their corresponding accumulated depreciation is as follows:

Concepts	09.30.2018		12.31.2017		Property, plant & equipment, Net ThCh\$	
	Property, plant & equipment, Gross ThCh\$	Accumulated depreciation ThCh\$	Property, plant & equipment, Gross ThCh\$	Accumulated depreciation ThCh\$		
Land	24,336,066	-	24,336,066	24,392,958	-	24,392,958
Buildings	952,536,923	(648,052,816)	304,484,107	945,418,035	(630,521,465)	314,896,570
Transport equipments	475,562	(472,858)	2,704	534,853	(530,528)	4,325
Supplies and accessories	34,113,162	(31,741,084)	2,372,078	33,901,928	(31,127,606)	2,774,322
Office equipments	3,521,344	(2,461,770)	1,059,574	3,393,481	(2,267,308)	1,126,173
Construction in progress	147,317,000	-	147,317,000	169,884,000	-	169,884,000
Information equipment	97,733,055	(77,137,508)	20,595,547	89,545,082	(69,749,125)	19,795,957
Network and communications equipment (1)	3,511,358,500	(2,841,897,172)	669,461,328	3,433,258,628	(2,752,552,501)	680,706,127
Property, plant and equipment under financial leases	5,304,293	(4,991,077)	313,216	5,304,293	(4,985,265)	319,028
Other property, plant & equipment (2)	307,636,404	(253,940,473)	53,695,931	293,877,894	(242,593,331)	51,284,563
<b>Total</b>	<b>5,084,332,309</b>	<b>(3,860,694,758)</b>	<b>1,223,637,551</b>	<b>4,999,511,152</b>	<b>(3,734,327,129)</b>	<b>1,265,184,023</b>

- (1) As of September 30, 2018 and December 31, 2017 this heading includes an allowance in the amount of ThCh\$ 19,954,406 and ThCh\$ 19,331,353, respectively, corresponding to the estimated cost of dismantling telecommunications infrastructure microwave antennas, The obligation is presented under non-current liabilities, in other non-current provisions,
- (2) Includes general equipment and subscriber equipment,



## 15. Property, plant and equipment, continued

b) As of September 30, 2018 the movements of property, plant and equipment items are as follows:

Movements	Land	Buildings, net	Transport equipments, Net	Supplies and accessories, net	Office equipment, net	Construction in progress Net	Information equipment, net	Network and communications equipment, net	Property, plant and equipment under financial leases, net	Other property, plant & equipment, net	Property, plant and equipment, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Beginning balance as of 01,01,2018</b>	<b>24,392,958</b>	<b>314,896,570</b>	<b>4,325</b>	<b>2,774,322</b>	<b>1,126,173</b>	<b>169,884,000</b>	<b>19,795,957</b>	<b>680,706,127</b>	<b>319,028</b>	<b>51,284,563</b>	<b>1,265,184,023</b>
Additions	-	-	-	-	-	144,293,219	-	-	-	-	144,293,219
Retirements	(56,892)	(3,394,955)	(59,291)	(1,221)	-	-	(664,869)	(3,016,120)	-	(19,251,592)	(26,444,940)
Acc, Dep, retirements	-	690,907	59,292	1,222	-	-	646,108	2,462,684	-	19,202,740	23,062,953
Depreciation expense	-	(19,264,481)	(1,622)	(614,700)	(194,462)	-	(8,034,491)	(90,765,132)	(5,812)	(30,549,882)	(149,430,582)
Depreciation transfer	-	1,042,223	-	-	-	-	-	(1,042,223)	-	-	-
Other Increase (decrease) (1)	-	10,513,843	-	212,455	127,863	(166,860,219)	8,852,842	81,115,992	-	33,010,102	(33,027,122)
<b>Movements, subtotal</b>	<b>(56,892)</b>	<b>(10,412,463)</b>	<b>(1,621)</b>	<b>(402,244)</b>	<b>(66,599)</b>	<b>(22,567,000)</b>	<b>799,590</b>	<b>(11,244,799)</b>	<b>(5,812)</b>	<b>2,411,368</b>	<b>(41,546,472)</b>
<b>Ending balance as of 09,30,2018</b>	<b>24,336,066</b>	<b>304,484,107</b>	<b>2,704</b>	<b>2,372,078</b>	<b>1,059,574</b>	<b>147,317,000</b>	<b>20,595,547</b>	<b>669,461,328</b>	<b>313,216</b>	<b>53,695,931</b>	<b>1,223,637,551</b>

(1) Corresponds to the movement of transfers from construction in progress to intangible assets in the amount of ThCh\$ (31,838,774) (Note 13b), transfers from construction in progress to inventory in the amount of ThCh\$ 82 (note 10b),

As of September 30, 2018, the property, plant and equipment items that are fully depreciated and still in use are detailed as follows:

	Land	Buildings, gross	Transport equipments, gross	Supplies and accessories, gross	Office equipment, gross	Construction in progress gross	Information equipment, gross	Network and communications equipment, gross	Property, plant and equipment under financial leases, gross	Other property, plant & equipment, gross	Property, plant and equipment, gross
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Fully depreciated assets still in use</b>	<b>-</b>	<b>308,694,542</b>	<b>453,935</b>	<b>27,583,142</b>	<b>1,299,773</b>	<b>-</b>	<b>61,593,298</b>	<b>2,315,343,229</b>	<b>-</b>	<b>200,938,166</b>	<b>2,915,906,085</b>

## 15. Property, plant and equipment, continued

c) As of December 31, 2017 the movements of property, plant and equipment items are as follows:

Movements	Land	Buildings, net	Transport equipments, Net	Supplies and accessories, net	Office equipment, net	Construction in progress Net	Information equipment, net	Network and communications equipment, net	Property, plant and equipment under financial leases, net	Other property, plant & equipment, net	Property, plant and equipment, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Beginning balance as of 01,01,2017</b>	<b>24,444,737</b>	<b>322,376,236</b>	<b>6,487</b>	<b>3,597,057</b>	<b>1,082,894</b>	<b>159,862,603</b>	<b>24,541,837</b>	<b>685,149,025</b>	<b>327,424</b>	<b>55,985,924</b>	<b>1,277,374,224</b>
Additions	-	-	-	-	-	235,590,192	-	-	-	-	235,590,192
Retirements	(68,886)	(1,063,384)	-	-	-	-	(434,908)	(1,769,782)	-	(32,751,893)	(36,088,853)
Acc, Dep, retirements	-	880,468	-	-	-	-	434,908	1,576,010	-	32,667,559	35,558,945
Depreciation expense	-	(25,723,882)	(2,162)	(1,045,229)	(254,084)	-	(9,699,524)	(125,433,549)	(8,396)	(44,907,008)	(207,073,834)
Other Increase (decrease) (1)	17,107	18,427,132	-	222,494	297,363	(225,568,795)	4,953,644	121,184,423	-	40,289,981	(40,176,651)
<b>Movements, subtotal</b>	<b>(51,779)</b>	<b>(7,479,666)</b>	<b>(2,162)</b>	<b>(822,735)</b>	<b>43,279</b>	<b>10,021,397</b>	<b>(4,745,880)</b>	<b>(4,442,898)</b>	<b>(8,396)</b>	<b>(4,701,361)</b>	<b>(12,190,201)</b>
<b>Ending balance as of 12,31,2017</b>	<b>24,392,958</b>	<b>314,896,570</b>	<b>4,325</b>	<b>2,774,322</b>	<b>1,126,173</b>	<b>169,884,000</b>	<b>19,795,957</b>	<b>680,706,127</b>	<b>319,028</b>	<b>51,284,563</b>	<b>1,265,184,023</b>

(1) Corresponds to the movement of transfers from construction in progress to intangible assets in the amount of ThCh\$ (38,664,187) (Note 13b),

As of December 31, 2017 the property, plant and equipment items that are fully depreciated and still in use are detailed as follows:

	Land	Buildings, gross	Transport equipments, gross	Supplies and accessories, gross	Office equipment, gross	Construction in progress gross	Information equipment, gross	Network and communications equipment, gross	Property, plant and equipment under financial leases, gross	Other property, plant & equipment, gross	Property, plant and equipment, gross
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
<b>Fully depreciated assets still in use</b>	<b>-</b>	<b>296,749,949</b>	<b>513,226</b>	<b>26,883,955</b>	<b>1,106,409</b>	<b>-</b>	<b>57,739,031</b>	<b>2,222,709,862</b>	<b>-</b>	<b>191,065,309</b>	<b>2,796,767,741</b>

## 15. Property, plant and equipment, continued

Additions for the period 2018 fundamentally show the effect of incorporation of customer residential equipment (fixed telephone and broadband), voice and data equipment, E- Solutions; antennas and transmission equipment (infrastructure), nodes, energy systems and systems and developments.

As of September 30, 2018 Property, plant and equipment items originating from net financial lease operations amount to ThCh\$ 313,216 in the categories of buildings and the other property, plant and equipment, As of December 31, 2017, the amount for this concept was ThCh\$ 319,028.

In the normal course of business, the Company monitors both new and existing assets and their depreciation rates, adjusting for technological evolution and development of markets in which we compete.

No significant obligations were identified after reviewing financial lease agreements for the real estate that the Company has with private entities and government organization involving the location of certain of the Company's assets in those installations, such as switchboard equipment, radio stations, antennas and other equipment in relation to possible obligations at the end of the contract, considering their term and renewal conditions, In cases where the lease contracts were not renewed no significant withdrawal costs were incurred, Considering the above and the nature of the real estate lease agreements, the Company has established a provision for dismantling costs presented in other non-current provisions (Note 19b).

The Company has no assets provided in guarantee.

## 16. Other current and other non-current financial liabilities

The composition of other current and other non-current financial liabilities that accrue interest is as follows:

Concepts		09.30.2018		12.31.2017	
		Current ThCh\$	Non-current ThCh\$	Current ThCh\$	Non-current ThCh\$
Bank loans	(a)	81,596	98,542,717	93,320	91,615,282
Unguaranteed obligations (Bonds)	(b)	55,318,392	662,203,760	7,028,581	681,739,322
Hedge instruments	(see note 18,2)	3,840,335	19,431,280	7,038,757	14,290,035
<b>Total</b>		<b>59,240,323</b>	<b>780,177,757</b>	<b>14,160,658</b>	<b>787,644,639</b>

## 16. Other current and other non-current financial liabilities, continued

As of September 30, 2018 the movements composition of current and non-current financial assets and liabilities from financial activities are as follows:

Conciliation of financing activities, current	12.31.2017 ThCh\$	Cash flows		Other items than chash flow		09.30.2018 ThCh\$
		Upward ThCh\$	Low ThCh\$	Exchange rate ThCh\$	Others movements ThCh\$	
<b>Financial liabilities</b>	<b>14,160,658</b>	<b>552,561</b>	<b>(26,124,264)</b>	<b>(1,344,258)</b>	<b>71,995,626</b>	<b>59,240,323</b>
Banks loans (1)	93,320	-	(1,935,578)	-	1,923,854	81,596
Unguaranteed obligations (Bonds) (2)	7,028,581	-	(18,477,682)	34,448	66,733,045	55,318,392
Hedge instruments	7,038,757	552,561	(5,711,004)	(1,378,706)	3,338,727	3,840,335
<b>Comercial mandate to related companies (3)</b>	<b>1,744,056</b>	<b>2,050,000</b>	<b>(3,817,000)</b>	-	<b>748,504</b>	<b>725,560</b>
Issuance of shares	1,257,872,285	37,000,000	-	-	-	1,294,872,285
Dividends	359,513	-	(24,475)	-	(192,837)	142,201
Others	-	-	(1,635,580)	-	1,635,580	-
<b>Total</b>	<b>1,274,136,512</b>	<b>39,602,561</b>	<b>(31,601,319)</b>	<b>(1,344,258)</b>	<b>74,186,873</b>	<b>1,354,980,369</b>

Conciliation of financing activities, non- current	12,31,2017 ThCh\$	Cash flows		Other items than chash flow		09,30,2018 ThCh\$
		Upward ThCh\$	Low ThCh\$	Exchange rate ThCh\$	Others movements ThCh\$	
Banks loans	91,615,282	-	-	6,813,172	114,264	98,542,718
Unguaranteed obligations (Bonds)	681,739,322	-	-	26,578,359	(46,113,921)	662,203,760
Hedge instruments	14,290,035	-	-	(6,850,500)	11,991,745	19,431,280
<b>Total</b>	<b>787,644,639</b>	<b>-</b>	<b>-</b>	<b>26,541,031</b>	<b>(34,007,912)</b>	<b>780,177,758</b>

- (1) As of September 30, 2018, cash flow movements in current banks loans amount to ThCh\$ 1,935,578 for interest paid.
- (2) As of September 30, 2018, cash flow movements in current of Unguaranteed obligations are the amount to ThCh\$ 18,477,682 of interest payment.
- (3) Includes movements with related entities and other movements that do not form part of financial liabilities, but whose cash flows correspond to financing activities.

## 16. Other current and other non-current financial liabilities, continued

As of September 30, 2017 the movements composition of current and non-current financial liabilities from financial activities are as follows:

Conciliation of financing activities, current	12.31.2016 ThCh\$	Cash flows		Other items than chash flow		09.30.2017 ThCh\$
		Upward ThCh\$	Low ThCh\$	Exchange rate ThCh\$	Others movements ThCh\$	
<b>Financial liabilities</b>	<b>79,329,791</b>	<b>16,395,600</b>	<b>(91,865,706)</b>	<b>8,094,809</b>	<b>497,223</b>	<b>12,451,717</b>
Banks loans (1)	65,384,901	-	(66,295,784)	16,712,449	(15,799,616)	1,950
Unguaranteed obligations (Bonds) (2)	6,117,450	-	(17,762,233)	-	20,141,474	8,496,691
Hedge instruments	7,827,440	16,395,600	(7,807,689)	(8,617,640)	4,161,825	11,959,536
<b>Comercial mandate to related companies (3)</b>	<b>11,022,372</b>	<b>4,670,000</b>	<b>(8,398,000)</b>	<b>-</b>	<b>6,360,628</b>	<b>13,655,000</b>
<b>Financial loans to related companies (3)</b>	<b>(115,336,015)</b>	<b>-</b>	<b>(4,277,850)</b>	<b>(7,887,280)</b>	<b>(632,371)</b>	<b>(128,133,516)</b>
<b>Dividends</b>	<b>406,998</b>	<b>-</b>	<b>(64,385)</b>	<b>-</b>	<b>(32,215)</b>	<b>310,398</b>
<b>Others</b>	<b>-</b>	<b>-</b>	<b>(4,056,953)</b>	<b>-</b>	<b>4,056,953</b>	<b>-</b>
<b>Total</b>	<b>(24,576,854)</b>	<b>21,065,600</b>	<b>(108,662,894)</b>	<b>207,529</b>	<b>10,250,218</b>	<b>(101,716,401)</b>

Conciliation of financing activities, non- current	12.31.2016 ThCh\$	Cash flows		Other items than chash flow		09.30.2017 ThCh\$
		Upward ThCh\$	Low ThCh\$	Exchange rate ThCh\$	Others movements ThCh\$	
Banks loans	99,551,945	-	-	4,725,973	(9,330,640)	94,947,278
Unguaranteed obligations (Bonds) (2)	656,843,352	48,795,050	-	17,784,347	(31,297,786)	692,124,963
Hedge instruments	7,758,555	-	-	3,367,500	(1,143,896)	9,982,159
<b>Total</b>	<b>764,153,852</b>	<b>48,795,050</b>	<b>-</b>	<b>25,877,820</b>	<b>(41,772,322)</b>	<b>797,054,400</b>

- (1) As of September 30, 2017, cash flow movements in current banks loans amount to ThCh\$ 64,488,450 for amortization of debt and ThCh\$ 1,807,334 for interest paid,
- (2) As of September 30, 2017, cash flow movements in current of Unguaranteed obligations are the amount to ThCh\$ 17,762,233 of interest payment and upward of new debt in the non-current,
- (3) Includes movements with related entities and other movements that do not form part of financial liabilities, but whose cash flows correspond to financing activities,

## 16. Other current and other non-current financial liabilities, continued

a) As of September 30, 2018 the detail of bank loans is as follows:

Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Bilateral Loan (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,030,000-7	Bank of Tokyo	Tokyo	USD	At expiry	1,47%	1,23%	MMUS\$150	2021

Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor	Nominal amounts (capital in thousands)										
					To Maturity										Total nominal amounts in local currency ThCh\$
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$	1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 years ThCh\$	4 to 5 years ThCh\$	Total 3 to 5 years ThCh\$	5 years and over ThCh\$		
Bilateral Loan (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Bank of Tokyo	-	-	-	99,057,000	99,057,000	-	-	-	-	-	99,057,000
<b>Total</b>					-	-	-	<b>99,057,000</b>	<b>99,057,000</b>	-	-	-	-	-	<b>99,057,000</b>

Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor	Current			Non-current							Total Non-current as of 09,30,2018 ThCh\$	
					To Maturity		Total current as of 09,30,2018 ThCh\$	To Maturity								
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 years ThCh\$	4 to 5 years ThCh\$	Total 3 to 5 years ThCh\$	5 years and over ThCh\$		
Crédito Bilateral (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Bank of Tokyo	81,596	-	81,596	-	98,542,717	98,542,717	-	-	-	-	-	98,542,717
<b>Total</b>					<b>81,596</b>	-	<b>81,596</b>	-	<b>98,542,717</b>	<b>98,542,717</b>	-	-	-	-	-	<b>98,542,717</b>

(1) On April 15, 2016, an international loan was obtained from The Bank of Tokyo-Mitsubishi and Export Development Canada in the amount of US\$ 150 million (Ch\$ 99,057 million), with an monthly interest rate of libor + 0,8% for 5 years bullet,

## 16. Other current and other non-current financial liabilities, continued

a) As of December 31, 2017 the detail of bank loans is as follows:

Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Bilateral Loan (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,030,000-7	Bank of Tokyo	Tokyo	USD	At expiry	1,47%	1,23%	MMUS\$150	2021

Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor	Nominal amounts (capital in thousands)										
					To Maturity										Total nominal amounts in local currency ThCh\$
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$	1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 years ThCh\$	4 to 5 years ThCh\$	Total 3 to 5 years ThCh\$	5 years and over ThCh\$		
Bilateral Loan (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Bank of Tokyo	-	-	-	-	-	-	99,057,000	-	99,057,000	-	99,057,000
<b>Total</b>					-	-	-	-	-	-	<b>99,057,000</b>	-	<b>99,057,000</b>	-	<b>99,057,000</b>

Classes	Debtor taxpayer No	Debtor	Debtor country	Creditor	Current			Non-current						Total Non-current as of 12,31,2017 ThCh\$		
					To Maturity		Total current as of 12,31,2017 ThCh\$	To Maturity								
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 years ThCh\$	2 to 3 years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 years ThCh\$	4 to 5 years ThCh\$	Total 3 to 5 years ThCh\$		5 years and over ThCh\$	
Crédito Bilateral (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Bank of Tokyo	93,320	-	93,320	-	-	-	-	91,615,282	-	91,615,282	-	91,615,282
<b>Total</b>					<b>93,320</b>	-	<b>93,320</b>	-	-	-	-	<b>91,615,282</b>	-	<b>91,615,282</b>	-	<b>91,615,282</b>

(1) On April 15, 2016, an international loan was obtained from The Bank of Tokyo-Mitsubishi and Export Development Canada in the amount of US\$ 150 million (Ch\$ 99,057 million),

On April 30, 2017 the international loan agreement with Sovereign Bank N,A, expired that the subsidiary Telefónica Chile S,A, maintained,

**16. Other current and other non-current financial liabilities, continued**

b) As of September 30, 2018 the detail of unguaranteed obligations (Bonds) is as follows:

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Series Bond F (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	UF	At expiry	3,82%	3,60%	MM UF 3	2023
Series Bond G (2)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	UF	At expiry	2,01%	2,20%	MM UF 2	2020
Series Bond I (3)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	UF	At expiry	2,00%	1,95%	MM UF 2	2020
Series Bond K (4)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	CLP	At expiry	4,91%	4,90%	MM\$ 94,410	2021
Series Bond 144A (5)	90,635,000-9	Telefónica Chile S,A,	Chile	Foreign	The Bank of New York Mellon	USA	USD	At expiry	4,06%	3,88%	MMUSD 500	2022
Series Bond Q (6)	90,635,000-9	Telefónica Chile S,A,	Chile	97,004,000-5	Banco Chile	Chile	CLP	At expiry	6,17%	5,75%	MM\$47,000	2019
Series Bond T (7)	90,635,000-9	Telefónica Chile S,A,	Chile	97,004,000-5	Banco Chile	Chile	CLP	At expiry	6,09%	4,90%	MM\$ 48,000	2023

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor	Nominal amounts (capital in thousands)								Total nominal amounts in local currency ThCh\$		
					To Maturity										
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$	1 to 2 Years ThCh\$	2 to 3 Years ThCh\$	Total 1 to 3 Years ThCh\$	3 to 4 Years ThCh\$	4 to 5 Years ThCh\$	Total 3 to 5 Years ThCh\$		5 years and Over ThCh\$	
Series Bond F (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	-	-	-	-	-	-	66,928,680	66,928,680
Series Bond G (2)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	50,108,620	50,108,620	-	-	-	-	-	50,108,620
Series Bond I (3)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	50,317,080	50,317,080	-	-	-	-	-	50,317,080
Series Bond K (4)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	-	-	94,410,000	-	94,410,000	-	-	94,410,000
Series Bond 144A (5)	90,635,000-9	Telefónica Chile S,A,	Chile	The Bank of New York Mellon	-	-	-	-	-	-	236,400,000	236,400,000	-	-	236,400,000
Series Bond Q (6)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	-	47,000,000	-	-	-	-	-	-	-	-	47,000,000
Series Bond T (7)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	-	-	9,600,000	19,200,000	28,800,000	-	-	-	-	19,200,000	48,000,000
<b>Total</b>					<b>-</b>	<b>47,000,000</b>	<b>9,600,000</b>	<b>119,625,700</b>	<b>129,225,700</b>	<b>94,410,000</b>	<b>236,400,000</b>	<b>330,810,000</b>	<b>86,128,680</b>	<b>593,164,380</b>	





16. Other current and other non-current financial liabilities, continued

b) As of September 30, 2018 the detail of unguaranteed obligations (Bonds) is as follows, continued:

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor	Current			Non-current							Total Non-current as of 09.30.2018 ThCh\$
					To Maturity		Total current as of 09.30.2018 ThCh\$	To Maturity				Total 3 to 5 years ThCh\$	5 years and Over ThCh\$		
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 Years ThCh\$	2 to 3 Years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 Years ThCh\$			4 to 5 Years ThCh\$	
Series Bond F (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	1,432,247	-	1,432,247	-	-	-	-	-	-	81,280,133	81,280,133
Series Bond G (2)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	333,635	-	333,635	54,885,489	-	54,885,489	-	-	-	-	54,885,489
Series Bond I (3)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	135,610	135,610	54,662,462	-	54,662,462	-	-	-	-	54,662,462
Series Bond K (4)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander The Bank of New York	-	202,023	202,023	-	94,387,670	94,387,670	-	-	-	-	94,387,670
Series Bond 144A (5)	90,635,000-9	Telefónica Chile S,A,	Chile	Mellon	5,556,755	-	5,556,755	-	-	-	328,816,288	-	328,816,288	-	328,816,288
Series Bond Q (6)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	-	47,033,795	47,033,795	-	-	-	-	-	-	-	-
Series Bond T (7)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	-	624,327	624,327	9,691,420	19,255,402	28,946,822	-	19,224,896	19,224,896	-	48,171,718
<b>Total</b>					<b>7,322,637</b>	<b>47,995,755</b>	<b>55,318,392</b>	<b>119,239,371</b>	<b>113,643,072</b>	<b>232,882,443</b>	<b>328,816,288</b>	<b>19,224,896</b>	<b>348,041,184</b>	<b>81,280,132</b>	<b>662,203,760</b>

- (1) On October 15, 2013, a placement was made in the local market for a 10-year bullet bond in the amount of UF3,000,000, maturing on October 4, 2023,
- (2) On July 23, 2015, a placement was made in the local market for a 5-year bullet bond in the amount of UF 2,000,000, maturing on June 20, 2020, with no covenants or control clauses,
- (3) On August 20, 2015, a placement was made in the local market for a 5-year bullet bond in the amount of UF 2,000,000, maturing on August 14, 2020, with no covenants or control clauses,
- (4) On September 13, 2016, a placement was made in the local market for a 5-year bullet bond in the amount of ThCh\$ 94,410,000, maturing on September 13, 2021, with no covenants or control clauses,
- (5) On October 12, 2012, Telefónica Chile S,A, issued 10-year Reg S 144A bullet bonds in the American capitals market in the amount of US\$500,000,000 (equivalent to ThCh\$236,400,000 historical), in US dollars, at an effective annual interest rate of 3,887%, maturing on October 12, 2022, Placement banks were Banco Bilbao Vizcaya Argentaria, S,A,, Citigroup Global Markets Inc, and J,P, Morgan Securities LLC, Funds resulting from the issuance shall be destined to refinancing of liabilities and other corporate purposes,
- (6) On March 26, 2014, Telefónica Chile S,A, placed a series Q, 5-year bullet bond in the local market in the amount of ThCh\$ 47,000,000 at a nominal annual rate of 5,75%, maturing on March 14, 2019, The amount collected by this operation amounted to ThCh\$46,406,000
- (7) On January 5, 2017, Telefónica Chile S,A, placed series T, 5-year Bond in the local market in the amount of MCh\$ 48,000 at a nominal annual rate of 4,9%, maturing on July 5, 2023, The amount collected by this operation amounted to ThCh\$48,795,000

16. Other current and other non-current financial liabilities, continued

b) As of December 31, 2017 the detail of unguaranteed obligations (Bonds) is as follows:

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor taxpayer No,	Creditor	Creditor country	Currency	Amortization type	Effective rate	Nominal rate	Nominal value	Term
Series Bond F (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	UF	At expiry	3,82%	3,60%	MM UF 3	2023
Series Bond G (2)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	UF	At expiry	2,01%	2,20%	MM UF 2	2020
Series Bond I (3)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	UF	At expiry	2,00%	1,95%	MM UF 2	2020
Series Bond K (4)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	97,036,000-K	Banco Santander	Chile	CLP	At expiry	4,91%	4,90%	MM\$ 94,410	2021
Series Bond 144A (5)	90,635,000-9	Telefónica Chile S,A,	Chile	Foreign	The Bank of New York Mellon	USA	USD	At expiry	4,06%	3,88%	MMUSD 500	2022
Series Bond Q (6)	90,635,000-9	Telefónica Chile S,A,	Chile	97,004,000-5	Banco Chile	Chile	CLP	At expiry	6,17%	5,75%	MM\$47,000	2019
Series Bond T (7)	90,635,000-9	Telefónica Chile S,A,	Chile	97,004,000-5	Banco Chile	Chile	CLP	At expiry	6,09%	4,90%	MM\$ 48,000	2023

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor	Nominal amounts (capital in thousands)									Total nominal amounts in local currency ThCh\$	
					To Maturity										
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$	1 to 2 Years ThCh\$	2 to 3 Years ThCh\$	Total 1 to 3 Years ThCh\$	3 to 4 Years ThCh\$	4 to 5 Years ThCh\$	Total 3 to 5 Years ThCh\$	5 years and Over ThCh\$		
Series Bond F (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	-	-	-	-	-	-	66,928,680	66,928,680
Series Bond G (2)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	50,108,620	50,108,620	-	-	-	-	-	50,108,620
Series Bond I (3)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	50,317,080	50,317,080	-	-	-	-	-	50,317,080
Series Bond K (4)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	-	-	-	-	94,410,000	-	94,410,000	-	-	94,410,000
Series Bond 144A (5)	90,635,000-9	Telefónica Chile S,A,	Chile	The Bank of New York Mellon	-	-	-	-	-	-	236,400,000	236,400,000	-	-	236,400,000
Series Bond Q (6)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	-	-	47,000,000	-	47,000,000	-	-	-	-	-	47,000,000
Series Bond T (7)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	-	-	-	-	-	-	-	-	-	48,000,000	48,000,000
<b>Total</b>					-	-	<b>47,000,000</b>	<b>100,425,700</b>	<b>147,425,700</b>	<b>94,410,000</b>	<b>236,400,000</b>	<b>330,810,000</b>	<b>114,928,680</b>	<b>593,164,380</b>	



16. Other current and other non-current financial liabilities, continued

b) As of December 31, 2017 the detail of unguaranteed obligations (Bonds) is as follows, continued:

Classes	Debtor taxpayer No,	Debtor	Debtor country	Creditor	Current			Non-current							Total Non-current as of 12.31.2017 ThCh\$	
					To Maturity		Total current as of 12.31.2017 ThCh\$	To Maturity				5 years and Over ThCh\$				
					Up to 90 days ThCh\$	90 days to 1 years ThCh\$		1 to 2 Years ThCh\$	2 to 3 Years ThCh\$	Total 1 to 3 years ThCh\$	3 to 4 Years ThCh\$		4 to 5 Years ThCh\$	Total 3 to 5 years ThCh\$		
Series Bond F (1)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	693,516	693,516	-	-	-	-	-	-	-	79,514,791	79,514,791
Series Bond G (2)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	-	35,438	35,438	-	53,834,343	53,834,343	-	-	-	-	-	53,834,343
Series Bond I (3)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander	392,860	-	392,860	-	53,524,862	53,524,862	-	-	-	-	-	53,524,862
Series Bond K (4)	76,021,780-8	Telefónica Móviles Chile S,A	Chile	Banco Santander The Bank of New York Mellon	1,363,654	-	1,363,654	-	-	-	94,382,524	-	94,382,524	-	-	94,382,524
Series Bond 144A (5)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	-	2,617,754	2,617,754	-	-	-	-	305,398,619	305,398,619	-	-	305,398,619
Series Bond Q (6)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	794,997	-	794,997	46,783,466	-	46,783,466	-	-	-	-	-	46,783,466
Series Bond T (7)	90,635,000-9	Telefónica Chile S,A,	Chile	Banco Chile	1,130,362	-	1,130,362	-	-	-	-	-	-	48,300,717	-	48,300,717
<b>Total</b>					<b>3,681,873</b>	<b>3,346,708</b>	<b>7,028,581</b>	<b>46,783,466</b>	<b>107,359,205</b>	<b>154,142,671</b>	<b>94,382,524</b>	<b>305,398,619</b>	<b>399,781,143</b>	<b>127,815,508</b>	<b>681,739,322</b>	

- (1) On October 15, 2013, a placement was made in the local market for a 10-year bullet bond in the amount of UF3,000,000, maturing on October 4, 2023,
- (2) On July 23, 2015, a placement was made in the local market for a 5-year bullet bond in the amount of UF 2,000,000, maturing on June 20, 2020, with no covenants or control clauses,
- (3) On August 20, 2015, a placement was made in the local market for a 5-year bullet bond in the amount of UF 2,000,000, maturing on August 14, 2020, with no covenants or control clauses,
- (4) On September 13, 2016, a placement was made in the local market for a 5-year bullet bond in the amount of ThCh\$ 94,410,000, maturing on September 13, 2021, with no covenants or control clauses,
- (5) On October 12, 2012, Telefónica Chile S,A, issued 10-year Reg S 144A bullet bonds in the American capitals market in the amount of US\$500,000,000 (equivalent to ThCh\$236,400,000 historical), in US dollars, at an effective annual interest rate of 3,887%, maturing on October 12, 2022, Placement banks were Banco Bilbao Vizcaya Argentaria, S,A,, Citigroup Global Markets Inc, and J,P, Morgan Securities LLC, Funds resulting from the issuance shall be destined to refinancing of liabilities and other corporate purposes,
- (6) On March 26, 2014, Telefónica Chile S,A, placed a series Q, 5-year bullet bond in the local market in the amount of ThCh\$ 47,000,000 at a nominal annual rate of 5,75%, maturing on March 14, 2019, The amount collected by this operation amounted to ThCh\$46,406,000
- (7) On January 5, 2017, Telefónica Chile S,A, placed series T, 5-year Bond in the local market in the amount of MCh\$ 48,000 at a nominal annual rate of 4,9%, maturing on July 5, 2023, The amount collected by this operation amounted to ThCh\$48,795,00

## 17. Trade and other payables

a) The composition of Trade and other payables is as follows:

Concepts	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Debts due to purchases or services provided, invoiced (1)	110,360,538	147,726,760
Real property providers, invoiced	33,870,104	69,555,272
Debts due to purchases or services provided, provisioned (1)	115,158,538	96,580,743
Payables to employees	25,922,741	41,205,473
Real property providers, provisioned	10,498,467	29,263,985
Dividends pending payment	142,201	359,513
<b>Total</b>	<b>295,952,589</b>	<b>384,691,746</b>

(1) "Debts from purchases or services rendered" corresponding to foreign and domestic suppliers, for the periods ended as of September 30, 2018 and December 31, 2017 are detailed as follows:

Debts due to purchases or services provided	09,30,2018 ThCh\$	12,31,2017 ThCh\$
Domestic	207,218,196	219,470,923
Foreign	18,300,880	24,836,580
<b>Total</b>	<b>225,519,076</b>	<b>244,307,503</b>

b)Accounts payable payment terms

The Company has a policy of paying its suppliers in an average period of 60 days as of the date of reception of the respective invoice, There are cases in which due to specific circumstances, other than general policy, the established period is not complied with, for example, contracts that have specific agreed-upon deadlines, or delay on the part of the supplier in the issuance of invoices, or the closing of agreements with suppliers for delivery of goods or providing of the service, etc.

The Company does not present interest associated to debts in this heading.

As of September 30, 2018 the main suppliers, in the Mobile operation are: Huawei Chile S,A, with 20,9%, Samsung Electronics Chile Ltda, with 10,4%, Entel PCS Telecomunicaciones S,A, with 10,2%, Orange France with 6,3%, Apple Chile Comercial Limitada with 5,0%, Motorola Mobility LLC with 4,1%, As of December 31, 2017 the main suppliers were: Samsung Electronics Chile Ltda, with 14,86%, Atento Chile S,A, with 12,94%, Apple Chile Comercial Limitada with 11,36%, and LG Electronics with 7,99%.

As of September 30, 2018 the main suppliers, in the fixed operation are: Ministerio de Obras Públicas with 9,7%, CAM Servicios de Telecomunicaciones with 5,7%, Ezentis Chile S,A, with 5,1%, Huawei Chile S,A, with 5,1% and Cobra Chile Servicios S,A, with 4,2%, As of December 31, 2017 the main suppliers were: Cam Servicios de Telecomunicaciones with 8,4%, Ezentis Chile S,A, with 7,1%, Ministerio de Obras Públicas with 6,2% and Huawei Chike S,A, with 4,2%.

## 17. Trade and other payables, continued

### b) Accounts payable payment terms, continued

The terms of accounts payable to suppliers with up to date payments as of September 30, 2018 and December 31, 2017 are detailed as follows:

Suppliers with up to date payments As of 09.30.2018	Goods	Services	Total
	ThCh\$	ThCh\$	ThCh\$
<b>Trade accounts to date</b>			
Up to 30 days	17,970,179	59,671,634	77,641,813
From 31 to 60 days	10,906,219	20,101,680	31,007,899
From 61 to 90 days	-	-	-
<b>Total</b>	<b>28,876,398</b>	<b>79,773,314</b>	<b>108,649,712</b>
<b>Average period of payment of up to date accounts</b>	<b>59</b>	<b>55</b>	

Suppliers with up to date payments As of 12.31.2017	Goods	Services	Total
	ThCh\$	ThCh\$	ThCh\$
<b>Trade accounts to date</b>			
Up to 30 days	29,228,754	40,490,828	69,719,582
From 31 to 60 days	26,561,342	43,744,863	70,306,205
From 61 to 90 days	-	2,864,074	2,864,074
<b>Total</b>	<b>55,790,096</b>	<b>87,099,765</b>	<b>142,889,861</b>
<b>Average period of payment of up to date accounts</b>	<b>60</b>	<b>53</b>	

The terms of accounts payable to suppliers with overdue payments as of September 30, 2018 and December 31, 2017 are detailed as follows:

Overdue trade accounts payable by term As of 09.30.2018	Goods	Services	Total
	ThCh\$	ThCh\$	ThCh\$
<b>Overdue trade accounts payable by term</b>			
Up to 30 days	4,402,177	18,516,669	22,918,846
From 31 to 60 days	502,593	209,646	712,239
From 61 to 90 days	3,048	-	3,048
From 121 to 180 days	14,888	477,222	492,110
More than 180 days	71,000	11,383,687	11,454,687
<b>Total</b>	<b>4,993,706</b>	<b>30,587,224</b>	<b>35,580,930</b>
<b>Average payment period of overdue accounts</b>	<b>50</b>	<b>23</b>	

**17. Trade and other payables, continued**

b)Accounts payable payment terms, continued

Overdue trade accounts payable by term As of 12.31.2017	Goods	Services	Total
	ThCh\$	ThCh\$	ThCh\$
<b>Overdue trade accounts payable by term</b>			
Up to 30 days	10,409	8,226,250	8,236,659
From 31 to 60 days	162,874	8,482,234	8,645,108
From 61 to 90 days	5,996,332	23,870,256	29,866,588
From 91 to 120 days	6,625,845	7,586,083	14,211,928
From 121 to 180 days	969,716	1,712,971	2,682,687
More than 180 days	-	10,749,201	10,749,201
<b>Total</b>	<b>13,765,176</b>	<b>60,626,995</b>	<b>74,392,171</b>
<b>Average payment period of overdue accounts</b>	<b>59</b>	<b>34</b>	

## 18. Financial instruments

### 1. Classification of financial instruments by nature and category

a) Details of financial instruments of assets classified by nature and category as of September 30, 2018 is as follows:

Description of financial assets	ASSETS RECORDED AT FAIR VALUE						ASSETS RECORDED AT AMORTIZED COST			TOTAL	
	Financial assets - heritage instruments	Derivatives	Subtotal of assets at fair value	Valuation hierarchy			Loans and accounts receivable	Investments held to maturity	Subtotal of assets at amortized cost	Total Carrying amount	Total fair value
				Level 1	Level 2	Level 3					
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data					
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
<b>Other participations (net)</b>	<b>5,600,505</b>	-	<b>5,600,505</b>	<b>5,596,648</b>	<b>3,857</b>	-	-	-	-	<b>5,600,505</b>	<b>5,600,505</b>
Other participations	See note 6 b	5,600,505	5,600,505	5,596,648	3,857	-	-	-	-	5,600,505	5,600,505
<b>Derivative instrument assets</b>	-	<b>123,986,257</b>	<b>123,986,257</b>	-	<b>123,986,257</b>	-	-	-	-	<b>123,986,257</b>	<b>123,986,257</b>
Derivative instrument assets	See note 18-2	123,986,257	123,986,257	-	123,986,257	-	-	-	-	123,986,257	123,986,257
<b>Deposits and pledges</b>	<b>50,468</b>	-	<b>50,468</b>	-	<b>50,468</b>	-	-	-	-	<b>50,468</b>	<b>50,468</b>
Deposits and pledges	See note 6 a	50,468	50,468	-	50,468	-	-	-	-	50,468	50,468
<b>Non-current trade and other accounts receivable</b>	-	-	-	-	-	-	<b>35,627,439</b>	-	<b>35,627,439</b>	<b>35,627,439</b>	<b>35,627,439</b>
Non-current trade and other accounts receivable	See note 12	-	-	-	-	-	35,627,439	-	35,627,439	35,627,439	35,627,439
<b>Non-current financial assets</b>	<b>5,650,973</b>	<b>123,986,257</b>	<b>129,637,230</b>	<b>5,596,648</b>	<b>124,040,582</b>	-	<b>35,627,439</b>	-	<b>35,627,439</b>	<b>165,264,669</b>	<b>165,264,669</b>
<b>Current trade accounts receivable</b>	-	-	-	-	-	-	<b>319,808,184</b>	-	<b>319,808,184</b>	<b>319,808,184</b>	<b>319,808,184</b>
Current trade and other accounts receivable	See note 8 a	-	-	-	-	-	300,372,622	-	300,372,622	300,372,622	300,372,622
Account receivable from relate entities	See note 9 a	-	-	-	-	-	19,435,562	-	19,435,562	19,435,562	19,435,562
<b>Current deposits and pledges</b>	<b>137,124</b>	-	<b>137,124</b>	-	<b>137,124</b>	-	-	-	-	<b>137,124</b>	<b>137,124</b>
Current pledges and deposits	See note 6 a	137,124	137,124	-	137,124	-	-	-	-	137,124	137,124
<b>Derivative instrument of assets</b>	-	<b>7,868,417</b>	<b>7,868,417</b>	-	<b>7,868,417</b>	-	-	-	-	<b>7,868,417</b>	<b>7,868,417</b>
Derivative instrument of assets	See note 18-2	7,868,417	7,868,417	-	7,868,417	-	-	-	-	7,868,417	7,868,417
<b>Financial instruments</b>	-	-	-	-	-	-	<b>30,009,200</b>	-	<b>30,009,200</b>	<b>30,009,200</b>	<b>30,009,200</b>
Financial instruments	See note 6 c	-	-	-	-	-	30,009,200	-	30,009,200	30,009,200	30,009,200
<b>Cash and cash equivalents</b>	-	-	-	-	-	-	<b>157,154,648</b>	-	<b>157,154,648</b>	<b>157,154,648</b>	<b>157,154,648</b>
Cash and cash equivalents	See note 5	-	-	-	-	-	157,154,648	-	157,154,648	157,154,648	157,154,648
<b>Current financial assets</b>	<b>137,124</b>	<b>7,868,417</b>	<b>8,005,541</b>	-	<b>8,005,541</b>	-	<b>506,972,032</b>	-	<b>506,972,032</b>	<b>514,977,573</b>	<b>514,977,573</b>
<b>Total financial assets</b>	<b>5,788,097</b>	<b>131,854,674</b>	<b>137,642,771</b>	<b>5,596,648</b>	<b>132,046,123</b>	-	<b>542,599,471</b>	-	<b>542,599,471</b>	<b>680,242,242</b>	<b>680,242,242</b>

## 18. Financial instruments, continued

### 1. Classification of financial instruments by nature and category, continued

a) Details of financial instruments of assets classified by nature and category as of December 31, 2017 is as follows:

Description of financial assets	ASSETS RECORDED AT FAIR VALUE						ASSETS RECORDED AT AMORTIZED COST			TOTAL	
	Financial assets - heritage instruments	Derivatives	Subtotal of assets at fair value	Valuation hierarchy			Loans and accounts receivable	Investments held to maturity	Subtotal of assets at amortized cost	Total Carrying amount	Total fair value
				Level 1	Level 2	Level 3					
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data					
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
<b>Other participations (net)</b>											
Other participations	7,188,206	-	7,188,206	7,184,349	3,857	-	-	-	-	7,188,206	7,188,206
See note 6 b	7,188,206	-	7,188,206	7,184,349	3,857	-	-	-	-	7,188,206	7,188,206
<b>Derivative instrument assets</b>											
Derivative instrument assets	-	103,224,236	103,224,236	-	103,224,236	-	-	-	-	103,224,236	103,224,236
See note 18-2	-	103,224,236	103,224,236	-	103,224,236	-	-	-	-	103,224,236	103,224,236
<b>Deposits and pledges</b>											
Deposits and pledges	50,468	-	50,468	-	50,468	-	-	-	-	50,468	50,468
See note 6 a	50,468	-	50,468	-	50,468	-	-	-	-	50,468	50,468
<b>Non-current trade and other accounts receivable</b>											
Non-current trade and other accounts receivable	-	-	-	-	-	-	19,370,390	-	19,370,390	19,370,390	19,370,390
See note 12	-	-	-	-	-	-	19,370,390	-	19,370,390	19,370,390	19,370,390
<b>Non-current financial assets</b>	<b>7,238,674</b>	<b>103,224,236</b>	<b>110,462,910</b>	<b>7,184,349</b>	<b>103,278,561</b>	<b>-</b>	<b>19,370,390</b>	<b>-</b>	<b>19,370,390</b>	<b>129,833,300</b>	<b>129,833,300</b>
<b>Current trade accounts receivable</b>											
Current trade and other accounts receivable	-	-	-	-	-	-	279,766,756	-	279,766,756	279,766,756	279,766,756
See note 8 a	-	-	-	-	-	-	258,940,140	-	258,940,140	258,940,140	258,940,140
Account receivable from relate entities	-	-	-	-	-	-	20,826,616	-	20,826,616	20,826,616	20,826,616
See note 9 a	-	-	-	-	-	-	20,826,616	-	20,826,616	20,826,616	20,826,616
<b>Current deposits and pledges</b>											
Current pledges and deposits	86,315	-	86,315	-	86,315	-	-	-	-	86,315	86,315
See note 6 a	86,315	-	86,315	-	86,315	-	-	-	-	86,315	86,315
<b>Derivative instrument of assets</b>											
Derivative instrument of assets	-	690,553	690,553	-	690,553	-	-	-	-	690,553	690,553
See note 18-2	-	690,553	690,553	-	690,553	-	-	-	-	690,553	690,553
<b>Cash and cash equivalents</b>											
Cash and cash equivalents	-	-	-	-	-	-	206,793,908	-	206,793,908	206,793,908	206,793,908
See note 5	-	-	-	-	-	-	206,793,908	-	206,793,908	206,793,908	206,793,908
<b>Current financial assets</b>	<b>86,315</b>	<b>690,553</b>	<b>776,868</b>	<b>-</b>	<b>776,868</b>	<b>-</b>	<b>486,560,664</b>	<b>-</b>	<b>486,560,664</b>	<b>487,337,532</b>	<b>487,337,532</b>
<b>Total financial assets</b>	<b>7,324,989</b>	<b>103,914,789</b>	<b>111,239,778</b>	<b>7,184,349</b>	<b>104,055,429</b>	<b>-</b>	<b>505,931,054</b>	<b>-</b>	<b>505,931,054</b>	<b>617,170,832</b>	<b>617,170,832</b>



## 18. Financial instruments, continued

### 1. Classification of financial instruments by nature and category, continued

The book value of financial assets such as cash and cash equivalents and the current portion of accounts receivable from related entities approximates their fair values, due to the short-term nature of their expiries.

The book value of the current portion of trade and other accounts receivable approximates their fair values, due to the short-term nature of their expiries.

Instruments recorded under other current and non-current financial assets classified as financial assets at fair value through profit or loss and hedge derivatives are presented at their fair value in the Statement of Financial Position.

Financial instruments recorded under other non-current financial assets and classified as financial assets available for sale, mainly include the investment in Telefonica Brasil which is recorded at fair value (note 6).

Instruments recorded under other current financial assets classified as held to maturity mainly include time deposits maturing in more than 90 days.

## 18. Financial instruments, continued

### 1. Classification of financial instruments by nature and category, continued

b) Details of financial instruments of liabilities classified by nature and category as of September 30, 2018 is as follows:

Description of financial liabilities	Financial instrument expiry	LIABILITIES RECORDED AT FAIR VALUE						LIABILITIES RECORDED AT AMORTIZED COST		TOTAL	
		Hedge derivative liabilities	Subtotal of liabilities at fair value	Valuation hierarchy			Debits and items payable	Total Carrying amount	Total Carrying amount		
				Level 1	Level 2	Level 3					
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data					
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$			
Issuance of obligations and other non-current marketable securities	See note 16 a	-	-	-	-	-	662,203,760	662,203,760	670,644,489		
Non-current debts with loan entities		-	-	-	-	-	98,542,717	98,542,717	98,542,717		
Long-term hedge derivative instrument of liabilities	See note 18-2	19,431,280	19,431,280	-	19,431,280	-	-	19,431,280	19,431,280		
Trade and other accounts payable		-	-	-	-	-	-	-	-		
Accounts payable to related entities		-	-	-	-	-	-	-	-		
<b>Non-current financial liabilities</b>		<b>19,431,280</b>	<b>19,431,280</b>	-	<b>19,431,280</b>	-	<b>760,746,477</b>	<b>780,177,757</b>	<b>788,618,486</b>		
Issuance of short-term obligations and other marketable securities	See note 16 a	-	-	-	-	-	55,318,392	55,318,392	55,836,877		
Short-term debts with credit entities		-	-	-	-	-	81,596	81,596	81,596		
Short-term derivative instrument of liabilities	See note 18-2	3,840,335	3,840,335	-	3,840,335	-	-	3,840,335	3,840,335		
Trade and other accounts payable	See note 17	-	-	-	-	-	295,952,589	295,952,589	295,952,589		
Accounts payable to related entities	See note 9 c	-	-	-	-	-	46,440,321	46,440,321	46,440,321		
<b>Current financial liabilities</b>		<b>3,840,335</b>	<b>3,840,335</b>	-	<b>3,840,335</b>	-	<b>397,792,898</b>	<b>401,633,233</b>	<b>402,151,718</b>		
<b>Total financial liabilities</b>		<b>23,271,615</b>	<b>23,271,615</b>	-	<b>23,271,615</b>	-	<b>1,158,539,375</b>	<b>1,181,810,990</b>	<b>1,190,770,204</b>		

## 18. Financial instruments, continued

### 1. Classification of financial instruments by nature and category, continued

b) Details of financial instruments of liabilities classified by nature and category as of December 31, 2017 is as follows:

Description of financial liabilities	Financial instrument expiry	LIABILITIES RECORDED AT FAIR VALUE					LIABILITIES RECORDED AT AMORTIZED COST		TOTAL	
		Hedge derivative liabilities	Subtotal of liabilities at fair value	Valuation hierarchy			Debits and items payable	Total Carrying amount	Total Carrying amount	
				Level 1	Level 2	Level 3				
				Market prices	Estimates based on other observable market data	Estimates not based on observable market data				
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$			
Issuance of obligations and other non-current marketable securities	See note 16 a	-	-	-	-	-	681,739,322	681,739,322	701,312,120	
Non-current debts with loan entities		-	-	-	-	-	91,615,282	91,615,282	91,615,282	
Long-term hedge derivative instrument of liabilities	See note 18-2	14,290,035	14,290,035	-	14,290,035	-	-	14,290,035	14,290,035	
Trade and other accounts payable		-	-	-	-	-	-	-	-	
Accounts payable to related entities		-	-	-	-	-	-	-	-	
<b>Non-current financial liabilities</b>		<b>14,290,035</b>	<b>14,290,035</b>	<b>-</b>	<b>14,290,035</b>	<b>-</b>	<b>773,354,604</b>	<b>787,644,639</b>	<b>807,217,437</b>	
Issuance of short-term obligations and other marketable securities	See note 16 a	-	-	-	-	-	7,028,581	7,028,581	7,213,386	
Short-term debts with credit entities		-	-	-	-	-	93,320	93,320	93,320	
Short-term derivative instrument of liabilities	See note 18-2	7,038,757	7,038,757	-	7,038,757	-	-	7,038,757	7,038,757	
Trade and other accounts payable	See note 17	-	-	-	-	-	384,691,746	384,691,746	384,691,746	
Accounts payable to related entities	See note 9 c	-	-	-	-	-	113,523,203	113,523,203	113,523,203	
<b>Current financial liabilities</b>		<b>7,038,757</b>	<b>7,038,757</b>	<b>-</b>	<b>7,038,757</b>	<b>-</b>	<b>505,336,850</b>	<b>512,375,607</b>	<b>512,560,412</b>	
<b>Total financial liabilities</b>		<b>21,328,792</b>	<b>21,328,792</b>	<b>-</b>	<b>21,328,792</b>	<b>-</b>	<b>1,278,691,454</b>	<b>1,300,020,246</b>	<b>1,319,777,849</b>	

## 18. Financial instruments, continued

### 1, Classification of financial instruments by nature and category, continued

The book value of the current portion of accounts payable to related entities and trade accounts receivable approximates their fair values, due to the short-term nature of their due dates.

Instruments recorded under other current and non-current financial liabilities classified as financial liabilities at fair value through profit or loss and hedge derivatives are presented at their fair value in the statement of financial position.

Financial instruments recorded under other current and non-current financial liabilities which correspond to interest bearing loans, are generally recorded for the cash received, net of costs incurred in the transaction, These obligations are valued at amortized cost, using the effective interest rate method, and mainly include bank loans and unguaranteed obligations (bonds), among other things (note 16).

## 18. Financial instruments, continued

### 2, Hedging instruments

As of September 30, 2018, hedge instruments are detailed as follows:

Type of hedge	Underlying	Net total as	Up to	90 days to	Total current		To Maturity		Total non-current	
		09.30.2018	90 days	1 year	Assets (note 6)	Liabilities (note 16)	1 to 3 years	3 to 5 years	Assets (note 6)	Liabilities (note 16)
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Exchange rate – cash flow hedge (1)	Supplier Debt	5,188,720	1,795,334	3,393,386	5,433,014	(244,294)	-	-	-	-
Exchange rate – fair value hedge (2)	Supplier Debt	(160,787)	(649,545)	488,758	1,009,889	(1,170,676)	-	-	-	-
Interest rate – cash flows hedge (4)	Financial Debt	(14,217,943)	(1,055,383)	55,532	1,425,514	(2,425,365)	-	(13,218,092)	4,900,862	(18,118,954)
Exchange rate and interest rate – fair value hedge (5)	Financial Debt	117,773,069	-	-	-	-	-	117,773,069	119,085,395	(1,312,326)
<b>Total</b>		<b>108,583,059</b>	<b>90,406</b>	<b>3,937,676</b>	<b>7,868,417</b>	<b>(3,840,335)</b>	<b>-</b>	<b>104,554,977</b>	<b>123,986,257</b>	<b>(19,431,280)</b>

Hedge instruments have generated an effect on result of ThCh\$ 33,924,765, As of September 30, 2018 the accumulated effect on equity is ThCh\$ (211,147) (see note 22d),

As of December 31, 2017, hedge instruments are detailed as follows:

Type of hedge	Underlying	Net total as	Up to	90 days to	Total current		To Maturity		Total non-current	
		12.31.2017	90 days	1 year	Assets (note 6)	Liabilities (note 16)	1 to 3 years	3 to 5 years	Assets (note 6)	Liabilities (note 16)
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Exchange rate – cash flow hedge (1)	Supplier Debt	(1,794,705)	(865,321)	(929,384)	22,401	(1,817,106)	-	-	-	-
Exchange rate – fair value hedge (2)	Supplier Debt	(853,306)	(785,635)	(67,671)	1,342	(854,648)	-	-	-	-
Interest rate – cash flows hedge (4)	Financial Debt	(8,172,822)	(3,709,725)	9,532	666,810	(4,367,003)	-	(4,472,629)	4,111,800	(8,584,429)
Exchange rate and interest rate – fair value hedge (5)	Financial Debt	93,406,830	-	-	-	-	-	93,406,830	99,112,436	(5,705,606)
<b>Total</b>		<b>82,585,997</b>	<b>(5,360,681)</b>	<b>(987,523)</b>	<b>690,553</b>	<b>(7,038,757)</b>	<b>-</b>	<b>88,934,201</b>	<b>103,224,236</b>	<b>(14,290,035)</b>

Hedge instruments have generated an effect on result of ThCh\$ (44,800,934), As of December 31, 2017 the accumulated effect on equity is ThCh\$ 5,172,662 (see note 22d),

Description of hedge instruments:

1. Exchange rate – cash flow hedge: This category includes derivative instruments used to hedge highly probable trade debt future cash flows,
2. Exchange rate – fair value hedge: This category includes derivative instruments entered into to hedge existing commercial debt,
3. Interest rate hedging – fair value: This category includes, derivative instruments entered into to hedge valuation of debt instruments at a variable interest rate,
4. Interest rate – cash flows hedge: This category includes, derivative instruments entered into to hedge debt instrument interest rate risk, whose interest cash flows payable are denominated at a variable interest rate,
5. Exchange rate and interest rate – fair value hedge: This category includes derivative instruments entered into to hedge foreign currency risk on debt instrument capital,

## 18. Financial instruments, continued

### 3, Valuation of hedging instruments

The Company has financial derivative valuation models that use local and international financial market interest rate curves, to determine cash flows associated to each derivative and to discount those cash flows to present value, once this valuation is obtained, it is compared to the valuation certificates provided to us by the banks, Should there be material differences, a review of the internal model is carried out and it is verified if the bank is making a correct valuation”.

The main assumptions used in the valuation models of derivative instruments are as follows:

- a) Market assumptions such as spot prices and other price projections, credit risk (own and counterparty) and rates, using observable market information and through techniques commonly used among its participants.
- b) Discount rates like risk free rates and counterparty rates (based on risk profiles and information available in the market).
- c) In addition variables are incorporated to the model such as: volatility, correlation, regression formulas and market spread.

The methodologies and assumptions used to determine the fair value of financial derivative instruments are applied consistently from one year to another, The Company considers that what has been previously described is used in a fair manner, since it is in line with those used by the market and result in a measurement of fair value that is appropriate for the purposes of measuring the financial statements and disclosures, It should be noted that these disclosures are complete and adequate.

### 4, Fair value hierarchy of financial instruments

Financial instruments recognized at fair value in the statement of financial position are classified according to the following hierarchies (note 18,1):

- Level 1: Corresponds to methodologies of fair value measurement using market rates (without adjustments) in an active market considering the same assets and liabilities valued.
- Level 2: Corresponds to methodologies of fair value measurement using data on market rates, not included in Level 1, that are observable for assets and liabilities valued, whether directly (that is, as a price) or indirectly (that is, derived from a price).
- Level 3: Corresponds to methodologies of fair value measurement using valuation techniques that include information on assets and liabilities valued, which are not based on observable market information.

## 19. Other currents provisions

a) The balance of currents provisions is detailed as follows:

Concepts	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Civil and regulatory	10,430,744	10,387,867
<b>Total</b>	<b>10,430,744</b>	<b>10,387,867</b>

Based on the progress of the proceedings, the Company's management considers that the provisions recorded in the financial statements adequately cover the litigation risks described in Note 27b, therefore they do not foresee that they will result in liabilities other than those recorded,

Due to the characteristics of the risks that cover these provisions, it is impossible to determine a reasonable payment date schedule,

As of September 30, 2018 and December 31, 2017 the movements in provisions is as follows:

Movements	09.30.2018 ThCh\$	12.31.2017 ThCh\$
<b>Beginning balance</b>	<b>10,387,867</b>	<b>11,036,140</b>
Increase in existing provisions	944,656	1,020,192
Provision used	(901,779)	(1,668,465)
<b>Movement subtotal</b>	<b>42,877</b>	<b>(648,273)</b>
<b>Ending balance</b>	<b>10,430,744</b>	<b>10,387,867</b>

b) Other non-currents provisions:

As of September 30, 2018 and December 31, 2017 the balance of other non-currents provisions is detailed as follows:

Concepts	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Dismantling provision (1)	19,954,406	19,331,353
Non-currents provisions others	247,947	148,298
<b>Total</b>	<b>20,202,353</b>	<b>19,479,651</b>

(1) Movements of the dismantling provision as of September 30, 2018 and December 31, 2017 are detailed as follows:

Movements	09.30.2018 ThCh\$	12.31.2017 ThCh\$
<b>Beginning balance</b>	<b>19,331,353</b>	<b>17,161,751</b>
Increase in existing provisions	175,995	1,356,363
Financial restatement	611,905	835,449
Telxius transfer (1)	(164,847)	-
Applied provision	-	(22,210)
<b>Movement subtotal</b>	<b>623,053</b>	<b>2,169,602</b>
<b>Ending balance</b>	<b>19,954,406</b>	<b>19,331,353</b>

(1) Corresponds to the derecognition of the stripping allowance for the 37 towers sold to Telxius Torres Chile S.A, on June 29, 2018,

## 20. Employee benefits accrual

### a) Post employment benefits

The employee benefits provision corresponds to liabilities for future termination benefits that are estimated to be accrued for employees both in the general and private payroll, which are subject to severance pay whether through collective or individual employee contracts, and is recorded at actuarial value, determined using the projected credit unit method. Actuarial profits and losses on severance pay derived from changes in estimates in the turnover rates, mortality, salary increases or discount rate, are recorded in accordance with International Accounting Standard 19 R (IAS 19R), under other comprehensive income, affecting equity directly, procedure that the Company has applied since the beginning of the convergence application of the International Standard,

As of September 30, 2018 and December 31, 2017 current and non-current employee benefits accrual are as follows:

Concepts	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Current amount of liability recognized for termination benefits	8,120,947	7,589,974
Non-current amount of liability recognized for termination benefits	26,777,157	29,653,740
<b>Total</b>	<b>34,898,104</b>	<b>37,243,714</b>

As of September 30, 2018 and December 31, 2017 the movements for current employee benefits provisions are detailed as follows:

Movements	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
<b>Beginning balance</b>	<b>37,243,714</b>	<b>36,759,023</b>
Service costs	294,851	651,203
Interest costs	1,428,824	1,659,670
Actuarial (profits)/losses, net due to experience	50,810	(1,906,403)
Benefits paid	(4,305,999)	(1,758,260)
Others	185,904	1,838,481
<b>Movement subtotal</b>	<b>(2,345,610)</b>	<b>484,691</b>
<b>Ending balance</b>	<b>34,898,104</b>	<b>37,243,714</b>



## 20. Employee benefits accrual, continued

### a) Post employment benefits, continued

#### Actuarial Hypotheses

The hypotheses used for the actuarial calculation of employee benefits obligations are reviewed once a year and correspond to detailed, to September 30, 2018 and December 31, 2017:

- **Discount rate:** An annual nominal rate of 5,02% and 5,196% are used as of September 30, 2018 and December 31, 2017 respectively, This rate must be representative of the time value of money, for which a risk-free rate is used represented by BCP (Central Bank of Chile Bonds issued in Chilean pesos) instruments, for a relevant term of close to 20 years.
- **Incremental Salary Rate:** An increase table is used according to the inflation projection established by the Central Bank of Chile, The rate used for the exercise ended September 30, 2018 and December 31, 2017 was 3%.
- **Mortality:** The RV 2014 mortality tables established by the Superintendency of Securities and Insurance are used to calculate social life insurance reserves in Chile.
- **Turnover rate:** Based on the historical Company data, the rotation used for both periods are as follows:

benefit group	rotation rate resignation	rotation rate dismissal
Compensation frozen	0,38%	2,53%
Compensation post-frozen	3,77%	5,37%
Quotas system	2,73%	2,73%
Decease	2,73%	2,73%

- **Years of service:** The Company assumes that the employees will remain until they are of legal retirement age, (women up to 60 years old and men up to 65 years old),

The model for calculating employee termination benefits has been prepared by an external qualified actuary, The model uses variables and market estimates in accordance with the methodology established by IAS 19 to determine this provision,

### b) Sensitivity of assumptions

Based on the actuarial calculation as of September 30, 2018, the sensitivity of the main assumptions has been reviewed, determining the following possible effects on equity:

Description	Base	Plus 1% ThCh\$	Less 1% ThCh\$
Discount rate	5,02%	(2,161,200)	2,414,534

## 20. Employee benefits accrual, continued

### c) Expected cash flows

In accordance with the employee benefits obligation, future cash flows for the following periods are detailed as follows:

Description	1st year ThCh\$
Future payment cash flows	4,596,997

### d) Employee benefits expenses

Expenses recognized in the comprehensive income statement for this concept are composed of payroll for personnel hired by subsidiaries Telefónica Investigación y Desarrollo SpA and Telefónica Chile Servicios Corporativos Ltda, detailed as follows:

Concepts	07.01.18 to 09.30.18 ThCh\$	09.30.2018 ThCh\$	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$
Wages and salaries	30,593,755	93,197,411	29,154,650	94,978,618
Post employment benefit obligations expense	88,861	295,384	91,130	515,984
<b>Total</b>	<b>30,682,616</b>	<b>93,492,795</b>	<b>29,245,780</b>	<b>95,494,602</b>

## 21. Other current and non-current non-financial liabilities

Other non-financial liabilities are detailed as follows:

Concepts	09.30.2018		12.31.2017	
	Current ThCh\$	Non-current ThCh\$	Current ThCh\$	Non-current ThCh\$
<b>Deferred income</b>	<b>18,239,599</b>	<b>5,091,954</b>	<b>40,270,801</b>	<b>3,646,952</b>
Handsets sold and not activated (2) (see Note 2 p)	4,660,968	-	17,489,451	-
Services charged and not rendered (2)	5,102,946	-	8,035,017	-
Top-up of prepayment cards (2) (see Note 2 p)	4,072,909	-	4,512,341	-
Club Movistar (see Note 2 p)	-	-	2,755,297	-
Connection installments	55,452	1,211	92,584	99,808
Sale of telecommunications infrastructure (1)	253,217	429,772	68,629	463,808
Rights Of Use submarine cable (2)	377,331	3,168,028	-	-
Self-financed projects	1,791,101	-	-	-
Other Deferred income (2) (3)	1,925,675	1,492,943	7,317,482	3,083,336
<b>Subsidies</b>	<b>1,306,155</b>	<b>3,142,941</b>	<b>1,615,404</b>	<b>3,332,010</b>
Research and Development (4)	945,887	-	1,261,892	-
Extreme zones (5)	112,697	549,234	112,697	633,757
Puerto Natales and Cerro Castillo Fiber Optics Network	90,380	454,406	90,380	522,190
Subsidy for Tierra del Fuego base stations (6)	70,356	861,854	70,356	914,621
Connectivity for service networks and Community Telecommunications Centers	52,623	469,223	52,623	508,690
Property, plant and equipment items for investment in southern regions	6,756	76,064	-	-
Juan Fernandez Island Satellite links	27,456	732,160	27,456	752,752
<b>Other taxes (7)</b>	<b>17,632,960</b>	<b>-</b>	<b>21,874,720</b>	<b>-</b>
<b>Others non-financial liabilities</b>	<b>37,178,714</b>	<b>8,234,895</b>	<b>63,760,925</b>	<b>6,978,962</b>

- (1) Corresponds to income from sale of towers,
- (2) With the coming into effect of IFRS 15 as of January 1, 2018, income received from the sale of handsets that have not been activated, services charged but not rendered, topping-up of prepaid cards, IRUS rights of use, mobile contracts (services plus handset) and other in the amount of ThCh\$ 150,654 in current and ThCh\$ 6,240 in non-current are classified as contractual liabilities,
- (3) The current portion mainly includes self-financed projects in the amount of MCh\$ 1,792 and MCh\$ 3,939 and non-current portion includes Interest on sales on credit in the amount MCh\$ 1,202 and MCh\$ 922 of the September 30, 2018 and December 31, 2017, respectively,
- (4) Corresponds to the fourth installment of the government subsidy received by subsidiary Telefónica Investigación y Desarrollo SpA on August 31, 2017,
- (5) Corresponds to the subsidy granted by the Chilean Internal Revenue Service for extreme zones,
- (6) Corresponds to the subsidy provided by the government for the Tierra del Fuego project carried out in conjunction with Entel S.A,
- (7) Includes tax withholding, value added tax, pension and healthcare institutions and others,

## 21. Other current and non-current non-financial liabilities, continued

Movements of deferred income and subsidies are detailed as follows:

Movements	09.30.2018		12.31.2017	
	Current ThCh\$	Non-current ThCh\$	Current ThCh\$	Non-current ThCh\$
Beginning balance	41,886,205	6,978,962	36,158,653	6,213,514
Endowments	215,854,427	7,972,807	378,510,751	3,549,576
Reduction/applications	(238,194,878)	(6,716,874)	(372,783,199)	(2,784,128)
<b>Movement subtotal</b>	<b>(22,340,451)</b>	<b>1,255,933</b>	<b>5,727,552</b>	<b>765,448</b>
<b>Ending balance</b>	<b>19,545,754</b>	<b>8,234,895</b>	<b>41,886,205</b>	<b>6,978,962</b>

## 22. Equity

The Company manages its capital for the purpose of safeguarding the capacity to continue as a going concern, for the purpose of generating returns to its shareholders and with the objective of maintaining a strong credit rating and prosperous capital ratio to support its businesses and guarantee ongoing and expedite access to the financial markets maximizing shareholder value, The Company manages its capital structure and adjusts it, in accordance with changes in existing economic conditions.

No changes were introduced in the objectives, policies or processes during the periods ended as of September 30, 2018 and December 31, 2017.

### a) Capital

As of September 30, 2018 and December 31, 2017, the Company's paid-in capital is composed as follows:

#### Number of shares

Series	09.30.2018			12.31.2017		
	N° of shares subscribed	N° of shares paid	N° of shares with voting rights	N° of shares subscribed	N° of shares paid	N° of shares with voting rights
Unique	911,784,715,847	911,784,715,847	911,784,715,847	887,631,908,214	887,631,908,214	887,631,908,214
<b>Total</b>	<b>911,784,715,847</b>	<b>911,784,715,847</b>	<b>911,784,715,847</b>	<b>887,631,908,214</b>	<b>887,631,908,214</b>	<b>887,631,908,214</b>

#### Capital

Series	09.30.2018		12.31.2017	
	Subscribed capital ThCh\$	Paid-in capital ThCh\$	Subscribed capital ThCh\$	Paid-in capital ThCh\$
Unique	1,294,872,285	1,294,872,285	1,257,872,285	1,257,872,285
<b>Total</b>	<b>1,294,872,285</b>	<b>1,294,872,285</b>	<b>1,257,872,279</b>	<b>1,257,872,279</b>

## 22. Equity, continued

### a) Capital, continued

At the Extraordinary Shareholders' Meeting held on March 22, 2017, the shareholders approved a capital increase from ThCh\$ 1,257,872,279, divided into 887,631,905,238 ordinary shares, to ThCh\$ 1,257,872,285, divided into 887,631,908,214 ordinary shares, as of May 2, 2017, date on which the merger of former subsidiary Telefónica Móviles Chile S,A, took place,

At the Extraordinary Shareholders' Meeting held on May 9, 2018, the shareholders approved a capital increase from ThCh\$1,257,872,285, divided into 887,631,908,214 ordinary shares to ThCh\$ 1,294,872,285, divided into 911,784,715,847 ordinary shares,

Based on the above, as of September 30, 2018, the Company's shareholder structure is detailed as follows:

Company	Shares
Inversiones Telefónica Internacional Holding S,A,	901,784,712,871
Telefónica S,A,	10,000,002,976
<b>Total</b>	<b>911,784,715,847</b>

### b) Distribution of shareholders

As established in Circular No, 792 issued by the Superintendency of Securities and Insurance ("SVS") of Chile, the distribution of shareholders based on their participation in the Company as of September 30, 2018 is as follows:

Type of Shareholder	Participation percentage %	Number of shareholders
Participation of 10% or more	98,9032	1
Less than 10% participation:	1,0968	1
Investment equal to or exceeding UF 200	-	-
Investment under UF 200	-	-
<b>Total</b>	<b>100,0000</b>	<b>2</b>
Company's parent	98,9032%	1

On December 6, 2017, Telefónica Chile Holdings, S,L, transferred to Inversiones Telefónica Internacional Holding S,A, the 311,741,957,443 shares it had of Telefónica Móviles Chile S,A,, due to the corporate reorganization of the Telefónica Group,

### c) Dividends:

#### i) Dividends policy:

In accordance with Law No, 18,046, unless a different agreement is adopted unanimously at the Shareholders' Meeting, when there is net income, at least 30% of it must be distributed as dividends,

On April 30, 2018, the dividend allowance was reversed in the amount of ThCh\$ 60,414,533 in accordance with decision of the shareholders at the Ordinary Shareholders' Meeting held on that date,

## 22. Equity, continued

### d) Other reserves:

The balances, nature and purpose of other reserves are detailed as:

Concepts	Balance of 12.31.2017 ThCh\$	Net movement ThCh\$	Balance of 09.30.2018 ThCh\$
Capital revaluation reserve (i)	(233,685,327)	-	(233,685,327)
Business combination reserve (ii)	(95,176,556)	-	(95,176,556)
Others reserves (iii)	(122,099,166)	(755,229)	(122,854,395)
Employee benefits reserve (iv)	(8,038,094)	(37,153)	(8,075,247)
Treasury stock reserve (v)	(755,114)	755,114	-
Foreign currency translation reserve (vi)	(58,310)	-	(58,310)
Cash flows hedge reserve (vii)	5,172,662	(5,383,809)	(211,147)
Reserve for financial assets available for sale (viii)	1,493,734	(1,572,272)	(78,538)
<b>Total</b>	<b>(453,146,171)</b>	<b>(6,993,349)</b>	<b>(460,139,520)</b>

#### i) Capital revaluation

In accordance with Law No, 18,046, second paragraph of Article 10 and in accordance with Official Circular No, 456 issued by the Superintendency of Securities and Insurance, the revaluation of the Company's capital as of December 31, 2008, must be presented in this account,

#### ii) Business combination reserve

Corresponds to company reorganizations performed in previous years,

#### iii) Other miscellaneous reserves

Contains the difference between the valuation of the investments that Telefónica Móviles S,A, has in the consolidated subsidiaries and the capital of each one of these, This effect is in the amount of ThCh\$53,430,874.

In September 2017 and in reference to the withdrawal of 1,072,813 minority shareholders described in the treasury shares reserves (v) point, Telefónica Móviles Chile S,A, increased its interest in subsidiary Telefónica Chile S,A, from 97,92% to 99,0281653%, which generated an increase of ThCh\$ 1,083,569 in the aforementioned effect.

During 2014, the Company made a capital increase paid by Telefónica Internacional Holding S,A, with the contribution in dominion of a group of assets and liabilities, This transaction generated a difference between the carrying amount of those assets and liabilities and the contribution value of ThCh\$61,567,621 (83,297 thousand euros) that were recognized in this heading, since it corresponds to a corporate reorganization.

In July 2010, the Company purchased the investment of Dutch company Telefónica Chile Holding B,V, in Telefónica Internacional S,A, This transaction generated a 20% withholding tax that was assessed by the Chilean Internal Revenue Service in 2013 and which had to be paid by the Company since it is jointly and severally liable, This tax in the amount of ThCh\$3,722,259 (5,036 thousand euros) was recognized as other reserves.

## 22. Equity, continued

### d) Other reserves, continued

#### iii) Other miscellaneous reserves, continued

In addition, it is composed of the accumulated revaluation reserve and of the adjustment for first-time adoption of International Financial Reporting Standards (IFRS) assumed by subsidiary Telefónica Móviles Soluciones y Aplicaciones S,A, in the amount of ThCh\$2,365,462, And others negative concepts for ThCh\$ 70,619.

#### iv) Employee benefits reserve

Corresponds to the effect arising from changes in the actuarial hypotheses for the employee benefits provision, originated in subsidiaries Telefónica Chile Servicios Corporativos Ltda, and Telefónica Investigación y Desarrollo Chile SpA.

#### v) Treasury shares reserves

As of June 30, 2017 there was a capital decrease in subsidiary Telefónica Chile S,A, as a consequence of the right to withdraw exercised through the agreements adopted at the Extraordinary Shareholders' Meeting held on March 30, 2016, Consequently, the accumulated treasury shares reserves as of December 31, 2016 were settled in the amount of ThCh\$ 7,406,043.

As of September 30, 2017 in subsidiary Telefónica Chile S,A, 1,072,813 of Shareholders' decided to take retirement product of elimination of series A and B, as a consequence the subsidiary disburse the amount of ThCh\$ 762,524, wich are registered in equity pending of Company resolution, whose term expires in August 2018, Due to the above, Telefónica Móviles Chile S,A, recognized the corresponding ThCh\$ 755,114 in its controlled shareholders' equity.

As of September 30, 2017, subsidiary Telefónica Chile S,A, agreed to eliminate Series A and Series B shares, therefore the subsidiary had to disburse ThCh\$762,640 to the shareholders that decided to withdraw, Due to the above, Telefónica Móviles Chile S,A, recognized the amount of ThCh\$ 755,114 in its controlled equity.

As a consequence of exercising this right and the fact that the subsidiary did not dispose of the shares acquired within a period of one year from their acquisition, on August 31, 2018, it decreased its capital, therefore Telefónica Móviles Chile S,A, recognized the effect in its controlled equity as of September 30, 2018.

#### vi) Foreign currency translation difference reserve

Corresponds to the differences generated by the conversion of the Company's financial statements.

#### vii) Hedge reserve

Transactions designated as expected transaction cash flow hedges are probable, and where the Company can execute the transaction, the Company has a positive intention and ability to consummate the expected transaction, Expected transactions designated in our cash flow hedges are maintained as probably occurring on the same date and amount as originally designated, otherwise the ineffectiveness shall be measured and recorded when appropriate, In addition, the effects of fair value associated with rate insurance are included.

## 22. Equity, continued

### d) Other reserves, continued

#### viii) Reserves for financial assets available for sale

Corresponds to the effect of market valuation of the investment of subsidiary Telefónica Chile S,A, in Telefónica Brasil.

### e) Non-controlling interest

As of September 30, 2018 and December 31, 2017 recognition of the share of equity belonging to third parties is detailed as follows:

Subsidiaries	Minority Interest percentage		Equity minority interest	
	2018 %	2017 %	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Telefónica Chile S,A,	0,8594402	0,9718347	6,285,528	6,541,189
<b>Total</b>			<b>6,285,528</b>	<b>6,541,189</b>

As of September 30, 2018 and 2017 recognition of the share in income belonging to third parties is detailed as follows:

Filiales	Minority Interest percentage		Participation in profit income (loss)			
	2018 %	2017 %	07.01.18 to 09.30.18 ThCh\$	09.30.2018 ThCh\$	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$
Telefónica Chile S,A,	0,8594402	0,9718347	28,520	126,737	156,894	455,152
<b>Total</b>			<b>28,520</b>	<b>126,737</b>	<b>156,894</b>	<b>455,152</b>

## 23. Earnings per Share

The details of Earnings per share are as follows:

Basic earnings per share	07.01.18 to 09.30.18 ThCh\$	09.30.2018 ThCh\$	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$
Earnings attributable to owners of the parent	25,616,771	69,169,193	24,182,849	224,205,816
<b>Profit available for shareholders</b>	<b>25,616,771</b>	<b>69,169,193</b>	<b>24,182,849</b>	<b>224,205,816</b>
Weighted average number of shares	911,784,715,847	911,784,715,847	887,631,908,214	887,631,908,214
<b>Basic earnings per share in Ch\$</b>	<b>0,028</b>	<b>0,075</b>	<b>0,027</b>	<b>0,253</b>

Earnings per share have been calculated dividing income for the year attributable to the parent, by the weighted average number of common shares outstanding during the year, The Company has not issued convertible debt or other equity securities, Consequently, there are no potentially diluting effects on earnings per share of the Company.

## 24. Income and Expenses

a) The details of income from ordinary operations as of September 30, 2018 and 2017 are as follows:

Ordinary income	07.01.18 to	09.30.2018	01.07.17 to	09.30.2017
	09.30.18	ThCh\$	09.30.17	ThCh\$
Mobile Telecommunications	226,968,876	680,387,059	226,103,549	679,532,314
Internet / fixed broadband (1)	47,655,209	144,366,942	46,706,420	143,354,715
Television / Contents	42,018,428	129,137,423	44,837,161	132,644,792
Corporate Communication	35,865,591	99,130,614	35,170,116	95,963,774
Fixed Telecommunications	30,674,456	96,965,757	36,029,166	111,096,364
Wholesale	5,785,595	16,716,588	5,116,317	15,714,980
<b>Total</b>	<b>388,968,155</b>	<b>1,166,704,383</b>	<b>393,962,729</b>	<b>1,178,306,939</b>

(1) Includes quota services, dedicated access and other internet revenues

b) The detail of other operating income as of September 30, 2018 and 2017 are as follows:

Other income	07.01.18 to	09.30.2018	07.01.17 to	09.30.2017
	09.30.18	ThCh\$	09.30.17	ThCh\$
Surcharges due to default	597,804	2,696,740	1,058,413	3,283,458
Subvenciones (1)	184,592	1,041,939	86,194	181,791
Income from indemnities, complaints and others (2)	377,845	805,903	40,973	230,797
Income from disposal of real property (3)	181,771	636,055	76,727	702,177
Other current management income (4)	(66,804)	98,846	1,752,605	3,806,138
<b>Total</b>	<b>1,275,208</b>	<b>5,279,483</b>	<b>3,014,912</b>	<b>8,204,361</b>

(1) Corresponds to extreme zone and government subsidies

(2) Corresponds to income from sale of towers and land,

(3) Corresponds to indemnity for theft at sites and branches,

(4) Corresponds to indemnity for breach of distributor contracts, Movistar One intelligent purchase, electronic top up commissions, extreme zone subsidies and others,

c) The detail of other operating income as of September 30, 2018 and 2017 are as follows:

Other expenses	07.01.18 to	09.30.2018	07.01.17 to	09.30.2018
	09.30.18	ThCh\$	09.30.17	ThCh\$
Cost of sale of inventory	58,893,297	176,838,079	65,134,964	178,051,970
Other exterior services	38,099,652	118,715,848	45,612,174	126,566,067
Media rental	38,901,207	110,733,307	35,800,018	105,868,445
Sales commissions	22,088,766	70,552,748	24,289,447	70,451,451
Interconnections and roaming	20,593,657	59,535,310	21,595,060	63,693,607
Computer services	12,700,797	38,185,552	12,167,531	37,220,270
Allowance for doubtful accounts	11,723,105	36,160,868	11,892,290	35,681,161
Plant maintenance	11,920,561	35,528,725	11,956,807	35,378,308
Customer service	10,553,722	34,990,034	12,737,436	39,107,505
Energy	5,472,622	17,543,380	6,027,237	17,906,938
Advertising	5,581,230	17,399,784	6,004,773	20,045,034
Real estate spending	4,705,269	15,643,796	3,897,054	16,283,989
Deferred cost of sale of handsets	3,132,258	11,054,386	(4,517,277)	(5,933,169)
Others (1)	4,328,160	12,388,446	4,243,149	13,043,579
<b>Total</b>	<b>248,694,303</b>	<b>755,270,263</b>	<b>256,840,663</b>	<b>753,365,155</b>

(1) As of September 30, 2018 and 2017, includes transportation expenses, insurance, consulting, events, fines, sanctions, and security and surveillance expenses, among others.



## 24. Income and Expenses, continued

d) The detail of financial expenses, net, as of September 30, 2018 and 2017, is as follows:

<b>Financial expenses, net</b>	<b>07.01.18 to 09.30.18 ThCh\$</b>	<b>09.30.2018 ThCh\$</b>	<b>07.01.17 to 09.30.17 ThCh\$</b>	<b>09.30.2017 ThCh\$</b>
<b>Interest income</b>				
Interest earned on deposits	831,160	2,265,127	958,599	3,241,894
Contract derivatives (forward)	548,552	865,379	1,205,669	3,224,359
Interest earned on projects	83,247	282,619	82,133	226,514
Interest earned on investments	125,977	195,140	158,451	440,765
Dividend to accounts of the group	-	94,579	42,243	349,213
Interest on mercantile mandate	578	591	248,020	650,856
Other financial income	472,247	821,623	55,230	388,179
<b>Total interest income</b>	<b>2,061,761</b>	<b>4,525,058</b>	<b>2,750,345</b>	<b>8,521,780</b>
<b>Interest expense</b>				
Interest on bond	7,086,537	20,631,670	6,797,634	20,553,812
Interest rate hedges (Cross Currency Swap)	1,102,519	2,961,549	1,382,287	3,971,143
Interest on loans from bank institutions	770,249	2,038,370	514,381	1,936,025
Updating interest UPA	475,306	1,428,824	413,736	1,058,198
Interest on projects	86,130	322,672	44,931	108,803
Interest on mercantile mandate	69,841	98,064	53,752	168,735
Other financial expenses	915,442	2,656,768	895,042	2,182,275
<b>Total interest expense</b>	<b>10,506,024</b>	<b>30,137,917</b>	<b>10,101,763</b>	<b>29,978,991</b>
<b>Total finance income and costs, net</b>	<b>(8,444,263)</b>	<b>(25,612,859)</b>	<b>(7,351,418)</b>	<b>(21,457,211)</b>

e) Foreign currency translation as of September 30, 2018 and 2017 are detailed as follows:

<b>Currency translation</b>	<b>07.01.18 to 09.30.18 ThCh\$</b>	<b>09.30.2018 ThCh\$</b>	<b>07.01.17 to 09.30.17 ThCh\$</b>	<b>09.30.2017 ThCh\$</b>
Current accounts receivable from related entities	(4,413)	21,081	(1,261,236)	(1,765,345)
Trade and other accounts payable	(16,706)	321,865	1,092,500	2,491,477
Current trade and other accounts receivable	303,021	(7,834)	237,782	3,169,345
Trade and other payables	(356,423)	(184,726)	467,782	2,500,246
Cash and cash equivalents	(1,210,907)	(2,159,303)	270,323	3,925,419
Financial debt	(5,951,389)	(29,513,121)	17,006,730	21,168,328
Hedge instruments	7,497,610	31,747,508	(18,918,591)	(31,997,091)
Others financial liabilities	-	-	-	38,838
<b>Total</b>	<b>260,793</b>	<b>225,470</b>	<b>(1,104,710)</b>	<b>(468,783)</b>

## 24. Income and Expenses, continued

f) Indexation units as of September 30, 2018 and 2017 are detailed as follows:

Indexation units	07.01.18 to 09.30.18 ThCh\$	09.30.2018 ThCh\$	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$
Cash and cash equivalents	110,409	(362)	241,760	43,705
Current trade and other accounts receivable	95,550	424,436	35,184	520,998
Trade and other accounts payable to related companies	(530)	4,652	-	-
Trade and other payables	544,001	113,508	(74,464)	(437,965)
Current accounts receivable from related entities	9,588	(12,079)	-	-
Current tax assets	-	23,046	4,746	130,135
Current tax liabilities	(57,716)	(95,909)	-	(5,033)
Financial debt	(1,385,495)	(3,912,857)	57,834	(2,152,847)
Hedge instruments	1,390,761	4,027,175	(58,100)	2,179,281
<b>Total</b>	<b>706,568</b>	<b>571,610</b>	<b>206,960</b>	<b>278,274</b>

## 25. Leases

Leases which substantially transfer all risks and benefits inherent to ownership are classified as financial leases all other leases are classified as operating leases.

Financial leases where the Company acts as lessee are recognized at the beginning of the contract, recording an asset based on its nature and a liability for the same amount, for the fair value amount of the leased asset or at the present value of minimum lease payments, Subsequently, minimum lease payments are divided between the finance cost and reduction of the debt.

The finance cost is recognized as an expense and is distributed over the years that constitute the term of the lease, in order to obtain a constant interest rate for each year on the balance of the debt pending amortization, The asset is depreciated under the same terms as the rest of similar depreciable assets, if there is reasonable certainty that the lessee will acquire ownership of the asset at the end of the lease, If such certainty does not exist, the asset is depreciated over the useful life of the asset or the term of the lease, whichever is less.

The main operating lease contracts are associated directly to the line of business, such as leases for commercial office real estate and telecommunications technical facilities space, Operating lease expenses accrued are presented under other expenses by nature, in the statement of income.

The Company has operating lease contracts that contain various clauses referred to dates and terms of renewal and readjustments, Should a decision be made for early termination of a contract, the payments stipulated in those clauses must be made.

Concepts	07.01.18 to 09.30.18 ThCh\$	09.30.2018 ThCh\$	07.01.17 to 09.30.17 ThCh\$	09.30.2017 ThCh\$
Minimum operating lease payments recognized as expenses	19,205,704	58,587,117	22,625,024	66,479,466

## 25. Leases, continued

Financial leases corresponding to Property, plant and equipment are detailed as follows:

Concepts	09.30.2018			12.31.2017		
	Gross amount	Accumulated depreciation	Net value	Gross amount	Accumulated depreciation	Net value
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Financial leases recognized as assets	5,304,293	(4,991,077)	313,216	5,304,293	(4,985,265)	319,028

Future obligations on financial and operating leases as of September 30, 2018 and 2017 are detailed as follows:

Concepts	09.30.2018			
	Up to one year	From one to five years	More than 5 years	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Minimum financial lease payments payable	-	-	-	-
Future financial burden due to financial leases	-	-	-	-
Minimum operating lease payments payable	30,081,941	92,022,238	35,335,816	157,439,995
<b>Total</b>	<b>30,081,941</b>	<b>92,022,238</b>	<b>35,335,816</b>	<b>157,439,995</b>

Concepts	09.30.2017			
	Up to one year	From one to five years	More than 5 years	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Minimum financial lease payments payable	-	-	-	-
Future financial burden due to financial leases	-	-	-	-
Minimum operating lease payments payable	34,239,791	89,419,699	17,513,613	141,173,103
<b>Total</b>	<b>34,239,791</b>	<b>89,419,699</b>	<b>17,513,613</b>	<b>141,173,103</b>

## 26. Local and Foreign Currency

The detail for currency of current assets and non-currents assets are the following:

Currents assets	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
<b>Cash and cash equivalents</b>	<b>157,154,648</b>	<b>206,793,908</b>
US Dollars	2,287,762	1,961,076
Euros	392,000	51,852
Chilean Pesos	154,273,441	204,780,980
Others currencies	201,445	-
<b>Other current financial assets</b>	<b>38,014,741</b>	<b>776,868</b>
US Dollars	7,609,548	369,695
Euros	157,847	543
Chilean Pesos	30,231,773	400,869
U,F,	15,573	5,761
<b>Current trade and other accounts receivable</b>	<b>300,372,622</b>	<b>258,940,140</b>
Us Dollars	3,784	54,527
Euros	36,406	20,951
Chilean Pesos	299,991,046	258,473,061
U,F,	341,386	391,601
<b>Current receivables from related companies</b>	<b>19,435,562</b>	<b>20,826,616</b>
US Dollars	5,548,843	11,564,381
Euros	58,478	63,183
Chilean Pesos	13,639,891	8,947,832
Others currencies	188,350	251,220
<b>Other current assets (1)</b>	<b>105,280,075</b>	<b>126,133,675</b>
Chilean Pesos	105,280,075	126,133,675
<b>Total current assets</b>	<b>620,257,648</b>	<b>613,471,207</b>
<b>US Dollars</b>	<b>15,449,937</b>	<b>13,949,679</b>
<b>Euros</b>	<b>644,731</b>	<b>136,529</b>
<b>Chilean Pesos</b>	<b>603,416,226</b>	<b>598,736,417</b>
<b>U,F,</b>	<b>356,959</b>	<b>397,362</b>
<b>Otras monedas</b>	<b>389,795</b>	<b>251,220</b>

(1) Includes: Other current non-financial assets and inventory current,

Non-currents assets	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
<b>Other non-current financial assets</b>	<b>129,637,230</b>	<b>110,462,910</b>
US Dollars	91,606,359	78,446,134
Chilean Pesos	10,551,835	32,016,776
U,F,	27,479,036	-
<b>Non-current trade and other accounts receivable</b>	<b>35,627,439</b>	<b>19,370,390</b>
Chilean Pesos	35,627,439	19,370,390
<b>Other non-currents non-financial assets</b>	<b>2,479,987</b>	<b>7,334,487</b>
Chilean Pesos	2,479,987	7,334,487
<b>Other non-current assets (2)</b>	<b>2,046,302,254</b>	<b>2,093,938,605</b>
Chilean Pesos	2,046,302,254	2,093,938,605
<b>Total non-current assets</b>	<b>2,214,046,910</b>	<b>2,231,106,392</b>
<b>US Dollars</b>	<b>91,606,359</b>	<b>78,446,134</b>
<b>Chilean Pesos</b>	<b>2,094,961,515</b>	<b>2,152,660,258</b>
<b>U,F,</b>	<b>27,479,036</b>	<b>-</b>

(2) Includes: Other non-current non-financial assets, intangible assets other than goodwill, goodwill, property, plant and equipment and deferred tax assets,

## 26. Local and Foreign Currency, continued

The detail for currency of current liabilities is as follows:

Currents liabilities	09.30.2018	12.31.2017	09.30.2018	12.31.2017
	to 90 days ThCh\$		De 91 days a 1 years ThCh\$	
<b>Other current financial liabilities</b>	<b>11,111,090</b>	<b>8,420,606</b>	<b>48,129,233</b>	<b>5,740,052</b>
US Dollars	5,878,811	2,028,505	133,478	3,085,739
Euros	51,194	211,084	-	-
Chilean Pesos	3,415,203	5,788,157	47,860,145	1,925,359
U,F,	1,765,882	392,860	135,610	728,954
<b>Trade and other payables</b>	<b>295,952,589</b>	<b>384,691,746</b>	-	-
US Dollars	26,222,516	42,041,998	-	-
Euros	4,642,438	13,676,788	-	-
Chilean Pesos	224,734,328	305,595,950	-	-
U,F,	40,351,338	23,377,010	-	-
Others currencies	1,969	-	-	-
<b>Current receivables from related companies</b>	<b>46,440,321</b>	<b>113,523,203</b>	-	-
US Dollars	6,201,237	11,910,709	-	-
Euros	283,091	1,045,179	-	-
Chilean Pesos	39,955,993	100,567,299	-	-
U,F,	-	16	-	-
<b>Other current liabilities (1)</b>	<b>59,231,548</b>	<b>77,814,251</b>	<b>23,846,536</b>	<b>25,787,717</b>
Chilean Pesos	59,231,548	77,814,251	23,846,536	25,787,717
<b>Total current liabilities</b>	<b>412,735,548</b>	<b>584,449,806</b>	<b>75,281,157</b>	<b>31,527,769</b>
<b>US Dollars</b>	<b>38,302,564</b>	<b>55,981,212</b>	<b>133,478</b>	<b>3,085,739</b>
<b>Euros</b>	<b>4,976,723</b>	<b>14,933,051</b>	-	-
<b>Chilean Pesos</b>	<b>327,337,072</b>	<b>489,765,657</b>	<b>71,706,681</b>	<b>27,713,076</b>
<b>U,F,</b>	<b>42,117,220</b>	<b>23,769,886</b>	<b>135,610</b>	<b>728,954</b>
<b>Others currencies</b>	<b>1,969</b>	-	-	-

(1) Includes: Other current provisions, current income tax liabilities and other current non-financial liabilities,

The detail for currency of non-current liabilities is as follows:

Non-current liabilities	09.30.2018	12.31.2017	09.30.2018	12.31.2017	09.30.2018	12.31.2017
	1 to 3 years ThCh\$		3 to 5 years ThCh\$		5 years and over ThCh\$	
<b>Other non-current financial liabilities</b>	<b>331,425,161</b>	<b>154,142,672</b>	<b>367,472,464</b>	<b>505,686,458</b>	<b>81,280,132</b>	<b>127,815,509</b>
US Dollars	98,542,718	-	330,128,614	395,490,036	-	-
Chilean Pesos	123,334,492	46,783,466	37,343,850	110,196,422	-	48,300,718
U,F,	109,547,951	107,359,206	-	-	81,280,132	79,514,791
<b>Other non-current liabilities (1)</b>	<b>47,698,050</b>	<b>25,735,421</b>	<b>23,438,874</b>	<b>16,432,272</b>	<b>60,577,705</b>	<b>100,493,226</b>
Chilean Pesos	47,698,050	25,735,421	23,438,874	16,432,272	60,577,705	100,493,226
<b>Other non-current liabilities</b>	<b>379,123,211</b>	<b>179,878,093</b>	<b>390,911,338</b>	<b>522,118,730</b>	<b>141,857,837</b>	<b>228,308,735</b>
<b>US Dollars</b>	<b>98,542,718</b>	-	<b>330,128,614</b>	<b>395,490,036</b>	-	-
<b>Chilean Pesos</b>	<b>171,032,542</b>	<b>72,518,887</b>	<b>60,782,724</b>	<b>126,628,694</b>	<b>60,577,705</b>	<b>148,793,944</b>
<b>U,F,</b>	<b>109,547,951</b>	<b>107,359,206</b>	-	-	<b>81,280,132</b>	<b>79,514,791</b>

(1) Includes: Other current provisions, current income tax liabilities and other current non-financial liabilities,

## 27. Contingencies and restrictions

In the normal development of its line of business, Telefónica Chile S,A, is part of certain proceedings, involving civil, labor, special and penal matters for different concepts and amounts, In general, management and its legal counsel, both internal and external periodically monitor the evolution of those lawsuits and contingencies affecting Telefónica Chile S,A, in the normal course of its operations, analyzing in each case the possible effect on the financial statements, Taking into consideration the legal and de facto arguments exposed in those proceedings, especially those in which the Company is the defendant party, and historical results obtained by Telefónica Chile S,A, in proceedings with similar characteristics in the opinion of the legal advisors, the risk that it will be condemned to pay the amounts claimed in the mentioned lawsuits is remote.

Notwithstanding there are certain proceedings in which due to the aforementioned considerations it is believed that there is a risk of loss that is rated as probable, which has motivated the establishment of provisions for the amount of what would be the estimated loss as of September 30, 2018, which altogether amounts to ThCh\$9,687,937 in the parent and the amount to ThCh\$742,807 in the subsidiaries, Regarding this figure, it is estimated that Telefónica Móviles Chile S,A, will have to pay the amount of ThCh\$219,278 and the subsidiaries the amount of ThCh\$520,470 before December 31, 2018 and the rest before culminate first quarter of 2019.

On the other hand, there are several proceedings for which the estimated risk of loss is qualified as possible, for a total amount of ThCh\$ 1,257,234 in the parent and the amount of ThCh\$ 12,201,422 in the subsidiaries,

In addition to the above, the following proceedings should be especially mentioned:

### a) Voissnet proceeding

On March 31, 2016, the 4th Civil Court of Santiago dictated final sentence in the judicial proceeding called "Voissnet S,A, vs Telefónica Chile S,A,", Rol No, 26,086-2014, completely rejecting the lawsuit, On June 19, 2018, the Court of Appeals of Santiago, aware of the writ of appeal filed by the plaintiff, revoked that sentence and condemned subsidiary Telefónica Chile S,A, to pay the amount of Ch\$5,526,164,936, Subsidiary Telefónica Chile S,A, filed an appeal for dismissal in form and substance before the Supreme Court, whose foundation make its legal advisors believe that the sentence will be set aside by the Supreme Court.

### b) Tax contingency

- i. On August 29, 2014 through Notification No, 383-14/G4, the Chilean Internal Revenue Service notified tax assessment No, 42, to Telefónica Larga Distancia S,A, subsidiary of Telefónica Chile S,A, as of the date, in which it determined differences in the first category (corporate) tax for the 2011 tax year, which resulted in rejection of items in the amount of ThCh\$ 18,967,328, equivalent to a tax contingency of ThCh\$ 5,538,774, which resulted from the review of the Company's tax loss carry forward, On December 18, 2014, a complaint was filed before the 3rd Tax and Customs Court of Santiago, case RUC/RIT 15-9-000055-0/GR-17-00279-2014, which is currently awaiting the reception to the evidence stage.

On April 30, 2016 Telefónica Larga Distancia S,A, merged by incorporation in Telefónica Chile S,A,, with the latter absorbing the former, acquiring all its assets and liabilities and succeeding it in all its rights and obligations.

## 27. Contingencies and restrictions, continued

### b) Tax contingency, continued

- ii. On December 29, 2015 through Notification No, 1534, the Internal Revenue Service notified Tax Assessment No, 294 to Inversiones Telefónica Móviles Holding S,A, (currently Telefónica Móviles Chile S,A,), in which it determined a First Category Income Tax difference for FY 2013, associated to surplus credit granted to shareholders in respect to a remittance of dividends abroad, The amount of the contingency has been valued at ThCh\$ 15,811,445 including taxes and legal surcharges, During 2016 a complaint was filed before the 3rd Tax and Customs Court of Santiago, case RUC/RIT 16-9-0000307-6/GR-17-00070-2016, which is pending reception to the evidence stage.
- iii. As part of a process of reviewing the taxable income of subsidiary Telefónica Móviles Soluciones y Aplicaciones S,A,, on June 17, 2016, the Internal Revenue Service issued the recalculation corresponding to FY 2012, This recalculation led to differences in the non-deductible expenses of article 21 of the Income Tax Law, The amount of the contingency to date has been valued at ThCh\$ 751,676, figure that includes taxes and legal surcharges.

### b) Miscellaneous lawsuits:

In the judicial proceeding entitled “OPS Ingeniería Limitada vs Telefónica Móviles Chile S,A,”, complaint filed before the 22nd Civil Court of Santiago, Rol C No, 20,891-2013, dated January 17, 2017, the Court of Appeals of Santiago dictated final sentencing in Civil Record No, 8249-2015, rejecting the appeal filed by Telefónica Móviles Chile S,A, and the appeal filed by the plaintiff OPS against the first instance final sentence, and partially accepting the appeal filed by Telefónica, In accordance with the above, that Court reduced the amount of the judgment from UF 510,011,92 to UF357,590,52, Both parties filed appeals for dismissal on this sentence, which were registered with the Supreme Court under Case No, 18,171-2017, and are ready to be heard.

### c) Financial restrictions:

As of September 30, 2018 the Company has no financial restrictions,

## 27. Contingencies and restrictions, continued

### d) Guarantee deposits:

The detail of guarantee deposits is as follows:

Guarantee creditor	Debtor			Current guarantee deposits ThCh\$	Liberated guarantees		
	Name	Relationship	Type of guarantee		2018	2019	2020 and more
					ThCh\$	ThCh\$	ThCh\$
Subsecretaría de Telecomunicaciones	TMCH	Parent	Deposit	31,615,181	-	2,099,752	29,515,429
Corfo	TMCH	Parent	Deposit	2,134,686	2,134,686	-	-
Adessa Falabella Ltda	TMCH	Parent	Deposit	773,500	-	-	773,500
Administradora Plaza Vespucio S,A,	TMCH	Parent	Deposit	269,820	58,288	211,532	-
I Municipalidad De Vitacura	TMCH	Parent	Deposit	132,639	80,345	25,704	26,590
I Municipalidad De Arica	TMCH	Parent	Deposit	127,454	1,000	126,454	-
Aguas Andinas S,A,	TMCH	Parent	Deposit	124,040	-	124,040	-
Metro S,A,	TMCH	Parent	Deposit	118,835	-	118,835	-
Empresa Nacional del Petróleo	TMCH	Parent	Deposit	110,515	-	110,515	-
Other Garantees (1)	TMCH	Parent	Deposit	2,243,474	442,906	890,936	909,632
Conect S,A,	TCH	Subsidiary	Deposit	1,039,823	-	-	1,039,823
Subsecretaría de Telecomunicaciones	TCH	Subsidiary	Deposit	1,442,376	1,030,536	-	411,840
Serviu Región Metropolitana	TCH	Subsidiary	Deposit	647,714	321,764	325,950	-
Other Garantees (1)	TCH	Subsidiary	Deposit	644,258	375,477	221,395	47,386
Organización Europea para la Investigación Astronómica en el Hemisferio Austral	TEM	Subsidiary	Deposit	3,549,548	3,549,548	-	-
Estado Mayor Conjunto	TEM	Subsidiary	Deposit	2,994,783	2,994,783	-	-
Subsecretaría de Educación	TEM	Subsidiary	Deposit	1,668,080	-	-	1,668,080
Subsecretaría de Telecomunicaciones	TEM	Subsidiary	Deposit	1,244,546	541,971	702,575	-
Empresa de transporte de pasajeros Metro S,A,	TEM	Subsidiary	Deposit	1,091,867	-	-	1,091,867
Fundación Integra	TEM	Subsidiary	Deposit	770,322	-	-	770,322
Banco del Estado de Chile	TEM	Subsidiary	Deposit	691,638	-	499,671	191,967
Cemento Bio Bio S,A,	TEM	Subsidiary	Deposit	542,125	-	542,125	-
Tesorería del Estado Mayor General del Ejército	TEM	Subsidiary	Deposit	424,998	-	424,998	-
Ministerio de Bienes Nacionales	TEM	Subsidiary	Deposit	407,626	407,626	-	-
Asociación Chilena de Seguridad	TEM	Subsidiary	Deposit	324,293	324,293	-	-
Los Héroes C,C,A,F	TEM	Subsidiary	Deposit	290,973	-	-	290,973
CDEC Sing, Ltda,	TEM	Subsidiary	Deposit	281,068	-	-	281,068
Fundación Educacional para el Desarrollo Integral del Menor	TEM	Subsidiary	Deposit	239,666	-	-	239,666
Redbanc S,A,	TEM	Subsidiary	Deposit	229,712	-	-	229,712
Empresa Nacional de Electricidad S,A,	TEM	Subsidiary	Deposit	222,396	-	-	222,396
Banco Santander Chile	TEM	Subsidiary	Deposit	201,877	-	-	201,877
Consortio Hospital Quillota Petorca S,A,	TEM	Subsidiary	Deposit	189,559	-	-	189,559
Dirección General del crédito prendario - DICREP	TEM	Subsidiary	Deposit	166,511	-	-	166,511
Comando Logístico de la Fuerza Aérea	TEM	Subsidiary	Deposit	163,030	-	-	163,030
Fisco Dirección General de Aeronáutica Civil	TEM	Subsidiary	Deposit	155,453	155,453	-	-
Aguas Andinas S,A,	TEM	Subsidiary	Deposit	151,306	-	-	151,306
SMU S,A,	TEM	Subsidiary	Deposit	146,182	-	-	146,182
Coordinador Independiente del Sist, Eléctrico Nacional,	TEM	Subsidiary	Deposit	142,054	-	-	142,054
Cía, Minera TECK Quebrada Blanca	TEM	Subsidiary	Deposit	135,986	135,986	-	-



## 27. Contingencies and restrictions, continued

### d) Guarantee deposits:

The detail of guarantee deposits is as follows:

Guarantee creditor	Debtor			Current guarantee deposits ThCh\$	Liberated guarantees		
	Name	Relationship	Type of guarantee		2018	2019	2020 and more
					ThCh\$	ThCh\$	ThCh\$
Comercial ECCSA S,A,	TEM	Subsidiary	Deposit	124,043	-	-	124,043
Minera Centinela	TEM	Subsidiary	Deposit	119,934	-	119,934	-
Caja Compensación de Asignación Familiar La Araucana	TEM	Subsidiary	Deposit	110,964	-	-	110,964
Fundación de Beneficencia Hogar de Cristo	TEM	Subsidiary	Deposit	109,680	-	-	109,680
Servicio Agrícola Ganadera SAG	TEM	Subsidiary	Deposit	104,147	-	-	104,147
Others Guarantees (1)	TEM	Subsidiary	Deposit	5,520,569	944,436	1,812,912	2,763,221
<b>TOTAL</b>				<b>63,939,251</b>	<b>13,499,098</b>	<b>8,357,328</b>	<b>42,082,825</b>

(1) This item includes all guarantees with a value of less than ThCh\$100,000, for each company,  
**TMCH:** Telefónica Móviles Chile S,A,  
**TCH:** Telefónica Chile S,A,  
**TEM:** Telefónica Empresas Chile S,A,

### e) Insurance:

The Company has insurance covering property all risk and loss of revenue due to service interruption, among others, on all its facilities.

## 28. Environment

Due to the nature of its line of business, the activities it develops and the technology associated to its management, the Company has not been affected by legal or regulatory provisions obligating it to make investments or material disbursements referring to protection of the environment during this year, whether in a direct or indirect manner.

Law No, 20,599 was published on June 11, 2012 regulating the installation of telecommunications services emitting and transmitting antennas.

Law No, 20,599 was published on September 11, 2012 regulating the installation of telecommunications services emitting and transmitting antennas, The provisions adopted include: i) restrictions and new regulations for the installation of new sites based on the height of the tower, its location and its closeness to sensitive entities and to other previously installed towers, New and stricter approval conditions are imposed for these new sites; ii) there is retroactive regulation of the height of towers installed before the law was enacted, which are close to the sensitive places determined by the Telecommunications Undersecretary (schools, hospitals, playschools, preschool, old age homes and others); and iii) also in a retroactive manner, there is regulation of tower concentration in denominated Saturated Zones, for which solutions contemplated are based on reducing the number of structures or else, compensation is established with work to improve the community, which must be agreed upon by the Neighborhood Groups and the Municipal Council, for 20% of the total cost of the tower, should some type of camouflage be used in the structure and 50% in cases where no camouflage is used.

## 28. Environment, continued

In compliance with this law, there are site dismantling activities or reduction of the height of existing structures, which implies responsible handling of the waste produced, For this purpose, we have a current contract with companies responsible for recycling, and have the certificates of recycling and final disposal of project residues.

The Company bases itself on what is required in the environmental assessment in reference to levels of emission of associated electromagnetic waves and also in the urbanistic and environmental area.

In this respect, the Company is currently working on implementing the tender projects indicated by Subtel where there are polygons placed in protection areas referred to in Law No, 19,300, In these cases, Environmental Impact Studies are carried out when projecting the installation of infrastructure in these protection areas to submit them to evaluation by the authority.

Approximately three years since the law that regulates the installation of towers came into effect, there have been instances of review of the manner in which this law has been implemented, In this manner, there are current projects to modify the Law so that the installation of transmission and broadcasting antennas for telecommunication services has to be submitted to the Environmental Impact Evaluation System, therefore the ongoing future execution of these studies is something to be taken into consideration.

Due to the obligations associated to the award for LTE on the 700 Mhz band, the Company must implement new cellular sites in isolated zones predefined by the authority, Due to the location of these sites various previous studies must be undertaken to validate the feasibility of construction, In this respect the Company has detected the need to prepare Declarations of Environmental Impact in 11 of these sites, 7 archeological studies, 19 Project Pertinence Letters and approximately 34 Forestry Handling Plans, All these prior studies have costs that are additional to the habitual projects and could imply work that goes beyond what is necessary to implement a cellular site.

In order to comply with Supreme Decree 148, issued by the Ministry of Health, which approves the Health Regulation on Dangerous Waste (RESPEL), and establishes the minimum health and safety conditions which are applicable to the generation, holding, storage, transportation, treatment, reuse, recycling, final disposal and other forms of elimination of this waste, A Dangerous Waste Warehouse was implemented for temporary storage of waste identified as dangerous, resulting from activities involving implementation and operation of the fixed technical sites of Telefónica, in which the Company foresees the reception of dangerous waste from all its locations in the Metropolitan Region, in order to then have it removed to a final certified disposal site.

The regime established by Law No, 20,920 Framework for Waste Management, the Extended Responsibility of the Producer and Encouragement of Recycling, places special attention on the wording of the Regulations that are in the process of being dictated and which will implement its content, especially the regime of extended producer responsibility (which is applicable only to a group of priority products), as well as the control procedures for cross-border movement of dangerous and non-dangerous waste.

As of May 29, 2018, the company has ISO 14001:2015 International Certification in conformity with the implementation of an Environmental Management System for Telefonica Chile, This certification is full scope, which provides the Company with coverage from the design stage to deployment and maintenance of the mobile network, plus marketing of Telecommunication Services and right up to our end customers.

## 28. Environment, continued

For the purpose of evaluating the impact that this regulation might have on the current operations of Telefónica Chile and, particularly, regarding its waste management, we have seen drafts of the contracts and tender documents existing to date.

The Company is in the process of evaluating each phase contemplated by Law to identify and quantify its impact, As of September 30, 2018 the Company's expenditures in relation to the implementation of the corresponding phases are not significant.

## 29. Risk management (Not audited)

### a) Characterization of the market and competition

The Company faces strong competition in all its business areas and believes that this high level of competitiveness will be maintained, In order to confront this situation, the Company permanently adapts its business strategies and products, seeking to satisfy the demands of its current and potential customers, innovating and developing excellence in its attention.

The mobile telephone market is comprised of ten operators, of which four have their own network and the rest correspond to virtual mobile operators.

Operators with their own network are: Telefónica Móviles Chile S,A, (Movistar), owned by the Telefónica Group; Entel S,A,, owned by the Almedral Group; Claro, belonging to the América Móvil Group and WOM (formerly Nextel which in March 2015 was sold to the English group Novator Partners LLP who began operating in July 2015 under a new fantasy name and absorbing customers and infrastructure).

There are seven Virtual Mobile Operators, In 2012 Virgin Mobile, Netline (GTEL) and GTD Móvil entered the market, During 2013 Móvil Falabella and Telestar (which owns the Colo-Colo and Wanderers franchises) entered it, At the end of 2013, VTR signed a contract with Movistar to provide roaming services, In April 2015, VMO began commercial operations and lastly, in May of 2017, WOM signed a contract with Movistar to provide roaming services.

### Mobile Voice

At the end of the third quarter of 2018, it is estimated that the mobile telephone market will have close to 27,1 million accesses, growing 4,3% in comparison to the same period the year before, With this, mobile telephone penetration per 100 inhabitants would reach 146,3%, increase 4,65 percentage points in a year.

Prepayment customers present a decrease in the industry, influenced by less dynamism in the economy, the effect of lower access charges and the commercial strategy of the companies to migrate these customers to postpaid plans, When comparing the third quarter of 2017 and 2018, prepay customers decreased by 508 thousand customers, whereas customers with contracts grew by 1,619 thousand customers, The proportion of prepayment closed at 61% of total customers in the market, -4,56 percentage points in comparison to as of September 2017.

## 29. Risk management (not audited), continued

### a) Characterization of the market and competition, continued

#### Mobile Internet

Mobile Internet access experienced a high level of growth thanks to the higher penetration of smartphones with 3G and 4G technology, which allow better Internet navigation in the device. It is estimated that the number of units connected to Mobile Internet will reach 17,2 million as of September 2018, growing 25,0% in respect to the third quarter of 2017. With the above, market penetration per inhabitant is 92,8%, increasing 17,7 percentage points in a year.

### b) Competition Risk

The mobile voice business is at a maturing stage, but without decreasing its dynamism due to the effects of portability and the entry of new players. This has caused operators to intensify the competition and improve their offers in order to maintain customers and capture new ones that are being incorporated to the market.

There were more than 880,000 mobile porting instances. Mobile portability has accumulated 14,6 million ported from when it began to September 2018, which is equivalent to 54,2% of total voice customers in the industry.

### c) Regulatory Environment

Regulation plays a relevant role in the telecommunications industry. Stable standards and criteria allow adequate evaluation of growing projects and reduce the risk level of investments. The correct setting of tariffs, in turn allows the creation of a competitive and healthy environment.

It is in the interest of both the companies and the authorities, for delivery of services to increase and the digital breach to decrease in Chile. For this, in addition to correct tariffs, it is necessary for the associated regulations to be adequate and permit speedy resolution of the conflicts that necessarily arise between companies.

#### i) Tariff system for mobile telephones:

In accordance with Law No. 18,168 (General Telecommunications Law), the prices of public telecommunication services and of intermediate services contracted between the different companies, entities or persons that intervene in providing them, will be freely established by the suppliers of the respective service, notwithstanding the agreements that could be arrived at between them and the users.

Notwithstanding, the mentioned Law establishes the following three exceptions at the beginning of the mentioned price freedom:

In the case of public telephone, local and international long distance services, excluding mobile telephone services, and of switchboard and/or transmission of signal services provided, whether as an intermediate service, or as private circuits, if there was an express qualification by the Tribunal for the Defense of Free Competition (TDLC) in respect to the conditions existing in the market not being sufficient to guarantee a regimen of freedom of tariffs.

## 29. Risk management (not audited), continued

### c) Regulatory Environment, continued

#### i) Tariff system for mobile telephones, continued

In the case of services provided through interconnections, the interconnection of public and intermediate telecommunications services is mandatory for telecommunications operators.

In the case of facilities that, in accordance with the mentioned Law, telephone companies must provide to carriers, in all the previous cases, the tariffs for those services are established as maximums by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism (hereinafter, "the Ministries") every five years, on the basis of a model for a theoretic efficient company.

Even though mobile traffic tariffs are free and are established by the market, interconnection tariffs must be established by the Ministries, it is thus that in Chile since 1999, for mobile telephone companies the "CPP" (Calling Party Pays, i.e, whoever makes the call is responsible for paying it all) system has been applied, whose tariff is determined through the dictation and publication of a decree from the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism, every 5 years, which establishes the maximum interconnection rates that each company can charge for calls ending in their network.

The tariffs that will be in place for Telefónica Móviles Chile S.A., for the 2014 – 2019 period were established through the publication of Decree No. 21, 2014, issued by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism in the Official Gazette on June 4, 2014, in accordance with the trajectory of the Price Cap established in this decree, in January 2016 a rate reduction of 18,7% was applied, and in January 2017 a last reduction of 23% was applied.

At the end of 2017, Subtel began a new mobile tariff setting process for the 5-year period from 2019 to 2024,

The concessionaires subject to tariff regulation presented their study on July 29, 2018, The new tariff decree comes into force on January 26, 2019.

#### ii) Tariff system for fixed telephone services:

The process of establishing new prices for Telefónica Chile S.A, for the 2014 - 2019 periods began at the end of 2013, in conformity with the procedure regulated by law.

Decree No. 77, issued on May 5, 2014 by the Ministries of Transportation and Telecommunications and of Economy, Development and Tourism was published in the Official Gazette on February 23, 2015, and establishes for Telefónica Chile S.A., the tariff levels for charges in the Local Tranche and other services associated to Public Telephone Services provided to the end user, the tariffs applied to the Concessionary under the ministry of Articles 24 bis and 25 of the law (mainly access charges) and tariff indexation mechanisms, The decree was published once the "Contraloría General de la República" performed its review of the mentioned decree and it began to be in force since May 8, 2014, The difference in the amount charged had to be retroactively settled.

During this year Subtel has begun the new tariff process corresponding to the 2019-2024 five-year period, dictating the Final Technical Documents on June 11, 2018, Telefónica Chile must present its new tariff study on November 9, 2018, The new regulated tariffs that arise from this tariff process will begin to be in force as of May 2019.

## 29. Risk management (not audited), continued

### c) Regulatory Environment, continued

#### jj) Tariff system for fixed telephone services:

Through decrees from the Ministries of Transportation and Telecommunications and of Economy Development and Tourism, on January 24, 2014 the maximum access charge rates were established for the 2014 -2019 period, for the use of mobile networks by all operators with networks and, in addition the hourly structure was modified, The new tariffs became effective as of January 25, 2014, for the 2014-2019 period.

The new tariff setting process for mobile companies, for the 2019-2024 five-year period is underway, On July 29, 2018 the companies subject to regulation presented their tariff study, The new regulated tariffs that arise from this tariff process will begin to be in force as of January 2019.

#### iii) Spectrum Allocation

There are two mechanisms for allocating frequencies in Chile: direct allocation and allocation through public tender.

The Company has telecommunications concessions that allow it to operate in the 700 MHz, 850 MHz, 1,900 MHz and 2,600 MHz, frequency bands, which are granted by the Ministry of Transportation and Telecommunications.

Through Decree No, 71, of 2015, published in the Official Gazette on September 14, 2015, Telefónica Móviles Chile S,A, was granted a Public Service Data Transmission concession, with the allocation of block A of the 713-748 MHz and 768 – 803 MHz frequency bands, This was carried out in accordance with the regulated procedure that governs public tenders for the allocation of concessions, As of that date there is a period of 18 months to provide the service in the 366 mandatory locations, 2 routes and 158 schools; and 24 months to implement the committed network on the 700 MHz band, Movistar complied with both deployment deadlines.

At the time, a Consumers' Association (Conadecus) filed a complaint before the TDLC against the companies that allocated the 700 spectrum, The TDLC rejected the complaint since it considered that Conadecus did not have active legitimization to file a lawsuit, The Supreme Court accepted the appeal filed by the organization of consumers, Conadecus, resolving that it has active legitimacy to act in the process of allocating frequencies and ordering the TDLC to make a pronouncement on the basis of the matter submitted to it, Through sentence dictated on September 15, 2016, that Tribunal rejected the basis of the complaint filed by Conadecus, therefore on September 28, that organization of consumers filed an appeal before the Supreme Court, which is the last instance for appeal and whose decision is pending.

In the meantime, on March 14, 2017, within the established deadline, Telefónica Móviles Chile S,A, began providing the services corresponding to the considerations established in the tender documents for the 700 MHz spectrum tender, Telefónica Móviles Chile S,A, on september 14, 2017, complied with the deployment of all the sites committed in the LTE Commercial Project.

**29. Risk management (not audited), continued**

**c) Regulatory Environment, continued**

**iii) Spectrum Allocation, continued**

On May 25, 2017, the Supreme Court dictated a resolution, in which it decrees, as a measure to provide additional evidence, the issuance of an expert's report regarding: i) minimum bands which technically allow the 4G technology services to be provided at a national level, and, (ii) the technical feasibility of providing 4G services with the bands currently allocated to the incumbents, analyzing the economic impact and the impact on efficiency, Likewise, it requested a report from Subtel regarding the allocation of frequency bands for mobile services and on the bands that allow 4G services to be offered.

Conadecus, Claro, Entel and Movistar, all filed appeals against that resolution which were rejected.

Subtel issued the report requested by to the Court, explaining Chile's situation in detail in terms of allocation and use of the assigned frequencies, The Supreme Court ordered the annulment of the measures to provide additional evidence of the expert report decreed on May 25, 2017, Finally, on June 25, 2018 the Court issued its ruling.

On June 25, 2018, the Supreme Court dictated a resolution by which it accepted the writ of appeal filed by the plaintiff against the sentence of the "Tribunal de Defensa de la Libre Competencia" (TDLC), dated September 15, 2016, which rejected the complaint, The resolution of the Supreme Court stated:

I.- That the defendants, Movistar, Claro and Entel have engaged in anti-competitive conduct by obtaining blocks in the 700 band public tender, without respecting the limit of 60 MHz imposed as the maximum that each incumbent can have in the advanced mobile communications services market, in violation of Article 3 of D,L, 211;

II.- That the defendants dispose of the same amount of radioelectric spectrum that was acquired in the tender for the 700 band, leaving the election of the band that will be disposed to them;

III.- Subtel will ensure timely and adequate compliance with what is ordered in the preceding subparagraphs, adopting the measures necessary to carry it out.

IV.- Should Subtel deem that a review of the maximum limit of radioelectric spectrum that each operator can have is necessary, it must begin a consultation process before the "Tribunal de Defensa de la Libre Competencia" (TDLC) for this purpose, Otherwise, it must begin the necessary procedures to adjust the limit established to the defined parameters of 60 MHz for each operator participating in the mentioned radioelectric spectrum.

V.- The resolution did not apply fines.

On July 10, 2018, the TDLC ordered the fulfillment ("cúmplase") of that sentence, On July 27, 2018, Conadecus filed a brief requesting incidental compliance with the sentence, petition that was provided on July 30, agreeing to it, with summons, Telefónica Móviles Chile S,A, was notified of the request for incidental compliance with the sentence and of it being provided, on September 13; within the deadline of the summons, it filed a brief opposing the exception of lack of opportunity in the execution (both Entel and Claro filed the same exception, and in addition lodged an impossibility to comply), For these exceptions, the TDLC granted a transfer to Conadecus.

**29. Risk management (not audited), continued**

**c) Regulatory Environment, continued**

**iii) Spectrum Allocation, continued**

The Company's management is assessing the potential effects that these could have (see Note 30),

On the other hand, on June 21, 2018, Subtel published Exempt Resolution No. 1289 through which it ordered the suspension of operations in the 3400 - 3800 MHz band to all operators that are operating in that band, which includes Telefónica Chile which has 50 MHz to provide services of Aysen (XI) and Magallanes (XII) in the south of Chile, The main affected parties are Entel, who has 100 MHz, and Claro with 50 MHz, both throughout the country.

According to Subtel, since this is a key band for the future deployment of 5G, the State must carefully study the use of this band, in accordance with international use, and ensure efficient use of the spectrum.

Subtel mandates that: 1) operators that provide services in that band must suspend operations and request modification of the concession to transfer customers to 4G bands; 2) no new concessions or concessional modifications will be granted on the 3400 – 3800 band (see Note 30).

The Chamber of Deputies is still processing a bill whose object is to allow partial radioelectric spectrum transactions between operators, with a preliminary favorable ex ante report before the National Economic Prosecutor's Office ("Fiscalía Nacional Económica").

On November 25, 2017, the National Congress approved and published in the Official Gazette the law that governs the guaranteed minimum speed for Internet access.

The new law mainly establishes that:

- A percentage of the average speed offered for the hours with greatest and least congestion must be guaranteed.
- Contracts with users must establish the average speeds and main technical characteristics of the service.
- Users must be provided with a system or application that measures speed, which will have legal presumed value for the purpose of resolving complaints.
- An independent technical organization will carry out service quality measurements.
- A company is required to be a Telecommunications Intermediary or Public Service concessionaire in order to be a provider of access to the Internet.

Subtel must dictate the regulation, which will come into effect 6 months after its publication.



**29. Risk management (not audited), continued**

**c) Regulatory Environment, continued**

**iv) Number Portability**

Mobile and Fixed Number Portability was enabled in accordance with the schedule established by Subtel, through Resolution No, 6,367 of 2011, Number portability for Internet voice services, rural telephones and mobile party pays began on March 16, 2013, Portability of complementary services began on October 13, 2014 as provided for in Exempt Resolution No, 1022, issued by Subtel on March 31, 2014.

Regarding geographic portability and intermodal portability, through Exempt Resolution No, 4,535, dated August 4, 2015, Subtel's timeline established that geographic portability must be enabled as of November 2, 2015; the adding of one digit to mobile telephone numbers was implemented without problems as of February 6, 2016 and intermodal portability satisfactorily implemented on September 5, 2016.

On the other hand, in conformity with article 31 of Decree No, 16, of 2011, issued by the Ministry of Transportation and Telecommunications, which establishes the tender procedure for designating the Number Portability Administration Center (OAP or "Organismo Administrador de la Portabilidad Numérica"), in compliance with the regulated procedure, the Portability Board awarded the new OAP position to Telcordia Technologies, Inc.

Subtel dictated a new standard that establishes that as of March 2017 all mobile handsets that are commercialized in Chile must support all frequency bands that are commercially in use within the national territory (700, 850, 900, AWS 1700, 1900 and 2600 MHz) for at least one of the different technologies (2G, 3G and 4G) deployed as of the date of such commercialization.

Handsets that do not allow use on all bands, for at least one technology will not be able to be commercialized,

In addition, only mobile handsets whose models comply with the homologation procedure and have been registered in the IMEI's single and centralized database will be enabled in the public network, except for those that are temporarily in the country operating in international roaming mode.

Through Exempt Resolution No, 1179/2017, Subtel delayed beginning the operation of EMEI's database and final labeling of handsets until September 23, 2017, The new system is already operating, thus complying with the new regulatory obligation within the period established for that purpose.

## 29. Risk management (not audited), continued

### d) Technological changes

On December 1, Subtel published Exempt Resolution 2350 in the Official Gazette, In this Resolution it established that for a period of 120 days from the date of publication, the obligation of administrative registration of mobile equipment acquired abroad, or the registration of mobile handsets not registered in the IMEI single data base, will not be applicable.

After the end of the period of 120 days, the handsets that are not registered in the central database will be able to handle traffic for a maximum period of 30 consecutive days, after which time the customer must carry out the administrative registration of the handset if applicable, If this process if not carried out, the handset will not be able to register in the mobile networks.

On June 28, 2018, Subtel issued Exempt Resolution No, 1372 through which the deadline for resumption of the operation of the IMEI database is extended until November 10, 2018.

The telecommunications industry is a sector that is subject to quick and important technological progress and the introduction of new products and services, The industry's growth has been driven, to a great extent, by the need of customers to be connected through mobile devices, This translates into a demand for permanent investment to allow the Company to stay on the leading edge of technology, Subsidiaries Telefónica Chile S,A, and Telefónica Móviles Chile S,A, are constantly assessing the incorporation of new technologies to the business, taking into consideration both the costs and benefits.

### e) Level of Chilean economic activity

Since the Company's operations are located in Chile, these are sensitive to and dependent on the country's level of economic activity, In periods of low economic growth, high unemployment rates and reduced internal demand, there has been a negative impact on the local and long distance telephone traffic, as well as on the level of customer default.

### f) Financial risk management objectives and polices

The Company's main financial liabilities, in addition to derivatives, comprise bank loans and bond obligations, payables and other payables, The main purpose of those financial liabilities is to obtain financing for the Company's operations, The Company has trade receivables, cash and short-term deposits, which arise directly from its operations.

The Company also has investments held for sale and derivative transactions, The Company is exposed to market risk, credit risk and liquidity risk.

The Company's Management supervises that financial risks are identified, measured and managed in accordance with defined policies, All activities derived from risk management are carried out by specialist teams with adequate skills, experience and supervision, It is the Company's policy that there is no commercialization of derivatives for speculative purposes.

## 29. Risk management (not audited), continued

### f) Financial risk management objectives and policies, continued

The policies for managing such risks, which are reviewed and ratified by the Board of Directors, are summarized below:

#### Market Risk

Market risk is the risk of fluctuation in the fair value of future cash flows of a financial instrument due to changes in market prices, Market prices comprise three types of risks: interest rate risk, exchange rate risk and other price risks, such as equity risk, Financial instruments affected by market risk include loans, deposits, investments held for sale and derivative financial instruments.

#### Interest rate risk

Interest rate risk is the risk of fluctuation in the fair value of future cash flows of a financial derivative due to changes in market interest rates, The Company's exposure to the risk of changes in market interest rates is mainly related to the Company's long-term debt obligations with variable interest rates.

The Company manages its interest rate risk maintaining a balanced portfolio of loans and debts at variable and fixed interest rates, The Company has interest rate swaps in which it agrees to interchange, at certain intervals, the difference between the amounts of fixed and variable interest rates, calculated in reference to a notional agreed upon capital amount, These swaps are designated to hedge underlying debt obligations.

The Company periodically determines the efficient exposure to short and long-term debt due to changes in interest rates, considering its own expectations regarding future evolution of rates, As of September 30, 2018 the Company had 59% of its current and non-current financial debt accruing interest at a fixed rate.

The Company believes it is reasonable to measure the risk associated to interest on the financial debt such as the sensitivity of the monthly financial accrual expense in case of a change of 25 basic points in the reference interest rate of the debt, which as of September 30, 2018 corresponds to the Nominal Average Chamber Rate (TCPN) ("Tasa Promedio de Cámara Nominal"), In this manner, an increase of 25 basic points in the monthly TCPN would mean an increase in the monthly financial accrual expense for 2018 of approximately ThCh\$ 59,297, whereas a decrease in the TCPN would mean a reduction of ThCh\$ 59,297 in the monthly financial accrual period for 2018.

#### Foreign currency risk

Foreign currency risk is the risk that the future fair values or cash flows of a financial instrument May fluctuate due to exchange rate, The Company's exposure to exchange variation risks is related mainly to obtaining short and long-term financial debt in foreign currency and to a lesser extent to its operating activities, The Company's policy is to negotiate derivative financial instruments to help minimize this risk.

## 29. Risk management (Not audited), continued

### f) Financial risk management objectives and policies, continued

#### Credit risk

Credit risk is the risk that a counterpart may not fulfill its obligations under a financial instrument or customer contract, which leads to a financial loss. The Company is exposed to credit risk from its operating activities (mainly due to receivables and credit notes) and from its financial activities, including bank deposits, transactions in foreign currency and other financial instruments.

Credit risks related to customer loans is managed in accordance with the policies, procedures and controls established by the Company to manage customer credit risk. Customer credit quality is evaluated in an ongoing manner. Outstanding customer charges are supervised. The maximum exposure to credit risk as of the report presentation date is the value of each class of financial asset.

Credit risk related to balances with banks, financial instruments and negotiable values is managed by the Finance Management Department in conformity with the Company's policies. Surplus funds are only invested with an approved counterpart and within the credit limits assigned to each entity. Counterpart limits are reviewed annually, and can be updated during the year.

The limits are established to reduce counterpart risk concentration.

#### Liquidity risk

The Company monitors its risk of lack of funds using a recurrent liquidity planning tool. The Company's objective is to anticipate the financing needs and maintain an investment profile that allows it to cover its obligations.

#### Capital management

Capital includes shares and equity attributable to the equity of the parent less unearned income reserves.

The Company's main objective in respect to capital management is to ensure that it maintains a strong credit rating and prosperous capital ratios to support its businesses and maximize shareholder value. Return on equity (income/total average equity) as of September 30, 2018 amounts to 5,10%, a decrease of 65,07% in comparison to period 2017, where it reached 14,60%. The above is mainly due to a decrease in profits attributable to the owners in amount of MCh\$ 155,037. This variance is mainly due to tax proceeds in the previous period, generated by taxable Goodwill, which arose due to the merger by absorption carried out in June 2017.

The Company manages its capital structure and makes adjustments to it, in response to changes in economic conditions.

There were no changes in the objectives, policies or processes during the years ended as of September 30, 2018 and 2017.

### 30. Subsequent events

- a) The consolidated financial statements of Telefónica Móviles Chile S,A, and subsidiaries, for the period as of September 30, 2018, were approved and authorized for issuance at the Board of Directors Meeting held on October 29, 2018,
- b) On October 3, the Undersecretary of Telecommunications (Subtel) carried out the following acts in relation to the cases mentioned in Note 29, c), iii):

- i. Presented to the Court for the Defense of Free Competition (“TDLC” in Spanish) the consultation for review of spectrum capacity according to the indications of the resolution dictated by the Supreme Court on June 25, 2018.

In addition, Subtel has presented to the court a set of “complementary conditions” of a general scope applicable to all bands and another set of “special conditions” to be considered in future tenders for 5G.

- ii. It modified the resolution and suspended the use of the 3,400-3,800 band, It is thus how through a new Complementary Exempt Resolution No, 1953, it modified the absolute suspension of the use of this band and freed part of this spectrum only for use in local wireless telephone service (not for mobile services), Of Entel’s 100 MHz, it liberated 50; of Claro’s 50 MHz, it liberated 30, the same as VTR and Telefónica in the south zone of the country, The use of the remaining unliberated spectrum continues to be suspended for any service.

In addition, it should be noted that the unfrozen fraction can only be used to provide mobile services, change that is necessary to provide 5G, but only once the future frequency tenders for the 3400-3800 MHz range have been firmly adjudicated.

- c) In the period from October 1 to 29, 2018, there have been no other significant subsequent effects that affect these consolidated financial statements.

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Accounting Manager

**Rafael Zamora Sanhueza**  
Director of Finance and Management Control

**Roberto Muñoz Laporte**  
General Manager